

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 8-K**

**CURRENT REPORT  
Pursuant to Section 13 or 15(d)  
of the Securities Exchange Act of 1934**

**February 8, 2019**

**Date of Report (Date of earliest event reported)**

Commission File Number	Exact Name of Registrant as Specified in Its Charter; State of Incorporation; Address of Principal Executive Offices; and Telephone Number	IRS Employer Identification Number
1-16169	<b>EXELON CORPORATION</b> (a Pennsylvania corporation) 10 South Dearborn Street P.O. Box 805379 Chicago, Illinois 60680-5379 (800) 483-3220	23-2990190
333-85496	<b>EXELON GENERATION COMPANY, LLC</b> (a Pennsylvania limited liability company) 300 Exelon Way Kennett Square, Pennsylvania 19348-2473 (610) 765-5959	23-3064219
1-1839	<b>COMMONWEALTH EDISON COMPANY</b> (an Illinois corporation) 440 South LaSalle Street Chicago, Illinois 60605-1028 (312) 394-4321	36-0938600
000-16844	<b>PECO ENERGY COMPANY</b> (a Pennsylvania corporation) P.O. Box 8699 2301 Market Street Philadelphia, Pennsylvania 19101-8699 (215) 841-4000	23-0970240
1-1910	<b>BALTIMORE GAS AND ELECTRIC COMPANY</b> (a Maryland corporation) 2 Center Plaza 110 West Fayette Street Baltimore, Maryland 21201 (410) 234-5000	52-0280210
001-31403	<b>PEPCO HOLDINGS LLC</b> (a Delaware limited liability company) 701 Ninth Street, N.W. Washington, District of Columbia 20068 (202) 872-2000	52-2297449
001-01072	<b>POTOMAC ELECTRIC POWER COMPANY</b> (a District of Columbia and Virginia corporation) 701 Ninth Street, N.W. Washington, District of Columbia 20068 (202) 872-2000	53-0127880

001-01405	<b>DELMARVA POWER &amp; LIGHT COMPANY</b> <b>(a Delaware and Virginia corporation)</b> 500 North Wakefield Drive Newark, Delaware 19702 (202) 872-2000	51-0084283
001-03559	<b>ATLANTIC CITY ELECTRIC COMPANY</b> <b>(a New Jersey corporation)</b> 500 North Wakefield Drive Newark, Delaware 19702 (202) 872-2000	21-0398280

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Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether any of the registrants are emerging growth companies as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if any of the registrants have elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

## Section 2 - Financial Information

### Item 2.02. Results of Operations and Financial Condition.

## Section 7 - Regulation FD

### Item 7.01. Regulation FD Disclosure.

On February 8, 2019, Exelon Corporation (Exelon) announced via press release its results for the fourth quarter ended December 31, 2018. A copy of the press release and related attachments is attached hereto as Exhibit 99.1. Also attached as Exhibits 99.2 and 99.3 to this Current Report on Form 8-K are the presentation slides to be used at the fourth quarter 2018 earnings conference call and the fourth quarter 2018 infographic. This Form 8-K and the attached exhibits are provided under Items 2.02, 7.01 and 9.01 of Form 8-K and are furnished to, but not filed with, the Securities and Exchange Commission.

Exelon has scheduled the conference call for 9:00 AM CT (10:00 AM ET) on February 8, 2019. The call-in number in the U.S. and Canada is 800-690-3108, and the international call-in number is 973-935-8753. If requested, the conference ID number is 8987805. Media representatives are invited to participate on a listen-only basis. The call will be web-cast and archived on Exelon's Web site: [www.exeloncorp.com](http://www.exeloncorp.com). (Please select the Investors page.)

Telephone replays will be available until February 22, 2019. The U.S. and Canada call-in number for replays is 855-859-2056, and the international call-in number is 404-537-3406. The conference ID number is 8987805.

## Section 9 - Financial Statements and Exhibits

### Item 9.01. Financial Statements and Exhibits

(d) Exhibits.

<u>Exhibit No.</u>	<u>Description</u>
<a href="#">99.1</a>	<a href="#">Press release and earnings release attachments</a>
<a href="#">99.2</a>	<a href="#">Earnings conference call presentation slides</a>
<a href="#">99.3</a>	<a href="#">Infographic</a>

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This combined Current Report on Form 8-K is being furnished separately by Exelon, Exelon Generation Company, LLC, Commonwealth Edison Company, PECO Energy Company, Baltimore Gas and Electric Company, Pepco Holdings LLC, Potomac Electric Power Company, Delmarva Power & Light Company, and Atlantic City Electric Company (Registrants). Information contained herein relating to any individual Registrant has been furnished by such Registrant on its own behalf. No Registrant makes any representation as to information relating to any other Registrant.

This report contains certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 that are subject to risks and uncertainties. The factors that could cause actual results to differ materially from the forward-looking statements made by the Registrants include those factors discussed herein, as well as the items discussed in (1) the Registrants' 2017 Annual Report on Form 10-K in (a) ITEM 1A. Risk Factors, (b) ITEM 7. Management's Discussion and Analysis of Financial Condition and Results of Operations and (c) ITEM 8. Financial Statements and Supplementary Data: Note 23, Commitments and Contingencies; (2) the Registrants' Third Quarter 2018 Quarterly Report on Form 10-Q in (a) Part II, Other Information, ITEM 1A. Risk Factors; (b) Part 1, Financial Information, ITEM 2. Management's Discussion and Analysis of Financial Condition and Results of Operations and (c) Part I, Financial Information, ITEM 1. Financial Statements: Note 17, Commitments and Contingencies; and (3) other factors discussed in filings with the SEC by the Registrants. Readers are cautioned not to place undue reliance on these forward-looking statements, which apply only as of the date of this report. None of the Registrants undertakes any obligation to publicly release any revision to its forward-looking statements to reflect events or circumstances after the date of this report.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, each Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

### EXELON CORPORATION

/s/ Joseph Nigro

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Joseph Nigro  
Senior Executive Vice President and Chief Financial Officer  
Exelon Corporation

### EXELON GENERATION COMPANY, LLC

/s/ Bryan P. Wright

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Bryan P. Wright  
Senior Vice President and Chief Financial Officer  
Exelon Generation Company, LLC

### COMMONWEALTH EDISON COMPANY

/s/ Jeanne M. Jones

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Jeanne M. Jones  
Senior Vice President, Chief Financial Officer and Treasurer  
Commonwealth Edison Company

### PECO ENERGY COMPANY

/s/ Robert J. Stefani

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Robert J. Stefani  
Senior Vice President, Chief Financial Officer and Treasurer  
PECO Energy Company

### BALTIMORE GAS AND ELECTRIC COMPANY

/s/ David M. Vahos

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David M. Vahos  
Senior Vice President, Chief Financial Officer and Treasurer  
Baltimore Gas and Electric Company

**PEPCO HOLDINGS LLC**

/s/ Phillip S. Barnett

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Phillip S. Barnett

Senior Vice President, Chief Financial Officer and Treasurer  
Pepco Holdings LLC

**POTOMAC ELECTRIC POWER COMPANY**

/s/ Phillip S. Barnett

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Phillip S. Barnett

Senior Vice President, Chief Financial Officer and Treasurer  
Potomac Electric Power Company

**DELMARVA POWER & LIGHT COMPANY**

/s/ Phillip S. Barnett

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Phillip S. Barnett

Senior Vice President, Chief Financial Officer and Treasurer  
Delmarva Power & Light Company

**ATLANTIC CITY ELECTRIC COMPANY**

/s/ Phillip S. Barnett

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Phillip S. Barnett

Senior Vice President, Chief Financial Officer and Treasurer  
Atlantic City Electric Company

February 8, 2019

## EXHIBIT INDEX

<u>Exhibit No.</u>	<u>Description</u>
<a href="#"><u>99.1</u></a>	<a href="#"><u>Press release and earnings release attachments</u></a>
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<a href="#"><u>99.3</u></a>	<a href="#"><u>Infographic</u></a>



**Contact:** Robin Gray  
Corporate Communications  
202-637-0317

Emily Duncan  
Investor Relations  
312-394-2345

## **EXELON REPORTS FOURTH QUARTER AND FULL YEAR 2018 RESULTS AND INITIATES 2019 FINANCIAL OUTLOOK**

- Exelon's GAAP Net Income for the fourth quarter of 2018 decreased to \$0.16 per share from \$1.94 per share in the fourth quarter of 2017. Adjusted (non-GAAP) Operating Earnings increased to \$0.58 per share in the fourth quarter of 2018 from \$0.56 per share in the fourth quarter of 2017
- Exelon introduces a 2019 adjusted (non-GAAP) operating earnings guidance range of \$3.00-\$3.30 per share, reflecting growth in Utilities, recognition of New Jersey Zero Emissions Credit (ZEC) revenues, and the impact of previously announced cost reduction initiatives
- Exelon Utilities project capital expenditures of \$23 billion over the next four years, supporting 7.8 percent annual rate base growth to the benefit of its customers
- Exelon Generation projects available cash flow of \$7.8 billion over the next four years, supporting Exelon's priorities of Utility reinvestment and debt reduction
- All four utilities ended the year in the top quartile for SAIFI (outage frequency) while most utilities demonstrated strong performance in CAIDI (outage duration) and customer satisfaction
- Exelon Nuclear achieved the most nuclear power ever generated at 159 TWhs

**CHICAGO (Feb. 8, 2019)** — Exelon Corporation (NYSE: EXC) today reported its financial results for the fourth quarter and full year 2018.

“This was another record-breaking year for Exelon, with our Utility and Generation businesses demonstrating best-ever performances in multiple categories thanks to the hard work of our employees, who also surpassed their previous record for volunteerism. Our ongoing strategy to invest in advanced technology and infrastructure resulted in improved resiliency, reliability and customer satisfaction at our electric and gas companies,” said Chris Crane, Exelon president and CEO. “In 2019, we will grow our dividend by 5 percent and seek fair compensation for the zero-carbon power our nuclear fleet provides. We will also modernize the electric grid to address the challenges of climate change and to provide customers with clean, affordable power.”

“Exelon delivered another solid financial performance in 2018, earning \$3.12 per share on an adjusted (non-GAAP) operating basis, which is at the midpoint of our revised full year guidance of \$3.05-\$3.20 per share and \$0.07 above our original midpoint,” said Joe Nigro, Exelon senior executive vice president and CFO. “Over the next four years we will invest nearly \$23 billion to strengthen the reliability and resiliency of our

system, enable our communities to meet their low carbon energy goals and improve service to our 10 million utility customers. The successes we achieved in 2018 position us well for the year ahead, and we anticipate even more benefits from much-needed policy and market reforms.”

#### **Fourth Quarter 2018**

Exelon's GAAP Net Income for the fourth quarter of 2018 decreased to \$0.16 per share from \$1.94 per share in the fourth quarter of 2017. Adjusted (non-GAAP) Operating Earnings increased to \$0.58 per share in the fourth quarter of 2018 from \$0.56 per share in the fourth quarter of 2017. For the reconciliations of GAAP Net Income to Adjusted (non-GAAP) Operating Earnings, refer to the tables beginning on page 7.

Adjusted (non-GAAP) Operating Earnings in the fourth quarter of 2018 primarily reflect higher utility earnings due to electric distribution and energy efficiency earnings at ComEd, regulatory rate increases at PHI and the absence of a 2017 impairment of certain transmission-related income tax regulatory assets; and, at Generation, lower realized energy prices, partially offset by the favorable impacts of Illinois ZEC revenue, increased capacity prices and tax savings related to the Tax Cuts and Jobs Act (TCJA).

#### **Full Year 2018**

Exelon's GAAP Net Income decreased to \$2.07 per share from \$3.99 per share in 2017. Exelon's Adjusted (non-GAAP) Operating Earnings for 2018 increased to \$3.12 per share from \$2.62 per share in 2017.

Adjusted (non-GAAP) Operating Earnings for the full year 2018 reflect higher utility earnings due to electric distribution and energy efficiency earnings at ComEd, regulatory rate increases at BGE and PHI, favorable weather conditions and volumes at PECO and PHI and the absence of a 2017 impairment of certain transmission-related income tax regulatory assets, all of which were partially offset by increased storm costs at PECO and BGE. On the Generation side, the Adjusted (non-GAAP) Operating Earnings also reflect the favorable impacts of New York and Illinois ZEC revenue (including the impact of ZECs generated in Illinois from June 1, 2017 through Dec. 31, 2017), increased capacity prices, tax savings related to the TCJA, realized gains on nuclear decommissioning trust (NDT) funds and decreased nuclear outage days, all of which were partially offset by lower realized energy prices and the absence of earnings from Exelon Generation Texas Power due to its deconsolidation in the fourth quarter of 2017.

#### **Operating Company Results<sup>1</sup>**

##### *ComEd*

ComEd's fourth quarter of 2018 GAAP Net Income increased to \$141 million from \$120 million in the fourth quarter of 2017. ComEd's Adjusted (non-GAAP) Operating Earnings for the fourth quarter of 2018 increased to \$141 million from \$123 million in the fourth quarter of 2017, primarily reflecting higher electric distribution and energy efficiency earnings. Due to revenue decoupling, ComEd's distribution earnings are not affected by actual weather or customer usage patterns.

<sup>1</sup>Exelon's five business units include ComEd, which consists of electricity transmission and distribution operations in northern Illinois; PECO, which consists of electricity transmission and distribution operations and retail natural gas distribution operations in southeastern Pennsylvania; BGE, which consists of electricity transmission and distribution operations and retail natural gas distribution operations in central Maryland; PHI, which consists of electricity transmission and distribution operations in the District of Columbia and portions of Maryland, Delaware, and New Jersey and retail natural gas distribution operations in northern Delaware; and Generation, which consists of owned and contracted electric generating facilities and wholesale and retail customer supply of electric and natural gas products and services, including renewable energy products and risk management services.



## *PECO*

PECO's fourth quarter of 2018 GAAP Net Income increased to \$124 million from \$107 million in the fourth quarter of 2017. PECO's Adjusted (non-GAAP) Operating Earnings for the fourth quarter of 2018 increased to \$125 million from \$95 million in the fourth quarter of 2017, primarily due to favorable volumes and income tax impacts.

## *BGE*

BGE's fourth quarter of 2018 GAAP Net Income decreased to \$71 million from \$76 million in the fourth quarter of 2017. BGE's Adjusted (non-GAAP) Operating Earnings for the fourth quarter of 2018 decreased to \$72 million from \$82 million in the fourth quarter of 2017. Due to revenue decoupling, BGE's distribution earnings are not affected by actual weather or customer usage patterns.

## *PHI*

PHI's fourth quarter of 2018 GAAP Net Income increased to \$62 million from \$4 million in the fourth quarter of 2017. PHI's Adjusted (non-GAAP) Operating Earnings for the fourth quarter of 2018 increased to \$68 million from \$48 million in the fourth quarter of 2017, primarily due to regulatory rate increases and the absence of a 2017 impairment of certain transmission-related income tax regulatory assets. Due to revenue decoupling, PHI's distribution earnings related to Pepco Maryland, DPL Maryland and Pepco District of Columbia are not affected by actual weather or customer usage patterns.

## *Generation*

Generation had a GAAP Net Loss of \$178 million in the fourth quarter of 2018 compared with GAAP Net Income of \$2,224 million in the fourth quarter of 2017. Generation's Adjusted (non-GAAP) Operating Earnings for the fourth quarter of 2018 decreased to \$221 million from \$261 million in the fourth quarter of 2017, primarily reflecting lower realized energy prices, partially offset by the favorable impacts of Illinois ZEC revenue, increased capacity prices and tax savings related to the TCJA.

The proportion of expected generation hedged for the Mid-Atlantic, Midwest, New York and ERCOT reportable segments as of Dec. 31, 2018, was 89.0 percent to 92.0 percent for 2019, 56.0 percent to 59.0 percent for 2020 and 32.0 percent to 35.0 percent for 2021.

## **Initiates Annual Guidance for 2019**

Exelon introduced a guidance range for 2019 Adjusted (non-GAAP) Operating Earnings of \$3.00 to \$3.30 per share. The outlook for 2019 Adjusted (non-GAAP) Operating Earnings for Exelon and its subsidiaries excludes the following items:

- Mark-to-market adjustments from economic hedging activities;
- Unrealized gains and losses from NDT funds to the extent not offset by contractual accounting as described in the notes to the consolidated financial statements;
- Certain costs incurred related to plant retirements;
- Certain costs incurred to achieve cost management program savings;
- Other unusual items; and
- Generation's noncontrolling interest related to Constellation Energy Nuclear Group (CENG) exclusion items.

## Recent Developments and Fourth Quarter Highlights

- **Utility Capex and Rate Base Update:** Exelon Utilities will invest nearly \$23 billion of capital over the next four years. These investments will help ensure more reliable and efficient transmission and distribution of electricity and gas for our 10 million utility customers, while also preparing us for the future. The increased capital investments are expected to drive rate base growth 7.8 percent annually to \$50.7 billion by 2022 and exceed the 7.4 percent growth expectations for 2017-2021 projected a year ago.
- **Generation and Free Cash Flow Outlook:** Cumulatively from 2019 through 2022, Generation projects \$7.8 billion of available cash flow before growth capex, which is \$0.2 billion higher than the prior 4-year outlook. This financial outlook accounts for the latest power price forwards at year-end, current gross margin outlook at Constellation, latest O&M forecast that reflects pension cost updates and the Everett Marine Terminal acquisition, benefits of previously announced cost reduction initiatives and the planned closure of TMI. The \$7.8 billion will primarily support our strategic capital allocation priorities which entail: i) funding \$4.0-\$4.4 billion of growth capital at the utilities; ii) supporting our 5 percent annual dividend growth commitment; and iii) reducing debt by \$2.5 billion.
- **ComEd Distribution Rate Formula:** On Dec. 4, 2018, the Illinois Commerce Commission (ICC) issued its final order approving ComEd's 2018 annual distribution formula rate update. The final order resulted in a \$24 million decrease to the revenue requirement, reflecting a \$58 million decrease for the initial revenue requirement for 2018 and a \$34 million increase related to the annual reconciliation for 2017. The increase was set using an allowed return on rate base of 6.52 percent for the initial revenue requirement and the annual reconciliation, inclusive of an allowed ROE of 8.69 percent. The rates took effect in January 2019.
- **PECO Electric Distribution Base Rate Case:** On Dec. 20, 2018, the Pennsylvania Public Utility Commission (PAPUC) approved the partial settlement agreement with an effective date of Jan. 1, 2019, that provides for a \$25 million net increase to PECO's annual electric distribution base rates, which includes \$71 million in annual ongoing TCJA tax savings. In PECO's original filing with the PAPUC on March 29, 2018, PECO had requested a ROE of 10.95 percent. No approved ROE was specified in the PAPUC order.
- **BGE Maryland Natural Gas Distribution Base Rate Case:** On Jan. 4, 2019, the Maryland Public Service Commission (MDPSC) issued its final order providing for a net increase to BGE's annual natural gas distribution base rates of \$43 million and reflecting a ROE of 9.8 percent.
- **Pepco Maryland Electric Distribution Base Rate Case:** On Jan. 15, 2019, Pepco filed an application with the MDPSC, requesting a \$30 million increase to its electric distribution base rates and a 10.3 percent ROE. Pepco currently expects a decision in the third quarter of 2019 but cannot predict if the MDPSC will approve the application as filed.
- **DPL Delaware Natural Gas Distribution Base Rate Case:** On Nov. 8, 2018, the Delaware Public Service Commission (DPSC) approved the settlement agreement, providing for a \$4 million net decrease to DPL's annual natural gas distribution base rates, which includes annual ongoing TCJA tax savings and reflects a 9.7 percent ROE. In addition, the settlement agreement separately provides a one-time bill credit to customers of approximately \$1 million representing the TCJA tax savings for the period Feb. 1, 2018, through March 17, 2018, when full interim rates were put into effect.

- **Mystic Cost-of-Service Federal Energy Regulatory Commission (FERC) Filing:** On Dec. 20, 2018, FERC issued an order accepting Generation's cost of service agreement reflecting a number of adjustments to the annual fixed revenue requirement and allowing for recovery of a substantial portion of the costs associated with the Everett Marine Terminal. FERC also directed a paper hearing on ROE using a new methodology. Initial and reply briefs on ROE will be due on April 18, 2019, and July 18, 2019, respectively. These will be reflected in a compliance filing due Feb. 18, 2019. On Jan. 4, 2019, Generation notified ISO-NE that it will participate in the Forward Capacity Market auction for the 2022-2023 capacity commitment period. In addition, on Jan. 22, 2019, Exelon and several other parties filed requests for rehearing of certain findings of the Dec. 20, 2018, order. The request for rehearing does not alter Generation's commitment to participate in the Forward Capacity Auction for the 2022-2023 capacity commitment period.

To ensure the continued reliable supply of fuel to Mystic Units 8 and 9 while they remain operating, on Oct. 1, 2018, Generation acquired the Everett Marine Terminal in Massachusetts for a purchase price of \$81 million. Generation also settled its existing long-term gas supply agreement, resulting in a \$75 million pre-tax gain.

- **District of Columbia Clean Energy Act:** On Dec. 18, 2018, the Council of the District of Columbia passed the Clean Energy District of Columbia Omnibus Amendment Act of 2018 (the Act), which was subsequently signed by the Mayor of the District of Columbia on Jan. 18, 2019. The Act is expected to take effect in February 2019 following the expiration of a 30-day review process by the U.S. House of Representatives. Among other things, the Act would increase electric load by requiring all public buses, taxis and other specified fleets to be solely zero-emissions vehicles by 2045. The Act would also clarify that, under certain circumstances, the gas and electric utilities may offer and receive cost recovery, including a return on investment on capital and related costs for energy efficiency programs in the District of Columbia.
- **Pension Plan Merger:** Effective Jan. 1, 2019, Exelon is merging the Exelon Corporation Cash Balance Pension Plan (CBPP) into the Exelon Corporation Retirement Program (ECRP). The merging of the plans is not changing the benefits offered to the plan participants and, thus, has no impact on Exelon's pension obligation. However, beginning in 2019, actuarial losses and gains related to the CBPP and ECRP will be amortized over participants' average remaining service period of the merged ECRP rather than each individual plan, which will lower Exelon's 2019 pre-tax pension cost by approximately \$90 million.
- **Nuclear Operations:** Generation's nuclear fleet, including its owned output from the Salem Generating Station and 100 percent of the CENG units, produced 45,809 gigawatt-hours (GWhs) in the fourth quarter of 2018, compared with 47,528 GWhs in the fourth quarter of 2017. Excluding Salem, the Exelon-operated nuclear plants at ownership achieved a 95.1 percent capacity factor for the fourth quarter of 2018, compared with 95.3 percent for the fourth quarter of 2017. Excluding Salem, the number of planned refueling outage days in the fourth quarter of 2018 totaled 76, compared with 60 in the fourth quarter of 2017. There were 18 non-refueling outage days in both the fourth quarter of 2018 and 2017.
- **Fossil and Renewables Operations:** The Dispatch Match rate for Generation's gas and hydro fleet was 99.3 percent in the fourth quarter of 2018, compared with 98.4 percent in the fourth quarter of 2017.

Energy Capture for the wind and solar fleet was 97.0 percent in the fourth quarter of 2018, compared with 96.2 percent in the fourth quarter of 2017.

- **Financing Activities:** On Nov. 11, 2018, Pepco issued \$100 million aggregate principal amount of its First Mortgage Bonds, 4.31 percent due Nov. 1, 2048. Pepco used the proceeds to repay outstanding commercial paper and for general corporate purposes.

## GAAP/Adjusted (non-GAAP) Operating Earnings Reconciliations

Adjusted (non-GAAP) Operating Earnings for the fourth quarter of 2018 do not include the following items (after tax) that were included in reported GAAP Net Income:

(in millions)	Exelon Earnings per Diluted Share	Exelon	ComEd	PECO	BGE	PHI	Generation
<b>2018 GAAP Net Income (Loss)</b>	\$ 0.16	\$ 152	\$ 141	\$ 124	\$ 71	\$ 62	\$ (178)
Mark-to-Market Impact of Economic Hedging Activities (net of taxes of \$63 and \$61, respectively)	0.19	178	—	—	—	—	176
Unrealized Losses Related to Nuclear Decommissioning Trust (NDT) Funds (net of taxes of \$172)	0.25	243	—	—	—	—	243
Merger Commitments (net of taxes of \$0 and \$1, respectively)	—	—	—	—	—	4	—
Plant Retirements and Divestitures (net of taxes of \$32 and \$31, respectively)	0.10	90	—	—	—	—	91
Cost Management Program (net of taxes of \$6, \$0, \$0, \$1 and \$5, respectively)	0.02	18	—	1	1	2	14
Annual Asset Retirement Obligation Update (net of taxes of \$1)	—	4	—	—	—	—	4
Change in Environmental Liabilities (net of taxes of \$1)	—	3	—	—	—	—	3
Gain on Contract Settlement (net of taxes of \$20 and \$19, respectively)	(0.06)	(55)	—	—	—	—	(56)
Reassessment of Deferred Income Taxes (entire amount represents tax expense)	—	3	—	—	—	—	1
Noncontrolling Interests (net of taxes of \$15)	(0.08)	(77)	—	—	—	—	(77)
<b>2018 Adjusted (non-GAAP) Operating Earnings</b>	\$ 0.58	\$ 559	\$ 141	\$ 125	\$ 72	\$ 68	\$ 221

Adjusted (non-GAAP) Operating Earnings for the fourth quarter of 2017 do not include the following items (after tax) that were included in reported GAAP Net Income:

(in millions)	Exelon Earnings per Diluted Share	Exelon	ComEd	PECO	BGE	PHI	Generation
<b>2017 GAAP Net Income</b>	<b>\$ 1.94</b>	<b>\$ 1,880</b>	<b>\$ 120</b>	<b>\$ 107</b>	<b>\$ 76</b>	<b>\$ 4</b>	<b>\$ 2,224</b>
Mark-to-Market Impact of Economic Hedging Activities (net of taxes of \$7 and \$6, respectively)	0.01	8	—	—	—	—	9
Unrealized Gains Related to NDT Funds (net of taxes of \$105)	(0.11)	(108)	—	—	—	—	(108)
Amortization of Commodity Contract Intangibles (net of taxes of \$5)	0.01	8	—	—	—	—	8
Merger and Integration Costs (net of taxes of \$1, \$1 and \$0, respectively)	—	1	—	—	1	—	1
Long-Lived Asset Impairments (net of taxes of \$16, \$9 and \$8, respectively)	0.03	29	—	—	—	16	12
Plant Retirements and Divestitures (net of taxes of \$45)	0.07	70	—	—	—	—	70
Cost Management Program (net of taxes of \$6, \$1, \$0 and \$5, respectively)	0.01	10	—	1	1	—	8
Vacation Policy Change (net of taxes of \$21, \$1, \$1, \$3 and \$16, respectively)	(0.03)	(33)	—	(1)	(1)	(5)	(26)
Change in Environmental Liabilities (net of taxes of \$17)	0.03	27	—	—	—	—	27
Gain on Deconsolidation of Businesses (net of taxes of \$83)	(0.14)	(130)	—	—	—	—	(130)
Reassessment of Deferred Income Taxes (entire amount represents tax expense)	(1.30)	(1,257)	3	(12)	5	33	(1,874)
Noncontrolling Interests (net of taxes of \$8)	0.04	40	—	—	—	—	40
<b>2017 Adjusted (non-GAAP) Operating Earnings</b>	<b>\$ 0.56</b>	<b>\$ 545</b>	<b>\$ 123</b>	<b>\$ 95</b>	<b>\$ 82</b>	<b>\$ 48</b>	<b>\$ 261</b>

Adjusted (non-GAAP) Operating Earnings for the full year 2018 do not include the following items (after tax) that were included in reported GAAP Net Income:

(in millions)	Exelon Earnings per Diluted Share		Exelon	ComEd	PECO	BGE	PHI	Generation
<b>2018 GAAP Net Income</b>	<b>\$</b>	<b>2.07</b>	<b>\$ 2,010</b>	<b>\$ 664</b>	<b>\$ 460</b>	<b>\$ 313</b>	<b>\$ 398</b>	<b>\$ 370</b>
Mark-to-Market Impact of Economic Hedging Activities (net of taxes of \$89 and \$84, respectively)		0.26	252	—	—	—	—	241
Unrealized Losses Related to NDT Funds (net of taxes of \$289)		0.35	337	—	—	—	—	337
Merger and Integration Costs (net of taxes of \$2)		—	3	—	—	—	—	3
Merger Commitments (net of taxes of \$0 and \$1, respectively)		—	—	—	—	—	4	—
Long-Lived Asset Impairments (net of taxes of \$13)		0.04	35	—	—	—	—	35
Plant Retirements and Divestitures (net of taxes of \$181 and \$178, respectively)		0.53	512	—	—	—	—	514
Cost Management Program (net of taxes of \$16, \$1, \$1, \$2 and \$12 respectively)		0.05	48	—	3	3	4	37
Annual Asset Retirement Obligation Update (net of taxes of \$7, \$6 and \$1, respectively)		0.02	20	—	—	—	16	4
Change in Environmental Liabilities (net of taxes of \$0)		—	(1)	—	—	—	—	(1)
Gain on Contract Settlement (net of taxes of \$20 and \$19, respectively)		(0.06)	(55)	—	—	—	—	(56)
Reassessment of Deferred Income Taxes (entire amount represents tax expense)		(0.02)	(22)	—	—	—	(7)	(28)
Noncontrolling Interests (net of taxes of \$24)		(0.12)	(113)	—	—	—	—	(113)
<b>2018 Adjusted (non-GAAP) Operating Earnings</b>	<b>\$</b>	<b>3.12</b>	<b>\$ 3,026</b>	<b>\$ 664</b>	<b>\$ 463</b>	<b>\$ 316</b>	<b>\$ 415</b>	<b>\$ 1,343</b>

Adjusted (non-GAAP) Operating Earnings for the full year 2017 do not include the following items (after tax) that were included in reported GAAP Net Income:

(in millions)	<b>Exelon Earnings per Diluted Share</b>						
	<b>Exelon</b>	<b>ComEd</b>	<b>PECO</b>	<b>BGE</b>	<b>PHI</b>	<b>Generation</b>	
<b>2017 GAAP Net Income</b>	<b>\$ 3.99</b>	<b>\$ 3,786</b>	<b>\$ 567</b>	<b>\$ 434</b>	<b>\$ 307</b>	<b>\$ 362</b>	<b>\$ 2,710</b>
Mark-to-Market Impact of Economic Hedging Activities (net of taxes of \$68 and \$66, respectively)	0.11	107	—	—	—	—	109
Unrealized Gains Related to NDT Funds (net of taxes of \$286)	(0.34)	(318)	—	—	—	—	(318)
Amortization of Commodity Contract Intangibles (net of taxes of \$22)	0.04	34	—	—	—	—	34
Merger and Integration Costs (net of taxes of \$25, \$0, \$2, \$2, \$7 and \$27, respectively)	0.04	40	1	2	2	(10)	44
Merger Commitments (net of taxes of \$137, \$52 and \$18, respectively)	(0.14)	(137)	—	—	—	(59)	(18)
Long-Lived Asset Impairments (net of taxes of \$204, \$9 and \$194, respectively)	0.34	321	—	—	—	16	306
Plant Retirements and Divestitures (net of taxes of \$134 and \$133, respectively)	0.22	207	—	—	—	—	208
Cost Management Program (net of taxes of \$21, \$3, \$3 and \$15, respectively)	0.04	34	—	4	5	—	25
Annual Asset Retirement Obligation Update (net of taxes of \$1)	—	(2)	—	—	—	—	(2)
Vacation Policy Change (net of taxes of \$21, \$1, \$1, \$3 and \$16, respectively)	(0.03)	(33)	—	(1)	(1)	(5)	(26)
Change in Environmental Liabilities (net of taxes of \$17)	0.03	27	—	—	—	—	27
Bargain Purchase Gain (net of taxes of \$0)	(0.25)	(233)	—	—	—	—	(233)
Gain on Deconsolidation of Business (net of taxes of \$83)	(0.14)	(130)	—	—	—	—	(130)
Like-Kind Exchange Tax Position (net of taxes of \$66 and \$9, respectively)	(0.03)	(26)	23	—	—	—	—
Reassessment of Deferred Income Taxes (entire amount represents tax expense)	(1.37)	(1,299)	1	(12)	5	34	(1,856)
Tax Settlements (net of taxes of \$1)	(0.01)	(5)	—	—	—	—	(5)
Noncontrolling Interests (net of taxes of \$24)	0.12	114	—	—	—	—	114
<b>2017 Adjusted (non-GAAP) Operating Earnings</b>	<b>\$ 2.62</b>	<b>\$ 2,487</b>	<b>\$ 592</b>	<b>\$ 427</b>	<b>\$ 318</b>	<b>\$ 338</b>	<b>\$ 989</b>



Note:

Unless otherwise noted, the income tax impact of each reconciling item between GAAP Net Income and Adjusted (non-GAAP) Operating Earnings is based on the marginal statutory federal and state income tax rates for each Registrant, taking into account whether the income or expense item is taxable or deductible, respectively, in whole or in part. For all items except the unrealized gains and losses related to NDT funds, the marginal statutory income tax rates for 2018 and 2017 ranged from 26.0 percent to 29.0 percent and 39.0 percent to 41.0 percent, respectively. Under IRS regulations, NDT fund returns are taxed at different rates for investments if they are in qualified or non-qualified funds. The effective tax rates for the unrealized gains and losses related to NDT funds were 41.4 percent and 49.5 percent for the three months ended Dec. 31, 2018 and 2017, respectively; and were 46.2 percent and 47.4 percent for the twelve months ended Dec. 31, 2018 and 2017, respectively.

**Webcast Information**

Exelon will discuss fourth quarter 2018 earnings in a one-hour conference call scheduled for today at 9 a.m. Central Time (10 a.m. Eastern Time). The webcast and associated materials can be accessed at [www.exeloncorp.com/investor-relations](http://www.exeloncorp.com/investor-relations).

**About Exelon**

Exelon Corporation (NYSE: EXC) is a Fortune 100 energy company with the largest number of electricity and natural gas customers in the U.S. Exelon does business in 48 states, the District of Columbia and Canada and had 2018 revenue of \$36 billion. Exelon serves approximately 10 million customers in Delaware, the District of Columbia, Illinois, Maryland, New Jersey and Pennsylvania through its Atlantic City Electric, BGE, ComEd, Delmarva Power, PECO and Pepco subsidiaries. Exelon is one of the largest competitive U.S. power generators, with more than 32,000 megawatts of nuclear, gas, wind, solar and hydroelectric generating capacity comprising one of the nation's cleanest and lowest-cost power generation fleets. The company's Constellation business unit provides energy products and services to approximately 2 million residential, public sector and business customers, including more than two-thirds of the Fortune 100. Follow Exelon on Twitter @Exelon.

**Non-GAAP Financial Measures**

In addition to net income as determined under generally accepted accounting principles in the United States (GAAP), Exelon evaluates its operating performance using the measure of Adjusted (non-GAAP) Operating Earnings because management believes it represents earnings directly related to the ongoing operations of the business. Adjusted (non-GAAP) Operating Earnings exclude certain costs, expenses, gains and losses and other specified items. This measure is intended to enhance an investor's overall understanding of period over period operating results and provide an indication of Exelon's baseline operating performance excluding items that are considered by management to be not directly related to the ongoing operations of the business. In addition, this measure is among the primary indicators management uses as a basis for evaluating performance, allocating resources, setting incentive compensation targets and planning and forecasting of future periods. Adjusted (non-GAAP) Operating Earnings is not a presentation defined under GAAP and may not be comparable to other companies' presentation. The Company has provided the non-GAAP financial measure as supplemental information and in addition to the financial measures that are calculated and presented in accordance with GAAP. Adjusted (non-GAAP) Operating Earnings should not be deemed more useful than, a substitute for, or an alternative to the most comparable GAAP Net Income measures provided in this earnings release and attachments. This press release and earnings release attachments provide reconciliations of adjusted (non-GAAP) Operating Earnings to the most directly comparable financial measures calculated and presented in accordance with GAAP, are posted on Exelon's website: [www.exeloncorp.com](http://www.exeloncorp.com), and have been furnished to the Securities and Exchange Commission on Form 8-K on Feb 8, 2019.

## **Cautionary Statements Regarding Forward-Looking Information**

This press release contains certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, that are subject to risks and uncertainties. The factors that could cause actual results to differ materially from the forward-looking statements made by the Registrants include those factors discussed herein, as well as the items discussed in (1) the Registrants' 2017 Annual Report on Form 10-K in (a) ITEM 1A. Risk Factors, (b) ITEM 7. Management's Discussion and Analysis of Financial Condition and Results of Operations and (c) ITEM 8. Financial Statements and Supplementary Data: Note 23, Commitments and Contingencies; (2) the Registrants' Third Quarter 2018 Quarterly Report on Form 10-Q in (a) Part II, Other Information, ITEM 1A. Risk Factors; (b) Part 1, Financial Information, ITEM 2. Management's Discussion and Analysis of Financial Condition and Results of Operations and (c) Part I, Financial Information, ITEM 1. Financial Statements: Note 17, Commitments and Contingencies; and (3) other factors discussed in filings with the SEC by the Registrants. Readers are cautioned not to place undue reliance on these forward-looking statements, which apply only as of the date of this press release. None of the Registrants undertakes any obligation to publicly release any revision to its forward-looking statements to reflect events or circumstances after the date of this press release.

**Earnings Release Attachments  
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**EXELON CORPORATION**  
**Consolidating Statements of Operations**  
(unaudited)  
(in millions)

**Three Months Ended December 31, 2018**

	Generation	ComEd	PECO	BGE	PHI (a)	Other (b)	Exelon Consolidated
<b>Operating revenues</b>	\$ 5,069	\$ 1,373	\$ 765	\$ 799	\$ 1,117	\$ (309)	\$ 8,814
<b>Operating expenses</b>							
Purchased power and fuel	3,140	454	273	300	422	(293)	4,296
Operating and maintenance	1,337	360	212	199	274	(80)	2,302
Depreciation and amortization	415	244	77	125	184	23	1,068
Taxes other than income	142	73	38	66	112	10	441
<b>Total operating expenses</b>	<b>5,034</b>	<b>1,131</b>	<b>600</b>	<b>690</b>	<b>992</b>	<b>(340)</b>	<b>8,107</b>
<b>Gain on sales of assets and businesses</b>	—	—	—	—	1	—	1
<b>Operating income</b>	<b>35</b>	<b>242</b>	<b>165</b>	<b>109</b>	<b>126</b>	<b>31</b>	<b>708</b>
<b>Other income and (deductions)</b>							
Interest expense, net	(128)	(87)	(33)	(28)	(67)	(73)	(416)
Other, net	(342)	13	3	5	10	(12)	(323)
<b>Total other income and (deductions)</b>	<b>(470)</b>	<b>(74)</b>	<b>(30)</b>	<b>(23)</b>	<b>(57)</b>	<b>(85)</b>	<b>(739)</b>
<b>(Loss) income before income taxes</b>	<b>(435)</b>	<b>168</b>	<b>135</b>	<b>86</b>	<b>69</b>	<b>(54)</b>	<b>(31)</b>
<b>Income taxes</b>	<b>(217)</b>	<b>27</b>	<b>11</b>	<b>15</b>	<b>7</b>	<b>15</b>	<b>(142)</b>
<b>Equity in (losses) earnings of unconsolidated affiliates</b>	<b>(7)</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>1</b>	<b>(6)</b>
<b>Net (loss) income</b>	<b>(225)</b>	<b>141</b>	<b>124</b>	<b>71</b>	<b>62</b>	<b>(68)</b>	<b>105</b>
<b>Net loss attributable to noncontrolling interests</b>	<b>(47)</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>(47)</b>
<b>Net (loss) income attributable to common shareholders</b>	<b>\$ (178)</b>	<b>\$ 141</b>	<b>\$ 124</b>	<b>\$ 71</b>	<b>\$ 62</b>	<b>\$ (68)</b>	<b>\$ 152</b>

**Three Months Ended December 31, 2017 (c)**

	Generation	ComEd	PECO	BGE	PHI (a)	Other (b)	Exelon Consolidated
<b>Operating revenues</b>	\$ 4,657	\$ 1,309	\$ 729	\$ 813	\$ 1,121	\$ (245)	\$ 8,384
<b>Operating expenses</b>							
Purchased power and fuel	2,403	399	250	280	398	(222)	3,508
Operating and maintenance	1,421	332	211	184	292	(72)	2,368
Depreciation and amortization	412	220	73	125	164	21	1,015
Taxes other than income	130	73	38	61	108	8	418
<b>Total operating expenses</b>	<b>4,366</b>	<b>1,024</b>	<b>572</b>	<b>650</b>	<b>962</b>	<b>(265)</b>	<b>7,309</b>
<b>Gain (loss) on sales of assets and businesses</b>	—	1	—	—	—	(1)	—
<b>Gain on deconsolidation of business</b>	<b>213</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>213</b>
<b>Operating income</b>	<b>504</b>	<b>286</b>	<b>157</b>	<b>163</b>	<b>159</b>	<b>19</b>	<b>1,288</b>
<b>Other income and (deductions)</b>							
Interest expense, net	(98)	(87)	(33)	(25)	(62)	(60)	(365)
Other, net	299	10	3	4	15	(27)	304
<b>Total other income and (deductions)</b>	<b>201</b>	<b>(77)</b>	<b>(30)</b>	<b>(21)</b>	<b>(47)</b>	<b>(87)</b>	<b>(61)</b>
<b>Income (loss) before income taxes</b>	<b>705</b>	<b>209</b>	<b>127</b>	<b>142</b>	<b>112</b>	<b>(68)</b>	<b>1,227</b>
<b>Income taxes</b>	<b>(1,592)</b>	<b>89</b>	<b>20</b>	<b>66</b>	<b>108</b>	<b>583</b>	<b>(726)</b>
<b>Equity in (losses) earnings of unconsolidated affiliates</b>	<b>(7)</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>1</b>	<b>(6)</b>
<b>Net income (loss)</b>	<b>2,290</b>	<b>120</b>	<b>107</b>	<b>76</b>	<b>4</b>	<b>(650)</b>	<b>1,947</b>
<b>Net income attributable to noncontrolling interests</b>	<b>66</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>1</b>	<b>67</b>
<b>Net income (loss) attributable to common shareholders</b>	<b>\$ 2,224</b>	<b>\$ 120</b>	<b>\$ 107</b>	<b>\$ 76</b>	<b>\$ 4</b>	<b>\$ (651)</b>	<b>\$ 1,880</b>

(a) PHI includes the consolidated results of Pepco, DPL and ACE.

(b) Other primarily includes eliminating and consolidating adjustments, Exelon's corporate operations, shared service entities and other financing and investment activities.

(c) Certain immaterial prior year amounts in the Registrants' Consolidated Statements of Operations and Comprehensive Income have been recasted to reflect new accounting standards issued by the FASB and adopted as of January 1, 2018.

**EXELON CORPORATION**  
**Consolidating Statements of Operations**  
(unaudited)  
(in millions)

**Twelve Months Ended December 31, 2018**

	Generation	ComEd	PECO	BGE	PHI (a)	Other (b)	Exelon Consolidated
<b>Operating revenues</b>	\$ 20,437	\$ 5,882	\$ 3,038	\$ 3,169	\$ 4,805	\$ (1,346)	\$ 35,985
<b>Operating expenses</b>							
Purchased power and fuel	11,693	2,155	1,090	1,182	1,831	(1,281)	16,670
Operating and maintenance	5,464	1,335	898	777	1,130	(267)	9,337
Depreciation and amortization	1,797	940	301	483	740	92	4,353
Taxes other than income	556	311	163	254	455	44	1,783
<b>Total operating expenses</b>	<b>19,510</b>	<b>4,741</b>	<b>2,452</b>	<b>2,696</b>	<b>4,156</b>	<b>(1,412)</b>	<b>32,143</b>
<b>Gain on sales of assets and businesses</b>	48	5	1	1	1	—	56
<b>Operating income</b>	975	1,146	587	474	650	66	3,898
<b>Other income and (deductions)</b>							
Interest expense, net	(432)	(347)	(129)	(106)	(261)	(279)	(1,554)
Other, net	(178)	33	8	19	43	(37)	(112)
<b>Total other income and (deductions)</b>	<b>(610)</b>	<b>(314)</b>	<b>(121)</b>	<b>(87)</b>	<b>(218)</b>	<b>(316)</b>	<b>(1,666)</b>
<b>Income (loss) before income taxes</b>	365	832	466	387	432	(250)	2,232
<b>Income taxes</b>	(108)	168	6	74	35	(55)	120
<b>Equity in (losses) earnings of unconsolidated affiliates</b>	(30)	—	—	—	1	1	(28)
<b>Net income (loss)</b>	443	664	460	313	398	(194)	2,084
<b>Net income attributable to noncontrolling interests</b>	73	—	—	—	—	1	74
<b>Net income (loss) attributable to common shareholders</b>	<b>\$ 370</b>	<b>\$ 664</b>	<b>\$ 460</b>	<b>\$ 313</b>	<b>\$ 398</b>	<b>\$ (195)</b>	<b>\$ 2,010</b>

**Twelve Months Ended December 31, 2017 (c)**

	Generation	ComEd	PECO	BGE	PHI (a)	Other (b)	Exelon Consolidated
<b>Operating revenues</b>	\$ 18,500	\$ 5,536	\$ 2,870	\$ 3,176	\$ 4,679	\$ (1,196)	\$ 33,565
<b>Operating expenses</b>							
Purchased power and fuel	9,690	1,641	969	1,133	1,716	(1,114)	14,035
Operating and maintenance	6,299	1,427	806	716	1,068	(291)	10,025
Depreciation and amortization	1,457	850	286	473	675	87	3,828
Taxes other than income	555	296	154	240	452	34	1,731
<b>Total operating expenses</b>	<b>18,001</b>	<b>4,214</b>	<b>2,215</b>	<b>2,562</b>	<b>3,911</b>	<b>(1,284)</b>	<b>29,619</b>
<b>Gain (loss) on sales of assets and businesses</b>	2	1	—	—	1	(1)	3
<b>Bargain purchase gain</b>	233	—	—	—	—	—	233
<b>Gain on deconsolidation of business</b>	213	—	—	—	—	—	213
<b>Operating income</b>	947	1,323	655	614	769	87	4,395
<b>Other income and (deductions)</b>							
Interest expense, net	(440)	(361)	(126)	(105)	(245)	(283)	(1,560)
Other, net	948	22	9	16	54	(102)	947
<b>Total other income and (deductions)</b>	<b>508</b>	<b>(339)</b>	<b>(117)</b>	<b>(89)</b>	<b>(191)</b>	<b>(385)</b>	<b>(613)</b>
<b>Income (loss) before income taxes</b>	1,455	984	538	525	578	(298)	3,782
<b>Income taxes</b>	(1,376)	417	104	218	217	294	(126)
<b>Equity in (losses) earnings of unconsolidated affiliates</b>	(33)	—	—	—	1	—	(32)
<b>Net income (loss)</b>	2,798	567	434	307	362	(592)	3,876
<b>Net income attributable to noncontrolling interests</b>	88	—	—	—	—	2	90
<b>Net income (loss) attributable to common shareholders</b>	<b>\$ 2,710</b>	<b>\$ 567</b>	<b>\$ 434</b>	<b>\$ 307</b>	<b>\$ 362</b>	<b>\$ (594)</b>	<b>\$ 3,786</b>

(a) PHI includes the consolidated results of Pepco, DPL and ACE.

(b) Other primarily includes eliminating and consolidating adjustments, Exelon's corporate operations, shared service entities and other financing and investment activities.

(c) Certain immaterial prior year amounts in the Registrants' Consolidated Statements of Operations and Comprehensive Income have been recasted to reflect new accounting standards issued by the FASB and adopted as of January 1, 2018.

**EXELON CORPORATION**  
**Business Segment Comparative Statements of Operations**  
(unaudited)  
(in millions)

	Generation					
	Three Months Ended December 31,			Twelve Months Ended December 31,		
	2018	2017 (a)	Variance	2018	2017 (a)	Variance
<b>Operating revenues</b>	\$ 5,069	\$ 4,657	\$ 412	\$ 20,437	\$ 18,500	\$ 1,937
<b>Operating expenses</b>						
Purchased power and fuel	3,140	2,403	737	11,693	9,690	2,003
Operating and maintenance	1,337	1,421	(84)	5,464	6,299	(835)
Depreciation and amortization	415	412	3	1,797	1,457	340
Taxes other than income	142	130	12	556	555	1
<b>Total operating expenses</b>	<b>5,034</b>	<b>4,366</b>	<b>668</b>	<b>19,510</b>	<b>18,001</b>	<b>1,509</b>
<b>Gain on sales of assets and businesses</b>	—	—	—	48	2	46
<b>Bargain purchase gain</b>	—	—	—	—	233	(233)
<b>Gain on deconsolidation of business</b>	—	213	(213)	—	213	(213)
<b>Operating income</b>	<b>35</b>	<b>504</b>	<b>(469)</b>	<b>975</b>	<b>947</b>	<b>28</b>
<b>Other income and (deductions)</b>						
Interest expense, net	(128)	(98)	(30)	(432)	(440)	8
Other, net	(342)	299	(641)	(178)	948	(1,126)
<b>Total other income and (deductions)</b>	<b>(470)</b>	<b>201</b>	<b>(671)</b>	<b>(610)</b>	<b>508</b>	<b>(1,118)</b>
<b>(Loss) income before income taxes</b>	<b>(435)</b>	<b>705</b>	<b>(1,140)</b>	<b>365</b>	<b>1,455</b>	<b>(1,090)</b>
<b>Income taxes</b>	<b>(217)</b>	<b>(1,592)</b>	<b>1,375</b>	<b>(108)</b>	<b>(1,376)</b>	<b>1,268</b>
<b>Equity in losses of unconsolidated affiliates</b>	<b>(7)</b>	<b>(7)</b>	<b>—</b>	<b>(30)</b>	<b>(33)</b>	<b>3</b>
<b>Net (loss) income</b>	<b>(225)</b>	<b>2,290</b>	<b>(2,515)</b>	<b>443</b>	<b>2,798</b>	<b>(2,355)</b>
<b>Net (loss) income attributable to noncontrolling interests</b>	<b>(47)</b>	<b>66</b>	<b>(113)</b>	<b>73</b>	<b>88</b>	<b>(15)</b>
<b>Net (loss) income attributable to membership interest</b>	<b>\$ (178)</b>	<b>\$ 2,224</b>	<b>\$ (2,402)</b>	<b>\$ 370</b>	<b>\$ 2,710</b>	<b>\$ (2,340)</b>

	ComEd					
	Three Months Ended December 31,			Twelve Months Ended December 31,		
	2018	2017 (a)	Variance	2018	2017 (a)	Variance
<b>Operating revenues</b>	\$ 1,373	\$ 1,309	\$ 64	\$ 5,882	\$ 5,536	\$ 346
<b>Operating expenses</b>						
Purchased power	454	399	55	2,155	1,641	514
Operating and maintenance	360	332	28	1,335	1,427	(92)
Depreciation and amortization	244	220	24	940	850	90
Taxes other than income	73	73	—	311	296	15
<b>Total operating expenses</b>	<b>1,131</b>	<b>1,024</b>	<b>107</b>	<b>4,741</b>	<b>4,214</b>	<b>527</b>
<b>Gain on sales of assets</b>	—	1	(1)	5	1	4
<b>Operating income</b>	<b>242</b>	<b>286</b>	<b>(44)</b>	<b>1,146</b>	<b>1,323</b>	<b>(177)</b>
<b>Other income and (deductions)</b>						
Interest expense, net	(87)	(87)	—	(347)	(361)	14
Other, net	13	10	3	33	22	11
<b>Total other income and (deductions)</b>	<b>(74)</b>	<b>(77)</b>	<b>3</b>	<b>(314)</b>	<b>(339)</b>	<b>25</b>
<b>Income before income taxes</b>	<b>168</b>	<b>209</b>	<b>(41)</b>	<b>832</b>	<b>984</b>	<b>(152)</b>
<b>Income taxes</b>	<b>27</b>	<b>89</b>	<b>(62)</b>	<b>168</b>	<b>417</b>	<b>(249)</b>
<b>Net income</b>	<b>\$ 141</b>	<b>\$ 120</b>	<b>\$ 21</b>	<b>\$ 664</b>	<b>\$ 567</b>	<b>\$ 97</b>

(a) Certain immaterial prior year amounts in the Registrants' Consolidated Statements of Operations and Comprehensive Income have been recasted to reflect new accounting standards issued by the FASB and adopted as of January 1, 2018.

**EXELON CORPORATION**  
**Business Segment Comparative Statements of Operations**  
(unaudited)  
(in millions)

**PECO**

	Three Months Ended December 31,			Twelve Months Ended December 31,		
	2018	2017	Variance	2018	2017	Variance
<b>Operating revenues</b>	\$ 765	\$ 729	\$ 36	\$ 3,038	\$ 2,870	\$ 168
<b>Operating expenses</b>						
Purchased power and fuel	273	250	23	1,090	969	121
Operating and maintenance	212	211	1	898	806	92
Depreciation and amortization	77	73	4	301	286	15
Taxes other than income	38	38	—	163	154	9
<b>Total operating expenses</b>	<u>600</u>	<u>572</u>	<u>28</u>	<u>2,452</u>	<u>2,215</u>	<u>237</u>
<b>Gain on sales of assets</b>	—	—	—	1	—	1
<b>Operating income</b>	<u>165</u>	<u>157</u>	<u>8</u>	<u>587</u>	<u>655</u>	<u>(68)</u>
<b>Other income and (deductions)</b>						
Interest expense, net	(33)	(33)	—	(129)	(126)	(3)
Other, net	3	3	—	8	9	(1)
<b>Total other income and (deductions)</b>	<u>(30)</u>	<u>(30)</u>	<u>—</u>	<u>(121)</u>	<u>(117)</u>	<u>(4)</u>
<b>Income before income taxes</b>	135	127	8	466	538	(72)
<b>Income taxes</b>	11	20	(9)	6	104	(98)
<b>Net income</b>	<u>\$ 124</u>	<u>\$ 107</u>	<u>\$ 17</u>	<u>\$ 460</u>	<u>\$ 434</u>	<u>\$ 26</u>

**BGE**

	Three Months Ended December 31,			Twelve Months Ended December 31,		
	2018	2017 (a)	Variance	2018	2017 (a)	Variance
<b>Operating revenues</b>	\$ 799	\$ 813	\$ (14)	\$ 3,169	\$ 3,176	\$ (7)
<b>Operating expenses</b>						
Purchased power and fuel	300	280	20	1,182	1,133	49
Operating and maintenance	199	184	15	777	716	61
Depreciation and amortization	125	125	—	483	473	10
Taxes other than income	66	61	5	254	240	14
<b>Total operating expenses</b>	<u>690</u>	<u>650</u>	<u>40</u>	<u>2,696</u>	<u>2,562</u>	<u>134</u>
<b>Gain on sales of assets</b>	—	—	—	1	—	1
<b>Operating income</b>	<u>109</u>	<u>163</u>	<u>(54)</u>	<u>474</u>	<u>614</u>	<u>(140)</u>
<b>Other income and (deductions)</b>						
Interest expense, net	(28)	(25)	(3)	(106)	(105)	(1)
Other, net	5	4	1	19	16	3
<b>Total other income and (deductions)</b>	<u>(23)</u>	<u>(21)</u>	<u>(2)</u>	<u>(87)</u>	<u>(89)</u>	<u>2</u>
<b>Income before income taxes</b>	86	142	(56)	387	525	(138)
<b>Income taxes</b>	15	66	(51)	74	218	(144)
<b>Net income</b>	<u>\$ 71</u>	<u>\$ 76</u>	<u>\$ (5)</u>	<u>\$ 313</u>	<u>\$ 307</u>	<u>\$ 6</u>

(a) Certain immaterial prior year amounts in the Registrants' Consolidated Statements of Operations and Comprehensive Income have been recasted to reflect new accounting standards issued by the FASB and adopted as of January 1, 2018.

**EXELON CORPORATION**  
**Business Segment Comparative Statements of Operations**  
(unaudited)  
(in millions)

**PHI (a)**

	Three Months Ended December 31,			Twelve Months Ended December 31,		
	2018	2017 (c)	Variance	2018	2017 (c)	Variance
<b>Operating revenues</b>	\$ 1,117	\$ 1,121	\$ (4)	\$ 4,805	\$ 4,679	\$ 126
<b>Operating expenses</b>						
Purchased power and fuel	422	398	24	1,831	1,716	115
Operating and maintenance	274	292	(18)	1,130	1,068	62
Depreciation and amortization	184	164	20	740	675	65
Taxes other than income	112	108	4	455	452	3
<b>Total operating expenses</b>	<u>992</u>	<u>962</u>	<u>30</u>	<u>4,156</u>	<u>3,911</u>	<u>245</u>
<b>Gain on sales of assets</b>	1	—	1	1	1	—
<b>Operating income</b>	<u>126</u>	<u>159</u>	<u>(33)</u>	<u>650</u>	<u>769</u>	<u>(119)</u>
<b>Other income and (deductions)</b>						
Interest expense, net	(67)	(62)	(5)	(261)	(245)	(16)
Other, net	10	15	(5)	43	54	(11)
<b>Total other income and (deductions)</b>	<u>(57)</u>	<u>(47)</u>	<u>(10)</u>	<u>(218)</u>	<u>(191)</u>	<u>(27)</u>
<b>Income before income taxes</b>	69	112	(43)	432	578	(146)
<b>Income taxes</b>	7	108	(101)	35	217	(182)
<b>Equity in earnings of unconsolidated affiliates</b>	—	—	—	1	1	—
<b>Net income</b>	<u>\$ 62</u>	<u>\$ 4</u>	<u>\$ 58</u>	<u>\$ 398</u>	<u>\$ 362</u>	<u>\$ 36</u>

**Other (b)**

	Three Months Ended December 31,			Twelve Months Ended December 31,		
	2018	2017 (c)	Variance	2018	2017 (c)	Variance
<b>Operating revenues</b>	\$ (309)	\$ (245)	\$ (64)	\$ (1,346)	\$ (1,196)	\$ (150)
<b>Operating expenses</b>						
Purchased power and fuel	(293)	(222)	(71)	(1,281)	(1,114)	(167)
Operating and maintenance	(80)	(72)	(8)	(267)	(291)	24
Depreciation and amortization	23	21	2	92	87	5
Taxes other than income	10	8	2	44	34	10
<b>Total operating expenses</b>	<u>(340)</u>	<u>(265)</u>	<u>(75)</u>	<u>(1,412)</u>	<u>(1,284)</u>	<u>(128)</u>
<b>Loss on sales of assets</b>	—	(1)	1	—	(1)	1
<b>Operating income</b>	<u>31</u>	<u>19</u>	<u>12</u>	<u>66</u>	<u>87</u>	<u>(21)</u>
<b>Other income and (deductions)</b>						
Interest expense, net	(73)	(60)	(13)	(279)	(283)	4
Other, net	(12)	(27)	15	(37)	(102)	65
<b>Total other income and (deductions)</b>	<u>(85)</u>	<u>(87)</u>	<u>2</u>	<u>(316)</u>	<u>(385)</u>	<u>69</u>
<b>Loss before income taxes</b>	(54)	(68)	14	(250)	(298)	48
<b>Income taxes</b>	15	583	(568)	(55)	294	(349)
<b>Equity in earnings of unconsolidated affiliates</b>	1	1	—	1	—	1
<b>Net loss</b>	<u>(68)</u>	<u>(650)</u>	<u>582</u>	<u>\$ (194)</u>	<u>\$ (592)</u>	<u>\$ 398</u>
<b>Net income attributable to noncontrolling interests</b>	—	1	(1)	1	2	(1)
<b>Net loss attributable to common shareholders</b>	<u>\$ (68)</u>	<u>\$ (651)</u>	<u>\$ 583</u>	<u>\$ (195)</u>	<u>\$ (594)</u>	<u>\$ 399</u>

(a) PHI includes the consolidated results of Pepco, DPL and ACE.

(b) Other primarily includes eliminating and consolidating adjustments, Exelon's corporate operations, shared service entities and other financing and investment activities.

(c) Certain immaterial prior year amounts in the Registrants' Consolidated Statements of Operations and Comprehensive Income have been recasted to reflect new accounting standards issued by the FASB and adopted as of January 1, 2018.



**EXELON CORPORATION**  
**Consolidated Balance Sheets**  
(unaudited) (in millions)

	December 31, 2018	December 31, 2017 (a)
<b>Assets</b>		
<b>Current assets</b>		
Cash and cash equivalents	\$ 1,349	\$ 898
Restricted cash and cash equivalents	247	207
Accounts receivable, net		
Customer	4,607	4,445
Other	1,256	1,132
Mark-to-market derivative assets	804	976
Unamortized energy contract assets	48	60
Inventories, net		
Fossil fuel and emission allowances	334	340
Materials and supplies	1,351	1,311
Regulatory assets	1,222	1,267
Assets held for sale	904	—
Other	1,238	1,260
<b>Total current assets</b>	<b>13,360</b>	<b>11,896</b>
<b>Property, plant and equipment, net</b>	<b>76,707</b>	<b>74,202</b>
<b>Deferred debits and other assets</b>		
Regulatory assets	8,237	8,021
Nuclear decommissioning trust funds	11,661	13,272
Investments	625	640
Goodwill	6,677	6,677
Mark-to-market derivative assets	452	337
Unamortized energy contract assets	372	395
Other	1,575	1,330
<b>Total deferred debits and other assets</b>	<b>29,599</b>	<b>30,672</b>
<b>Total assets</b>	<b>\$ 119,666</b>	<b>\$ 116,770</b>
<b>Liabilities and shareholders' equity</b>		
<b>Current liabilities</b>		
Short-term borrowings	\$ 714	\$ 929
Long-term debt due within one year	1,349	2,088
Accounts payable	3,800	3,532
Accrued expenses	2,112	1,837
Payables to affiliates	5	5
Regulatory liabilities	644	523
Mark-to-market derivative liabilities	475	232
Unamortized energy contract liabilities	149	231
Renewable energy credit obligation	344	352
Liabilities held for sale	777	—
Other	1,035	1,069
<b>Total current liabilities</b>	<b>11,404</b>	<b>10,798</b>
<b>Long-term debt</b>	<b>34,075</b>	<b>32,176</b>
<b>Long-term debt to financing trusts</b>	<b>390</b>	<b>389</b>
<b>Deferred credits and other liabilities</b>		
Deferred income taxes and unamortized investment tax credits	11,330	11,235
Asset retirement obligations	9,679	10,029
Pension obligations	3,988	3,736
Non-pension postretirement benefit obligations	1,928	2,093
Spent nuclear fuel obligation	1,171	1,147
Regulatory liabilities	9,559	9,865
Mark-to-market derivative liabilities	479	409
Unamortized energy contract liabilities	463	609
Other	2,130	2,097
<b>Total deferred credits and other liabilities</b>	<b>40,727</b>	<b>41,220</b>
<b>Total liabilities</b>	<b>86,596</b>	<b>84,583</b>
<b>Commitments and contingencies</b>		
<b>Shareholders' equity</b>		
Common stock	19,116	18,964
Treasury stock, at cost	(123)	(123)
Retained earnings	14,766	14,081
Accumulated other comprehensive loss, net	(2,995)	(3,026)
<b>Total shareholders' equity</b>	<b>30,764</b>	<b>29,896</b>
Noncontrolling interests	2,306	2,291
<b>Total equity</b>	<b>33,070</b>	<b>32,187</b>
<b>Total liabilities and shareholders' equity</b>	<b>\$ 119,666</b>	<b>\$ 116,770</b>

(a) Certain immaterial prior year amounts in the Registrants' Consolidated Balance Sheets have been recasted to reflect new accounting standards issued by the FASB and adopted as of January 1, 2018.

**EXELON CORPORATION**  
**Consolidated Statements of Cash Flows**  
(unaudited)  
(in millions)

	Twelve Months Ended December 31,	
	2018	2017 (a)
<b>Cash flows from operating activities</b>		
Net income	\$ 2,084	\$ 3,876
Adjustments to reconcile net income to net cash flows provided by operating activities:		
Depreciation, amortization, and accretion, including nuclear fuel and energy contract amortization	5,971	5,427
Impairments of long-lived assets, intangible assets, and losses on regulatory assets	50	573
Gain on deconsolidation of business	—	(213)
Gain on sales of assets and businesses	(56)	(3)
Bargain purchase gain	—	(233)
Deferred income taxes and amortization of investment tax credits	(106)	(362)
Net fair value changes related to derivatives	294	151
Net realized and unrealized losses (gains) on NDT funds	303	(616)
Other non-cash operating activities	1,124	721
Changes in assets and liabilities:		
Accounts receivable	(565)	(470)
Inventories	(37)	(72)
Accounts payable and accrued expenses	551	(388)
Option premiums (paid) received, net	(43)	28
Collateral received (posted), net	82	(158)
Income taxes	340	299
Pension and non-pension postretirement benefit contributions	(383)	(405)
Other assets and liabilities	(965)	(675)
Net cash flows provided by operating activities	<u>8,644</u>	<u>7,480</u>
<b>Cash flows from investing activities</b>		
Capital expenditures	(7,594)	(7,584)
Proceeds from NDT fund sales	8,762	7,845
Investment in NDT funds	(8,997)	(8,113)
Reduction of restricted cash from deconsolidation of business	—	(87)
Acquisition of assets and businesses, net	(154)	(208)
Proceeds from sales of assets and businesses	91	219
Other investing activities	58	(43)
Net cash flows used in investing activities	<u>(7,834)</u>	<u>(7,971)</u>
<b>Cash flows from financing activities</b>		
Changes in short-term borrowings	(338)	(261)
Proceeds from short-term borrowings with maturities greater than 90 days	126	621
Repayments on short-term borrowings with maturities greater than 90 days	(1)	(700)
Issuance of long-term debt	3,115	3,470
Retirement of long-term debt	(1,786)	(2,490)
Retirement of long-term debt to financing trust	—	(250)
Sale of noncontrolling interests	—	396
Dividends paid on common stock	(1,332)	(1,236)
Common stock issued from treasury	—	1,150
Proceeds from employee stock plans	105	150
Other financing activities	(108)	(83)
Net cash flows (used in) provided by financing activities	<u>(219)</u>	<u>767</u>
<b>Increase in cash, cash equivalents and restricted cash</b>	<u>591</u>	<u>276</u>
<b>Cash, cash equivalents and restricted cash at beginning of period</b>	<u>1,190</u>	<u>914</u>
<b>Cash, cash equivalents and restricted cash at end of period</b>	<u>\$ 1,781</u>	<u>\$ 1,190</u>

(a) Certain immaterial prior year amounts in the Registrants' Consolidated Statement of Cash Flows have been recasted to reflect new accounting standards issued by the FASB and adopted as of January 1, 2018.

**EXELON CORPORATION**  
**GAAP Consolidated Statements of Operations and**  
**Adjusted (non-GAAP) Operating Earnings Reconciling Adjustments**  
(unaudited)  
(in millions, except per share data)

	Three Months Ended December 31, 2018			Three Months Ended December 31, 2017 (b)		
	GAAP (a)	Non-GAAP Adjustments		GAAP (a)	Non-GAAP Adjustments	
<b>Operating revenues</b>	\$ 8,814	\$ 166	(c)	\$ 8,384	\$ 93	(c),(e)
<b>Operating expenses</b>						
Purchased power and fuel	4,296	21	(c),(g),(k)	3,508	61	(c),(e),(g)
Operating and maintenance	2,302	(38)	(f),(g),(h)	2,368	(53)	(f),(g),(h),(i),(l)
Depreciation and amortization	1,068	(112)	(g)	1,015	(109)	(g)
Taxes other than income	441	(1)	(h)	418	2	(i)
<b>Total operating expenses</b>	<b>8,107</b>			<b>7,309</b>		
<b>Gain on sales of assets and businesses</b>	<b>1</b>	<b>—</b>		<b>—</b>	<b>—</b>	
<b>Gain on deconsolidation of business</b>	<b>—</b>	<b>—</b>		<b>213</b>	<b>(213)</b>	<b>(j)</b>
<b>Operating income</b>	<b>708</b>			<b>1,288</b>		
<b>Other income and (deductions)</b>						
Interest expense, net	(416)	15	(c)	(365)	—	
Other, net	(323)	425	(c),(d)	304	(244)	(d),(l)
<b>Total other income and (deductions)</b>	<b>(739)</b>			<b>(61)</b>		
<b>(Loss) income before income taxes</b>	<b>(31)</b>			<b>1,227</b>		
<b>Income taxes</b>	<b>(142)</b>	<b>252</b>	<b>(c),(d),(g),(h),(k),(l)</b>	<b>(726)</b>	<b>1,110</b>	<b>(c),(d),(e),(f),(g),(h),(i),(j),(l)</b>
<b>Equity in losses of unconsolidated affiliates</b>	<b>(6)</b>	<b>—</b>		<b>(6)</b>	<b>—</b>	
<b>Net income</b>	<b>105</b>			<b>1,947</b>		
<b>Net (loss) income attributable to noncontrolling interests</b>	<b>(47)</b>	<b>77</b>	<b>(m)</b>	<b>67</b>	<b>(40)</b>	<b>(m)</b>
<b>Net income attributable to common shareholders</b>	<b>\$ 152</b>			<b>\$ 1,880</b>		
<b>Effective tax rate<sup>(a),(e)</sup></b>	<b>458.1%</b>			<b>(59.2)%</b>		
<b>Earnings per average common share</b>						
Basic	\$ 0.16			\$ 1.95		
Diluted	\$ 0.16			\$ 1.94		
<b>Average common shares outstanding</b>						
Basic	969			964		
Diluted	971			967		
<b>Effect of adjustments on earnings per average diluted common share recorded in accordance with GAAP:</b>						
Mark-to-market impact of economic hedging activities (c)	\$	0.19		\$	0.01	
Unrealized (gains) losses related to NDT funds (d)		0.25			(0.11)	
Amortization of commodity contract intangibles (e)		—			0.01	
Long-lived asset impairments (f)		—			0.03	
Plant retirements and divestitures (g)		0.10			0.07	
Cost management program (h)		0.02			0.01	
Vacation policy change (i)		—			(0.03)	
Change in environmental liabilities		—			0.03	
Gain on deconsolidation of business (j)		—			(0.14)	
Gain on contract settlement (k)		(0.06)			—	
Reassessment of deferred income taxes (l)		—			(1.30)	
Noncontrolling interests (m)		(0.08)			0.04	
<b>Total adjustments</b>		<b>\$ 0.42</b>			<b>\$ (1.38)</b>	

(a) Results reported in accordance with accounting principles generally accepted in the United States (GAAP).

(b) Certain immaterial prior year amounts in the Registrants' Consolidated Statements of Operations and Comprehensive Income have been recasted to reflect new accounting standards issued by the FASB and adopted as of January 1, 2018.

(c) Adjustment to exclude the mark-to-market impact of Exelon's economic hedging activities, net of intercompany eliminations.

(d) Adjustment to exclude impact of net unrealized gains and losses on Generation's NDT funds for Non-Regulatory and Regulatory Agreement Units. The impacts of the Regulatory Agreement Units, including the associated income taxes, are contractually eliminated, resulting in no earnings impact.

(e) Adjustment to exclude the non-cash amortization of intangible assets, net, primarily related to commodity contracts recorded at fair value related to the ConEdison Solutions and FitzPatrick acquisitions.

(f) Adjustment to exclude primarily charges to earnings related to the PHI impairment of the District of Columbia sponsorship intangible asset.

- (g) Adjustment to exclude primarily accelerated depreciation and amortization expenses associated with Generation's decision to early retire the Three Mile Island nuclear facility.
- (h) Adjustment to exclude primarily severance and reorganization costs related to a cost management program.
- (i) Adjustment to exclude the reversal of previously accrued vacation expenses as a result of a change in Exelon's vacation vesting policy.
- (j) Adjustment to exclude the gain recorded upon deconsolidation of ExGen Texas Power, LLC (EGTP) net liabilities, which included the previously impaired assets and related debt, as a result of the November 2017 bankruptcy filing.
- (k) Adjustment to exclude the gain on the settlement of a long-term gas supply agreement at Generation.
- (l) Adjustment to exclude in 2017, the one-time non-cash impacts associated with the Tax Cuts and Jobs Act (TCJA) (including impacts on pension obligations contained within Other) and in 2018, an adjustment to the remeasurement of deferred income taxes as a result of TCJA and changes in forecasted apportionment.
- (m) Adjustment to exclude the elimination from Generation's results of the noncontrolling interest related to certain exclusion items, primarily related to the impact of unrealized gains and losses on NDT funds at CENG.
- (n) The effective tax rate related to GAAP Net Income for the three months ended December 31, 2018 includes the impact of the Tax Cuts and Jobs Act.
- (o) The effective tax rate related to Adjusted (non-GAAP) Operating Earnings is 15.6% and 39.9% for the three months ended December 31, 2018 and 2017, respectively.

**EXELON CORPORATION**  
**GAAP Consolidated Statements of Operations and**  
**Adjusted (non-GAAP) Operating Earnings Reconciling Adjustments**  
(unaudited)  
(in millions, except per share data)

	Twelve Months Ended December 31, 2018			Twelve Months Ended December 31, 2017 (b)		
	GAAP (a)	Non-GAAP Adjustments		GAAP (a)	Non-GAAP Adjustments	
<b>Operating revenues</b>	\$ 35,985	\$ 263	(c)	\$ 33,565	\$ 170	(c),(e)
<b>Operating expenses</b>						
Purchased power and fuel	16,670	(38)	(c),(i),(o)	14,035	(72)	(c),(e),(i)
Operating and maintenance	9,337	(272)	(f),(h),(i),(j),(k)	10,025	(686)	(f),(h),(i),(j),(k),(l),(q)
Depreciation and amortization	4,353	(553)	(i)	3,828	(252)	(e),(i)
Taxes other than income	1,783	(1)	(j)	1,731	2	(l)
<b>Total operating expenses</b>	<b>32,143</b>			<b>29,619</b>		
<b>Gain on sales of assets and businesses</b>	56	(48)	(i)	3	1	(i)
<b>Bargain purchase gain</b>	—	—		233	(233)	(m)
<b>Gain on deconsolidation of business</b>	—	—		213	(213)	(n)
<b>Operating income</b>	<b>3,898</b>			<b>4,395</b>		
<b>Other income and (deductions)</b>						
Interest expense, net	(1,554)	25	(c)	(1,560)	58	(h),(p),(r)
Other, net	(112)	625	(c),(d)	947	(638)	(d),(p),(q)
<b>Total other income and (deductions)</b>	<b>(1,666)</b>			<b>(613)</b>		
<b>Income before income taxes</b>	2,232			3,782		
<b>Income taxes</b>	120	600	(c),(d),(f),(h),(i),(j),(k), (o),(q)	(126)	1,566	(c),(d),(e),(f),(g),(h), (i),(j),(k),(l),(m),(p),(q), (r)
<b>Equity in losses of unconsolidated affiliates</b>	(28)	—		(32)	—	
<b>Net income</b>	<b>2,084</b>			<b>3,876</b>		
<b>Net income attributable to noncontrolling interests</b>	74	113	(s)	90	(114)	(s)
<b>Net income attributable to common shareholders</b>	<b>\$ 2,010</b>			<b>\$ 3,786</b>		
<b>Effective tax rate<sup>(a)</sup></b>	5.4%			(3.3)%		
<b>Earnings per average common share</b>						
Basic	\$ 2.08			\$ 4.00		
Diluted	\$ 2.07			\$ 3.99		
<b>Average common shares outstanding</b>						
Basic	967			947		
Diluted	969			949		
<b>Effect of adjustments on earnings per average diluted common share recorded in accordance with GAAP:</b>						
Mark-to-market impact of economic hedging activities (c)		\$ 0.26			\$ 0.11	
Unrealized losses (gains) related to NDT funds (d)		0.35			(0.34)	
Amortization of commodity contract intangibles (e)		—			0.04	
Merger and integration costs (f)		—			0.04	
Merger commitments (g)		—			(0.14)	
Long-lived asset impairments (h)		0.04			0.34	
Plant retirements and divestitures (i)		0.53			0.22	
Cost management program (j)		0.05			0.04	
Annual asset retirement obligation update (k)		0.02			—	
Vacation policy change (l)		—			(0.03)	
Change in environmental liabilities		—			0.03	
Bargain purchase gain (m)		—			(0.25)	
Gain on deconsolidation of business (n)		—			(0.14)	
Gain on contract settlement (o)		(0.06)			—	
Like-kind exchange tax position (p)		—			(0.03)	
Reassessment of deferred income taxes (q)		(0.02)			(1.37)	
Tax settlements (r)		—			(0.01)	
Noncontrolling interests (s)		(0.12)			0.12	
<b>Total adjustments</b>		<b>\$ 1.05</b>			<b>\$ (1.37)</b>	

- (a) Results reported in accordance with accounting principles generally accepted in the United States (GAAP).
- (b) Certain immaterial prior year amounts in the Registrants' Consolidated Statements of Operations and Comprehensive Income have been recasted to reflect new accounting standards issued by the FASB and adopted as of January 1, 2018.
- (c) Adjustment to exclude the mark-to-market impact of Exelon's economic hedging activities, net of intercompany eliminations.
- (d) Adjustment to exclude impact of net unrealized gains and losses on Generation's NDT funds for Non-Regulatory and Regulatory Agreement Units. The impacts of the Regulatory Agreement Units, including the associated income taxes, are contractually eliminated, resulting in no earnings impact.
- (e) Adjustment to exclude the non-cash amortization of intangible assets, net, primarily related to commodity contracts recorded at fair value related to the ConEdison Solutions and FitzPatrick acquisitions.
- (f) Adjustment to exclude certain costs associated with mergers and acquisitions, including, if and when applicable, professional fees, employee-related expenses and integration activities. In 2017, reflects costs related to the PHI and FitzPatrick acquisitions, offset at PHI by the anticipated recovery of previously incurred PHI acquisition costs.
- (g) Adjustment to exclude in 2017, primarily a decrease in reserves for uncertain tax positions related to the deductibility of certain merger commitments associated with the 2012 CEG and 2016 PHI acquisitions.
- (h) Adjustment to exclude in 2017, primarily charges to earnings related to the impairment of the ExGen Texas Power, LLC (EGTP) assets held for sale and PHI District of Columbia sponsorship intangible asset and in 2018, primarily the impairment of certain wind projects at Generation.
- (i) Adjustment to exclude in 2017, primarily accelerated depreciation and amortization expenses and one-time charges associated with Generation's previous decision to early retire the Three Mile Island nuclear facility. In 2018, primarily accelerated depreciation and amortization expenses and one-time charges associated with Generation's decision to early retire the Oyster Creek nuclear facility, a charge associated with a remeasurement of the Oyster Creek Asset Retirement Obligation (ARO) and accelerated depreciation and amortization expenses associated with the 2017 decision to early retire the Three Mile Island nuclear facility, partially offset by a gain associated with Generation's sale of its electrical contracting business.
- (j) Adjustment to exclude primarily severance and reorganization costs related to a cost management program.
- (k) Adjustment to exclude for Pepco, an increase related to asbestos identified at its Buzzard Point property.
- (l) Adjustment to exclude the reversal of previously accrued vacation expenses as a result of a change in Exelon's vacation vesting policy.
- (m) Adjustment to exclude the excess of the fair value of assets and liabilities acquired over the purchase price for the FitzPatrick acquisition.
- (n) Adjustment to exclude the gain recorded upon deconsolidation of EGTP's net liabilities, which included the previously impaired assets and related debt, as a result of the November 2017 bankruptcy filing.
- (o) Adjustment to exclude the gain on the settlement of a long-term gas supply agreement at Generation.
- (p) Adjustment to exclude adjustments to income tax, penalties and interest expenses as a result of the finalization of the IRS tax computation related to Exelon's like-kind exchange tax position.
- (q) Adjustment to exclude in 2017, one-time non-cash impacts associated with remeasurements of deferred income taxes as a result of the Tax Cuts and Jobs Act (TCJA) (including impacts on pension obligations contained within Other), changes in the Illinois and District of Columbia statutory tax rates and changes in forecasted apportionment. In 2018, an adjustment to the remeasurement of deferred income taxes as a result of the TCJA and changes in forecasted apportionment.
- (r) Adjustment to exclude benefits related to the favorable settlement in 2017 of certain income tax positions related to PHI's unregulated business interests.
- (s) Adjustment to exclude elimination from Generation's results of the noncontrolling interests related to certain exclusion items, primarily related to the impact of unrealized gains and losses on NDT funds at CENG.
- (t) The effective tax rate related to GAAP Net Income for the twelve months ended December 31, 2018 includes the impact of the TCJA.
- (u) The effective tax rate related to Adjusted (non-GAAP) Operating Earnings is 18.2% and 36.6% for the twelve months ended December 31, 2018 and 2017, respectively.

**EXELON CORPORATION**  
**Reconciliation of Adjusted (non-GAAP) Operating**  
**Earnings to GAAP Net Income (in millions)**  
Three Months Ended December 31, 2018 and 2017  
(unaudited)

	Exelon Earnings per Diluted Share	Generation	ComEd	PECO	BGE	PHI (a)	Other(b)	Exelon
<b>2017 GAAP Net Income (Loss) (c)</b>	\$ 1.94	\$ 2,224	\$ 120	\$ 107	\$ 76	\$ 4	\$ (651)	\$ 1,880
<b>2017 Adjusted (non-GAAP) Operating (Earnings) Loss Adjustments:</b>								
Mark-to-Market Impact of Economic Hedging Activities (net of taxes of \$6, \$1 and \$7, respectively)	0.01	9	—	—	—	—	(1)	8
Unrealized Gains Related to NDT Funds (net of taxes of \$105) (1)	(0.11)	(108)	—	—	—	—	—	(108)
Amortization of Commodity Contract Intangibles (net of taxes of \$5) (2)	0.01	8	—	—	—	—	—	8
Merger and Integration Costs (net of taxes of \$0, \$1, \$0 and \$1, respectively)	—	1	—	—	1	—	(1)	1
Long-Lived Asset Impairments (net of taxes of \$8, \$9, \$1 and \$16) (3)	0.03	12	—	—	—	16	1	29
Plant Retirements and Divestitures (net of taxes of \$45) (4)	0.07	70	—	—	—	—	—	70
Cost Management Program (net of taxes of \$5, \$1, \$0 and \$6, respectively) (5)	0.01	8	—	1	1	—	—	10
Vacation Policy Change (net of taxes of \$16, \$1, \$1, \$3 and \$21, respectively) (6)	(0.03)	(26)	—	(1)	(1)	(5)	—	(33)
Change in Environmental Liabilities (net of taxes of \$17)	0.03	27	—	—	—	—	—	27
Gain on Deconsolidation of Business (net of taxes of \$83) (7)	(0.14)	(130)	—	—	—	—	—	(130)
Reassessment of Deferred Income Taxes (entire amount represents tax expense) (8)	(1.30)	(1,874)	3	(12)	5	33	588	(1,257)
Noncontrolling Interests (net of taxes of \$8) (9)	0.04	40	—	—	—	—	—	40
<b>2017 Adjusted (non-GAAP) Operating Earnings (Loss)</b>	<b>0.56</b>	<b>261</b>	<b>123</b>	<b>95</b>	<b>82</b>	<b>48</b>	<b>(64)</b>	<b>545</b>
<b>Year Over Year Effects on Earnings:</b>								
ComEd, PECO, BGE and PHI Margins:								
Weather	0.01	—	— (d)	2	— (d)	3 (d)	—	5
Load	0.01	—	— (d)	10	— (d)	4 (d)	—	14
Other Energy Delivery (11)	(0.05)	—	6 (e)	(3) (e)	(25) (e)	(27) (e)	—	(49)
Generation Energy Margins, Excluding Mark-to-Market:								
Nuclear Volume (12)	(0.04)	(39)	—	—	—	—	—	(39)
Nuclear Fuel Cost (13)	0.01	14	—	—	—	—	—	14
Capacity Pricing (14)	0.04	37	—	—	—	—	—	37
Zero Emission Credit Revenue (15)	0.04	37	—	—	—	—	—	37
Market and Portfolio Conditions (16)	(0.21)	(207)	—	—	—	—	—	(207)
Operating and Maintenance Expense:								
Labor, Contracting and Materials (17)	0.04	70	(16)	—	(10)	(6)	—	38
Planned Nuclear Refueling Outages (18)	(0.01)	(13)	—	—	—	—	—	(13)
Pension and Non-Pension Postretirement Benefits	—	3	(1)	1	1	1	(1)	4
Other Operating and Maintenance (19)	0.03	(1)	(3)	(2)	(2)	15	19	26
Depreciation and Amortization Expense (20)	(0.04)	—	(17)	(3)	—	(14)	(1)	(35)
Interest Expense, Net	(0.01)	(4)	1	—	(2)	(4)	(4)	(13)
Tax Cuts and Jobs Act Savings (21)	0.15	29	55	11	25	29	(4)	145
Income Taxes (22)	0.03	4	(8)	14	6	24	(12)	28
Noncontrolling Interests (23)	0.01	14	—	—	—	—	—	14
Other (24)	0.01	16	1	—	(3)	(5)	(1)	8
<b>2018 Adjusted (non-GAAP) Operating Earnings (Loss)</b>	<b>0.58</b>	<b>221</b>	<b>141</b>	<b>125</b>	<b>72</b>	<b>68</b>	<b>(68)</b>	<b>559</b>
<b>2018 Adjusted (non-GAAP) Operating Earnings (Loss) Adjustments:</b>								
Mark-to-Market Impact of Economic Hedging Activities (net of taxes of \$61, \$2 and \$63, respectively)	(0.19)	(176)	—	—	—	—	(2)	(178)
Unrealized Losses Related to NDT Funds (net of taxes of \$172) (1)	(0.25)	(243)	—	—	—	—	—	(243)
Merger Commitments (net of taxes of \$1, \$1 and \$0, respectively)	—	—	—	—	—	(4)	4	—
Plant Retirements and Divestitures (net of taxes of \$31, \$1 and \$32, respectively) (4)	(0.10)	(91)	—	—	—	—	1	(90)
Cost Management Program (net of taxes of \$5, \$0, \$0, \$1 and \$6, respectively) (5)	(0.02)	(14)	—	(1)	(1)	(2)	—	(18)
Annual Asset Retirement Obligation Update (net of taxes of \$1)	—	(4)	—	—	—	—	—	(4)
Change in Environmental Liabilities (net of taxes of \$1)	—	(3)	—	—	—	—	—	(3)
Gain on Contract Settlement (net of taxes of \$19, \$1 and \$20, respectively) (10)	0.06	56	—	—	—	—	(1)	55
Reassessment of Deferred Income Taxes (entire amount represents tax expense) (8)	—	(1)	—	—	—	—	(2)	(3)
Noncontrolling Interests (net of taxes of \$15) (9)	0.08	77	—	—	—	—	—	77
<b>2018 GAAP Net Income (Loss)</b>	<b>\$ 0.16</b>	<b>\$ (178)</b>	<b>\$ 141</b>	<b>\$ 124</b>	<b>\$ 71</b>	<b>\$ 62</b>	<b>\$ (68)</b>	<b>\$ 152</b>

Note:

Unless otherwise noted, the income tax impact of each reconciling item between GAAP Net Income and Adjusted (non-GAAP) Operating Earnings is based on the marginal statutory federal and state income tax rates for each Registrant, taking into account whether the income or expense item is taxable or deductible, respectively, in whole or in part. For all items except the unrealized gains and losses related to NDT funds, the marginal statutory income tax rates for 2018 and 2017 ranged from 26.0 percent to 29.0 percent and 39.0 percent to 41.0 percent, respectively. Under IRS regulations, NDT fund returns are taxed at different rates for investments if they are in qualified or non-qualified funds. The effective tax rates for the unrealized gains and losses related to NDT funds were 41.4 percent and 49.5 percent for the three months ended December 31, 2018 and 2017, respectively.

- (a) PHI consolidated results includes Pepco, DPL and ACE.
- (b) Other primarily includes eliminating and consolidating adjustments, Exelon's corporate operations, shared service entities and other financing and investment activities.
- (c) Certain immaterial prior year amounts in the Registrants' Consolidated Statements of Operations and Comprehensive Income have been recasted to reflect new accounting standards issued by the FASB and adopted as of January 1, 2018.
- (d) For ComEd, BGE, Pepco and DPL Maryland, customer rates are adjusted to eliminate the impacts of weather and customer usage on distribution volumes.
- (e) For regulatory recovery mechanisms, including ComEd's distribution formula rate, ComEd, PECO, BGE and PHI utilities transmission formula rates, and riders across all utilities, revenues increase and decrease i) as fully recoverable costs fluctuate (with no impact on net earnings), and ii) pursuant to changes in rate base, capital structure and ROE (which impact net earnings).
- (1) Reflects the impact of net unrealized gains and losses on Generation's NDT funds for Non-Regulatory and Regulatory Agreement Units. The impacts of the Regulatory Agreement Units, including the associated income taxes, are contractually eliminated, resulting in no earnings impact.
- (2) Represents the non-cash amortization of intangible assets, net, primarily related to commodity contracts recorded at fair value related to the ConEdison Solutions and FitzPatrick acquisitions.
- (3) Primarily reflects charges to earnings related to the PHI impairment of the District of Columbia sponsorship intangible asset.
- (4) Primarily reflects accelerated depreciation and amortization expenses associated with Generation's decision to early retire the Three Mile Island nuclear facility.
- (5) Primarily represents severance and reorganization costs related to a cost management program.
- (6) Represents the reversal of previously accrued vacation expenses as a result of a change in Exelon's vacation vesting policy.
- (7) Represents the gain recorded upon deconsolidation of ExGen Texas Power, LLC (EGTP) net liabilities, which included the previously impaired assets and related debt, as a result of the November 2017 bankruptcy filing.
- (8) In 2017, reflects the one-time non-cash impacts associated with the Tax Cuts and Jobs Act (TCJA) (including impacts on pension obligations contained within Other). In 2018, reflects an adjustment to the remeasurement of deferred income taxes as a result of TCJA and changes in forecasted apportionment.
- (9) Represents elimination from Generation's results of the noncontrolling interest related to certain exclusion items, primarily related to the impact of unrealized gains and losses on NDT funds at CENG.
- (10) Represents the gain on the settlement of a long-term gas supply agreement at Generation.
- (11) For all utilities, primarily reflects lower revenues resulting from the anticipated pass back of TCJA tax savings through customer rates. Additionally, for ComEd, increased electric distribution and energy efficiency revenues due to higher rate base. For PHI, reflects increased revenue as a result of rate increases.
- (12) Primarily reflects the permanent cease of generation operations at Oyster Creek and an increase in nuclear outage days.
- (13) Primarily reflects decreased nuclear output and decreased fuel prices.
- (14) Primarily reflects increased capacity prices in the Mid-Atlantic and Midwest regions, partially offset by a decrease in capacity prices in New England.
- (15) Reflects the impact of the Illinois Zero Emission Standard.
- (16) Primarily reflects lower realized energy prices and decreased revenues related to the sale of Generation's electrical contracting business.
- (17) For Generation, primarily reflects decreased costs related to the permanent cease of generation operations at Oyster Creek and the sale of Generation's electrical contracting business, decreased spending related to energy efficiency projects and the absence of EGTP costs resulting from its deconsolidation in the fourth quarter of 2017. For ComEd, primarily reflects increased variable compensation costs.
- (18) Primarily reflects an increase in the number of nuclear outage days in 2018, excluding Salem.
- (19) For Generation, primarily reflects the absence of EGTP costs resulting from its deconsolidation in the fourth quarter of 2017.
- (20) Reflects ongoing capital expenditures across all operating companies. For ComEd, also reflects higher amortization of deferred energy efficiency costs pursuant to the Illinois Future Energy Jobs Act (FEJA), which is offset in Other Energy and Delivery. For BGE, also reflects certain regulatory assets that became fully amortized as of December 31, 2017. For PHI, also reflects increased amortization of Pepco's DC PLUG regulatory asset, which is offset in Other Energy and Delivery.
- (21) Reflects the benefit of lower federal income tax rates and the settlement of a portion of the deferred income tax regulatory liabilities established upon enactment of TCJA, which is predominantly offset at the utilities in Other Energy Delivery as these tax benefits are anticipated to be passed back through customer rates.
- (22) For Generation, primarily reflects one-time tax adjustments, partially offset by a reduction in renewable tax credits. For ComEd, reflects increased income tax expense due to an increase in the Illinois income tax rate in July of 2017. For PECO, primarily reflects an increase in the repairs tax deduction. For ComEd, BGE and PHI, also reflects the absence of the 2017 impairments of certain transmission-related income tax regulatory assets.
- (23) Reflects elimination from Generation's results of activity attributable to noncontrolling interests, primarily for CENG.
- (24) For Generation, primarily reflects higher realized NDT fund gains.



**EXELON CORPORATION**  
**Reconciliation of Adjusted (non-GAAP) Operating**  
**Earnings to GAAP Net Income (in millions)**  
Twelve Months Ended December 31, 2018 and 2017  
(unaudited)

	Exelon Earnings per Diluted Share	Generation	ComEd	PECO	BGE	PHI (a)	Other (b)	Exelon
<b>2017 GAAP Net Income (Loss) (c)</b>	<b>\$ 3.99</b>	<b>\$ 2,710</b>	<b>\$ 567</b>	<b>\$ 434</b>	<b>\$ 307</b>	<b>\$ 362</b>	<b>\$ (594)</b>	<b>\$ 3,786</b>
<b>2017 Adjusted (non-GAAP) Operating (Earnings) Loss Adjustments:</b>								
Mark-to-Market Impact of Economic Hedging Activities (net of taxes of \$66, \$2 and \$68, respectively)	0.11	109	—	—	—	—	(2)	107
Unrealized Gains Related to NDT Funds (net of taxes of \$286) (1)	(0.34)	(318)	—	—	—	—	—	(318)
Amortization of Commodity Contract Intangibles (net of taxes of \$22) (2)	0.04	34	—	—	—	—	—	34
Merger and Integration Costs (net of taxes of \$27, \$0, \$2, \$2, \$7, \$1 and \$25, respectively) (3)	0.04	44	1	2	2	(10)	1	40
Merger Commitments (net of taxes of \$18, \$52, \$67 and \$137, respectively) (4)	(0.14)	(18)	—	—	—	(59)	(60)	(137)
Long-Lived Asset Impairments (net of taxes of \$194, \$9, \$1 and \$204, respectively) (5)	0.34	306	—	—	—	16	(1)	321
Plant Retirements and Divestitures (net of taxes of \$133, \$1 and \$134, respectively) (6)	0.22	208	—	—	—	—	(1)	207
Cost Management Program (net of taxes of \$15, \$3, \$3 and \$21, respectively) (7)	0.04	25	—	4	5	—	—	34
Annual Asset Retirement Obligation Update (net of taxes of \$1)	—	(2)	—	—	—	—	—	(2)
Vacation Policy Change (net of taxes of \$16, \$1, \$1, \$3 and \$21, respectively) (8)	(0.03)	(26)	—	(1)	(1)	(5)	—	(33)
Change in Environmental Liabilities (net of taxes of \$17)	0.03	27	—	—	—	—	—	27
Bargain Purchase Gain (net of taxes of \$0) (9)	(0.25)	(233)	—	—	—	—	—	(233)
Gain on Deconsolidation of Business (net of taxes of \$83) (10)	(0.14)	(130)	—	—	—	—	—	(130)
Like-Kind Exchange Tax Position (net of taxes of \$9, \$75 and \$66, respectively) (11)	(0.03)	—	23	—	—	—	(49)	(26)
Reassessment of Deferred Income Taxes (entire amount represents tax expense) (12)	(1.37)	(1,856)	1	(12)	5	34	529	(1,299)
Tax Settlements (net of taxes of \$1) (13)	(0.01)	(5)	—	—	—	—	—	(5)
Noncontrolling Interests (net of taxes of \$24) (14)	0.12	114	—	—	—	—	—	114
<b>2017 Adjusted (non-GAAP) Operating Earnings (Loss)</b>	<b>2.62</b>	<b>989</b>	<b>592</b>	<b>427</b>	<b>318</b>	<b>338</b>	<b>(177)</b>	<b>2,487</b>
<b>Year Over Year Effects on Earnings:</b>								
ComEd, PECO, BGE and PHI Margins:								
Weather	0.07	—	— (d)	43	— (d)	22 (d)	—	65
Load	0.06	—	— (d)	29	— (d)	25 (d)	—	54
Other Energy Delivery (17)	(0.24)	—	(120) (e)	(39) (e)	(41) (e)	(40) (e)	—	(240)
Generation Energy Margins, Excluding Mark-to-Market:								
Nuclear Volume (18)	0.04	37	—	—	—	—	—	37
Nuclear Fuel Cost (19)	0.02	21	—	—	—	—	—	21
Capacity Pricing (20)	0.19	186	—	—	—	—	—	186
Zero Emission Credit Revenue (21)	0.35	343	—	—	—	—	—	343
Market and Portfolio Conditions (22)	(0.61)	(592)	—	—	—	—	—	(592)
Operating and Maintenance Expense:								
Labor, Contracting and Materials (23)	0.14	191	(14)	(7)	(13)	(20)	—	137
Planned Nuclear Refueling Outages (24)	0.01	13	—	—	—	—	—	13
Pension and Non-Pension Postretirement Benefits	0.03	16	—	5	1	8	(2)	28
Other Operating and Maintenance (25)	0.09	78	79	(67)	(36)	1	32	87
Depreciation and Amortization Expense (26)	(0.17)	(29)	(64)	(11)	(7)	(47)	(4)	(162)
Interest Expense, Net	—	19	1	(1)	—	(12)	(4)	3
Tax Cuts and Jobs Act Saving (27)	0.66	177	205	61	99	129	(29)	642
Income Taxes (28)	0.05	(9)	(14)	29	3	21	12	42
Noncontrolling Interests (29)	(0.19)	(183)	—	—	—	—	—	(183)
Other (30)	0.06	86	(1)	(6)	(8)	(10)	(3)	58
Share Differential (31)	(0.06)	—	—	—	—	—	—	—
<b>2018 Adjusted (non-GAAP) Operating Earnings (Loss)</b>	<b>3.12</b>	<b>1,343</b>	<b>664</b>	<b>463</b>	<b>316</b>	<b>415</b>	<b>(175)</b>	<b>3,026</b>
<b>2018 Adjusted (non-GAAP) Operating Earnings (Loss) Adjustments:</b>								
Mark-to-Market Impact of Economic Hedging Activities (net of taxes of \$84, \$5 and \$89, respectively)	(0.26)	(241)	—	—	—	—	(11)	(252)
Unrealized Losses Related to NDT Funds (net of taxes of \$289) (1)	(0.35)	(337)	—	—	—	—	—	(337)
Merger and Integration Costs (net of taxes of \$2) (3)	—	(3)	—	—	—	—	—	(3)
Merger Commitments (net of taxes of \$1, \$1 and \$0, respectively)	—	—	—	—	—	(4)	4	—
Long-Lived Asset Impairments (net of taxes of \$13) (5)	(0.04)	(35)	—	—	—	—	—	(35)
Plant Retirements and Divestitures (net of taxes of \$178, \$3 and \$181, respectively) (6)	(0.53)	(514)	—	—	—	—	2	(512)
Cost Management Program (net of taxes of \$12, \$1, \$1, \$2, \$0 and \$16, respectively) (7)	(0.05)	(37)	—	(3)	(3)	(4)	(1)	(48)
Annual Asset Retirement Obligation Update (net of taxes of \$1, \$6 and \$7, respectively) (15)	(0.02)	(4)	—	—	—	(16)	—	(20)
Change in Environmental Liabilities (net of taxes of \$0)	—	1	—	—	—	—	—	1
Gain on Contract Settlement (net of taxes of \$19, \$1 and \$20, respectively) (16)	0.06	56	—	—	—	—	(1)	55
Reassessment of Deferred Income Taxes (entire amount represents tax expense) (12)	0.02	28	—	—	—	7	(13)	22
Noncontrolling Interests (net of taxes of \$24) (14)	0.12	113	—	—	—	—	—	113
<b>2018 GAAP Net Income (Loss)</b>	<b>\$ 2.07</b>	<b>\$ 370</b>	<b>\$ 664</b>	<b>\$ 460</b>	<b>\$ 313</b>	<b>\$ 398</b>	<b>\$ (195)</b>	<b>\$ 2,010</b>

Note:

Unless otherwise noted, the income tax impact of each reconciling item between GAAP Net Income and Adjusted (non-GAAP) Operating Earnings is based on the marginal statutory federal and state income tax rates for each Registrant, taking into account whether the income or expense item is taxable or deductible, respectively, in whole or in part. For all items except the unrealized gains and losses related to NDT funds, the marginal statutory income tax rates for 2018 and 2017 ranged from 26.0 percent to 29.0 percent and 39.0 percent to 41.0 percent, respectively. Under IRS regulations, NDT fund returns are taxed at different rates for investments if they are in qualified or non-qualified funds. The effective tax rates for the unrealized gains and losses related to NDT funds were 46.2 percent and 47.4 percent for the twelve months ended December 31, 2018 and 2017, respectively.

- (a) PHI consolidated results includes Pepco, DPL and ACE.
- (b) Other primarily includes eliminating and consolidating adjustments, Exelon's corporate operations, shared service entities and other financing and investment activities.
- (c) Certain immaterial prior year amounts in the Registrants' Consolidated Statements of Operations and Comprehensive Income have been recasted to reflect new accounting standards issued by the FASB and adopted as of January 1, 2018.
- (d) For ComEd, BGE, Pepco and DPL Maryland, customer rates are adjusted to eliminate the impacts of weather and customer usage on distribution volumes.
- (e) For regulatory recovery mechanisms, including ComEd's distribution formula rate, ComEd, PECO, BGE and PHI utilities transmission formula rates, and riders across all utilities, revenues increase and decrease i) as fully recoverable costs fluctuate (with no impact on net earnings), and ii) pursuant to changes in rate base, capital structure and ROE (which impact net earnings).
- (1) Reflects the impact of net unrealized gains and losses on Generation's NDT funds for Non-Regulatory and Regulatory Agreement Units. The impacts of the Regulatory Agreement Units, including the associated income taxes, are contractually eliminated, resulting in no earnings impact.
- (2) Represents the non-cash amortization of intangible assets, net, primarily related to commodity contracts recorded at fair value related to the ConEdison Solutions and FitzPatrick acquisitions.
- (3) Reflects certain costs associated with mergers and acquisitions, including, if and when applicable, professional fees, employee-related expenses and integration activities. In 2017, reflects costs related to the PHI and FitzPatrick acquisitions, offset at PHI by the anticipated recovery of previously incurred PHI acquisition costs. In 2018, reflects costs related to the PHI acquisition.
- (4) In 2017, primarily reflects a decrease in reserves for uncertain tax positions related to the deductibility of certain merger commitments associated with the 2012 CEG and 2016 PHI acquisitions.
- (5) In 2017, primarily reflects charges to earnings related to the impairment of the ExGen Texas Power, LLC (EGTP) assets held for sale and PHI District of Columbia sponsorship intangible asset. In 2018, primarily reflects the impairment of certain wind projects at Generation.
- (6) In 2017, primarily reflects accelerated depreciation and amortization expenses and one-time charges associated with Generation's previous decision to early retire the Three Mile Island nuclear facility. In 2018, primarily reflects accelerated depreciation and amortization expenses and one-time charges associated with Generation's decision to early retire the Oyster Creek nuclear facility, a charge associated with a remeasurement of the Oyster Creek Asset Retirement Obligation (ARO) and accelerated depreciation and amortization expenses associated with the 2017 decision to early retire the Three Mile Island nuclear facility, partially offset by a gain associated with Generation's sale of its electrical contracting business.
- (7) Primarily represents severance and reorganization costs related to a cost management program.
- (8) Represents the reversal of previously accrued vacation expenses as a result of a change in Exelon's vacation vesting policy.
- (9) Represents the excess of the fair value of assets and liabilities acquired over the purchase price for the FitzPatrick acquisition.
- (10) Represents the gain recorded upon deconsolidation of EGTP's net liabilities, which included the previously impaired assets and related debt, as a result of the November 2017 bankruptcy filing.
- (11) Represents adjustments to income tax, penalties and interest expenses as a result of the finalization of the IRS tax computation related to Exelon's like-kind exchange tax position.
- (12) In 2017, one-time non-cash impacts associated with remeasurements of deferred income taxes as a result of the Tax Cuts and Jobs Act (TCJA) (including impacts on pension obligations contained within Other), changes in the Illinois and District of Columbia statutory tax rates and changes in forecasted apportionment. In 2018, reflects an adjustment to the remeasurement of deferred income taxes as a result of the TCJA and changes in forecasted apportionment.
- (13) Reflects benefits related to the favorable settlement in 2017 of certain income tax positions related to PHI's unregulated business interests.
- (14) Represents elimination from Generation's results of the noncontrolling interests related to certain exclusion items, primarily related to the impact of unrealized gains and losses on NDT funds at CENG.
- (15) For Pepco, reflects an increase related to asbestos identified at its Buzzard Point property.
- (16) Represents the gain on the settlement of a long-term gas supply agreement at Generation.
- (17) For all utilities, primarily reflects lower revenues resulting from the anticipated pass back of TCJA tax savings through customer rates, partially offset by higher mutual assistance revenues. Additionally, for ComEd, reflects decreased revenues resulting from the change, effective June 1, 2018, to defer and recover over time energy efficiency costs pursuant to the Illinois Future Energy Jobs Act (FEJA), partially offset by increased electric distribution and energy efficiency revenues due to higher rate base. For PECO, BGE and PHI, reflects increased revenue as a result of rate increases.
- (18) Primarily reflects the acquisition of the FitzPatrick nuclear facility and decreased nuclear outage days, partially offset by the permanent cease of generation operations at Oyster Creek.
- (19) Primarily reflects a decrease in fuel prices, partially offset by increased nuclear output as a result of the FitzPatrick acquisition.
- (20) Primarily reflects increased capacity prices in the Mid-Atlantic, Midwest and New England regions.
- (21) Reflects the impact of the New York Clean Energy and Illinois Zero Emission Standards, including the impact of zero emission credits generated in Illinois from June 1, 2017 through December 31, 2017.
- (22) Primarily reflects lower realized energy prices, the absence of EGTP revenues net of purchased power and fuel expense resulting from its deconsolidation in the fourth quarter of 2017, lower energy efficiency revenues and decreased revenues related to the sale of Generation's electrical contracting business, partially offset by the addition of two combined-cycle gas turbines in Texas and the impacts of Generation's natural gas portfolio.
- (23) For Generation, primarily reflects decreased spending related to energy efficiency projects, decreased costs related to the sale of Generation's electrical contracting business, the absence of EGTP costs resulting from its deconsolidation in the fourth quarter of 2017 and the permanent cease of generation operations at Oyster Creek. For ComEd, primarily reflects increased variable compensation costs. Additionally, for all utilities, reflects increased mutual assistance expenses.
- (24) Primarily reflects a decrease in the number of nuclear outage days in 2018, excluding Salem.
- (25) For Generation, primarily reflects the impact of a supplemental NEIL insurance distribution and the absence of EGTP costs resulting from its deconsolidation in the fourth quarter of 2017. For ComEd, primarily reflects the change, effective June 1, 2017, to defer and recover over time energy efficiency costs pursuant to FEJA and decreased storm costs. For PECO and BGE, primarily reflects increased storm costs related to the March 2018 winter storms. Additionally, for all utilities, reflects increased mutual assistance expenses.

- (26) Reflects ongoing capital expenditures across all operating companies. For ComEd, also reflects the amortization of deferred energy efficiency costs pursuant to FEJA, which is offset in Other Energy and Delivery. For BGE, also reflects certain regulatory assets that became fully amortized as of December 31, 2017. For PHI, also reflects increased amortization of Pepco's DC PLUG regulatory asset, which is offset in Other Energy and Delivery.
- (27) Reflects the benefit of lower federal income tax rates and the settlement of a portion of the deferred income tax regulatory liabilities established upon enactment of TCJA, which is predominantly offset at the utilities in Other Energy Delivery as these tax benefits are anticipated to be passed back through customer rates.
- (28) For Generation, primarily reflects a reduction in renewable tax credits, partially offset by one-time tax adjustments. For ComEd, reflects increased income tax expense due to an increase in the Illinois income tax rate in July of 2017. For PECO, primarily reflects an increase in the repairs tax deduction. For ComEd, BGE and PHI, also reflects the absence of the 2017 impairments of certain transmission-related income tax regulatory assets.
- (29) Reflects elimination from Generation's results of activity attributable to noncontrolling interests, primarily for CENG and the Renewables Joint Venture.
- (30) For Generation, primarily reflects higher realized NDT fund gains.
- (31) Reflects the impact on earnings per share due to the increase in Exelon's average diluted common shares outstanding as a result of the June 2017 common stock issuance.

**EXELON CORPORATION**  
**GAAP Consolidated Statements of Operations and**  
**Adjusted (non-GAAP) Operating Earnings Reconciling Adjustments**  
(unaudited)  
(in millions)

	Generation					
	Three Months Ended December 31, 2018			Three Months Ended December 31, 2017 (b)		
	GAAP (a)	Non-GAAP Adjustments		GAAP (a)	Non-GAAP Adjustments	
<b>Operating revenues</b>	\$ 5,069	\$ 166	(c)	\$ 4,657	\$ 93	(c),(e)
<b>Operating expenses</b>						
Purchased power and fuel	3,140	21	(c),(i),(r)	2,403	61	(c),(e),(i)
Operating and maintenance	1,337	(33)	(h),(i),(j)	1,421	(38)	(f),(h),(i),(j),(n)
Depreciation and amortization	415	(112)	(i)	412	(109)	(i)
Taxes other than income	142	(1)	(j)	130	2	(n)
<b>Total operating expenses</b>	<u>5,034</u>			<u>4,366</u>		
<b>Gain on deconsolidation of business</b>	—	—		213	(213)	(m)
<b>Operating income</b>	<u>35</u>			<u>504</u>		
<b>Other income and (deductions)</b>						
Interest expense, net	(128)	11	(c)	(98)	—	
Other, net	(342)	425	(c),(d)	299	(244)	(d),(o)
<b>Total other income and (deductions)</b>	<u>(470)</u>			<u>201</u>		
<b>(Loss) income before income taxes</b>	(435)			705		
<b>Income taxes</b>	(217)	251	(c),(d),(h),(i),(j),(o),(r)	(1,592)	1,724	(c),(d),(e),(f),(h),(i),(j),(m),(n),(o)
<b>Equity in losses of unconsolidated affiliates</b>	(7)	—		(7)	—	
<b>Net (loss) income</b>	<u>(225)</u>			<u>2,290</u>		
<b>Net (loss) income attributable to noncontrolling interests</b>	(47)	77	(p)	66	(40)	(p)
<b>Net (loss) income attributable to membership interest</b>	<u>\$ (178)</u>			<u>\$ 2,224</u>		
	Twelve Months Ended December 31, 2018			Twelve Months Ended December 31, 2017 (b)		
	GAAP (a)	Non-GAAP Adjustments		GAAP (a)	Non-GAAP Adjustments	
<b>Operating revenues</b>	\$ 20,437	\$ 263	(c)	\$ 18,500	\$ 170	(c),(e)
<b>Operating expenses</b>						
Purchased power and fuel	11,693	(38)	(c),(i),(r)	9,690	(72)	(c),(e),(i)
Operating and maintenance	5,464	(235)	(f),(h),(i),(j)	6,299	(669)	(f),(h),(i),(j),(k),(n)
Depreciation and amortization	1,797	(553)	(i)	1,457	(252)	(e),(i)
Taxes other than income	556	(1)	(j)	555	2	(n)
<b>Total operating expenses</b>	<u>19,510</u>			<u>18,001</u>		
<b>Gain on sales of assets and businesses</b>	48	(48)	(i)	2	1	(i)
<b>Bargain purchase gain</b>	—	—		233	(233)	(l)
<b>Gain on deconsolidation of business</b>	—	—		213	(213)	(m)
<b>Operating income</b>	<u>975</u>			<u>947</u>		
<b>Other income and (deductions)</b>						
Interest expense, net	(432)	7	(c)	(440)	17	(h),(q)
Other, net	(178)	625	(c),(d)	948	(636)	(d),(o)
<b>Total other income and (deductions)</b>	<u>(610)</u>			<u>508</u>		
<b>Income before income taxes</b>	365			1,455		
<b>Income taxes</b>	(108)	588	(c),(d),(f),(h),(i),(j),(m),(o),(r)	(1,376)	1,932	(c),(d),(e),(f),(g),(h),(i),(j),(k),(m),(n),(o),(q)
<b>Equity in losses of unconsolidated affiliates</b>	(30)	—		(33)	—	
<b>Net income</b>	<u>443</u>			<u>2,798</u>		
<b>Net income attributable to noncontrolling interests</b>	73	113	(p)	88	(114)	(p)
<b>Net income attributable to membership interest</b>	<u>\$ 370</u>			<u>\$ 2,710</u>		

(a) Results reported in accordance with accounting principles generally accepted in the United States (GAAP).

- (b) Certain immaterial prior year amounts in the Registrants' Consolidated Statements of Operations and Comprehensive Income have been recasted to reflect new accounting standards issued by the FASB and adopted as of January 1, 2018.
- (c) Adjustment to exclude the mark-to-market impact of Exelon's economic hedging activities, net of intercompany eliminations.
- (d) Adjustment to exclude the impact of net unrealized gains and losses on Generation's NDT funds for Non-Regulatory and Regulatory Agreement Units. The impacts of the Regulatory Agreement Units, including the associated income taxes, are contractually eliminated, resulting in no earnings impact.
- (e) Adjustment to exclude the non-cash amortization of intangible assets, net, primarily related to commodity contracts recorded at fair value related to the ConEdison Solutions and FitzPatrick acquisitions.
- (f) Adjustment to exclude certain costs associated with mergers and acquisitions, including, if and when applicable, professional fees, employee-related expenses and integration activities. In 2017, costs related to the PHI and FitzPatrick acquisitions, offset at PHI by the anticipated recovery of previously incurred PHI acquisition costs and in 2018, costs related to the PHI acquisition.
- (g) Adjustment to exclude costs incurred as part of the settlement orders approving the PHI acquisition.
- (h) Adjustment to exclude charges to earnings related to the impairment of the EGTP assets held for sale and PHI District of Columbia sponsorship intangible asset. In 2018, primarily the impairment of certain wind projects at Generation.
- (i) Adjustment to exclude in 2017, primarily accelerated depreciation and amortization expenses and one-time charges associated with Generation's previous decision to early retire the Three Mile Island nuclear facility. In 2018, primarily accelerated depreciation and amortization expenses and one-time charges associated with Generation's decision to early retire the Oyster Creek nuclear facility, a charge associated with a remeasurement of the Oyster Creek ARO and accelerated depreciation and amortization expenses associated with the 2017 decision to early retire the Three Mile Island nuclear facility, partially offset by a gain associated with Generation's sale of its electrical contracting business.
- (j) Adjustment to exclude severance and reorganization costs related to a cost management program.
- (k) Adjustment to exclude a non-cash benefit pursuant to the annual update of the Generation nuclear decommissioning obligation related to the non-regulatory units.
- (l) Adjustment to exclude the excess of the fair value of assets and liabilities acquired over the purchase price for the FitzPatrick acquisition.
- (m) Adjustment to exclude the gain recorded upon deconsolidation of EGTP's net liabilities, which included the previously impaired assets and related debt, as a result of the November 2017 bankruptcy filing.
- (n) Adjustment to exclude the reversal of previously accrued vacation expenses as a result of a change in Exelon's vacation vesting policy.
- (o) Adjustments to exclude one-time non-cash impacts associated with remeasurements of deferred income taxes as a result of TCJA (including impacts on pension obligations contained within Other), changes in the Illinois and District of Columbia statutory tax rates and changes in forecasted apportionment. In 2018, reflects an adjustment to the remeasurement of deferred income taxes as a result of TCJA and changes in forecasted apportionment.
- (p) Adjustment to exclude the elimination from Generation's results of the noncontrolling interests related to certain exclusion items, primarily related to the impact of unrealized gains and losses on NDT funds at CENG.
- (q) Adjustment to exclude the benefits related to the favorable settlement in 2017 of certain income tax positions related to PHI's unregulated business interests.
- (r) Adjustment to exclude the gain on the settlement of a long-term gas supply agreement.

**EXELON CORPORATION**  
**GAAP Consolidated Statements of Operations and**  
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(unaudited)  
(in millions)

	ComEd			
	Three Months Ended December 31, 2018		Three Months Ended December 31, 2017 (b)	
	GAAP (a)	Non-GAAP Adjustments	GAAP (a)	Non-GAAP Adjustments
<b>Operating revenues</b>	\$ 1,373	\$ —	\$ 1,309	\$ —
<b>Operating expenses</b>				
Purchased power and fuel	454	—	399	—
Operating and maintenance	360	—	332	—
Depreciation and amortization	244	—	220	—
Taxes other than income	73	—	73	—
<b>Total operating expenses</b>	<b>1,131</b>		<b>1,024</b>	
<b>Gain on sales of assets</b>	<b>—</b>	<b>—</b>	<b>1</b>	<b>—</b>
<b>Operating income</b>	<b>242</b>		<b>286</b>	
<b>Other income and (deductions)</b>				
Interest expense, net	(87)	—	(87)	—
Other, net	13	—	10	—
<b>Total other income and (deductions)</b>	<b>(74)</b>		<b>(77)</b>	
<b>Income before income taxes</b>	<b>168</b>		<b>209</b>	
<b>Income taxes</b>	<b>27</b>	<b>—</b>	<b>89</b>	<b>(3) (c)</b>
<b>Net income</b>	<b>\$ 141</b>		<b>\$ 120</b>	
	Twelve Months Ended December 31, 2018		Twelve Months Ended December 31, 2017 (b)	
	GAAP (a)	Non-GAAP Adjustments	GAAP (a)	Non-GAAP Adjustments
<b>Operating revenues</b>	\$ 5,882	\$ —	\$ 5,536	\$ —
<b>Operating expenses</b>				
Purchased power and fuel	2,155	—	1,641	—
Operating and maintenance	1,335	—	1,427	(2) (e)
Depreciation and amortization	940	—	850	—
Taxes other than income	311	—	296	—
<b>Total operating expenses</b>	<b>4,741</b>		<b>4,214</b>	
<b>Gain on sales of assets</b>	<b>5</b>	<b>—</b>	<b>1</b>	<b>—</b>
<b>Operating income</b>	<b>1,146</b>		<b>1,323</b>	
<b>Other income and (deductions)</b>				
Interest expense, net	(347)	—	(361)	14 (d)
Other, net	33	—	22	—
<b>Total other income and (deductions)</b>	<b>(314)</b>		<b>(339)</b>	
<b>Income before income taxes</b>	<b>832</b>		<b>984</b>	
<b>Income taxes</b>	<b>168</b>	<b>—</b>	<b>417</b>	<b>(9) (c),(d),(e)</b>
<b>Net income</b>	<b>\$ 664</b>		<b>\$ 567</b>	

(a) Results reported in accordance with accounting principles generally accepted in the United States (GAAP).

(b) Certain immaterial prior year amounts in the Registrants' Consolidated Statements of Operations and Comprehensive Income have been recasted to reflect new accounting standards issued by the FASB and adopted as of January 1, 2018.

(c) Adjustment to exclude one-time non-cash impacts associated with remeasurements of deferred income taxes as a result of TCJA and a change in the Illinois statutory tax rate.

(d) Adjustments to exclude income tax and interest expenses as a result of the finalization of the IRS tax computation related to Exelon's like-kind exchange tax position.

(e) Adjustment to exclude certain costs associated with mergers and acquisitions, including, if and when applicable, professional fees, employee-related expenses and integration activities related to the PHI acquisition.

**EXELON CORPORATION**  
**GAAP Consolidated Statements of Operations and**  
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(unaudited)  
(in millions)

**PECO**

	Three Months Ended December 31, 2018		Three Months Ended December 31, 2017	
	GAAP (a)	Non-GAAP Adjustments	GAAP (a)	Non-GAAP Adjustments
<b>Operating revenues</b>	\$ 765	\$ —	\$ 729	\$ —
<b>Operating expenses</b>				
Purchased power and fuel	273	—	250	—
Operating and maintenance	212	(1) (d)	211	(1) (d),(e)
Depreciation and amortization	77	—	73	—
Taxes other than income	38	—	38	—
<b>Total operating expenses</b>	<u>600</u>		<u>572</u>	
<b>Operating income</b>	<u>165</u>		<u>157</u>	
<b>Other income and (deductions)</b>				
Interest expense, net	(33)	—	(33)	—
Other, net	3	—	3	—
<b>Total other income and (deductions)</b>	<u>(30)</u>		<u>(30)</u>	
<b>Income before income taxes</b>	135		127	
<b>Income taxes</b>	11	—	20	13 (c),(d),(e)
<b>Net income</b>	<u>\$ 124</u>		<u>\$ 107</u>	

	Twelve Months Ended December 31, 2018		Twelve Months Ended December 31, 2017	
	GAAP (a)	Non-GAAP Adjustments	GAAP (a)	Non-GAAP Adjustments
<b>Operating revenues</b>	\$ 3,038	\$ —	\$ 2,870	\$ —
<b>Operating expenses</b>				
Purchased power and fuel	1,090	—	969	—
Operating and maintenance	898	(4) (b),(d)	806	(9) (b),(d),(e)
Depreciation and amortization	301	—	286	—
Taxes other than income	163	—	154	—
<b>Total operating expenses</b>	<u>2,452</u>		<u>2,215</u>	
<b>Gain on sales of assets</b>	1	—	—	—
<b>Operating income</b>	<u>587</u>		<u>655</u>	
<b>Other income and (deductions)</b>				
Interest expense, net	(129)	—	(126)	—
Other, net	8	—	9	—
<b>Total other income and (deductions)</b>	<u>(121)</u>		<u>(117)</u>	
<b>Income before income taxes</b>	466		538	
<b>Income taxes</b>	6	1 (b),(d)	104	16 (b),(c),(d),(e)
<b>Net income</b>	<u>\$ 460</u>		<u>\$ 434</u>	

(a) Results reported in accordance with accounting principles generally accepted in the United States (GAAP).

(b) Adjustment to exclude certain costs associated with mergers and acquisitions, including, if and when applicable, professional fees, employee-related expenses and integration activities related to the PHI acquisition.

(c) Adjustment to exclude one-time non-cash impacts associated with remeasurements of deferred income taxes as a result of TCJA.

(d) Adjustment to exclude reorganization costs related to a cost management program.

(e) Adjustment to exclude the reversal of previously accrued vacation expenses as a result of a change in Exelon's vacation vesting policy.

**EXELON CORPORATION**  
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(unaudited)  
(in millions)

BGE

	Three Months Ended December 31, 2018		Three Months Ended December 31, 2017 (b)	
	GAAP (a)	Non-GAAP Adjustments	GAAP (a)	Non-GAAP Adjustments
<b>Operating revenues</b>	\$ 799	\$ —	\$ 813	\$ —
<b>Operating expenses</b>				
Purchased power and fuel	300	—	280	—
Operating and maintenance	199	(1) (e)	184	(2) (c),(e),(f)
Depreciation and amortization	125	—	125	—
Taxes other than income	66	—	61	—
<b>Total operating expenses</b>	<u>690</u>		<u>650</u>	
<b>Operating income</b>	<u>109</u>		<u>163</u>	
<b>Other income and (deductions)</b>				
Interest expense, net	(28)	—	(25)	—
Other, net	5	—	4	—
<b>Total other income and (deductions)</b>	<u>(23)</u>		<u>(21)</u>	
<b>Income before income taxes</b>	86		142	
<b>Income taxes</b>	15	—	66	(4) (c),(d),(e),(f)
<b>Net income</b>	<u>\$ 71</u>		<u>\$ 76</u>	

	Twelve Months Ended December 31, 2018		Twelve Months Ended December 31, 2017 (b)	
	GAAP (a)	Non-GAAP Adjustments	GAAP (a)	Non-GAAP Adjustments
<b>Operating revenues</b>	\$ 3,169	\$ —	\$ 3,176	\$ —
<b>Operating expenses</b>				
Purchased power and fuel	1,182	—	1,133	—
Operating and maintenance	777	(4) (c),(e)	716	(10) (c),(e),(f)
Depreciation and amortization	483	—	473	—
Taxes other than income	254	—	240	—
<b>Total operating expenses</b>	<u>2,696</u>		<u>2,562</u>	
<b>Gain on sales of assets</b>	1	—	—	—
<b>Operating income</b>	<u>474</u>		<u>614</u>	
<b>Other income and (deductions)</b>				
Interest expense, net	(106)	—	(105)	—
Other, net	19	—	16	—
<b>Total other income and (deductions)</b>	<u>(87)</u>		<u>(89)</u>	
<b>Income before income taxes</b>	387		525	
<b>Income taxes</b>	74	1 (c),(e)	218	(1) (c),(d),(e),(f)
<b>Net income</b>	<u>\$ 313</u>		<u>\$ 307</u>	

(a) Results reported in accordance with accounting principles generally accepted in the United States (GAAP).

(b) Certain immaterial prior year amounts in the Registrants' Consolidated Statements of Operations and Comprehensive Income have been recasted to reflect new accounting standards issued by the FASB and adopted as of January 1, 2018.

(c) Adjustment to exclude certain costs associated with mergers and acquisitions, including, if and when applicable, professional fees, employee-related expenses and integration activities related to the PHI acquisition.

(d) Adjustment to exclude one-time non-cash impacts associated with remeasurements of deferred income taxes as a result of TCJA.

(e) Adjustment to exclude reorganization costs related to a cost management program.

(f) Adjustment to exclude the reversal of previously accrued vacation expenses as a result of a change in Exelon's vacation vesting policy.



**EXELON CORPORATION**  
**GAAP Consolidated Statements of Operations and**  
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(unaudited)  
(in millions)

**PHI**

	Three Months Ended December 31, 2018		Three Months Ended December 31, 2017 (b)	
	GAAP (a)	Non-GAAP Adjustments	GAAP (a)	Non-GAAP Adjustments
<b>Operating revenues</b>	\$ 1,117	\$ —	\$ 1,121	\$ —
<b>Operating expenses</b>				
Purchased power and fuel	422	—	398	—
Operating and maintenance	274	(8) (d),(e)	292	(12) (f),(h),(i)
Depreciation and amortization	184	—	164	—
Taxes other than income	112	—	108	—
<b>Total operating expenses</b>	<u>992</u>	<u>—</u>	<u>962</u>	<u>—</u>
<b>Gain on sales of assets</b>	1	—	—	—
<b>Operating income</b>	<u>126</u>	<u>—</u>	<u>159</u>	<u>—</u>
<b>Other income and (deductions)</b>				
Interest expense, net	(67)	—	(62)	—
Other, net	10	—	15	—
<b>Total other income and (deductions)</b>	<u>(57)</u>	<u>—</u>	<u>(47)</u>	<u>—</u>
<b>Income before income taxes</b>	69	—	112	—
<b>Income taxes</b>	7	2 (d),(e)	108	(33) (f),(h),(i)
<b>Net income</b>	<u>\$ 62</u>	<u>—</u>	<u>\$ 4</u>	<u>—</u>
	Twelve Months Ended December 31, 2018		Twelve Months Ended December 31, 2017 (b)	
	GAAP (a)	Non-GAAP Adjustments	GAAP (a)	Non-GAAP Adjustments
<b>Operating revenues</b>	\$ 4,805	\$ —	\$ 4,679	\$ —
<b>Operating expenses</b>				
Purchased power and fuel	1,831	—	1,716	—
Operating and maintenance	1,130	(33) (c),(d),(e)	1,068	13 (e),(f),(g),(h),(i)
Depreciation and amortization	740	—	675	—
Taxes other than income	455	—	452	—
<b>Total operating expenses</b>	<u>4,156</u>	<u>—</u>	<u>3,911</u>	<u>—</u>
<b>Gain on sales of assets</b>	1	—	1	—
<b>Operating income</b>	<u>650</u>	<u>—</u>	<u>769</u>	<u>—</u>
<b>Other income and (deductions)</b>				
Interest expense, net	(261)	—	(245)	—
Other, net	43	—	54	—
<b>Total other income and (deductions)</b>	<u>(218)</u>	<u>—</u>	<u>(191)</u>	<u>—</u>
<b>Income before income taxes</b>	432	—	578	—
<b>Income taxes</b>	35	16 (c),(d),(h),(e)	217	10 (e),(f),(g),(h),(i)
<b>Equity in earnings of unconsolidated affiliates</b>	1	—	1	—
<b>Net income</b>	<u>\$ 398</u>	<u>—</u>	<u>\$ 362</u>	<u>—</u>

(a) Results reported in accordance with accounting principles generally accepted in the United States (GAAP).

(b) Certain immaterial prior year amounts in the Registrants' Consolidated Statements of Operations and Comprehensive Income have been recasted to reflect new accounting standards issued by the FASB and adopted as of January 1, 2018.

(c) Adjustment to exclude an increase at Pepco related primarily to asbestos identified at its Buzzard Point property.

(d) Adjustment to exclude reorganization costs related to a cost management program.

(e) Adjustment to exclude a decrease in reserves for uncertain tax positions related to the deductibility of certain merger commitments associated with the 2016 PHI acquisitions.

(f) Adjustment to exclude the impairment of the District of Columbia sponsorship intangible asset.

- (g) Adjustment to exclude certain costs associated with mergers and acquisitions, including, if and when applicable, professional fees, employee-related expenses and integration activities related to the PHI acquisition, partially offset in 2017 by the anticipated recovery of previously incurred PHI acquisition costs.
- (h) Adjustment to exclude in 2017, one-time non-cash impacts associated with remeasurements of deferred income taxes as a result of TCJA. In 2018, the remeasurement of deferred income taxes as a result of TCJA and changes in forecasted apportionment.
- (i) Adjustment to exclude the reversal of previously accrued vacation expenses as a result of a change in Exelon's vacation vesting policy.



- (a) Other primarily includes eliminating and consolidating adjustments, Exelon's corporate operations, shared service entities and other financing and investment activities.
- (b) Results reported in accordance with accounting principles generally accepted in the United States (GAAP).
- (c) Certain immaterial prior year amounts in the Registrants' Consolidated Statements of Operations and Comprehensive Income have been recasted to reflect new accounting standards issued by the FASB and adopted as of January 1, 2018.
- (d) Adjustment to exclude the mark-to-market impact of Exelon's economic hedging activities, net of intercompany eliminations.
- (e) Adjustment to exclude certain costs associated with mergers and acquisitions, including, if and when applicable, professional fees, employee-related expenses and integration activities related to the PHI acquisition.
- (f) Adjustment to exclude in 2017, primarily reflects a decrease in reserves for uncertain tax positions related to the deductibility of certain merger commitments associated with the 2012 CEG and 2016 PHI acquisitions.
- (g) Adjustment to exclude in 2017, primarily reflects accelerated depreciation and amortization expenses and one-time charges associated with Generation's previous decision to early retire the Three Mile Island nuclear facility. In 2018, primarily reflects accelerated depreciation and amortization expenses and one-time charges associated with Generation's decision to early retire the Oyster Creek nuclear facility, a charge associated with a remeasurement of the Oyster Creek ARO and accelerated depreciation and amortization expenses associated with the 2017 decision to early retire the Three Mile Island nuclear facility, partially offset by a gain associated with Generation's sale of its electrical contracting business.
- (h) Adjustment to exclude primarily represents severance and reorganization costs related to a cost management program.
- (i) Adjustment to exclude the gain on the settlement of a long-term gas supply agreement at Generation.
- (j) Adjustment to exclude adjustments to income tax, penalties and interest expenses as a result of the finalization of the IRS tax computation related to Exelon's like-kind exchange tax position.
- (k) Adjustment to exclude in 2017, one-time non-cash impacts associated with remeasurements of deferred income taxes as a result of TCJA (including impacts on pension obligations contained within Other), changes in the Illinois and District of Columbia statutory tax rates and changes in forecasted apportionment. In 2018, reflects an adjustment to the remeasurement of deferred income taxes as a result of TCJA and changes in forecasted apportionment.
- (l) Adjustment to exclude costs related to impairments at corporate.

**EXELON CORPORATION**  
**Exelon Generation Statistics**

	Three Months Ended				
	December 31, 2018	September 30, 2018	June 30, 2018	March 31, 2018	December 31, 2017
<b>Supply (in GWs)</b>					
Nuclear Generation					
Mid-Atlantic <sup>(a)</sup>	15,175	16,197	16,498	16,229	16,196
Midwest	23,752	23,834	23,100	23,597	23,922
New York <sup>(a)(e)</sup>	6,882	6,518	6,125	7,115	7,410
<b>Total Nuclear Generation</b>	<b>45,809</b>	<b>46,549</b>	<b>45,723</b>	<b>46,941</b>	<b>47,528</b>
Fossil and Renewables					
Mid-Atlantic	1,010	853	907	900	459
Midwest	353	244	321	455	430
New England	542	1,339	816	2,035	1,258
New York	—	1	1	1	1
ERCOT	2,791	3,137	2,303	2,949	2,684
Other Power Regions <sup>(b)</sup>	2,021	2,289	2,221	1,993	1,213
<b>Total Fossil and Renewables</b>	<b>6,717</b>	<b>7,863</b>	<b>6,569</b>	<b>8,333</b>	<b>6,045</b>
Purchased Power					
Mid-Atlantic	1,678	3,504	557	766	961
Midwest	263	174	223	336	355
New England	7,426	7,217	5,953	5,436	4,596
New York	—	—	—	—	—
ERCOT	1,046	1,811	2,320	1,373	1,622
Other Power Regions <sup>(b)</sup>	4,842	5,488	4,502	4,134	4,173
<b>Total Purchased Power</b>	<b>15,255</b>	<b>18,194</b>	<b>13,555</b>	<b>12,045</b>	<b>11,707</b>
<b>Total Supply/Sales by Region</b>					
Mid-Atlantic <sup>(c)</sup>	17,863	20,554	17,962	17,895	17,616
Midwest <sup>(c)</sup>	24,368	24,252	23,644	24,388	24,707
New England	7,968	8,556	6,769	7,471	5,854
New York	6,882	6,519	6,126	7,116	7,411
ERCOT	3,837	4,948	4,623	4,322	4,306
Other Power Regions <sup>(b)</sup>	6,863	7,777	6,723	6,127	5,386
<b>Total Supply/Sales by Region</b>	<b>67,781</b>	<b>72,606</b>	<b>65,847</b>	<b>67,319</b>	<b>65,280</b>

	Three Months Ended				
	December 31, 2018	September 30, 2018	June 30, 2018	March 31, 2018	December 31, 2017
<b>Outage Days<sup>(d)</sup></b>					
Refueling <sup>(e)</sup>	76	36	94	68	60
Non-refueling <sup>(e)</sup>	18	12	2	6	18
<b>Total Outage Days</b>	<b>94</b>	<b>48</b>	<b>96</b>	<b>74</b>	<b>78</b>

(a) Includes the proportionate share of output where Generation has an undivided ownership interest in jointly-owned generating plants and includes the total output of plants that are fully consolidated (e.g. CENG).

(b) Other Power Regions includes, South, West and Canada.

(c) Includes affiliate sales to PECO, BGE, Pepco, DPL and ACE in the Mid-Atlantic region and affiliate sales to ComEd in the Midwest region.

(d) Outage days exclude Salem.

(e) Includes the ownership of the FitzPatrick nuclear facility from March 31, 2017.

**EXELON CORPORATION**  
**Exelon Generation Statistics**  
**Twelve Months Ended December 31, 2018 and 2017**

<b>Supply (in GWhs)</b>	<b>December 31, 2018</b>	<b>December 31, 2017</b>
<b>Nuclear Generation</b>		
Mid-Atlantic <sup>(a)</sup>	64,099	64,466
Midwest	94,283	93,344
New York <sup>(a)(c)</sup>	26,640	25,033
<b>Total Nuclear Generation</b>	<b>185,022</b>	<b>182,843</b>
<b>Fossil and Renewables</b>		
Mid-Atlantic	3,670	2,789
Midwest	1,373	1,482
New England	4,731	7,179
New York	3	3
ERCOT	11,180	12,072
Other Power Regions	8,525	6,869
<b>Total Fossil and Renewables</b>	<b>29,482</b>	<b>30,394</b>
<b>Purchased Power</b>		
Mid-Atlantic	6,506	9,801
Midwest	996	1,373
New England	26,033	18,517
New York	—	28
ERCOT	6,550	7,346
Other Power Regions	18,965	14,530
<b>Total Purchased Power</b>	<b>59,050</b>	<b>51,595</b>
<b>Total Supply/Sales by Region</b>		
Mid-Atlantic <sup>(b)</sup>	74,275	77,056
Midwest <sup>(b)</sup>	96,652	96,199
New England	30,764	25,696
New York	26,643	25,064
ERCOT	17,730	19,418
Other Power Regions	27,490	21,399
<b>Total Supply/Sales by Region</b>	<b>273,554</b>	<b>264,832</b>

(a) Includes the proportionate share of output where Generation has an undivided ownership interest in jointly-owned generating plants and includes the total output of plants that are fully consolidated (e.g. CENG).

(b) Includes affiliate sales to PECO, BGE, Pepco, DPL and ACE in the Mid-Atlantic region and affiliate sales to ComEd in the Midwest region.

(c) Includes the ownership of the FitzPatrick nuclear facility from March 31, 2017.

**EXELON CORPORATION**  
**ComEd Statistics**  
**Three Months Ended December 31, 2018 and 2017**

	Revenue (in millions)		
	2018	2017	% Change
<b>Rate-Regulated Electric Deliveries and Sales<sup>(a)</sup></b>			
Residential	\$ 664	\$ 644	3.1 %
Small commercial & industrial	355	328	8.2 %
Large commercial & industrial	126	109	15.6 %
Public authorities & electric railroads	11	11	— %
Other <sup>(b)</sup>	212	215	(1.4)%
Total rate-regulated electric revenues <sup>(c)</sup>	<u>1,368</u>	<u>1,307</u>	4.7 %
<b>Other Rate-Regulated Revenue<sup>(d)</sup></b>	5	2	150.0 %
Total Electric Revenues	<u>\$ 1,373</u>	<u>\$ 1,309</u>	4.9 %
<b>Purchased Power</b>	<u>\$ 454</u>	<u>\$ 399</u>	13.8 %

**Twelve Months Ended December 31, 2018 and 2017**

	Revenue (in millions)		
	2018	2017	% Change
<b>Rate-Regulated Electric Deliveries and Sales<sup>(a)</sup></b>			
Residential	\$ 2,942	\$ 2,715	8.4 %
Small commercial & industrial	1,487	1,363	9.1 %
Large commercial & industrial	538	455	18.2 %
Public authorities & electric railroads	47	44	6.8 %
Other <sup>(b)</sup>	867	886	(2.1)%
Total rate-regulated electric revenues <sup>(c)</sup>	<u>5,881</u>	<u>5,463</u>	7.7 %
<b>Other Rate-Regulated Revenue<sup>(d)</sup></b>	1	73	(98.6)%
Total Electric Revenues	<u>\$ 5,882</u>	<u>\$ 5,536</u>	6.3 %
<b>Purchased Power</b>	<u>\$ 2,155</u>	<u>\$ 1,641</u>	31.3 %

- (a) Reflects delivery volumes and revenues from customers purchasing electricity directly from ComEd and customers purchasing electricity from a competitive electric generation supplier, as all customers are assessed delivery charges. For customers purchasing electricity from ComEd, revenue also reflects the cost of energy and transmission.
- (b) Includes revenues from transmission revenue from PJM, wholesale electric revenue and revenue from other utilities for mutual assistance programs.
- (c) Includes operating revenues from affiliates totaling \$4 million and \$3 million for the three months ended December 31, 2018 and 2017, respectively, and \$27 million and \$15 million for the twelve months ended December 31, 2018 and 2017, respectively.
- (d) Includes alternative revenue programs and late payment charges.

**EXELON CORPORATION**  
**PECO Statistics**  
**Three Months Ended December 31, 2018 and 2017**

	Electric and Natural Gas Deliveries				Revenue (in millions)		
	2018	2017	% Change	Weather-Normal % Change	2018	2017	% Change
<b>Electric (in GWhs)</b>							
<b>Rate-Regulated Deliveries and Sales<sup>(a)</sup></b>							
Residential	3,264	3,084	5.8 %	6.1 %	\$ 367	\$ 358	2.5 %
Small commercial & industrial	1,904	1,921	(0.9)%	(0.5)%	98	98	— %
Large commercial & industrial	3,624	3,833	(5.5)%	(5.7)%	49	55	(10.9)%
Public authorities & electric railroads	193	190	1.6 %	1.4 %	7	7	— %
Other <sup>(b)</sup>	—	—	n/a	n/a	62	53	17.0 %
Total rate-regulated electric revenues <sup>(c)</sup>	8,985	9,028	(0.5)%	(0.5)%	583	571	2.1 %
<b>Other Rate-Regulated Revenue<sup>(d)</sup></b>					(5)	2	(350.0)%
Total Electric Revenue					578	573	0.9 %
<b>Natural Gas (in mmcfs)</b>							
<b>Rate-Regulated Gas Deliveries and Sales<sup>(a)</sup></b>							
Residential	14,888	13,053	14.1 %	5.2 %	136	106	28.3 %
Small commercial & industrial	6,205	6,571	(5.6)%	(3.9)%	41	41	— %
Large commercial & industrial	7	8	(12.5)%	(13.1)%	—	1	(100.0)%
Transportation	7,353	7,260	1.3 %	(1.6)%	7	7	— %
Other <sup>(e)</sup>	—	—	n/a	n/a	2	1	100.0 %
Total rate-regulated natural gas revenues <sup>(a)</sup>	28,453	26,892	5.8 %	1.1 %	186	156	19.2 %
<b>Other Rate-Regulated Revenue<sup>(d)</sup></b>					1	—	100.0 %
Total Natural Gas Revenues					187	156	19.9 %
Total Electric and Natural Gas Revenues					\$ 765	\$ 729	4.9 %
<b>Purchased Power and Fuel</b>					\$ 273	\$ 250	9.2 %
<b>% Change</b>							
<b>Heating and Cooling Degree-Days</b>							
	2018	2017	Normal		From 2017	From Normal	
Heating Degree-Days	1,647	1,512	1,575		8.9 %	4.6 %	
Cooling Degree-Days	78	86	27		(9.3)%	188.9%	



**Twelve Months Ended December 31, 2018 and 2017**

	Electric and Natural Gas Deliveries				Revenue (in millions)		
	2018	2017	% Change	Weather-Normal % Change	2018	2017	% Change
<b>Electric (in GWhs)</b>							
<b>Rate-Regulated Deliveries and Sales <sup>(a)</sup></b>							
Residential	14,005	13,024	7.5 %	3.5 %	\$ 1,566	\$ 1,505	4.1 %
Small commercial & industrial	8,177	7,968	2.6 %	0.2 %	404	401	0.7 %
Large commercial & industrial	15,516	15,426	0.6 %	0.4 %	223	223	— %
Public authorities & electric railroads	761	809	(5.9)%	(5.6)%	28	30	(6.7)%
Other <sup>(b)</sup>	—	—	n/a	n/a	243	204	19.1 %
Total rate-regulated electric revenues <sup>(c)</sup>	38,459	37,227	3.3 %	1.4 %	2,464	2,363	4.3 %
<b>Other Rate-Regulated Revenue<sup>(d)</sup></b>					6	12	(50.0)%
Total Electric Revenues					2,470	2,375	4.0 %
<b>Natural Gas (in mmcf)</b>							
<b>Rate-Regulated Gas Deliveries and Sales<sup>(e)</sup></b>							
Residential	43,450	37,919	14.6 %	1.8 %	395	331	19.3 %
Small commercial & industrial	21,997	20,515	7.2 %	(0.4)%	143	131	9.2 %
Large commercial & industrial	65	23	182.6 %	175.8 %	1	1	— %
Transportation	26,595	26,382	0.8 %	(3.2)%	23	23	— %
Other <sup>(f)</sup>	—	—	n/a	n/a	6	8	(25.0)%
Total rate-regulated gas revenues <sup>(g)</sup>	92,107	84,839	8.6 %	(0.2)%	568	494	15.0 %
<b>Other Rate-Regulated Revenue<sup>(d)</sup></b>					—	1	(100.0)%
Total Natural Gas Revenues					568	495	14.7 %
Total Electric and Natural Gas Revenues					\$ 3,038	\$ 2,870	5.9 %
<b>Purchased Power and Fuel</b>					\$ 1,090	\$ 969	12.5 %

	2018	2017	Normal	% Change	
				From 2017	From Normal
<b>Heating and Cooling Degree-Days</b>					
Heating Degree-Days	4,539	3,949	4,487	14.9%	1.2%
Cooling Degree-Days	1,584	1,490	1,411	6.3%	12.3%

	Number of Electric Customers		Number of Natural Gas Customers		
	2018	2017	2018	2017	
Residential	1,480,925	1,469,916	Residential	482,255	477,213
Small Commercial & Industrial	152,797	151,552	Small Commercial & Industrial	44,170	43,887
Large Commercial & Industrial	3,118	3,112	Large Commercial & Industrial	1	5
Public Authorities & Electric Railroads	9,565	9,569	Transportation	754	771
Total	1,646,405	1,634,149	Total	527,180	521,876

- (a) Reflects delivery volumes and revenues from customers purchasing electricity directly from PECO and customers purchasing electricity from a competitive electric generation supplier as all customers are assessed distribution charges. For customers purchasing electricity from PECO, revenue also reflects the cost of energy and transmission.
- (b) Includes revenues from transmission revenue from PJM, wholesale electric revenue and revenue from other utilities for mutual assistance programs.
- (c) Includes operating revenues from affiliates totaling \$2 million for both the three months ended December 31, 2018 and 2017, and \$7 million and \$6 million for the twelve months ended December 31, 2018 and 2017, respectively.
- (d) Includes alternative revenue programs and late payment charges.
- (e) Reflects delivery volumes and revenues from customers purchasing natural gas directly from PECO and customers purchasing natural gas from a competitive natural gas supplier as all customers are assessed distribution charges. For customers purchasing natural gas from PECO, revenue also reflects the cost of natural gas.
- (f) Includes revenues primarily from off-system sales.
- (g) Includes operating revenues from affiliates totaling less than \$1 million for both the three months ended December 31, 2018 and 2017, and \$1 million for both the twelve months ended December 31, 2018 and 2017.

**EXELON CORPORATION**  
**BGE Statistics**  
**Three Months Ended December 31, 2018 and 2017**

	Revenue (in millions)		
	2018	2017	% Change
<b>Electric (in GWhs)</b>			
<b>Rate-Regulated Deliveries and Sales<sup>(a)</sup></b>			
Residential	\$ 328	\$ 327	0.3 %
Small commercial & industrial	61	61	— %
Large commercial & industrial	104	98	6.1 %
Public authorities & electric railroads	7	8	(12.5)%
Other <sup>(b)</sup>	81	77	5.2 %
Total rate-regulated electric revenues <sup>(c)</sup>	581	571	1.8 %
<b>Other Rate-Regulated Revenue<sup>(d)</sup></b>	(3)	23	(113.0)%
Total Electric Revenues	578	594	(2.7)%
<b>Natural Gas (in mmcfs)</b>			
<b>Rate-Regulated Gas Deliveries and Sales<sup>(a)</sup></b>			
Residential	146	148	(1.4)%
Small commercial & industrial	22	24	(8.3)%
Large commercial & industrial	36	37	(2.7)%
Other <sup>(b)</sup>	14	8	75.0 %
Total rate-regulated gas revenues <sup>(a)</sup>	218	217	0.5 %
<b>Other Rate-Regulated Revenue<sup>(d)</sup></b>	3	2	50.0 %
Total Natural Gas Revenues	221	219	0.9 %
Total Electric and Natural Gas Revenues	\$ 799	\$ 813	(1.7)%
<b>Purchased Power and Fuel</b>	\$ 300	\$ 280	7.1 %

**Twelve Months Ended December 31, 2018 and 2017**

	Revenue (in millions)		
	2018	2017	% Change
<b>Electric (in GWhs)</b>			
<b>Rate-Regulated Deliveries and Sales<sup>(a)</sup></b>			
Residential	\$ 1,382	\$ 1,365	1.2 %
Small commercial & industrial	257	254	1.2 %
Large commercial & industrial	429	427	0.5 %
Public authorities & electric railroads	28	31	(9.7)%
Other <sup>(b)</sup>	327	299	9.4 %
Total rate-regulated electric revenues <sup>(c)</sup>	2,423	2,376	2.0 %
<b>Other Rate-Regulated Revenue<sup>(d)</sup></b>	5	113	(95.6)%
Total Electric Revenues	2,428	2,489	(2.5)%
<b>Natural Gas (in mmcfs)</b>			
<b>Retail Deliveries and Sales (d)</b>			
Residential	491	437	12.4 %
Small commercial & industrial	77	75	2.7 %
Large commercial & industrial	124	119	4.2 %
Other <sup>(b)</sup>	63	28	125.0 %
Total rate-regulated natural gas revenues <sup>(a)</sup>	755	659	14.6 %
<b>Other Rate-Regulated Revenue<sup>(d)</sup></b>	(14)	28	(150.0)%
Total Natural Gas Revenues	741	687	7.9 %
Total Electric and Natural Gas Revenues	\$ 3,169	\$ 3,176	(0.2)%
<b>Purchased Power and Fuel</b>	\$ 1,182	\$ 1,133	4.3 %

	Number of Electric Customers		Number of Natural Gas Customers		
	2018	2017	2018	2017	
Residential	1,168,372	1,160,783	Residential	633,757	629,690
Small Commercial & Industrial	113,915	113,594	Small Commercial & Industrial	38,332	38,392
Large Commercial & Industrial	12,253	12,155	Large Commercial & Industrial	5,954	5,855
Public Authorities & Electric Railroads	262	272	Total	678,043	673,937
Total	1,294,802	1,286,804			

- (a) Reflects delivery volumes and revenue from customers purchasing electricity directly from BGE and customers purchasing electricity from a competitive electric generation supplier as all customers are assessed distribution charges. For customers purchasing electricity from BGE, revenue also reflects the cost of energy and transmission.
- (b) Includes revenues from transmission revenue from PJM, wholesale electric revenue and revenue from other utilities for mutual assistance programs.
- (c) Includes operating revenues from affiliates totaling \$3 million and \$1 million for the three months ended December 31, 2018 and 2017, respectively, and \$8 million and \$5 million for the twelve months ended December 31, 2018 and 2017, respectively.
- (d) Includes alternative revenue programs and late payment charges.
- (e) Reflects delivery volumes and revenues from customers purchasing natural gas directly from BGE and customers purchasing natural gas from a competitive natural gas supplier as all customers are assessed distribution charges. For customers purchasing natural gas from BGE, revenue also reflects the cost of natural gas.
- (f) Includes revenues primarily from off-system sales.
- (g) Includes operating revenues from affiliates totaling \$8 million and \$4 million for the three months ended December 31, 2018 and 2017, respectively, and \$21 million and \$11 million for the twelve months ended December 31, 2018 and 2017, respectively.

**EXELON CORPORATION**  
**Pepco Statistics**  
**Three Months Ended December 31, 2018 and 2017**

	Revenue (in millions)		
	2018	2017	% Change
<b>Rate-Regulated Sales<sup>(a)</sup></b>			
Residential	\$ 229	\$ 213	7.5 %
Small commercial & industrial	37	32	15.6 %
Large commercial & industrial	214	202	5.9 %
Public authorities & electric railroads	9	8	12.5 %
Other <sup>(b)</sup>	46	51	(9.8)%
Total rate-regulated electric revenues <sup>(c)</sup>	535	506	5.7 %
<b>Other Rate-Regulated Revenue<sup>(d)</sup></b>	(4)	4	(200.0)%
Total Electric Revenues	\$ 531	\$ 510	4.1 %
<b>Purchased Power</b>	\$ 156	\$ 137	13.9 %

**Twelve Months Ended December 31, 2018 and 2017**

	Revenue (in millions)		
	2018	2017	% Change
<b>Rate-Regulated Sales<sup>(a)</sup></b>			
Residential	\$ 1,021	\$ 964	5.9 %
Small commercial & industrial	140	137	2.2 %
Large commercial & industrial	846	794	6.5 %
Public authorities & electric railroads	32	33	(3.0)%
Other <sup>(b)</sup>	193	199	(3.0)%
Total rate-regulated electric revenues <sup>(c)</sup>	2,232	2,127	4.9 %
<b>Other Rate-Regulated Revenue<sup>(d)</sup></b>	7	31	(77.4)%
Total Electric Revenues	\$ 2,239	\$ 2,158	3.8 %
<b>Purchased Power</b>	\$ 654	\$ 614	6.5 %
<b>Number of Electric Customers</b>	<b>2018</b>	<b>2017</b>	
Residential	807,442	792,211	
Small Commercial & Industrial	54,306	53,489	
Large Commercial & Industrial	22,022	21,732	
Public Authorities & Electric Railroads	150	144	
Total	883,920	867,576	

- (a) Reflects revenues from customers purchasing electricity directly from Pepco and customers purchasing electricity from a competitive electric generation supplier as all customers are assessed distribution charges. For customers purchasing electricity from Pepco, revenue also reflects the cost of energy and transmission.
- (b) Includes revenues from transmission revenue from PJM, wholesale electric revenue and revenue from other utilities for mutual assistance programs.
- (c) Includes operating revenues from affiliates totaling \$1 million and \$2 million for three months ended December 31, 2018 and 2017, respectively, and \$6 million for both twelve months ended December 31, 2018 and 2017.
- (d) Includes alternative revenue programs and late payment changes.

**EXELON CORPORATION**  
**DPL Statistics**  
**Three Months Ended December 31, 2018 and 2017**

	Electric and Natural Gas Deliveries to Delaware Customers				Revenue (a) (in millions)		
	2018	2017	% Change	Weather - Normal % Change	2018	2017	% Change
<b>Electric (in GWhs)</b>							
<b>Rate-Regulated Deliveries and Sales<sup>(b)</sup></b>							
Residential	719	686	4.8 %	3.7 %	\$ 156	\$ 158	(1.3)%
Small commercial & industrial	317	319	(0.6)%	(0.8)%	48	48	— %
Large commercial & industrial	906	861	5.2 %	5.3 %	26	25	4.0 %
Public authorities & electric railroads	9	6	50.0 %	46.7 %	3	3	— %
Other <sup>(c)</sup>	—	—	n/a	n/a	46	43	7.0 %
Total rate-regulated electric revenues <sup>(d)</sup>	1,951	1,872	4.2 %	3.8 %	279	277	0.7 %
<b>Other Rate-Regulated Revenue<sup>(e)</sup></b>							
Total Electric Revenues					—	(3)	(100.0)%
					279	274	1.8 %
<b>Natural Gas (in mmcfs)</b>							
<b>Rate-Regulated Gas Deliveries and Sales<sup>(b)</sup></b>							
Residential	2,832	2,660	6.5 %	0.6 %	31	33	(6.1)%
Small commercial & industrial	1,303	1,267	2.8 %	(3.1)%	14	13	7.7 %
Large commercial & industrial	514	500	2.8 %	2.7 %	2	3	(33.3)%
Transportation	1,938	1,849	4.8 %	3.6 %	4	4	— %
Other <sup>(c)</sup>	—	—	n/a	n/a	1	2	(50.0)%
Total rate-regulated gas revenues	6,587	6,276	5.0 %	0.9 %	52	55	(5.5)%
<b>Other Rate-Regulated Revenue<sup>(e)</sup></b>							
Total Natural Gas Revenues					—	1	(100.0)%
Total Electric and Natural Gas Revenues					52	56	(7.1)%
					\$ 331	\$ 330	0.3 %
<b>Purchased Power and Fuel</b>							
					\$ 137	\$ 133	3.0 %

**Delaware Electric Service Territory**

Heating and Cooling Degree-Days	2018	2017	Normal	% Change	
				From 2017	From Normal
Heating Degree-Days	1,718	1,632	1,628	5.3%	5.5%
Cooling Degree-Days	80	72	22	11.1%	263.6%

**Delaware Natural Gas Service Territory**

Heating Degree-Days	2018	2017	Normal	% Change	
				From 2017	From Normal
Heating Degree-Days	1,718	1,632	1,673	5.3%	2.7%

**Twelve Months Ended December 31, 2018 and 2017**

	Electric and Natural Gas Deliveries to Delaware Customers				Revenue (a) (in millions)		
	2018	2017	% Change	Weather - Normal % Change	2018	2017	% Change
<b>Electric (in GWhs)</b>							
<b>Rate-Regulated Deliveries and Sales<sup>(b)</sup></b>							
Residential	3,204	2,967	8.0%	1.8 %	\$ 669	\$ 663	0.9 %
Small commercial & industrial	1,344	1,317	2.1%	— %	186	187	(0.5)%
Large commercial & industrial	3,636	3,473	4.7%	3.7 %	100	103	(2.9)%
Public authorities & electric railroads	33	32	3.1%	3.4 %	14	14	— %
Other <sup>(c)</sup>	—	—	n/a	n/a	175	163	7.4 %
Total rate-regulated electric revenues <sup>(d)</sup>	8,217	7,789	5.5%	2.3 %	1,144	1,130	1.2 %
<b>Other Rate-Regulated Revenue<sup>(e)</sup></b>							
Total Electric Revenues					7	9	(22.2)%
<b>Natural Gas (in mmcf)</b>							
<b>Rate-Regulated Gas Deliveries and Sales<sup>(b)</sup></b>							
Residential	8,633	7,445	16.0%	3.4 %	99	90	10.0 %
Small commercial & industrial	4,134	3,754	10.1%	(1.6)%	44	38	15.8 %
Large commercial & industrial	1,952	1,908	2.3%	2.3 %	8	8	— %
Transportation	6,831	6,538	4.5%	2.3 %	16	15	6.7 %
Other <sup>(g)</sup>	—	—	n/a	n/a	13	9	44.4 %
Total rate-regulated gas revenues	21,550	19,645	9.7%	2.0 %	180	160	12.5 %
<b>Other Rate-Regulated Revenue<sup>(e)</sup></b>							
Total Natural Gas Revenues					1	1	— %
Total Electric and Natural Gas Revenues					181	161	12.4 %
					\$ 1,332	\$ 1,300	2.5 %
<b>Purchased Power and Fuel</b>					\$ 561	\$ 532	5.5 %

**Delaware Electric Service Territory**

	2018	2017	Normal	% Change	
				From 2017	From Normal
<b>Heating and Cooling Degree-Days</b>					
Heating Degree-Days	4,713	4,203	4,624	12.1%	1.9%
Cooling Degree-Days	1,456	1,265	1,210	15.1%	20.3%

**Delaware Natural Gas Service Territory**

	2018	2017	Normal	% Change	
				From 2017	From Normal
<b>Heating Degree-Days</b>					
Heating Degree-Days	4,713	4,203	4,716	12.1%	(0.1)%

	Number of Total Electric Customers (Maryland and Delaware)		Number of Delaware Gas Customers	
	2018	2017	2018	2017
Residential	463,670	459,389	Residential	124,183
Small Commercial & Industrial	61,381	60,697	Small Commercial & Industrial	9,986
Large Commercial & Industrial	1,406	1,400	Large Commercial & Industrial	18
Public Authorities & Electric Railroads	621	629	Transportation	156
Total	527,078	522,115	Total	134,354

- (a) Includes revenues from distribution customers in the Maryland and Delaware service territories.  
(b) Reflects delivery volumes and revenues from customers purchasing electricity directly from DPL and customers purchasing electricity from a competitive electric generation supplier as all customers are assessed distribution charges. For customers purchasing electricity from DPL, revenue also reflects the cost of energy and transmission.  
(c) Includes revenues from transmission revenue from PJM, wholesale electric revenue and revenue from other utilities for mutual assistance programs.  
(d) Includes operating revenues from affiliates totaling \$2 million for both three months ended December 31, 2018 and 2017 and \$8 million for both twelve months ended December 31, 2018 and 2017.  
(e) Includes alternative revenue programs and late payment charges.  
(f) Reflects delivery volumes and revenues from customers purchasing natural gas directly from DPL and customers purchasing natural gas from a competitive natural gas supplier as all customers are assessed distribution charges. For customers purchasing natural gas from DPL, revenue also reflects the cost of natural gas.  
(g) Includes revenues primarily from off-system sales.

**EXELON CORPORATION**  
**ACE Statistics**  
**Three Months Ended December 31, 2018 and 2017**

	Electric Deliveries (in GWhs)				Revenue (in millions)		
	2018	2017	% Change	Weather - Normal % Change	2018	2017	% Change
<b>Rate-Regulated Deliveries and Sales<sup>(a)</sup></b>							
Residential	823	811	1.5 %	2.8 %	\$ 126	\$ 135	(6.7)%
Small commercial & industrial	296	294	0.7 %	0.7 %	34	38	(10.5)%
Large commercial & industrial	839	842	(0.4)%	(0.3)%	40	45	(11.1)%
Public authorities & electric railroads	12	14	(14.3)%	(4.9)%	2	3	(33.3)%
Other <sup>(b)</sup>	—	—	n/a	n/a	52	51	2.0 %
Total rate-regulated electric revenues <sup>(c)</sup>	1,970	1,961	0.5 %	1.1 %	254	272	(6.6)%
<b>Other Rate-Regulated Revenue<sup>(d)</sup></b>							
Total Electric Revenues					\$ 254	\$ 271	(6.3)%
<b>Purchased Power</b>					\$ 130	\$ 128	1.6 %

				% Change	
	2018	2017	Normal	From 2017	From Normal
<b>Heating and Cooling Degree-Days</b>					
Heating Degree-Days	1,595	1,598	1,598	(0.2)%	(0.2)%
Cooling Degree-Days	88	75	26	17.3 %	238.5 %

**Twelve Months Ended December 31, 2018 and 2017**

	Electric Deliveries (in GWhs)				Revenue (in millions)		
	2018	2017	% Change	Weather - Normal % Change	2018	2017	% Change
<b>Rate-Regulated Deliveries and Sales<sup>(a)</sup></b>							
Residential	4,185	3,853	8.6%	4.0%	\$ 661	\$ 619	6.8 %
Small commercial & industrial	1,361	1,286	5.8%	3.5%	162	166	(2.4)%
Large commercial & industrial	3,565	3,399	4.9%	3.7%	178	189	(5.8)%
Public authorities & electric railroads	49	47	4.3%	4.5%	12	13	(7.7)%
Other <sup>(b)</sup>	—	—	n/a	n/a	227	191	18.8 %
Total rate-regulated electric revenues <sup>(c)</sup>	9,160	8,585	6.7%	3.8%	1,240	1,178	5.3 %
<b>Other Rate-Regulated Revenue<sup>(d)</sup></b>							
Total Electric Revenues					\$ 1,236	\$ 1,186	4.2 %
<b>Purchased Power</b>					\$ 616	\$ 570	8.1 %

				% Change	
	2018	2017	Normal	From 2017	From Normal
<b>Heating and Cooling Degree-Days</b>					
Heating Degree-Days	4,523	4,206	4,666	7.5%	(3.1)%
Cooling Degree-Days	1,535	1,228	1,135	25.0%	35.2 %

	2018	2017
	<b>Number of Electric Customers</b>	
Residential	490,975	487,168
Small Commercial & Industrial	61,386	61,013
Large Commercial & Industrial	3,515	3,684
Public Authorities & Electric Railroads	656	636
Total	556,532	552,501

- (a) Reflects delivery volumes and revenues from customers purchasing electricity directly from ACE and customers purchasing electricity from a competitive electric generation supplier as all customers are assessed distribution charges. For customers purchasing electricity from ACE, revenue also reflects the cost of energy and transmission.
- (b) Includes revenues from transmission revenue from PJM, wholesale electric revenue and revenue from other utilities for mutual assistance programs.
- (c) Includes operating revenues from affiliates totaling \$1 million for both three months ended December 31, 2018 and 2017, and \$3 million and \$2 million for the twelve months ended December 31, 2018 and 2017, respectively.
- (d) Includes alternative revenue programs and late payment charges.

# Earnings Conference Call 4<sup>th</sup> Quarter 2018

February 8, 2019





## Cautionary Statements Regarding Forward-Looking Information

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This presentation contains certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, that are subject to risks and uncertainties. The factors that could cause actual results to differ materially from the forward-looking statements made by Exelon Corporation, Exelon Generation Company, LLC, Commonwealth Edison Company, PECO Energy Company, Baltimore Gas and Electric Company, Pepco Holdings LLC, Potomac Electric Power Company, Delmarva Power & Light Company, and Atlantic City Electric Company (Registrants) include those factors discussed herein, as well as the items discussed in (1) Exelon's 2017 Annual Report on Form 10-K in (a) ITEM 1A. Risk Factors, (b) ITEM 7. Management's Discussion and Analysis of Financial Condition and Results of Operations and (c) ITEM 8. Financial Statements and Supplementary Data: Note 23, Commitments and Contingencies; (2) Exelon's Third Quarter 2018 Quarterly Report on Form 10-Q in (a) Part II, Other Information, ITEM 1A. Risk Factors; (b) Part 1, Financial Information, ITEM 2. Management's Discussion and Analysis of Financial Condition and Results of Operations and (c) Part I, Financial Information, ITEM 1. Financial Statements: Note 17; and (3) other factors discussed in filings with the SEC by the Registrants. Readers are cautioned not to place undue reliance on these forward-looking statements, which apply only as of the date of this press release. None of the Registrants undertakes any obligation to publicly release any revision to its forward-looking statements to reflect events or circumstances after the date of this presentation.

## Non-GAAP Financial Measures

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Exelon reports its financial results in accordance with accounting principles generally accepted in the United States (GAAP). Exelon supplements the reporting of financial information determined in accordance with GAAP with certain non-GAAP financial measures, including:

- **Adjusted operating earnings** exclude certain costs, expenses, gains and losses and other specified items, including mark-to-market adjustments from economic hedging activities, unrealized gains and losses from nuclear decommissioning trust fund investments, merger and integration related costs, impairments of certain long-lived assets, certain amounts associated with plant retirements and divestitures, costs related to a cost management program and other items as set forth in the reconciliation in the Appendix
- **Adjusted operating and maintenance expense** excludes regulatory operating and maintenance costs for the utility businesses and direct cost of sales for certain Constellation and Power businesses, decommissioning costs that do not affect profit and loss, the impact from operating and maintenance expense related to variable interest entities at Generation, EDF's ownership of O&M expenses, and other items as set forth in the reconciliation in the Appendix
- **Total gross margin** is defined as operating revenues less purchased power and fuel expense, excluding revenue related to decommissioning, gross receipts tax, JExel Nuclear JV, variable interest entities, and net of direct cost of sales for certain Constellation and Power businesses
- **Adjusted cash flow from operations** primarily includes net cash flows from operating activities and net cash flows from investing activities excluding capital expenditures, net merger and acquisitions, and equity investments
- **Free cash flow** primarily includes net cash flows from operating activities and net cash flows from investing activities excluding certain capital expenditures, net merger and acquisitions, and equity investments
- **Operating ROE** is calculated using operating net income divided by average equity for the period. The operating income reflects all lines of business for the utility business (Electric Distribution, Gas Distribution, Transmission).
- **EBITDA** is defined as earnings before interest, taxes, depreciation and amortization. Includes nuclear fuel amortization expense.
- **Revenue net of purchased power and fuel expense** is calculated as the GAAP measure of operating revenue less the GAAP measure of purchased power and fuel expense

Due to the forward-looking nature of some forecasted non-GAAP measures, information to reconcile the forecasted adjusted (non-GAAP) measures to the most directly comparable GAAP measure may not be currently available, as management is unable to project all of these items for future periods

## Non-GAAP Financial Measures Continued

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This information is intended to enhance an investor's overall understanding of period over period financial results and provide an indication of Exelon's baseline operating performance by excluding items that are considered by management to be not directly related to the ongoing operations of the business. In addition, this information is among the primary indicators management uses as a basis for evaluating performance, allocating resources, setting incentive compensation targets and planning and forecasting of future periods.

These non-GAAP financial measures are not a presentation defined under GAAP and may not be comparable to other companies' presentation. Exelon has provided these non-GAAP financial measures as supplemental information and in addition to the financial measures that are calculated and presented in accordance with GAAP. These non-GAAP measures should not be deemed more useful than, a substitute for, or an alternative to the most comparable GAAP measures provided in the materials presented.

Non-GAAP financial measures are identified by the phrase "non-GAAP" or an asterisk. Reconciliations of these non-GAAP measures to the most comparable GAAP measures are provided in the appendices and attachments to this presentation, except for the reconciliation for total gross margin, which appears on slide 56 of this presentation.

# 2018 Business Priorities and Commitments



## Maintain industry leading operational excellence

- First Quartile SAIFI performance at all utilities and First Quartile CAIDI performance at BGE, ComEd and PHI
- Record nuclear output of 159 TWhs, best ever average refueling days, and capacity factor of 94.6%<sup>(1)</sup>
- Exceeded power dispatch match and renewables energy capture goals



## Effectively deploy ~\$5.4B of 2018 utility capex

- Invested more than \$5.5B to replace aging infrastructure and improve reliability for the benefit of customers



## Advance PJM power price formation changes

- Awaiting decision from FERC on fast start
- PJM is moving forward on scarcity pricing and reserves reforms with FERC filing expected in Q1 2019
- After assessing FERC's fast start decision, PJM will determine path forward for full integer relaxation



## Prevail on legal challenges to the NY and IL ZEC programs

- The Second and Seventh Circuit Court decisions upheld the legality of the NY and IL programs



## Seek fair compensation for at-risk plants in NJ and PA

- Governor Murphy signed the NJ ZEC bill into law in May 2018
- Bicameral Nuclear Energy Caucus in PA legislature released detailed report outlining options to preserve nuclear plants including a price on carbon pollution and Governor Wolf issued an executive order establishing carbon reduction goals for PA



## Grow dividend at 5% rate

- Increased the dividend to \$1.38 from \$1.31 per share



## Continued commitment to corporate responsibility

- Exelon employees volunteered more than 240,000 hours and donated nearly \$13M
- Exelon Foundation donated more than \$51M
- Received A- from Carbon Disclosure Project – 1 of 2 U.S. utilities to do so
- Named Best Company for Diversity by Forbes, Black Enterprise Magazine, DiversityInc and Human Rights Campaign

**2018 GAAP Earnings of \$2.07 and Adjusted Operating Earnings\* of \$3.12**

(1) Excludes Salem and EDF's equity ownership share of the CENG Joint Venture. Statistics represent full year 2018 results.

# Operating Highlights

Operations	Metric	At CEG Merger (2012)			2015	YTD 2018							
		BGE	ComEd	PECO	PHI	BGE	ComEd	PECO	PHI				
Electric Operations	OSHA Recordable Rate	Yellow	Green	Green	Yellow	Yellow	Green	Green	Yellow				
	2.5 Beta SAIFI (Outage Frequency)	Orange	Green	Green	Orange	Green	Green	Green	Green				
	2.5 Beta CAIDI (Outage Duration)	Red	Green	Yellow	Yellow	Green	Green	Yellow	Green				
Customer Operations	Customer Satisfaction	Red	Orange	Green	N/A	Green	Green	Green	Yellow				
	Service Level % of Calls Answered in <30 sec	Yellow	Red	Orange	Red	Green	Green	Yellow	Green				
	Abandon Rate	Orange	Red	Orange	Orange	Green	Green	Yellow	Green				
Gas Operations	Percent of Calls Responded to in <1 Hour	Yellow	No Gas Operations	Green	Yellow	Green	No Gas Operations	Green	Green				
Overall Rank	Electric Utility Panel of 24 Utilities <sup>(1)</sup>	23 <sup>rd</sup>	2 <sup>nd</sup>	2 <sup>nd</sup>	18 <sup>th</sup>	Performance Quartiles: <table border="1" style="display: inline-table; vertical-align: middle;"> <tr> <td>Q1</td> <td>Q2</td> </tr> <tr> <td>Q3</td> <td>Q4</td> </tr> </table>				Q1	Q2	Q3	Q4
Q1	Q2												
Q3	Q4												

- Reliability performance remains strong across all utilities and safety performance continues to improve:
  - ComEd achieved top decile performance and PHI matched its best on record results in SAIFI
  - For CAIDI, BGE and ComEd achieved top decile performance
- Top decile Gas odor response for the 6<sup>th</sup> consecutive year for BGE and PECO and 2<sup>nd</sup> consecutive year for PHI
- ComEd and PHI scored in the top decile for service level with BGE and PHI achieving best on record performances
- ComEd, BGE, and PHI had best on record performances in Call Center Satisfaction

(1) Ranking based on results of five key industry performance indicators – CAIDI, SAIFI, Safety, Customer Satisfaction, and Cost per Customer

## Best in Class at ExGen and Constellation

Exelon Generation Operational Metrics	Constellation Metrics	
<ul style="list-style-type: none"> <li>Continued best in class performance across our Nuclear fleet:<sup>(1)</sup> <ul style="list-style-type: none"> <li>Capacity factor for Exelon (owned and operated units) was 94.6%<sup>(2)</sup></li> <li>This was the third consecutive year more than 94% and the fifth out of the last six years topping 94%<sup>(2)</sup></li> <li>Most nuclear power ever generated at 159 TWhs<sup>(2)</sup></li> <li>2018 average refueling outage duration of 21 days, a new Exelon record</li> </ul> </li> <li>Strong performance across our Fossil and Renewable fleet:                             <ul style="list-style-type: none"> <li>Renewables energy capture: 96.1%</li> <li>Power dispatch match: 98.1%</li> </ul> </li> </ul>	<b>78% retail power customer renewal rate</b>	<b>30% power new customer win rate</b>
	<b>92% natural gas customer retention rate</b>	<b>25 month average power contract term</b>
	<b>Average customer duration of more than 6 years</b>	<b>Stable Retail Margins</b>

Note: Statistics represent full year 2018 results

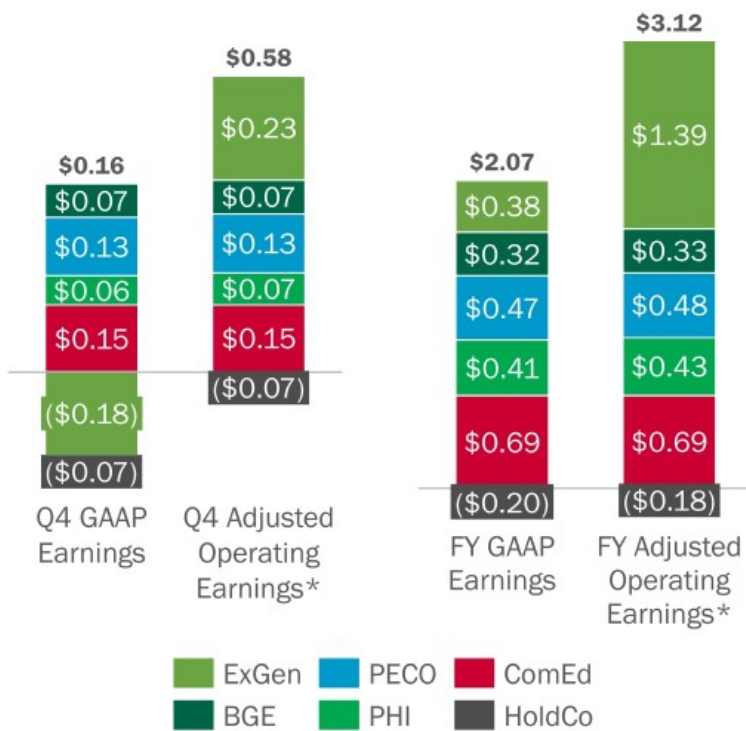
(1) Excludes Salem

(2) Excludes EDF's equity ownership share of the CENG Joint Venture

# 2018 Financial Results

## Q4 2018 EPS Results

## Full Year 2018 EPS Results



- Adjusted (non-GAAP) operating earnings drivers versus full year guidance:

### Exelon Utilities

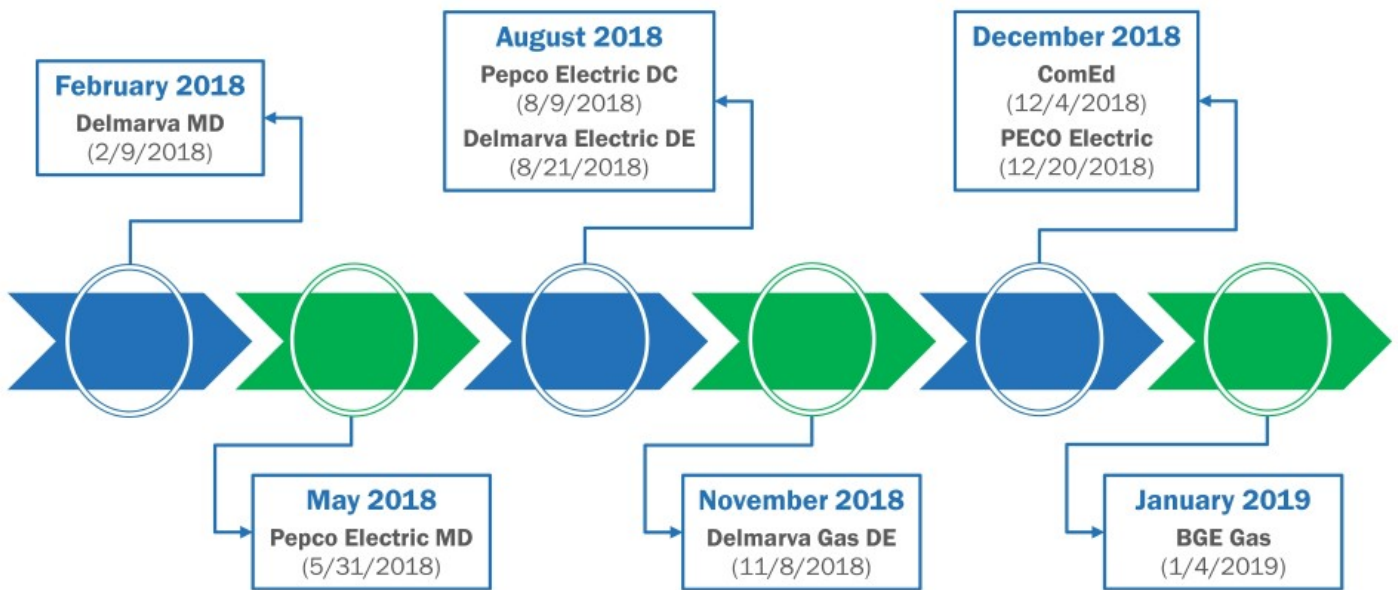
- ↑ Favorable weather
- ↑ Higher distribution and transmission revenues
- ↑ ComEd ROE
- ↓ Storm costs

### Exelon Generation

- ↑ NDT realized gains<sup>(1)</sup>
- ↓ Higher allocated transmission costs

Note: Amounts may not sum due to rounding  
 (1) Gains related to unregulated sites

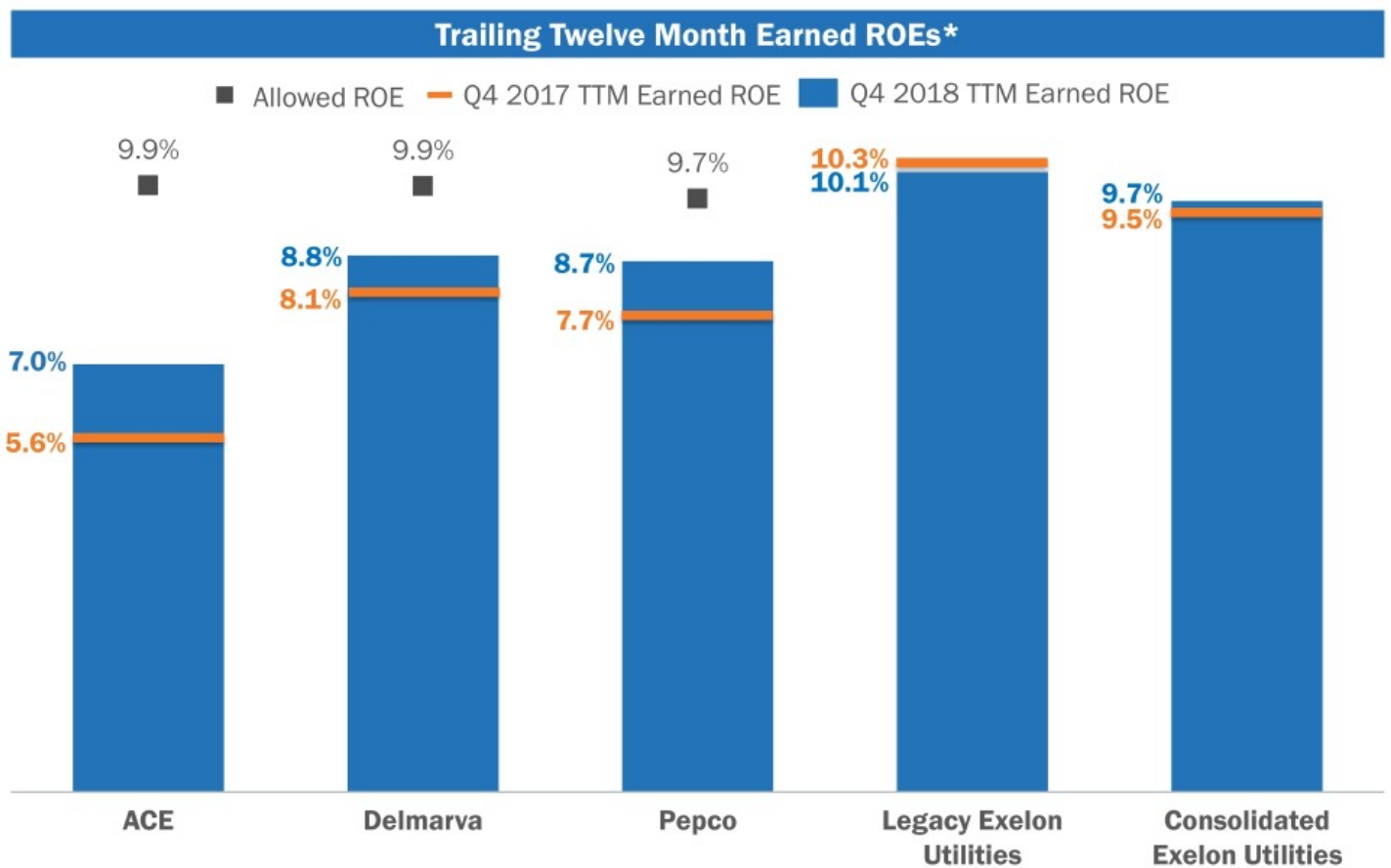
# Exelon Utilities' 2018 Distribution Rate Case Results



- Returned more than **\$675M** of annual savings from tax reform to our 10 million customers
- **8** electric and gas distribution final orders across the utilities of which **6** were constructive settlements with key intervenors during the year

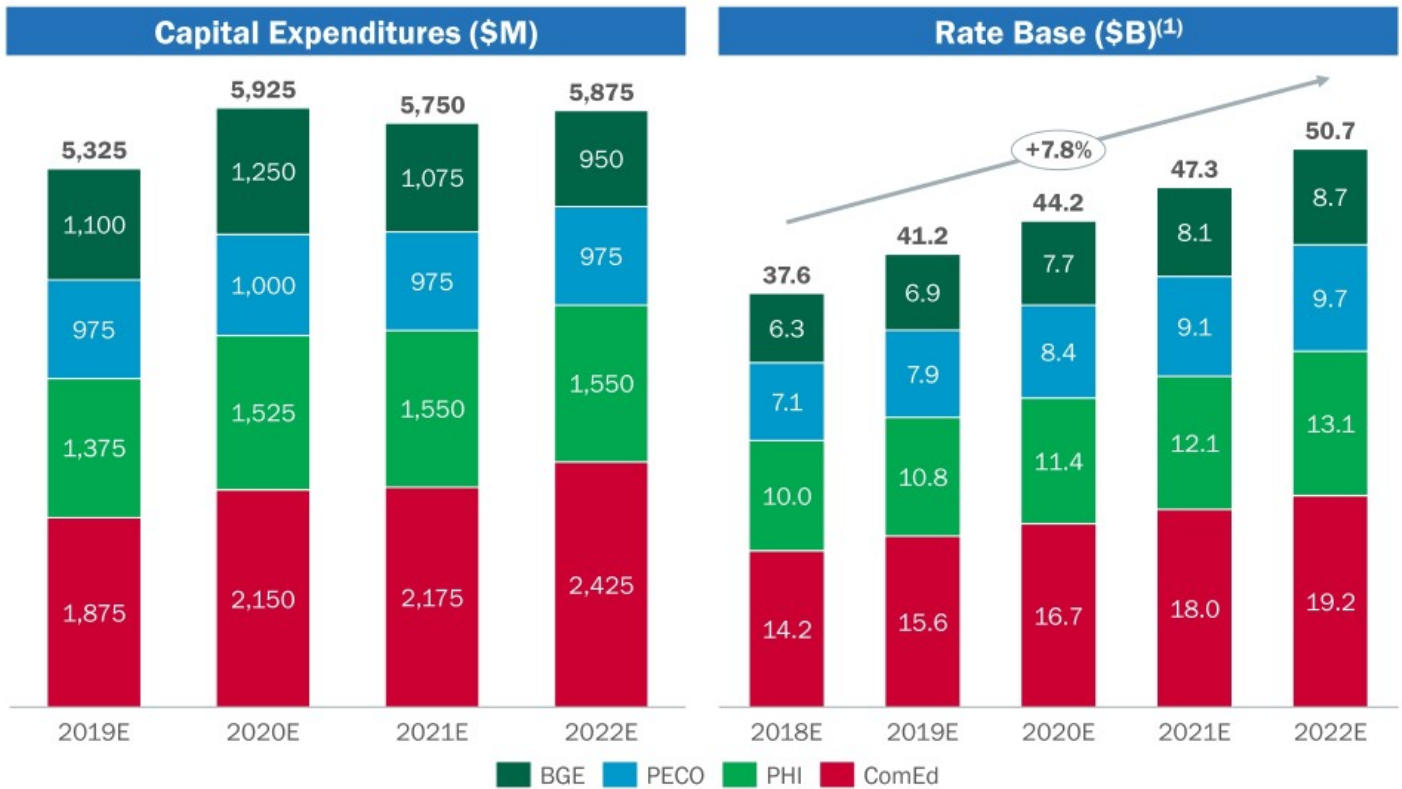


# Trailing Twelve Month Earned ROEs\* vs Allowed ROE



Note: Represents the twelve-month periods ending December 31, 2017 and December 31, 2018, respectively. Earned ROEs\* represent weighted average across all lines of business (Electric Distribution, Gas Distribution and Electric Transmission).

# Our Capital Plan Drives Leading Rate Base Growth



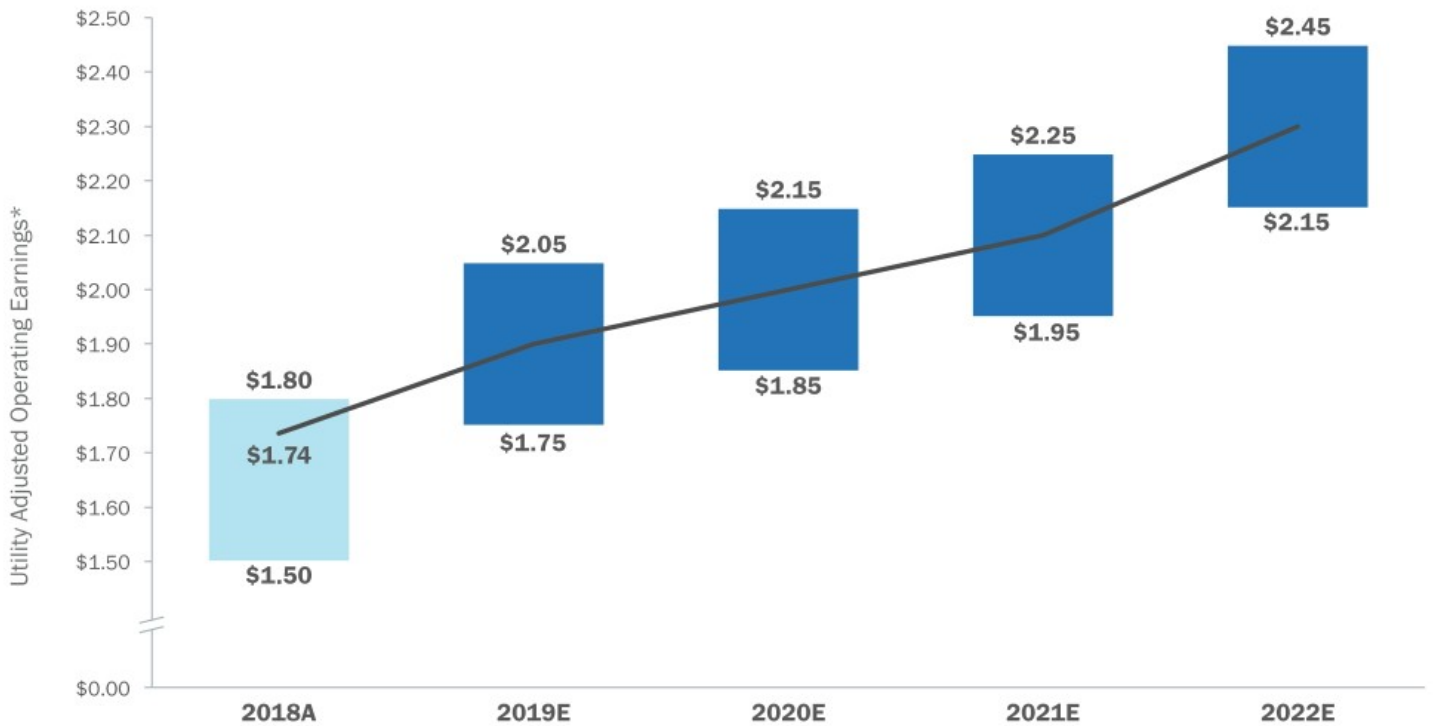
**~\$23B of capital will be invested at Exelon utilities from 2019–2022 for grid modernization and resiliency for the benefit of our customers**

Note: CapEx numbers are rounded to nearest \$25M and numbers may not add due to rounding  
 (1) Rate base reflects year-end estimates



# Exelon Utilities EPS\* Growth of 6-8% to 2022

## Exelon Utilities Operating Earnings\*



## Rate base growth combined with positive regulatory outcomes drive EPS growth

Note: Includes after-tax interest expense held at Corporate for debt associated with existing utility investment

# Exelon Generation: Gross Margin Update

Gross Margin Category (\$M) <sup>(1)</sup>	December 31, 2018			Change from September 30, 2018	
	2019	2020	2021	2019	2020
Open Gross Margin <sup>(2,5)</sup> (including South, West, New England, Canada hedged gross margin)	\$4,350	\$4,050	\$3,750	\$50	\$150
Capacity and ZEC Revenues <sup>(2,5)</sup>	\$2,050	\$1,900	\$1,850	-	-
Mark-to-Market of Hedges <sup>(2,3)</sup>	\$250	\$250	\$100	-	-
Power New Business / To Go	\$500	\$700	\$900	\$(50)	\$(100)
Non-Power Margins Executed	\$200	\$150	\$150	-	-
Non-Power New Business / To Go	\$300	\$350	\$400	-	-
<b>Total Gross Margin*<sup>(4,5)</sup></b>	<b>\$7,650</b>	<b>\$7,400</b>	<b>\$7,150</b>	<b>-</b>	<b>\$50</b>

## Recent Developments

- In October 2018 we acquired the Everett LNG import facility and in December, we received the cost of service order from FERC for Mystic, which together will allow us to provide fuel security to the New England market into May 2024
- In January 2019 the Texas PUCT approved modifications to the ORDC curve, which are not reflected in the numbers above
- Behind ratable hedging position reflects the upside we see in power prices
  - ~9-12% behind ratable in 2019 when considering cross commodity hedges
  - ~8-11% behind ratable in 2020 when considering cross commodity hedges

(1) Gross margin categories rounded to nearest \$50M

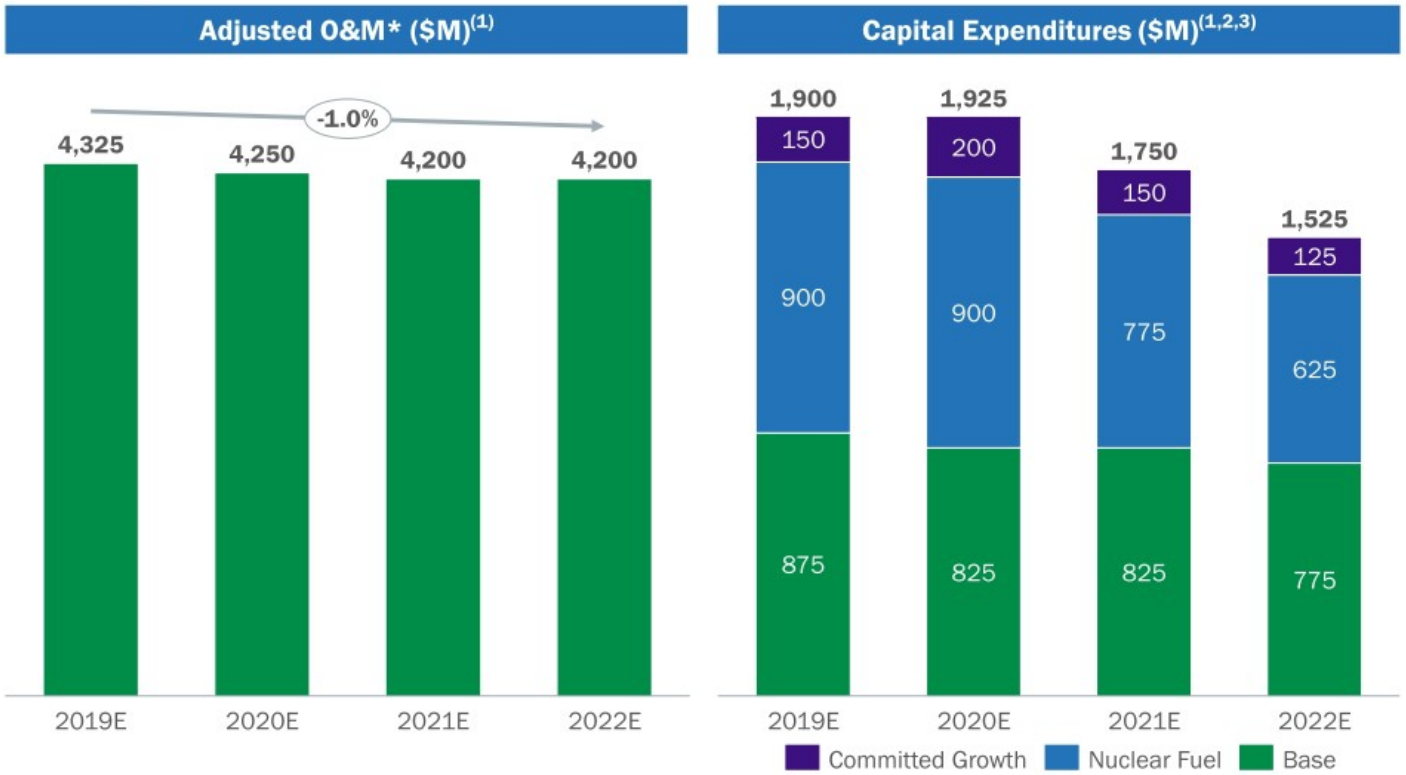
(2) Excludes EDF's equity ownership share of the CENG Joint Venture

(3) Mark-to-Market of Hedges assumes mid-point of hedge percentages

(4) Based on December 31, 2018 market conditions

(5) Reflects TMI retirement by September 2019

# Driving Costs and Capital Out of the Generation Business



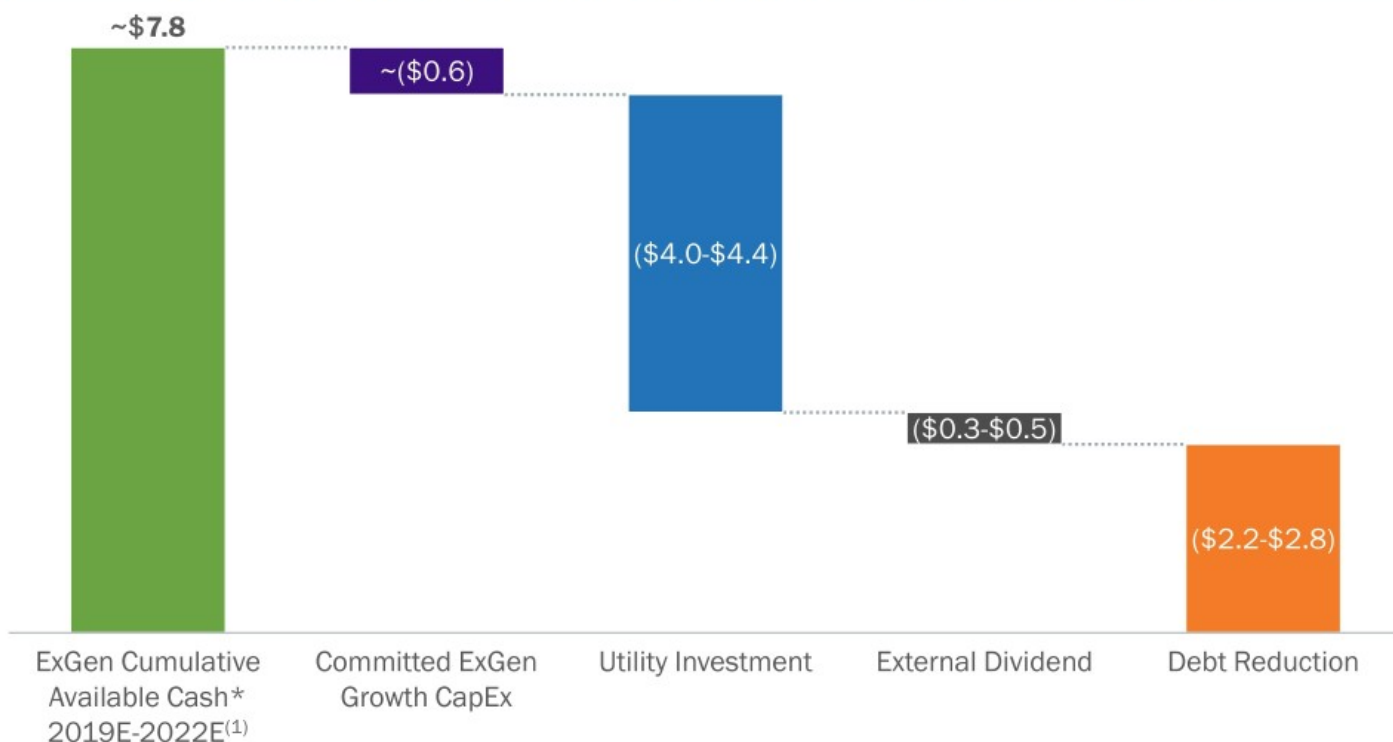
## Cost optimization programs and planned nuclear plant closures drive lower total costs

Note: All amounts rounded to the nearest \$25M and numbers may not add due to rounding  
 (1) O&M and Capital Expenditures reflect retirement of TMI in 2019  
 (2) Capital spend represents cash CapEx with CENG at 100% and excludes merger commitments  
 (3) 2019E growth capital expenditures reflects a ~\$75M shift of cash outlay from 2018A to 2019E related to West Medway and Retail Solar



# ExGen's Strong Available Cash Flow\* Supports Utility Growth and Debt Reduction

## 2019-2022 Exelon Generation Available Cash<sup>\*(1)</sup> and Uses of Cash (\$B)

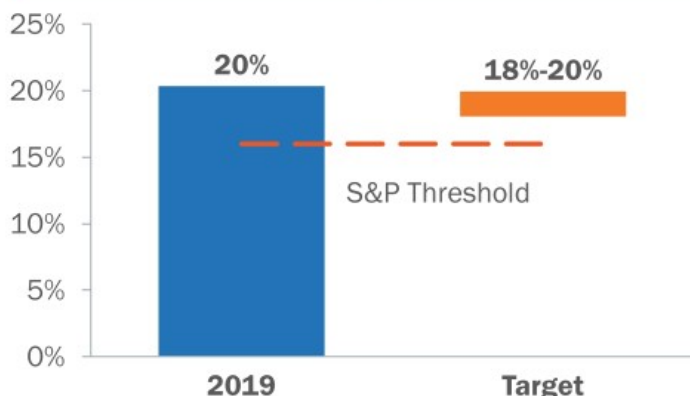


## Redeploying Exelon Generation's Available Cash Flow\* to maximize shareholder value

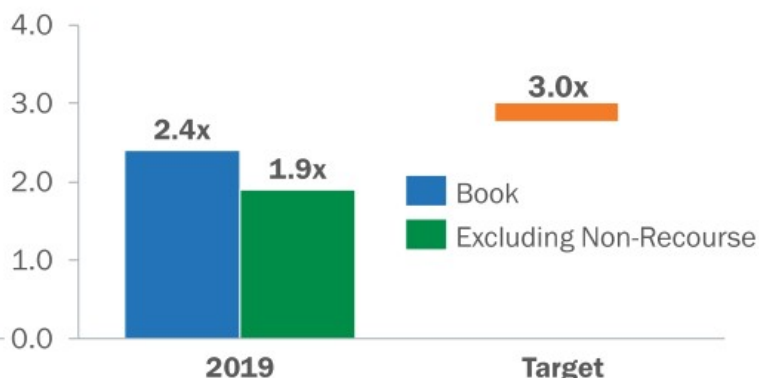
(1) Cumulative Available Cash is a midpoint of a range based on December 31, 2018 market prices. Sources include ~\$0.4B of use of available cash in hand, EDF cash distributions, change in margin, tax sharing agreement, equity investments, equity distributions for renewables JV and Bluestem tax equity, acquisitions and divestitures.

# Maintaining Strong Investment Grade Credit Ratings is a Top Financial Priority

**Exelon S&P FFO/Debt %<sup>\*(1,4)</sup>**



**ExGen Debt/EBITDA Ratio<sup>\*(5)</sup>**

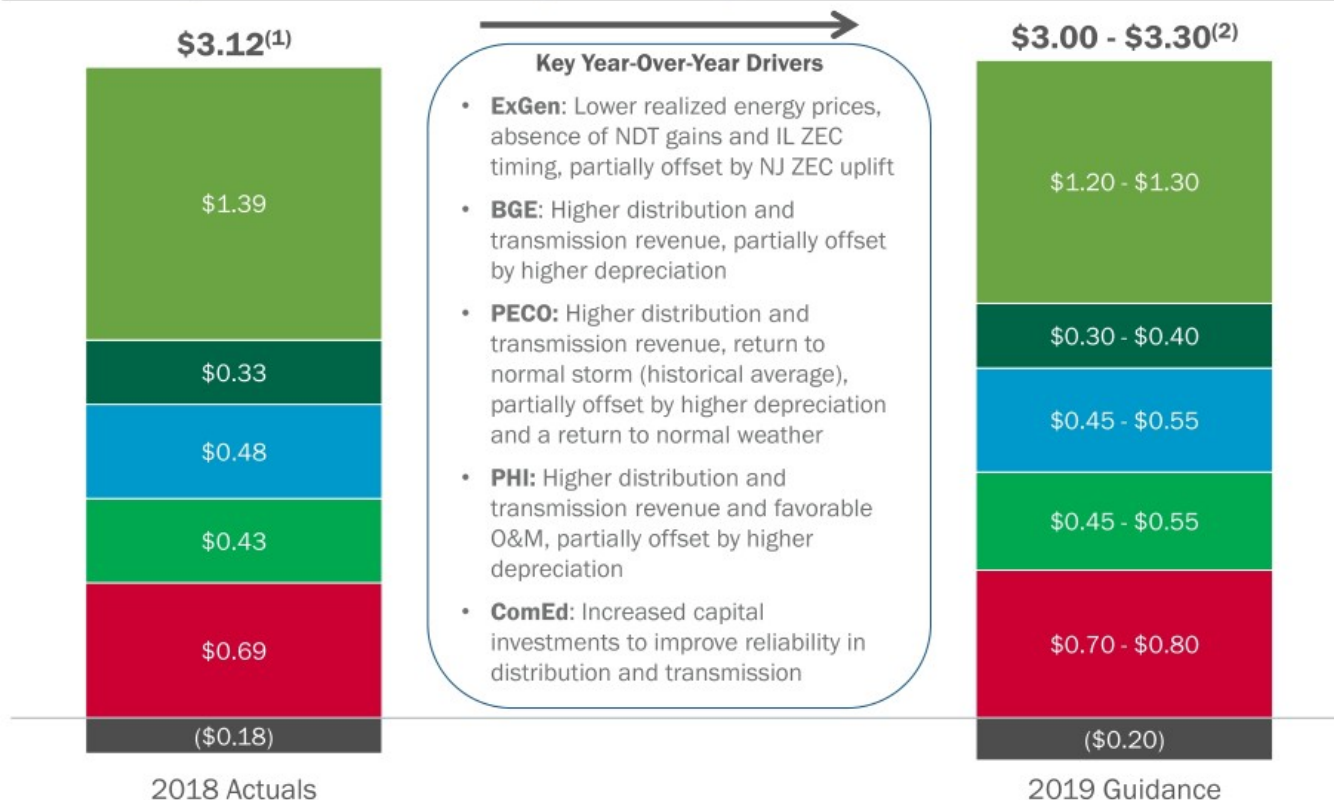


## Credit Ratings by Operating Company

Current Ratings <sup>(2,3)</sup>	ExCorp	ExGen	ComEd	PECO	BGE	ACE	DPL	Pepco
<b>Moody's</b>	Baa2	Baa2	A1	Aa3	A3	A3 <sup>(3)</sup>	A2	A2
<b>S&amp;P</b>	BBB <sup>-(3)</sup>	BBB <sup>(3)</sup>	A <sup>-(3)</sup>	A <sup>-(3)</sup>	A <sup>-(3)</sup>	A <sup>(3)</sup>	A <sup>(3)</sup>	A <sup>(3)</sup>
<b>Fitch</b>	BBB <sup>(3)</sup>	BBB	A	A <sup>(3)</sup>	A <sup>-(3)</sup>	A-	A	A-

- (1) Due to ring-fencing, S&P deconsolidates BGE from Exelon and analyzes solely as an equity investment
- (2) Current senior unsecured ratings as of February 8, 2019, for Exelon, Exelon Generation and BGE and senior secured ratings for ComEd, PECO, ACE, DPL, and Pepco
- (3) Exelon Corp and all subsidiaries are on "Positive" outlook at S&P; Exelon Corp, PECO, and BGE are on "Positive" outlook at Fitch; ACE is on "Positive" outlook at Moody's; all other ratings have a "Stable" outlook
- (4) Exelon Corp downgrade threshold (red dotted line) is based on the S&P Exelon Corp Summary Report; represents minimum level to maintain current Issuer Credit Rating at Exelon Corp
- (5) Reflects net book debt (YE debt less cash on hand) / adjusted operating EBITDA\*

## 2019 Adjusted Operating Earnings\* Guidance



**Expect Q1 2019 Adjusted Operating Earnings\* of \$0.80 - \$0.90 per share**

Note: Amounts may not add due to rounding

(1) 2018 results based on 2018 average outstanding shares of 969M

(2) 2019E earnings guidance based on expected average outstanding shares of 973M



## 2019 Business Priorities and Commitments

---

**Maintain industry leading operational excellence**

**Meet or exceed our financial commitments**

**Effectively deploy ~\$5.3B of utility capex**

**Advocate for policies to enable the utility of the future**

**Advance PJM energy market price formation reforms**

**Preserve authority of states to enact state clean energy policies and seek fair compensation for zero-emitting nuclear plants**

**Grow dividend at 5% rate**

**Continued commitment to corporate responsibility**

## The Exelon Value Proposition

---

- **Regulated Utility Growth** with utility EPS rising 6-8% annually from 2018-2022 and rate base growth of 7.8%, representing an expanding majority of earnings
- **ExGen's strong free cash generation** will provide ~\$4.2B for utility growth and reduce debt by ~\$2.5B over the next 4 years
- **Optimizing ExGen value by:**
  - Seeking fair compensation for the zero-carbon attributes of our fleet;
  - Closing uneconomic plants;
  - Monetizing assets; and,
  - Maximizing the value of the fleet through our generation to load matching strategy
- **Strong balance sheet is a priority** with all businesses comfortably meeting investment grade credit metrics through the 2022 planning horizon
- **Capital allocation priorities targeting:**
  - Organic utility growth;
  - Return of capital to shareholders with 5% annual dividend growth through 2020<sup>(1)</sup>,
  - Debt reduction; and,
  - Modest contracted generation investments

(1) Quarterly dividends are subject to declaration by the board of directors

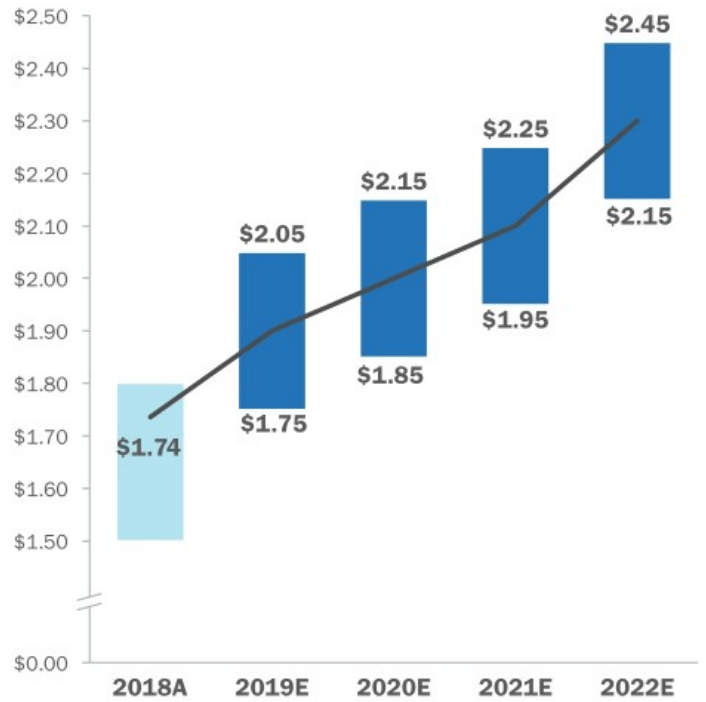
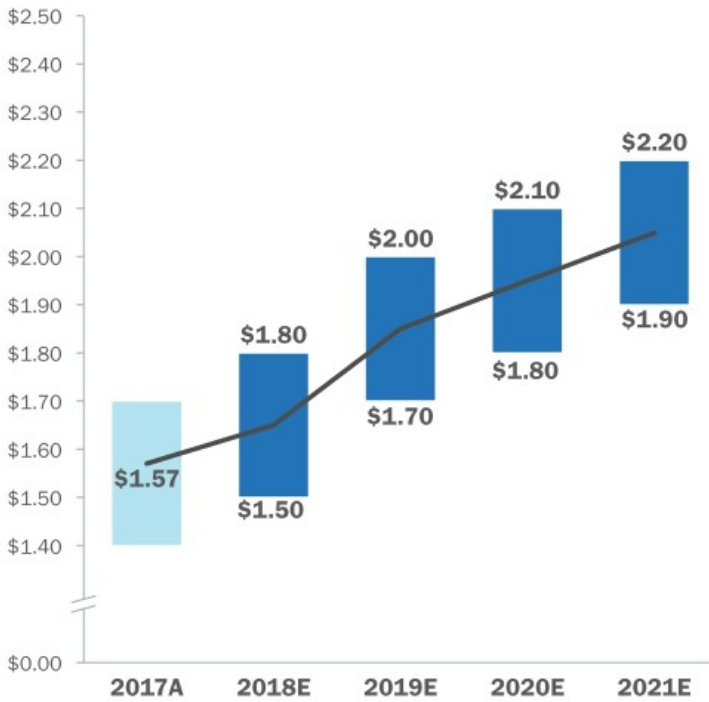
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# Additional Disclosures

# Exelon Utilities EPS Growth of 6-8% to 2022

## Q4 2017 Operating Earnings\*

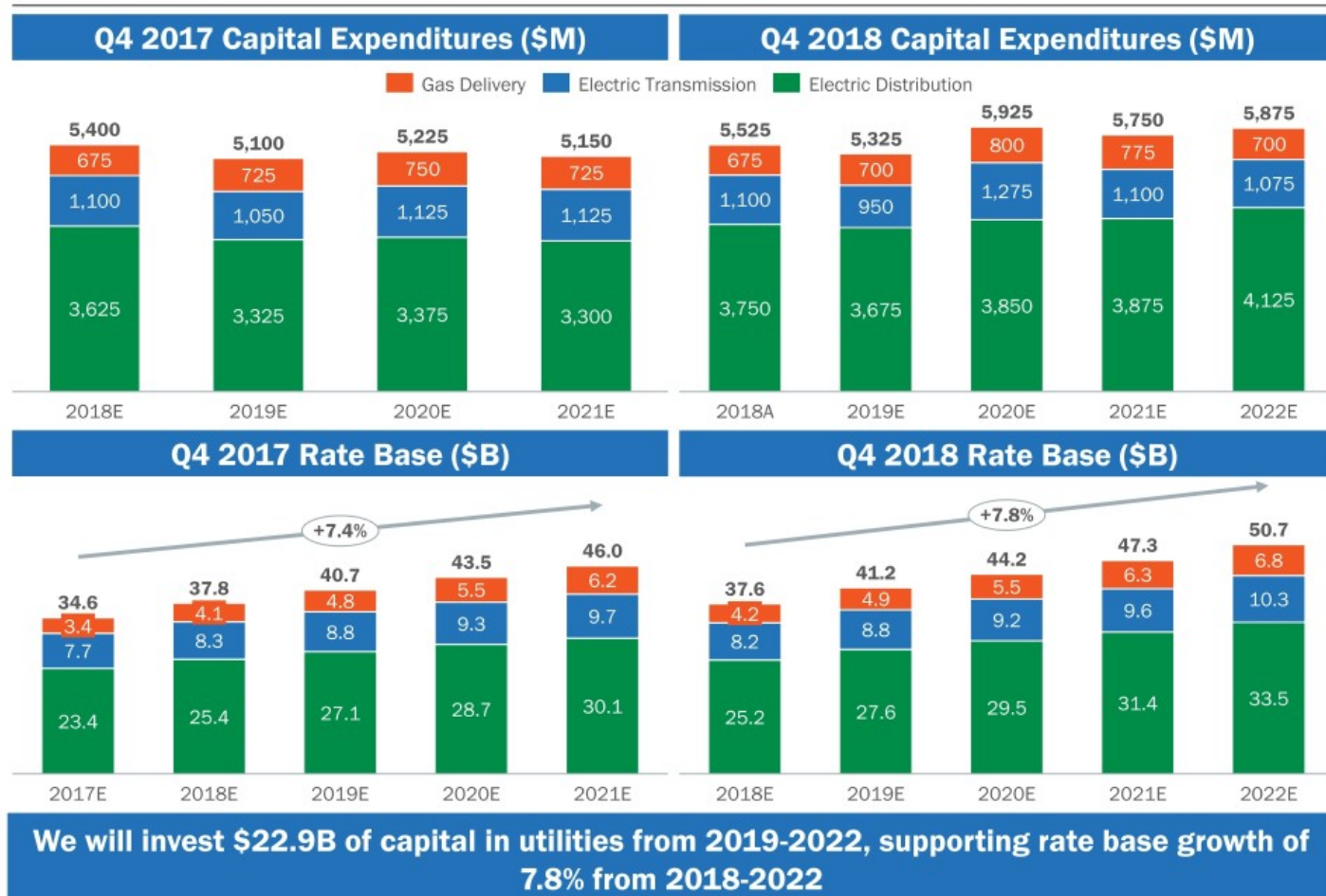
## Q4 2018 Operating Earnings\*



**Utility growth rate remains 6-8%, driven by rate base growth and positive regulatory outcomes**

Note: Includes after-tax interest expense held at Corporate for debt costs associated with utility investment.

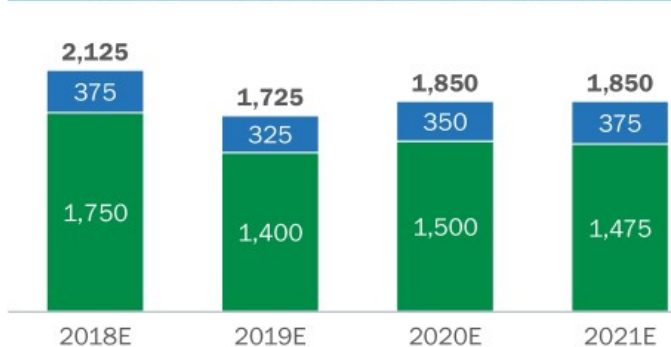
# Utility Capex and Rate Base vs. Previous Disclosure



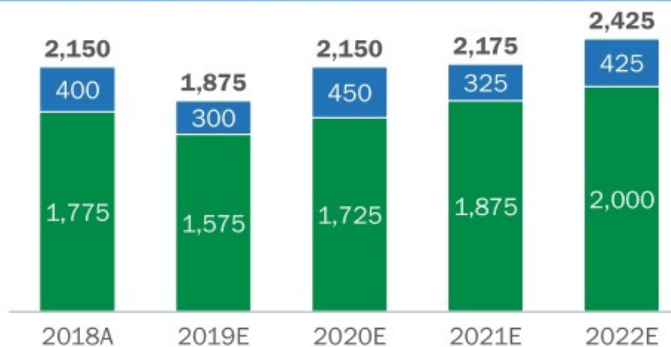
Note: Numbers rounded to nearest \$25M and may not add due to rounding. Rate base reflects year-end estimates.

# ComEd Capital Expenditure and Rate Base Forecast

### Q4 2017 Capital Expenditures (\$M)



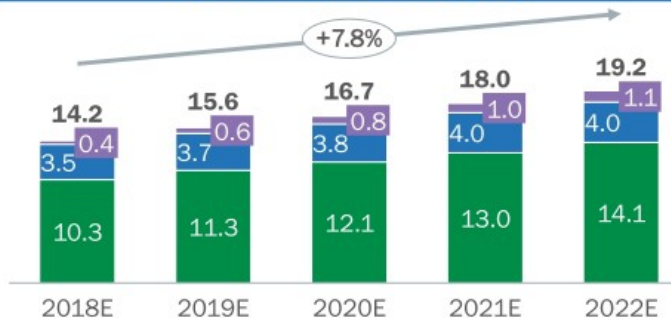
### Q4 2018 Capital Expenditures (\$M)



### Q4 2017 Rate Base (\$B)



### Q4 2018 Rate Base (\$B)



Other<sup>(1)</sup> Electric Transmission Electric Distribution

**~\$8.6B of Capital being invested from 2019-2022**

Note: Numbers rounded to nearest \$25M and may not add due to rounding. Rate base reflects year-end estimates.

(1) Other includes long-term regulatory assets, which earn a return consistent with rate base, including Energy Efficiency and the Solar Rebate Program

# PECO Capital Expenditure and Rate Base Forecast

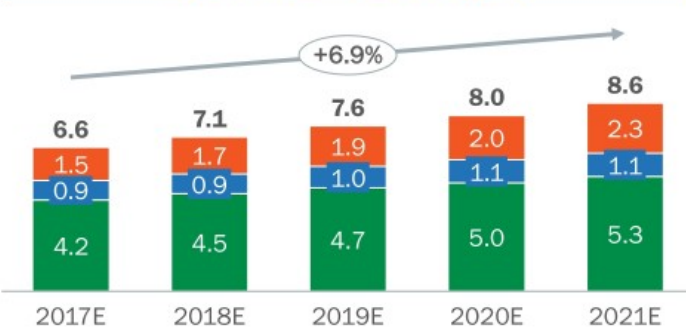
### Q4 2017 Capital Expenditures (\$M)



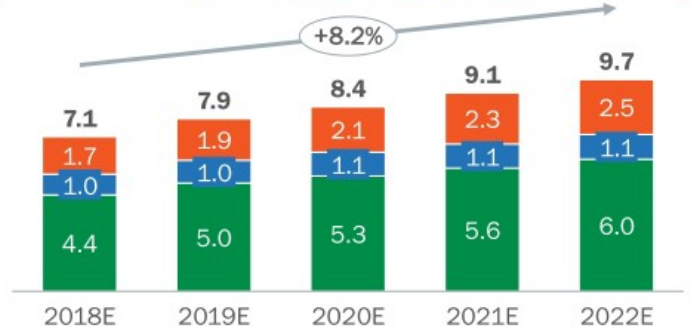
### Q4 2018 Capital Expenditures (\$M)



### Q4 2017 Rate Base (\$B)



### Q4 2018 Rate Base (\$B)



Gas Delivery Electric Transmission Electric Distribution

**~\$3.9B of Capital being invested from 2019-2022**

Note: Numbers rounded to nearest \$25M and may not add due to rounding. Rate base reflects year-end estimates.

# BGE Capital Expenditure and Rate Base Forecast

**Q4 2017 Capital Expenditures (\$M)**



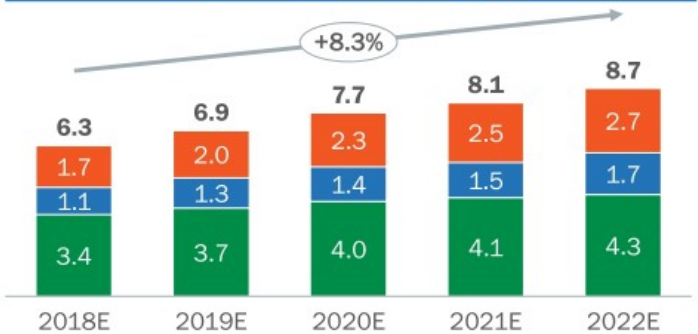
**Q4 2018 Capital Expenditures (\$M)**



**Q4 2017 Rate Base (\$B)**



**Q4 2018 Rate Base (\$B)**



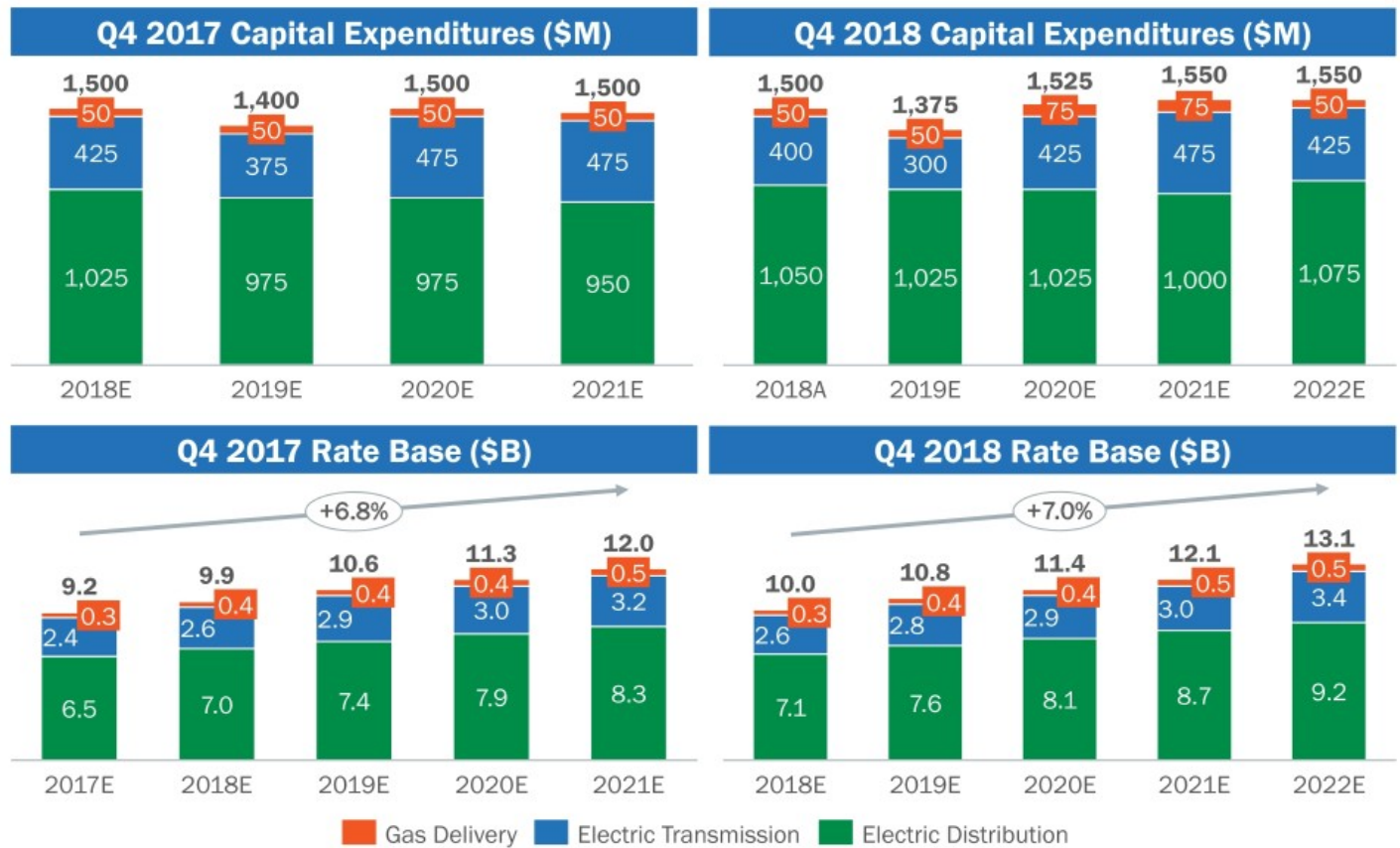
Gas Delivery Electric Transmission Electric Distribution

**~\$4.4B of Capital being invested from 2019-2022**

Note: Numbers rounded to nearest \$25M and may not add due to rounding. Rate base reflects year-end estimates.



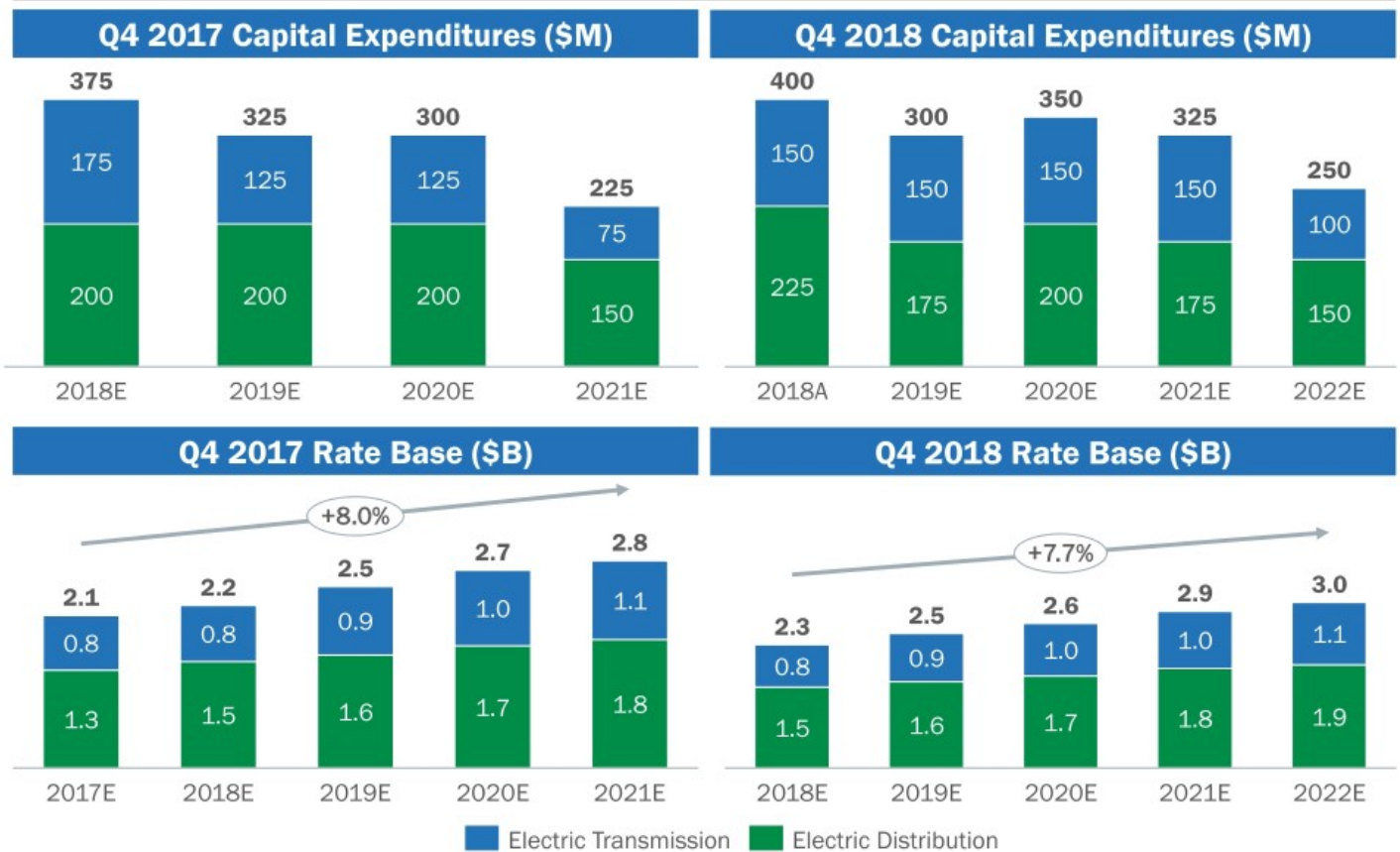
# PHI Consolidated Capital Expenditure and Rate Base Forecast



**~\$6.0B of Capital being invested from 2019-2022**

Note: Numbers rounded to nearest \$25M and may not add due to rounding. Rate base reflects year-end estimates.

# ACE Capital Expenditure and Rate Base Forecast



**~\$1.2B of Capital being invested from 2019-2022**

Note: Numbers rounded to nearest \$25M and may not add due to rounding. Rate base reflects year-end estimates.

# Delmarva Capital Expenditure and Rate Base Forecast

**Q4 2017 Capital Expenditures (\$M)**



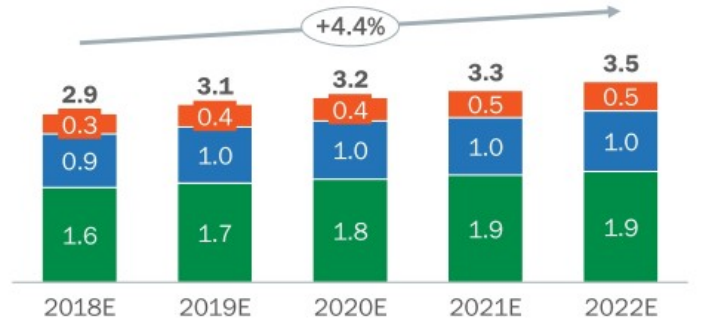
**Q4 2018 Capital Expenditures (\$M)**



**Q4 2017 Rate Base (\$B)**



**Q4 2018 Rate Base (\$B)**



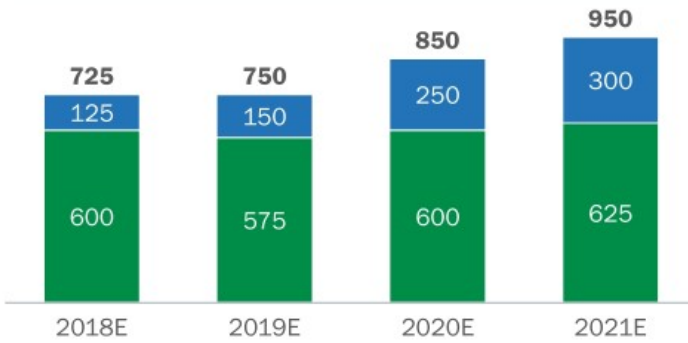
■ Gas Delivery 
 ■ Electric Transmission 
 ■ Electric Distribution

**~\$1.4B of Capital being invested from 2019-2022**

Note: Numbers rounded to nearest \$25M and may not add due to rounding. Rate base reflects year-end estimates.

# Pepco Capital Expenditure and Rate Base Forecast

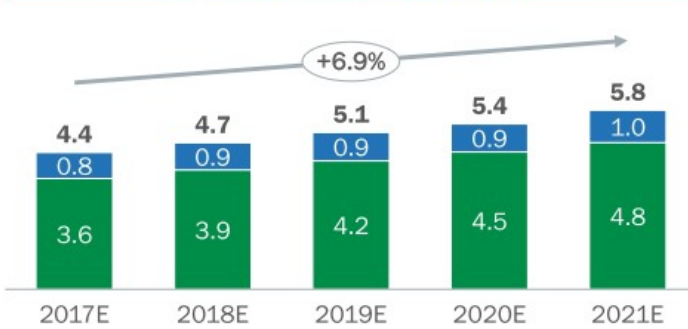
## Q4 2017 Capital Expenditures (\$M)



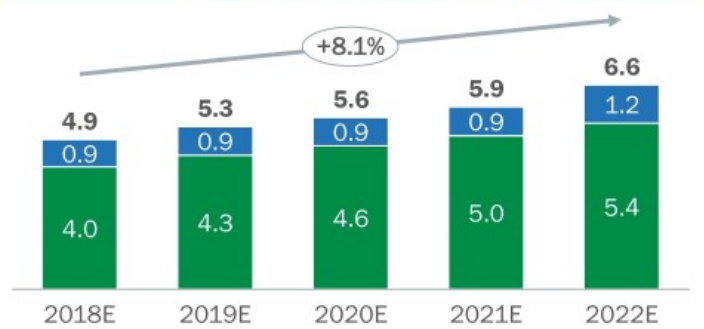
## Q4 2018 Capital Expenditures (\$M)



## Q4 2017 Rate Base (\$B)



## Q4 2018 Rate Base (\$B)

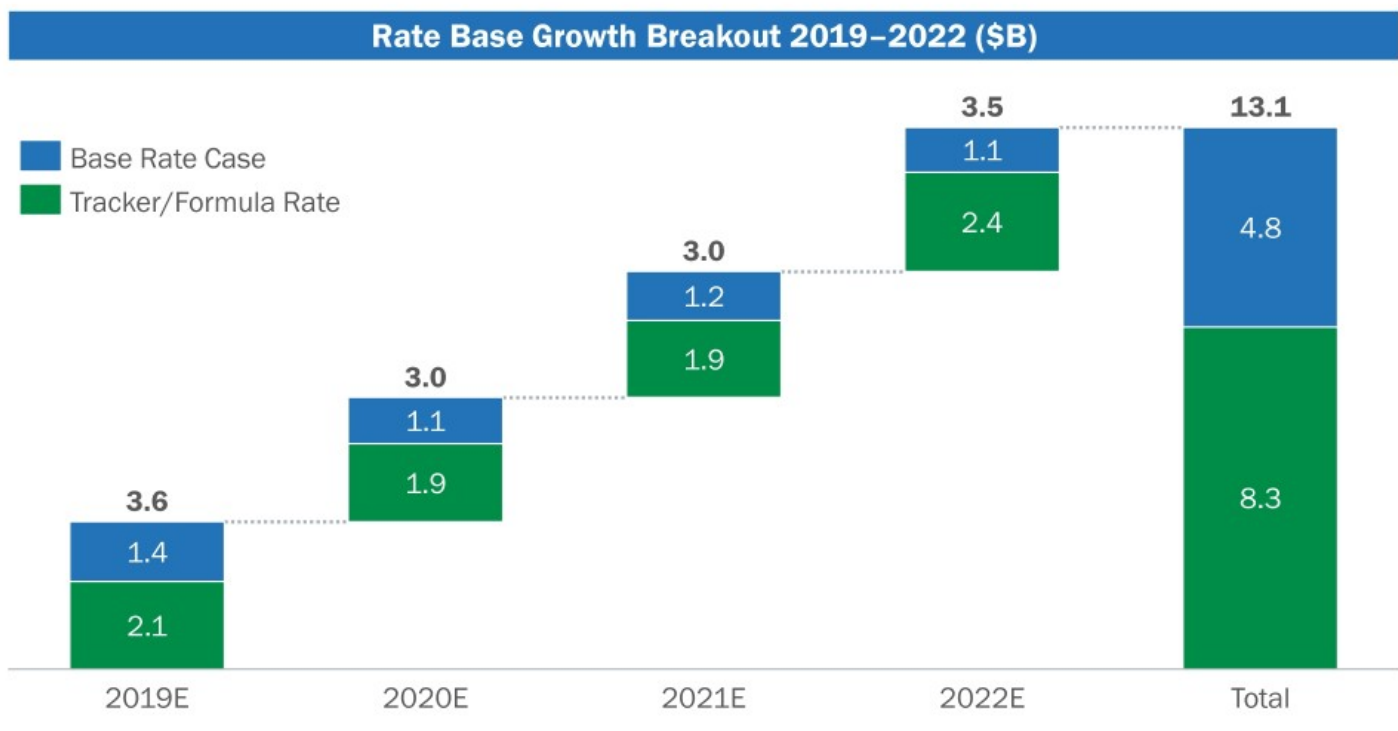


■ Electric Transmission ■ Electric Distribution

**~\$3.4B of Capital being invested from 2019-2022**

Note: Numbers rounded to nearest \$25M and may not add due to rounding. Rate base reflects year-end estimates.

# Mechanisms Cover Bulk of Rate Base Growth

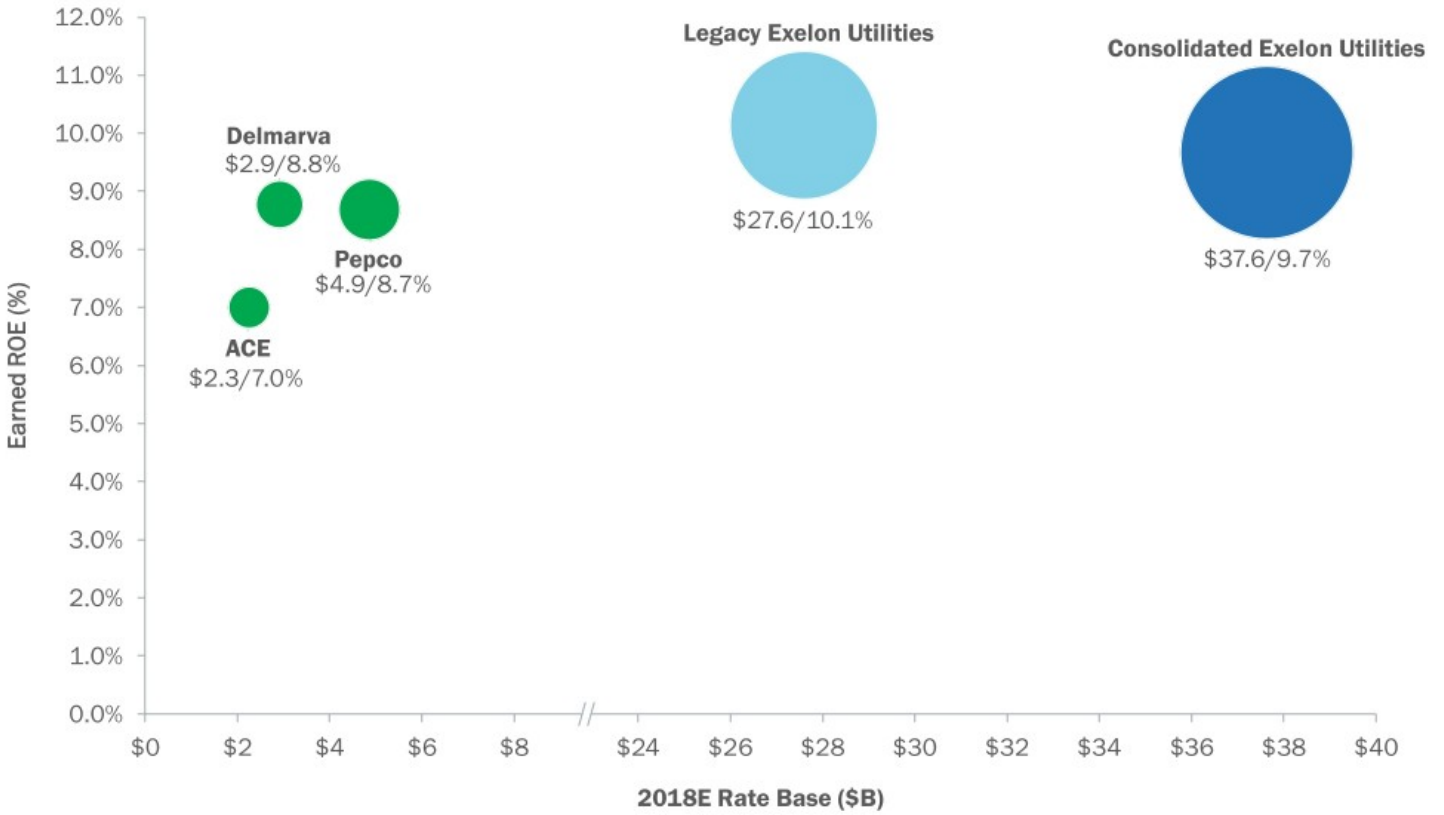


**Of the ~\$13.1B of rate base growth Exelon Utilities forecasts over the next 4 years, ~63% will be recovered through existing formula and tracker mechanisms**

Note: Numbers may not add due to rounding

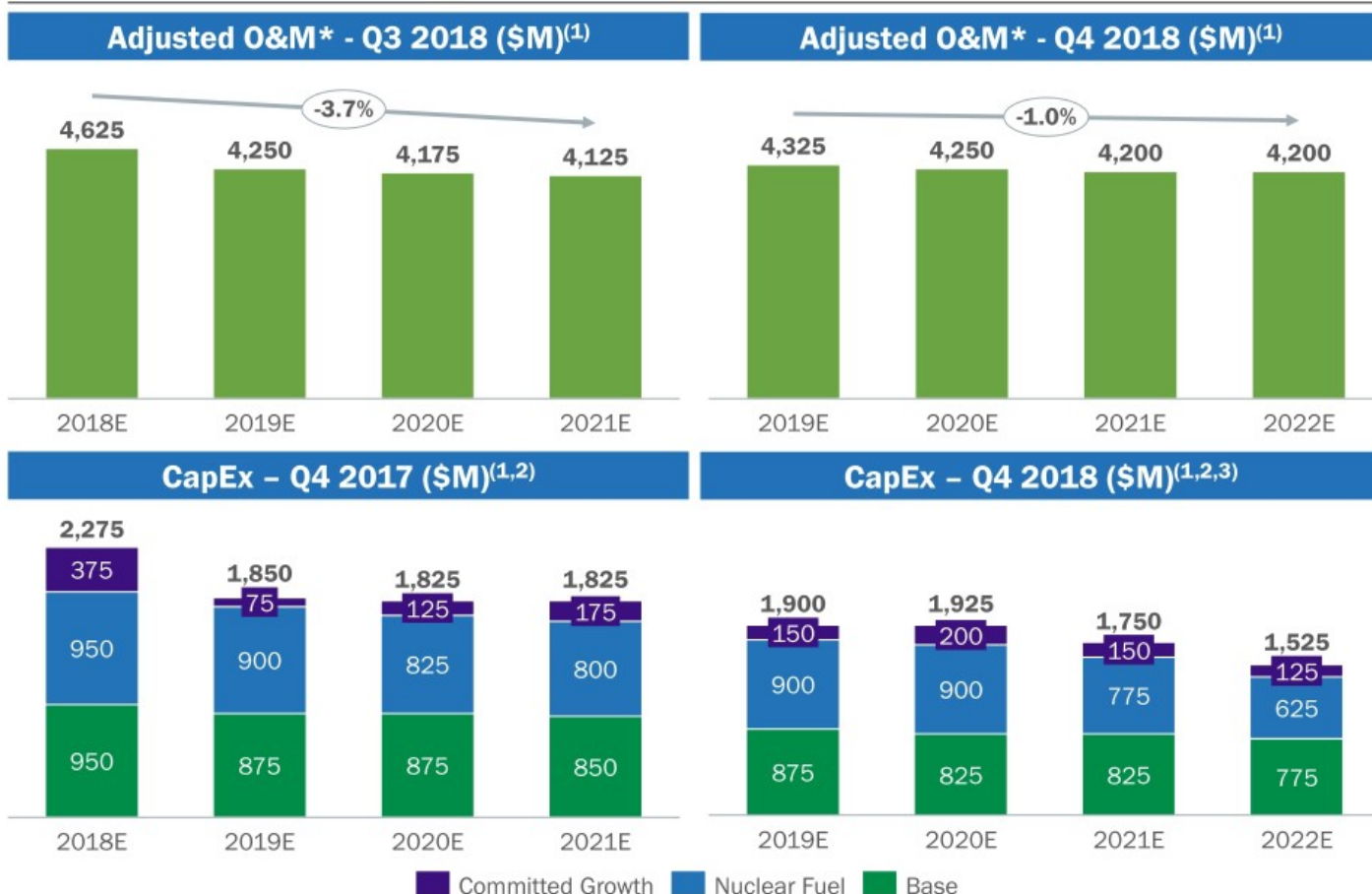
# Exelon Utilities Trailing Twelve Month Earned ROEs\*

## Q4 2018: Trailing Twelve Month Earned ROEs\*



Note: Represents the twelve-month period ending December 31, 2018. Earned ROEs\* represent weighted average across all lines of business (Electric Distribution, Gas Distribution, and Electric Transmission). Size of bubble based on rate base.

# ExGen O&M and Capex vs. Previous Disclosure



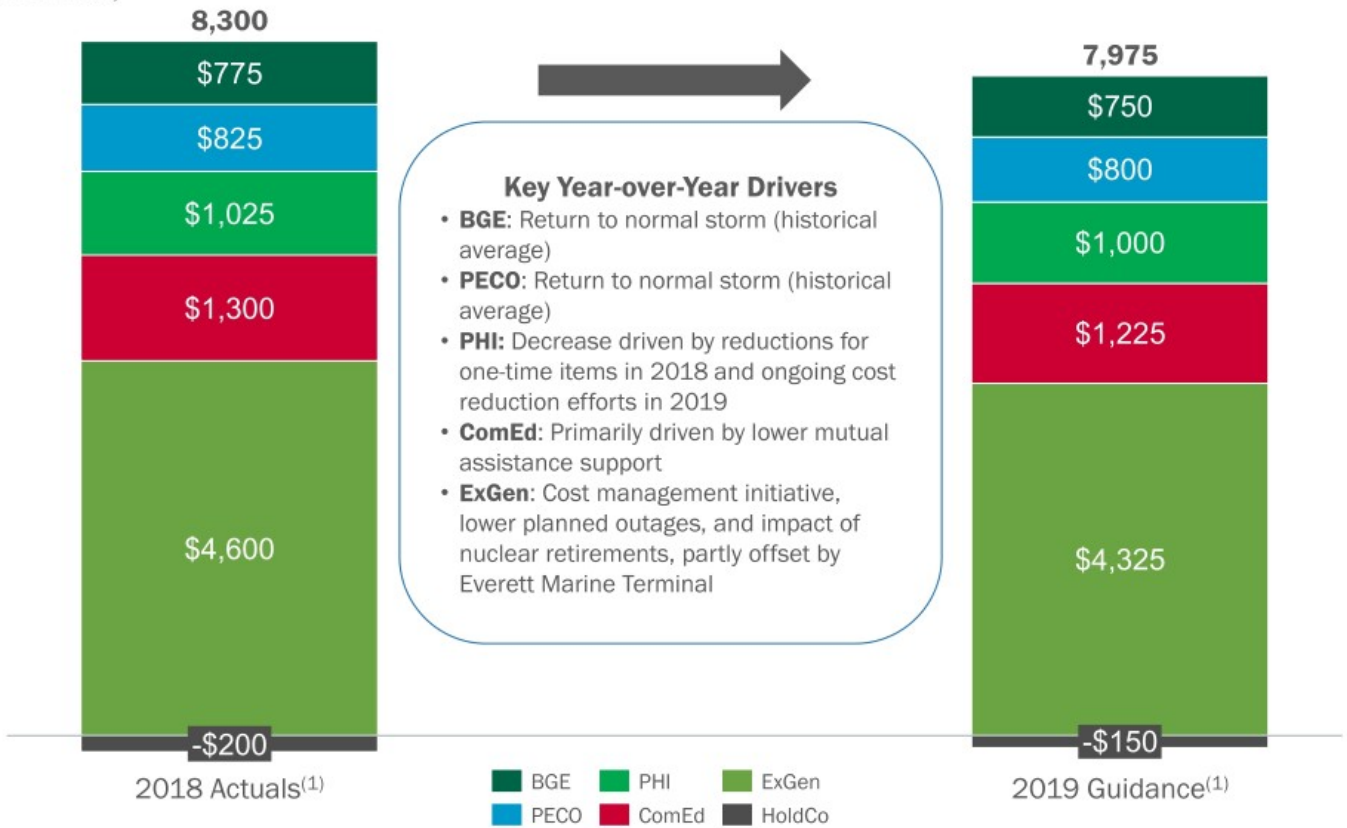
(1) O&M and CapEx reflect retirement of TMI in 2019  
 (2) Capital spend represents cash CapEx with CENG at 100% and excludes merger commitments  
 (3) 2019E growth capital expenditures reflects a ~\$75M shift of cash outlay from 2018A to 2019E related to West Medway and Retail Solar



# Adjusted O&M\* Forecast

- Expect Compound Annual Growth Rate of -0.3% for 2019–2022

(\$ in millions)



(1) All amounts rounded to the nearest \$25M and may not add due to rounding



# 2019 Projected Sources and Uses of Cash

(\$M) <sup>(1)</sup>	BGE	ComEd	PECO	PHI	Total Utilities	ExGen	Corp <sup>(6)</sup>	Exelon 2019E	Cash Balance	
<b>Beginning Cash Balance</b> * <sup>(2)</sup>									<b>1,825</b>	(1) All amounts rounded to the nearest \$25M. Figures may not add due to rounding.
Adjusted Cash Flow from Operations* <sup>(2)</sup>	700	1,425	850	1,125	4,075	4,025	(225)	7,875		(2) Gross of posted counterparty collateral
Base CapEx and Nuclear Fuel <sup>(3)</sup>	-	-	-	-	-	(1,800)	(50)	(1,850)		(3) Figures reflect cash CapEx and CENG fleet at 100%
<b>Free Cash Flow*</b>	<b>700</b>	<b>1,425</b>	<b>850</b>	<b>1,125</b>	<b>4,075</b>	<b>2,250</b>	<b>(275)</b>	<b>6,050</b>		(4) Other Financing primarily includes expected changes in money pool, tax sharing from the parent, renewable JV distributions, tax equity cash flows, EDF Tax distributions and capital leases
Debt Issuances	300	700	300	375	1,675	-	-	1,675		(5) Financing cash flow excludes intercompany dividends
Debt Retirements	-	(300)	-	-	(300)	(625)	-	(925)		(6) ExGen Growth CapEx primarily includes Retail Solar and W. Medway
Project Financing	n/a	n/a	n/a	n/a	n/a	(125)	n/a	(125)		(7) Dividends are subject to declaration by the Board of Directors
Equity Issuance/Share Buyback	-	-	-	-	-	-	-	-		(8) Includes cash flow activity from Holding Company, eliminations, and other corporate entities
Contribution from Parent	200	250	150	200	800	-	(800)	-		
Other Financing <sup>(4)</sup>	175	200	25	(100)	325	(125)	25	200		
<b>Financing</b> * <sup>(5)</sup>	<b>675</b>	<b>850</b>	<b>475</b>	<b>475</b>	<b>2,475</b>	<b>(875)</b>	<b>(775)</b>	<b>825</b>		
<b>Total Free Cash Flow and Financing</b>	<b>1,375</b>	<b>2,275</b>	<b>1,325</b>	<b>1,600</b>	<b>6,575</b>	<b>1,350</b>	<b>(1,075)</b>	<b>6,850</b>		
Utility Investment	(1,100)	(1,875)	(975)	(1,375)	(5,325)	-	-	(5,325)		
ExGen Growth <sup>(3,6)</sup>	-	-	-	-	-	(150)	-	(150)		
Acquisitions and Divestitures	-	-	-	-	-	-	-	-		
Equity Investments	-	-	-	-	-	(25)	-	(25)		
Dividend <sup>(7)</sup>	-	-	-	-	-	-	-	(1,400)		
<b>Other CapEx and Dividend</b>	<b>(1,100)</b>	<b>(1,875)</b>	<b>(975)</b>	<b>(1,375)</b>	<b>(5,325)</b>	<b>(175)</b>	<b>-</b>	<b>(6,925)</b>		
<b>Total Cash Flow</b>	<b>250</b>	<b>400</b>	<b>350</b>	<b>225</b>	<b>1,225</b>	<b>1,175</b>	<b>(1,075)</b>	<b>(50)</b>		
<b>Ending Cash Balance</b> * <sup>(2)</sup>									<b>1,775</b>	

## Consistent and reliable free cash flows

Operational excellence and financial discipline drives free cash flow reliability

- ✓ Generating \$6.1B of free cash flow\*, including \$2.3B at ExGen and \$4.1B at the Utilities

## Supported by a strong balance sheet

Strong balance sheet enables flexibility to raise and deploy capital for growth

- ✓ \$1.4B of long-term debt at the utilities, net of refinancing, to support continued growth and retirement of \$0.6B of ExGen debt

## Enable growth & value creation

Creating value for customers, communities and shareholders

- ✓ Investing \$5.5B of growth capex, with \$5.3B at the Utilities and \$0.2B at ExGen

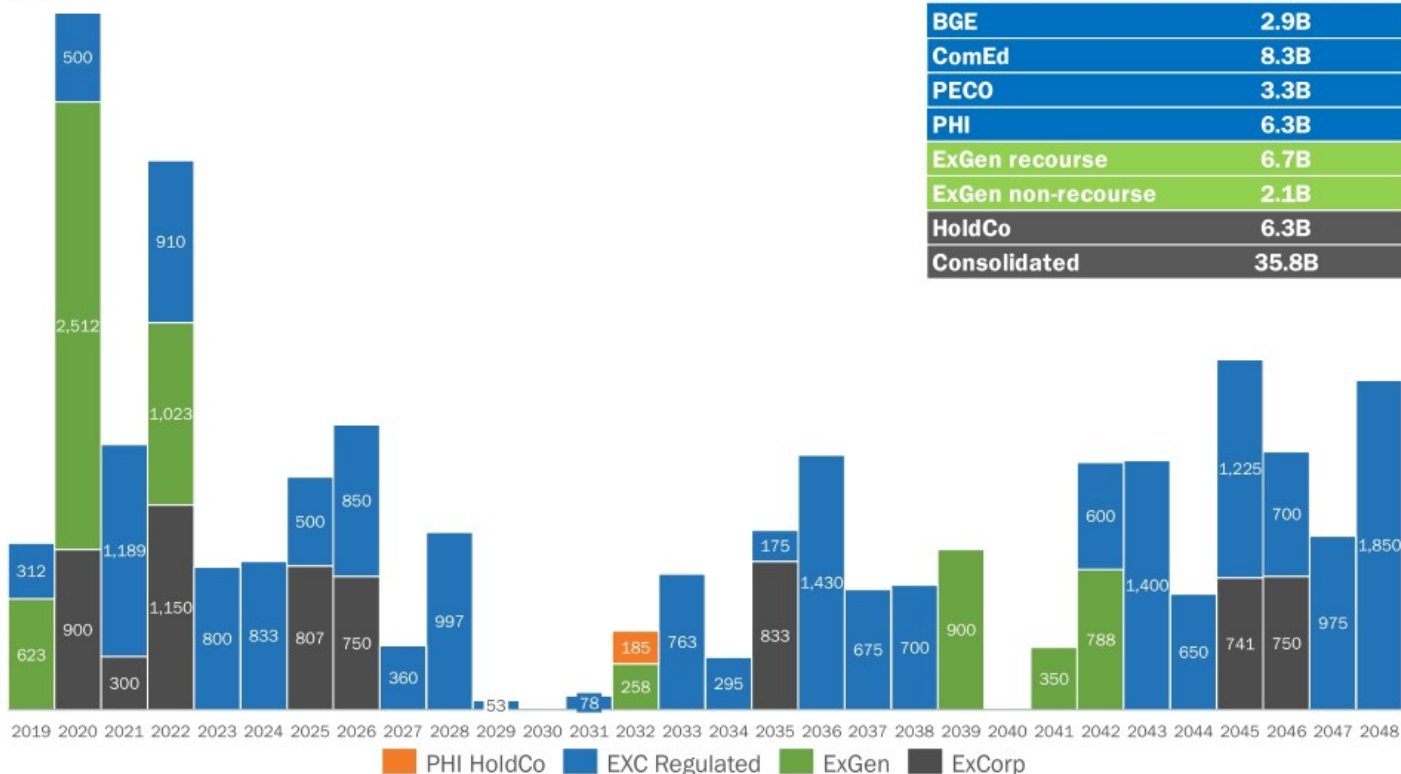
Note: Numbers may not add due to rounding

# Exelon Debt Maturity Profile<sup>(1)</sup>

As of 12/31/18  
(\$M)

LT Debt Balances (as of 12/31/18)<sup>(1,2)</sup>

BGE	2.9B
ComEd	8.3B
PECO	3.3B
PHI	6.3B
ExGen recourse	6.7B
ExGen non-recourse	2.1B
HoldCo	6.3B
<b>Consolidated</b>	<b>35.8B</b>



**Exelon's weighted average LTD maturity is approximately 13 years**

(1) Maturity profile excludes non-recourse debt, securitized debt, capital leases, fair value adjustments, unamortized debt issuance costs and unamortized discount/premium  
 (2) Long-term debt balances reflect 2018 10-K GAAP financials; ExGen debt includes legacy CEG debt



## EPS Sensitivities\*

	2019E	2020E	2021E	
<b>ExGen EPS Impact* (1)</b>	Henry Hub Natural Gas			
	+ \$1/MMBtu	\$0.10	\$0.29	\$0.44
	-\$1/MMBtu	(\$0.08)	(\$0.26)	(\$0.41)
	NiHub ATC Energy Price			
	+ \$5/MWh	\$0.03	\$0.17	\$0.26
	-\$5/MWh	(\$0.03)	(\$0.17)	(\$0.26)
	PJM-W ATC Energy Price			
	+ \$5/MWh	(\$0.00)	\$0.06	\$0.12
	-\$5/MWh	\$0.01	(\$0.05)	(\$0.11)
<b>Interest Rate Sensitivity to +50 BP</b>	ComEd ROE	\$0.03	\$0.03	\$0.03
	Pension Expense	\$0.02	\$0.02	\$0.01
	Cost of Debt	(\$0.00)	(\$0.01)	(\$0.01)
<b>Share count (millions)</b>	973	977	981	
Exelon Consolidated Effective Tax Rate	17%	18%	17%	
ExGen Effective Tax Rate	21%	23%	22%	
Exelon Consolidated Cash Tax Rate	1%	5%	4%	

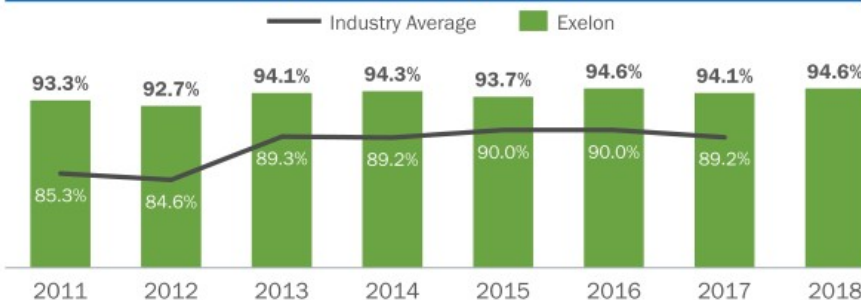
(1) Based on December 31, 2018, market conditions and hedged position. Gas price sensitivities are based on an assumed gas-power relationship derived from an internal model that is updated periodically. Power price sensitivities are derived by adjusting the power price assumption while keeping all other price inputs constant. Due to correlation of the various assumptions, the EPS impact calculated by aggregating individual sensitivities may not be equal to the EPS impact calculated when correlations between the various assumptions are also considered.

# Historical Nuclear Capital Investment

## Nuclear Non-Fuel Capital Expenditures<sup>(1)</sup> (\$M)



## Nuclear Capacity Factor<sup>(5,6)</sup>



Significant historical investments have mitigated asset management issues and prepared sites for license extensions already received, reducing future capital needs. In addition, internal cost initiatives have found more cost efficient solutions to large CapEx spend, such as leveraging reverse engineering replacements rather than large system wide modifications, resulting in baseline CAGR of -1.2%, even with net addition of 2 sites.

(1) Reflects accrual capital expenditures with CENG at 50% ownership. Assumes TMI retirement in September 2019. All numbers rounded to \$25M.  
 (2) Baseline includes ownership share of Salem all years. CENG is included at ownership share starting in 2014 (full year)  
 (3) FitzPatrick included starting in 2017 (9 months only)  
 (4) Growth represents capital that increases the capacity of the units (e.g., turbine upgrades, power uprates), and capital that extends the license of a site (e.g., License Renewals)  
 (5) Includes CENG beginning in April 2014 and FitzPatrick beginning in April of 2017, excludes Salem and Fort Calhoun  
 (6) Industry average is for major operators excluding Exelon and includes 3 months of Fitzpatrick prior to Exelon acquisition. 2018 industry average (excluding Exelon) was not available at the time of publication.

# Exelon Recognition and Partnerships

## Sustainability



### Dow Jones Sustainability Index

Exelon named to Dow Jones Sustainability Index for 13th consecutive year.



### Newsweek Magazine's Green Rankings

The Newsweek Green Rankings evaluate corporate sustainability and environmental performance. Exelon ranked in the top three among utilities, No. 12 on the U.S. 500 and No. 24 on the Global 500 list among the world's largest publicly traded companies.



### Land for People Award 2017

Received the Trust for Public Land's national "Land for People Award" in recognition of Exelon's deep support of environmental stewardship, creating new parks and promoting conservation.

## Community Engagement



### \$52.1 million

Last year, Exelon and its employees set all-time records, committing more than \$52.1 million to non-profit organizations and volunteering more than 210,000 hours.



### Points of Light, "The Civic 50" 2017

Exelon was named for the first time to the Civic 50, recognizing the most community-minded companies by Points of Light, the world's largest organization dedicated to volunteer service.



### 2017 Laurie D. Zelon Pro Bono Award

Exelon's legal department was honored by the Pro Bono Institute (PBI) with the 2017 Laurie D. Zelon Pro Bono Award.



### Kids in Need of Defense Innovation Award

Exelon's legal department and the Baltimore chapter of Organization of Latinos at Exelon (OLE) for their work with unaccompanied minors from Central America.

## Diversity and Inclusion



### HeForShe

Exelon joined U.N. Women's HeForShe campaign, which is focused on gender equality. Pledge includes a \$3 million commitment to develop new STEM programs for girls and young women and improve the retention of women at Exelon by 2020.



### Billion Dollar Roundtable

Exelon became the first energy company to join the Billion Dollar Roundtable, an organization that promotes supplier diversity for corporations achieving \$1 billion or more in annual direct spending with minority and women-owned businesses.



### CEO Action for Diversity & Inclusion

Exelon joined 150 leading companies for the CEO Action for Diversity & Inclusion™, the largest CEO-driven commitment aimed at taking action to cultivate a workplace where diverse perspectives and experiences are welcomed and respected.

## Workforce



### DiversityInc Top 50 Companies 2018

Exelon ranked No. 32 on DiversityInc's list of Top 50 companies for diversity and 4th for the top 18 companies in hiring for veterans.



### Indeed.com "50 Best Places to Work" 2017

Indeed.com ranked Exelon No. 18 on its "50 Best Places to Work."



### Human Rights Campaign "Best Places to Work" 2011-2018

Exelon earned the designation of "Best Place to Work" on HRC's Corporate Equality Index for a seventh consecutive year in 2018, receiving a perfect score of 100.



### The Military Times Best for Vets 2013-2018

For the sixth year in a row, Exelon received this recognition for its commitment to providing opportunities to America's veterans.



### Historically Black Engineering Schools 2013-2017

Exelon was recognized as a top corporate supporter of the nation's historically black engineering programs.

# Climate Leadership Council - Founding Members

Exelon is a founding member of the Climate Leadership Council (CLC) – an effort to promote a carbon fee-and-dividend program.



## The Four Pillars of a Carbon Dividends Plan:

- **Gradually Increasing Carbon Tax:** Fee would be applied at the point where fossil fuels enter the economy (i.e. wellhead, mine, refinery or port), start at \$40/ton and increase 5% a year (the increase could be 10% for years when emissions fail to fall aggressively enough)
- **Carbon Dividends:** Americans would receive a monthly dividend check - ~\$2,000/year to begin, gradually increasing over time as revenue increases; 70% of Americans would be net beneficiaries
- **Border Carbon Adjustments:** Imports and exports would be subject to a border adjustment
- **Significant Regulatory Rollback:** Much of EPA's regulatory authority over greenhouse gases would be phased out. Carbon emitters would be protected against federal and state tort liability suit to the extent emissions are covered (e.g., carbon but not methane)

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# Exelon Utilities

# Exelon Utilities' Distribution Rate Case Updates

## Rate Case Schedule and Key Terms

	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Revenue Requirement	Requested ROE / Equity Ratio	Expected Order
ComEd			FO										(\$24.1M) <sup>(1,6)</sup>	8.69% / 47.11%	Dec 4, 2018
Delmarva Gas (DE)		FO											(\$3.5M) <sup>(1,2)</sup>	9.70% / 50.52%	Nov 8, 2018
PECO Electric			FO										\$24.9M <sup>(1,3,7)</sup>	N/A	Dec 20, 2018
BGE Gas	RT	EH IB	RB	FO									\$64.9M <sup>(4)</sup>	9.80% / 52.85% <sup>(4)</sup>	Jan 4, 2019
ACE <sup>(6)</sup>					IT	RT	EH	EH	EH				\$121.9M <sup>(1)</sup>	10.10% / 50.22%	Q3 2019
Pepco MD Electric				CF									\$30.0M <sup>(1)</sup>	10.30% / 50.50%	Aug 13, 2019

CF	Rate case filed	RT	Rebuttal testimony	IB	Initial briefs	FO	Final commission order
IT	Intervenor direct testimony	EH	Evidentiary hearings	RB	Reply briefs	SA	Settlement agreement

Note: Based on current schedules of Illinois Commerce Commission, Maryland Public Service Commission, Delaware Public Service Commission, Public Service Commission of the District of Columbia, and New Jersey Board of Public Utilities are subject to change

- (1) Revenue requirement includes changes in depreciation and amortization expense and other costs where applicable, which have no impact on pre-tax earnings
- (2) As permitted by Delaware law, Delmarva Power implemented interim rate increases of \$2.5M on November 1, 2017, and implemented \$3.9M full allowable rates on March 17, 2018, subject to refund. Per partial Settlement Agreement filed on September 7, 2018. Includes tax benefits from Tax Cuts and Jobs Act. DPSC is expected to issue the second Final Order by the end of Q1 2019 regarding recovery of costs related to Interface Management Unit (IMU) Battery Replacement.
- (3) On December 20, 2018, the PaPUC voted 5-0 to approve a settlement agreement in PECO's 2018 electric distribution rate case that will go into effect on January 1, 2019. The black box approval does not stipulate any ROE, Equity Ratio and Rate Base.
- (4) Reflects \$43.2M increase and \$21.7M STRIDE reset. Test year updated for May-July 2018 actuals and reflects long-term debt issuance made in September 2018.
- (5) ACE plans to put interim rates in effect nine months after the filing date, subject to refund, as allowed by the regulations.
- (6) Original filing amount was (\$22.9M). Recent discovery period removed additional (\$1.2M) of revenue requirement to limit issues in the proceeding.
- (7) Reflects a \$96M revenue requirement increase less \$71M of 2019 TCJA related tax benefits





# ACE Distribution Rate Case Filing

Rate Case Filing Details		Notes
Docket No.	ER-18080925	<ul style="list-style-type: none"> <li>August 21 2018, ACE filed a distribution base rate case with the New Jersey Board of Public Utilities (BPU) to increase distribution base rates</li> <li>Size of ask is primarily driven by increased depreciation expense, continued investment in infrastructure to maintain and improve reliability and customer satisfaction, and higher O&amp;M costs</li> <li>Forward looking additions through June 2019 (\$9.8M of revenue requirement based on 10.10% ROE) included in revenue requirement request</li> <li>Interim rates expected to go in effect in May 2019, subject to refund, as allowed by the regulations</li> </ul>
Test Year	January 1, 2018 – December 31, 2018	
Test Period	9 months actual and 3 months estimated	
Requested Common Equity Ratio	50.22%	
Requested Rate of Return	ROE: 10.10%; ROR: 7.35%	
Proposed Rate Base (Adjusted)	\$1.6B	
Requested Revenue Requirement Increase	\$121.9M <sup>(1)</sup>	
Residential Total Bill % Increase	10.8%	

## Detailed Rate Case Schedule<sup>(2)</sup>

	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
Filed rate case	▲ 8/21/2018													
Intervenor testimony	▲ 2/5/2019													
Rebuttal testimony	▲ 3/14/2019													
Evidentiary hearings	04/23/2019 - 06/04/2019 													
Initial briefs due														
Reply briefs due														
Commission order expected	Q3 2019 													

(1) Revenue requirement includes changes in depreciation and amortization expense and other costs where applicable, which have no impact on pre-tax earnings  
 (2) ACE plans to put interim rates in effect nine months after the filing date, subject to refund, as allowed by the regulations

# BGE (Gas) Distribution Rate Case Filing

	Rate Case Filing Details	Notes
Docket No.	Case No. 9484	<ul style="list-style-type: none"> <li>Case filed on June 8, 2018 seeking an increase in gas distribution revenues only</li> <li>The increase is primarily driven by infrastructure investments since 2015/2016, and includes moving revenues currently being recovered via the STRIDE surcharge into base rates</li> <li>The Commission issued its order on this case on January 4, 2019</li> </ul>
Test Year	August 1, 2017 – July 31, 2018	
Test Period	12 months actual	
Common Equity Ratio	52.85% <sup>(1)</sup>	
Rate of Return	ROE: 9.80%; ROR: 7.09% <sup>(1)</sup>	
Rate Base (Adjusted)	\$1.6B	
Revenue Requirement Increase	\$64.9M <sup>(1)</sup>	
Residential Total Bill % Increase	~2.4% <sup>(2)</sup>	

Detailed Rate Case Schedule												
	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb
Filed rate case				▲ 06/08/2018								
Intervenor testimony							▲ 09/14/2018					
Rebuttal testimony								▲ 10/12/2018				
Evidentiary hearings									■ 11/2/2018 – 11/16/2018			
Initial briefs due									■ 11/2018			
Reply briefs due										■ 12/2018		
Commission order											▲ 01/04/2019	

(1) Reflects \$43.2M increase and \$21.7M STRIDE reset. Test year updated for May-July 2018 actuals and reflects long-term debt issuance made in September 2018.

(2) Increase expressed as a percentage of a combined electric and gas residential customer total bill

# ComEd Distribution Rate Case Filing

Rate Case Filing Details		Notes
Docket No.	18-0808	<ul style="list-style-type: none"> <li>April 16, 2018, ComEd filed its annual distribution formula rate update with the Illinois Commerce Commission seeking a decrease to distribution base rates</li> <li>The decrease is primarily driven by an adjustment for forecasted tax benefits resulting from federal tax reform, partially offset by continued investment in the electric grid, state tax rate increase, elimination of bonus depreciation and weather/economic impacts</li> </ul>
Test Year	January 1, 2017 – December 31, 2017	
Test Period	2017 Actual Costs + 2018 Projected Plant Additions	
Common Equity Ratio	47.11%	
Rate of Return	ROE: 8.69%; ROR: 6.52%	
Rate Base (Adjusted)	\$10,675M	
Revenue Requirement Decrease	(\$24.1M) <sup>(1,2)</sup>	
Residential Total Bill % Decrease	(1%)	

Detailed Rate Case Schedule												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Filed rate case				▲								
Intervenor testimony								▲				
Rebuttal testimony								▲				
Evidentiary hearings									▲			
Initial briefs									▲			
Reply briefs									▲			
Commission order												12/4/2018 ▲

(1) Revenue requirement includes changes in depreciation and amortization expense and other costs where applicable, which have no impact on pre-tax earnings  
(2) Original filing amount was (\$22.9M). Recent discovery period removed additional (\$1.2M) of revenue requirement to limit issues in the proceeding.

# Delmarva DE (Gas) Distribution Rate Case Filing

Rate Case Filing Details		Notes
Docket No.	17-0978 - Per Settlement (Black Box)	<ul style="list-style-type: none"> <li>August 17, 2017, Delmarva DE filed an application with the Delaware Public Service Commission (DPSC) seeking an increase in gas distribution base rates</li> <li>September 7, 2018, Delmarva Power filed a partial gas Settlement Agreement and requested a decrease in revenue requirement of (\$3.5M)<sup>(2)</sup></li> <li>The partial Settlement Agreement resolves all issues except a \$3.5M regulatory asset related to the Interface Management Unit (IMU) batteries</li> <li>November 8, 2018, DPSC approved settlement</li> <li>DPSC expected to issue second Final Order by end of Q1 2019 regarding recovery of costs related to IMU Battery Replacement</li> </ul>
Test Year	January 1, 2017 – December 31, 2017	
Test Period	8 months actual and 4 months estimated	
Common Equity Ratio	50.52% <sup>(2)</sup>	
Rate of Return	ROE: 9.70%; ROR: 6.78% <sup>(2)</sup>	
Rate Base (Adjusted)	N/A	
Revenue Requirement Decrease	(\$3.5M) <sup>(1,2)</sup>	
Residential Total Bill % Decrease	(2.6%) <sup>(2)</sup>	

## Detailed Rate Case Schedule

	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Filed rate case	▲ 8/17/2017																
Intervenor testimony	▲ 5/7/2018																
Rebuttal testimony	▲ 7/6/2018																
Settlement agreement	▲ 9/7/2018																
Settlement support testimony	▲ 9/7/2018																
Evidentiary hearings	▲ 9/7/2018																
Commission order	11/8/2018 ▲																

(1) Revenue requirement includes changes in depreciation and amortization expense and other costs where applicable, which have no impact on pre-tax earnings

(2) As permitted by Delaware law, Delmarva Power implemented interim rate increases of \$2.5M on November 1, 2017, and implemented \$3.9M full allowable rates on March 17, 2018, subject to refund. Per partial Settlement Agreement filed on September 7, 2018. Includes tax benefits from Tax Cuts and Jobs Act.

# PECO Distribution Rate Case Filing

Rate Case Settlement Details		Notes
Docket No.	R-2018-3000164	<ul style="list-style-type: none"> <li>PECO filed an electric distribution base rate case on March 29, 2018</li> <li>On December 20, 2018, the PaPUC voted 5-0 to approve a settlement agreement in PECO's 2018 electric distribution rate case that went into effect on January 1, 2019. The black box approval does not stipulate any ROE, Equity Ratio or Rate Base.</li> <li>The approval amount of \$96M<sup>(2)</sup> represents 63% of the \$153M ask. This is in line with prior PA electric distribution rate case outcomes.</li> </ul>
Test Year	January 1, 2019 - December 31, 2019	
Test Period	12 Months Budget (Fully projected future test year)	
Common Equity Ratio	N/A	
Rate of Return	ROE: N/A; ROR: N/A	
Rate Base	N/A	
Revenue Requirement Increase	\$24.9M <sup>(1,2)</sup>	
Residential Total Bill % Increase	1.2%	

Detailed Rate Case Schedule												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Pre-filing notice		▲	2/27/2018									
Filed rate case			▲	3/29/2018								
Intervenor testimony						▲	6/26/2018					
Rebuttal testimony								▲	7/24/2018			
Evidentiary hearings									▲	8/21/2018		
Initial briefs									▲	9/07/2018		
Reply briefs									▲	9/17/2018		
Commission order												12/20/2018 ▲

(1) Revenue requirement includes changes in depreciation and amortization expense and other costs where applicable, which have no impact on pre-tax earnings

(2) Reflects a \$96M revenue requirement increase less \$71M of 2019 TCJA related tax benefits

# Pepco MD (Electric) Distribution Rate Case Filing

Rate Case Filing Details		Notes
Case No.	9602	<ul style="list-style-type: none"> <li>Pepco MD filed an application with the Maryland Public Service Commission (MDPSC) on January 15, 2019, seeking an increase in electric distribution base rates</li> <li>Size of ask is driven by continued investments in electric distribution system to maintain and increase reliability and customer service</li> <li>Forward looking reliability plant additions through July 2019 (\$6.6M of Revenue Requirement based on 10.30% ROE) included in revenue requirement request</li> </ul>
Test Year	February 1, 2018 – January 31, 2019	
Test Period	8 months actual and 4 months estimated	
Requested Common Equity Ratio	50.50%	
Requested Rate of Return	ROE: 10.30%; ROR: 7.81%	
Proposed Rate Base (Adjusted)	\$2.0B	
Requested Revenue Requirement Increase	\$30.0M	
Residential Total Bill % Increase	2.76%	

Detailed Rate Case Schedule													
	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	
Filed rate case		▲ 1/15/2019											
Intervenor testimony													
Rebuttal testimony													
Evidentiary hearings													
Commission order expected									▲ 8/13/2019				

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# Exelon Generation Disclosures

December 31, 2018

# Portfolio Management Strategy

## Strategic Policy Alignment

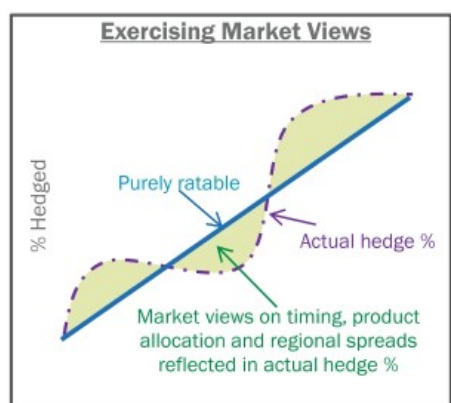
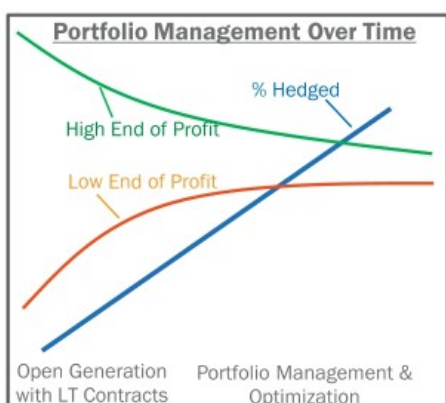
- Aligns hedging program with financial policies and financial outlook
- Establish minimum hedge targets to meet financial objectives of the company (dividend, credit rating)
- Hedge enough commodity risk to meet future cash requirements under a stress scenario

## Three-Year Ratable Hedging

- Ensure stability in near-term cash flows and earnings
- Disciplined approach to hedging
- Tenor aligns with customer preferences and market liquidity
- Multiple channels to market that allow us to maximize margins
- Large open position in outer years to benefit from price upside

## Bull / Bear Program

- Ability to exercise fundamental market views to create value within the ratable framework
- Modified timing of hedges versus purely ratable
- Cross-commodity hedging (heat rate positions, options, etc.)
- Delivery locations, regional and zonal spread relationships



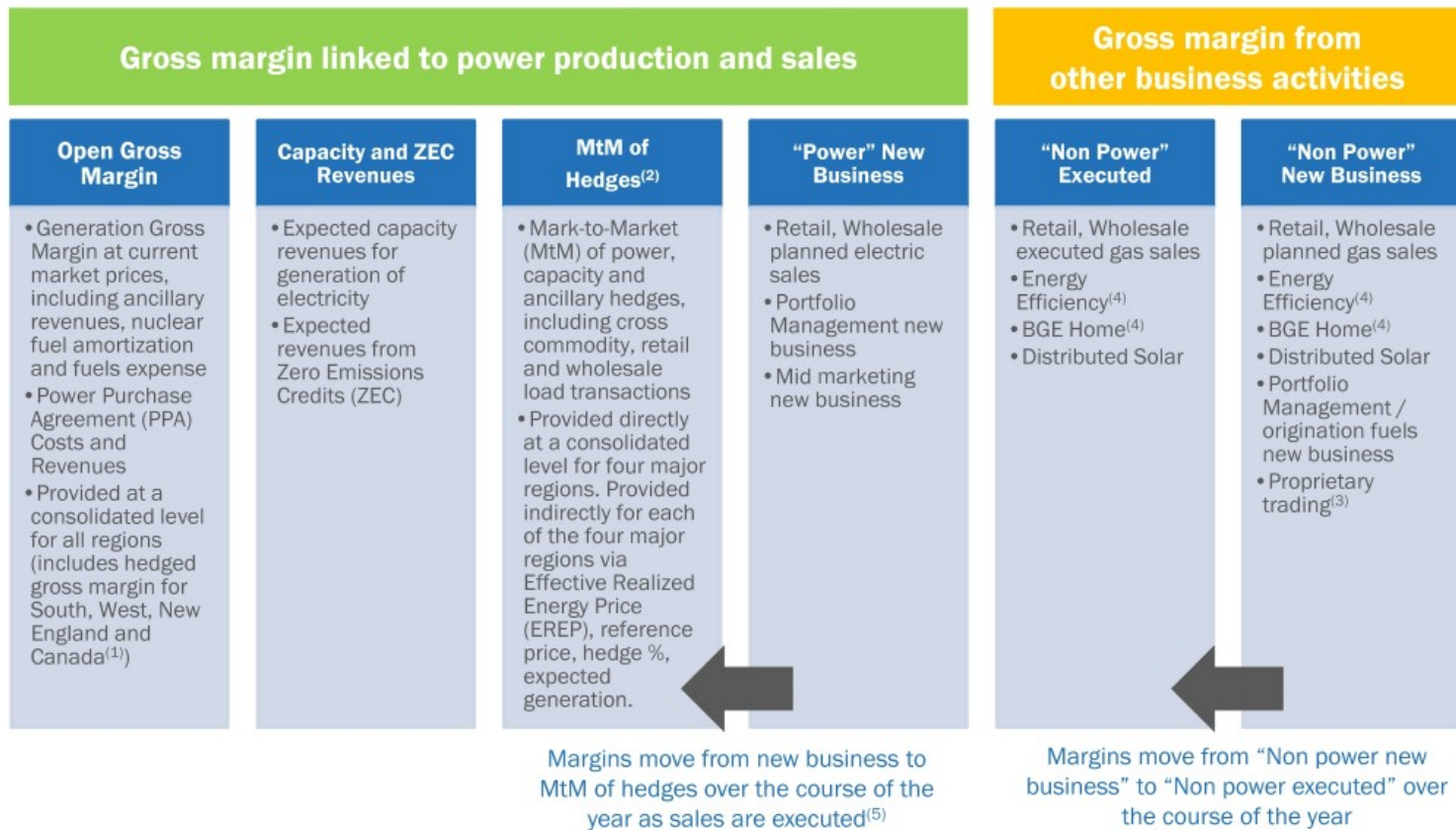
## Protect Balance Sheet

## Ensure Earnings Stability

## Create Value



# Components of Gross Margin\* Categories



(1) Hedged gross margins for South, West, New England & Canada region will be included with Open Gross Margin; no expected generation, hedge %, EREP or reference prices provided for this region  
 (2) MtM of hedges provided directly for the four larger regions; MtM of hedges is not provided directly at the regional level but can be easily estimated using EREP, reference price and hedged MWh  
 (3) Proprietary trading gross margins will generally remain within "Non Power" New Business category and only move to "Non Power" Executed category upon management discretion  
 (4) Gross margin for these businesses are net of direct "cost of sales"  
 (5) Margins for South, West, New England & Canada regions and optimization of fuel and PPA activities captured in Open Gross Margin

# ExGen Disclosures

Gross Margin Category (\$M) <sup>(1)</sup>	December 31, 2018		
	2019	2020	2021
Open Gross Margin (including South, West, New England & Canada hedged GM) <sup>(2,5)</sup>	\$4,350	\$4,050	\$3,750
Capacity and ZEC Revenues <sup>(2,5)</sup>	\$2,050	\$1,900	\$1,850
Mark-to-Market of Hedges <sup>(2,3)</sup>	\$250	\$250	\$100
Power New Business / To Go	\$500	\$700	\$900
Non-Power Margins Executed	\$200	\$150	\$150
Non-Power New Business / To Go	\$300	\$350	\$400
<b>Total Gross Margin*<sup>(4,5)</sup></b>	<b>\$7,650</b>	<b>\$7,400</b>	<b>\$7,150</b>

Reference Prices <sup>(1)</sup>	2019	2020	2021
Henry Hub Natural Gas (\$/MMBtu)	\$2.85	\$2.67	\$2.61
Midwest: NiHub ATC prices (\$/MWh)	\$26.60	\$25.12	\$24.26
Mid-Atlantic: PJM-W ATC prices (\$/MWh)	\$33.42	\$32.45	\$30.84
ERCOT-N ATC Spark Spread (\$/MWh)	\$13.29	\$9.71	\$7.60
HSC Gas, 7.2HR, \$2.50 VOM			
New York: NY Zone A (\$/MWh)	\$32.46	\$30.69	\$31.31

(1) Gross margin categories rounded to nearest \$50M

(2) Excludes EDF's equity ownership share of the CENG Joint Venture

(3) Mark-to-Market of Hedges assumes mid-point of hedge percentages

(4) Based on December 31, 2018 market conditions

(5) Reflects TMI retirement by September 2019

# ExGen Disclosures

December 31, 2018

Generation and Hedges	2019	2020	2021
<b>Exp. Gen (GWh)<sup>(1)</sup></b>	<b>193,200</b>	<b>185,100</b>	<b>180,700</b>
Midwest	96,900	96,400	95,300
Mid-Atlantic <sup>(2,6)</sup>	54,000	48,500	48,700
ERCOT	25,700	24,500	20,100
New York <sup>(2)</sup>	16,600	15,700	16,600
<b>% of Expected Generation Hedged<sup>(3)</sup></b>	<b>89%-92%</b>	<b>56%-59%</b>	<b>32%-35%</b>
Midwest	86%-89%	51%-54%	29%-32%
Mid-Atlantic <sup>(2,6)</sup>	96%-99%	68%-71%	40%-43%
ERCOT	76%-79%	44%-47%	22%-25%
New York <sup>(2)</sup>	101%-104%	66%-69%	40%-43%
<b>Effective Realized Energy Price (\$/MWh)<sup>(4)</sup></b>			
Midwest	\$28.50	\$28.00	\$28.50
Mid-Atlantic <sup>(2,6)</sup>	\$39.00	\$37.00	\$32.50
ERCOT <sup>(5)</sup>	\$2.00	\$1.00	\$1.50
New York <sup>(2)</sup>	\$34.50	\$34.00	\$30.00

(1) Expected generation is the volume of energy that best represents our commodity position in energy markets from owned or contracted for capacity based upon a simulated dispatch model that makes assumptions regarding future market conditions, which are calibrated to market quotes for power, fuel, load following products, and options. Expected generation assumes 11 refueling outages in 2019, 14 in 2020, and 13 in 2021 at Exelon-operated nuclear plants and Salem. Expected generation assumes capacity factors of 94.5%, 93.9%, and 94.1% in 2019, 2020, and 2021, respectively at Exelon-operated nuclear plants, at ownership. These estimates of expected generation in 2019, 2020 and 2021 do not represent guidance or a forecast of future results as Exelon has not completed its planning or optimization processes for those years.

(2) Excludes EDF's equity ownership share of CENG Joint Venture

(3) Percent of expected generation hedged is the amount of equivalent sales divided by expected generation. Includes all hedging products, such as wholesale and retail sales of power, options and swaps.

(4) Effective realized energy price is representative of an all-in hedged price, on a per MWh basis, at which expected generation has been hedged. It is developed by considering the energy revenues and costs associated with our hedges and by considering the fossil fuel that has been purchased to lock in margin. It excludes uranium costs, RPM capacity and ZEC revenues, but includes the mark-to-market value of capacity contracted at prices other than RPM clearing prices including our load obligations. It can be compared with the reference prices used to calculate open gross margin in order to determine the mark-to-market value of Exelon Generation's energy hedges.

(5) Spark spreads shown for ERCOT

(6) Reflects TMI retirement by September 2019

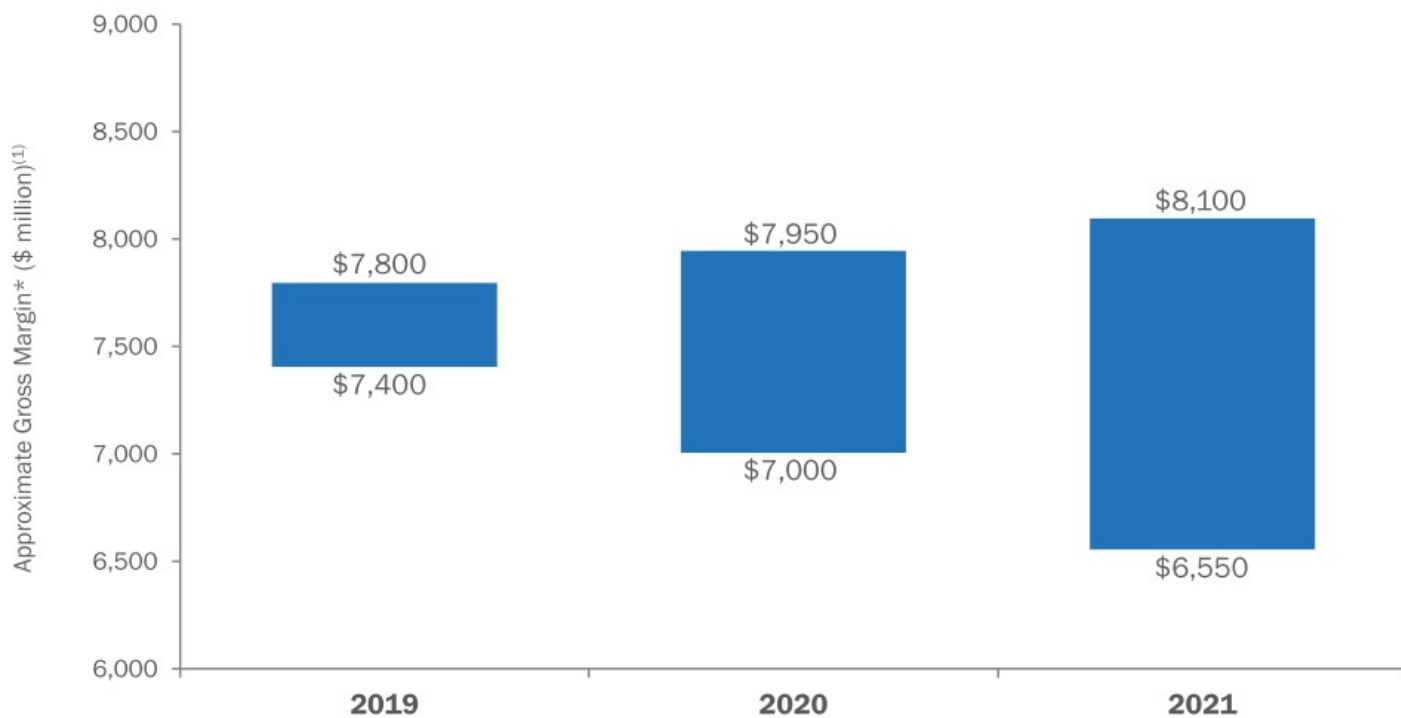
## ExGen Hedged Gross Margin\* Sensitivities

December 31, 2018

Gross Margin* Sensitivities (with existing hedges) <sup>(1)</sup>	2019	2020	2021
<b>Henry Hub Natural Gas (\$/MMBtu)</b>			
+ \$1/MMBtu	\$135	\$385	\$580
- \$1/MMBtu	\$(105)	\$(340)	\$(540)
<b>NiHub ATC Energy Price</b>			
+ \$5/MWh	\$45	\$225	\$345
- \$5/MWh	\$(45)	\$(220)	\$(345)
<b>PJM-W ATC Energy Price</b>			
+ \$5/MWh	\$(5)	\$75	\$155
- \$5/MWh	\$10	\$(70)	\$(150)
<b>NYPP Zone A ATC Energy Price</b>			
+ \$5/MWh	\$(10)	\$25	\$50
- \$5/MWh	\$10	\$(25)	\$(50)
<b>Nuclear Capacity Factor</b>			
+/- 1%	+/- \$35	+/- \$35	+/- \$30

(1) Based on December 31, 2018, market conditions and hedged position; gas price sensitivities are based on an assumed gas-power relationship derived from an internal model that is updated periodically; power price sensitivities are derived by adjusting the power price assumption while keeping all other price inputs constant; due to correlation of the various assumptions, the hedged gross margin impact calculated by aggregating individual sensitivities may not be equal to the hedged gross margin impact calculated when correlations between the various assumptions are also considered; sensitivities based on commodity exposure which includes open generation and all committed transactions; excludes EDF's equity share of CENG Joint Venture

## ExGen Hedged Gross Margin\* Upside/Risk



(1) Represents an approximate range of expected gross margin, taking into account hedges in place, between the 5th and 95th percent confidence levels assuming all unhedged supply is sold into the spot market; approximate gross margin ranges are based upon an internal simulation model and are subject to change based upon market inputs, future transactions and potential modeling changes; these ranges of approximate gross margin in 2019, 2020 and 2021 do not represent earnings guidance or a forecast of future results as Exelon has not completed its planning or optimization processes for those years; the price distributions that generate this range are calibrated to market quotes for power, fuel, load following products, and options as of December 31, 2018. Gross Margin Upside/Risk based on commodity exposure which includes open generation and all committed transactions. Reflects TMI retirement by September 2019.

## Illustrative Example of Modeling Exelon Generation 2020 Total Gross Margin\*

Row	Item	Midwest	Mid-Atlantic	ERCOT	New York	South, West, NE & Canada
(A)	Start with fleet-wide open gross margin	←————— \$4.05 billion —————→				
(B)	Capacity and ZEC	←————— \$1.9 billion —————→				
(C)	Expected Generation (TWh)	96.4	48.5	24.5	15.7	
(D)	Hedge % (assuming mid-point of range)	52.5%	69.5%	45.5%	67.5%	
(E=C*D)	Hedged Volume (TWh)	50.6	33.7	11.1	10.6	
(F)	Effective Realized Energy Price (\$/MWh)	\$28.00	\$37.00	\$1.00	\$34.00	
(G)	Reference Price (\$/MWh)	\$25.12	\$32.45	\$9.71	\$30.69	
(H=F-G)	Difference (\$/MWh)	\$2.88	\$4.55	(\$8.71)	\$3.31	
(I=E*H)	Mark-to-Market value of hedges (\$ million) <sup>(1)</sup>	\$145	\$155	(\$95)	\$35	
(J=A+B+I)	Hedged Gross Margin (\$ million)			\$6,200		
(K)	Power New Business / To Go (\$ million)			\$700		
(L)	Non-Power Margins Executed (\$ million)			\$150		
(M)	Non-Power New Business / To Go (\$ million)			\$350		
<b>(N=J+K+L+M)</b>	<b>Total Gross Margin*</b>			<b>\$7,400 million</b>		

(1) Mark-to-market rounded to the nearest \$5M

## Additional ExGen Modeling Data

<b>Total Gross Margin Reconciliation (in \$M)<sup>(1)</sup></b>	<b>2019</b>	<b>2020</b>	<b>2021</b>
<b>Revenue Net of Purchased Power and Fuel Expense<sup>*(2,3)</sup></b>	<b>\$8,075</b>	<b>\$7,825</b>	<b>\$7,550</b>
Other Revenues <sup>(4)</sup>	\$(175)	\$(175)	\$(150)
Direct cost of sales incurred to generate revenues for certain Constellation and Power businesses	\$(250)	\$(250)	\$(250)
<b>Total Gross Margin* (Non-GAAP)</b>	<b>\$7,650</b>	<b>\$7,400</b>	<b>\$7,150</b>

<b>Key ExGen Modeling Inputs (in \$M)<sup>(1,5)</sup></b>	<b>2019</b>
Other <sup>(6)</sup>	\$125
Adjusted O&M <sup>*(7)</sup>	\$(4,325)
Taxes Other Than Income (TOTI) <sup>(8)</sup>	\$(400)
Depreciation & Amortization <sup>*(9)</sup>	\$(1,125)
Interest Expense	\$(400)
<b>Effective Tax Rate</b>	<b>21.0%</b>

(1) All amounts rounded to the nearest \$25M

(2) ExGen does not forecast the GAAP components of RNF separately, as to do so would be unduly burdensome. RNF also includes the RNF of our proportionate ownership share of CENG.

(3) Excludes the Mark-to-Market impact of economic hedging activities due to the volatility and unpredictability of the future changes to power prices

(4) Other Revenues primarily reflects revenues from variable interest entities, funds collected through revenues for decommissioning the former PECO nuclear plants through regulated rates, gross receipts tax revenues and JExel Nuclear JV

(5) ExGen amounts for O&M, TOTI, Depreciation & Amortization; excludes EDF's equity ownership share of the CENG Joint Venture

(6) Other reflects Other Revenues excluding gross receipts tax revenues, includes nuclear decommissioning trust fund earnings from unregulated sites, and includes the minority interest in ExGen Renewables JV and Bloom

(7) Adjusted O&M\* includes \$200M of non-cash expense related to the increase in the ARO liability due to the passage of time

(8) TOTI excludes gross receipts tax of \$150M

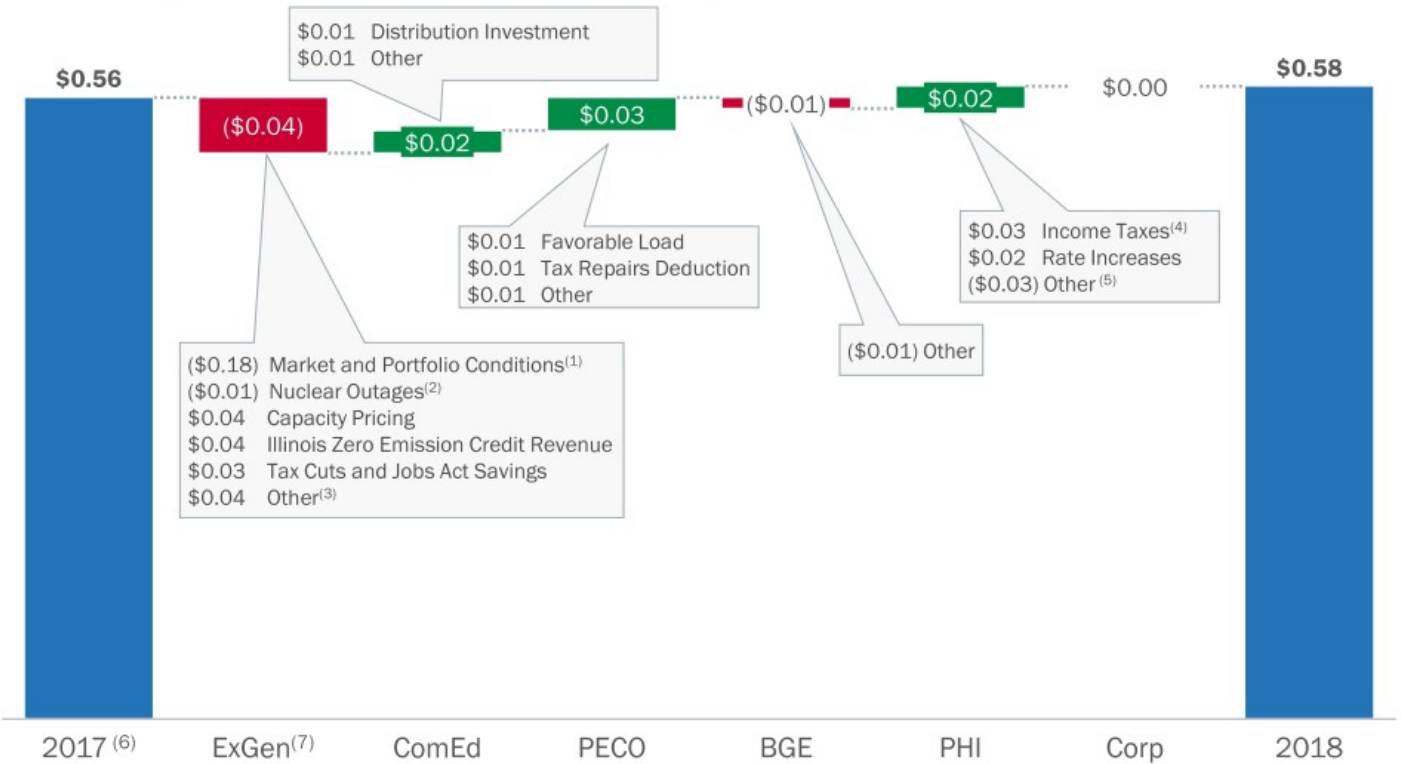
(9) 2020 Depreciation & Amortization is favorable to 2019 by \$50M, while 2021 Depreciation & Amortization is favorable to 2019 by \$25M

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# 2018A Earnings Waterfalls



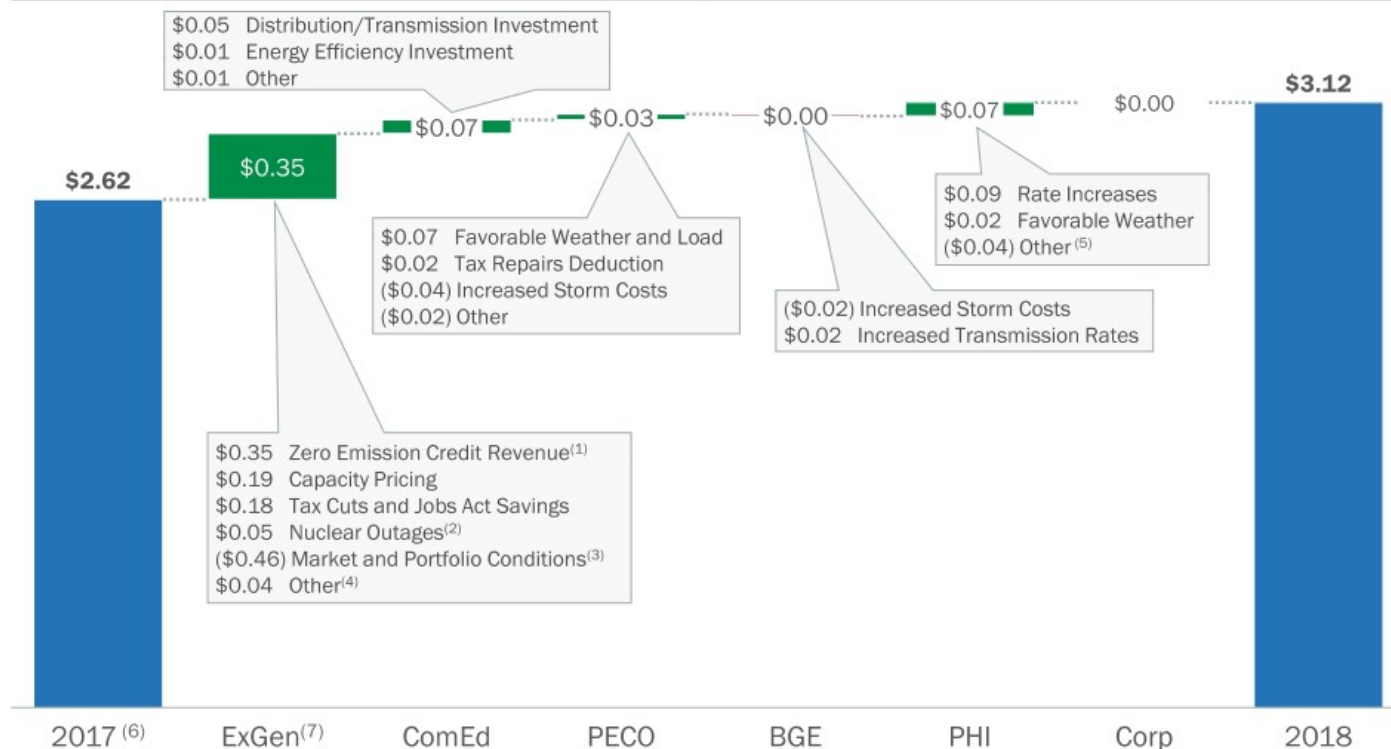
# QTD Adjusted Operating Earnings\* Waterfall



Note: Amounts may not sum due to rounding

- (1) Primarily lower realized energy prices
- (2) Decrease in volume due to an increase in outage days in 2018; additionally, operating and maintenance expense increased due to an increase in outage days in 2018, excluding Salem
- (3) Reflects lower operating and maintenance expense primarily due to lower labor, contracting and materials expense and the absence of EGTP costs resulting from its deconsolidation in the fourth quarter of 2017
- (4) Reflects the absence of the 2017 impairment of certain transmission-related income tax regulatory assets
- (5) Reflects increased depreciation and amortization, uncollectible accounts expense and interest expense
- (6) Certain immaterial prior year amounts in the Registrants' Consolidated Statements of Operations and Comprehensive Income have been recast to reflect new accounting standards issued by the FASB and adopted as of January 1, 2018
- (7) Drivers reflect CENG ownership at 100%

# YTD Adjusted Operating Earnings\* Waterfall



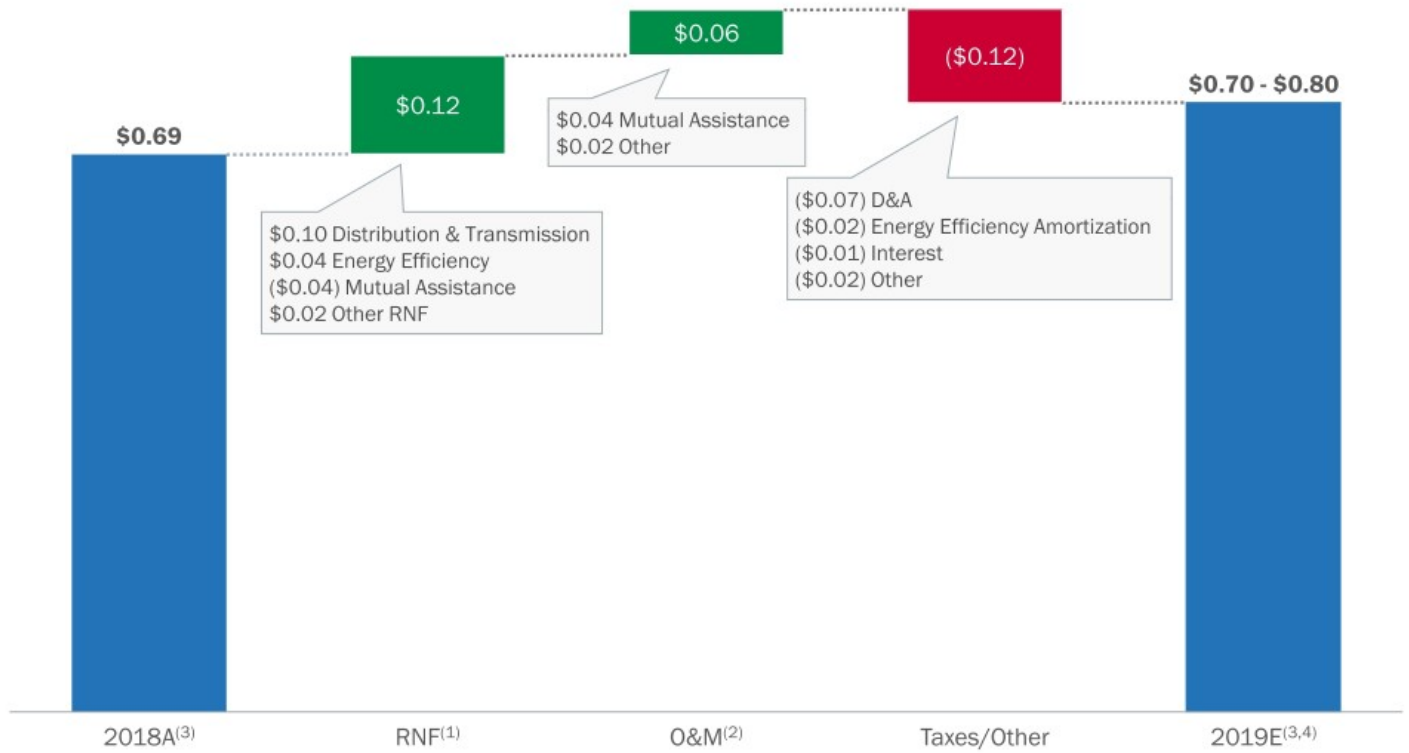
Note: Amounts may not sum due to rounding

- (1) Reflects the impacts of the New York Clean Energy and Illinois Zero Emission Standards, including the impact of zero emission credits generated in Illinois from June 1, 2017 through December 31, 2017
- (2) Increase in volume due to a decrease in outage days in 2018; additionally operating and maintenance expense decreased due to a decrease in outage days in 2018, excluding Salem
- (3) Primarily lower realized energy prices and the absence of EGTP revenues net of purchased power and fuel expense resulting from its deconsolidation in the fourth quarter of 2017
- (4) Reflects lower operating and maintenance expense primarily due to the absence of EGTP costs resulting from its deconsolidation in the fourth quarter of 2017
- (5) Reflects increased depreciation and amortization, uncollectible accounts expense and interest expense, partially offset by the absence of the 2017 impairment of certain transmission-related income tax regulatory assets
- (6) Certain immaterial prior year amounts in the Registrants' Consolidated Statements of Operations and Comprehensive Income have been recast to reflect new accounting standards issued by the FASB and adopted as of January 1, 2018
- (7) Drivers reflect CENG ownership at 100%

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# 2019E Earnings Waterfalls

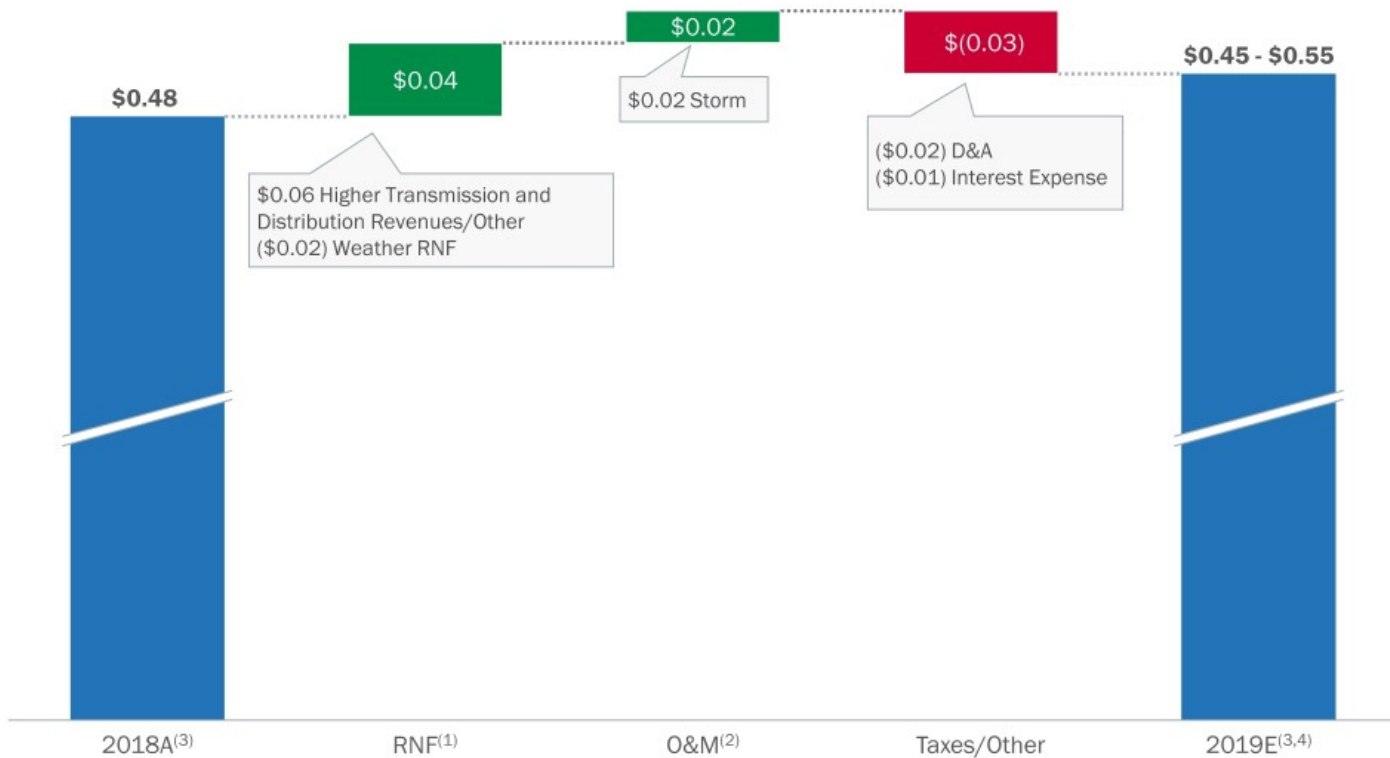
# ComEd Adjusted Operating EPS\* Bridge 2018 to 2019



Note: Drivers add up to mid-point of 2019 adjusted operating EPS range  
 (1) Revenue net fuel (RNF) is defined as operating revenues less purchased power and fuel expense  
 (2) O&M excludes regulatory items that are P&L neutral  
 (3) Shares Outstanding (diluted) are 969M in 2018 and 973M in 2019  
 (4) Guidance assumes an effective tax rate for 2019 of 20.2%



# PECO Adjusted Operating EPS\* Bridge 2018 to 2019



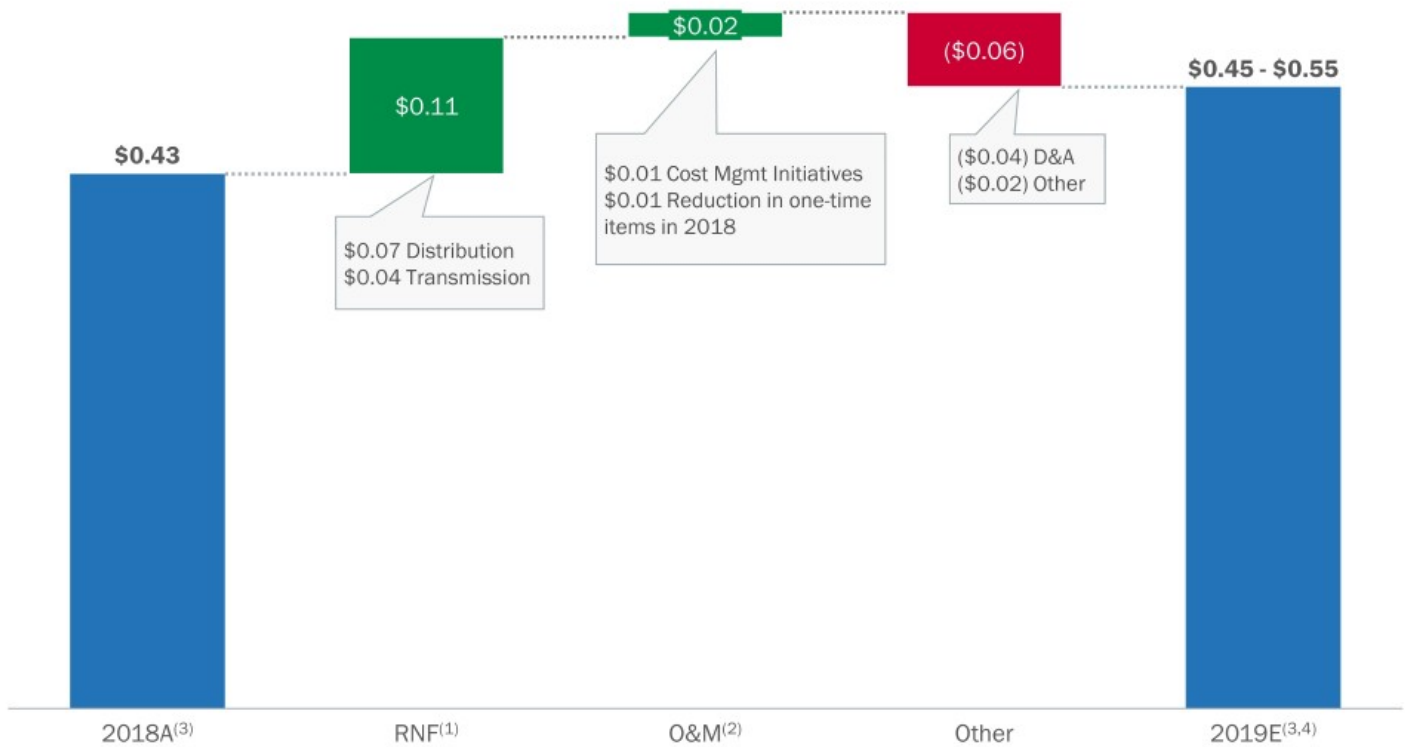
Note: Drivers add up to mid-point of 2019 adjusted operating EPS range  
 (1) Revenue net fuel (RNF) is defined as operating revenues less purchased power and fuel expense  
 (2) O&M excludes regulatory items that are P&L neutral  
 (3) Shares Outstanding (diluted) are 969M in 2018 and 973M in 2019  
 (4) Guidance assumes an effective tax rate for 2019 of 13.2%

# BGE Adjusted Operating EPS\* Bridge 2018 to 2019



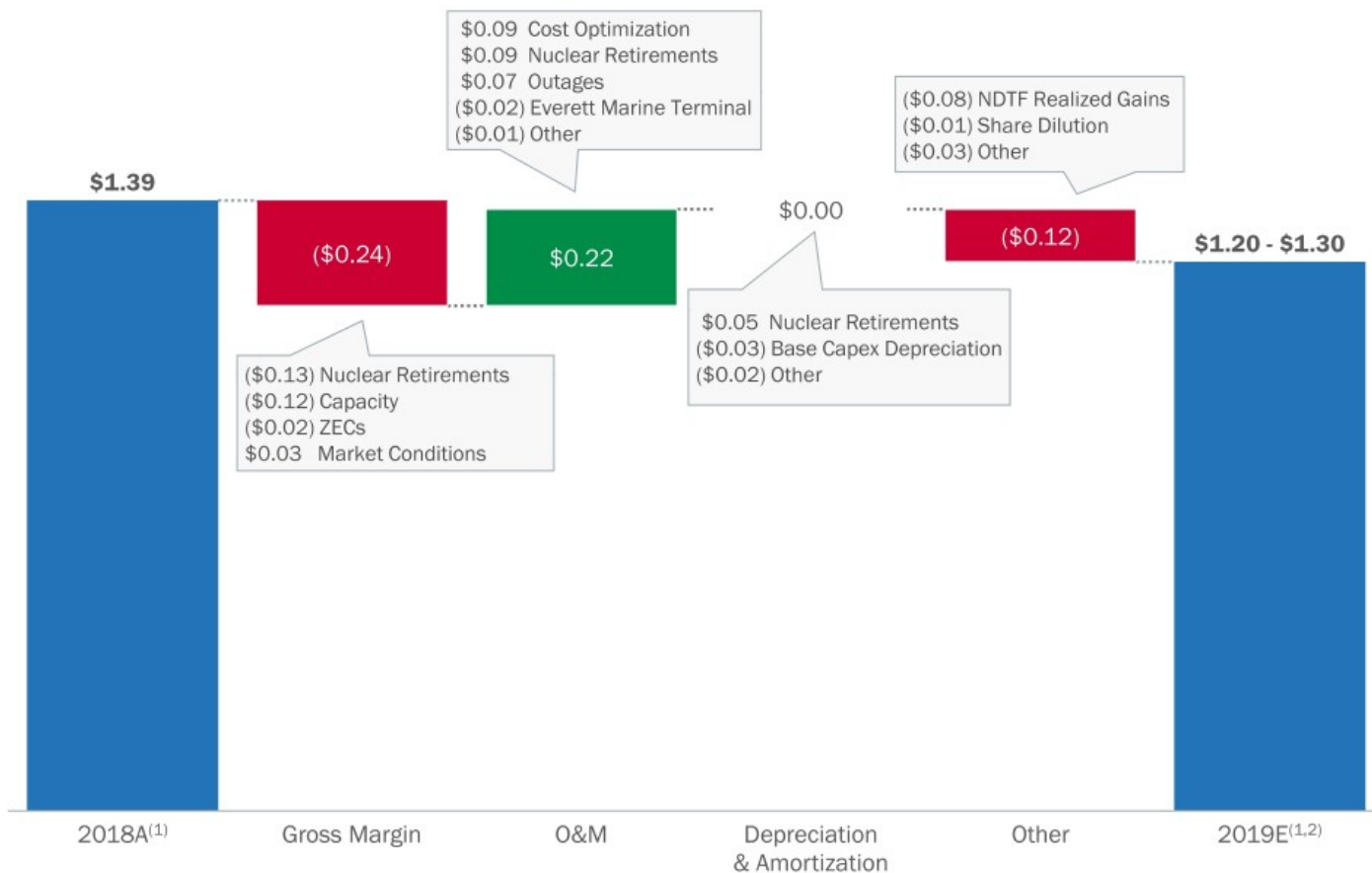
Note: Drivers add up to mid-point of 2019 adjusted operating EPS range  
 (1) Revenue net fuel (RNF) is defined as operating revenues less purchased power and fuel expense  
 (2) O&M excludes regulatory items that are P&L neutral  
 (3) Shares Outstanding (diluted) are 969M in 2018 and 973M in 2019  
 (4) Guidance assumes an effective tax rate for 2019 of 27.5%

# PHI Adjusted Operating EPS\* Bridge 2018 to 2019



Note: Drivers add up to mid-point of 2019 adjusted operating EPS range  
 (1) Revenue net fuel (RNF) is defined as operating revenues less purchased power and fuel expense  
 (2) O&M excludes regulatory items that are P&L neutral  
 (3) Shares Outstanding (diluted) are 969M in 2018 and 973M in 2019  
 (4) Guidance assumes an effective tax rate for 2019 of 4.9%

# ExGen Adjusted Operating EPS\* Bridge 2018 to 2019



Note: Drivers add up to mid-point of 2019 adjusted operating EPS range  
 (1) Shares Outstanding (diluted) are 969M in 2018 and 973M in 2019  
 (2) Guidance assumes a marginal tax rate of 25.5% for 2019



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# Appendix

## Reconciliation of Non-GAAP Measures

## Q4 QTD GAAP EPS Reconciliation

Three Months Ended December 31, 2018	ExGen	ComEd	PECO	BGE	PHI	Other	Exelon
<b>2018 GAAP Earnings (Loss) Per Share</b>	<b>(\$0.18)</b>	<b>\$0.15</b>	<b>\$0.13</b>	<b>\$0.07</b>	<b>\$0.06</b>	<b>(\$0.07)</b>	<b>\$0.16</b>
Mark-to-market impact of economic hedging activities	0.18	-	-	-	-	-	0.19
Unrealized losses related to NDT funds	0.25	-	-	-	-	-	0.25
Plant retirements and divestitures	0.10	-	-	-	-	-	0.10
Cost management program	0.01	-	-	-	-	-	0.02
Gain on contract settlement	(0.06)	-	-	-	-	-	(0.06)
Noncontrolling interests	(0.08)	-	-	-	-	-	(0.08)
<b>2018 Adjusted (non-GAAP) Operating Earnings (Loss) Per Share</b>	<b>\$0.23</b>	<b>\$0.15</b>	<b>\$0.13</b>	<b>\$0.07</b>	<b>\$0.07</b>	<b>(\$0.07)</b>	<b>\$0.58</b>

Note: All amounts shown are per Exelon share and represent contributions to Exelon's EPS. Amounts may not add due to rounding.

## Q4 QTD GAAP EPS Reconciliation (continued)

Three Months Ended December 31, 2017	ExGen	ComEd	PECO	BGE	PHI	Other	Exelon
<b>2017 GAAP Earnings (Loss) Per Share<sup>(1)</sup></b>	<b>\$2.30</b>	<b>\$0.12</b>	<b>\$0.11</b>	<b>\$0.08</b>	<b>\$0.00</b>	<b>(\$0.66)</b>	<b>\$1.94</b>
Mark-to-market impact of economic hedging activities	0.01	-	-	-	-	-	0.01
Unrealized gains related to NDT funds	(0.11)	-	-	-	-	-	(0.11)
Amortization of commodity contract intangibles	0.01	-	-	-	-	-	0.01
Long-lived asset impairments	0.01	-	-	-	0.02	-	0.03
Plant retirements and divestitures	0.07	-	-	-	-	-	0.07
Cost management program	0.01	-	-	-	-	-	0.01
Vacation policy change	(0.03)	-	-	-	(0.01)	-	(0.03)
Change in environmental liabilities	0.03	-	-	-	-	-	0.03
Gain on deconsolidation of businesses	(0.14)	-	-	-	-	-	(0.14)
Reassessment of deferred income taxes	(1.94)	-	(0.01)	0.01	0.03	0.61	(1.30)
Noncontrolling interests	0.04	-	-	-	-	-	0.04
<b>2017 Adjusted (non-GAAP) Operating Earnings (Loss) Per Share</b>	<b>\$0.27</b>	<b>\$0.13</b>	<b>\$0.10</b>	<b>\$0.08</b>	<b>\$0.05</b>	<b>(\$0.07)</b>	<b>\$0.56</b>

Note: All amounts shown are per Exelon share and represent contributions to Exelon's EPS. Amounts may not add due to rounding.

(1) Certain immaterial prior year amounts in the Registrants' Consolidated Statements of Operations and Comprehensive Income have been recast to reflect new accounting standards issued by the FASB and adopted as of January 1, 2018

## Q4 YTD GAAP EPS Reconciliation

Twelve Months Ended December 31, 2018	ExGen	ComEd	PECO	BGE	PHI	Other	Exelon
<b>2018 GAAP Earnings (Loss) Per Share</b>	<b>\$0.38</b>	<b>\$0.69</b>	<b>\$0.47</b>	<b>\$0.32</b>	<b>\$0.41</b>	<b>(\$0.20)</b>	<b>\$2.07</b>
Mark-to-market impact of economic hedging activities	0.25	-	-	-	-	0.01	0.26
Unrealized losses related to NDT funds	0.35	-	-	-	-	-	0.35
Long-lived asset impairments	0.04	-	-	-	-	-	0.04
Plant retirements and divestitures	0.53	-	-	-	-	-	0.53
Cost management program	0.04	-	-	-	-	-	0.05
Asset retirement obligation	-	-	-	-	0.02	-	0.02
Gain on contract settlement	(0.06)	-	-	-	-	-	(0.06)
Reassessment of deferred income taxes	(0.03)	-	-	-	(0.01)	0.01	(0.02)
Noncontrolling interests	(0.12)	-	-	-	-	-	(0.12)
<b>2018 Adjusted (non-GAAP) Operating Earnings (Loss) Per Share</b>	<b>\$1.39</b>	<b>\$0.69</b>	<b>\$0.48</b>	<b>\$0.33</b>	<b>\$0.43</b>	<b>(\$0.18)</b>	<b>\$3.12</b>

Note: All amounts shown are per Exelon share and represent contributions to Exelon's EPS. Amounts may not add due to rounding.

## Q4 YTD GAAP EPS Reconciliation (continued)

Twelve Months Ended December 31, 2017	ExGen	ComEd	PECO	BGE	PHI	Other	Exelon
<b>2017 GAAP Earnings (Loss) Per Share<sup>(1)</sup></b>	<b>\$2.86</b>	<b>\$0.60</b>	<b>\$0.46</b>	<b>\$0.32</b>	<b>\$0.38</b>	<b>(\$0.63)</b>	<b>\$3.99</b>
Mark-to-market impact of economic hedging activities	0.11	-	-	-	-	-	0.11
Unrealized gains related to NDT funds	(0.34)	-	-	-	-	-	(0.34)
Amortization of commodity contract intangibles	0.04	-	-	-	-	-	0.04
Merger and integration costs	0.05	-	-	-	(0.01)	-	0.04
Merger commitments	(0.02)	-	-	-	(0.06)	(0.06)	(0.14)
Long-lived asset impairments	0.32	-	-	-	0.02	-	0.34
Plant retirements and divestitures	0.22	-	-	-	-	-	0.22
Cost management program	0.03	-	-	0.01	-	-	0.04
Vacation policy change	(0.03)	-	-	-	(0.01)	-	(0.03)
Change in environmental liabilities	0.03	-	-	-	-	-	0.03
Bargain purchase gain	(0.25)	-	-	-	-	-	(0.25)
Gain on deconsolidation of businesses	(0.14)	-	-	-	-	-	(0.14)
Like-kind exchange tax position	-	0.02	-	-	-	(0.05)	(0.03)
Reassessment of deferred income taxes	(1.96)	-	(0.01)	0.01	0.04	0.56	(1.37)
Tax settlements	(0.01)	-	-	-	-	-	(0.01)
Noncontrolling interests	0.12	-	-	-	-	-	0.12
<b>2017 Adjusted (non-GAAP) Operating Earnings (Loss) Per Share</b>	<b>\$1.04</b>	<b>\$0.62</b>	<b>\$0.45</b>	<b>\$0.33</b>	<b>\$0.36</b>	<b>(\$0.19)</b>	<b>\$2.62</b>

Note: All amounts shown are per Exelon share and represent contributions to Exelon's EPS. Amounts may not add due to rounding.

(1) Certain immaterial prior year amounts in the Registrants' Consolidated Statements of Operations and Comprehensive Income have been recast to reflect new accounting standards issued by the FASB and adopted as of January 1, 2018

## Projected GAAP to Operating Adjustments

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- **Exelon's projected 2019 adjusted (non-GAAP) operating earnings excludes the earnings effects of the following:**
  - Mark-to-market adjustments from economic hedging activities;
  - Unrealized gains and losses from NDT funds to the extent not offset by contractual accounting as described in the notes to the consolidated financial statements;
  - Certain costs incurred related to plant retirements;
  - Certain costs incurred to achieve cost management program savings;
  - Other unusual items; and
  - Generation's noncontrolling interest related to CENG exclusion items.

# GAAP to Non-GAAP Reconciliations<sup>(1)</sup>

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$$\text{Exelon FFO/Debt}^{(2)} = \frac{\text{FFO (a)}}{\text{Adjusted Debt (b)}}$$

## Exelon FFO Calculation<sup>(2)</sup>

GAAP Operating Income  
+ Depreciation & Amortization  
= EBITDA  
- GAAP Interest Expense  
+/- GAAP Current Income Tax (Expense)/Benefit  
+ Nuclear Fuel Amortization  
+/- GAAP to Operating Adjustments  
+/- Other S&P Adjustments  
**= FFO (a)**

## Exelon Adjusted Debt Calculation<sup>(1)</sup>

Long-Term Debt (including current maturities)  
+ Short-Term Debt  
+ Purchase Power Agreement and Operating Lease Imputed Debt  
+ Pension/OPEB Imputed Debt (after-tax)  
- Off-Credit Treatment of Non-Recourse Debt  
- Cash on Balance Sheet \* 75%  
+/- Other S&P Adjustments  
**= Adjusted Debt (b)**

(1) Due to the forward-looking nature of some forecasted non-GAAP measures, information to reconcile the forecasted adjusted (non-GAAP) measures to the most directly comparable GAAP measure may not be currently available; therefore, management is unable to reconcile these measures

(2) Calculated using S&P Methodology. Due to ring-fencing, S&P deconsolidates BGE from Exelon and analyzes solely as an equity investment

# GAAP to Non-GAAP Reconciliations<sup>(1)</sup>

$$\text{ExGen Debt/EBITDA} = \frac{\text{Net Debt (a)}}{\text{Operating EBITDA (b)}}$$

## ExGen Net Debt Calculation

Long-Term Debt (including current maturities)  
+ Short-Term Debt  
- Cash on Balance Sheet  
= **Net Debt (a)**

## ExGen Operating EBITDA Calculation

GAAP Operating Income  
+ Depreciation & Amortization  
= EBITDA  
+/- GAAP to Operating Adjustments  
= **Operating EBITDA (b)**

$$\text{ExGen Debt/EBITDA Excluding Non-Recourse} = \frac{\text{Net Debt (c)}}{\text{Operating EBITDA (d)}}$$

## ExGen Net Debt Calculation Excluding Non-Recourse

Long-Term Debt (including current maturities)  
+ Short-Term Debt  
- Cash on Balance Sheet  
- Non-Recourse Debt  
= **Net Debt Excluding Non-Recourse (c)**

## ExGen Operating EBITDA Calculation Excluding Non-Recourse

GAAP Operating Income  
+ Depreciation & Amortization  
= EBITDA  
+/- GAAP to Operating Adjustments  
- EBITDA from Projects Financed by Non-Recourse Debt  
= **Operating EBITDA Excluding Non-Recourse (d)**

(1) Due to the forward-looking nature of some forecasted non-GAAP measures, information to reconcile the forecasted adjusted (non-GAAP) measures to the most directly comparable GAAP measure may not be currently available; therefore, management is unable to reconcile these measures



## GAAP to Non-GAAP Reconciliations

<b>Q4 2018 Operating ROE Reconciliation (\$M)</b>	<b>ACE</b>	<b>Delmarva</b>	<b>Pepco</b>	<b>Legacy EXC</b>	<b>Consolidated EU</b>
Net Income (GAAP)	\$75	\$120	\$210	\$1,437	\$1,842
Operating Exclusions	\$1	\$5	\$19	\$7	\$32
Adjusted Operating Earnings	\$76	\$125	\$229	\$1,444	\$1,874
Average Equity	\$1,084	\$1,422	\$2,636	\$14,245	\$19,387
<b>Operating ROE (Adjusted Operating Earnings/Average Equity)</b>	<b>7.0%</b>	<b>8.8%</b>	<b>8.7%</b>	<b>10.1%</b>	<b>9.7%</b>

<b>Q4 2017 Operating ROE Reconciliation (\$M)</b>	<b>ACE</b>	<b>Delmarva</b>	<b>Pepco</b>	<b>Legacy EXC</b>	<b>Consolidated EU</b>
Net Income (GAAP)	\$77	\$121	\$205	\$1,308	\$1,711
Operating Exclusions	(\$20)	(\$13)	(\$20)	\$28	(\$24)
Adjusted Operating Earnings	\$58	\$108	\$185	\$1,336	\$1,687
Average Equity	\$1,038	\$1,330	\$2,417	\$13,003	\$17,787
<b>Operating ROE (Adjusted Operating Earnings/Average Equity)</b>	<b>5.6%</b>	<b>8.1%</b>	<b>7.7%</b>	<b>10.3%</b>	<b>9.5%</b>

Note: Items may not sum due to rounding

## GAAP to Non-GAAP Reconciliations

2019 Adjusted Cash from Ops Calculation (\$M) <sup>(1)</sup>	BGE	ComEd	PECO	PHI	ExGen	Other	Exelon
Net cash flows provided by operating activities (GAAP)	\$700	\$1,425	\$850	\$1,125	\$4,200	(\$225)	\$8,050
Other cash from investing activities	-	-	-	-	(\$275)	-	(\$275)
Counterparty collateral activity	-	-	-	-	\$100	-	\$100
<b>Adjusted Cash Flow from Operations</b>	<b>\$700</b>	<b>\$1,425</b>	<b>\$850</b>	<b>\$1,125</b>	<b>\$4,025</b>	<b>(\$225)</b>	<b>\$7,875</b>

2019 Cash From Financing Calculation (\$M) <sup>(1)</sup>	BGE	ComEd	PECO	PHI	ExGen	Other	Exelon
Net cash flow provided by financing activities (GAAP)	\$450	\$350	\$125	\$125	(\$1,775)	\$150	(\$575)
Dividends paid on common stock	\$225	\$500	\$350	\$350	\$900	(\$925)	\$1,400
<b>Financing Cash Flow</b>	<b>\$675</b>	<b>\$850</b>	<b>\$475</b>	<b>\$475</b>	<b>(\$875)</b>	<b>(\$775)</b>	<b>\$825</b>

Exelon Total Cash Flow Reconciliation <sup>(1)</sup>	2019
<b>GAAP Beginning Cash Balance</b>	<b>\$1,250</b>
Adjustment for Cash Collateral Posted	\$575
Adjusted Beginning Cash Balance <sup>(3)</sup>	\$1,825
Net Change in Cash (GAAP) <sup>(2)</sup>	(\$50)
Adjusted Ending Cash Balance <sup>(3)</sup>	\$1,775
Adjustment for Cash Collateral Posted	(\$550)
<b>GAAP Ending Cash Balance</b>	<b>\$1,225</b>

(1) All amounts rounded to the nearest \$25M. Items may not sum due to rounding.

(2) Represents the GAAP measure of net change in cash, which is the sum of cash flow from operations, cash from investing activities, and cash from financing activities. Figures reflect cash capital expenditures and CENG fleet at 100%.

(3) Adjusted Beginning and Ending cash balances reflect GAAP Beginning and End Cash Balances excluding counterparty collateral activity

## GAAP to Non-GAAP Reconciliations

ExGen Adjusted O&M Reconciliation (\$M) <sup>(1)</sup>	2018	2019	2020	2021	2022
<b>GAAP O&amp;M</b>	<b>\$5,475</b>	<b>\$5,025</b>	<b>\$4,925</b>	<b>\$4,825</b>	<b>\$4,850</b>
Decommissioning <sup>(2)</sup>	50	50	50	50	50
Oyster Creek Retirement <sup>(4)</sup>	(100)	-	-	-	-
Direct cost of sales incurred to generate revenues for certain Constellation and Power businesses <sup>(3)</sup>	(250)	(250)	(250)	(250)	(275)
O&M for managed plants that are partially owned	(400)	(400)	(425)	(425)	(425)
Other	(175)	(100)	(50)	-	-
<b>Adjusted O&amp;M (Non-GAAP)</b>	<b>\$4,600</b>	<b>\$4,325</b>	<b>\$4,250</b>	<b>\$4,200</b>	<b>\$4,200</b>

2019-2022 ExGen Available Cash Flow* and Uses of Cash Calculation (\$M) <sup>(1)</sup>	
Cash from Operations (GAAP)	\$15,425
Other Cash from Investing and Financing Activities	(\$1,550)
Baseline Capital Expenditures <sup>(5)</sup>	(\$3,350)
Nuclear Fuel Capital Expenditures	(\$3,175)
Change in Cash	\$400
<b>Free Cash Flow before Growth CapEx and Dividend</b>	<b>\$7,750</b>

(1) All amounts rounded to the nearest \$25M. Items may not sum due to rounding.

(2) Reflects earnings neutral O&M

(3) Reflects the direct cost of sales of certain businesses, which are included in Total Gross Margin\*

(4) Oyster Creek includes \$75M of decommissioning asset retirement obligations for retirement acceleration

(5) Baseline capital expenditures refer to maintenance and required capital expenditures necessary for day-to-day plant operations and includes merger commitments



THIS YEAR

**GAAP Earnings**  
**\$2.07 per share**  
**Adjusted earnings**  
**of \$3.12 per share\***

- ▶ 2018 Total Shareholder Return of ~18% percent
- ▶ Increased annual dividend 5% to \$1.45 for 2019
- ▶ Outperformed the utility sector index three consecutive years

## 2018 HIGHLIGHTS & PERFORMANCE

### Exelon Utilities

#### Grid Investment



**\$5.5 billion**

to replace aging infrastructure and improve reliability to the benefit of customers in 2018

- ✓ All four utilities have top quartile performance for SAIFI (outage frequency)
- ✓ ComEd and PHI scored in the top decile for service level with BGE and PHI achieving best on record performances
- ✓ Top decile gas odor response for the 6th consecutive year for BGE and PECO & 2nd consecutive year for PHI
- ✓ ComEd, BGE and PHI had best performances on record in Call Center Satisfaction

### Milestones & Recognition



**ZEC**

zero emissions certificate (ZEC) legislation for New Jersey signed by Governor Murphy and legality of Illinois' and New York's programs upheld in 2018 by the 7th and 2nd circuit courts, respectively



**Diversity & Inclusion**

named best company for Diversity by Forbes, Black Enterprise Magazine, DiversityInc and Human Rights Campaign in 2018



One of two U.S. utilities to receive an A- from the **Carbon Disclosure Project**

### Exelon Generation



**159 TWhs**

Owned and operated 2018 production was best on record



**94.6%**

2018 nuclear capacity factor



**96.1%**

2018 Renewables energy capture



**98.1%**

2018 Power dispatch match

### Commitment to Community



**more than \$51 million**

giving to nonprofits



**more than 240,000**

employee volunteer hours, breaking all previous records



**HeForShe**

Successfully launched STEM Innovation Leadership Academy for teen girls in Chicago & Washington, D.C. as part of ongoing UN Women **HeForShe** commitment

\* For reconciliation of GAAP Net Income to Adjusted (non-GAAP) Operating Earnings, refer to the tables in our press release. Non-GAAP Earnings are used for setting guidance and comparing to actual results.

