

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 8-K**

**CURRENT REPORT  
Pursuant to Section 13 or 15(d)  
of the Securities Exchange Act of 1934**

**November 1, 2018**

**Date of Report (Date of earliest event reported)**

Commission File Number	Exact Name of Registrant as Specified in Its Charter; State of Incorporation; Address of Principal Executive Offices; and Telephone Number	IRS Employer Identification Number
1-16169	<b>EXELON CORPORATION</b> (a Pennsylvania corporation) 10 South Dearborn Street P.O. Box 805379 Chicago, Illinois 60680-5379 (800) 483-3220	23-2990190
333-85496	<b>EXELON GENERATION COMPANY, LLC</b> (a Pennsylvania limited liability company) 300 Exelon Way Kennett Square, Pennsylvania 19348-2473 (610) 765-5959	23-3064219
1-1839	<b>COMMONWEALTH EDISON COMPANY</b> (an Illinois corporation) 440 South LaSalle Street Chicago, Illinois 60605-1028 (312) 394-4321	36-0938600
000-16844	<b>PECO ENERGY COMPANY</b> (a Pennsylvania corporation) P.O. Box 8699 2301 Market Street Philadelphia, Pennsylvania 19101-8699 (215) 841-4000	23-0970240
1-1910	<b>BALTIMORE GAS AND ELECTRIC COMPANY</b> (a Maryland corporation) 2 Center Plaza 110 West Fayette Street Baltimore, Maryland 21201 (410) 234-5000	52-0280210
001-31403	<b>PEPCO HOLDINGS LLC</b> (a Delaware limited liability company) 701 Ninth Street, N.W. Washington, District of Columbia 20068 (202) 872-2000	52-2297449
001-01072	<b>POTOMAC ELECTRIC POWER COMPANY</b> (a District of Columbia and Virginia corporation) 701 Ninth Street, N.W. Washington, District of Columbia 20068 (202) 872-2000	53-0127880

001-01405	<b>DELMARVA POWER &amp; LIGHT COMPANY</b> <b>(a Delaware and Virginia corporation)</b> 500 North Wakefield Drive Newark, Delaware 19702 (202) 872-2000	51-0084283
001-03559	<b>ATLANTIC CITY ELECTRIC COMPANY</b> <b>(a New Jersey corporation)</b> 500 North Wakefield Drive Newark, Delaware 19702 (202) 872-2000	21-0398280

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Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether any of the registrants are emerging growth companies as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if any of the registrants have elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

## Section 2 - Financial Information

### Item 2.02. Results of Operations and Financial Condition.

## Section 7 - Regulation FD

### Item 7.01. Regulation FD Disclosure.

On November 1, 2018, Exelon Corporation (Exelon) announced via press release its results for the third quarter ended September 30, 2018. A copy of the press release and related attachments is attached hereto as Exhibit 99.1. Also attached as Exhibits 99.2 and 99.3 to this Current Report on Form 8-K are the presentation slides to be used at the third quarter 2018 earnings conference call and the third quarter 2018 infographic. This Form 8-K and the attached exhibits are provided under Items 2.02, 7.01 and 9.01 of Form 8-K and are furnished to, but not filed with, the Securities and Exchange Commission.

Exelon has scheduled the conference call for 9:00 AM CT (10:00 AM ET) on November 1, 2018. The call-in number in the U.S. and Canada is 800-690-3108, and the international call-in number is 973-935-8753. If requested, the conference ID number is 9986248. Media representatives are invited to participate on a listen-only basis. The call will be web-cast and archived on Exelon's Web site: [www.exeloncorp.com](http://www.exeloncorp.com). (Please select the Investors page.)

Telephone replays will be available until November 15, 2018. The U.S. and Canada call-in number for replays is 855-859-2056, and the international call-in number is 404-537-3406. The conference ID number is 9986248.

## Section 9 - Financial Statements and Exhibits

### Item 9.01. Financial Statements and Exhibits

(d) Exhibits.

<u>Exhibit No.</u>	<u>Description</u>
<a href="#">99.1</a>	<a href="#">Press release and earnings release attachments</a>
<a href="#">99.2</a>	<a href="#">Earnings conference call presentation slides</a>
<a href="#">99.3</a>	<a href="#">Infographic</a>

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This combined Current Report on Form 8-K is being furnished separately by Exelon, Exelon Generation Company, LLC, Commonwealth Edison Company, PECO Energy Company, Baltimore Gas and Electric Company, Pepco Holdings LLC, Potomac Electric Power Company, Delmarva Power & Light Company, and Atlantic City Electric Company (Registrants). Information contained herein relating to any individual Registrant has been furnished by such Registrant on its own behalf. No Registrant makes any representation as to information relating to any other Registrant.

This report contains certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 that are subject to risks and uncertainties. The factors that could cause actual results to differ materially from the forward-looking statements made by the Registrants include those factors discussed herein, as well as the items discussed in (1) the Registrants' 2017 Annual Report on Form 10-K in (a) ITEM 1A. Risk Factors, (b) ITEM 7. Management's Discussion and Analysis of Financial Condition and Results of Operations and (c) ITEM 8. Financial Statements and Supplementary Data: Note 23, Commitments and Contingencies; (2) the Registrants' Third Quarter 2018 Quarterly Report on Form 10-Q in (a) Part II, Other Information, ITEM 1A. Risk Factors; (b) Part 1, Financial Information, ITEM 2. Management's Discussion and Analysis of Financial Condition and Results of Operations and (c) Part I, Financial Information, ITEM 1. Financial Statements: Note 17, Commitments and Contingencies; and (3) other factors discussed in filings with the SEC by the Registrants. Readers are cautioned not to place undue reliance on these forward-looking statements, which apply only as of the date of this report. None of the Registrants undertakes any obligation to publicly release any revision to its forward-looking statements to reflect events or circumstances after the date of this report.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, each Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

### EXELON CORPORATION

/s/ Joseph Nigro

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Joseph Nigro  
Senior Executive Vice President and Chief Financial Officer  
Exelon Corporation

### EXELON GENERATION COMPANY, LLC

/s/ Bryan P. Wright

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Bryan P. Wright  
Senior Vice President and Chief Financial Officer  
Exelon Generation Company, LLC

### COMMONWEALTH EDISON COMPANY

/s/ Jeanne M. Jones

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Jeanne M. Jones  
Senior Vice President, Chief Financial Officer and Treasurer  
Commonwealth Edison Company

### PECO ENERGY COMPANY

/s/ Robert J. Stefani

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Robert J. Stefani  
Senior Vice President, Chief Financial Officer and Treasurer  
PECO Energy Company

### BALTIMORE GAS AND ELECTRIC COMPANY

/s/ David M. Vahos

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David M. Vahos  
Senior Vice President, Chief Financial Officer and Treasurer  
Baltimore Gas and Electric Company

**PEPCO HOLDINGS LLC**

/s/ Phillip S. Barnett

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Phillip S. Barnett

Senior Vice President, Chief Financial Officer and Treasurer  
Pepco Holdings LLC

**POTOMAC ELECTRIC POWER COMPANY**

/s/ Phillip S. Barnett

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Phillip S. Barnett

Senior Vice President, Chief Financial Officer and Treasurer  
Potomac Electric Power Company

**DELMARVA POWER & LIGHT COMPANY**

/s/ Phillip S. Barnett

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Phillip S. Barnett

Senior Vice President, Chief Financial Officer and Treasurer  
Delmarva Power & Light Company

**ATLANTIC CITY ELECTRIC COMPANY**

/s/ Phillip S. Barnett

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Phillip S. Barnett

Senior Vice President, Chief Financial Officer and Treasurer  
Atlantic City Electric Company

November 1, 2018

## EXHIBIT INDEX

<u>Exhibit No.</u>	<u>Description</u>
<a href="#"><u>99.1</u></a>	<a href="#"><u>Press release and earnings release attachments</u></a>
<a href="#"><u>99.2</u></a>	<a href="#"><u>Earnings conference call presentation slides</u></a>
<a href="#"><u>99.3</u></a>	<a href="#"><u>Infographic</u></a>



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## EXELON REPORTS THIRD QUARTER 2018 RESULTS

### Earnings Release Highlights

- GAAP Net Income of \$0.76 per share and Adjusted (non-GAAP) Operating Earnings of \$0.88 per share for the third quarter of 2018
- Raising the lower end of our guidance range for full year 2018 Adjusted (non-GAAP) Operating Earnings from \$2.90 - \$3.20 per share to \$3.05 - \$3.20 per share
- Announcing additional annual cost savings of \$200 million gross, and \$150 million net, reflecting ongoing initiatives leveraging process efficiency and technology; full run-rate savings to be achieved in 2021
- All Exelon Utilities achieved top quartile reliability performance in outage frequency and outage duration
- PECO, along with interested parties, filed a partial settlement agreement for its distribution rate case on Aug. 28, 2018

**CHICAGO (Nov. 1, 2018)** — Exelon Corporation (NYSE: EXC) today reported its financial results for the third quarter of 2018.

“Exelon had a strong third quarter as our utility and power businesses reported earnings at the upper end of our guidance range. Our strategy to invest in advanced technology and infrastructure continues to drive improved customer satisfaction across our utilities, and has allowed ComEd to complete its \$920 million smart meter installation program three years ahead of its original schedule,” said Christopher M. Crane, Exelon’s President and CEO. “At the utilities, we continue to make progress with solid earned ROEs and strong key customer satisfaction and operating metrics. On the generation front, the Federal Circuit Courts in Illinois and New York strongly affirmed the legality of the ZEC programs, which will help preserve these states’ emissions-free nuclear power plants and the economic and environmental benefits they provide. Coupled with our pledge to join the Human Rights Campaign’s Business Coalition in support of passing the Equality Act and the successful completion of our first round of HeForShe STEM Innovation Leadership Academies, we are delivering on our commitment to be a positive force in our communities.”

“In the third quarter of 2018, Exelon also delivered financially with Adjusted (non-GAAP) operating earnings of \$0.88 per share, which is near the top of our guidance range,” said Joseph Nigro, Exelon’s Senior Executive Vice President and CFO. “Exelon is raising the lower end of the full-year 2018 guidance from \$2.90 - \$3.20 to \$3.05 - \$3.20 per share as a result of the operational results across our family of businesses. As part of our ongoing efforts to improve operations, we are announcing another \$200 million of annual cost savings by

2021. Together with previously announced cost savings, Exelon has identified total savings of over \$900 million since 2015.”

### **Third Quarter 2018**

Exelon's GAAP Net Income for the third quarter of 2018 decreased to \$0.76 per share from \$0.85 per share in the third quarter of 2017. Adjusted (non-GAAP) Operating Earnings increased to \$0.88 per share in the third quarter of 2018 from \$0.85 per share in the third quarter of 2017. For the reconciliations of GAAP Net Income to Adjusted (non-GAAP) Operating Earnings, refer to the tables beginning on page 6.

Adjusted (non-GAAP) Operating Earnings in the third quarter of 2018 primarily reflect higher electric distribution and energy efficiency earnings at ComEd, regulatory rate increases at PHI, favorable weather conditions at PECO and PHI, increased capacity prices, the favorable impacts of the Illinois Zero Emission Standard (ZES) and tax savings related to the Tax Cuts & Jobs Act (TCJA) at Generation, partially offset by the absence of ExGen Texas Power, LLC (EGTP) earnings resulting from its deconsolidation in the fourth quarter of 2017, lower realized energy prices and increased nuclear outage days at Generation.

### **Operating Company Results<sup>1</sup>**

#### *ComEd*

ComEd's third quarter of 2018 GAAP Net Income increased to \$193 million from \$189 million in the third quarter of 2017. ComEd's Adjusted (non-GAAP) Operating Earnings increased to \$193 million for the third quarter of 2018 from \$186 million in the third quarter of 2017, primarily reflecting higher electric distribution and energy efficiency earnings. Due to revenue decoupling, ComEd's distribution earnings are not affected by actual weather or customer usage patterns.

#### *PECO*

PECO's third quarter of 2018 GAAP Net Income increased to \$126 million from \$112 million in the third quarter of 2017. PECO's Adjusted (non-GAAP) Operating Earnings for the third quarter of 2018 increased to \$127 million from \$114 million in the third quarter of 2017, primarily due to favorable weather conditions and volumes.

Cooling degree days were up 13.7 percent relative to the same period in 2017 and were 12.5 percent above normal. Total retail electric deliveries were up 7.8 percent compared with the third quarter of 2017. Natural gas deliveries (including both retail and transportation segments) in the third quarter of 2018 were down 1.0 percent compared with the same period in 2017.

#### *BGE*

BGE's third quarter of 2018 GAAP Net Income increased to \$63 million from \$62 million in the third quarter of 2017. BGE's Adjusted (non-GAAP) Operating Earnings for the third quarter of 2018 remained consistent at \$64 million compared with the third quarter of 2017. Due to revenue decoupling, BGE's distribution earnings are not affected by actual weather or customer usage patterns.

<sup>1</sup>Exelon's five business units include ComEd, which consists of electricity transmission and distribution operations in northern Illinois; PECO, which consists of electricity transmission and distribution operations and retail natural gas distribution operations in southeastern Pennsylvania; BGE, which consists of electricity transmission and distribution operations and retail natural gas distribution operations in central Maryland; PHI, which consists of electricity transmission and distribution operations in the District of Columbia and portions of Maryland, Delaware, and New Jersey and retail natural gas distribution operations in northern Delaware; and Generation, which consists of owned and contracted electric generating facilities and wholesale and retail customer supply of electric and natural gas products and services, including renewable energy products and risk management services.



PHI's third quarter of 2018 GAAP Net Income increased to \$187 million from \$153 million in the third quarter of 2017. PHI's Adjusted (non-GAAP) Operating Earnings for the third quarter of 2018 increased to \$195 million from \$146 million in the third quarter of 2017, primarily reflecting regulatory rate increases and favorable weather conditions and volumes in Delaware and New Jersey. Due to revenue decoupling, PHI's distribution earnings related to Pepco Maryland, DPL Maryland and Pepco District of Columbia are not affected by actual weather or customer usage patterns.

#### Generation

Generation's third quarter of 2018 GAAP Net Income decreased to \$234 million from \$304 million in the third quarter of 2017. Generation's Adjusted (non-GAAP) Operating Earnings for the third quarter of 2018 decreased to \$318 million from \$346 million in the third quarter of 2017, primarily reflecting the absence of EGTP earnings resulting from its deconsolidation in the fourth quarter 2017, lower realized energy prices and increased nuclear outage days, partially offset by, the favorable impacts of the Illinois ZES, increased capacity prices and tax savings related to the TCJA.

The proportion of expected generation hedged as of Sept. 30, 2018, was 98 percent to 101 percent for 2018, 82 percent to 85 percent for 2019 and 48 percent to 51 percent for 2020.

#### Third Quarter and Recent Highlights

- **Cost Management Program:** In Nov. 2018, Exelon announced the elimination of approximately \$200 million in annual ongoing costs, through initiatives primarily at Generation and BSC, by 2021. Approximately \$150 million is expected to be related to Generation, with the remaining amount related to the Utility Registrants. This announcement is a result of Exelon's continuous focus on improving its cost profile through enhanced efficiency and productivity. The targeted cost savings are incremental to the expected savings from previous cost management initiatives.
- **Illinois and New York ZEC Programs:** In Sept. 2018, the U.S. Court of Appeals for the Seventh Circuit and the Second Circuit affirmed dismissal of the complaints against Illinois' and New York's Zero Emissions Credit (ZEC) programs, respectively, which will allow them to continue supporting the clean, resilient electricity that nuclear power provides to each state's residents. On Sept. 27, 2018, the plaintiffs filed a request for a panel rehearing with the U.S. Circuit Court of Appeals for the Seventh Circuit. On Oct. 9, 2018, the U.S. Circuit Court of Appeals for the Seventh Circuit panel denied the request for rehearing.
- **PECO Electric Distribution Base Rate Case:** On Aug. 28, 2018, PECO and interested parties filed with the Pennsylvania Public Utility Commission (PAPUC) a petition for partial settlement for an increase of \$25 million in annual electric distribution service revenues, which includes annual ongoing TCJA tax savings. No overall ROE was specified in the partial settlement. The requested ROE was 10.95 percent in the filing with the PAPUC on March 29, 2018. On Oct. 18, 2018, the Administrative Law Judges issued a Recommended Decision to the PAPUC that the partial settlement be approved without modification. A final ruling from the PAPUC is expected before Dec. 31, 2018, and if approved, the new electric distribution base rates will become effective on Jan. 1, 2019.
- **Pepco District of Columbia Electric Distribution Base Rate Case:** On Aug. 9, 2018, the District of Columbia Public Service Commission approved a settlement agreement with an effective date of Aug. 13, 2018 that provides for a net decrease to Pepco's annual electric distribution rates of \$24 million, which includes annual ongoing TCJA tax savings, and reflects a ROE of 9.525 percent. On Sept. 7, 2018, Pepco submitted an updated filing for a one-time bill credit to customers of

approximately \$20 million, and an increase of \$4 million to the customer base rate credit established in connection with the merger between Exelon and PHI for residential customers, representing the TCJA benefits for the period Jan. 1, 2018 through Aug. 12, 2018. Following the expiration of the comment period with no objections filed, Pepco issued the \$20 million to customers in Sept. 2018.

- **DPL Delaware Electric Distribution Base Rate Case:** On Aug. 21, 2018, the Delaware Public Service Commission (DPSC) approved the settlement agreement, which provides for a net decrease to annual electric distribution base rates of \$7 million, which includes annual ongoing TCJA tax savings, and reflects a ROE of 9.7 percent. In addition, the settlement agreement separately provides for a one-time bill credit to customers of approximately \$3 million representing the TCJA benefits for the period Feb. 1, 2018 through March 17, 2018, when full interim rates were put into effect. DPL expects to issue the \$3 million to customers in the fourth quarter of 2018.
- **DPL Delaware Gas Distribution Base Rate Case:** On Sept. 7, 2018 (as amended and restated on Oct. 2, 2018), DPL entered into a partial settlement agreement with several parties in its pending gas distribution base rate case proceeding that provides for a net decrease to annual gas distribution base rates of \$4 million, which includes annual ongoing TCJA tax savings, and reflects a ROE of 9.7 percent. In addition, the settlement agreement separately provides a one-time bill credit to customers of approximately \$1 million representing the TCJA tax savings for the period Feb. 1, 2018 through March 17, 2018, when full interim rates were put into effect. DPL expects a decision on the settlement agreement in the fourth quarter of 2018 but cannot predict if the DPSC will approve the settlement agreement as filed.
- **ACE New Jersey Electric Distribution Base Rate Case:** On Aug. 21, 2018, ACE refiled its application with the New Jersey Board of Public Utilities (NJBPU), requesting an increase to its electric distribution rates of \$109 million (before New Jersey sales and use tax), reflecting a requested ROE of 10.1 percent. Included in the \$109 million request is \$40 million of higher depreciation expense related to ACE's updated depreciation study. ACE currently expects a decision in this matter in the third quarter of 2019 but cannot predict if the NJBPU will approve the application as filed.
- **Acquisition of Distrigas Liquefied Natural Gas Terminal:** On Oct. 1, 2018, Generation acquired the Distrigas liquefied natural gas import terminal to ensure the continued reliable supply of fuel to Mystic Units 8 and 9 while they remain operating.
- **Nuclear Operations:** Generation's nuclear fleet, including its owned output from the Salem Generating Station and 100 percent of the CENG units, produced 46,549 gigawatt-hours (GWhs) in the third quarter of 2018, compared with 47,747 GWhs in the third quarter of 2017. Excluding Salem, the Exelon-operated nuclear plants at ownership achieved a 93.6 percent capacity factor for the third quarter of 2018, compared with 96.1 percent for the third quarter of 2017. The number of planned refueling outage days in the third quarter of 2018 totaled 36, compared with 13 in the third quarter of 2017. There were 12 non-refueling outage days in the third quarter of 2018, compared with 15 in the third quarter of 2017.
- **Fossil and Renewables Operations:** The Dispatch Match rate for Generation's gas and hydro fleet was 95.8 percent in the third quarter of 2018, compared with 98.4 percent in the third quarter of 2017. The lower performance was primarily due to outages at combined cycle gas units in Alabama and Texas.

Energy Capture for the wind and solar fleet was 95.7 percent in the third quarter of 2018, compared with 95.9 percent in the third quarter of 2017.

- **Financing Activities:**

- On Aug. 14, 2018, ComEd issued \$550 million aggregate principal amount of its First Mortgage Bonds, 3.70 percent Series 125, due Aug. 15, 2028. ComEd used the proceeds to repay a portion of its outstanding commercial paper obligations and for general corporate purposes.
- On Sept. 11, 2018, PECO issued \$325 million aggregate principal amount of its First and Refunding Mortgage Bonds, 3.90 percent due March 1, 2048. PECO used the proceeds to satisfy short-term borrowings from the Exelon intercompany money pool and for general corporate purposes.
- On Sept. 20, 2018, BGE issued \$300 million aggregate principal amount of its 4.25 percent senior notes due Sept. 15, 2048. BGE used the proceeds to repay commercial paper obligations and for general corporate purposes.
- On Oct. 16, 2018, ACE issued \$350 million aggregate principal amount of its First Mortgage Bonds, 4.00 percent due Oct. 15, 2028. ACE will use the proceeds to refinance its maturing 7.75 percent First Mortgage Bonds, repay outstanding commercial paper and for general corporate purposes.

## GAAP/Adjusted (non-GAAP) Operating Earnings Reconciliation

Adjusted (non-GAAP) Operating Earnings for the third quarter of 2018 do not include the following items (after tax) that were included in reported GAAP Net Income:

(in millions)	Exelon Earnings per Diluted Share	Exelon	ComEd	PECO	BGE	PHI	Generation
<b>2018 GAAP Net Income</b>	<b>\$ 0.76</b>	<b>\$ 733</b>	<b>\$ 193</b>	<b>\$ 126</b>	<b>\$ 63</b>	<b>\$ 187</b>	<b>\$ 234</b>
Mark-to-Market Impact of Economic Hedging Activities (net of taxes of \$20 and \$22)	(0.06)	(55)	—	—	—	—	(65)
Unrealized Gains Related to Nuclear Decommissioning Trust (NDT) Fund Investments (net of taxes of \$4)	(0.06)	(53)	—	—	—	—	(53)
Long-Lived Asset Impairments (net of taxes of \$2)	0.01	6	—	—	—	—	6
Plant Retirements and Divestitures (net of taxes of \$70 and \$68)	0.21	202	—	—	—	—	204
Cost Management Program (net of taxes of \$4, \$0, \$0, \$1 and \$3, respectively)	0.01	13	—	1	1	1	10
Asset Retirement Obligation (net of taxes of \$6)	0.02	16	—	—	—	16	—
Change in Environmental Liabilities (net of taxes of \$3)	(0.01)	(9)	—	—	—	—	(9)
Reassessment of Deferred Income Taxes (entire amount represents tax expense)	(0.02)	(18)	—	—	—	(9)	(30)
Noncontrolling Interests (net of taxes of \$4)	0.02	21	—	—	—	—	21
<b>2018 Adjusted (non-GAAP) Operating Earnings</b>	<b>\$ 0.88</b>	<b>\$ 856</b>	<b>\$ 193</b>	<b>\$ 127</b>	<b>\$ 64</b>	<b>\$ 195</b>	<b>\$ 318</b>

Adjusted (non-GAAP) Operating Earnings for the third quarter of 2017 do not include the following items (after tax) that were included in reported GAAP Net Income:

(in millions)	<b>Exelon Earnings per Diluted Share</b>						
	<b>Exelon</b>	<b>ComEd</b>	<b>PECO</b>	<b>BGE</b>	<b>PHI</b>	<b>Generation</b>	
<b>2017 GAAP Net Income<sup>1</sup></b>	<b>\$ 0.85</b>	<b>\$ 823</b>	<b>\$ 189</b>	<b>\$ 112</b>	<b>\$ 62</b>	<b>\$ 153</b>	<b>\$ 304</b>
Mark-to-Market Impact of Economic Hedging Activities (net of taxes of \$29)	(0.05)	(45)	—	—	—	—	(46)
Unrealized Gains Related to NDT Fund Investments (net of taxes of \$51)	(0.07)	(67)	—	—	—	—	(67)
Amortization of Commodity Contract Intangibles (net of taxes of \$8)	0.01	12	—	—	—	—	12
Merger and Integrations Costs (net of taxes of \$1, \$6 and \$5, respectively)	—	(1)	—	—	—	(9)	7
Long-Lived Asset Impairments (net of taxes of \$16)	0.03	24	—	—	—	—	25
Plant Retirements and Divestitures (net of taxes of \$47 and \$46, respectively)	0.08	71	—	—	—	—	72
Cost Management Program (net of taxes of \$8, \$1, \$1 and \$6, respectively)	0.01	13	—	2	2	—	10
Bargain Purchase Gain (net of taxes of \$0)	(0.01)	(7)	—	—	—	—	(7)
Asset Retirement Obligation (net of taxes of \$1)	—	(2)	—	—	—	—	(2)
Reassessment of Deferred Income Taxes (entire amount represents tax expense)	(0.02)	(21)	(3)	—	—	2	18
Noncontrolling Interests (net of taxes of \$4)	0.02	20	—	—	—	—	20
<b>2017 Adjusted (non-GAAP) Operating Earnings</b>	<b>\$ 0.85</b>	<b>\$ 820</b>	<b>\$ 186</b>	<b>\$ 114</b>	<b>\$ 64</b>	<b>\$ 146</b>	<b>\$ 346</b>

(1) Certain immaterial prior year amounts in the Registrants' Consolidated Statements of Operations and Comprehensive Income have been recasted to reflect new accounting standards issued by the FASB and adopted as of Jan. 1, 2018.

Note:

Unless otherwise noted, the income tax impact of each reconciling item between GAAP Net Income and Adjusted (non-GAAP) Operating Earnings is based on the marginal statutory federal and state income tax rates for each Registrant, taking into account whether the income or expense item is taxable or deductible, respectively, in whole or in part. For all items except the unrealized gains and losses related to NDT fund investments, the marginal statutory income tax rates for 2018 and 2017 ranged from 26.0 percent to 29.0 percent and 39.0 percent to 41.0 percent, respectively. Under IRS regulations, NDT fund investment returns are taxed at different rates for investments if they are in qualified or non-qualified funds. The effective tax rates for the unrealized gains and losses related to NDT fund investments were 7.7 percent and 43.2 percent for the three months ended Sept. 30, 2018 and 2017, respectively.

## Webcast Information

Exelon will discuss third quarter 2018 earnings in a one-hour conference call scheduled for today at 9 a.m. Central Time (10 a.m. Eastern Time). The webcast and associated materials can be accessed at [www.exeloncorp.com/investor-relations](http://www.exeloncorp.com/investor-relations).

## About Exelon

Exelon Corporation (NYSE: EXC) is a Fortune 100 energy company with the largest number of electricity and natural gas customers in the U.S. Exelon does business in 48 states, the District of Columbia and Canada and had 2017 revenue of \$33.5 billion. Exelon serves approximately 10 million customers in Delaware, the District of Columbia, Illinois, Maryland, New Jersey and Pennsylvania through its Atlantic City Electric, BGE, ComEd, Delmarva Power, PECO and Pepco subsidiaries. Exelon is one of the largest competitive U.S. power generators, with more than 32,000 megawatts of nuclear, gas, wind, solar and hydroelectric generating capacity comprising one of the nation's cleanest and lowest-cost power generation fleets. The company's Constellation business unit provides energy products and services to approximately 2 million residential, public sector and business customers, including more than two-thirds of the Fortune 100. Follow Exelon on Twitter @Exelon.

## Non-GAAP Financial Measures

In addition to net income as determined under generally accepted accounting principles in the United States (GAAP), Exelon evaluates its operating performance using the measure of Adjusted (non-GAAP) Operating Earnings because management believes it represents earnings directly related to the ongoing operations of the business. Adjusted (non-GAAP) Operating Earnings exclude certain costs, expenses, gains and losses and other specified items. This measure is intended to enhance an investor's overall understanding of period over period operating results and provide an indication of Exelon's baseline operating performance excluding items that are considered by management to be not directly related to the ongoing operations of the business. In addition, this measure is among the primary indicators management uses as a basis for evaluating performance, allocating resources, setting incentive compensation targets and planning and forecasting of future periods. Adjusted (non-GAAP) Operating Earnings is not a presentation defined under GAAP and may not be comparable to other companies' presentation. The Company has provided the non-GAAP financial measure as supplemental information and in addition to the financial measures that are calculated and presented in accordance with GAAP. Adjusted (non-GAAP) Operating Earnings should not be deemed more useful than, a substitute for, or an alternative to the most comparable GAAP Net Income measures provided in this earnings release and attachments. This press release and earnings release attachments provide reconciliations of adjusted (non-GAAP) Operating Earnings to the most directly comparable financial measures calculated and presented in accordance with GAAP, are posted on Exelon's website: [www.exeloncorp.com](http://www.exeloncorp.com), and have been furnished to the Securities and Exchange Commission on Form 8-K on Nov. 1, 2018.

## Cautionary Statements Regarding Forward-Looking Information

This press release contains certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 that are subject to risks and uncertainties. The factors that could cause actual results to differ materially from the forward-looking statements made by the Registrants include those factors discussed herein, as well as the items discussed in (1) the Registrants' 2017 Annual Report on Form 10-K in (a) ITEM 1A. Risk Factors, (b) ITEM 7. Management's Discussion and Analysis of Financial Condition and Results of Operations and (c) ITEM 8. Financial Statements and Supplementary Data: Note 23, Commitments and Contingencies; (2) the Registrants' Third Quarter 2018 Quarterly Report on Form 10-Q (to be filed on Nov. 1, 2018) in (a) Part II, Other Information, ITEM 1A. Risk Factors; (b) Part 1, Financial Information, ITEM 2. Management's Discussion and Analysis of Financial Condition and Results of Operations and (c)

Part I, Financial Information, ITEM 1. Financial Statements: Note 17, Commitments and Contingencies; and (3) other factors discussed in filings with the SEC by the Registrants. Readers are cautioned not to place undue reliance on these forward-looking statements, which apply only as of the date of this press release. None of the Registrants undertakes any obligation to publicly release any revision to its forward-looking statements to reflect events or circumstances after the date of this press release.

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**EXELON CORPORATION**  
**Consolidating Statements of Operations**  
(unaudited)  
(in millions)

**Three Months Ended September 30, 2018**

	Generation	ComEd	PECO	BGE	PHI (a)	Other (b)	Exelon Consolidated
<b>Operating revenues</b>	\$ 5,278	\$ 1,598	\$ 757	\$ 731	\$ 1,361	\$ (322)	\$ 9,403
<b>Operating expenses</b>							
Purchased power and fuel	2,980	619	263	272	509	(311)	4,332
Operating and maintenance	1,370	337	219	182	292	(54)	2,346
Depreciation and amortization	468	237	75	110	192	23	1,105
Taxes other than income	143	82	46	64	123	11	469
<b>Total operating expenses</b>	4,961	1,275	603	628	1,116	(331)	8,252
<b>(Loss) gain on sales of assets and businesses</b>	(6)	—	—	—	—	1	(5)
<b>Operating income</b>	311	323	154	103	245	10	1,146
<b>Other income and (deductions)</b>							
Interest expense, net	(101)	(85)	(32)	(27)	(65)	(83)	(393)
Other, net	179	7	2	5	11	(10)	194
<b>Total other income and (deductions)</b>	78	(78)	(30)	(22)	(54)	(93)	(199)
<b>Income (loss) before income taxes</b>	389	245	124	81	191	(83)	947
<b>Income taxes</b>	78	52	(2)	18	4	(13)	137
<b>Equity in (losses) earnings of unconsolidated affiliates</b>	(11)	—	—	—	—	1	(10)
<b>Net income (loss)</b>	300	193	126	63	187	(69)	800
<b>Net income attributable to noncontrolling interests</b>	66	—	—	—	—	1	67
<b>Net income (loss) attributable to common shareholders</b>	\$ 234	\$ 193	\$ 126	\$ 63	\$ 187	\$ (70)	\$ 733

**Three Months Ended September 30, 2017 (c)**

	Generation	ComEd	PECO	BGE	PHI (a)	Other (b)	Exelon Consolidated
<b>Operating revenues</b>	\$ 4,750	\$ 1,571	\$ 715	\$ 738	\$ 1,310	\$ (316)	\$ 8,768
<b>Operating expenses</b>							
Purchased power and fuel	2,331	529	235	269	473	(295)	3,542
Operating and maintenance	1,376	346	197	175	251	(70)	2,275
Depreciation and amortization	410	212	72	109	179	20	1,002
Taxes other than income	141	80	42	61	122	10	456
<b>Total operating expenses</b>	4,258	1,167	546	614	1,025	(335)	7,275
<b>(Loss) gain on sales of assets and businesses</b>	(2)	—	—	—	—	1	(1)
<b>Bargain purchase gain</b>	7	—	—	—	—	—	7
<b>Operating income</b>	497	404	169	124	285	20	1,499
<b>Other income and (deductions)</b>							
Interest expense, net	(113)	(89)	(31)	(26)	(62)	(65)	(386)
Other, net	209	5	2	4	13	(23)	210
<b>Total other income and (deductions)</b>	96	(84)	(29)	(22)	(49)	(88)	(176)
<b>Income (loss) before income taxes</b>	593	320	140	102	236	(68)	1,323
<b>Income taxes</b>	239	131	28	40	83	(70)	451
<b>Equity in (losses) earnings of unconsolidated affiliates</b>	(8)	—	—	—	—	1	(7)
<b>Net income</b>	346	189	112	62	153	3	865
<b>Net income attributable to noncontrolling interests</b>	42	—	—	—	—	—	42
<b>Net income attributable to common shareholders</b>	\$ 304	\$ 189	\$ 112	\$ 62	\$ 153	\$ 3	\$ 823

(a) PHI includes the consolidated results of Pepco, DPL and ACE.

(b) Other primarily includes eliminating and consolidating adjustments, Exelon's corporate operations, shared service entities and other financing and investment activities.

(c) Certain immaterial prior year amounts in the Registrants' Consolidated Statements of Operations and Comprehensive Income have been recasted to reflect new accounting standards issued by the FASB and adopted as of January 1, 2018.

**EXELON CORPORATION**  
**Consolidating Statements of Operations**  
(unaudited)  
(in millions)

**Nine Months Ended September 30, 2018**

	Generation	ComEd	PECO	BGE	PHI (a)	Other (b)	Exelon Consolidated
<b>Operating revenues</b>	\$ 15,368	\$ 4,508	\$ 2,275	\$ 2,369	\$ 3,688	\$ (1,038)	\$ 27,170
<b>Operating expenses</b>							
Purchased power and fuel	8,552	1,702	818	881	1,410	(989)	12,374
Operating and maintenance	4,126	974	686	578	857	(185)	7,036
Depreciation and amortization	1,383	696	224	358	555	68	3,284
Taxes other than income	414	238	125	188	343	34	1,342
<b>Total operating expenses</b>	<b>14,475</b>	<b>3,610</b>	<b>1,853</b>	<b>2,005</b>	<b>3,165</b>	<b>(1,072)</b>	<b>24,036</b>
<b>Gain on sales of assets and businesses</b>	48	5	1	1	—	—	55
<b>Operating income</b>	941	903	423	365	523	34	3,189
<b>Other income and (deductions)</b>							
Interest expense, net	(305)	(261)	(96)	(78)	(193)	(205)	(1,138)
Other, net	164	21	4	14	33	(24)	212
<b>Total other income and (deductions)</b>	<b>(141)</b>	<b>(240)</b>	<b>(92)</b>	<b>(64)</b>	<b>(160)</b>	<b>(229)</b>	<b>(926)</b>
<b>Income (loss) before income taxes</b>	800	663	331	301	363	(195)	2,263
<b>Income taxes</b>	110	140	(5)	59	28	(70)	262
<b>Equity in (losses) earnings of unconsolidated affiliates</b>	(23)	—	—	—	1	—	(22)
<b>Net income (loss)</b>	667	523	336	242	336	(125)	1,979
<b>Net income attributable to noncontrolling interests</b>	120	—	—	—	—	1	121
<b>Net income (loss) attributable to common shareholders</b>	<b>\$ 547</b>	<b>\$ 523</b>	<b>\$ 336</b>	<b>\$ 242</b>	<b>\$ 336</b>	<b>\$ (126)</b>	<b>\$ 1,858</b>

**Nine Months Ended September 30, 2017 (c)**

	Generation	ComEd	PECO	BGE	PHI (a)	Other (b)	Exelon Consolidated
<b>Operating revenues</b>	\$ 13,843	\$ 4,227	\$ 2,141	\$ 2,363	\$ 3,557	\$ (951)	\$ 25,180
<b>Operating expenses</b>							
Purchased power and fuel	7,286	1,241	719	853	1,318	(890)	10,527
Operating and maintenance	4,879	1,096	595	532	774	(218)	7,658
Depreciation and amortization	1,046	631	213	348	511	65	2,814
Taxes other than income	425	223	116	180	344	25	1,313
<b>Total operating expenses</b>	<b>13,636</b>	<b>3,191</b>	<b>1,643</b>	<b>1,913</b>	<b>2,947</b>	<b>(1,018)</b>	<b>22,312</b>
<b>Gain on sales of assets and businesses</b>	3	—	—	—	1	—	4
<b>Bargain purchase gain</b>	233	—	—	—	—	—	233
<b>Operating income</b>	443	1,036	498	450	611	67	3,105
<b>Other income and (deductions)</b>							
Interest expense, net	(342)	(275)	(93)	(80)	(183)	(221)	(1,194)
Other, net	648	14	6	12	40	(77)	643
<b>Total other income and (deductions)</b>	<b>306</b>	<b>(261)</b>	<b>(87)</b>	<b>(68)</b>	<b>(143)</b>	<b>(298)</b>	<b>(551)</b>
<b>Income (loss) before income taxes</b>	749	775	411	382	468	(231)	2,554
<b>Income taxes</b>	215	328	84	151	109	(286)	601
<b>Equity in (losses) earnings of unconsolidated affiliates</b>	(26)	—	—	—	—	1	(25)
<b>Net income</b>	508	447	327	231	359	56	1,928
<b>Net income attributable to noncontrolling interests</b>	21	—	—	—	—	—	21
<b>Net income attributable to common shareholders</b>	<b>\$ 487</b>	<b>\$ 447</b>	<b>\$ 327</b>	<b>\$ 231</b>	<b>\$ 359</b>	<b>\$ 56</b>	<b>\$ 1,907</b>

(a) PHI consolidated results includes Pepco, DPL and ACE.

(b) Other primarily includes eliminating and consolidating adjustments, Exelon's corporate operations, shared service entities and other financing and investment activities.

(c) Certain immaterial prior year amounts in the Registrants' Consolidated Statements of Operations and Comprehensive Income have been recasted to reflect new accounting standards issued by the FASB and adopted as of January 1, 2018.

**EXELON CORPORATION**  
**Business Segment Comparative Statements of Operations**  
(unaudited)  
(in millions)

	Generation					
	Three Months Ended September 30,			Nine Months Ended September 30,		
	2018	2017 (a)	Variance	2018	2017 (a)	Variance
<b>Operating revenues</b>	\$ 5,278	\$ 4,750	\$ 528	\$ 15,368	\$ 13,843	\$ 1,525
<b>Operating expenses</b>						
Purchased power and fuel	2,980	2,331	649	8,552	7,286	1,266
Operating and maintenance	1,370	1,376	(6)	4,126	4,879	(753)
Depreciation and amortization	468	410	58	1,383	1,046	337
Taxes other than income	143	141	2	414	425	(11)
<b>Total operating expenses</b>	<b>4,961</b>	<b>4,258</b>	<b>703</b>	<b>14,475</b>	<b>13,636</b>	<b>839</b>
<b>(Loss) gain on sales of assets and businesses</b>	<b>(6)</b>	<b>(2)</b>	<b>(4)</b>	<b>48</b>	<b>3</b>	<b>45</b>
<b>Bargain purchase gain</b>	<b>—</b>	<b>7</b>	<b>(7)</b>	<b>—</b>	<b>233</b>	<b>(233)</b>
<b>Operating income</b>	<b>311</b>	<b>497</b>	<b>(186)</b>	<b>941</b>	<b>443</b>	<b>498</b>
<b>Other income and (deductions)</b>						
Interest expense, net	(101)	(113)	12	(305)	(342)	37
Other, net	179	209	(30)	164	648	(484)
<b>Total other income and (deductions)</b>	<b>78</b>	<b>96</b>	<b>(18)</b>	<b>(141)</b>	<b>306</b>	<b>(447)</b>
<b>Income before income taxes</b>	<b>389</b>	<b>593</b>	<b>(204)</b>	<b>800</b>	<b>749</b>	<b>51</b>
<b>Income taxes</b>	<b>78</b>	<b>239</b>	<b>(161)</b>	<b>110</b>	<b>215</b>	<b>(105)</b>
<b>Equity in losses of unconsolidated affiliates</b>	<b>(11)</b>	<b>(8)</b>	<b>(3)</b>	<b>(23)</b>	<b>(26)</b>	<b>3</b>
<b>Net income</b>	<b>300</b>	<b>346</b>	<b>(46)</b>	<b>667</b>	<b>508</b>	<b>159</b>
<b>Net income attributable to noncontrolling interests</b>	<b>66</b>	<b>42</b>	<b>24</b>	<b>120</b>	<b>21</b>	<b>99</b>
<b>Net income attributable to membership interest</b>	<b>\$ 234</b>	<b>\$ 304</b>	<b>\$ (70)</b>	<b>\$ 547</b>	<b>\$ 487</b>	<b>\$ 60</b>

	ComEd					
	Three Months Ended September 30,			Nine Months Ended September 30,		
	2018	2017 (a)	Variance	2018	2017 (a)	Variance
<b>Operating revenues</b>	\$ 1,598	\$ 1,571	\$ 27	\$ 4,508	\$ 4,227	\$ 281
<b>Operating expenses</b>						
Purchased power	619	529	90	1,702	1,241	461
Operating and maintenance	337	346	(9)	974	1,096	(122)
Depreciation and amortization	237	212	25	696	631	65
Taxes other than income	82	80	2	238	223	15
<b>Total operating expenses</b>	<b>1,275</b>	<b>1,167</b>	<b>108</b>	<b>3,610</b>	<b>3,191</b>	<b>419</b>
<b>Gain on sales of assets</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>5</b>	<b>—</b>	<b>5</b>
<b>Operating income</b>	<b>323</b>	<b>404</b>	<b>(81)</b>	<b>903</b>	<b>1,036</b>	<b>(133)</b>
<b>Other income and (deductions)</b>						
Interest expense, net	(85)	(89)	4	(261)	(275)	14
Other, net	7	5	2	21	14	7
<b>Total other income and (deductions)</b>	<b>(78)</b>	<b>(84)</b>	<b>6</b>	<b>(240)</b>	<b>(261)</b>	<b>21</b>
<b>Income before income taxes</b>	<b>245</b>	<b>320</b>	<b>(75)</b>	<b>663</b>	<b>775</b>	<b>(112)</b>
<b>Income taxes</b>	<b>52</b>	<b>131</b>	<b>(79)</b>	<b>140</b>	<b>328</b>	<b>(188)</b>
<b>Net income</b>	<b>\$ 193</b>	<b>\$ 189</b>	<b>\$ 4</b>	<b>\$ 523</b>	<b>\$ 447</b>	<b>\$ 76</b>

(a) Certain immaterial prior year amounts in the Registrants' Consolidated Statements of Operations and Comprehensive Income have been recasted to reflect new accounting standards issued by the FASB and adopted as of January 1, 2018.

**EXELON CORPORATION**  
**Business Segment Comparative Statements of Operations**  
(unaudited)  
(in millions)

**PECO**

	Three Months Ended September 30,			Nine Months Ended September 30,		
	2018	2017	Variance	2018	2017	Variance
<b>Operating revenues</b>	\$ 757	\$ 715	\$ 42	\$ 2,275	\$ 2,141	\$ 134
<b>Operating expenses</b>						
Purchased power and fuel	263	235	28	818	719	99
Operating and maintenance	219	197	22	686	595	91
Depreciation and amortization	75	72	3	224	213	11
Taxes other than income	46	42	4	125	116	9
<b>Total operating expenses</b>	<b>603</b>	<b>546</b>	<b>57</b>	<b>1,853</b>	<b>1,643</b>	<b>210</b>
<b>Gain on sales of assets</b>	—	—	—	1	—	1
<b>Operating income</b>	<b>154</b>	<b>169</b>	<b>(15)</b>	<b>423</b>	<b>498</b>	<b>(75)</b>
<b>Other income and (deductions)</b>						
Interest expense, net	(32)	(31)	(1)	(96)	(93)	(3)
Other, net	2	2	—	4	6	(2)
<b>Total other income and (deductions)</b>	<b>(30)</b>	<b>(29)</b>	<b>(1)</b>	<b>(92)</b>	<b>(87)</b>	<b>(5)</b>
<b>Income before income taxes</b>	<b>124</b>	<b>140</b>	<b>(16)</b>	<b>331</b>	<b>411</b>	<b>(80)</b>
<b>Income taxes</b>	<b>(2)</b>	<b>28</b>	<b>(30)</b>	<b>(5)</b>	<b>84</b>	<b>(89)</b>
<b>Net income</b>	<b>\$ 126</b>	<b>\$ 112</b>	<b>\$ 14</b>	<b>\$ 336</b>	<b>\$ 327</b>	<b>\$ 9</b>

**BGE**

	Three Months Ended September 30,			Nine Months Ended September 30,		
	2018	2017 (a)	Variance	2018	2017 (a)	Variance
<b>Operating revenues</b>	\$ 731	\$ 738	\$ (7)	\$ 2,369	\$ 2,363	\$ 6
<b>Operating expenses</b>						
Purchased power and fuel	272	269	3	881	853	28
Operating and maintenance	182	175	7	578	532	46
Depreciation and amortization	110	109	1	358	348	10
Taxes other than income	64	61	3	188	180	8
<b>Total operating expenses</b>	<b>628</b>	<b>614</b>	<b>14</b>	<b>2,005</b>	<b>1,913</b>	<b>92</b>
<b>Gain on sales of assets</b>	—	—	—	1	—	1
<b>Operating income</b>	<b>103</b>	<b>124</b>	<b>(21)</b>	<b>365</b>	<b>450</b>	<b>(85)</b>
<b>Other income and (deductions)</b>						
Interest expense, net	(27)	(26)	(1)	(78)	(80)	2
Other, net	5	4	1	14	12	2
<b>Total other income and (deductions)</b>	<b>(22)</b>	<b>(22)</b>	<b>—</b>	<b>(64)</b>	<b>(68)</b>	<b>4</b>
<b>Income before income taxes</b>	<b>81</b>	<b>102</b>	<b>(21)</b>	<b>301</b>	<b>382</b>	<b>(81)</b>
<b>Income taxes</b>	<b>18</b>	<b>40</b>	<b>(22)</b>	<b>59</b>	<b>151</b>	<b>(92)</b>
<b>Net income</b>	<b>\$ 63</b>	<b>\$ 62</b>	<b>\$ 1</b>	<b>\$ 242</b>	<b>\$ 231</b>	<b>\$ 11</b>

(a) Certain immaterial prior year amounts in the Registrants' Consolidated Statements of Operations and Comprehensive Income have been recasted to reflect new accounting standards issued by the FASB and adopted as of January 1, 2018.

**EXELON CORPORATION**  
**Business Segment Comparative Statements of Operations**  
(unaudited)  
(in millions)

**PHI (b)**

	Three Months Ended September 30,			Nine Months Ended September 30,		
	2018	2017 (a)	Variance	2018	2017 (a)	Variance
<b>Operating revenues</b>	\$ 1,361	\$ 1,310	\$ 51	\$ 3,688	\$ 3,557	\$ 131
<b>Operating expenses</b>						
Purchased power and fuel	509	473	36	1,410	1,318	92
Operating and maintenance	292	251	41	857	774	83
Depreciation and amortization	192	179	13	555	511	44
Taxes other than income	123	122	1	343	344	(1)
<b>Total operating expenses</b>	<u>1,116</u>	<u>1,025</u>	<u>91</u>	<u>3,165</u>	<u>2,947</u>	<u>218</u>
<b>Gain on sales of assets</b>	—	—	—	—	1	(1)
<b>Operating income</b>	<u>245</u>	<u>285</u>	<u>(40)</u>	<u>523</u>	<u>611</u>	<u>(88)</u>
<b>Other income and (deductions)</b>						
Interest expense, net	(65)	(62)	(3)	(193)	(183)	(10)
Other, net	11	13	(2)	33	40	(7)
<b>Total other income and (deductions)</b>	<u>(54)</u>	<u>(49)</u>	<u>(5)</u>	<u>(160)</u>	<u>(143)</u>	<u>(17)</u>
<b>Income before income taxes</b>	191	236	(45)	363	468	(105)
<b>Income taxes</b>	4	83	(79)	28	109	(81)
<b>Equity in earnings of unconsolidated affiliates</b>	—	—	—	1	—	1
<b>Net income</b>	<u>\$ 187</u>	<u>\$ 153</u>	<u>\$ 34</u>	<u>\$ 336</u>	<u>\$ 359</u>	<u>\$ (23)</u>

**Other (c)**

	Three Months Ended September 30,			Nine Months Ended September 30,		
	2018	2017 (a)	Variance	2018	2017 (a)	Variance
<b>Operating revenues</b>	\$ (322)	\$ (316)	\$ (6)	\$ (1,038)	\$ (951)	\$ (87)
<b>Operating expenses</b>						
Purchased power and fuel	(311)	(295)	(16)	(989)	(890)	(99)
Operating and maintenance	(54)	(70)	16	(185)	(218)	33
Depreciation and amortization	23	20	3	68	65	3
Taxes other than income	11	10	1	34	25	9
<b>Total operating expenses</b>	<u>(331)</u>	<u>(335)</u>	<u>4</u>	<u>(1,072)</u>	<u>(1,018)</u>	<u>(54)</u>
<b>Gain on sales of assets</b>	1	1	—	—	—	—
<b>Operating income</b>	<u>10</u>	<u>20</u>	<u>(10)</u>	<u>34</u>	<u>67</u>	<u>(33)</u>
<b>Other income and (deductions)</b>						
Interest expense, net	(83)	(65)	(18)	(205)	(221)	16
Other, net	(10)	(23)	13	(24)	(77)	53
<b>Total other income and (deductions)</b>	<u>(93)</u>	<u>(88)</u>	<u>(5)</u>	<u>(229)</u>	<u>(298)</u>	<u>69</u>
<b>Loss before income taxes</b>	(83)	(68)	(15)	(195)	(231)	36
<b>Income taxes</b>	(13)	(70)	57	(70)	(286)	216
<b>Equity in earnings of unconsolidated affiliates</b>	1	1	—	—	1	(1)
<b>Net (loss) income</b>	<u>\$ (69)</u>	<u>\$ 3</u>	<u>\$ (72)</u>	<u>\$ (125)</u>	<u>\$ 56</u>	<u>\$ (181)</u>
<b>Net income attributable to noncontrolling interests</b>	1	—	1	1	—	1
<b>Net (loss) income attributable to common shareholders</b>	<u>\$ (70)</u>	<u>\$ 3</u>	<u>\$ (73)</u>	<u>\$ (126)</u>	<u>\$ 56</u>	<u>\$ (182)</u>

(a) Certain immaterial prior year amounts in the Registrants' Consolidated Statements of Operations and Comprehensive Income have been recasted to reflect new accounting standards issued by the FASB and adopted as of January 1, 2018.

(b) PHI consolidated results includes Pepco, DPL and ACE.

(c) Other primarily includes eliminating and consolidating adjustments, Exelon's corporate operations, shared service entities and other financing and investment activities.

**EXELON CORPORATION**  
**Consolidated Balance Sheets**  
(unaudited) (in millions)

<u>Assets</u>	<u>September 30, 2018</u>	<u>December 31, 2017 (a)</u>
<b>Current assets</b>		
Cash and cash equivalents	\$ 1,918	\$ 898
Restricted cash and cash equivalents	240	207
Accounts receivable, net		
Customer	4,239	4,445
Other	1,246	1,132
Mark-to-market derivative assets	696	976
Unamortized energy contract assets	42	60
Inventories, net		
Fossil fuel and emission allowances	349	340
Materials and supplies	1,316	1,311
Regulatory assets	1,340	1,267
Assets held for sale	910	—
Other	1,177	1,260
<b>Total current assets</b>	<b>13,473</b>	<b>11,896</b>
<b>Property, plant and equipment, net</b>	<b>75,840</b>	<b>74,202</b>
<b>Deferred debits and other assets</b>		
Regulatory assets	8,002	8,021
Nuclear decommissioning trust funds	12,464	13,272
Investments	649	640
Goodwill	6,677	6,677
Mark-to-market derivative assets	449	337
Unamortized energy contract assets	371	395
Other	1,560	1,330
<b>Total deferred debits and other assets</b>	<b>30,172</b>	<b>30,672</b>
<b>Total assets</b>	<b>\$ 119,485</b>	<b>\$ 116,770</b>

	September 30, 2018	December 31, 2017 (a)
<b>Liabilities and shareholders' equity</b>		
<b>Current liabilities</b>		
Short-term borrowings	\$ 834	\$ 929
Long-term debt due within one year	771	2,088
Accounts payable	3,348	3,532
Accrued expenses	1,964	1,837
Payables to affiliates	5	5
Regulatory liabilities	689	523
Mark-to-market derivative liabilities	329	232
Unamortized energy contract liabilities	158	231
Renewable energy credit obligation	256	352
PHI merger related obligation	63	87
Liabilities held for sale	788	—
Other	935	982
<b>Total current liabilities</b>	<b>10,140</b>	<b>10,798</b>
<b>Long-term debt</b>	<b>34,519</b>	<b>32,176</b>
<b>Long-term debt to financing trusts</b>	<b>390</b>	<b>389</b>
<b>Deferred credits and other liabilities</b>		
Deferred income taxes and unamortized investment tax credits	11,702	11,235
Asset retirement obligations	9,747	10,029
Pension obligations	3,385	3,736
Non-pension postretirement benefit obligations	2,155	2,093
Spent nuclear fuel obligation	1,164	1,147
Regulatory liabilities	9,756	9,865
Mark-to-market derivative liabilities	482	409
Unamortized energy contract liabilities	497	609
Other	2,160	2,097
<b>Total deferred credits and other liabilities</b>	<b>41,048</b>	<b>41,220</b>
<b>Total liabilities</b>	<b>86,097</b>	<b>84,583</b>
<b>Commitments and contingencies</b>		
<b>Shareholders' equity</b>		
Common stock	19,063	18,964
Treasury stock, at cost	(123)	(123)
Retained earnings	14,949	14,081
Accumulated other comprehensive loss, net	(2,869)	(3,026)
<b>Total shareholders' equity</b>	<b>31,020</b>	<b>29,896</b>
Noncontrolling interests	2,368	2,291
<b>Total equity</b>	<b>33,388</b>	<b>32,187</b>
<b>Total liabilities and shareholders' equity</b>	<b>\$ 119,485</b>	<b>\$ 116,770</b>

(a) Certain immaterial prior year amounts in the Registrants' Consolidated Balance Sheets have been recasted to reflect new accounting standards issued by the FASB and adopted as of January 1, 2018.

**EXELON CORPORATION**  
**Consolidated Statements of Cash Flows**  
(unaudited)  
(in millions)

	Nine Months Ended September 30,	
	2018	2017 (a)
<b>Cash flows from operating activities</b>		
Net income	\$ 1,979	\$ 1,928
Adjustments to reconcile net income to net cash flows provided by operating activities:		
Depreciation, amortization and accretion, including nuclear fuel and energy contract amortization	4,511	3,999
Impairment of long-lived assets and losses on regulatory assets	49	488
Gain on sales of assets and businesses	(55)	(5)
Bargain purchase gain	—	(233)
Deferred income taxes and amortization of investment tax credits	97	444
Net fair value changes related to derivatives	67	149
Net realized and unrealized gains on nuclear decommissioning trust fund investments	(21)	(429)
Other non-cash operating activities	804	603
Changes in assets and liabilities:		
Accounts receivable	(167)	184
Inventories	(24)	(87)
Accounts payable and accrued expenses	84	(591)
Option premiums (paid) received, net	(36)	35
Collateral received (posted), net	222	(100)
Income taxes	166	167
Pension and non-pension postretirement benefit contributions	(362)	(344)
Other assets and liabilities	(639)	(535)
Net cash flows provided by operating activities	<u>6,675</u>	<u>5,673</u>
<b>Cash flows from investing activities</b>		
Capital expenditures	(5,497)	(5,556)
Proceeds from nuclear decommissioning trust fund sales	6,379	6,848
Investment in nuclear decommissioning trust funds	(6,553)	(7,044)
Acquisition of assets and businesses, net	(57)	(208)
Proceeds from sales of assets and businesses	90	219
Other investing activities	29	(2)
Net cash flows used in investing activities	<u>(5,609)</u>	<u>(5,743)</u>
<b>Cash flows from financing activities</b>		
Changes in short-term borrowings	(218)	(570)
Proceeds from short-term borrowings with maturities greater than 90 days	126	621
Repayments on short-term borrowings with maturities greater than 90 days	(1)	(610)
Issuance of long-term debt	2,664	2,616
Retirement of long-term debt	(1,480)	(1,728)
Retirement of long-term debt to financing trust	—	(250)
Sale of noncontrolling interest	—	396
Dividends paid on common stock	(999)	(921)
Common stock issued from treasury stock	—	1,150
Proceeds from employee stock plans	67	61
Other financing activities	(94)	(64)
Net cash flows provided by financing activities	<u>65</u>	<u>701</u>
<b>Increase in cash, cash equivalents and restricted cash</b>	<u>1,131</u>	<u>631</u>
<b>Cash, cash equivalents and restricted cash at beginning of period</b>	<u>1,190</u>	<u>914</u>
<b>Cash, cash equivalents and restricted cash at end of period</b>	<u>\$ 2,321</u>	<u>\$ 1,545</u>

(a) Certain immaterial prior year amounts in the Registrants' Consolidated Statements of Cash Flows have been recasted to reflect new accounting standards issued by the FASB and adopted as of January 1, 2018.



**EXELON CORPORATION**  
**GAAP Consolidated Statements of Operations and**  
**Adjusted (non-GAAP) Operating Earnings Reconciling Adjustments**  
(unaudited)  
(in millions, except per share data)

	Three Months Ended September 30, 2018			Three Months Ended September 30, 2017 (a)		
	GAAP (b)	Non-GAAP Adjustments		GAAP (b)	Non-GAAP Adjustments	
<b>Operating revenues</b>	\$ 9,403	\$ (6)	(c)	\$ 8,768	\$ (39)	(c),(e)
<b>Operating expenses</b>						
Purchased power and fuel	4,332	46	(c),(h)	3,542	9	(c),(e),(h)
Operating and maintenance	2,346	(130)	(g),(h),(i),(k)	2,275	(60)	(f),(g),(h),(i),(k)
Depreciation and amortization	1,105	(152)	(h)	1,002	(106)	(h)
Taxes other than income	469	—		456	—	
<b>Total operating expenses</b>	<u>8,252</u>			<u>7,275</u>		
<b>Loss on sales of assets and businesses</b>	(5)	6	(h)	(1)	2	(h)
<b>Bargain purchase gain</b>	—	—		7	(7)	(j)
<b>Operating income</b>	<u>1,146</u>			<u>1,499</u>		
<b>Other income and (deductions)</b>						
Interest expense, net	(393)	8	(c)	(386)	—	
Other, net	194	(69)	(c), (d)	210	(118)	(d)
<b>Total other income and (deductions)</b>	<u>(199)</u>			<u>(176)</u>		
<b>Income before income taxes</b>	947			1,323		
<b>Income taxes</b>	137	73	(c),(d),(g),(h),(i),(k), (l)	451	18	(c),(d),(e),(f),(g), (h),(i),(k),(l)
<b>Equity in losses of unconsolidated affiliates</b>	(10)	—		(7)	—	
<b>Net income</b>	800			865		
<b>Net income attributable to noncontrolling interests</b>	67	(21)	(m)	42	(20)	(m)
<b>Net income attributable to common shareholders</b>	<u>\$ 733</u>			<u>\$ 823</u>		
<b>Effective tax rate<sup>(a)</sup></b>	14.5%			34.1%		
<b>Earnings per average common share</b>						
Basic	\$ 0.76			\$ 0.86		
Diluted	<u>\$ 0.76</u>			<u>\$ 0.85</u>		
<b>Average common shares outstanding</b>						
Basic	968			962		
Diluted	970			965		
<b>Effect of adjustments on earnings per average diluted common share recorded in accordance with GAAP:</b>						
Mark-to-market impact of economic hedging activities (c)		\$ (0.06)			\$ (0.05)	
Unrealized gains (losses) related to NDT fund investments (d)		(0.06)			(0.07)	
Amortization of commodity contract intangibles (e)		—			0.01	
Merger and integration costs (f)		—			—	
Long-lived asset impairments (g)		0.01			0.03	
Plant retirements and divestitures (h)		0.21			0.08	
Cost management program (i)		0.01			0.01	
Bargain purchase gain (j)		—			(0.01)	
Asset retirement obligation (k)		0.02			—	
Change in environmental liabilities		(0.01)			—	
Reassessment of deferred income taxes (l)		(0.02)			(0.02)	
Noncontrolling interests (m)		0.02			0.02	
<b>Total adjustments</b>		<u>\$ 0.12</u>			<u>\$ —</u>	

(a) Certain immaterial prior year amounts in the Registrants' Consolidated Statements of Operations and Comprehensive Income have been recasted to reflect new accounting standards issued by the FASB and adopted as of January 1, 2018.

(b) Results reported in accordance with accounting principles generally accepted in the United States (GAAP).

(c) Adjustment to exclude the mark-to-market impact of Exelon's economic hedging activities, net of intercompany eliminations.

- (d) Adjustment to exclude the impact of net unrealized gains and losses on Generation's NDT fund investments for Non-Regulatory and Regulatory Agreement Units. The impacts of the Regulatory Agreement Units, including the associated income taxes, are contractually eliminated, resulting in no earnings impact.
- (e) Adjustment to exclude the non-cash amortization of intangible assets, net, primarily related to commodity contracts recorded at fair value related to the ConEdison Solutions and FitzPatrick acquisitions.
- (f) Adjustment to exclude certain costs associated with mergers and acquisitions, including, if and when applicable, professional fees, employee-related expenses and integration activities. Reflects costs related to the PHI and FitzPatrick acquisitions, offset at PHI by the anticipated recovery of previously incurred PHI acquisition costs.
- (g) Adjustment to exclude charges to earnings related to the impairment of EGTP assets held for sale in 2017.
- (h) Adjustment to exclude in 2017, primarily accelerated depreciation and amortization expenses associated with Generation's decision to early retire the Three Mile Island nuclear facility. In 2018, primarily accelerated depreciation and amortization expense associated with Generation's decision to early retire the Oyster Creek and Three Mile Island nuclear facilities and a charge associated with a remeasurement of the Oyster Creek Asset Retirement Obligation (ARO).
- (i) Adjustment to exclude primarily severance and reorganization costs related to a cost management program.
- (j) Adjustment to exclude the excess of the fair value of assets and liabilities acquired over the purchase price for the FitzPatrick acquisition.
- (k) Adjustment to exclude in 2017, a non-cash benefit pursuant to the annual update of the Generation nuclear decommissioning obligation related to the non-regulatory units. In 2018, an increase at Pepco related primarily to asbestos identified at its Buzzard Point property.
- (l) Adjustment to exclude in 2017, the change in the Illinois statutory tax rate and changes in forecasted apportionment. In 2018, reflects an adjustment to the remeasurement of deferred income taxes as a result of TCJA and changes in forecasted apportionment.
- (m) Adjustment to exclude elimination from Generation's results of the noncontrolling interest related to certain exclusion items, primarily related to the impact of unrealized gains and losses on NDT fund investments at CENG.
- (n) The effective tax rate related to Adjusted (non-GAAP) Operating Earnings is 18.7% and 35.6% for the three months ended September 30, 2018 and September 30, 2017, respectively.

**EXELON CORPORATION**  
**GAAP Consolidated Statements of Operations and**  
**Adjusted (non-GAAP) Operating Earnings Reconciling Adjustments**  
(unaudited)  
(in millions, except per share data)

	Nine Months Ended September 30, 2018			Nine Months Ended September 30, 2017 (a)		
	GAAP (b)	Non-GAAP Adjustments		GAAP (b)	Non-GAAP Adjustments	
<b>Operating revenues</b>	\$ 27,170	\$ 96	(c)	\$ 25,180	\$ 77	(c),(e)
<b>Operating expenses</b>						
Purchased power and fuel	12,374	(61)	(c), (i)	10,527	(133)	(c),(e),(i)
Operating and maintenance	7,036	(234)	(f),(h),(i),(j),(l)	7,658	(633)	(f),(h),(i),(j),(l)
Depreciation and amortization	3,284	(441)	(i)	2,814	(143)	(e),(i)
Taxes other than income	1,342	—		1,313	—	
<b>Total operating expenses</b>	<u>24,036</u>			<u>22,312</u>		
<b>Gain on sales of assets and businesses</b>	55	(48)	(i)	4	1	(i)
<b>Bargain purchase gain</b>	—	—		233	(233)	(k)
<b>Operating income</b>	<u>3,189</u>			<u>3,105</u>		
<b>Other income and (deductions)</b>						
Interest expense, net	(1,138)	8	(c)	(1,194)	59	(h),(m),(o)
Other, net	212	200	(c),(d)	643	(393)	(d),(m)
<b>Total other income and (deductions)</b>	<u>(926)</u>			<u>(551)</u>		
<b>Income before income taxes</b>	2,263			2,554		
<b>Income taxes</b>	262	348	(c),(d),(f),(h),(i),(j),(l),(n)	601	459	(c),(d),(e),(f),(g),(h),(i),(j),(l),(m),(n),(o)
<b>Equity in losses of unconsolidated affiliates</b>	(22)	—		(25)	—	
<b>Net income</b>	1,979			1,928		
<b>Net income attributable to noncontrolling interests</b>	121	35	(p)	21	(75)	(p)
<b>Net income attributable to common shareholders</b>	<u>\$ 1,858</u>			<u>\$ 1,907</u>		
<b>Effective tax rate<sup>(a)</sup></b>	11.6%			23.5%		
<b>Earnings per average common share</b>						
Basic	\$ 1.92			\$ 2.03		
Diluted	<u>\$ 1.92</u>			<u>\$ 2.02</u>		
<b>Average common shares outstanding</b>						
Basic	967			941		
Diluted	969			943		
<b>Effect of adjustments on earnings per average diluted common share recorded in accordance with GAAP:</b>						
Mark-to-market impact of economic hedging activities (c)		\$ 0.08			\$ 0.10	
Unrealized gains (losses) related to NDT fund investments (d)		0.10			(0.22)	
Amortization of commodity contract intangibles (e)		—			0.03	
Merger and integration costs (f)		—			0.04	
Merger commitments (g)		—			(0.15)	
Long-lived asset impairments (h)		0.04			0.31	
Plant retirements and divestitures (i)		0.43			0.15	
Cost management program (j)		0.03			0.03	
Bargain purchase gain (k)		—			(0.25)	
Asset retirement obligation (l)		0.02			—	
Change in environmental liabilities		—			—	
Like-kind exchange tax position (m)		—			(0.03)	
Reassessment of deferred income taxes (n)		(0.03)			(0.04)	
Tax settlements (o)		—			(0.01)	
Noncontrolling interests (p)		(0.04)			0.08	
<b>Total adjustments</b>		<u>\$ 0.63</u>			<u>\$ 0.04</u>	

- (a) Certain immaterial prior year amounts in the Registrants' Consolidated Statements of Operations and Comprehensive Income have been recasted to reflect new accounting standards issued by the FASB and adopted as of January 1, 2018.
- (b) Results reported in accordance with accounting principles generally accepted in the United States (GAAP).
- (c) Adjustment to exclude the mark-to-market impact of Exelon's economic hedging activities, net of intercompany eliminations.
- (d) Adjustment to exclude the impact of net unrealized gains and losses on Generation's NDT fund investments for Non-Regulatory and Regulatory Agreement Units. The impacts of the Regulatory Agreement Units, including the associated income taxes, are contractually eliminated, resulting in no earnings impact.
- (e) Adjustment to exclude the non-cash amortization of intangible assets, net, primarily related to commodity contracts recorded at fair value related to the ConEdison Solutions and FitzPatrick acquisitions.
- (f) Adjustment to exclude certain costs associated with mergers and acquisitions, including, if and when applicable, professional fees, employee-related expenses and integration activities. In 2017, reflects costs related to the PHI and FitzPatrick acquisitions, offset at PHI by the anticipated recovery of previously incurred PHI acquisition costs, and in 2018, reflects costs related to the PHI acquisition.
- (g) Adjustment to exclude a decrease in reserves for uncertain tax positions related to the deductibility of certain merger commitments associated with the 2012 CEG and 2016 PHI acquisitions.
- (h) Adjustment to exclude in 2017, primarily charges to earnings related to the impairment of EGTP assets held for sale. In 2018, primarily the impairment of certain wind projects at Generation.
- (i) Adjustment to exclude in 2017, primarily accelerated depreciation and amortization expenses and one-time charges associated with Generation's previous decision to early retire the Three Mile Island nuclear facility. In 2018, primarily accelerated depreciation and amortization expenses and one-time charges associated with Generation's decision to early retire the Oyster Creek nuclear facility, a charge associated with a remeasurement of the Oyster Creek Asset Retirement Obligation (ARO) and accelerated depreciation and amortization expenses associated with the 2017 decision to early retire the Three Mile Island nuclear facility, partially offset by a gain associated with Generation's sale of its electrical contracting business.
- (j) Adjustment to exclude primarily severance and reorganization costs related to a cost management program.
- (k) Adjustment to exclude the excess of the fair value of assets and liabilities acquired over the purchase price for the FitzPatrick acquisition.
- (l) Adjustment to exclude in 2017, a non-cash benefit pursuant to the annual update of the Generation nuclear decommissioning obligation related to the non-regulatory units. In 2018, an increase at Pepco related primarily to asbestos identified at its Buzzard Point property.
- (m) Adjustment to exclude adjustments to income tax, penalties and interest expenses in the second quarter of 2017 as a result of the finalization of the IRS tax computation related to Exelon's like-kind exchange tax position.
- (n) Adjustment to exclude in 2017, the changes in the Illinois and District of Columbia statutory tax rate and changes in forecasted apportionment. In 2018, an adjustment to the remeasurement of deferred income taxes as a result of TCJA and changes in forecasted apportionment.
- (o) Adjustment to exclude benefits related to the favorable settlement in 2017 of certain income tax positions related to PHI's unregulated business interests.
- (p) Adjustment to exclude elimination from Generation's results of the noncontrolling interests related to certain exclusion items, primarily related to the impact of unrealized gains and losses on NDT fund investments at CENG.
- (q) The effective tax rate related to Adjusted (non-GAAP) Operating Earnings is 18.7% and 35.6% for the nine months ended September 30, 2018 and September 30, 2017, respectively.

**EXELON CORPORATION**  
**Reconciliation of Adjusted (non-GAAP) Operating**  
**Earnings to GAAP Net Income (in millions)**  
Three Months Ended September 30, 2018 and 2017  
(unaudited)

	Exelon Earnings per Diluted Share	Generation	ComEd	PECO	BGE	PHI (a)	Other (b)	Exelon
<b>2017 GAAP Net Income (c)</b>	<b>\$ 0.85</b>	<b>\$ 304</b>	<b>\$ 189</b>	<b>\$ 112</b>	<b>\$ 62</b>	<b>\$ 153</b>	<b>\$ 3</b>	<b>\$ 823</b>
<b>2017 Adjusted (non-GAAP) Operating (Earnings) Loss Adjustments:</b>								
Mark-to-Market Impact of Economic Hedging Activities (net of taxes of \$29)	(0.05)	(46)	—	—	—	—	1	(45)
Unrealized Gains Related to NDT Fund Investments (net of taxes of \$51) (1)	(0.07)	(67)	—	—	—	—	—	(67)
Amortization of Commodity Contract Intangibles (net of taxes of \$8) (2)	0.01	12	—	—	—	—	—	12
Merger and Integration Costs (net of taxes of \$5, \$6, \$0 and \$1, respectively) (3)	—	7	—	—	—	(9)	1	(1)
Long-Lived Asset Impairments (net of taxes of \$16, \$0 and \$16) (4)	0.03	25	—	—	—	—	(1)	24
Plant Retirements and Divestitures (net of taxes of \$46, \$1 and \$47, respectively) (5)	0.08	72	—	—	—	—	(1)	71
Cost Management Program (net of taxes of \$6, \$1, \$1, \$0 and \$8, respectively) (6)	0.01	10	—	2	2	—	(1)	13
Bargain Purchase Gain (net of taxes of \$0) (7)	(0.01)	(7)	—	—	—	—	—	(7)
Asset Retirement Obligation (net of taxes of \$1) (8)	—	(2)	—	—	—	—	—	(2)
Reassessment of Deferred Income Taxes (entire amount represents tax expense) (9)	(0.02)	18	(3)	—	—	2	(38)	(21)
Noncontrolling Interests (net of taxes of \$4) (10)	0.02	20	—	—	—	—	—	20
<b>2017 Adjusted (non-GAAP) Operating Earnings (Loss)</b>	<b>0.85</b>	<b>346</b>	<b>186</b>	<b>114</b>	<b>64</b>	<b>146</b>	<b>(36)</b>	<b>820</b>
<b>Year Over Year Effects on Earnings:</b>								
ComEd, PECO, BGE and PHI Margins:								
Weather	0.02	—	— (d)	15	— (d)	9 (d)	—	24
Load	0.02	—	— (d)	11	— (d)	9 (d)	—	20
Other Energy Delivery (11)	(0.08)	—	(45) (e)	(16) (e)	(7) (e)	(6) (e)	—	(74)
Generation Energy Margins, Excluding Mark-to-Market:								
Nuclear Volume (12)	(0.02)	(23)	—	—	—	—	—	(23)
Nuclear Fuel Cost (13)	0.01	12	—	—	—	—	—	12
Capacity Pricing (14)	0.04	37	—	—	—	—	—	37
Zero Emission Credit Revenue (15)	0.04	40	—	—	—	—	—	40
Market and Portfolio Conditions (16)	(0.16)	(160)	—	—	—	—	—	(160)
Operating and Maintenance Expense:								
Labor, Contracting and Materials (17)	0.03	37	1	1	(1)	(8)	—	30
Planned Nuclear Refueling Outages (18)	(0.03)	(28)	—	—	—	—	—	(28)
Pension and Non-Pension Postretirement Benefits	0.01	5	1	1	—	3	(1)	9
Other Operating and Maintenance (19)	0.01	16	5	(19)	(6)	4	8	8
Depreciation and Amortization Expense (20)	(0.04)	(9)	(18)	(2)	(1)	(9)	(1)	(40)
Interest Expense, Net	—	10	3	(1)	—	(2)	(7)	3
Tax Cuts and Jobs Act Tax Savings (21)	0.23	82	61	17	19	56	(10)	225
Income Taxes (22)	(0.03)	(36)	(1)	8	(2)	(5)	8	(28)
Equity in Losses of Unconsolidated Affiliates	—	(2)	—	—	—	—	—	(2)
Noncontrolling Interests (23)	(0.01)	(10)	—	—	—	—	—	(10)
Other	(0.01)	1	—	(2)	(2)	(2)	(2)	(7)
<b>2018 Adjusted (non-GAAP) Operating Earnings (Loss)</b>	<b>0.88</b>	<b>318</b>	<b>193</b>	<b>127</b>	<b>64</b>	<b>195</b>	<b>(41)</b>	<b>856</b>
<b>2018 Adjusted (non-GAAP) Operating Earnings (Loss) Adjustments:</b>								
Mark-to-Market Impact of Economic Hedging Activities (net of taxes of \$22, \$2 and \$20, respectively)	0.06	65	—	—	—	—	(10)	55
Unrealized Gains Related to NDT Fund Investments (net of taxes of \$4) (1)	0.06	53	—	—	—	—	—	53
Long-Lived Asset Impairments (net of taxes of \$2)	(0.01)	(6)	—	—	—	—	—	(6)
Plant Retirements and Divestitures (net of taxes of \$68, \$2 and \$70, respectively) (5)	(0.21)	(204)	—	—	—	—	2	(202)
Cost Management Program (net of taxes of \$3, \$0, \$0, \$1 and \$4, respectively) (6)	(0.01)	(10)	—	(1)	(1)	(1)	—	(13)
Asset Retirement Obligation (net of taxes of \$6) (8)	(0.02)	—	—	—	—	(16)	—	(16)
Change in Environmental Liabilities (net of taxes of \$3)	0.01	9	—	—	—	—	—	9
Reassessment of Deferred Income Taxes (entire amount represents tax expense) (9)	0.02	30	—	—	—	9	(21)	18
Noncontrolling Interests (net of taxes of \$4) (10)	(0.02)	(21)	—	—	—	—	—	(21)
<b>2018 GAAP Net Income (Loss)</b>	<b>\$ 0.76</b>	<b>\$ 234</b>	<b>\$ 193</b>	<b>\$ 126</b>	<b>\$ 63</b>	<b>\$ 187</b>	<b>\$ (70)</b>	<b>\$ 733</b>

Note:

Unless otherwise noted, the income tax impact of each reconciling item between GAAP Net Income and Adjusted (non-GAAP) Operating Earnings is based on the marginal statutory federal and state income tax rates for each Registrant, taking into account whether the income or expense item is taxable or deductible, respectively, in whole or in part. For all items except the unrealized gains and losses related to NDT fund investments, the marginal statutory income tax rates for 2018 and 2017 ranged from 26.0 percent to 29.0 percent and 39.0 percent to 41.0 percent, respectively. Under IRS regulations, NDT fund investment returns are taxed at different rates for investments if they are in qualified or non-qualified funds. The effective tax rates for the unrealized gains and losses related to NDT fund investments were 7.7 percent and 43.2 percent for the three months ended September 30, 2018 and 2017, respectively.

- (a) PHI consolidated results includes Pepco, DPL and ACE.
- (b) Other primarily includes eliminating and consolidating adjustments, Exelon's corporate operations, shared service entities and other financing and investment activities.
- (c) Certain immaterial prior year amounts in the Registrants' Consolidated Statements of Operations and Comprehensive Income have been recasted to reflect new accounting standards issued by the FASB and adopted as of January 1, 2018.
- (d) For ComEd, BGE, Pepco and DPL Maryland, customer rates are adjusted to eliminate the impacts of weather and customer usage on distribution volumes.
- (e) For regulatory recovery mechanisms, including ComEd's distribution formula rate, ComEd, PECO, BGE and PHI utilities transmission formula rates, and riders across all utilities, revenues increase and decrease i) as fully recoverable costs fluctuate (with no impact on net earnings), and ii) pursuant to changes in rate base, capital structure and ROE (which impact net earnings).
- (1) Reflects the impact of net unrealized gains and losses on Generation's NDT fund investments for Non-Regulatory and Regulatory Agreement Units. The impacts of the Regulatory Agreement Units, including the associated income taxes, are contractually eliminated, resulting in no earnings impact.
- (2) Represents the non-cash amortization of intangible assets, net, primarily related to commodity contracts recorded at fair value related to the ConEdison Solutions and FitzPatrick acquisitions.
- (3) Reflects certain costs associated with mergers and acquisitions, including, if and when applicable, professional fees, employee-related expenses and integration activities. Reflects costs related to the PHI and FitzPatrick acquisitions, offset at PHI by the anticipated recovery of previously incurred PHI acquisition costs.
- (4) Primarily reflects charges to earnings related to the impairment of the ExGen Texas Power, LLC (EGTP) assets held for sale in 2017.
- (5) In 2017, primarily reflects accelerated depreciation and amortization expenses associated with Generation's decision to early retire the Three Mile Island nuclear facility. In 2018, primarily reflects accelerated depreciation and amortization expense associated with Generation's decision to early retire the Oyster Creek and Three Mile Island nuclear facilities and a charge associated with a remeasurement of the Oyster Creek Asset Retirement Obligation (ARO).
- (6) Primarily represents severance and reorganization costs related to a cost management program.
- (7) Represents the excess of the fair value of assets and liabilities acquired over the purchase price for the FitzPatrick acquisition.
- (8) In 2017, reflects a non-cash benefit pursuant to the annual update of the Generation nuclear decommissioning obligation related to the non-regulatory units. In 2018, reflects an increase at Pepco related primarily to asbestos identified at its Buzzard Point property.
- (9) In 2017, reflects the change in the Illinois statutory tax rate and changes in forecasted apportionment. In 2018, reflects an adjustment to the remeasurement of deferred income taxes as a result of the Tax Cuts and Jobs Act (TCJA) and changes in forecasted apportionment.
- (10) Represents elimination from Generation's results of the noncontrolling interest related to certain exclusion items, primarily related to the impact of unrealized gains and losses on NDT fund investments at CENG.
- (11) For all utilities, primarily reflects lower revenues resulting from the anticipated pass back of TCJA tax savings through customer rates. Additionally, for ComEd, increased electric distribution and energy efficiency revenues due to higher rate base. For BGE and PHI, reflects increased revenue as a result of rate increases.
- (12) Primarily reflects an increase in nuclear outage days.
- (13) Primarily reflects decreased fuel prices and decreased nuclear output.
- (14) Primarily reflects increased capacity prices in the Mid-Atlantic and Midwest regions, partially offset by a decrease in capacity prices in New England.
- (15) Reflects the impact of the Illinois Zero Emission Standard.
- (16) Primarily reflects the absence of EGTP revenues net of purchased power and fuel expense resulting from its deconsolidation in the fourth quarter of 2017, lower realized energy prices, lower energy efficiency revenues and decreased revenues related to the sale of Generation's electrical contracting business.
- (17) For Generation, primarily reflects decreased spending related to energy efficiency projects and decreased costs related to the sale of Generation's electrical contracting business.
- (18) Primarily reflects an increase in the number of nuclear outage days in 2018, excluding Salem.
- (19) For PECO, primarily reflects an increase in uncollectible accounts expense.
- (20) Reflects ongoing capital expenditures across all operating companies. In addition, for ComEd, reflects higher amortization of deferred energy efficiency costs pursuant to the Illinois Future Energy Jobs Act (FEJA). For BGE, reflects certain regulatory assets that became fully amortized as of December 31, 2017. For PHI, reflects increased amortization of Pepco's DC PLUG regulatory asset, which is offset in Other Energy and Delivery.
- (21) Reflects the benefit of lower federal income tax rates and the settlement of a portion of the deferred income tax regulatory liabilities established upon enactment of TCJA, which is predominantly offset at the utilities in Other Energy Delivery as these tax benefits are anticipated to be passed back through customer rates.
- (22) For Generation, primarily reflects one-time tax adjustments and a reduction in renewable tax credits.
- (23) Reflects elimination from Generation's results of activity attributable to noncontrolling interests, primarily for CENG and the Renewables Joint Venture.

**EXELON CORPORATION**  
**Reconciliation of Adjusted (non-GAAP) Operating**  
**Earnings to GAAP Net Income (in millions)**  
Nine Months Ended September 30, 2018 and 2017  
(unaudited)

	Exelon Earnings per Diluted Share	Generation	ComEd	PECO	BGE	PHI (a)	Other (b)	Exelon
<b>2017 GAAP Net Income (c)</b>	\$ 2.02	\$ 487	\$ 447	\$ 327	\$ 231	\$ 359	\$ 56	\$ 1,907
<b>2017 Adjusted (non-GAAP) Operating (Earnings) Loss Adjustments:</b>								
Mark-to-Market Impact of Economic Hedging Activities (net of taxes of \$62)	0.10	98	—	—	—	—	(1)	97
Unrealized Gains Related to NDT Fund Investments (net of taxes of \$181) (1)	(0.22)	(211)	—	—	—	—	—	(211)
Amortization of Commodity Contract Intangibles (net of taxes of \$17) (2)	0.03	27	—	—	—	—	—	27
Merger and Integration Costs (net of taxes of \$28, \$0, \$1, \$1, \$7, \$1 and \$24, respectively) (3)	0.04	44	1	2	2	(11)	1	39
Merger Commitments (net of taxes of \$18, \$52, \$67 and \$137, respectively) (4)	(0.15)	(18)	—	—	—	(59)	(60)	(137)
Long-Lived Asset Impairments (net of taxes of \$187, \$1 and \$188, respectively) (5)	0.31	294	—	—	—	—	(1)	293
Plant Retirements and Divestitures (net of taxes of \$88, \$1 and \$89, respectively) (6)	0.15	138	—	—	—	—	(1)	137
Cost Management Program (net of taxes of \$11, \$2, \$2, \$0 and \$15, respectively) (7)	0.03	17	—	3	3	—	1	24
Bargain Purchase Gain (net of taxes of \$0) (8)	(0.25)	(233)	—	—	—	—	—	(233)
Asset Retirement Obligation (net of taxes of \$1) (9)	—	(2)	—	—	—	—	—	(2)
Like-Kind Exchange Tax Position (net of taxes of \$9, \$75 and \$66, respectively) (10)	(0.03)	—	23	—	—	—	(49)	(26)
Reassessment of Deferred Income Taxes (entire amount represents tax expense) (11)	(0.04)	18	(3)	—	—	1	(58)	(42)
Tax Settlements (net of taxes of \$1) (12)	(0.01)	(5)	—	—	—	—	—	(5)
Noncontrolling Interests (net of taxes of \$16) (13)	0.08	75	—	—	—	—	—	75
<b>2017 Adjusted (non-GAAP) Operating Earnings (Loss)</b>	<b>2.06</b>	<b>729</b>	<b>468</b>	<b>332</b>	<b>236</b>	<b>290</b>	<b>(112)</b>	<b>1,943</b>
<b>Year Over Year Effects on Earnings:</b>								
ComEd, PECO, BGE and PHI Margins:								
Weather	0.06	—	— (d)	41	— (d)	19 (d)	—	60
Load	0.04	—	— (d)	19	— (d)	21 (d)	—	40
Other Energy Delivery (14)	(0.20)	—	(129) (e)	(36) (e)	(15) (e)	(12) (e)	—	(192)
Generation Energy Margins, Excluding Mark-to-Market:								
Nuclear Volume (15)	0.08	75	—	—	—	—	—	75
Nuclear Fuel Cost (16)	0.01	7	—	—	—	—	—	7
Capacity Pricing (17)	0.15	148	—	—	—	—	—	148
Zero Emission Credit Revenue (18)	0.32	306	—	—	—	—	—	306
Market and Portfolio Conditions (19)	(0.39)	(381)	—	—	—	—	—	(381)
Operating and Maintenance Expense:								
Labor, Contracting and Materials (20)	0.10	122	2	(7)	(1)	(14)	—	102
Planned Nuclear Refueling Outages (21)	0.03	26	—	—	—	—	—	26
Pension and Non-Pension Postretirement Benefits	0.02	13	1	4	1	6	—	25
Other Operating and Maintenance (22)	0.06	80	85	(65)	(38)	(16)	14	60
Depreciation and Amortization Expense (23)	(0.13)	(29)	(46)	(8)	(7)	(32)	(3)	(125)
Interest Expense, Net	0.02	22	1	(1)	1	(8)	1	16
Tax Cuts and Jobs Act Tax Savings (24)	0.50	146	151	49	72	100	(32)	486
Income Taxes (25)	0.02	(15)	(6)	17	—	(3)	28	21
Equity in Losses of Unconsolidated Affiliates	—	2	—	—	—	—	—	2
Noncontrolling Interests (26)	(0.20)	(197)	—	—	—	—	—	(197)
Other (27)	0.05	69	(4)	(7)	(4)	(4)	(5)	45
Share Differential (28)	(0.05)	—	—	—	—	—	—	—
<b>2018 Adjusted (non-GAAP) Operating Earnings (Loss)</b>	<b>2.55</b>	<b>1,123</b>	<b>523</b>	<b>338</b>	<b>245</b>	<b>347</b>	<b>(109)</b>	<b>2,467</b>
<b>2018 Adjusted (non-GAAP) Operating Earnings (Loss) Adjustments:</b>								
Mark-to-Market Impact of Economic Hedging Activities (net of taxes of \$23, \$3 and \$26, respectively)	(0.08)	(65)	—	—	—	—	(9)	(74)
Unrealized Losses Related to NDT Fund Investments (net of taxes of \$118) (1)	(0.10)	(94)	—	—	—	—	—	(94)
Merger and Integration Costs (net of taxes of \$1, \$0 and \$1, respectively) (3)	—	(4)	—	—	(1)	—	—	(5)
Long-Lived Asset Impairments (net of taxes of \$13) (5)	(0.04)	(36)	—	—	—	—	—	(36)
Plant Retirements and Divestitures (net of taxes of \$147, \$1 and \$148, respectively) (6)	(0.43)	(424)	—	—	—	—	2	(422)
Cost Management Program (net of taxes of \$7, \$1, \$1, \$1 and \$10, respectively) (7)	(0.03)	(22)	—	(2)	(2)	(3)	—	(29)
Asset Retirement Obligation (net of taxes of \$6) (9)	(0.02)	—	—	—	—	(16)	—	(16)
Change in Environmental Liabilities (net of taxes of \$1)	—	4	—	—	—	—	—	4
Reassessment of Deferred Income Taxes (entire amount represents tax expense) (11)	0.03	29	—	—	—	8	(10)	27
Noncontrolling Interests (net of taxes of \$9) (13)	0.04	36	—	—	—	—	—	36
<b>2018 GAAP Net Income (Loss)</b>	<b>\$ 1.92</b>	<b>\$ 547</b>	<b>\$ 523</b>	<b>\$ 336</b>	<b>\$ 242</b>	<b>\$ 336</b>	<b>\$ (126)</b>	<b>\$ 1,858</b>

Note:

Unless otherwise noted, the income tax impact of each reconciling item between GAAP Net Income and Adjusted (non-GAAP) Operating Earnings is based on the marginal statutory federal and state income tax rates for each Registrant, taking into account whether the income or expense item is taxable or deductible, respectively, in whole or in part. For all items except the unrealized gains and losses related to NDT fund investments, the marginal statutory income tax rates for 2018 and 2017 ranged from 26.0 percent to 29.0 percent and 39.0 percent to 41.0 percent, respectively. Under IRS regulations, NDT fund investment returns are taxed at different rates for investments if they are in qualified or non-qualified funds. The effective tax rates for the unrealized gains and losses related to NDT fund investments were 55.5 percent and 46.2 percent for the nine months ended September 30, 2018 and 2017, respectively.

- (a) PHI consolidated results includes Pepco, DPL and ACE.
- (b) Other primarily includes eliminating and consolidating adjustments, Exelon's corporate operations, shared service entities and other financing and investment activities.
- (c) Certain immaterial prior year amounts in the Registrants' Consolidated Statements of Operations and Comprehensive Income have been recasted to reflect new accounting standards issued by the FASB and adopted as of January 1, 2018.
- (d) For ComEd, BGE, Pepco and DPL Maryland, customer rates are adjusted to eliminate the impacts of weather and customer usage on distribution volumes.
- (e) For regulatory recovery mechanisms, including ComEd's distribution formula rate, ComEd, PECO, BGE and PHI utilities transmission formula rates, and riders across all utilities, revenues increase and decrease i) as fully recoverable costs fluctuate (with no impact on net earnings), and ii) pursuant to changes in rate base, capital structure and ROE (which impact net earnings).
- (1) Reflects the impact of net unrealized gains and losses on Generation's NDT fund investments for Non-Regulatory and Regulatory Agreement Units. The impacts of the Regulatory Agreement Units, including the associated income taxes, are contractually eliminated, resulting in no earnings impact.
- (2) Represents the non-cash amortization of intangible assets, net, primarily related to commodity contracts recorded at fair value related to the ConEdison Solutions and FitzPatrick acquisitions.
- (3) Reflects certain costs associated with mergers and acquisitions, including, if and when applicable, professional fees, employee-related expenses and integration activities. In 2017, reflects costs related to the PHI and FitzPatrick acquisitions, offset at PHI by the anticipated recovery of previously incurred PHI acquisition costs. In 2018, reflects costs related to the PHI acquisition.
- (4) Primarily reflects a decrease in reserves for uncertain tax positions related to the deductibility of certain merger commitments associated with the 2012 CEG and 2016 PHI acquisitions.
- (5) In 2017, primarily reflects charges to earnings related to the impairment of the ExGen Texas Power, LLC (EGTP) assets held for sale. In 2018, primarily reflects the impairment of certain wind projects at Generation.
- (6) In 2017, primarily reflects accelerated depreciation and amortization expenses and one-time charges associated with Generation's previous decision to early retire the Three Mile Island nuclear facility. In 2018, primarily reflects accelerated depreciation and amortization expenses and one-time charges associated with Generation's decision to early retire the Oyster Creek nuclear facility, a charge associated with a remeasurement of the Oyster Creek Asset Retirement Obligation (ARO) and accelerated depreciation and amortization expenses associated with the 2017 decision to early retire the Three Mile Island nuclear facility, partially offset by a gain associated with Generation's sale of its electrical contracting business.
- (7) Primarily represents severance and reorganization costs related to a cost management program.
- (8) Represents the excess of the fair value of assets and liabilities acquired over the purchase price for the FitzPatrick acquisition.
- (9) In 2017, reflects a non-cash benefit pursuant to the annual update of the Generation nuclear decommissioning obligation related to the non-regulatory units. In 2018, reflects an increase at Pepco related primarily to asbestos identified at its Buzzard Point property.
- (10) Represents adjustments to income tax, penalties and interest expenses in the second quarter of 2017 as a result of the finalization of the IRS tax computation related to Exelon's like-kind exchange tax position.
- (11) In 2017, reflects the changes in the Illinois and District of Columbia statutory tax rate and changes in forecasted apportionment. In 2018, reflects an adjustment to the remeasurement of deferred income taxes as a result of the Tax Cuts and Jobs Act (TCJA) and changes in forecasted apportionment.
- (12) Reflects benefits related to the favorable settlement in 2017 of certain income tax positions related to PHI's unregulated business interests.
- (13) Represents elimination from Generation's results of the noncontrolling interests related to certain exclusion items, primarily related to the impact of unrealized gains and losses on NDT fund investments at CENG.
- (14) For all utilities, primarily reflects lower revenues resulting from the anticipated pass back of TCJA tax savings through customer rates, partially offset by higher mutual assistance revenues. Additionally, for ComEd, reflects decreased revenues resulting from the change, effective June 1, 2017, to defer and recover over time energy efficiency costs pursuant to the Illinois Future Energy Jobs Act (FEJA), partially offset by increased electric distribution and energy efficiency revenues due to higher rate base. For BGE and PHI, reflects increased revenue as a result of rate increases.
- (15) Primarily reflects the acquisition of the FitzPatrick nuclear facility and decreased nuclear outage days.
- (16) Primarily reflects a decrease in fuel prices, partially offset by increased nuclear output as a result of the FitzPatrick acquisition.
- (17) Primarily reflects increased capacity prices in the Mid-Atlantic, New England and Midwest regions.
- (18) Reflects the impact of the New York Clean Energy and Illinois Zero Emission Standards, including the impact of zero emission credits generated in Illinois from June 1, 2017 through December 31, 2017.
- (19) Primarily reflects lower realized energy prices, the absence of EGTP revenues net of purchased power and fuel expense resulting from its deconsolidation in the fourth quarter of 2017, lower energy efficiency revenues and decreased revenues related to the sale of Generation's electrical contracting business, partially offset by the addition of two combined-cycle gas turbines in Texas and the impacts of Generation's natural gas portfolio.
- (20) For Generation, primarily reflects decreased spending related to energy efficiency projects and decreased costs related to the sale of Generation's electrical contracting business. Additionally, for the utilities, primarily reflects increased mutual assistance expenses.
- (21) Primarily reflects a decrease in the number of nuclear outage days in 2018, excluding Salem.
- (22) For Generation, primarily reflects the impact of a supplemental NEIL insurance distribution and fewer outage days at Salem. For ComEd, primarily reflects the change, effective June 1, 2017, to defer and recover over time energy efficiency costs pursuant to FEJA and decreased storm costs. For PECO, primarily reflects increased storm costs related to the March 2018 winter storms and an increase in uncollectible accounts expense. For BGE, primarily reflects increased storm costs related to the March 2018 winter storms. For PHI, primarily reflects an increase in uncollectible accounts expense. Additionally, for the utilities, reflects increased mutual assistance expenses.
- (23) Reflects ongoing capital expenditures across all operating companies. For ComEd, primarily reflects the amortization of deferred energy efficiency costs pursuant to FEJA. For BGE, primarily reflects certain regulatory assets that became fully amortized as of December 31, 2017. For PHI reflects increased amortization of Pepco's DC PLUG regulatory asset, which is offset in Other Energy and Delivery.
- (24) Reflects the benefit of lower federal income tax rates and the settlement of a portion of the deferred income tax regulatory liabilities established upon enactment of TCJA, which is predominantly offset at the utilities in Other Energy Delivery as these tax benefits are anticipated to be passed back through customer rates.
- (25) For Generation, primarily reflects one-time tax adjustments and a reduction in renewable tax credits. For PECO, primarily reflects an increase in the repairs tax deduction.
- (26) Reflects elimination from Generation's results of activity attributable to noncontrolling interests, primarily for CENG and the Renewables Joint Venture.
- (27) For Generation, primarily reflects higher realized NDT fund gains.
- (28) Reflects the impact on earnings per share due to the increase in Exelon's average diluted common shares outstanding as a result of the June 2017 common stock issuance.



**EXELON CORPORATION**  
**GAAP Consolidated Statements of Operations and**  
**Adjusted (non-GAAP) Operating Earnings Reconciling Adjustments**  
(unaudited)  
(in millions)

	Generation					
	Three Months Ended September 30, 2018			Three Months Ended September 30, 2017 (b)		
	GAAP (a)	Non-GAAP Adjustments		GAAP (a)	Non-GAAP Adjustments	
<b>Operating revenues</b>	\$ 5,278	\$ (6)	(c)	\$ 4,750	\$ (39)	(c),(e)
<b>Operating expenses</b>						
Purchased power and fuel	2,980	46	(c),(i)	2,331	9	(c),(e),(i)
Operating and maintenance	1,370	(104)	(f),(h),(i),(j)	1,376	(68)	(f),(g),(h),(i),(j)
Depreciation and amortization	468	(152)	(i)	410	(106)	(i)
Taxes other than income	143	—		141	—	
<b>Total operating expenses</b>	<u>4,961</u>			<u>4,258</u>		
<b>Loss on sales of assets and businesses</b>	(6)	6	(i)	(2)	2	(i)
<b>Bargain purchase gain</b>	—	—		7	(7)	(k)
<b>Operating income</b>	<u>311</u>			<u>497</u>		
<b>Other income and (deductions)</b>						
Interest expense, net	(101)	(4)	(c)	(113)	—	
Other, net	179	(69)	(c),(d)	209	(118)	(d)
<b>Total other income and (deductions)</b>	<u>78</u>			<u>96</u>		
<b>Income before income taxes</b>	389			593		
<b>Income taxes</b>	78	74	(c),(d),(f),(h),(i),(j),(l)	239	(19)	(c),(d),(e),(f),(g),(h),(i),(j),(l)
<b>Equity in losses of unconsolidated affiliates</b>	(11)	—		(8)	—	
<b>Net income</b>	300			346		
<b>Net income attributable to noncontrolling interests</b>	66	(21)	(n)	42	(20)	(n)
<b>Net income attributable to membership interest</b>	<u>\$ 234</u>			<u>\$ 304</u>		

	Generation					
	Nine Months Ended September 30, 2018			Nine Months Ended September 30, 2017 (b)		
	GAAP (a)	Non-GAAP Adjustments		GAAP (a)	Non-GAAP Adjustments	
<b>Operating revenues</b>	\$ 15,368	\$ 96	(c)	\$ 13,843	\$ 77	(c),(e)
<b>Operating expenses</b>						
Purchased power and fuel	8,552	(61)	(c),(i)	7,286	(133)	(c),(e),(i)
Operating and maintenance	4,126	(202)	(f),(h),(i),(j)	4,879	(630)	(f),(g),(h),(i),(j)
Depreciation and amortization	1,383	(441)	(i)	1,046	(143)	(e),(i)
Taxes other than income	414	—		425	—	
<b>Total operating expenses</b>	<u>14,475</u>			<u>13,636</u>		
<b>Gain on sales of assets and businesses</b>	48	(48)	(i)	3	1	(i)
<b>Bargain purchase gain</b>	—	—		233	(233)	(k)
<b>Operating income</b>	<u>941</u>			<u>443</u>		
<b>Other income and (deductions)</b>						
Interest expense, net	(305)	(4)	(c)	(342)	18	(h),(m)
Other, net	164	200	(c),(d)	648	(392)	(d)
<b>Total other income and (deductions)</b>	<u>(141)</u>			<u>306</u>		
<b>Income before income taxes</b>	800			749		
<b>Income taxes</b>	110	337	(c),(d),(f),(h),(i),(j),(l)	215	210	(c),(d),(e),(f),(g),(h),(i),(j),(l),(m)
<b>Equity in losses of unconsolidated affiliates</b>	(23)	—		(26)	—	
<b>Net income</b>	667			508		
<b>Net income attributable to noncontrolling interests</b>	120	35	(n)	21	(75)	(n)
<b>Net income attributable to membership interest</b>	<u>\$ 547</u>			<u>\$ 487</u>		

- (a) Results reported in accordance with accounting principles generally accepted in the United States (GAAP).
- (b) Certain immaterial prior year amounts in the Registrants' Consolidated Statements of Operations and Comprehensive Income have been recasted to reflect new accounting standards issued by the FASB and adopted as of January 1, 2018.
- (c) Adjustment to exclude the mark-to-market impact of Generation's economic hedging activities, net of intercompany eliminations.
- (d) Adjustment to exclude the impact of net unrealized gains and losses on Generation's NDT fund investments for Non-Regulatory and Regulatory Agreement Units. The impacts of the Regulatory Agreement Units, including the associated income taxes, are contractually eliminated, resulting in no earnings impact.
- (e) Adjustment to exclude the non-cash amortization of intangible assets, net, primarily related to commodity contracts recorded at fair value related to the ConEdison Solutions and FitzPatrick acquisitions.
- (f) Adjustment to exclude certain costs associated with mergers and acquisitions, including, if and when applicable, professional fees, employee-related expenses and integration activities. In 2017, reflects costs related to the PHI and FitzPatrick acquisitions. In 2018, reflects costs related to the PHI acquisition.
- (g) Adjustment to exclude a non-cash benefit pursuant to the annual update of the Generation nuclear decommissioning obligation related to the non-regulatory units in 2017.
- (h) Adjustment to exclude charges to earnings related to the impairment of the EGTP assets held for sale in 2017, and in 2018 the impairment of certain wind projects.
- (i) Adjustment to exclude accelerated depreciation and amortization expenses and one-time charges associated with Generation's previous decision to early retire the Three Mile Island nuclear facility in 2017. In 2018, primarily reflects accelerated depreciation and amortization expenses and one-time charges associated with Generation's decision to early retire the Oyster Creek nuclear facility, a charge associated with a remeasurement of the Oyster Creek ARO and accelerated depreciation and amortization expenses associated with the 2017 decision to early retire the Three Mile Island nuclear facility, partially offset by a gain associated with Generation's sale of its electrical contracting business.
- (j) Adjustment to exclude primarily severance and reorganization costs related to a cost management program.
- (k) Adjustment to exclude the excess of the fair value of assets and liabilities acquired over the purchase price for the FitzPatrick acquisition.
- (l) Adjustment to exclude the changes in the Illinois and District of Columbia statutory tax rate and changes in forecasted apportionment in 2017, and in 2018, an adjustment to the remeasurement of deferred income taxes as a result of the TCJA, and changes in forecasted apportionment.
- (m) Adjustment to exclude benefits related to the favorable settlement in 2017 of certain income tax positions related to PHI's unregulated business interests.
- (n) Adjustment to exclude the elimination from Generation's results of the noncontrolling interest related to certain exclusion items, primarily related to the impact of unrealized gains and losses on NDT fund investments at CENG.

**EXELON CORPORATION**  
**GAAP Consolidated Statements of Operations and**  
**Adjusted (non-GAAP) Operating Earnings Reconciling Adjustments**  
(unaudited)  
(in millions)

	ComEd			
	Three Months Ended September 30, 2018		Three Months Ended September 30, 2017 (b)	
	GAAP (a)	Non-GAAP Adjustments	GAAP (a)	Non-GAAP Adjustments
<b>Operating revenues</b>	\$ 1,598	\$ —	\$ 1,571	\$ —
<b>Operating expenses</b>				
Purchased power and fuel	619	—	529	—
Operating and maintenance	337	—	346	—
Depreciation and amortization	237	—	212	—
Taxes other than income	82	—	80	—
<b>Total operating expenses</b>	<u>1,275</u>		<u>1,167</u>	
<b>Operating income</b>	<u>323</u>		<u>404</u>	
<b>Other income and (deductions)</b>				
Interest expense, net	(85)	—	(89)	—
Other, net	7	—	5	—
<b>Total other income and (deductions)</b>	<u>(78)</u>		<u>(84)</u>	
<b>Income before income taxes</b>	245		320	
<b>Income taxes</b>	52	—	131	3 (c)
<b>Net income</b>	<u>\$ 193</u>		<u>\$ 189</u>	
	Nine Months Ended September 30, 2018		Nine Months Ended September 30, 2017 (b)	
	GAAP (a)	Non-GAAP Adjustments	GAAP (a)	Non-GAAP Adjustments
<b>Operating revenues</b>	\$ 4,508	\$ —	\$ 4,227	\$ —
<b>Operating expenses</b>				
Purchased power and fuel	1,702	—	1,241	—
Operating and maintenance	974	—	1,096	(1) (d)
Depreciation and amortization	696	—	631	—
Taxes other than income	238	—	223	—
<b>Total operating expenses</b>	<u>3,610</u>		<u>3,191</u>	
<b>Gain on sales of assets</b>	5	—	—	—
<b>Operating income</b>	<u>903</u>		<u>1,036</u>	
<b>Other income and (deductions)</b>				
Interest expense, net	(261)	—	(275)	14 (d)
Other, net	21	—	14	—
<b>Total other income and (deductions)</b>	<u>(240)</u>		<u>(261)</u>	
<b>Income before income taxes</b>	663		775	
<b>Income taxes</b>	140	—	328	(6) (c),(d),(e)
<b>Net income</b>	<u>\$ 523</u>		<u>\$ 447</u>	

(a) Results reported in accordance with accounting principles generally accepted in the United States (GAAP).

(b) Certain immaterial prior year amounts in the Registrants' Consolidated Statements of Operations and Comprehensive Income have been recasted to reflect new accounting standards issued by the FASB and adopted as of January 1, 2018.

(c) Adjustment to exclude the non-cash impact of the remeasurement of state deferred income taxes, primarily as a result of changes in forecasted apportionment related to changes in the Illinois statutory tax rate and changes in forecasted apportionment.

(d) Adjustment to exclude adjustments to income tax, penalties and interest expenses in the second quarter of 2017 as a result of the finalization of the IRS tax computation related to Exelon's like-kind exchange tax position.

(e) Adjustment to exclude certain costs associated with mergers and acquisitions, including, if and when applicable, professional fees, employee-related expenses and integration activities related to the PHI acquisition, partially offset in 2016 at ComEd by the anticipated recovery of previously incurred PHI acquisition costs.

**EXELON CORPORATION**  
**GAAP Consolidated Statements of Operations and**  
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(unaudited)  
(in millions)

	PECO			
	Three Months Ended September 30, 2018		Three Months Ended September 30, 2017	
	GAAP (a)	Non-GAAP Adjustments	GAAP (a)	Non-GAAP Adjustments
<b>Operating revenues</b>	\$ 757	\$ —	\$ 715	\$ —
<b>Operating expenses</b>				
Purchased power and fuel	263	—	235	—
Operating and maintenance	219	(1) (b)	197	(3) (b)
Depreciation and amortization	75	—	72	—
Taxes other than income	46	—	42	—
<b>Total operating expenses</b>	<u>603</u>		<u>546</u>	
<b>Operating income</b>	<u>154</u>		<u>169</u>	
<b>Other income and (deductions)</b>				
Interest expense, net	(32)	—	(31)	—
Other, net	2	—	2	—
<b>Total other income and (deductions)</b>	<u>(30)</u>		<u>(29)</u>	
<b>Income before income taxes</b>	124		140	
<b>Income taxes</b>	(2)	—	28	1 (b)
<b>Net income</b>	<u>\$ 126</u>		<u>\$ 112</u>	

	PECO			
	Nine Months Ended September 30, 2018		Nine Months Ended September 30, 2017	
	GAAP (a)	Non-GAAP Adjustments	GAAP (a)	Non-GAAP Adjustments
<b>Operating revenues</b>	\$ 2,275	\$ —	\$ 2,141	\$ —
<b>Operating expenses</b>				
Purchased power and fuel	818	—	719	—
Operating and maintenance	686	(3) (b)	595	(8) (b),(c)
Depreciation and amortization	224	—	213	—
Taxes other than income	125	—	116	—
<b>Total operating expenses</b>	<u>1,853</u>		<u>1,643</u>	
<b>Gain on sales of assets</b>	1	—	—	—
<b>Operating income</b>	<u>423</u>		<u>498</u>	
<b>Other income and (deductions)</b>				
Interest expense, net	(96)	—	(93)	—
Other, net	4	—	6	—
<b>Total other income and (deductions)</b>	<u>(92)</u>		<u>(87)</u>	
<b>Income before income taxes</b>	331		411	
<b>Income taxes</b>	(5)	1 (b)	84	3 (b),(c)
<b>Net income</b>	<u>\$ 336</u>		<u>\$ 327</u>	

(a) Results reported in accordance with accounting principles generally accepted in the United States (GAAP).

(b) Adjustment to exclude reorganization costs related to a cost management program.

(c) Adjustment to exclude certain costs associated with mergers and acquisitions, including, if and when applicable, professional fees, employee-related expenses and integration activities related to the PHI acquisition.

**EXELON CORPORATION**  
**GAAP Consolidated Statements of Operations and**  
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(unaudited)  
(in millions)

BGE

	Three Months Ended September 30, 2018		Three Months Ended September 30, 2017 (b)	
	GAAP (a)	Non-GAAP Adjustments	GAAP (a)	Non-GAAP Adjustments
<b>Operating revenues</b>	\$ 731	\$ —	\$ 738	\$ —
<b>Operating expenses</b>				
Purchased power and fuel	272	—	269	—
Operating and maintenance	182	(1) (c)	175	(4) (c)
Depreciation and amortization	110	—	109	—
Taxes other than income	64	—	61	—
<b>Total operating expenses</b>	<u>628</u>		<u>614</u>	
<b>Operating income</b>	<u>103</u>		<u>124</u>	
<b>Other income and (deductions)</b>				
Interest expense, net	(27)	—	(26)	—
Other, net	5	—	4	—
<b>Total other income and (deductions)</b>	<u>(22)</u>		<u>(22)</u>	
<b>Income before income taxes</b>	81		102	
<b>Income taxes</b>	18	—	40	2 (c)
<b>Net income</b>	<u>\$ 63</u>		<u>\$ 62</u>	

	Nine Months Ended September 30, 2018		Nine Months Ended September 30, 2017 (b)	
	GAAP (a)	Non-GAAP Adjustments	GAAP (a)	Non-GAAP Adjustments
<b>Operating revenues</b>	\$ 2,369	\$ —	\$ 2,363	\$ —
<b>Operating expenses</b>				
Purchased power and fuel	881	—	853	—
Operating and maintenance	578	(4) (c),(d)	532	(9) (c),(d)
Depreciation and amortization	358	—	348	—
Taxes other than income	188	—	180	—
<b>Total operating expenses</b>	<u>2,005</u>		<u>1,913</u>	
<b>Gain on sales of assets</b>	1	—	—	—
<b>Operating income</b>	<u>365</u>		<u>450</u>	
<b>Other income and (deductions)</b>				
Interest expense, net	(78)	—	(80)	—
Other, net	14	—	12	—
<b>Total other income and (deductions)</b>	<u>(64)</u>		<u>(68)</u>	
<b>Income before income taxes</b>	301		382	
<b>Income taxes</b>	59	1 (c),(d)	151	4 (c),(d)
<b>Net income</b>	<u>\$ 242</u>		<u>\$ 231</u>	

(a) Results reported in accordance with accounting principles generally accepted in the United States (GAAP).

(b) Certain immaterial prior year amounts in the Registrants' Consolidated Statements of Operations and Comprehensive Income have been recasted to reflect new accounting standards issued by the FASB and adopted as of January 1, 2018.

(c) Adjustment to exclude reorganization costs related to a cost management program.

(d) Adjustment to exclude certain costs associated with mergers and acquisitions, including, if and when applicable, professional fees, employee-related expenses, integration activities, and upfront credit facilities fees related to the PHI acquisition.

**EXELON CORPORATION**  
**GAAP Consolidated Statements of Operations and**  
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(unaudited)  
(in millions)

PHI (c)

	Three Months Ended September 30, 2018		Three Months Ended September 30, 2017 (b)	
	GAAP (a)	Non-GAAP Adjustments	GAAP (a)	Non-GAAP Adjustments
<b>Operating revenues</b>	\$ 1,361	\$ —	\$ 1,310	\$ —
<b>Operating expenses</b>				
Purchased power and fuel	509	—	473	—
Operating and maintenance	292	(24) (d), (h)	251	15 (f)
Depreciation and amortization	192	—	179	—
Taxes other than income	123	—	122	—
<b>Total operating expenses</b>	<u>1,116</u>		<u>1,025</u>	
<b>Operating income</b>	<u>245</u>		<u>285</u>	
<b>Other income and (deductions)</b>				
Interest expense, net	(65)	—	(62)	—
Other, net	11	—	13	—
<b>Total other income and (deductions)</b>	<u>(54)</u>		<u>(49)</u>	
<b>Income before income taxes</b>	191		236	
<b>Income taxes</b>	4	16 (d),(e), (h)	83	(8) (f)
<b>Net income</b>	<u>\$ 187</u>		<u>\$ 153</u>	

	Nine Months Ended September 30, 2018		Nine Months Ended September 30, 2017 (b)	
	GAAP (a)	Non-GAAP Adjustments	GAAP (a)	Non-GAAP Adjustments
<b>Operating revenues</b>	\$ 3,688	\$ —	\$ 3,557	\$ —
<b>Operating expenses</b>				
Purchased power and fuel	1,410	—	1,318	—
Operating and maintenance	857	(26) (d), (h)	774	25 (f),(g)
Depreciation and amortization	555	—	511	—
Taxes other than income	343	—	344	—
<b>Total operating expenses</b>	<u>3,165</u>		<u>2,947</u>	
<b>Gain on sales of assets</b>	—	—	1	—
<b>Operating income</b>	<u>523</u>		<u>611</u>	
<b>Other income and (deductions)</b>				
Interest expense, net	(193)	—	(183)	—
Other, net	33	—	40	—
<b>Total other income and (deductions)</b>	<u>(160)</u>		<u>(143)</u>	
<b>Income before income taxes</b>	363		468	
<b>Income taxes</b>	28	15 (d),(e), (h)	109	44 (f),(g)
<b>Equity in earnings of unconsolidated affiliates</b>	1		—	
<b>Net income</b>	<u>\$ 336</u>		<u>\$ 359</u>	

(a) Results reported in accordance with accounting principles generally accepted in the United States (GAAP).

(b) Certain immaterial prior year amounts in the Registrants' Consolidated Statements of Operations and Comprehensive Income have been recasted to reflect new accounting standards issued by the FASB and adopted as of January 1, 2018.

(c) PHI consolidated results includes Pepco, DPL and ACE.

(d) Adjustment to exclude reorganization costs related to a cost management program.

(e) Adjustment to exclude an adjustment to the remeasurement of deferred income taxes as a result of TCJA.

- (f) Adjustment to exclude certain costs associated with mergers and acquisitions, including, if and when applicable, professional fees, employee-related expenses and integration activities. In 2017, reflects costs related to the PHI acquisition, partially offset at PHI by the anticipated recovery of previously incurred PHI acquisition costs.
- (g) Adjustment to exclude a decrease in reserves for uncertain tax positions related to the deductibility of certain merger commitments associated with the 2016 PHI acquisition.
- (h) Adjustment to exclude an increase at Pepco related primarily to asbestos identified at its Buzzard Point property.

**EXELON CORPORATION**  
**GAAP Consolidated Statements of Operations and**  
**Adjusted (non-GAAP) Operating Earnings Reconciling Adjustments**  
(unaudited)  
(in millions)

	Other (a)			
	Three Months Ended September 30, 2018		Three Months Ended September 30, 2017 (b)	
	GAAP (c)	Non-GAAP Adjustments	GAAP (c)	Non-GAAP Adjustments
<b>Operating revenues</b>	\$ (322)	\$ —	\$ (316)	\$ —
<b>Operating expenses</b>				
Purchased power and fuel	(311)	—	(295)	—
Operating and maintenance	(54)	—	(70)	—
Depreciation and amortization	23	—	20	—
Taxes other than income	11	—	10	—
<b>Total operating expenses</b>	<b>(331)</b>		<b>(335)</b>	
<b>Gain on sales of assets and businesses</b>	<b>1</b>	<b>—</b>	<b>1</b>	<b>—</b>
<b>Operating income</b>	<b>10</b>		<b>20</b>	
<b>Other income and (deductions)</b>				
Interest expense, net	(83)	12 (d)	(65)	—
Other, net	(10)	—	(23)	—
<b>Total other income and (deductions)</b>	<b>(93)</b>		<b>(88)</b>	
<b>Loss before income taxes</b>	<b>(83)</b>		<b>(68)</b>	
<b>Income taxes</b>	<b>(13)</b>	<b>(17)</b> (d),(h),(k)	<b>(70)</b>	<b>39</b> (d),(e),(g),(h),(i),(k)
<b>Equity in earnings of unconsolidated affiliates</b>	<b>1</b>	<b>—</b>	<b>1</b>	<b>—</b>
<b>Net (loss) income</b>	<b>(69)</b>		<b>3</b>	
<b>Net income attributable to noncontrolling interests</b>	<b>1</b>		<b>—</b>	<b>—</b>
<b>Net (loss) income attributable to common shareholders</b>	<b>\$ (70)</b>		<b>\$ 3</b>	

	Other (a)			
	Nine Months Ended September 30, 2018		Nine Months Ended September 30, 2017 (b)	
	GAAP (c)	Non-GAAP Adjustments	GAAP (c)	Non-GAAP Adjustments
<b>Operating revenues</b>	\$ (1,038)	\$ —	\$ (951)	\$ —
<b>Operating expenses</b>				
Purchased power and fuel	(989)	—	(890)	—
Operating and maintenance	(185)	1 (i)	(218)	(10) (e),(f),(i)
Depreciation and amortization	68	—	65	—
Taxes other than income	34	—	25	—
<b>Total operating expenses</b>	<b>(1,072)</b>		<b>(1,018)</b>	
<b>Operating income</b>	<b>34</b>		<b>67</b>	
<b>Other income and (deductions)</b>				
Interest expense, net	(205)	12 (d)	(221)	27 (j)
Other, net	(24)	—	(77)	(1) (j)
<b>Total other income and (deductions)</b>	<b>(229)</b>		<b>(298)</b>	
<b>Loss before income taxes</b>	<b>(195)</b>		<b>(231)</b>	
<b>Income taxes</b>	<b>(70)</b>	<b>(6)</b> (d),(h),(k)	<b>(286)</b>	<b>204</b> (d),(e),(f),(g),(h),(k)
<b>Equity in earnings of unconsolidated affiliates</b>	<b>—</b>	<b>—</b>	<b>1</b>	<b>—</b>
<b>Net (loss) income</b>	<b>(125)</b>		<b>56</b>	
<b>Net income attributable to noncontrolling interests</b>	<b>1</b>		<b>—</b>	<b>—</b>
<b>Net (loss) income attributable to common shareholders</b>	<b>\$ (126)</b>		<b>\$ 56</b>	

(a) Other primarily includes eliminating and consolidating adjustments, Exelon's corporate operations, shared service entities and other financing and investment activities.

(b) Certain immaterial prior year amounts in the Registrants' Consolidated Statements of Operations and Comprehensive Income have been recasted to reflect new accounting standards issued by the FASB and adopted as of January 1, 2018.



- (c) Results reported in accordance with accounting principles generally accepted in the United States (GAAP).
- (d) Adjustment to exclude the mark-to-market impact of Exelon's economic hedging activities, net of intercompany eliminations.
- (e) Adjustment to exclude certain costs associated with mergers and acquisitions, including, if and when applicable, professional fees, employee-related expenses and integration activities related to the PHI acquisition.
- (f) Adjustment to exclude primarily a decrease in reserves for uncertain tax positions related to the deductibility of certain merger commitments associated with the 2016 PHI acquisitions.
- (g) Adjustment to exclude charges to earnings related to the impairment of EGTP assets held for sale in 2017.
- (h) Adjustment to exclude accelerated depreciation and amortization expenses and one-time charges associated with Generation's previous decision to early retire the Three Mile Island nuclear facility in 2017. In 2018, primarily reflects accelerated depreciation and amortization expenses and one-time charges associated with Generation's decision to early retire the Oyster Creek nuclear facility and accelerated depreciation and amortization expenses associated with the 2017 decision to early retire the Three Mile Island nuclear facility, partially offset by a gain associated with Generation's sale of its electrical contracting business.
- (i) Adjustment to exclude primarily severance and reorganization costs related to a cost management program.
- (j) Adjustment to exclude adjustments to income tax, penalties and interest expenses in the second quarter of 2017 as a result of the finalization of the IRS tax computation related to Exelon's like-kind exchange tax position.
- (k) Adjustment to exclude in 2017, the changes in the Illinois and District of Columbia statutory tax rate and changes in forecasted apportionment. In 2018, an adjustment to the remeasurement of deferred income taxes as a result of TCJA and changes in forecasted apportionment.

**EXELON CORPORATION**  
**Generation Statistics**

	Three Months Ended				
	September 30, 2018	June 30, 2018	March 31, 2018	December 31, 2017	September 30, 2017
<b>Supply (in GWhs)</b>					
<b>Nuclear Generation</b>					
Mid-Atlantic <sup>(a)</sup>	16,197	16,498	16,229	16,196	16,480
Midwest	23,834	23,100	23,597	23,922	24,362
New York <sup>(a)(e)</sup>	6,518	6,125	7,115	7,410	6,905
<b>Total Nuclear Generation</b>	<b>46,549</b>	<b>45,723</b>	<b>46,941</b>	<b>47,528</b>	<b>47,747</b>
<b>Fossil and Renewables</b>					
Mid-Atlantic	853	907	900	459	596
Midwest	244	321	455	430	218
New England	1,339	816	2,035	1,258	1,919
New York	1	1	1	1	1
ERCOT	3,137	2,303	2,949	2,684	5,703
Other Power Regions <sup>(b)</sup>	2,289	2,221	1,993	1,213	2,149
<b>Total Fossil and Renewables</b>	<b>7,863</b>	<b>6,569</b>	<b>8,333</b>	<b>6,045</b>	<b>10,586</b>
<b>Purchased Power</b>					
Mid-Atlantic	3,504	557	766	961	2,541
Midwest	174	223	336	355	217
New England	7,217	5,953	5,436	4,596	4,513
New York	—	—	—	—	—
ERCOT	1,811	2,320	1,373	1,622	1,199
Other Power Regions <sup>(b)</sup>	5,488	4,502	4,134	4,173	3,982
<b>Total Purchased Power</b>	<b>18,194</b>	<b>13,555</b>	<b>12,045</b>	<b>11,707</b>	<b>12,452</b>
<b>Total Supply/Sales by Region</b>					
Mid-Atlantic <sup>(c)</sup>	20,554	17,962	17,895	17,616	19,617
Midwest <sup>(c)</sup>	24,252	23,644	24,388	24,707	24,797
New England	8,556	6,769	7,471	5,854	6,432
New York	6,519	6,126	7,116	7,411	6,906
ERCOT	4,948	4,623	4,322	4,306	6,902
Other Power Regions <sup>(b)</sup>	7,777	6,723	6,127	5,386	6,131
<b>Total Supply/Sales by Region</b>	<b>72,606</b>	<b>65,847</b>	<b>67,319</b>	<b>65,280</b>	<b>70,785</b>
	Three Months Ended				
	September 30, 2018	June 30, 2018	March 31, 2018	December 31, 2017	September 30, 2017
<b>Outage Days<sup>(d)</sup></b>					
Refueling <sup>(e)</sup>	36	94	68	60	13
Non-refueling <sup>(e)</sup>	12	2	6	18	15
<b>Total Outage Days</b>	<b>48</b>	<b>96</b>	<b>74</b>	<b>78</b>	<b>28</b>

(a) Includes the proportionate share of output where Generation has an undivided ownership interest in jointly-owned generating plants and includes the total output of plants that are fully consolidated (e.g. CENG).

(b) Other Power Regions includes, South, West and Canada.

(c) Includes affiliate sales to PECO, BGE, Pepco, DPL and ACE in the Mid-Atlantic region and affiliate sales to ComEd in the Midwest region.

(d) Outage days exclude Salem.

(e) Includes the ownership of the FitzPatrick nuclear facility from March 31, 2017.

**EXELON CORPORATION**  
**Exelon Generation Statistics**  
Nine Months Ended September 30, 2018 and 2017

Supply (in GWhs)	September 30, 2018	September 30, 2017
<b>Nuclear Generation</b>		
Mid-Atlantic <sup>(a)</sup>	48,924	48,271
Midwest	70,532	69,422
New York <sup>(a)(d)</sup>	19,758	17,623
Total Nuclear Generation	139,214	135,316
<b>Fossil and Renewables</b>		
Mid-Atlantic	2,660	2,330
Midwest	1,020	1,053
New England	4,189	5,921
New York	3	3
ERCOT	8,389	9,388
Other Power Regions	6,503	5,656
Total Fossil and Renewables	22,764	24,351
<b>Purchased Power</b>		
Mid-Atlantic	4,828	8,840
Midwest	733	1,018
New England	18,607	13,920
New York	—	28
ERCOT	5,504	5,724
Other Power Regions	14,124	10,357
Total Purchased Power	43,796	39,887
<b>Total Supply/Sales by Region<sup>(b)</sup></b>		
Mid-Atlantic <sup>(c)</sup>	56,412	59,441
Midwest <sup>(c)</sup>	72,285	71,493
New England	22,796	19,841
New York	19,761	17,654
ERCOT	13,893	15,112
Other Power Regions	20,627	16,013
<b>Total Supply/Sales by Region</b>	<b>205,774</b>	<b>199,554</b>

- (a) Includes the proportionate share of output where Generation has an undivided ownership interest in jointly-owned generating plants and includes the total output of plants that are fully consolidated (e.g. CENG).  
(b) Includes affiliate sales to PECO, BGE, Pepco, DPL and ACE in the Mid-Atlantic region and affiliate sales to ComEd in the Midwest region.  
(c) Includes the ownership of the FitzPatrick nuclear facility from March 31, 2017.

**EXELON CORPORATION**  
**ComEd Statistics**  
**Three Months Ended September 30, 2018 and 2017**

	Electric Deliveries (in GWhs)				Revenue (in millions)		
	2018	2017	% Change	Weather-Normal % Change	2018	2017	% Change
<b>Rate-Regulated Electric Deliveries and Sales<sup>(a)</sup></b>							
Residential	8,845	8,004	10.5 %	(1.5)%	\$ 861	\$ 816	5.5 %
Small commercial & industrial	8,626	8,488	1.6 %	(1.0)%	391	366	6.8 %
Large commercial & industrial	7,450	7,232	3.0 %	1.1 %	131	119	10.1 %
Public authorities & electric railroads	301	302	(0.3)%	(0.5)%	11	11	— %
Other <sup>(b)</sup>	—	—	n/a	n/a	212	235	(9.8)%
Total rate-regulated electric revenues <sup>(c)</sup>	25,222	24,026	5.0 %	(0.5)%	1,606	1,547	3.8 %
<b>Other Rate-Regulated Revenue<sup>(d)</sup></b>							
Total Electric Revenue					\$ (8)	\$ 24	(133.3)%
<b>Purchased Power</b>					\$ 619	\$ 529	17.0 %
<b>% Change</b>							
				<b>Normal</b>	<b>From 2017</b>		<b>From Normal</b>
<b>Heating and Cooling Degree-Days</b>							
Heating Degree-Days		56	42	97		33.3%	(42.3)%
Cooling Degree-Days		895	699	641		28.0%	39.6 %

**Nine Months Ended September 30, 2018 and 2017**

	Electric Deliveries (in GWhs)				Revenue (in millions)		
	2018	2017	% Change	Weather-Normal % Change	2018	2017	% Change
<b>Rate-Regulated Electric Deliveries and Sales<sup>(a)</sup></b>							
Residential	22,019	20,164	9.2%	0.1%	\$ 2,277	\$ 2,071	9.9 %
Small commercial & industrial	24,204	23,634	2.4%	—%	1,132	1,035	9.4 %
Large commercial & industrial	21,398	20,712	3.3%	1.6%	411	346	18.8 %
Public authorities & electric railroads	947	928	2.0%	1.2%	36	33	9.1 %
Other <sup>(b)</sup>	—	—	n/a	n/a	656	671	(2.2)%
Total rate-regulated electric revenues <sup>(c)</sup>	68,568	65,438	4.8%	0.6%	4,512	4,156	8.6 %
<b>Other Rate-Regulated Revenue<sup>(d)</sup></b>							
Total Electric Revenue					\$ (4)	\$ 71	(105.6)%
<b>Purchased Power</b>					\$ 1,702	\$ 1,241	37.1 %
<b>% Change</b>							
				<b>Normal</b>	<b>From 2017</b>		<b>From Normal</b>
<b>Heating and Cooling Degree-Days</b>							
Heating Degree-Days		3,993	3,269	3,972		22.1%	0.5%
Cooling Degree-Days		1,259	962	882		30.9%	42.7%
<b>Number of Electric Customers</b>							
Residential					3,635,678	3,610,091	
Small Commercial & Industrial					380,529	376,309	
Large Commercial & Industrial					1,994	1,954	
Public Authorities & Electric Railroads					4,767	4,763	
Total					4,022,968	3,993,117	

- (a) Reflects delivery volumes and revenues from customers purchasing electricity directly from ComEd and customers purchasing electricity from a competitive electric generation supplier, as all customers are assessed delivery charges. For customers purchasing electricity from ComEd, revenue also reflects the cost of energy and transmission.
- (b) Includes revenues from transmission revenue from PJM, wholesale electric revenue and revenue from other utilities for mutual assistance programs.
- (c) Includes operating revenues from affiliates totaling \$4 million and \$3 million for the three months ended September 30, 2018 and 2017, respectively, and \$23 million and \$12 million for the nine months ended September 30, 2018 and 2017, respectively.
- (d) Includes alternative revenue programs and late payment charges.

**EXELON CORPORATION**  
**PECO Statistics**  
**Three Months Ended September 30, 2018 and 2017**

	Electric and Natural Gas Deliveries				Revenue (in millions)		
	2018	2017	% Change	Weather-Normal % Change	2018	2017	% Change
<b>Electric (in GWhs)</b>							
<b>Rate-Regulated Deliveries and Sales<sup>(a)</sup></b>							
Residential	4,166	3,752	11.0 %	4.7 %	\$ 458	\$ 434	5.5%
Small commercial & industrial	2,315	2,158	7.3 %	2.0 %	108	106	1.9%
Large commercial & industrial	4,378	4,137	5.8 %	4.9 %	64	59	8.5%
Public authorities & electric railroads	189	198	(4.5)%	(4.8)%	7	7	—%
Other <sup>(b)</sup>	—	—	n/a	n/a	59	53	11.3%
Total rate-regulated electric revenues <sup>(c)</sup>	11,048	10,245	7.8 %	4.0 %	696	659	5.6%
<b>Other Rate-Regulated Revenue<sup>(d)</sup></b>					4	3	33.3%
Total Electric Revenue					700	662	5.7%
<b>Natural Gas (in mmcfs)</b>							
<b>Rate-Regulated Gas Deliveries and Sales<sup>(a)</sup></b>							
Residential	2,099	2,177	(3.6)%	0.9 %	36	33	9.1%
Small commercial & industrial	1,776	1,814	(2.1)%	0.2 %	15	14	7.1%
Large commercial & industrial	6	2	200.0 %	12.8 %	—	—	n/a
Transportation	5,693	5,674	0.3 %	3.2 %	5	5	—%
Other <sup>(f)</sup>	—	—	n/a	n/a	1	1	—%
Total rate-regulated natural gas revenues <sup>(g)</sup>	9,574	9,667	(1.0)%	1.6 %	57	53	7.5%
<b>Other Rate-Regulated Revenue<sup>(d)</sup></b>					—	—	n/a
Total Natural Gas Revenues					57	53	7.5%
Total Electric and Natural Gas Revenues					\$ 757	\$ 715	5.9%
<b>Purchased Power and Fuel</b>					\$ 263	\$ 235	11.9%
<b>% Change</b>							
<b>Heating and Cooling Degree-Days</b>	<b>2018</b>	<b>2017</b>	<b>Normal</b>	<b>From 2017</b>	<b>From Normal</b>		
Heating Degree-Days	13	14	27	(7.1)%	(51.9)%		
Cooling Degree-Days	1,124	989	999	13.7 %	12.5 %		

**Nine Months Ended September 30, 2018 and 2017**

	Electric and Natural Gas Deliveries				Revenue (in millions)		
	2018	2017	% Change	Weather-Normal % Change	2018	2017	% Change
<b>Electric (in GWhs)</b>							
<b>Rate-Regulated Deliveries and Sales<sup>(a)</sup></b>							
Residential	10,741	9,939	8.1 %	2.8 %	\$ 1,199	\$ 1,147	4.5 %
Small commercial & industrial	6,273	6,048	3.7 %	0.4 %	306	303	1.0 %
Large commercial & industrial	11,892	11,593	2.6 %	2.5 %	174	168	3.6 %
Public authorities & electric railroads	568	618	(8.1)%	(7.7)%	21	23	(8.7)%
Other <sup>(b)</sup>	—	—	n/a	n/a	181	151	19.9 %
Total rate-regulated electric revenues <sup>(c)</sup>	29,474	28,198	4.5 %	1.9 %	1,881	1,792	5.0 %
<b>Other Rate-Regulated Revenue<sup>(d)</sup></b>					12	10	20.0 %
Total Electric Revenue					1,893	1,802	5.0 %
<b>Natural Gas (in mmcf)</b>							
<b>Rate-Regulated Gas Deliveries and Sales<sup>(a)</sup></b>							
Residential	28,562	24,866	14.9 %	0.2 %	259	225	15.1 %
Small commercial & industrial	15,792	13,944	13.3 %	1.0 %	102	90	13.3 %
Large commercial & industrial	58	15	286.7 %	278.3 %	1	—	n/a
Transportation	19,242	19,122	0.6 %	(3.8)%	16	16	— %
Other <sup>(f)</sup>	—	—	n/a	n/a	4	8	(50.0)%
Total rate-regulated natural gas revenues <sup>(g)</sup>	63,654	57,947	9.8 %	(0.8)%	382	339	12.7 %
<b>Other Rate-Regulated Revenue<sup>(d)</sup></b>					—	—	n/a
Total Natural Gas Revenues					382	339	12.7 %
Total Electric and Natural Gas Revenues					\$ 2,275	\$ 2,141	6.3 %
<b>Purchased Power and Fuel</b>					\$ 818	\$ 719	13.8 %

	2018	2017	Normal	% Change	
				From 2017	From Normal
<b>Heating and Cooling Degree-Days</b>					
Heating Degree-Days	2,892	2,437	2,912	18.7%	(0.7)%
Cooling Degree-Days	1,506	1,404	1,383	7.3%	8.9 %

	Number of Electric Customers		Number of Natural Gas Customers		
	2018	2017	2018	2017	
Residential	1,476,914	1,463,906	Residential	479,732	474,766
Small Commercial & Industrial	152,253	150,964	Small Commercial & Industrial	43,638	43,352
Large Commercial & Industrial	3,124	3,112	Large Commercial & Industrial	1	6
Public Authorities & Electric Railroads	9,561	9,665	Transportation	761	771
Total	1,641,852	1,627,647	Total	524,132	518,895

- (a) Reflects delivery volumes and revenues from customers purchasing electricity directly from PECO and customers purchasing electricity from a competitive electric generation supplier as all customers are assessed distribution charges. For customers purchasing electricity from PECO, revenue also reflects the cost of energy and transmission.
- (b) Includes revenues from transmission revenue from PJM, wholesale electric revenue and revenue from other utilities for mutual assistance programs.
- (c) Includes operating revenues from affiliates totaling \$2 million and \$1 million for the three months ended September 30, 2018 and 2017, respectively, and \$5 million and \$4 million for the nine months ended September 30, 2018 and 2017, respectively.
- (d) Includes alternative revenue programs and late payment charges.
- (e) Reflects delivery volumes and revenues from customers purchasing natural gas directly from PECO and customers purchasing natural gas from a competitive natural gas supplier as all customers are assessed distribution charges. For customers purchasing natural gas from PECO, revenue also reflects the cost of natural gas.
- (f) Includes revenues primarily from off-system sales.
- (g) Includes operating revenues from affiliates totaling less than \$1 million for both the three and nine months ended September 30, 2018 and 2017.

**EXELON CORPORATION**  
**BGE Statistics**  
**Three Months Ended September 30, 2018 and 2017**

	Electric and Natural Gas Deliveries				Revenue (in millions)		
	2018	2017	% Change	Weather-Normal % Change	2018	2017	% Change
<b>Electric (in GWhs)</b>							
<b>Rate-Regulated Deliveries and Sales<sup>(a)</sup></b>							
Residential	3,663	3,370	8.7 %	1.8 %	\$ 366	\$ 352	4.0 %
Small commercial & industrial	825	785	5.1 %	(1.1)%	68	65	4.6 %
Large commercial & industrial	3,909	3,781	3.4 %	0.6 %	117	114	2.6 %
Public authorities & electric railroads	64	64	— %	(5.9)%	7	8	(12.5)%
Other <sup>(b)</sup>	—	—	n/a	n/a	91	85	7.1 %
Total rate-regulated electric revenues <sup>(c)</sup>	8,461	8,000	5.8 %	0.9 %	649	624	4.0 %
<b>Other Rate-Regulated Revenue<sup>(d)</sup></b>					(4)	34	(111.8)%
Total Electric Revenue					645	658	(2.0)%
<b>Natural Gas (in mmcfs)</b>							
<b>Rate-Regulated Gas Deliveries and Sales<sup>(a)</sup></b>							
Residential	2,244	2,395	(6.3)%	(4.5)%	46	44	4.5 %
Small commercial & industrial	813	814	(0.1)%	0.4 %	8	8	— %
Large commercial & industrial	8,227	8,012	2.7 %	2.2 %	17	19	(10.5)%
Other <sup>(e)</sup>	3,144	68	4,523.5 %	n/a	12	3	300.0 %
Total rate-regulated natural gas revenues <sup>(a)</sup>	14,428	11,289	27.8 %	0.6 %	83	74	12.2 %
<b>Other Rate-Regulated Revenue<sup>(d)</sup></b>					3	6	(50.0)%
Total Natural Gas Revenues					86	80	7.5 %
Total Electric and Natural Gas Revenues					\$ 731	\$ 738	(0.9)%
<b>Purchased Power and Fuel</b>					\$ 272	\$ 269	1.1 %

	2018	2017	Normal	% Change	
				From 2017	From Normal
<b>Heating and Cooling Degree-Days</b>					
Heating Degree-Days	31	64	76	(51.6)%	(59.2)%
Cooling Degree-Days	733	595	601	23.2 %	22.0 %

**Nine Months Ended September 30, 2018 and 2017**

	Electric and Natural Gas Deliveries				Revenue (in millions)		
	2018	2017	% Change	Weather-Normal % Change	2018	2017	% Change
<b>Electric (in GWhs)</b>							
<b>Rate-Regulated Deliveries and Sales<sup>(a)</sup></b>							
Residential	9,960	9,126	9.1 %	1.8 %	\$ 1,054	\$ 1,038	1.5 %
Small commercial & industrial	2,309	2,210	4.5 %	(0.2)%	196	193	1.6 %
Large commercial & industrial	10,661	10,422	2.3 %	(0.1)%	325	329	(1.2)%
Public authorities & electric railroads	200	204	(2.0)%	(4.1)%	21	23	(8.7)%
Other <sup>(b)</sup>	—	—	n/a	n/a	246	222	10.8 %
Total rate-regulated electric revenues <sup>(c)</sup>	23,130	21,962	5.3 %	0.7 %	1,842	1,805	2.0 %
<b>Other Rate-Regulated Revenue<sup>(d)</sup></b>					8	90	(91.1)%
Total Electric Revenue					1,850	1,895	(2.4)%
<b>Natural Gas (in mmcfs)</b>							
<b>Rate-Regulated Gas Deliveries and Sales<sup>(a)</sup></b>							
Residential	29,290	24,125	21.4 %	3.2 %	345	289	19.4 %
Small commercial & industrial	7,020	5,667	23.9 %	7.2 %	55	51	7.8 %
Large commercial & industrial	34,044	30,828	10.4 %	5.9 %	88	82	7.3 %
Other <sup>(e)</sup>	11,183	2,463	354.0 %	n/a	49	20	145.0 %
Total rate-regulated natural gas revenues <sup>(a)</sup>	81,537	63,083	29.3 %	4.9 %	537	442	21.5 %
<b>Other Rate-Regulated Revenue<sup>(d)</sup></b>					(18)	26	(169.2)%
Total Natural Gas Revenues					519	468	10.9 %
Total Electric and Natural Gas Revenues					\$ 2,369	\$ 2,363	0.3 %
<b>Purchased Power and Fuel</b>					\$ 881	\$ 853	3.3 %

Heating and Cooling Degree-Days	2018	2017	Normal	% Change	
				From 2017	From Normal
Heating Degree-Days	2,969	2,524	2,974	17.6%	(0.2)%
Cooling Degree-Days	1,032	877	857	17.7%	20.4 %

Number of Electric Customers	2018	2017	Number of Natural Gas Customers	2018	2017
Residential	1,165,012	1,156,659	Residential	631,589	626,039
Small Commercial & Industrial	114,082	113,224	Small Commercial & Industrial	38,175	38,141
Large Commercial & Industrial	12,218	12,144	Large Commercial & Industrial	5,920	5,832
Public Authorities & Electric Railroads	263	274	Total	675,684	670,012
Total	1,291,575	1,282,301			

- (a) Reflects delivery volumes and revenue from customers purchasing electricity directly from BGE and customers purchasing electricity from a competitive electric generation supplier as all customers are assessed distribution charges. For customers purchasing electricity from BGE, revenue also reflects the cost of energy and transmission.
- (b) Includes revenues from transmission revenue from PJM, wholesale electric revenue and revenue from other utilities for mutual assistance programs.
- (c) Includes operating revenues from affiliates totaling \$1 million for both the three months ended September 30, 2018 and 2017, and \$5 million for both the nine months ended September 30, 2018 and 2017.
- (d) Includes alternative revenue programs and late payment charges.
- (e) Reflects delivery volumes and revenues from customers purchasing natural gas directly from BGE and customers purchasing natural gas from a competitive natural gas supplier as all customers are assessed distribution charges. For customers purchasing natural gas from BGE, revenue also reflects the cost of natural gas.
- (f) Includes revenues primarily from off-system sales.
- (g) Includes operating revenues from affiliates totaling \$5 million and \$2 million for the three months ended September 30, 2018 and 2017, respectively, and \$13 million and \$7 million for the nine months ended September 30, 2018 and 2017, respectively.



**EXELON CORPORATION**  
**PEPCO Statistics**  
**Three Months Ended September 30, 2018 and 2017**

	Electric Deliveries (in GWhs)				Revenue (in millions)		
	2018	2017	% Change	Weather - Normal % Change	2018	2017	% Change
<b>Rate-Regulated Deliveries and Sales<sup>(a)</sup></b>							
Residential	2,446	2,281	7.2 %	1.4 %	\$ 306	\$ 291	5.2 %
Small commercial & industrial	327	347	(5.8)%	(8.1)%	39	37	5.4 %
Large commercial & industrial	4,298	4,146	3.7 %	1.3 %	230	211	9.0 %
Public authorities & electric railroads	181	180	0.6 %	— %	8	8	— %
Other <sup>(b)</sup>	—	—	n/a	n/a	47	52	(9.6)%
Total rate-regulated electric revenues <sup>(c)</sup>	7,252	6,954	4.3 %	0.8 %	630	599	5.2 %
<b>Other Rate-Regulated Revenue<sup>(d)</sup></b>					(2)	5	(140.0)%
Total Electric Revenue					\$ 628	\$ 604	4.0 %
<b>Purchased Power</b>					\$ 177	\$ 168	5.4 %
							<b>% Change</b>
<b>Heating and Cooling Degree-Days</b>				<b>Normal</b>		<b>From 2017</b>	<b>From Normal</b>
Heating Degree-Days		2	8	13		(75.0)%	(84.6)%
Cooling Degree-Days		1,283	1,130	1,137		13.5 %	12.8 %

**Nine Months Ended September 30, 2018 and 2017**

	Electric Deliveries (in GWhs)				Revenue (in millions)		
	2018	2017	% Change	Weather - Normal % Change	2018	2017	% Change
<b>Rate-Regulated Deliveries and Sales<sup>(a)</sup></b>							
Residential	6,528	6,038	8.1 %	0.1 %	\$ 792	\$ 751	5.5 %
Small commercial & industrial	982	999	(1.7)%	(4.8)%	104	105	(1.0)%
Large commercial & industrial	11,661	11,306	3.1 %	1.0 %	632	593	6.6 %
Public authorities & electric railroads	531	542	(2.0)%	(2.6)%	24	24	— %
Other <sup>(b)</sup>	—	—	n/a	n/a	145	148	(2.0)%
Total rate-regulated electric revenues <sup>(c)</sup>	19,702	18,885	4.3 %	0.3 %	1,697	1,621	4.7 %
<b>Other Rate-Regulated Revenue<sup>(d)</sup></b>					11	28	(60.7)%
Total Electric Revenue					\$ 1,708	\$ 1,649	3.6 %
<b>Purchased Power</b>					\$ 497	\$ 478	4.0 %
							<b>% Change</b>
<b>Heating and Cooling Degree-Days</b>				<b>Normal</b>		<b>From 2017</b>	<b>From Normal</b>
Heating Degree-Days		2,458	1,963	2,448		25.2%	0.4%
Cooling Degree-Days		1,861	1,679	1,626		10.8%	14.5%
<b>Number of Electric Customers</b>							
					<b>2018</b>	<b>2017</b>	
Residential					802,607	790,032	
Small Commercial & Industrial					53,700	53,543	
Large Commercial & Industrial					21,927	21,733	
Public Authorities & Electric Railroads					147	143	
Total					878,381	865,451	

- (a) Reflects delivery volumes and revenues from customers purchasing electricity directly from Pepco and customers purchasing electricity from a competitive electric generation supplier as all customers are assessed distribution charges. For customers purchasing electricity from Pepco, revenue also reflects the cost of energy and transmission.
- (b) Includes revenues from transmission revenue from PJM, wholesale electric revenue and revenue from other utilities for mutual assistance programs.
- (c) Includes operating revenues from affiliates totaling \$2 million and \$1 million for the three months ended September 30, 2018 and 2017, respectively, and \$5 million and \$4 million for nine months ended September 30, 2018 and 2017, respectively.
- (d) Includes alternative revenue programs and late payment charges.

**EXELON CORPORATION**  
**DPL Statistics**  
**Three Months Ended September 30, 2018 and 2017**

	Electric and Natural Gas Deliveries				Revenue (in millions)		
	2018	2017	% Change	Weather - Normal % Change	2018	2017	% Change
<b>Electric (in GWhs)</b>							
<b>Rate-Regulated Deliveries and Sales<sup>(a)</sup></b>							
Residential	1,537	1,439	6.8%	— %	\$ 180	\$ 185	(2.7)%
Small Commercial & industrial	651	636	2.4%	(0.1)%	48	50	(4.0)%
Large Commercial & industrial	1,282	1,245	3.0%	0.2 %	25	28	(10.7)%
Public authorities & electric railroads	11	10	10.0%	8.9 %	3	3	— %
Other <sup>(b)</sup>	—	—	n/a	n/a	47	43	9.3 %
Total rate-regulated electric revenues <sup>(c)</sup>	3,481	3,330	4.5%	0.1 %	303	309	(1.9)%
<b>Other Rate-Regulated Revenue<sup>(d)</sup></b>					1	—	100.0 %
Total Electric Revenue					304	309	(1.6)%
<b>Natural Gas (in mmcfs)</b>							
<b>Rate-Regulated Gas Deliveries and Sales<sup>(a)</sup></b>							
Residential	360	331	8.8%	16.6 %	8	8	— %
Small commercial & industrial	309	290	6.6%	11.3 %	5	3	66.7 %
Large commercial & industrial	454	448	1.3%	1.3 %	2	1	100.0 %
Transportation	1,260	1,197	5.3%	5.6 %	3	3	— %
Other <sup>(e)</sup>	—	—	n/a	n/a	6	3	100.0 %
Total rate-regulated natural gas revenues	2,383	2,266	5.2%	7.2 %	24	18	33.3 %
<b>Other Rate-Regulated Revenue<sup>(d)</sup></b>					—	—	n/a
Total Natural Gas Revenues					24	18	33.3 %
Total Electric and Natural Gas Revenues					\$ 328	\$ 327	0.3 %
<b>Purchased Power and Fuel</b>					\$ 133	\$ 129	3.1 %
<b>Electric Service Territory</b>							
				<b>% Change</b>			
<b>Heating and Cooling Degree-Days</b>	<b>2018</b>	<b>2017</b>	<b>Normal</b>	<b>From 2017</b>	<b>From Normal</b>		
Heating Degree-Days	7	24	31	(70.8)%	(77.4)%		
Cooling Degree-Days	1,052	867	863	21.3 %	21.9 %		
<b>Gas Service Territory</b>							
				<b>% Change</b>			
<b>Heating Degree-Days</b>	<b>2018</b>	<b>2017</b>	<b>Normal</b>	<b>From 2017</b>	<b>From Normal</b>		
Heating Degree-Days	11	28	42	(60.7)%	(73.8)%		

**Nine Months Ended September 30, 2018 and 2017**

	Electric and Natural Gas Deliveries				Revenue (in millions)		
	2018	2017	% Change	Weather - Normal % Change	2018	2017	% Change
<b>Electric (in GWhs)</b>							
<b>Rate-Regulated Deliveries and Sales<sup>(a)</sup></b>							
Residential	4,203	3,843	9.4 %	1.7 %	\$ 513	\$ 505	1.6 %
Small Commercial & industrial	1,756	1,693	3.7 %	1.5 %	138	139	(0.7)%
Large Commercial & industrial	3,548	3,440	3.1 %	1.3 %	74	78	(5.1)%
Public authorities & electric railroads	33	35	(5.7)%	(5.3)%	10	11	(9.1)%
Other <sup>(b)</sup>	—	—	n/a	n/a	129	121	6.6 %
Total rate-regulated electric revenues <sup>(c)</sup>	9,540	9,011	5.9 %	1.5 %	864	854	1.2 %
<b>Other Rate-Regulated Revenue<sup>(d)</sup></b>					8	12	(33.3)%
Total Electric Revenue					872	866	0.7 %
<b>Natural Gas (in mmcf)</b>							
<b>Rate-Regulated Gas Deliveries and Sales<sup>(a)</sup></b>							
Residential	5,801	4,785	21.2 %	4.8 %	68	57	19.3 %
Small commercial & industrial	2,831	2,486	13.9 %	(1.0)%	31	25	24.0 %
Large commercial & industrial	1,438	1,408	2.1 %	2.2 %	7	5	40.0 %
Transportation	4,893	4,690	4.3 %	1.8 %	12	11	9.1 %
Other <sup>(e)</sup>	—	—	n/a	n/a	11	7	57.1 %
Total rate-regulated natural gas revenues	14,963	13,369	11.9 %	2.4 %	129	105	22.9 %
<b>Other Rate-Regulated Revenue<sup>(d)</sup></b>					—	—	n/a
Total Natural Gas Revenues					129	105	22.9 %
Total Electric and Natural Gas Revenues					\$ 1,001	\$ 971	3.1 %
<b>Purchased Power and Fuel</b>					\$ 425	\$ 399	6.5 %
<b>Electric Service Territory</b>							
						<b>% Change</b>	
<b>Heating and Cooling Degree-Days</b>	<b>2018</b>	<b>2017</b>	<b>Normal</b>		<b>From 2017</b>	<b>From Normal</b>	
Heating Degree-Days	2,882	2,476	2,906		16.4%	(0.8)%	
Cooling Degree-Days	1,425	1,228	1,199		16.0%	18.8 %	
<b>Gas Service Territory</b>							
						<b>% Change</b>	
<b>Heating Degree-Days</b>	<b>2018</b>	<b>2017</b>	<b>Normal</b>		<b>From 2017</b>	<b>From Normal</b>	
Heating Degree-Days	2,995	2,571	3,042		16.5%	(1.5)%	
<b>Number of Electric Customers</b>							
	<b>2018</b>	<b>2017</b>	<b>Number of Natural Gas Customers</b>		<b>2018</b>	<b>2017</b>	
Residential	463,017	458,790	Residential		123,145	121,238	
Small Commercial & Industrial	61,277	60,542	Small Commercial & Industrial		9,798	9,683	
Large Commercial & Industrial	1,400	1,406	Large Commercial & Industrial		19	17	
Public Authorities & Electric Railroads	622	633	Transportation		154	155	
Total	526,316	521,371	Total		133,116	131,093	

- (a) Reflects delivery volumes and revenues from customers purchasing electricity directly from DPL and customers purchasing electricity from a competitive electric generation supplier as all customers are assessed distribution charges. For customers purchasing electricity from DPL, revenue also reflects the cost of energy and transmission.
- (b) Includes revenues from transmission revenue from PJM, wholesale electric revenue and revenue from other utilities for mutual assistance programs.
- (c) Includes operating revenues from affiliates totaling \$2 million for both three months ended September 30, 2018 and 2017 and \$6 million for both nine months ended September 30, 2018 and 2017.
- (d) Includes alternative revenue programs and late payment charges.
- (e) Reflects delivery volumes and revenues from customers purchasing natural gas directly from DPL and customers purchasing natural gas from a competitive natural gas supplier as all customers are assessed distribution charges. For customers purchasing natural gas from DPL, revenue also reflects the cost of natural gas.
- (f) Includes revenues primarily from off-system sales.

**EXELON CORPORATION**  
**ACE Statistics**  
**Three Months Ended September 30, 2018 and 2017**

	Electric Deliveries (in GWhs)				Revenue (in millions)		
	2018	2017	% Change	Weather - Normal % Change	2018	2017	% Change
<b>Rate-Regulated Deliveries and Sales<sup>(a)</sup></b>							
Residential	1,548	1,349	14.8%	6.2%	\$ 240	\$ 211	13.7 %
Small Commercial & industrial	442	407	8.6%	4.0%	53	53	— %
Large Commercial & industrial	1,030	939	9.7%	6.7%	48	49	(2.0)%
Public Authorities & Electric Railroads	10	9	11.1%	8.2%	3	3	— %
Other <sup>(b)</sup>	—	—	n/a	n/a	63	54	16.7 %
Total rate-regulated electric revenues <sup>(c)</sup>	3,030	2,704	12.1%	6.0%	407	370	10.0 %
<b>Other Rate-Regulated Revenue<sup>(d)</sup></b>					(1)	—	100.0 %
Total Electric Revenue					\$ 406	\$ 370	9.7 %
<b>Purchased Power</b>					\$ 198	\$ 176	12.5 %

				% Change	
	2018	2017	Normal	From 2017	From Normal
<b>Heating and Cooling Degree-Days</b>					
Heating Degree-Days	1	23	39	(95.7)%	(97.4)%
Cooling Degree-Days	1,093	830	817	31.7 %	33.8 %

**Nine Months Ended September 30, 2018 and 2017**

	Electric Deliveries (in GWhs)				Revenue (in millions)		
	2018	2017	% Change	Weather - Normal % Change	2018	2017	% Change
<b>Rate-Regulated Deliveries and Sales<sup>(a)</sup></b>							
Residential	3,363	3,042	10.6%	4.3%	\$ 534	\$ 484	10.3 %
Small Commercial & industrial	1,066	992	7.5%	4.3%	128	129	(0.8)%
Large Commercial & industrial	2,725	2,557	6.6%	5.0%	139	143	(2.8)%
Public Authorities & Electric Railroads	36	33	9.1%	8.2%	10	10	— %
Other <sup>(b)</sup>	—	—	n/a	n/a	174	140	24.3 %
Total rate-regulated electric revenues <sup>(c)</sup>	7,190	6,624	8.5%	4.6%	985	906	8.7 %
<b>Other Rate-Regulated Revenue<sup>(d)</sup></b>					(4)	9	(144.4)%
Total Electric Revenue					\$ 981	\$ 915	7.2 %
<b>Purchased Power</b>					\$ 486	\$ 442	10.0 %

				% Change	
	2018	2017	Normal	From 2017	From Normal
<b>Heating and Cooling Degree-Days</b>					
Heating Degree-Days	2,928	2,608	3,068	12.3%	(4.6)%
Cooling Degree-Days	1,447	1,153	1,110	25.5%	30.4 %

	2018	2017
<b>Number of Electric Customers</b>		
Residential	489,961	486,212
Small Commercial & Industrial	61,141	60,982
Large Commercial & Industrial	3,569	3,726
Public Authorities & Electric Railroads	656	633
Total	555,327	551,553

- (a) Reflects delivery volumes and revenues from customers purchasing electricity directly from ACE and customers purchasing electricity from a competitive electric generation supplier as all customers are assessed distribution charges. For customers purchasing electricity from ACE, revenue also reflects the cost of energy and transmission.
- (b) Includes revenues from transmission revenue from PJM, wholesale electric revenue and revenue from other utilities for mutual assistance programs.
- (c) Includes operating revenues from affiliates totaling \$1 million and less than \$1 million for the three months ended September 30, 2018 and 2017, respectively, and \$2 million for both the nine months ended September 30, 2018 and 2017.
- (d) Includes alternative revenue programs and late payment charges.

# Earnings Conference Call 3<sup>rd</sup> Quarter 2018

November 1, 2018



## Cautionary Statements Regarding Forward-Looking Information

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This presentation contains certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, that are subject to risks and uncertainties. The factors that could cause actual results to differ materially from the forward-looking statements made by Exelon Corporation, Exelon Generation Company, LLC, Commonwealth Edison Company, PECO Energy Company, Baltimore Gas and Electric Company, Pepco Holdings LLC, Potomac Electric Power Company, Delmarva Power & Light Company, and Atlantic City Electric Company (Registrants) include those factors discussed herein, as well as the items discussed in (1) Exelon's 2017 Annual Report on Form 10-K in (a) ITEM 1A. Risk Factors, (b) ITEM 7. Management's Discussion and Analysis of Financial Condition and Results of Operations and (c) ITEM 8. Financial Statements and Supplementary Data: Note 23, Commitments and Contingencies; (2) Exelon's Third Quarter 2018 Quarterly Report on Form 10-Q in (a) Part II, Other Information, ITEM 1A. Risk Factors; (b) Part 1, Financial Information, ITEM 2. Management's Discussion and Analysis of Financial Condition and Results of Operations and (c) Part I, Financial Information, ITEM 1. Financial Statements: Note 17; and (2) other factors discussed in filings with the SEC by the Registrants. Readers are cautioned not to place undue reliance on these forward-looking statements, which apply only as of the date of this press release. None of the Registrants undertakes any obligation to publicly release any revision to its forward-looking statements to reflect events or circumstances after the date of this presentation.

## Non-GAAP Financial Measures

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Exelon reports its financial results in accordance with accounting principles generally accepted in the United States (GAAP). Exelon supplements the reporting of financial information determined in accordance with GAAP with certain non-GAAP financial measures, including:

- **Adjusted operating earnings** exclude certain costs, expenses, gains and losses and other specified items, including mark-to-market adjustments from economic hedging activities, unrealized gains and losses from nuclear decommissioning trust fund investments, merger and integration related costs, impairments of certain long-lived assets, certain amounts associated with plant retirements and divestitures, costs related to a cost management program and other items as set forth in the reconciliation in the Appendix
- **Adjusted operating and maintenance expense** excludes regulatory operating and maintenance costs for the utility businesses and direct cost of sales for certain Constellation and Power businesses, decommissioning costs that do not affect profit and loss, the impact from operating and maintenance expense related to variable interest entities at Generation, EDF's ownership of O&M expenses, and other items as set forth in the reconciliation in the Appendix
- **Total gross margin** is defined as operating revenues less purchased power and fuel expense, excluding revenue related to decommissioning, gross receipts tax, JExel Nuclear JV, variable interest entities, and net of direct cost of sales for certain Constellation and Power businesses
- **Adjusted cash flow from operations** primarily includes net cash flows from operating activities and net cash flows from investing activities excluding capital expenditures, net merger and acquisitions, and equity investments
- **Free cash flow** primarily includes net cash flows from operating activities and net cash flows from investing activities excluding certain capital expenditures, net merger and acquisitions, and equity investments
- **Operating ROE** is calculated using operating net income divided by average equity for the period. The operating income reflects all lines of business for the utility business (Electric Distribution, Gas Distribution, Transmission).
- **EBITDA** is defined as earnings before interest, taxes, depreciation and amortization. Includes nuclear fuel amortization expense.
- **Revenue net of purchased power and fuel expense** is calculated as the GAAP measure of operating revenue less the GAAP measure of purchased power and fuel expense

Due to the forward-looking nature of some forecasted non-GAAP measures, information to reconcile the forecasted adjusted (non-GAAP) measures to the most directly comparable GAAP measure may not be currently available, as management is unable to project all of these items for future periods

## Non-GAAP Financial Measures Continued

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This information is intended to enhance an investor's overall understanding of period over period financial results and provide an indication of Exelon's baseline operating performance by excluding items that are considered by management to be not directly related to the ongoing operations of the business. In addition, this information is among the primary indicators management uses as a basis for evaluating performance, allocating resources, setting incentive compensation targets and planning and forecasting of future periods.

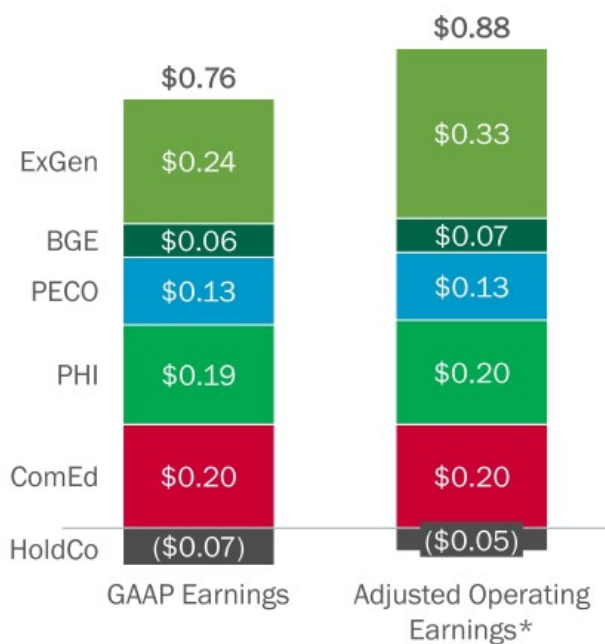
These non-GAAP financial measures are not a presentation defined under GAAP and may not be comparable to other companies' presentation. Exelon has provided these non-GAAP financial measures as supplemental information and in addition to the financial measures that are calculated and presented in accordance with GAAP. These non-GAAP measures should not be deemed more useful than, a substitute for, or an alternative to the most comparable GAAP measures provided in the materials presented.

Non-GAAP financial measures are identified by the phrase "non-GAAP" or an asterisk. Reconciliations of these non-GAAP measures to the most comparable GAAP measures are provided in the appendices and attachments to this presentation, except for the reconciliation for total gross margin, which appears on slide 39 of this presentation.



# 3<sup>rd</sup> Quarter Results

## Q3 2018 EPS Results<sup>(1,2)</sup>



- GAAP earnings were \$0.76/share in Q3 2018 vs. \$0.85/share in Q3 2017
- Adjusted operating earnings\* were \$0.88/share in Q3 2018 vs. \$0.85/share in Q3 2017, which is at the upper end of our guidance range of \$0.80-\$0.90/share

(1) Amounts may not sum due to rounding

(2) Certain immaterial prior year amounts in the Registrants' Consolidated Statements of Operations and Comprehensive Income have been recast to reflect new accounting standards issued by the FASB and adopted as of January 1, 2018

# Operating Highlights

Exelon Utilities Operational Metrics					
Operations	Metric	Q3 2018			
		BGE	ComEd	PECO	PHI
Electric Operations	OSHA Recordable Rate	Yellow	Green	Green	Yellow
	2.5 Beta SAIFI (Outage Frequency) <sup>(1)</sup>	Green	Green	Green	Green
	2.5 Beta CAIDI (Outage Duration)	Green	Green	Green	Green
Customer Operations	Customer Satisfaction	Green	Green	Green	Orange
	Service Level % of Calls Answered in <30 sec	Green	Green	Green	Green
	Abandon Rate	Green	Green	Yellow	Green
Gas Operations	Percent of Calls Responded to in <1 Hour	Green	No Gas Operations	Green	Green

- Reliability performance remains strong in CAIDI and SAIFI across the utilities, while safety performance continues to improve
- Gas odor response remains strong in top decile across the utilities
- Customer operation metrics are strong across all utilities with BGE and ComEd performing in top decile for Customer Satisfaction and PHI in top decile for Service Level

Q1	Q2
Q3	Q4

(1) 2.5 Beta SAIFI is YE projection  
 (2) Excludes Salem and EDF's equity ownership share of the CENG Joint Venture

## Exelon Generation Operational Performance

### Exelon Nuclear Fleet<sup>(2)</sup>

- Best in class performance across our Nuclear fleet:
  - Q3 2018 Nuclear Capacity Factor: 93.6%
  - Owned and operated Q3 2018 production of 39.7 TWh<sup>(2)</sup>



### Fossil and Renewable Fleet

- Q3 2018 Renewables energy capture: 95.7%
- Q3 2018 Power dispatch match: 95.8%
- Wolf Hollow II and Colorado Bend unit 7 have returned to service. Colorado Bend unit 8 will return to service in early November.



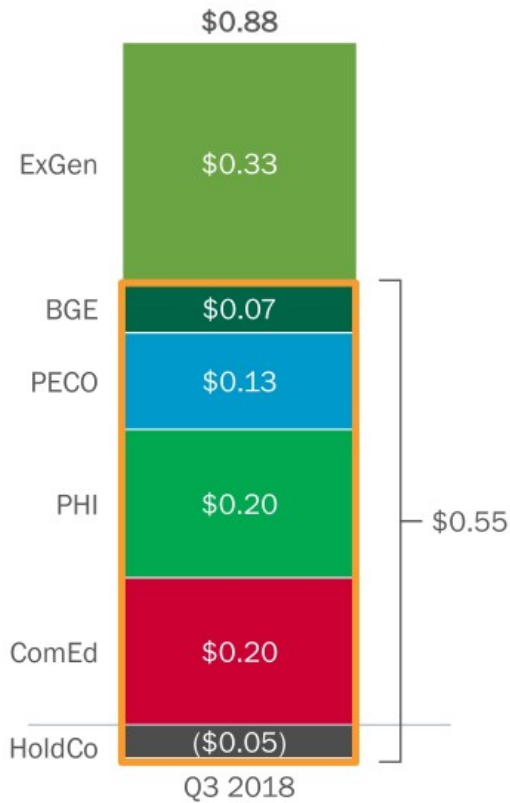
# Key Updates

Cost Reductions	ZECs	Market Reforms
<p><b>Committing to \$200M in additional cost reductions with a targeted run-rate date of 2021:</b></p> <ul style="list-style-type: none"><li>• \$100M at ExGen</li><li>• \$100M at Business Services Company – approximately 50% of savings will be allocated to ExGen</li></ul> <p>Savings due to our focus on improving efficiencies, eliminating redundancies, and leveraging innovation and technologies</p> <p><b>More than \$900M in announced savings between 2015 – 2021 relative to original plan</b></p>	<p><b>Seventh and Second Circuit Court of Appeals Uphold ZEC Programs:</b></p> <ul style="list-style-type: none"><li>• On September 13, the Seventh Circuit Court of Appeals affirmed the dismissal of the Illinois ZEC complaint, upholding the legality of the program</li><li>• On September 27, the Second Circuit affirmed dismissal of New York ZEC complaint</li><li>• On October 9, the Seventh Circuit denied the petitioners' request for rehearing</li></ul> <p><b>New Jersey:</b></p> <ul style="list-style-type: none"><li>• Board of Public Utilities completed meetings and hearings on implementation of ZEC program</li><li>• On September 20, utilities filed tariff changes to recover ZEC related charges</li><li>• ZEC applications are due on December 19</li></ul>	<p><b>FERC Capacity Market Proceeding:</b></p> <ul style="list-style-type: none"><li>• On October 2, stakeholders filed comments in response to FERC's request in its June order</li><li>• Exelon joined a coalition proposal supported by rate payer advocates, attorneys general, environmental organizations, renewable advocates and other nuclear generators</li><li>• Reply comments are due on November 6</li><li>• PJM requests FERC action in January 2019 to provide adequate time for the August 2019 PJM capacity auction</li></ul> <p><b>Fast Start:</b></p> <ul style="list-style-type: none"><li>• PJM fast start pricing has been fully briefed; awaiting decision from FERC</li></ul>

# 3<sup>rd</sup> Quarter Adjusted Operating Earnings\* Drivers

## Q3 2018 Adjusted Operating EPS\* Results

## Q3 2018 vs. Guidance of \$0.80 - \$0.90



### Exelon Utilities

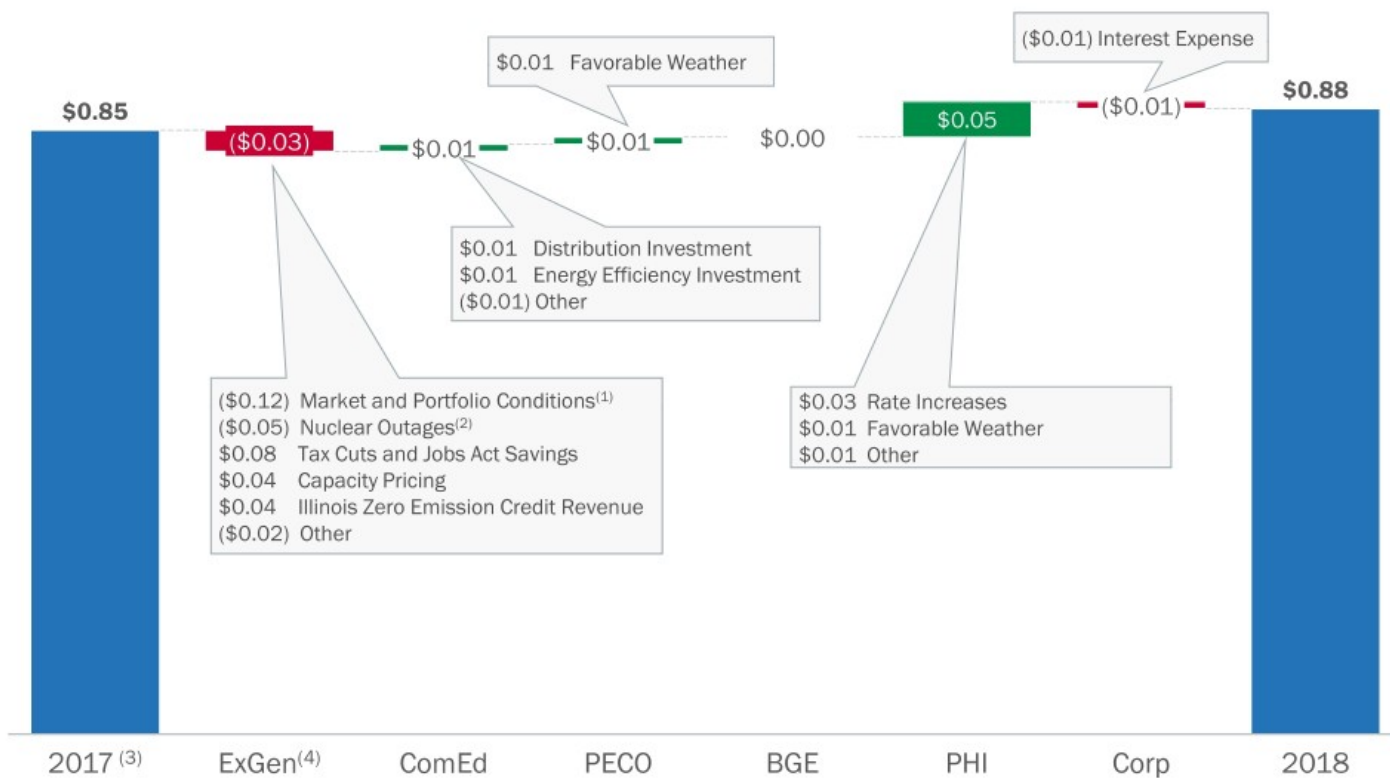
- ↑ Favorable weather
- ↑ Reduced storm activity

### Exelon Generation

- ↑ NDT realized gains<sup>(1)</sup>
- ↓ Generation performance
- ↓ Market conditions
- ↓ Higher transmission costs

Note: Amounts may not sum due to rounding  
 (1) Gains related to unregulated sites

# QTD Adjusted Operating Earnings\* Waterfall



Note: Amounts may not sum due to rounding

- (1) Primarily the absence of EGTP revenues net of purchased power and fuel expense resulting from its deconsolidation in the fourth quarter of 2017 and lower realized energy prices
- (2) Decrease in volume due to an increase in outage days in 2018; additionally operating and maintenance expense increased due to an increase in outage days in 2018, excluding Salem
- (3) Certain immaterial prior year amounts in the Registrants' Consolidated Statements of Operations and Comprehensive Income have been recast to reflect new accounting standards issued by the FASB and adopted as of January 1, 2018
- (4) Drivers reflect CENG ownership at 100%

## Raising Lower End of 2018 Guidance Range



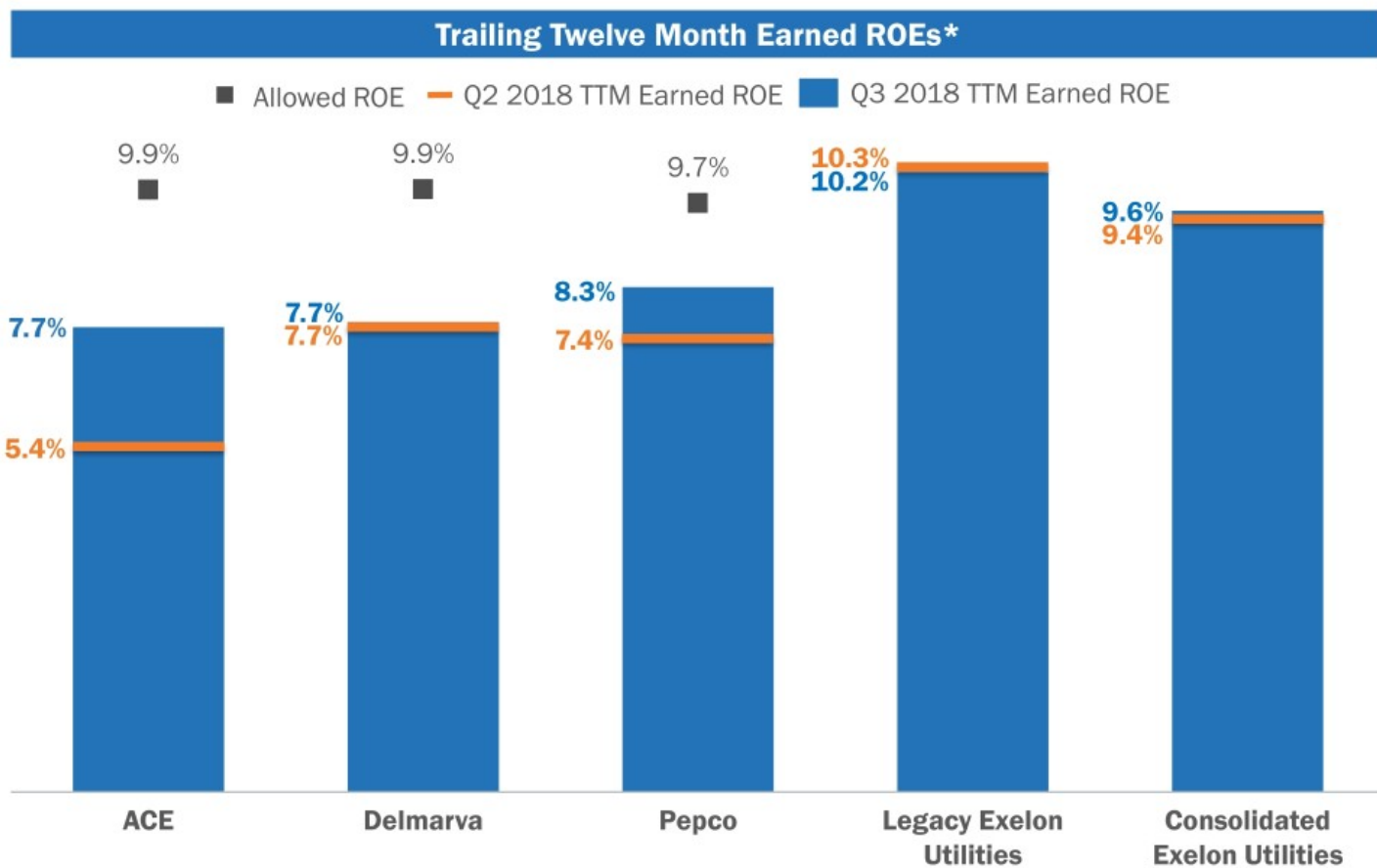
Note: Amounts may not sum due to rounding

(1) 2018 Adjusted Operating Earnings\* guidance based on expected average outstanding shares of 969M

10 Q3 2018 Earnings Release Slides



# Trailing Twelve Month Earned ROEs\* vs Allowed ROE



Note: Represents the twelve-month periods ending June 30, 2018 and September 30, 2018, respectively. Earned ROEs\* represent weighted average across all lines of business (Electric Distribution, Gas Distribution and Electric Transmission).

# Exelon Utilities' Distribution Rate Case Updates

## Rate Case Schedule and Key Terms

	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Revenue Requirement	Requested ROE / Equity Ratio	Expected Order
ComEd	RT	EH	IB RB			FO							(\$24.1M) <sup>(1,8)</sup>	8.69% / 47.11%	Dec 2018
Delmarva Electric (DE)		FO											(\$6.9M) <sup>(1,3)</sup>	9.70% / 50.52%	August 21, 2018
Delmarva Gas (DE)	RT		EH SA			FO							(\$3.5M) <sup>(1,4)</sup>	9.70% / 50.52%	Q4 2018
Pepco Electric (DC)		FO											(\$24.1M) <sup>(1,10)</sup>	9.525% / 50.44%	August 9, 2018
PECO Electric	RT	EH SA	IB RB			FO							\$25M <sup>(1,5,9)</sup>	N/A	Dec 2018
BGE <sup>(2)</sup> Gas			IT	RT	EH IB	RB	FO						\$82.4M <sup>(6)</sup>	10.5% / 52.85% <sup>(6)</sup>	Jan 2019
ACE <sup>(7)</sup>		CF			IT	RT		EH	IB RB				\$109.3M <sup>(1)</sup>	10.10% / 50.22%	Q3 2019

CF	Rate case filed	RT	Rebuttal testimony	IB	Initial briefs	FO	Final commission order
IT	Intervenor direct testimony	EH	Evidentiary hearings	RB	Reply briefs	SA	Settlement agreement

Note: Based on current schedules of Illinois Commerce Commission, Maryland Public Service Commission, Delaware Public Service Commission, Public Service Commission of the District of Columbia, New Jersey Board of Public Utilities, and Pennsylvania Public Utility Commission and are subject to change

- (1) Revenue requirement includes changes in depreciation and amortization expense and other costs where applicable, which have no impact on pre-tax earnings
- (2) BGE briefing schedule will be determined during or at the end of the evidentiary hearing
- (3) As permitted by Delaware law, Delmarva Power implemented interim rate increases of \$2.5M on October 16, 2017, and implemented \$5.8M full allowable rates on March 17, 2018, subject to refund. Per Settlement Agreement filed on June 27, 2018. Includes tax benefits from Tax Cuts and Jobs Act.
- (4) As permitted by Delaware law, Delmarva Power implemented interim rate increases of \$2.5M on November 1, 2017, and implemented \$3.9M full allowable rates on March 17, 2018, subject to refund. Per partial Settlement Agreement filed on September 7, 2018. Includes tax benefits from Tax Cuts and Jobs Act.
- (5) On October 18, 2018, the presiding Administrative Law Judges issued the Recommended Decision that the Settlement Agreement reached with all active parties be approved without modification. The black box settlement does not stipulate any ROE, Equity Ratio and Rate Base. The rate case settlement agreement is subject to PaPUC approval expected in December, with rates effective January 1, 2018.
- (6) Reflects \$60.7M increase and \$21.7M STRIDE reset. Test year updated for May-July 2018 actuals and reflects long-term debt issuance made in September 2018.
- (7) Procedural schedule as proposed by the Company. ACE plans to put interim rates in effect nine months after the filing date, subject to refund, as allowed by the regulations.
- (8) Original filing amount was (\$22.9M). Recent discovery period removed additional (\$1.2M) of revenue requirement to limit issues in the proceeding.
- (9) Reflects \$96M revenue requirement less an estimated \$71M in 2019 tax benefit
- (10) Per Settlement Agreement filed on April 17, 2018. Includes tax benefits from Tax Cuts and Jobs Act.



# Utility CapEx Update

## ComEd Completes AMI Smart Meter Installations

- **Forecasted project capital cost:**
  - \$920M; more than \$20M under budget
  - AMI installations are part of the broader \$2.6B Energy Infrastructure Modernization Act program
- **In service date:**
  - Over 4M meters have been exchanged as of September 2018, which is 3 years ahead of the original schedule
- **Project scope:**
  - Replaces existing legacy electric meters with digital smart meters and a wireless communications network
  - AMI improves grid reliability and enables operational efficiencies, while also empowering customers to take greater control of their energy consumption using online management tools and programs that offer efficiency and savings opportunities
  - Customers enrolled in the Peak Time Savings and Hourly Pricing programs have saved more than \$5.6M and \$19.5M, respectively



## ACE's Churchtown Substation Expansion Project

- **Forecasted project cost:**
  - \$50M
- **In service date:**
  - Improvements completed in April 2018; retirement of Deepwater Substation completed in October 2018
- **Project scope:**
  - Includes equipment upgrades for reliability and 230, 138 and 69 kV expansion for additional transmission capacity
  - Expansion improves reliability for our customers by replacing and upgrading obsolete equipment and by expanding regional transmission capacity

# Exelon Generation: Gross Margin Update

Gross Margin Category (\$M) <sup>(1)</sup>	September 30, 2018			Change from June 30, 2018		
	2018	2019	2020	2018	2019	2020
Open Gross Margin <sup>(2,5)</sup> (including South, West, Canada hedged gross margin)	\$4,800	\$4,300	\$3,900	\$100	\$250	\$100
Capacity and ZEC Revenues <sup>(2,5,6)</sup>	\$2,300	\$2,050	\$1,900	-	-	-
Mark-to-Market of Hedges <sup>(2,3)</sup>	\$350	\$250	\$250	\$(50)	\$(150)	\$(50)
Power New Business / To Go	\$100	\$550	\$800	\$(50)	\$(50)	-
Non-Power Margins Executed	\$400	\$200	\$150	\$50	\$50	\$50
Non-Power New Business / To Go	\$100	\$300	\$350	\$(50)	\$(50)	\$(50)
<b>Total Gross Margin*<sup>(4,5)</sup></b>	<b>\$8,050</b>	<b>\$7,650</b>	<b>\$7,350</b>	<b>-</b>	<b>\$50</b>	<b>\$50</b>

## Recent Developments

- Open Gross Margin (“OGM”) is up in 2018 due to higher NiHub, West Hub, and NY Zone A prices, partly offset by weaker ERCOT spark spreads
- 2019 and 2020 OGM is up due to stronger ERCOT spark spreads and higher West Hub prices; 2019 OGM is also up on higher NiHub and New York Zone A prices
- Mark-to-Market of Hedges is down in all years on higher prices, offset by the execution of Power New Business in 2018/2019
- Executed \$50M of Non-Power New Business in all years
- Behind ratable hedging position reflects the upside we see in power prices
  - ~9-12% behind ratable in 2019 when considering cross commodity hedges

(1) Gross margin categories rounded to nearest \$50M

(2) Excludes EDF's equity ownership share of the CENG Joint Venture

(3) Mark-to-Market of Hedges assumes mid-point of hedge percentages

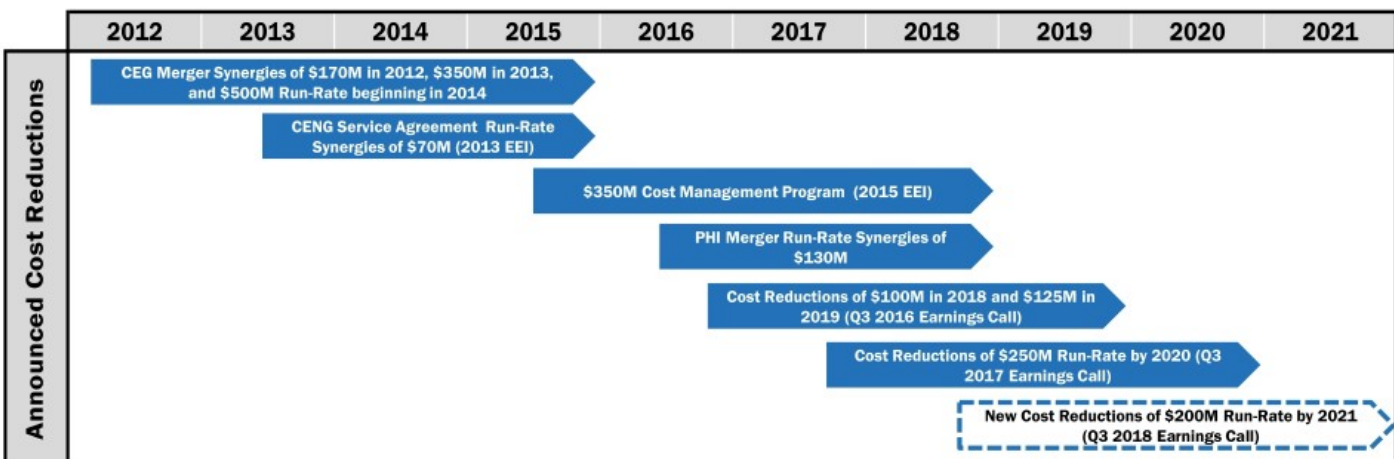
(4) Based on September 30, 2018, market conditions

(5) Reflects Oyster Creek retirement in September 2018 and TMI retirement by September 2019

(6) 2018 includes \$150M of IL ZEC revenues associated with 2017 production. 2019 and 2020 include the favorable impact of NJ ZEC revenues.

# Cost Management is Integral to Our Business Strategy

## ExGen and BSC Cost Reductions Since Constellation Merger



### ExGen Forecast O&M\* Q3 2018 (\$M)



(1) Primarily pension updates due to higher interest rates

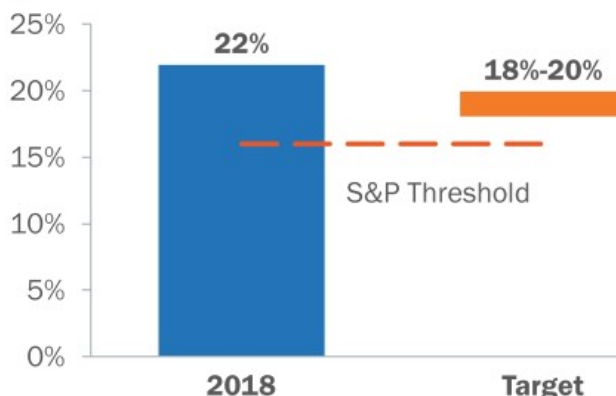
### Key Commentary

- Committing to \$200M in additional cost reductions
  - \$100M at ExGen
  - \$100M at Business Services Company – approximately 50% of savings will be allocated to ExGen
- **Since 2015, Exelon has announced more than \$900M of cost reductions**

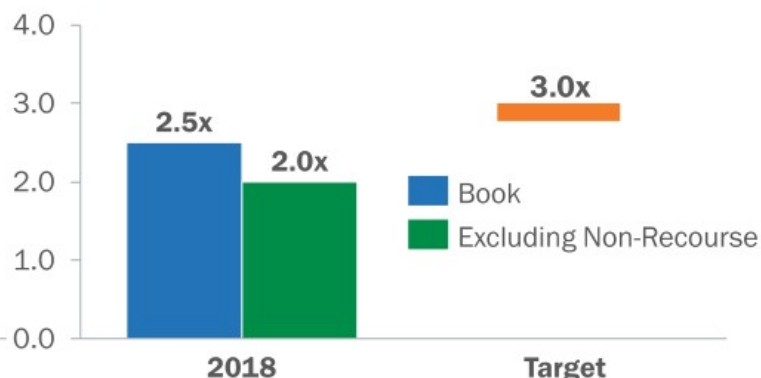


# Maintaining Strong Investment Grade Credit Ratings is a Top Financial Priority

**Exelon S&P FFO/Debt %<sup>\*(1,4)</sup>**



**ExGen Debt/EBITDA Ratio<sup>\*(5)</sup>**



## Credit Ratings by Operating Company

Current Ratings <sup>(2,3)</sup>	ExCorp	ExGen	ComEd	PECO	BGE	ACE	DPL	Pepco
<b>Moody's</b>	Baa2	Baa2	A1	Aa3	A3	A3 <sup>(3)</sup>	A2	A2
<b>S&amp;P</b>	BBB <sup>-(3)</sup>	BBB <sup>(3)</sup>	A <sup>-(3)</sup>	A <sup>-(3)</sup>	A <sup>-(3)</sup>	A <sup>(3)</sup>	A <sup>(3)</sup>	A <sup>(3)</sup>
<b>Fitch</b>	BBB <sup>(3)</sup>	BBB	A	A <sup>(3)</sup>	A <sup>-(3)</sup>	A-	A	A-

- (1) Due to ring-fencing, S&P deconsolidates BGE from Exelon and analyzes solely as an equity investment
- (2) Current senior unsecured ratings as of November 1, 2018, for Exelon, Exelon Generation and BGE and senior secured ratings for ComEd, PECO, ACE, DPL, and Pepco
- (3) Exelon Corp and all subsidiaries are on "Positive" outlook at S&P; Exelon Corp, PECO, and BGE are on "Positive" outlook at Fitch; ACE is on "Positive" outlook at Moody's; all other ratings have a "Stable" outlook
- (4) Exelon Corp downgrade threshold (red dotted line) is based on the S&P Exelon Corp Summary Report; represents minimum level to maintain current Issuer Credit Rating at Exelon Corp
- (5) Reflects net book debt (YE debt less cash on hand) / adjusted operating EBITDA\*

## The Exelon Value Proposition

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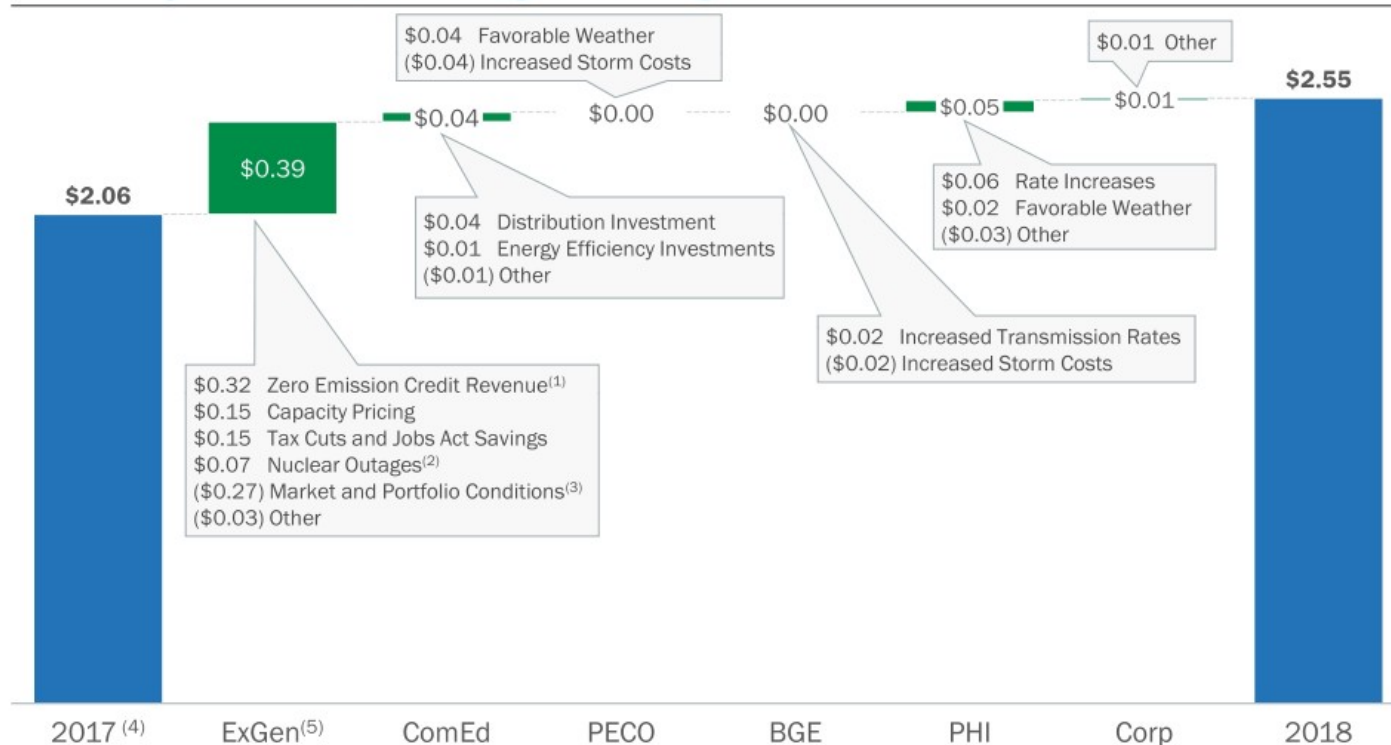
- **Regulated Utility Growth** with utility EPS rising 6-8% annually from 2017-2021 and rate base growth of 7.4%, representing an expanding majority of earnings
- **ExGen's strong free cash generation** will support utility growth while also reducing debt by ~\$3B over the next 4 years
- **Optimizing ExGen value by:**
  - Seeking fair compensation for the zero-carbon attributes of our fleet;
  - Closing uneconomic plants;
  - Monetizing assets; and,
  - Maximizing the value of the fleet through our generation to load matching strategy
- **Strong balance sheet is a priority** with all businesses comfortably meeting investment grade credit metrics through the 2021 planning horizon
- **Capital allocation priorities targeting:**
  - Organic utility growth;
  - Return of capital to shareholders with 5% annual dividend growth through 2020<sup>(1)</sup>,
  - Debt reduction; and,
  - Modest contracted generation investments

(1) Quarterly dividends are subject to declaration by the board of directors

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# Additional Disclosures

# YTD Adjusted Operating Earnings\* Waterfall



Note: Amounts may not sum due to rounding

- (1) Reflects the impacts of the New York Clean Energy and Illinois Zero Emission Standards, including the impact of zero emission credits generated in Illinois from June 1, 2017 through December 31, 2017
- (2) Increase in volume due to a decrease in outage days in 2018; additionally operating and maintenance expense decreased due to a decrease in outage days in 2018, excluding Salem
- (3) Primarily lower realized energy prices and the absence of EGTP revenues net of purchased power and fuel expense resulting from its deconsolidation in the fourth quarter of 2017
- (4) Certain immaterial prior year amounts in the Registrants' Consolidated Statements of Operations and Comprehensive Income have been recast to reflect new accounting standards issued by the FASB and adopted as of January 1, 2018
- (5) Drivers reflect CENG ownership at 100%

# 2018 Projected Sources and Uses of Cash

(\$M) <sup>(1)</sup>	BGE	ComEd	PECO	PHI	Total Utilities	ExGen	Corp <sup>(8)</sup>	Exelon 2018E	Cash Balance
<b>Beginning Cash Balance<sup>(2)</sup></b>									<b>1,450</b>
Adjusted Cash Flow from Operations <sup>(2)</sup>	750	1,650	650	1,100	4,175	3,800	175	8,150	
Base CapEx and Nuclear Fuel <sup>(3)</sup>	0	0	0	0	0	(1,975)	(50)	(2,025)	
<b>Free Cash Flow*</b>	<b>750</b>	<b>1,650</b>	<b>650</b>	<b>1,100</b>	<b>4,175</b>	<b>1,825</b>	<b>125</b>	<b>6,125</b>	
Debt Issuances	300	1,350	700	750	3,100	0	0	3,100	
Debt Retirements	0	(850)	(500)	(275)	(1,625)	0	0	(1,625)	
Project Financing	n/a	n/a	n/a	n/a	n/a	(100)	n/a	(100)	
Equity Issuance/Share Buyback	0	0	0	0	0	0	0	0	
Contribution from Parent	100	500	50	350	1,000	0	(1,000)	0	
Other Financing <sup>(4)</sup>	50	0	50	(125)	(25)	50	(50)	(25)	
<b>Financing<sup>(5)</sup></b>	<b>475</b>	<b>1,000</b>	<b>300</b>	<b>700</b>	<b>2,475</b>	<b>(50)</b>	<b>(1,050)</b>	<b>1,375</b>	
<b>Total Free Cash Flow and Financing</b>	<b>1,225</b>	<b>2,650</b>	<b>950</b>	<b>1,800</b>	<b>6,625</b>	<b>1,775</b>	<b>(925)</b>	<b>7,475</b>	
Utility Investment	(1,000)	(2,125)	(850)	(1,500)	(5,475)	0	0	(5,475)	
ExGen Growth <sup>(3,6)</sup>	0	0	0	0	0	(350)	0	(350)	
Acquisitions and Divestitures	0	0	0	0	0	(25)	0	(25)	
Equity Investments	0	0	0	0	0	(25)	0	(25)	
Dividend <sup>(7)</sup>	0	0	0	0	0	0	(1,325)	(1,325)	
<b>Other CapEx and Dividend</b>	<b>(1,000)</b>	<b>(2,125)</b>	<b>(850)</b>	<b>(1,500)</b>	<b>(5,475)</b>	<b>(400)</b>	<b>(1,325)</b>	<b>(7,225)</b>	
<b>Total Cash Flow</b>	<b>225</b>	<b>525</b>	<b>100</b>	<b>275</b>	<b>1,150</b>	<b>1,375</b>	<b>(2,250)</b>	<b>275</b>	
<b>Ending Cash Balance<sup>(2)</sup></b>									<b>1,725</b>

- (1) All amounts rounded to the nearest \$25M. Figures may not add due to rounding.
- (2) Gross of posted counterparty collateral
- (3) Figures reflect cash CapEx and CENG fleet at 100%
- (4) Other Financing primarily includes commercial paper, expected changes in money pool borrowings, tax sharing from the parent, debt issue costs, tax equity cash flows, capital leases, and renewable JV distributions
- (5) Financing cash flow excludes intercompany dividends
- (6) ExGen Growth CapEx primarily includes Texas CCGTs, W. Medway, and Retail Solar
- (7) Dividends are subject to declaration by the Board of Directors
- (8) Includes cash flow activity from Holding Company, eliminations, and other corporate entities

## Consistent and reliable free cash flows

Operational excellence and financial discipline drives free cash flow reliability

- ✓ Generating \$6.1B of free cash flow\*, including \$1.8B at ExGen and \$4.2B at the Utilities

## Supported by a strong balance sheet

Strong balance sheet enables flexibility to raise and deploy capital for growth

- ✓ \$1.5B of long-term debt at the utilities, net of refinancing, to support continued growth

## Enable growth & value creation

Creating value for customers, communities and shareholders

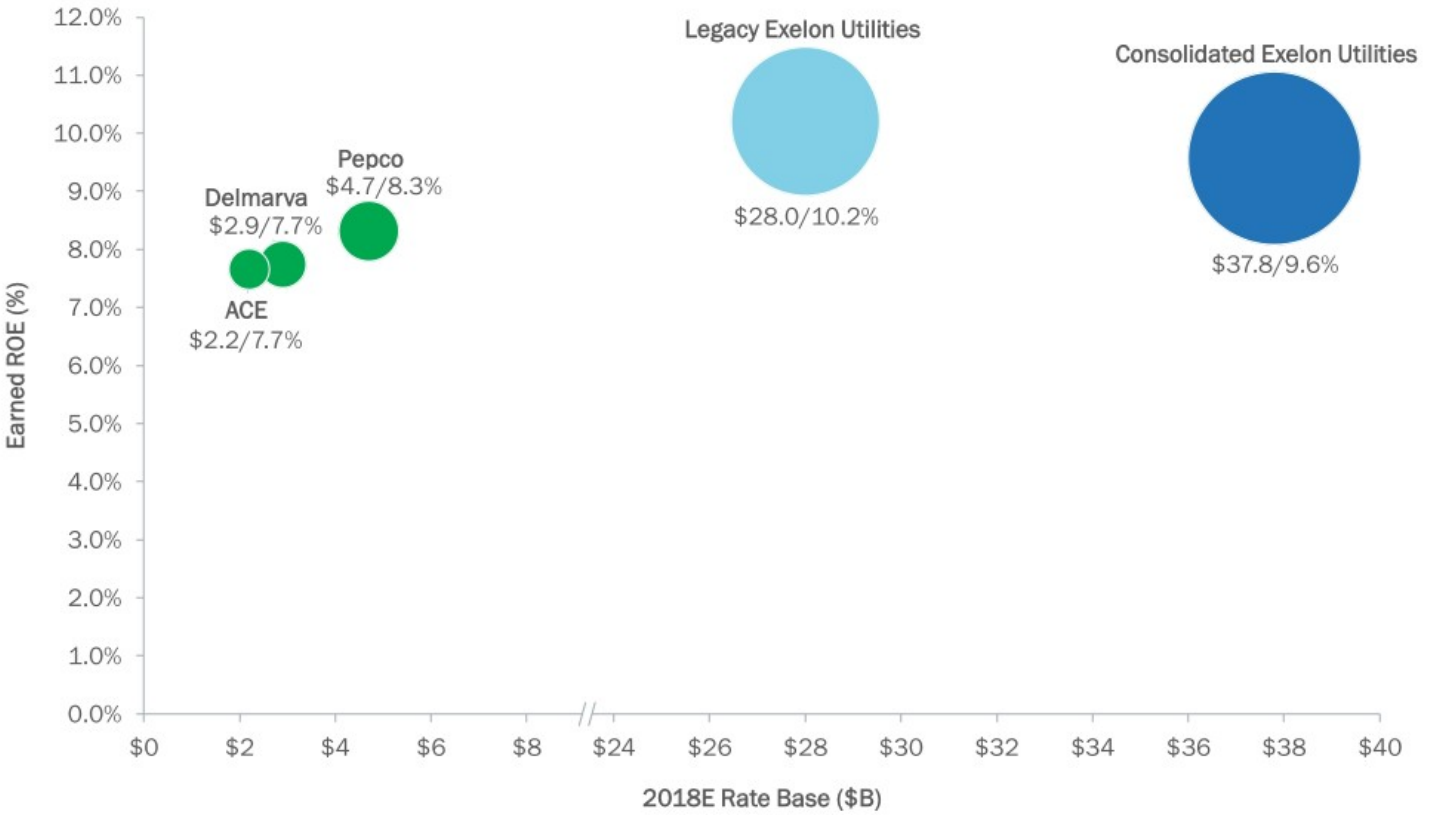
- ✓ Investing \$5.9B of growth capex, with \$5.5B at the Utilities and \$0.4B at ExGen

Note: Numbers may not add due to rounding



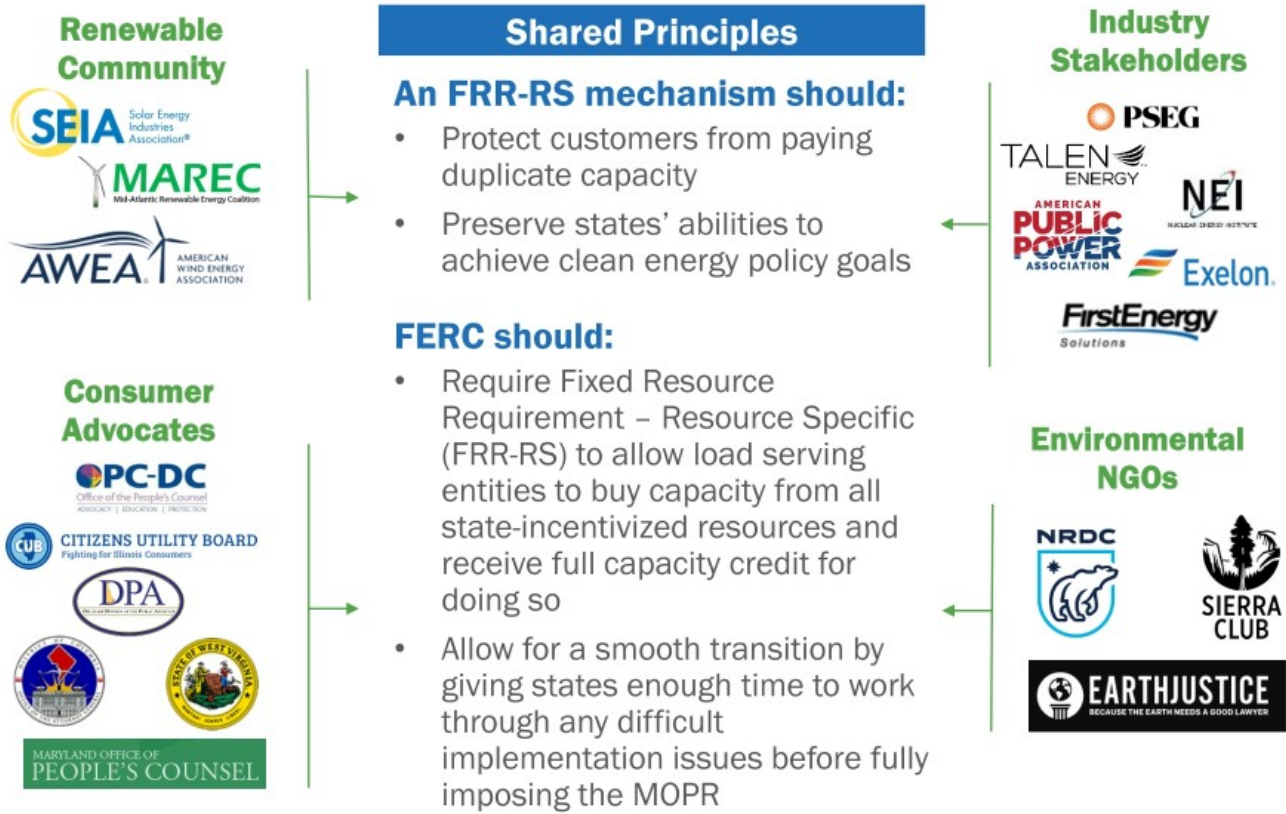
# Exelon Utilities Trailing Twelve Month Earned ROEs\*

## Q3 2018: Trailing Twelve Month Earned ROEs\*



Note: Represents the twelve-month period ending September 30, 2018. Earned ROEs\* represent weighted average across all lines of business (Electric Distribution, Gas Distribution, and Electric Transmission). Size of bubble based on rate base.

# Shared Principles for FRR-RS Have Broad Support From Many Sectors



**Numerous parties endorsed a shared set of principles and many others favorably cited those principles in their comments in Docket EL18-178**

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# Exelon Utilities

# ACE Distribution Rate Case Filing

Rate Case Filing Details		Notes
Docket No.	ER-18080925	<ul style="list-style-type: none"> <li>August 21 2018, ACE filed a distribution base rate case with the New Jersey Board of Public Utilities (BPU) to increase distribution base rates</li> <li>Size of ask is primarily driven by increased depreciation expense, continued investment in infrastructure to maintain and improve reliability and customer satisfaction, and higher O&amp;M costs</li> <li>Forward looking additions through June 2019 (\$9.8M of revenue requirement based on 10.10% ROE) included in revenue requirement request</li> <li>Interim rates expected to go in effect in May 2019, subject to refund, as allowed by the regulations</li> </ul>
Test Year	January 1, 2018 – December 31, 2018	
Test Period	6 months actual and 6 months estimated	
Requested Common Equity Ratio	50.22%	
Requested Rate of Return	ROE: 10.10%; ROR: 7.45%	
Proposed Rate Base (Adjusted)	\$1.6B	
Requested Revenue Requirement Increase	\$109.3M <sup>(1)</sup>	
Residential Total Bill % Increase	9.55%	

Detailed Rate Case Schedule <sup>(2)</sup>													
	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug
Filed rate case	▲ 8/21/2018												
Intervenor testimony	▲ 11/19/2018												
Rebuttal testimony	▲ 12/21/2018												
Evidentiary hearings	■ 2/4/2019 – 2/15/2019												
Initial briefs due	▲ 3/8/2019												
Reply briefs due	▲ 3/22/2019												
Commission order expected	Q3 2019 ▲												

(1) Revenue requirement includes changes in depreciation and amortization expense and other costs where applicable, which have no impact on pre-tax earnings

(2) Procedural schedule as proposed by the Company

# BGE (Gas) Distribution Rate Case Filing

	Rate Case Filing Details	Notes
Docket No.	Case No. 9484	<ul style="list-style-type: none"> <li>Case filed on June 8, 2018 seeking an increase in gas distribution revenues only</li> <li>The increase is primarily driven by infrastructure investments since 2015/2016, and includes moving revenues currently being recovered via the STRIDE surcharge into base rates</li> </ul>
Test Year	August 1, 2017 – July 31, 2018	
Test Period	12 months actual	
Requested Common Equity Ratio	52.85% <sup>(1)</sup>	
Requested Rate of Return	ROE: 10.5%; ROR: 7.46% <sup>(1)</sup>	
Proposed Rate Base (Adjusted)	\$1.7B	
Requested Revenue Requirement Increase	\$82.4M <sup>(1)</sup>	
Residential Total Bill % Increase	~3.4% <sup>(2)</sup>	

Detailed Rate Case Schedule												
	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb
Filed rate case				▲ 06/08/2018								
Intervenor testimony							▲ 09/14/2018					
Rebuttal testimony								▲ 10/12/2018				
Evidentiary hearings									■ 11/2/2018 – 11/16/2018			
Initial briefs due <sup>(3)</sup>									■ 11/2018			
Reply briefs due <sup>(3)</sup>										■ 12/2018		
Commission order expected												▲ 01/04/2019

(1) Reflects \$60.7M increase and \$21.7M STRIDE reset. Test year updated for May-July 2018 actuals and reflects long-term debt issuance made in September 2018.

(2) Increase expressed as a percentage of a combined electric and gas residential customer total bill

(3) Briefing schedule will be determined during or at the end of the evidentiary hearing

# ComEd Distribution Rate Case Filing

Rate Case Filing Details		Notes
Docket No.	18-0808	<ul style="list-style-type: none"> <li>April 16, 2018, ComEd filed its annual distribution formula rate update with the Illinois Commerce Commission seeking a decrease to distribution base rates</li> <li>The decrease is primarily driven by an adjustment for forecasted tax benefits resulting from federal tax reform, partially offset by continued investment in the electric grid, state tax rate increase, elimination of bonus depreciation and weather/economic impacts</li> </ul>
Test Year	January 1, 2017 – December 31, 2017	
Test Period	2017 Actual Costs + 2018 Projected Plant Additions	
Requested Common Equity Ratio	47.11%	
Requested Rate of Return	ROE: 8.69%; ROR: 6.52%	
Proposed Rate Base (Adjusted)	\$10,675M	
Requested Revenue Requirement Decrease	(\$24.1M) <sup>(1,2)</sup>	
Residential Total Bill % Decrease	(1%)	

Detailed Rate Case Schedule												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Filed rate case				▲	4/16/2018							
Intervenor testimony								▲	6/28/2018			
Rebuttal testimony								▲	7/23/2018			
Evidentiary hearings									▲	8/28/2018		
Initial briefs due									▲	9/11/2018		
Reply briefs due										▲	9/25/2018	
Commission order expected												12/2018

(1) Revenue requirement includes changes in depreciation and amortization expense and other costs where applicable, which have no impact on pre-tax earnings  
(2) Original filing amount was (\$22.9M). Recent discovery period removed additional (\$1.2M) of revenue requirement to limit issues in the proceeding.

# Delmarva DE (Electric) Distribution Rate Case Filing

	Rate Case Filing Details	Notes
Docket No.	17-0977 - Per Settlement (Black Box)	<ul style="list-style-type: none"> <li>August 17, 2017, Delmarva DE filed an application with Delaware Public Service Commission (DPSC) seeking an increase in electric distribution base rates</li> <li>Size of ask is driven by continued investments in electric distribution system to maintain and increase reliability and customer service</li> <li>June 27, 2018, Delmarva DE filed a Settlement Agreement and requested a decrease in revenue requirement of (\$6.9M)<sup>(2)</sup></li> <li>August 21, 2018, DPSC approved the settlement</li> </ul>
Test Year	January 1, 2017 - December 31, 2017	
Test Period	8 months actual and 4 months estimated	
Common Equity Ratio	50.52% <sup>(2)</sup>	
Rate of Return	ROE: 9.70%; ROR: 6.78% <sup>(2)</sup>	
Rate Base (Adjusted)	N/A	
Revenue Requirement Decrease	(\$6.9M) <sup>(1,2)</sup>	
Residential Total Bill % Decrease	(1.2%) <sup>(2)</sup>	

Detailed Rate Case Schedule																		
	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Filed rate case	▲ 8/17/2017																	
Settlement agreement	▲ 6/27/2018																	
Settlement support testimony	▲ 6/27/2018																	
Evidentiary hearings	▲ 6/27/2018																	
Commission order	▲ 8/21/2018																	

(1) Revenue requirement includes changes in depreciation and amortization expense and other costs where applicable, which have no impact on pre-tax earnings

(2) As permitted by Delaware law, Delmarva Power implemented interim rate increases of \$2.5M on October 16, 2017, and implemented \$5.8M full allowable rates on March 17, 2018, subject to refund. Per Settlement Agreement filed on June 27, 2018. Includes tax benefits from Tax Cuts and Jobs Act.

# Delmarva DE (Gas) Distribution Rate Case Filing

Rate Case Filing Details		Notes
Docket No.	17-0978 - Per Settlement (Black Box)	<ul style="list-style-type: none"> <li>August 17, 2017, Delmarva DE filed an application with Delaware Public Service Commission (DPSC) seeking an increase in gas distribution base rates</li> <li>September 7, 2018, Delmarva Power filed a partial gas Settlement Agreement and requested a decrease in revenue requirement of (\$3.5M)<sup>(2)</sup></li> <li>The partial Settlement Agreement resolves all issues except a \$3.5M regulatory asset related to the Interface Management Unit (IMU) batteries</li> </ul>
Test Year	January 1, 2017 - December 31, 2017	
Test Period	8 months actual and 4 months estimated	
Requested Common Equity Ratio	50.52% <sup>(2)</sup>	
Requested Rate of Return	ROE: 9.70%; ROR: 6.78% <sup>(2)</sup>	
Proposed Rate Base (Adjusted)	N/A	
Requested Revenue Requirement Decrease	(\$3.5M) <sup>(1,2)</sup>	
Residential Total Bill % Decrease	(2.6%) <sup>(2)</sup>	

## Detailed Rate Case Schedule

	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Filed rate case	▲ 8/17/2017																
Intervenor testimony	▲ 5/7/2018																
Rebuttal testimony	▲ 7/6/2018																
Settlement agreement	▲ 9/7/2018																
Settlement support testimony	▲ 9/7/2018																
Evidentiary hearings	▲ 9/7/2018																
Commission order expected	Q4 2018																

(1) Revenue requirement includes changes in depreciation and amortization expense and other costs where applicable, which have no impact on pre-tax earnings  
(2) As permitted by Delaware law, Delmarva Power implemented interim rate increases of \$2.5M on November 1, 2017, and implemented \$3.9M full allowable rates on March 17, 2018, subject to refund. Per partial Settlement Agreement filed on September 7, 2018. Includes tax benefits from Tax Cuts and Jobs Act.



# PECO Distribution Rate Case Filing

Rate Case Settlement Details		Notes
Docket No.	R-2018-3000164	<ul style="list-style-type: none"> <li>PECO filed an electric distribution base rate case on March 29, 2018</li> <li>On October 18, 2018 the presiding Administrative Law Judges issued the Recommended Decision that the Settlement Agreement reached with all active parties be approved without modification. The black box settlement does not stipulate any ROE, Equity Ratio and Rate Base.</li> <li>The rate case settlement agreement is subject to PaPUC approval expected in December, with rates effective January 1, 2019</li> <li>The settlement amount of \$96M<sup>(2)</sup> represents 63% of the \$153M ask. This is in line with prior PA electric distribution rate case outcomes.</li> </ul>
Test Year	January 1, 2019 – December 31, 2019	
Test Period	12 Months Budget	
Common Equity Ratio	N/A	
Rate of Return	ROE: N/A; ROR: N/A	
Rate Base	N/A	
Revenue Requirement Increase	\$25M <sup>(1,2)</sup>	
Residential Total Bill % Increase	1.2%	

Detailed Rate Case Schedule												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Pre-filing notice			▲ 2/27/2018									
Filed rate case			▲ 3/29/2018									
Intervenor testimony							▲ 6/26/2018					
Rebuttal testimony								▲ 7/24/2018				
Evidentiary hearings								▲ 8/21/2018				
Initial briefs filed									▲ 9/07/2018			
Reply briefs filed									▲ 9/17/2018			
Commission order expected												12/01/2018

(1) Revenue requirement includes changes in depreciation and amortization expense and other costs where applicable, which have no impact on pre-tax earnings

(2) Reflects \$96M revenue requirement less an estimated \$71M in 2019 tax benefit

# Pepco DC (Electric) Distribution Rate Case Filing

Rate Case Filing Details		Notes
Docket No.	1150 & 1151 – Per Settlement (Black Box)	<ul style="list-style-type: none"> <li>December 19, 2017, Pepco DC filed an application with Public Service Commission of the District of Columbia (PSCDC) seeking an increase in electric distribution base rates</li> <li>Size of ask is driven by continued investments in electric distribution system to maintain and increase reliability and customer service</li> <li>April 17, 2018, Pepco DC filed a settlement agreement and requested a decrease in revenue requirement of (\$24.1M)<sup>(2)</sup></li> <li>August 9, 2018, PSCDC approved settlement agreement which placed rates in effect on August 13, 2018</li> </ul>
Test Year	January 1, 2017 – December 31, 2017	
Test Period	8 months actual and 4 months estimated	
Requested Common Equity Ratio	50.44% <sup>(2)</sup>	
Requested Rate of Return	ROE: 9.525%; ROR: 7.45% <sup>(2)</sup>	
Proposed Rate Base (Adjusted)	N/A	
Requested Revenue Requirement Decrease	(\$24.1M) <sup>(1,2)</sup>	
Residential Total Bill % Decrease	(0.7%) <sup>(2,3)</sup>	

## Detailed Rate Case Schedule

	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Filed rate case	▲ 12/19/2017												
Settlement agreement	▲ 4/17/2018												
Settlement support testimony	▲ 5/7/2018												
Reply testimony	▲ 5/18/2018												
Initial briefs	▲ 6/14/2018												
Commission order	▲ 8/9/2018												

(1) Revenue requirement includes changes in depreciation and amortization expense and other costs where applicable, which have no impact on pre-tax earnings

(2) Per Settlement Agreement filed on April 17, 2018. Includes tax benefits from Tax Cuts and Jobs Act.

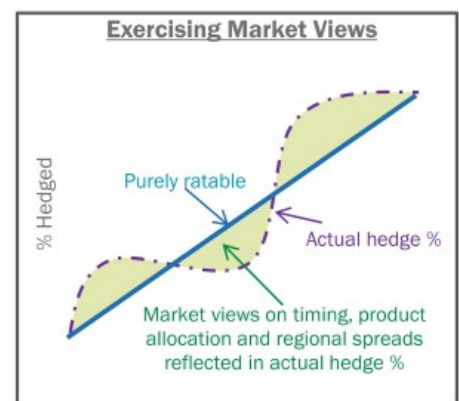
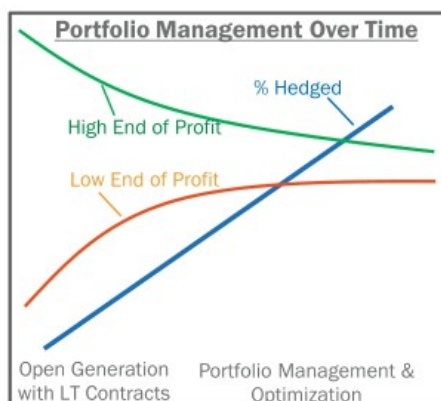
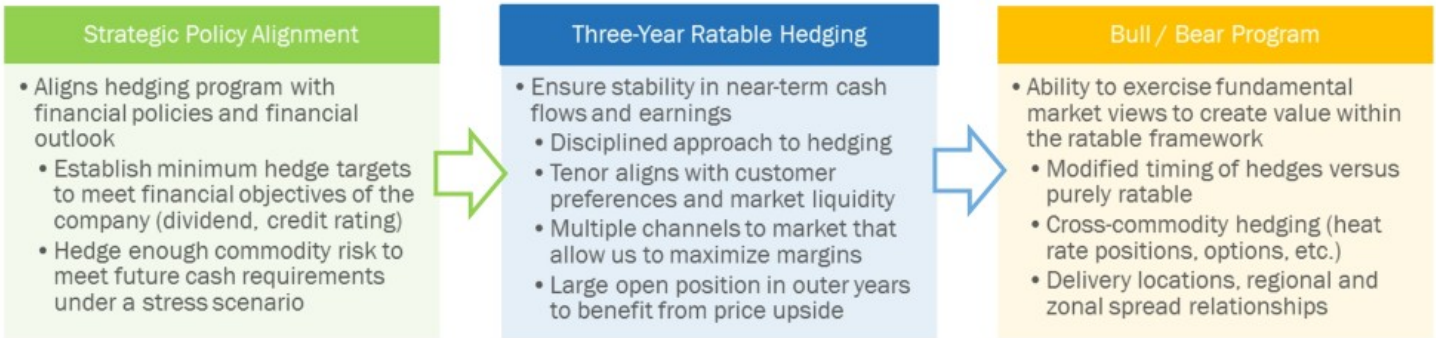
(3) Modified/Extended Customer Base Rate Credit (CBRC)

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# Exelon Generation Disclosures

September 30, 2018

# Portfolio Management Strategy

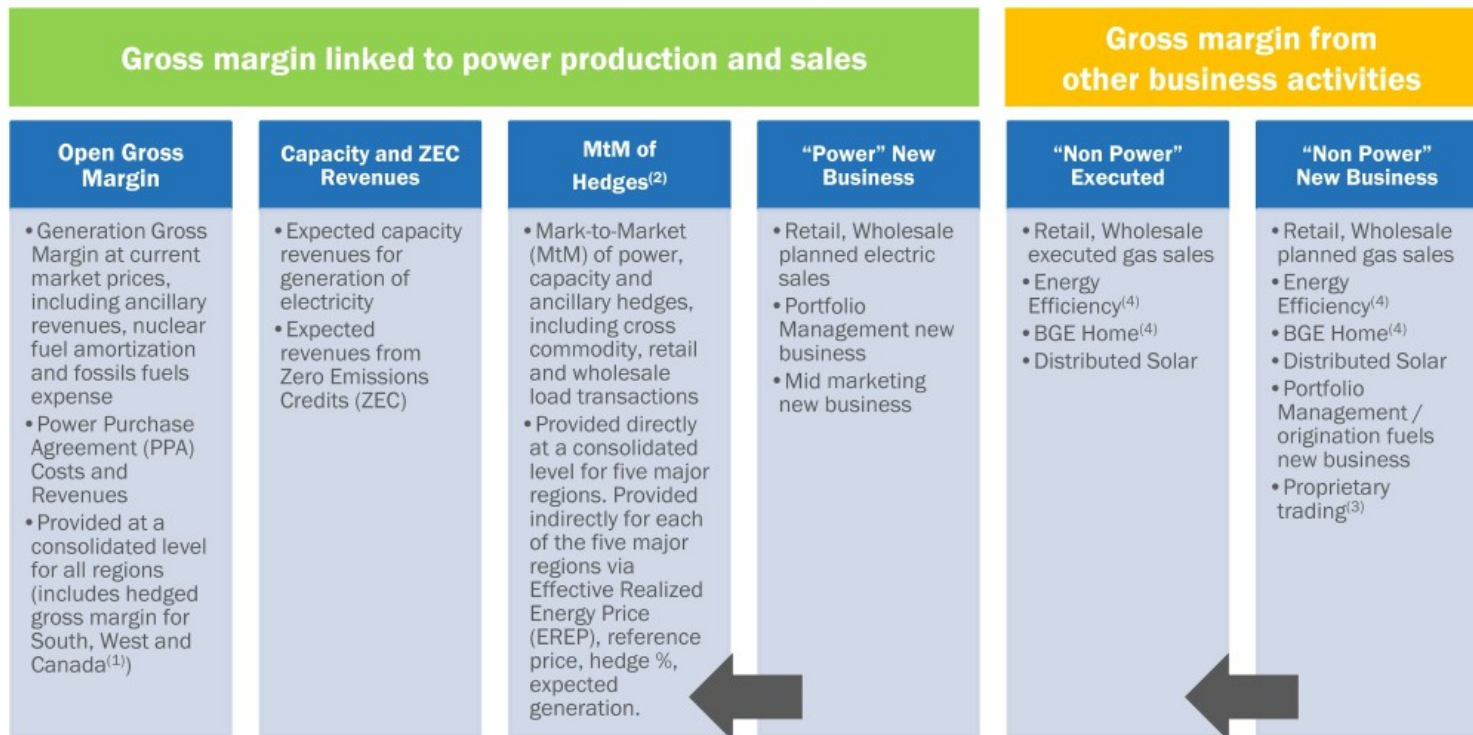


**Protect Balance Sheet**

**Ensure Earnings Stability**

**Create Value**

# Components of Gross Margin Categories



Margins move from new business to MtM of hedges over the course of the year as sales are executed<sup>(5)</sup>

Margins move from "Non power new business" to "Non power executed" over the course of the year

(1) Hedged gross margins for South, West & Canada region will be included with Open Gross Margin; no expected generation, hedge %, EREP or reference prices provided for this region  
 (2) MtM of hedges provided directly for the five larger regions; MtM of hedges is not provided directly at the regional level but can be easily estimated using EREP, reference price and hedged MWh  
 (3) Proprietary trading gross margins will generally remain within "Non Power" New Business category and only move to "Non Power" Executed category upon management discretion  
 (4) Gross margin for these businesses are net of direct "cost of sales"  
 (5) Margins for South, West & Canada regions and optimization of fuel and PPA activities captured in Open Gross Margin

# ExGen Disclosures

<b>Gross Margin Category (\$M)<sup>(1)</sup></b>	<b>2018</b>	<b>2019</b>	<b>2020</b>
Open Gross Margin (including South, West & Canada hedged GM) <sup>(2,5)</sup>	\$4,800	\$4,300	\$3,900
Capacity and ZEC Revenues <sup>(2,5,6)</sup>	\$2,300	\$2,050	\$1,900
Mark-to-Market of Hedges <sup>(2,3)</sup>	\$350	\$250	\$250
Power New Business / To Go	\$100	\$550	\$800
Non-Power Margins Executed	\$400	\$200	\$150
Non-Power New Business / To Go	\$100	\$300	\$350
<b>Total Gross Margin*<sup>(4,5)</sup></b>	<b>\$8,050</b>	<b>\$7,650</b>	<b>\$7,350</b>

<b>Reference Prices<sup>(1)</sup></b>	<b>2018</b>	<b>2019</b>	<b>2020</b>
Henry Hub Natural Gas (\$/MMBtu)	\$2.94	\$2.78	\$2.65
Midwest: NiHub ATC prices (\$/MWh)	\$27.62	\$26.24	\$24.92
Mid-Atlantic: PJM-W ATC prices (\$/MWh)	\$36.54	\$33.53	\$31.59
ERCOT-N ATC Spark Spread (\$/MWh) <i>HSC Gas, 7.2HR, \$2.50 VOM</i>	\$4.06	\$11.50	\$10.30
New York: NY Zone A (\$/MWh)	\$31.86	\$29.49	\$27.89
New England: Mass Hub ATC Spark Spread (\$/MWh) <i>ALQN Gas, 7.5HR, \$0.50 VOM</i>	\$6.80	\$6.88	\$6.27

(1) Gross margin categories rounded to nearest \$50M

(2) Excludes EDF's equity ownership share of the CENG Joint Venture

(3) Mark-to-Market of Hedges assumes mid-point of hedge percentages

(4) Based on September 30, 2018, market conditions

(5) Reflects Oyster Creek retirement in September 2018 and TMI retirement by September 2019

(6) 2018 includes \$150M of IL ZEC revenues associated with 2017 production. 2019 and 2020 include the favorable impact of NJ ZEC revenues.

# ExGen Disclosures

Generation and Hedges	2018	2019	2020
<b>Exp. Gen (GWh)<sup>(1)</sup></b>	<b>196,300</b>	<b>201,900</b>	<b>192,900</b>
Midwest	96,600	97,000	96,500
Mid-Atlantic <sup>(2,6)</sup>	60,300	54,000	48,500
ERCOT	16,900	25,500	23,700
New York <sup>(2,6)</sup>	16,200	16,600	15,600
New England	6,300	8,800	8,600
<b>% of Expected Generation Hedged<sup>(3)</sup></b>	<b>98%-101%</b>	<b>82%-85%</b>	<b>48%-51%</b>
Midwest	98%-101%	79%-82%	44%-47%
Mid-Atlantic <sup>(2,6)</sup>	100%-103%	94%-97%	61%-64%
ERCOT	98%-101%	78%-81%	49%-52%
New York <sup>(2,6)</sup>	98%-101%	93%-96%	57%-60%
New England	78%-81%	23%-26%	13%-16%
<b>Effective Realized Energy Price (\$/MWh)<sup>(4)</sup></b>			
Midwest	\$30.00	\$28.50	\$28.00
Mid-Atlantic <sup>(2,6)</sup>	\$39.00	\$37.50	\$37.00
ERCOT <sup>(5)</sup>	(\$2.00)	\$2.00	\$1.00
New York <sup>(2,6)</sup>	\$36.00	\$32.00	\$30.00
New England <sup>(5)</sup>	\$7.00	\$6.00	\$25.50

(1) Expected generation is the volume of energy that best represents our commodity position in energy markets from owned or contracted for capacity based upon a simulated dispatch model that makes assumptions regarding future market conditions, which are calibrated to market quotes for power, fuel, load following products, and options. Expected generation assumes 14 refueling outages in 2018, 11 in 2019, and 14 in 2020 at Exelon-operated nuclear plants and Salem. Expected generation assumes capacity factors of 94.3%, 94.6% and 93.9% in 2018, 2019, and 2020, respectively at Exelon-operated nuclear plants, at ownership. These estimates of expected generation in 2019 and 2020 do not represent guidance or a forecast of future results as Exelon has not completed its planning or optimization processes for those years.

(2) Excludes EDF's equity ownership share of CENG Joint Venture

(3) Percent of expected generation hedged is the amount of equivalent sales divided by expected generation. Includes all hedging products, such as wholesale and retail sales of power, options and swaps.

(4) Effective realized energy price is representative of an all-in hedged price, on a per MWh basis, at which expected generation has been hedged. It is developed by considering the energy revenues and costs associated with our hedges and by considering the fossil fuel that has been purchased to lock in margin. It excludes uranium costs, RPM capacity and ZEC revenues, but includes the mark-to-market value of capacity contracted at prices other than RPM clearing prices including our load obligations. It can be compared with the reference prices used to calculate open gross margin in order to determine the mark-to-market value of Exelon Generation's energy hedges.

(5) Spark spreads shown for ERCOT and New England

(6) Reflects Oyster Creek retirement in September 2018 and TMI retirement by September 2019

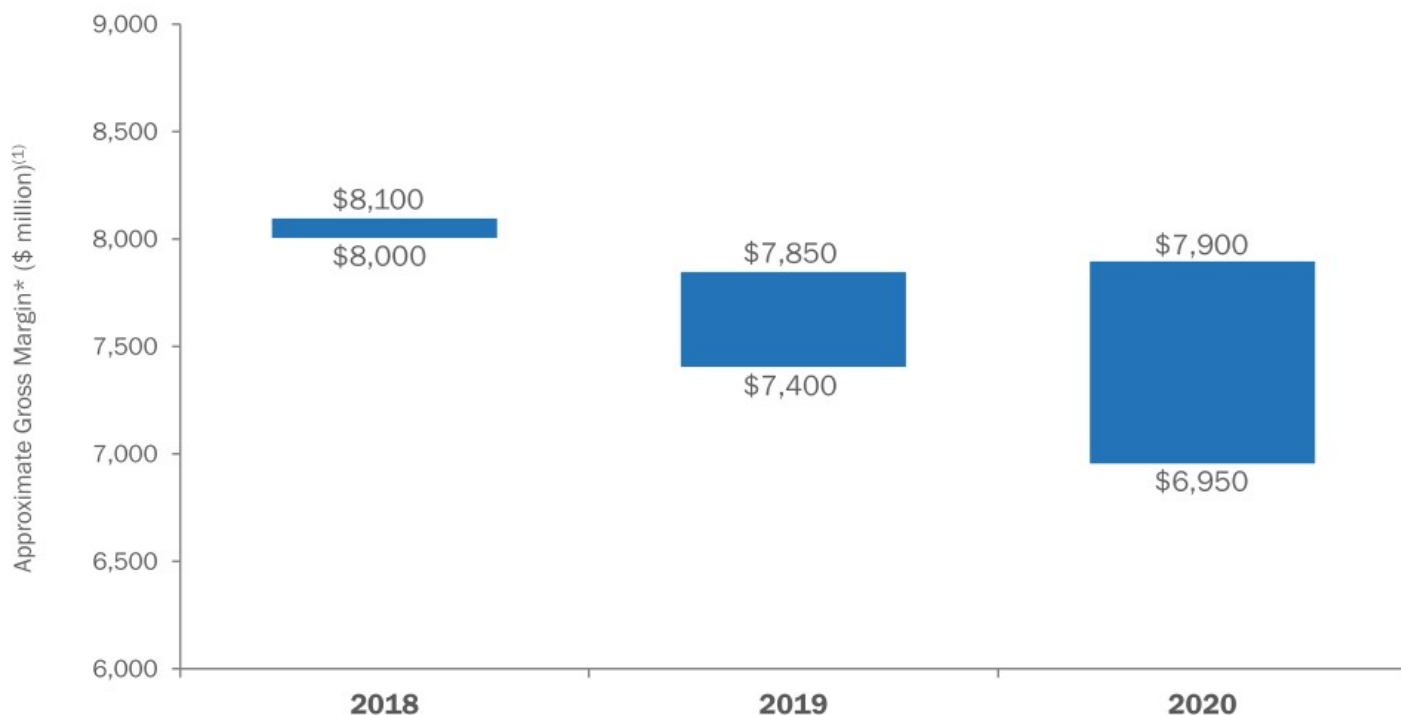
## ExGen Hedged Gross Margin\* Sensitivities

Gross Margin* Sensitivities (with existing hedges) <sup>(1)</sup>	2018	2019	2020
<b>Henry Hub Natural Gas (\$/MMBtu)</b>			
+ \$1/MMBtu	\$(10)	\$190	\$445
- \$1/MMBtu	\$20	\$(145)	\$(395)
<b>NiHub ATC Energy Price</b>			
+ \$5/MWh	-	\$100	\$265
- \$5/MWh	-	\$(100)	\$(265)
<b>PJM-W ATC Energy Price</b>			
+ \$5/MWh	\$(5)	\$20	\$95
- \$5/MWh	\$5	-	\$(90)
<b>NYPP Zone A ATC Energy Price</b>			
+ \$5/MWh	-	-	\$30
- \$5/MWh	-	\$(5)	\$(30)
<b>Nuclear Capacity Factor</b>			
+/- 1%	+/- \$10	+/- \$35	+/- \$30

(1) Based on September 30, 2018, market conditions and hedged position; gas price sensitivities are based on an assumed gas-power relationship derived from an internal model that is updated periodically; power price sensitivities are derived by adjusting the power price assumption while keeping all other price inputs constant; due to correlation of the various assumptions, the hedged gross margin impact calculated by aggregating individual sensitivities may not be equal to the hedged gross margin impact calculated when correlations between the various assumptions are also considered; sensitivities based on commodity exposure which includes open generation and all committed transactions; excludes EDF's equity share of CENG Joint Venture



## ExGen Hedged Gross Margin\* Upside/Risk



(1) Represents an approximate range of expected gross margin, taking into account hedges in place, between the 5th and 95th percent confidence levels assuming all unhedged supply is sold into the spot market; approximate gross margin ranges are based upon an internal simulation model and are subject to change based upon market inputs, future transactions and potential modeling changes; these ranges of approximate gross margin in 2019 and 2020 do not represent earnings guidance or a forecast of future results as Exelon has not completed its planning or optimization processes for those years; the price distributions that generate this range are calibrated to market quotes for power, fuel, load following products, and options as of September 30, 2018. Gross Margin Upside/Risk based on commodity exposure which includes open generation and all committed transactions. Reflects Oyster Creek retirement in September 2018 and TMI retirement by September 2019

## Illustrative Example of Modeling Exelon Generation 2019 Total Gross Margin\*

Row	Item	Midwest	Mid-Atlantic	ERCOT	New York	New England	South, West & Canada
(A)	Start with fleet-wide open gross margin	←—————			\$4.3 billion	—————→	
(B)	Capacity and ZEC	←—————			\$2.05 billion	—————→	
(C)	Expected Generation (TWh)	97.0	54.0	25.5	16.6	8.8	
(D)	Hedge % (assuming mid-point of range)	80.5%	95.5%	79.5%	94.5%	24.5%	
(E=C*D)	Hedged Volume (TWh)	78.1	51.6	20.3	15.7	2.2	
(F)	Effective Realized Energy Price (\$/MWh)	\$28.50	\$37.50	\$2.00	\$32.00	\$6.00	
(G)	Reference Price (\$/MWh)	\$26.24	\$33.53	\$11.50	\$29.49	\$6.88	
(H=F-G)	Difference (\$/MWh)	\$2.26	\$3.97	(\$9.50)	\$2.51	(\$0.88)	
(I=E*H)	Mark-to-Market value of hedges (\$ million) <sup>(1)</sup>	\$175	\$205	(\$195)	\$40	\$0	
(J=A+B+I)	Hedged Gross Margin (\$ million)				\$6,600		
(K)	Power New Business / To Go (\$ million)				\$550		
(L)	Non-Power Margins Executed (\$ million)				\$200		
(M)	Non-Power New Business / To Go (\$ million)				\$300		
<b>(N=J+K+L+M)</b>	<b>Total Gross Margin*</b>				<b>\$7,650 million</b>		

(1) Mark-to-market rounded to the nearest \$5M

## Additional ExGen Modeling Data

<b>Total Gross Margin Reconciliation (in \$M)<sup>(1)</sup></b>	<b>2018</b>	<b>2019</b>	<b>2020</b>
<b>Revenue Net of Purchased Power and Fuel Expense<sup>*(2,3)</sup></b>	<b>\$8,525</b>	<b>\$8,125</b>	<b>\$7,800</b>
Other Revenues <sup>(4)</sup>	\$(200)	\$(175)	\$(200)
Direct cost of sales incurred to generate revenues for certain Constellation and Power businesses	\$(275)	\$(300)	\$(250)
<b>Total Gross Margin* (Non-GAAP)</b>	<b>\$8,050</b>	<b>\$7,650</b>	<b>\$7,350</b>

<b>Key ExGen Modeling Inputs (in \$M)<sup>(1,5)</sup></b>	<b>2018</b>
Other <sup>(6)</sup>	\$250
Adjusted O&M*	\$(4,625)
Taxes Other Than Income (TOTI) <sup>(7)</sup>	\$(375)
Depreciation & Amortization <sup>*(8)</sup>	\$(1,125)
Interest Expense	\$(400)
<b>Effective Tax Rate</b>	<b>22.0%</b>

(1) All amounts rounded to the nearest \$25M

(2) ExGen does not forecast the GAAP components of RNF separately, as to do so would be unduly burdensome. RNF also includes the RNF of our proportionate ownership share of CENG.

(3) Excludes the Mark-to-Market impact of economic hedging activities due to the volatility and unpredictability of the future changes to power prices

(4) Other Revenues reflects primarily revenues from JExel Nuclear JV, variable interest entities, funds collected through revenues for decommissioning the former PECO nuclear plants through regulated rates, and gross receipts tax revenues

(5) ExGen amounts for O&M, TOTI, Depreciation & Amortization; excludes EDF's equity ownership share of the CENG Joint Venture

(6) Other reflects Other Revenues excluding gross receipts tax revenues, includes nuclear decommissioning trust fund earnings from unregulated sites, and includes the minority interest in ExGen Renewables JV and Bloom. Other for 2018 is favorable due to NDTF realized gains that may not occur in 2019 and 2020.

(7) TOTI excludes gross receipts tax of \$150M

(8) 2019 Depreciation & Amortization is flat to 2018 and 2020 is favorable \$50M due to nuclear plant retirements

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# Appendix

## Reconciliation of Non-GAAP Measures

## Q3 QTD GAAP EPS Reconciliation

Three Months Ended September 30, 2017	ExGen	ComEd	PECO	BGE	PHI	Other	Exelon
<b>2017 GAAP Earnings Per Share<sup>(1)</sup></b>	<b>\$0.32</b>	<b>\$0.20</b>	<b>\$0.12</b>	<b>\$0.06</b>	<b>\$0.16</b>	<b>\$0.00</b>	<b>\$0.85</b>
Mark-to-market impact of economic hedging activities	(0.05)	-	-	-	-	-	(0.05)
Unrealized gains related to NDT fund investments	(0.07)	-	-	-	-	-	(0.07)
Amortization of commodity contract intangibles	0.01	-	-	-	-	-	0.01
Merger and integration costs	0.01	-	-	-	(0.01)	-	-
Long-lived asset impairments	0.03	-	-	-	-	-	0.03
Plant retirements and divestitures	0.08	-	-	-	-	-	0.08
Cost management program	0.01	-	-	-	-	-	0.01
Bargain purchase gain	(0.01)	-	-	-	-	-	(0.01)
Reassessment of deferred income taxes	0.02	-	-	-	-	(0.04)	(0.02)
Noncontrolling interests	0.02	-	-	-	-	-	0.02
<b>2017 Adjusted (non-GAAP) Operating Earnings (Loss) Per Share</b>	<b>\$0.36</b>	<b>\$0.19</b>	<b>\$0.12</b>	<b>\$0.07</b>	<b>\$0.15</b>	<b>(\$0.04)</b>	<b>\$0.85</b>

Note: All amounts shown are per Exelon share and represent contributions to Exelon's EPS. Amounts may not add due to rounding.

(1) Certain immaterial prior year amounts in the Registrants' Consolidated Statements of Operations and Comprehensive Income have been recasted to reflect new accounting standards issued by the FASB and adopted as of January 1, 2018.

## Q3 QTD GAAP EPS Reconciliation (continued)

Three Months Ended September 30, 2018	ExGen	ComEd	PECO	BGE	PHI	Other	Exelon
<b>2018 GAAP Earnings (Loss) Per Share</b>	<b>\$0.24</b>	<b>\$0.20</b>	<b>\$0.13</b>	<b>\$0.06</b>	<b>\$0.19</b>	<b>(\$0.07)</b>	<b>\$0.76</b>
Mark-to-market impact of economic hedging activities	(0.07)	-	-	-	-	0.01	(0.06)
Unrealized gains related to NDT fund investments	(0.06)	-	-	-	-	-	(0.06)
Long-lived asset impairments	0.01	-	-	-	-	-	0.01
Plant retirements and divestitures	0.21	-	-	-	-	-	0.21
Cost management program	0.01	-	-	-	-	-	0.01
Asset retirement obligation	-	-	-	-	0.02	-	0.02
Change in environmental liabilities	(0.01)	-	-	-	-	-	(0.01)
Reassessment of deferred income taxes	(0.03)	-	-	-	(0.01)	0.02	(0.02)
Noncontrolling interests	0.02	-	-	-	-	-	0.02
<b>2018 Adjusted (non-GAAP) Operating Earnings (Loss) Per Share</b>	<b>\$0.33</b>	<b>\$0.20</b>	<b>\$0.13</b>	<b>\$0.07</b>	<b>\$0.20</b>	<b>(\$0.05)</b>	<b>\$0.88</b>

Note: All amounts shown are per Exelon share and represent contributions to Exelon's EPS. Amounts may not add due to rounding.

## Q3 YTD GAAP EPS Reconciliation

Nine Months Ended September 30, 2017	ExGen	ComEd	PECO	BGE	PHI	Other	Exelon
<b>2017 GAAP Earnings Per Share<sup>(1)</sup></b>	<b>\$0.52</b>	<b>\$0.47</b>	<b>\$0.35</b>	<b>\$0.24</b>	<b>\$0.38</b>	<b>\$0.06</b>	<b>\$2.02</b>
Mark-to-market impact of economic hedging activities	0.10	-	-	-	-	-	0.10
Unrealized gains related to NDT fund investments	(0.22)	-	-	-	-	-	(0.22)
Amortization of commodity contract intangibles	0.03	-	-	-	-	-	0.03
Merger and integration costs	0.05	-	-	-	(0.01)	-	0.04
Merger commitments	(0.02)	-	-	-	(0.06)	(0.06)	(0.15)
Long-lived asset impairments	0.31	-	-	-	-	-	0.31
Plant retirements and divestitures	0.15	-	-	-	-	-	0.15
Cost management program	0.02	-	-	-	-	-	0.03
Bargain purchase gain	(0.25)	-	-	-	-	-	(0.25)
Like-kind exchange tax position	-	0.02	-	-	-	(0.05)	(0.03)
Reassessment of deferred income taxes	0.02	-	-	-	-	(0.06)	(0.04)
Tax settlements	(0.01)	-	-	-	-	-	(0.01)
Noncontrolling interests	0.08	-	-	-	-	-	0.08
<b>2017 Adjusted (non-GAAP) Operating Earnings (Loss) Per Share</b>	<b>\$0.77</b>	<b>\$0.50</b>	<b>\$0.35</b>	<b>\$0.25</b>	<b>\$0.31</b>	<b>(\$0.12)</b>	<b>\$2.06</b>

Note: All amounts shown are per Exelon share and represent contributions to Exelon's EPS. Amounts may not add due to rounding.

(1) Certain immaterial prior year amounts in the Registrants' Consolidated Statements of Operations and Comprehensive Income have been recasted to reflect new accounting standards issued by the FASB and adopted as of January 1, 2018

## Q3 YTD GAAP EPS Reconciliation (continued)

Nine Months Ended September 30, 2018	ExGen	ComEd	PECO	BGE	PHI	Other	Exelon
<b>2018 GAAP Earnings (Loss) Per Share</b>	<b>\$0.56</b>	<b>\$0.54</b>	<b>\$0.35</b>	<b>\$0.25</b>	<b>\$0.35</b>	<b>(\$0.13)</b>	<b>\$1.92</b>
Mark-to-market impact of economic hedging activities	0.07	-	-	-	-	0.01	0.08
Unrealized losses related to NDT fund investments	0.10	-	-	-	-	-	0.10
Long-lived asset impairments	0.04	-	-	-	-	-	0.04
Plant retirements and divestitures	0.44	-	-	-	-	-	0.43
Cost management program	0.02	-	-	-	-	-	0.03
Asset retirement obligation	-	-	-	-	0.02	-	0.02
Reassessment of deferred income taxes	(0.03)	-	-	-	(0.01)	0.01	(0.03)
Noncontrolling interests	(0.04)	-	-	-	-	-	(0.04)
<b>2018 Adjusted (non-GAAP) Operating Earnings (Loss) Per Share</b>	<b>\$1.16</b>	<b>\$0.54</b>	<b>\$0.35</b>	<b>\$0.25</b>	<b>\$0.36</b>	<b>(\$0.11)</b>	<b>\$2.55</b>

Note: All amounts shown are per Exelon share and represent contributions to Exelon's EPS. Amounts may not add due to rounding.



## Projected GAAP to Operating Adjustments

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- **Exelon's projected 2018 adjusted (non-GAAP) operating earnings excludes the earnings effects of the following:**
  - Mark-to-market adjustments from economic hedging activities
  - Unrealized gains and losses from NDT fund investments
  - Impairments of certain wind projects at Generation
  - Certain costs related to plant retirements
  - Costs incurred related to a cost management program
  - Non-cash impacts pursuant to the annual update of asset retirement obligations
  - Adjustment to the remeasurement of deferred income taxes as a result of the Tax Cuts and Jobs Act (TCJA) and changes in forecasted apportionment
  - Generation's noncontrolling interest, primarily related to CENG exclusion items
  - One-time impacts of adopting new accounting standards
  - Other unusual items

# GAAP to Non-GAAP Reconciliations<sup>(1)</sup>

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$$\text{Exelon FFO/Debt}^{(2)} = \frac{\text{FFO (a)}}{\text{Adjusted Debt (b)}}$$

## Exelon FFO Calculation<sup>(2)</sup>

GAAP Operating Income  
+ Depreciation & Amortization  
= EBITDA  
- GAAP Interest Expense  
+/- GAAP Current Income Tax (Expense)/Benefit  
+ Nuclear Fuel Amortization  
+/- GAAP to Operating Adjustments  
+/- Other S&P Adjustments  
**= FFO (a)**

## Exelon Adjusted Debt Calculation<sup>(1)</sup>

Long-Term Debt (including current maturities)  
+ Short-Term Debt  
+ Purchase Power Agreement and Operating Lease Imputed Debt  
+ Pension/OPEB Imputed Debt (after-tax)  
- Off-Credit Treatment of Non-Recourse Debt  
- Cash on Balance Sheet \* 75%  
+/- Other S&P Adjustments  
**= Adjusted Debt (b)**

(1) Due to the forward-looking nature of some forecasted non-GAAP measures, information to reconcile the forecasted adjusted (non-GAAP) measures to the most directly comparable GAAP measure may not be currently available; therefore, management is unable to reconcile these measures

(2) Calculated using S&P Methodology. Due to ring-fencing, S&P deconsolidates BGE from Exelon and analyzes solely as an equity investment

# GAAP to Non-GAAP Reconciliations<sup>(1)</sup>

$$\text{ExGen Debt/EBITDA} = \frac{\text{Net Debt (a)}}{\text{Operating EBITDA (b)}}$$

$$\text{ExGen Debt/EBITDA Excluding Non-Recourse} = \frac{\text{Net Debt (c)}}{\text{Operating EBITDA (d)}}$$

## ExGen Net Debt Calculation

Long-Term Debt (including current maturities)  
+ Short-Term Debt  
- Cash on Balance Sheet  
= **Net Debt (a)**

## ExGen Net Debt Calculation Excluding Non-Recourse

Long-Term Debt (including current maturities)  
+ Short-Term Debt  
- Cash on Balance Sheet  
- Non-Recourse Debt  
= **Net Debt Excluding Non-Recourse (c)**

## ExGen Operating EBITDA Calculation

GAAP Operating Income  
+ Depreciation & Amortization  
= EBITDA  
+/- GAAP to Operating Adjustments  
= **Operating EBITDA (b)**

## ExGen Operating EBITDA Calculation Excluding Non-Recourse

GAAP Operating Income  
+ Depreciation & Amortization  
= EBITDA  
+/- GAAP to Operating Adjustments  
- EBITDA from Projects Financed by Non-Recourse Debt  
= **Operating EBITDA Excluding Non-Recourse (d)**

(1) Due to the forward-looking nature of some forecasted non-GAAP measures, information to reconcile the forecasted adjusted (non-GAAP) measures to the most directly comparable GAAP measure may not be currently available; therefore, management is unable to reconcile these measures

## GAAP to Non-GAAP Reconciliations

<b>Q3 2018 Operating ROE Reconciliation (\$M)</b>	<b>ACE</b>	<b>Delmarva</b>	<b>Pepco</b>	<b>Legacy EXC</b>	<b>Consolidated EU</b>
Net Income (GAAP)	\$77	\$103	\$191	\$1,407	\$1,778
Operating Exclusions	\$5	\$8	\$24	\$2	\$40
Adjusted Operating Earnings	\$82	\$111	\$215	\$1,409	\$1,817
Average Equity	\$1,065	\$1,434	\$2,590	\$13,808	\$18,898
<b>Operating ROE (Adjusted Operating Earnings/Average Equity)</b>	<b>7.7%</b>	<b>7.7%</b>	<b>8.3%</b>	<b>10.2%</b>	<b>9.6%</b>

<b>Q2 2018 Operating ROE Reconciliation (\$M)</b>	<b>ACE</b>	<b>Delmarva</b>	<b>Pepco</b>	<b>Legacy EXC</b>	<b>Consolidated EU</b>
Net Income (GAAP)	\$57	\$102	\$189	\$1,384	\$1,731
Operating Exclusions	\$0	\$8	\$3	\$2	\$13
Adjusted Operating Earnings	\$57	\$109	\$192	\$1,386	\$1,744
Average Equity	\$1,044	\$1,425	\$2,577	\$13,439	\$18,485
<b>Operating ROE (Adjusted Operating Earnings/Average Equity)</b>	<b>5.4%</b>	<b>7.7%</b>	<b>7.4%</b>	<b>10.3%</b>	<b>9.4%</b>

Note: Items may not sum due to rounding

## GAAP to Non-GAAP Reconciliations

2018 Adjusted Cash from Ops Calculation (\$M) <sup>(1)</sup>	BGE	ComEd	PECO	PHI	ExGen	Other	Exelon
Net cash flows provided by operating activities (GAAP)	\$750	\$1,650	\$650	\$1,100	\$4,250	\$175	\$8,600
Other cash from investing activities	-	-	-	-	(\$275)	-	(\$275)
Counterparty collateral activity	-	-	-	-	(\$175)	-	(\$175)
<b>Adjusted Cash Flow from Operations</b>	<b>\$750</b>	<b>\$1,650</b>	<b>\$650</b>	<b>\$1,100</b>	<b>\$3,800</b>	<b>\$175</b>	<b>\$8,150</b>

2018 Cash From Financing Calculation (\$M) <sup>(1)</sup>	BGE	ComEd	PECO	PHI	ExGen	Other	Exelon
Net cash flow provided by financing activities (GAAP)	\$275	\$550	\$0	\$375	(\$1,050)	(\$100)	\$50
Dividends paid on common stock	\$200	\$450	\$300	\$325	\$1,000	(\$950)	\$1,325
<b>Financing Cash Flow</b>	<b>\$475</b>	<b>\$1,000</b>	<b>\$300</b>	<b>\$700</b>	<b>(\$50)</b>	<b>(\$1,050)</b>	<b>\$1,375</b>

Exelon Total Cash Flow Reconciliation <sup>(1)</sup>	2018
<b>GAAP Beginning Cash Balance</b>	<b>\$900</b>
Adjustment for Cash Collateral Posted	\$550
Adjusted Beginning Cash Balance <sup>(3)</sup>	\$1,450
Net Change in Cash (GAAP) <sup>(2)</sup>	\$275
Adjusted Ending Cash Balance <sup>(3)</sup>	\$1,725
Adjustment for Cash Collateral Posted	(\$375)
<b>GAAP Ending Cash Balance</b>	<b>\$1,350</b>

(1) All amounts rounded to the nearest \$25M. Items may not sum due to rounding.

(2) Represents the GAAP measure of net change in cash, which is the sum of cash flow from operations, cash from investing activities, and cash from financing activities. Figures reflect cash capital expenditures and CENG fleet at 100%.

(3) Adjusted Beginning and Ending cash balances reflect GAAP Beginning and End Cash Balances excluding counterparty collateral activity

## GAAP to Non-GAAP Reconciliations

ExGen Adjusted O&M Reconciliation (\$M) <sup>(1)</sup>	2018	2019	2020	2021
<b>GAAP O&amp;M</b>	<b>\$5,475</b>	<b>\$4,925</b>	<b>\$4,825</b>	<b>\$4,750</b>
Decommissioning <sup>(2)</sup>	50	50	50	50
Oyster Creek Retirement <sup>(5)</sup>	(100)	-	-	-
Direct cost of sales incurred to generate revenues for certain Constellation and Power businesses <sup>(3)</sup>	(275)	(275)	(250)	(250)
O&M for managed plants that are partially owned	(400)	(400)	(425)	(425)
Other	(125)	(50)	(25)	-
<b>Adjusted O&amp;M (Non-GAAP)</b>	<b>\$4,625</b>	<b>\$4,250</b>	<b>\$4,175</b>	<b>\$4,125</b>

(1) All amounts rounded to the nearest \$25M. Items may not sum due to rounding.

(2) Reflects earnings neutral O&M

(3) Reflects the direct cost of sales of certain businesses, which are included in Total Gross Margin\*

(4) Baseline capital expenditures refer to maintenance and required capital expenditures necessary for day-to-day plant operations and includes merger commitments

(5) 2018 Decommissioning costs include \$75M of asset retirement obligations for Oyster Creek retirement acceleration





## GAAP Earnings \$0.76 per share

Adjusted earnings  
of \$0.88 per share\*

▶ We have met or beaten<sup>1</sup> the midpoint of our earnings guidance range for **13 of the past 15 quarters**



## Zero Emissions Credit (ZEC)

Legality of Illinois' and New York's zero emissions credit (ZEC) programs upheld, supporting the clean, resilient, affordable electricity nuclear power provides

### CORPORATE STEWARDSHIP



## Climate Leadership Council (CLC)

Joined CLC in support of carbon dividends policy that combats climate change while unleashing innovation



## HeForShe

Concluded successful STEM Innovation Leadership Academy for teen girls aimed at advancing gender equality and developing future leaders



## Equality Act Pledge

Exelon joined the Human Rights Campaign's Business Coalition in pledging to support passage of the Equality Act, encouraging workplace fairness for LGBTQ people

### OPERATING METRICS



## Exelon Utilities

- ✓ ComEd's smart meter installation completed 3 years ahead of original schedule and more than \$20 million under budget
- ✓ Top decile performance for ComEd and PHI in CAIDI (outage duration)
- ✓ Gas Odor response remains strong, performing in top decile across the utilities
- ✓ Customer performance metrics continue to be solid across all utilities, with BGE and ComEd performing in top decile for Customer Satisfaction and PHI performing in top decile for Service Level



## Exelon Generation

-  **93.6%**  
Q3 2018 Nuclear Capacity Factor<sup>2</sup>
-  **95.7%**  
Q3 2018 Renewables energy capture
-  **95.8%**  
Q3 2018 Power dispatch match
-  **39.7 TWhs**  
Owned and operated Q3 production

\* For reconciliation of GAAP Net Income to Adjusted (non-GAAP) Operating Earnings, refer to the tables in our press release

(1) Non-GAAP Earnings are used for setting guidance and comparing to actual results

(2) Excludes Salem and EDF's equity ownership share of the CENG Joint Venture



