#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

#### FORM 8-K

#### **CURRENT REPORT**

#### Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

#### **June 10, 2004** (Date of earliest event reported)

| Commission File<br>Number | Name of Registrant; State of Incorporation; Address of Principal Executive Offices; and Telephone Number   | IRS Employer<br>Identification Number |  |
|---------------------------|--|---------------------------------------|--|
| 1-16169                   | EXELON CORPORATION<br>(a Pennsylvania corporation)<br>10 South Dearborn Street – 37th Floor<br>P.O. Box 805379<br>Chicago, Illinois 60680-5379<br>(312) 394-7398       | 23-2990190                            |  |
| 1-1839                    | COMMONWEALTH EDISON COMPANY<br>(an Illinois corporation)<br>10 South Dearborn Street – 37th Floor<br>P.O. Box 805379<br>Chicago, Illinois 60680-5379<br>(312) 394-4321 | 36-0938600                            |  |
| 1-1401                    | PECO ENERGY COMPANY<br>(a Pennsylvania corporation)<br>P.O. Box 8699<br>2301 Market Street<br>Philadelphia, Pennsylvania 19101-8699<br>(215) 841-4000                  | 23-0970240                            |  |
| 333-85496                 | EXELON GENERATION COMPANY, LLC<br>(a Pennsylvania limited liability company)<br>300 Exelon Way<br>Kennett Square, Pennsylvania 19348<br>(610) 765-6900                 | 23-3064219                            |  |

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#### **Item 9. Regulation FD Disclosure**

On June 11, 2004, Exelon Corporation (Exelon) will meet with investors and Merrill Lynch in Kennett Square, Pennsylvania. Attached as Exhibit 99 to this Current Report on Form 8-K are the slides and handouts to be used at the meeting.

This combined Form 8-K is being furnished separately by Exelon, Commonwealth Edison Company (ComEd), PECO Energy Company (PECO) and Exelon Generation Company, LLC (Generation) (Registrants). Information contained herein relating to any individual registrant has been filed by such registrant on its own behalf. No registrant makes any representation as to information relating to any other registrant.

Certain of the matters discussed in this Report are forward-looking statements, within the meaning of the Private Securities Litigation Reform Act of 1995, that are subject to risks and uncertainties. The factors that could cause actual results to differ materially from the forward-looking statements made by a registrant include those factors discussed herein, as well as the items discussed in (a) the Registrants' 2003 Annual Report on Form 10-K — ITEM 7. Management's Discussion and Analysis of Financial Condition and Results of Operations—Business Outlook and the Challenges in Managing Our Business for each of Exelon, ComEd, PECO and Generation, (b) the Registrants' 2003 Annual Report on Form 10-K — ITEM 8. Financial Statements and Supplementary Data: Exelon — Note 19, ComEd – Note 15, PECO – Note 14 and Generation – Note 13 and (c) other factors discussed in filings with the United States Securities and Exchange Commission (SEC) by the Registrants. Readers are cautioned not to place undue reliance on these forward-looking statements, which apply only as of the date of this Report. None of the Registrants undertakes any obligation to publicly release any revision to its forward-looking statements to reflect events or circumstances after the date of this Report.

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

EXELON CORPORATION COMMONWEALTH EDISON COMPANY PECO ENERGY COMPANY EXELON GENERATION COMPANY, LLC

/s/ Robert S. Shapard Robert S. Shapard Executive Vice President and Chief Financial Officer Exelon Corporation

June 10, 2004



# Exelon Corporation Power Marketing Overview

Merrill Lynch Investor Meeting

Kennett Square June 11, 2004

# Exelon.

## **Forward-Looking Statements**

This presentation contains certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, that are subject to risks and uncertainties. The factors that could cause actual results to differ materially from the forward-looking statements made by a registrant include those factors discussed herein, as well as the items discussed in (a) the Registrants' 2003 Annual Report on Form 10-K-ITEM 7. Management's Discussion and Analysis of Financial Condition and Results of Operations-Business Outlook and the Challenges in Managing Our Business for each of Exelon, ComEd, PECO and Generation, (b) the Registrants' 2003 Annual Report on Form 10-K-ITEM 8. Financial Statements and Supplementary Data: Exelon-Note 19, ComEd-Note 15, PECO-Note 14 and Generation-Note 13, and (c) other factors discussed in filings with the United States Securities and Exchange Commission (SEC) by Exelon Corporation, Commonwealth Edison Company, PECO Energy Company and Exelon Generation Company, LLC (Registrants). Readers are cautioned not to place undue reliance on these forward-looking statements, which apply only as of the date of this presentation. None of the Registrants undertakes any obligation to publicly release any revision to its forward-looking statements to reflect events or circumstances after the date of this presentation.

# Exelon.

## AGENDA – Merrill Lynch Investor Meeting

| Welcome/Agenda                       | 9:00 - 9:15   | Bob Shapard, EVP & CFO  |
|--------------------------------------|---------------|---|
| Power Marketing Overview             | 9:15 - 9:30   | Ian McLean, EVP & President, Power Team   |
| Portfolio Management                 | 9:30 - 10:15  | Ken Cornew, SVP, Power Transactions   |
| POLR Pricing                         | 10:15 - 11:15 | Mike Freeman, Power Transactions<br>Shravan Chopra, Manager, Pricing                  |
| Post Transition Regulatory<br>Update | 11:15 - 12:00 | Anne Pramaggiore, VP, ComEd Regulatory<br>Lisa Crutchfield, VP PECO Regulatory        |
| Break                                | 12:00 - 12:15 |   |
| Lunch                                |               |   |
| Long-Term Marketing:                 | 12:15 - 12:45 | John Young, SVP & President, Exelon Power<br>Laura Raymond, VP, Marketing & Bus. Dev. |
| Market Fundamentals:                 | 12:45 - 1:30  | Jim Lockhart, Fuels Forecasting<br>Bruce Lamson, Manager, Market Planning             |
| Trade Floor Tour:                    | 1:30 - 2:00   | Walt Kuhn, Director, Power Transactions<br>3  |
|                                      |               |   |



# **Context for Today's Discussion**

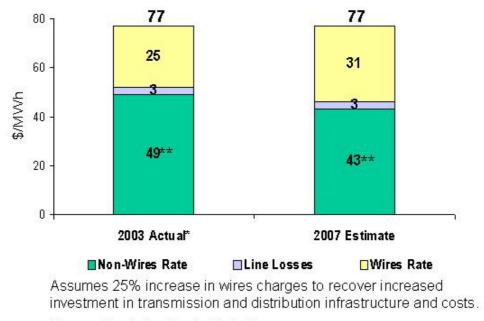


# Key Message: Exelon is well positioned for end of transition periods in Illinois and Pennsylvania

- · Divesting underperforming assets
- · Driving strong earnings and cash flow growth through Exelon Way
- Strong credit position
- · Large, low-cost base load generator
- Large, stable retail customer base
- Recovering / expanding wholesale markets
- · Fully engaged with all our stakeholders
- Incorporating lessons learned from Mid-Atlantic markets

# Exelon.

# **ComEd Bundled Tariff for Mass Market**

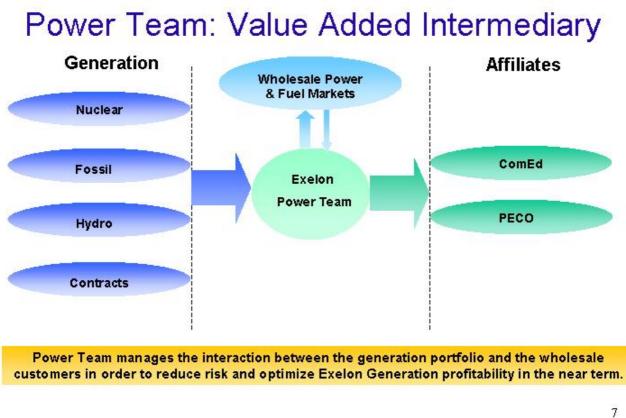


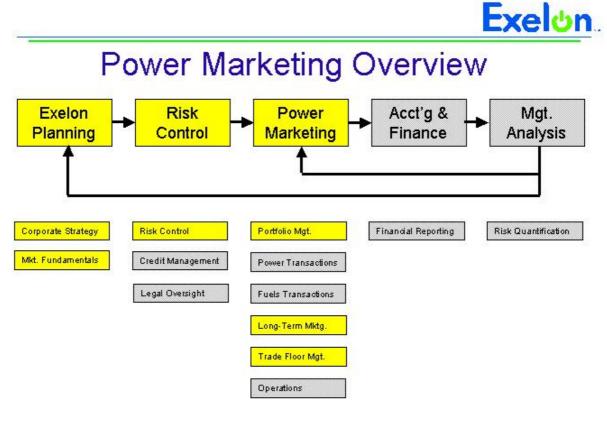
\* Representative of unbundling of existing tariff.

\*\* Includes the cost of energy, capacity, ancillary services, load following, weather, switching and congestion. Note: Mass Market represents residential and small commercial and industrial customer classes.

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# Exelon.





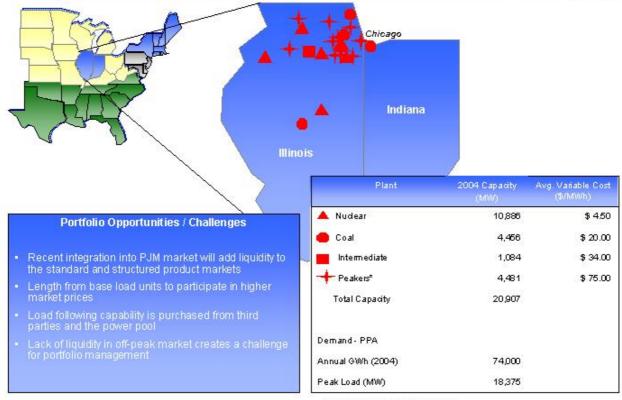


## **Portfolio Management**

- Current Position
- Portfolio Management Process

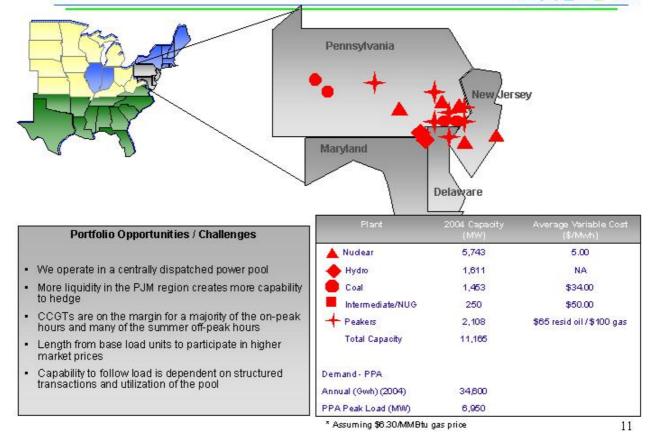
#### **Midwest Portfolio Characteristics**



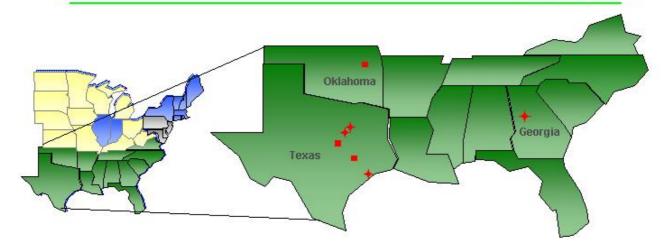


\*Assuming \$6.30/MMBtu gas price

## Mid-Atlantic Portfolio Characteristics Exelon.



# ERCOT/South Portfolio Characteristics Exelon.



#### Portfolio Opportunities / Challenges

The portfolio assets are in the ERCOT, SPP and SERC regions

 The combined cycle units are generally hedged forward; remaining length and peaker length used for opportunistic sales

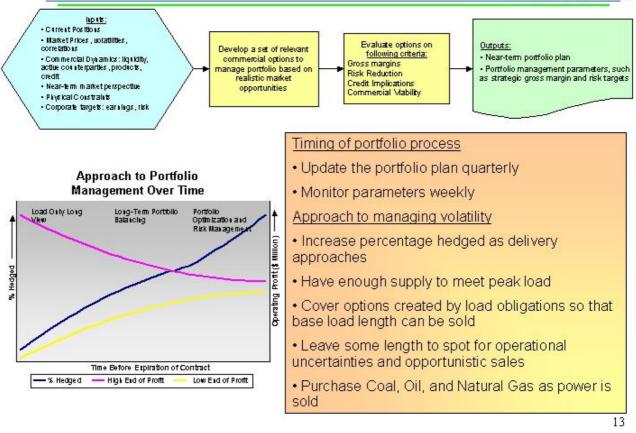
 ERCOT ISO often runs the peakers for local reliability reasons

| Plant           | Capacity | Average Variable<br>Cost (\$/Mwh) |
|-----------------|----------|-----------------------------------|
| Combined Cycle* | 1,975 MW | \$50.50                           |
| + Peakers*      | 3,394 MW | \$75.00                           |
| Total Capacity  | 5,369 MW |                                   |
| Summer Toll**   | 2,334 MW |                                   |

\* Assuming \$6.30/MMBtu gas price \*\* TXU tolling deal totaling 2,334 MW







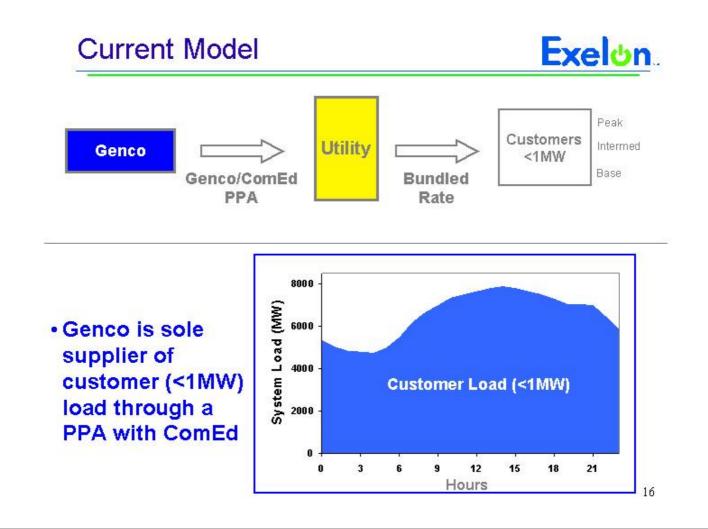


# Portfolio Management Q&A



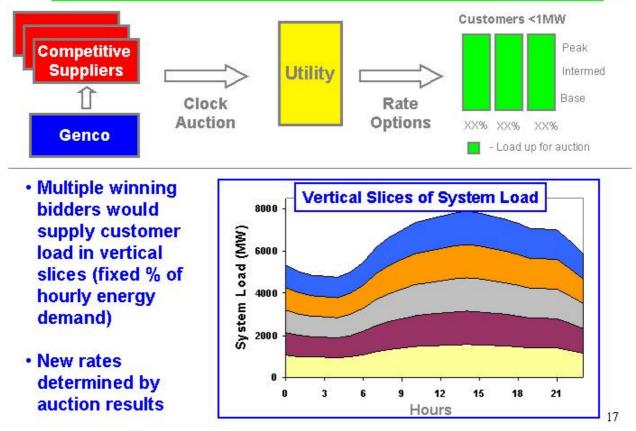
## **POLR Pricing**

- Competitive Procurement Model
- Lessons from NJ BGS Auction
- Price Build-up



#### **Competitive Procurement Model**





#### **BGS** Auction



#### Overview

- Basic Generation Service (BGS): Over 11,000 MW of load auctioned across 4 utilities in New Jersey in Feb 2004
- Over 15 winners in the auctions
- Winning bids were at 50-60% "adder" over the standard block product

#### **Lessons Learned**

• Risk management of the BGS full requirement contracts for the winners was critical

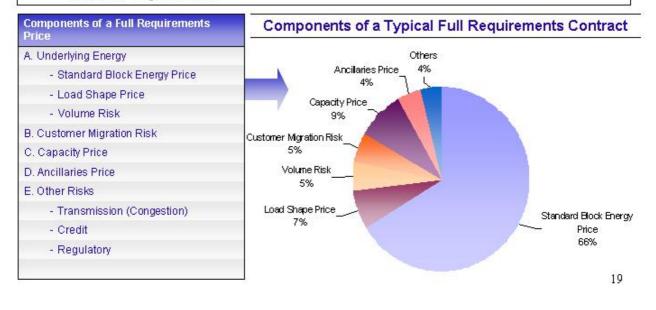
- Gas and power prices spiked significantly after the auction
- Congestion risk needs to be managed largely through physical assets within the congested zone
- Market liquidity has an impact on the "adders" over the standard block product
  - Limited liquidity in the Midwest as compared to PJM likely to increase "adder" of full requirement contracts

#### **Full Requirements Contracts**

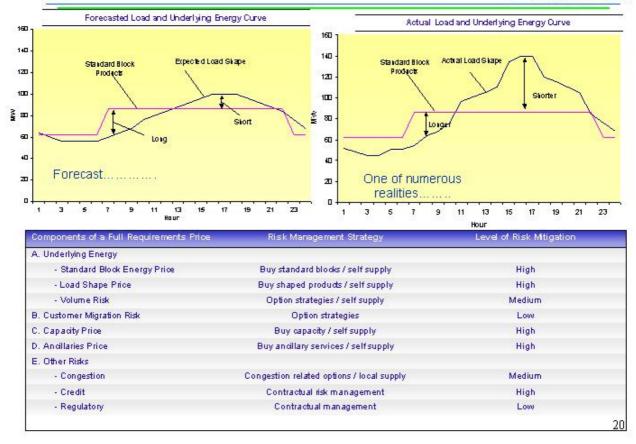


· POLR (Provider of Last Resort) is a Full Requirements Contract

- · Delivering party takes all obligations associated with serving a load at a fixed price
- · Obligations include energy, capacity and ancillary services
- Delivering party assumes all the risks in the full requirements contract including customer migration risk



# Risk Management of Full Requirements Exelun.





## POLR Pricing Q&A



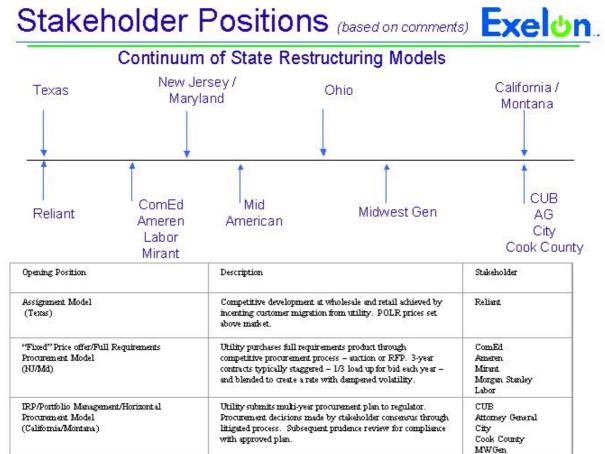
# **Post-Transition Regulatory Update**

- ComEd
- PECO

## ICC Post-2006 Overview

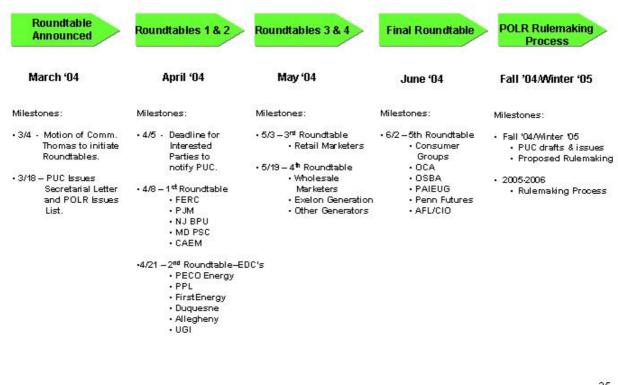
# Exelon.

| Stakeholder<br>Positions Identified  | Education<br>Process   | Scenario<br>Analysis   | Consensus<br>Development               | Commission<br>Report   |
|--|--|--|--|--|
| April - May '04  | June '04   | July '04   | August '04                             | September-November '04   |
| <ey milestones:<="" td=""><td>Key Milestones:</td><td>Key Milestones:</td><td>Key Milestones:</td><td>Key Milestones:</td></ey>  | Key Milestones:  | Key Milestones:  | Key Milestones:                        | Key Milestones:  |
| <ul> <li>ICC Workshop Process<br/>finalized 4/1</li> <li>5 Working Groups<br/>and conveners appointed         <ul> <li>Procurement –<br/>Dave Vite, IRMA</li> <li>Rates – Glenn Rippie,<br/>Foley &amp; Lardner</li> <li>Competition – Phil<br/>O'Connor, New Energy</li> <li>Service Obligations – Mark<br/>Pera, CCSA</li> <li>Energy Assistance – Jim<br/>Monk, IEA</li> </ul> </li> <li>Comments filed with ICC 4/22</li> <li>ICC Kick-off Symposium 4/29</li> </ul> | <ul> <li>Scenarios Developed and<br/>Explored:         <ul> <li>NJ/Md</li> <li>Horizontal/IRP</li> <li>Rate Freeze</li> <li>Affiliate Full Requirements</li> <li>Return to regulation</li> <li>Joint Working Group Session<br/>6/22 - 6/23</li> <li>RTO discussion</li> <li>State Model Panel discussion</li></ul></li></ul> | <ul> <li>Issues Analysis         <ul> <li>Working Groups<br/>develop<br/>response to 93-<br/>item Issues List</li> </ul> </li> </ul> | ▶ Developing<br>Consensus<br>positions | <ul> <li>Working Groups<br/>Report to ICC</li> <li>Commission<br/>Report to General<br/>Assembly<br/>identifying areas of<br/>consensus</li> </ul> |

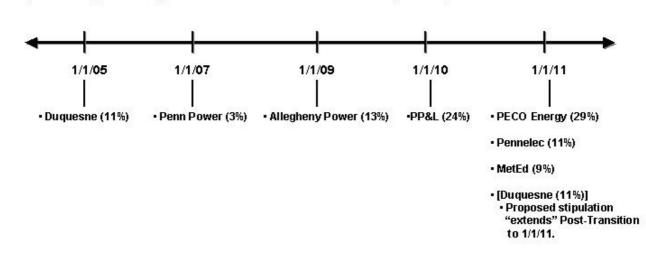


## PA PUC POLR Timeline

# Exelon.



#### Major PA Utilities Post Transition Dates Exelon.

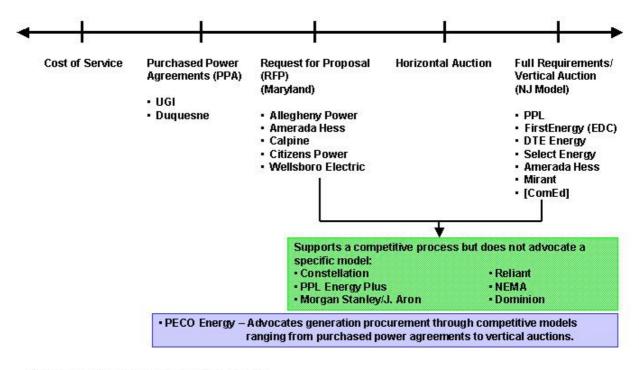


• Post-Transition for almost 75% of customers does not start until after 1/1/10.

• With Duquesne settlement, Post-Transition customer percentage = 86%.

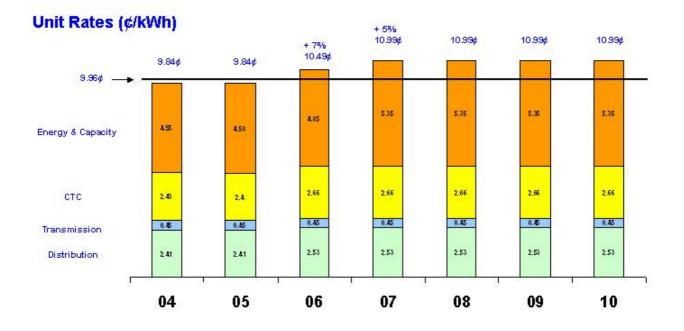
(Includes percentage of customers served in Pennsylvania)

#### PA POLR Generation Procurement Models Exelun.



Source: Company Submission to PA PUC POLR Roundtable

## Electric Restructuring & Merger Settlements Exeluin.



Source: 1998 Restructuring Settlement



## Post-Transition Regulatory Update Q&A

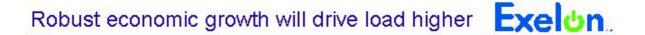


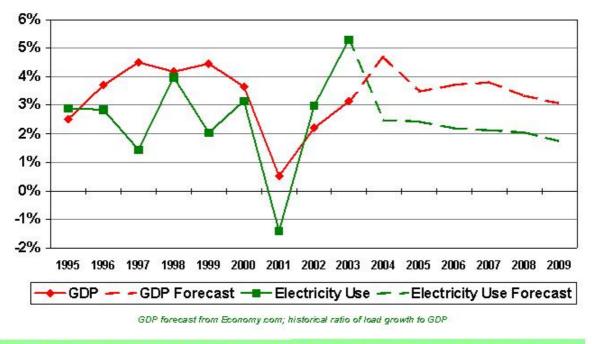
## **Market Fundamentals**

- Underlying Fuel Prices
- Reserve Margins
- Power Price Forecasts

#### Economic Growth and Fuels Overview Exelon.

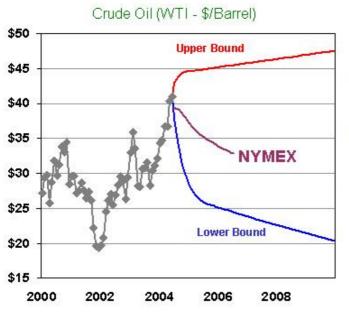
- 1. Electricity demand is expected to grow at more than 2% per year for the rest of the decade based on the forecast of underlying GDP.
  - Load growth is projected to be stronger in the South and West, and will follow new construction.
- 2. Fuel prices are higher than they were in the 1990's, and are unlikely to return to the same low levels.
- Strong demand and little excess supply have allowed headlines to drive oil prices higher.
- 4. High oil prices and a tight domestic supply cause high gas prices, but LNG may provide relief by the end of the decade.
- Coal spot market prices have increased sharply over the last year, but are likely to decline over time as capacity increases.





Load will grow at about 70% the rate of regional economic expansion, and is expected to grow strongest in the South and West.

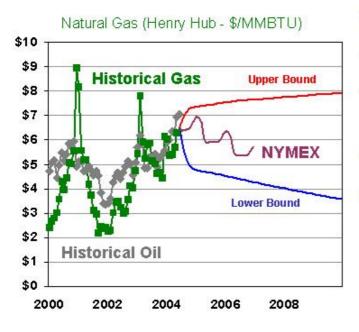
#### Oil prices are currently high and will be slow to fall Exelun.



- Oil prices are caught between slowly growing non-OPEC supply and strong demand, particularly from China and U.S. gasoline.
- Little excess world productive capacity and threats to supply leads to high volatility and possible price spikes.
- High prices will be self-correcting, as sustained prices above \$35 will slow economic growth.
- While there is no "next new thing", production from existing basins could be expanded.

|      | Fore    | casts   |         |
|------|---------|---------|---------|
|      | 2004    | 2005    | 2006    |
| EIA  | \$36.39 | \$34.52 |         |
| PIRA | \$38.30 |         |         |
| SEER | \$34.31 | \$27.87 | \$25.91 |

The tight world oil market raises the floor for natural gas prices, and also may serve as a brake on the economy.



 Natural gas prices have been following world oil prices over the last five years.

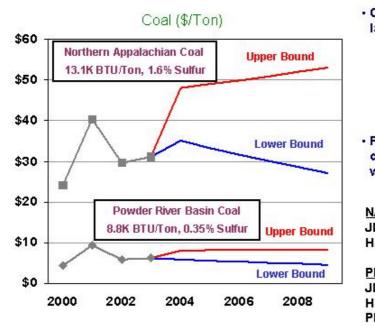
Exelon.

- Despite higher prices, domestic gas production has been trailing supply.
- 2004 demand YTD has been balanced by roughly 1 Bcf/Day additional LNG, but we are reaching limits of current capacity.
- Market remains vulnerable to seasonal disruptions and winter price spikes.
- New LNG could lead to a new lower equilibrium, but not until 2007.

|      | Fore   | ecasts |        |
|------|--------|--------|--------|
|      | 2004   | 2005   | 2006   |
| EEA  | \$5.60 | \$6.90 |        |
| PIRA | \$6.39 | \$6.53 | \$5.73 |
| CERA | \$5.83 | \$6.02 |        |
| SEER | \$5.71 | \$5.74 | \$5.26 |

Strong generation demand, constrained domestic supply, and limits on imports will keep gas prices high and linked to oil until new LNG built.

#### Coal prices have climbed sharply in the East Exelon.



- Coal prices have grown sharply in the last year.
  - International demand growth
  - Production decline
  - · Cold, wet winter
  - Limited substitution

 Prices reflect a short-term supply and demand imbalance, and should fall with capacity increases.

| Forecasts |         |         |         |  |
|-----------|---------|---------|---------|--|
| NAPP      | 2004    | 2005    | 2006    |  |
| JDE       | \$43.15 | \$36.45 | \$31.57 |  |
| H&A       | \$42.00 |         |         |  |
| PRB       | 2004    | 2005    | 2006    |  |
| JDE       | \$7.28  | \$7.34  | \$7.21  |  |
| H&A       | \$7.20  |         |         |  |
| PIRA      | \$7.90  |         |         |  |

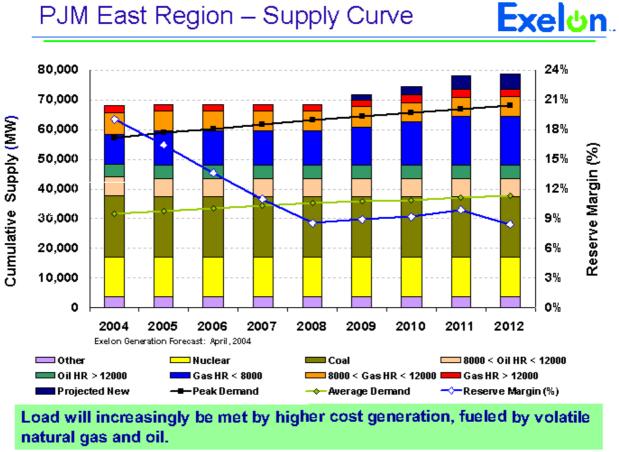
Tight coal markets will lead to more domestic production, but prices will remain high until mining, transportation and consumption can respond.



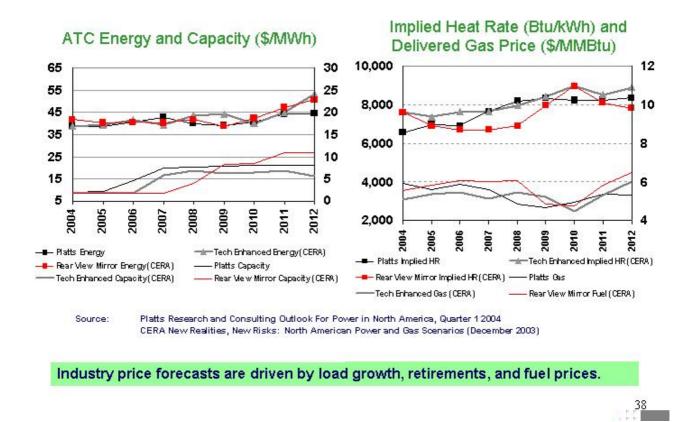
#### PJM Eastern Region reserve margin drops below 15% by 2007

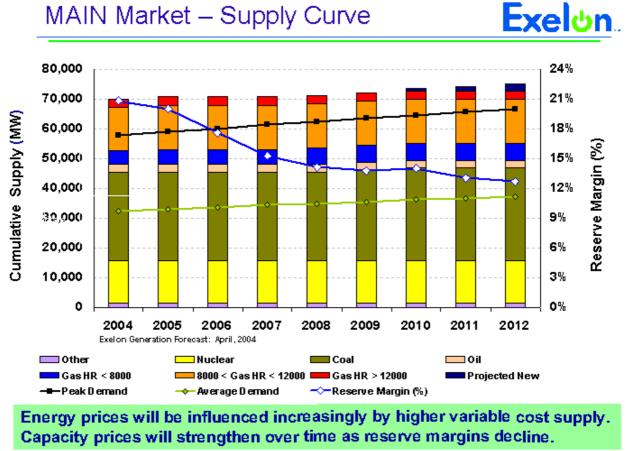
- 3,500 MW of new Combined Cycle Gas Turbine (CCGT) generation expected to enter market 2004 – 2005; 1,900 MW of older inefficient generation expected to retire
- Average annual net imports expected to be ~1,700 MW in 2005, declining to ~1,000 MW by 2009. PJM imports economic energy from ECAR, while exporting to New York
- Market prices strongly influenced by natural gas during on-peak period and by coal-fired generation during off-peak period
- MAIN Market reserve margin drops below 15% by 2008
  - > 2,300 MW of new CCGT generation expected to enter market 2004 2005
  - > Average annual net exports expected to be ~3,000 MW through 2009.
  - MAIN sub regions Wisconsin and Alliant West have low reserve margins and rely on economic imports. ComEd market exports economic energy to both ECAR to the east and Wisconsin to the North.
  - Near-term prices have increased substantially, driven by higher fuel (gas and coal) prices.

The current wave of new supply is coming to a close. The next cycle of new supply need will be here by the end of this decade.

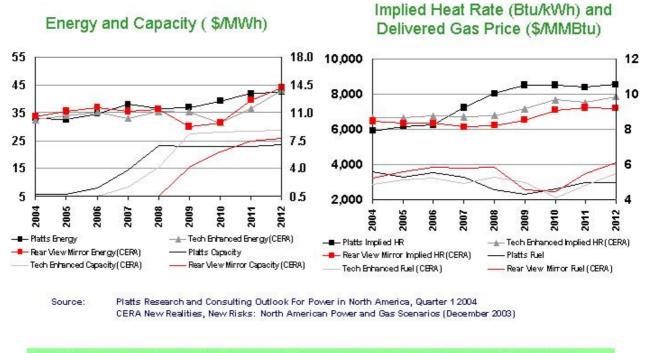


## PJM East Region - Consultant Forecasts Exelun.









Industry price forecasts are driven by load growth, retirements, and fuel prices.



## Market Fundamentals Q&A