January 10, 2022

# Exelon Analyst Day

### **Cautionary Statements Regarding Forward-Looking Information**

This presentation contains certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 that are subject to risks and uncertainties including, among others, those related to the timing, manner, tax-free nature, and expected benefits associated with the potential separation of Exelon's competitive power generation and customer-facing energy business from its six regulated electric and gas utilities. Words such as "could," "may," "expects," "anticipates," "will," "targets," "goals," "projects," "intends," "plans," "believes," "seeks," "estimates," "predicts," and variations on such words, and similar expressions that reflect our current views with respect to future events and operational, economic, and financial performance, are intended to identify such forward-looking statements. Any reference to "E" after a year or time period indicates the information for that year or time period is an estimate.

The factors that could cause actual results to differ materially from the forward-looking statements made by Exelon Corporation, Commonwealth Edison Company, PECO Energy Company, Baltimore Gas and Electric Company, Pepco Holdings LLC, Potomac Electric Power Company, Delmarva Power & Light Company, and Atlantic City Electric Company (Registrants) include those factors discussed herein, as well as the items discussed in (1) the Registrants' 2020 Annual Report on Form 10-K in (a) Part I, ITEM 1A. Risk Factors, (b) Part II, ITEM 7. Management's Discussion and Analysis of Financial Condition and Results of Operations, and (c) Part II, ITEM 8. Financial Statements and Supplementary Data: Note 19, Commitments and Contingencies; (2) the Registrants' Third Quarter 2021 Quarterly Report on Form 10-Q in (a) Part II, ITEM 1A. Risk Factors, (b) Part I, ITEM 2. Management's Discussion and Analysis of Financial Conditions, and (c) Part I, ITEM 1. Financial Statements: Note 15, Commitments and Contingencies; and (3) other factors discussed in filings with the SEC by the Registrants.

Investors are cautioned not to place undue reliance on these forward-looking statements, whether written or oral, which apply only as of the date of this presentation. None of the Registrants undertakes any obligation to publicly release any revision to its forward-looking statements to reflect events or circumstances after the date of this presentation.

### **Non-GAAP Financial Measures**

Exelon reports its financial results in accordance with accounting principles generally accepted in the United States (GAAP). Exelon supplements the reporting of financial information determined in accordance with GAAP with certain non-GAAP financial measures, including:

- Adjusted operating earnings exclude certain items that are considered by management to be not directly related to the ongoing operations of the business as described in the Appendix
- Adjusted operating and maintenance expense excludes regulatory operating and maintenance costs for the utility businesses and certain excluded items as set forth in the reconciliation in the Appendix
- **Operating ROE** is calculated using operating net income divided by average equity for the period. The operating income reflects all lines of business for the utility business (Electric Distribution, Gas Distribution, Transmission).
- Adjusted cash from operations primarily includes cash flows from operating activities adjusted for common dividends, change in cash on hand, and the expected cash payment
  to Constellation in accordance with the separation agreement

Due to the forward-looking nature of some forecasted non-GAAP measures, information to reconcile the forecasted adjusted (non-GAAP) measures to the most directly comparable GAAP measure may not be currently available, as management is unable to project all of these items for future periods.

This information is intended to enhance an investor's overall understanding of period over period financial results and provide an indication of Exelon's baseline operating performance by excluding items that are considered by management to be not directly related to the ongoing operations of the business. In addition, this information is among the primary indicators management uses as a basis for evaluating performance, allocating resources, setting incentive compensation targets and planning and forecasting of future periods.

These non-GAAP financial measures are not a presentation defined under GAAP and may not be comparable to other companies' presentations. Exelon has provided these non-GAAP financial measures as supplemental information and in addition to the financial measures that are calculated and presented in accordance with GAAP. These non-GAAP measures should not be deemed more useful than, a substitute for, or an alternative to the most comparable GAAP measures provided in the materials presented.

Non-GAAP financial measures are identified by the phrase "non-GAAP" or an asterisk (\*). Reconciliations of these non-GAAP measures to the most comparable GAAP measures are provided in the appendices and attachments to this presentation.



## **Welcome & Introductions**

Jeanne Jones Senior Vice President, Corporate Finance

### Agenda

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**Q&A Session and Wrap Up** 

1	Welcome & Introductions Jeanne Jones, Senior Vice President, Corporate Finance	Starts at 1:00pm (EST)		
2	Exelon: The Premier T&D Utility Chris Crane, President & Chief Executive Officer			
3	Leading the Path to Clean Through Sustained Operational Excellence Calvin Butler, Senior Executive Vice President & Chief Operating Officer			
	10-MINUTE BREAK			
4	Supporting Our Communities and Advancing Clean Energy Melissa Lavinson, SVP Federal Governmental and Regulatory Affairs and Public Policy Tyler Anthony, President & Chief Executive Officer, PHI Michael Innocenzo, President & Chief Executive Officer, PECO Carim Khouzami, President & Chief Executive Officer, BGE Gil Quiniones, Chief Executive Officer, ComEd	Starts approximately 2:00pm (EST)		
5	Financial Outlook Joseph Nigro, Senior Executive Vice President & Chief Financial Officer			
6	Closing Chris Crane, President & Chief Executive Officer			
10-MINUTE BREAK				

Starts approximately 3:20pm (EST)

5

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## **Exelon: The Premier T&D Utility**

Chris Crane President & Chief Executive Officer

### **Delivering Sustainable Value as the Premier T&D Utility**

#### SUSTAINABLE VALUE

- ✓ Strong Growth Outlook: Targeting investment of ~\$29B of T&D capital from 2022-2025 to meet customer needs, resulting in expected rate base growth of 8.1% and fully regulated operating EPS\* growth of 6-8% from 2021-2025
- ✓ Shareholder Returns: Targeting a ~60% dividend payout ratio of operating earnings\* and growth in-line with those earnings through 2025



#### INDUSTRY-LEADING PLATFORM

- ✓ Size and Scale: Largest T&D utility in the country serving ~10 million customers
- ✓ Diversified Rate Base: Operate across 7 different regulatory jurisdictions
- Large Urban Footprint: Geographically positioned to lead the clean energy buildout in our densely-populated territories

#### **OPERATIONAL EXCELLENCE**

- ✓ Safely Powering Reliability and Resilience: Track record of top quartile reliability performance
- Delivering a World-Class Customer Experience: Helping customers take control of energy usage while delivering top quartile customer satisfaction results
- Constructive Regulatory Environments: ~100% of rate base growth covered by alternative recovery mechanisms and ~76% decoupled from volumetric risk

#### LEADING ESG PROFILE

- ✓ No Owned Generation Supply: Pure-play T&D utility
- ✓ Advancing Clean and Affordable Energy Choices: Building a smarter, stronger, and cleaner energy grid with options that meet customer needs at affordable rates
- ✓ Supporting Communities: Powering the economic health of the diverse communities we serve, while advancing social equity

#### FINANCIAL DISCIPLINE

- ✓ Strong Balance Sheet: Maintain balance sheet capacity to firmly support investment grade credit ratings
- Organic Growth: Reinvestment of free cash to fund utility capital programs with no more than \$1B of equity expected through 2025

### Who is Exelon?

6 T&D-only utilities Operate across seven regulatory jurisdictions

4 major metro areas served Including Chicago, Philadelphia, Baltimore, D.C.

**18,000+**<sup>(1)</sup> Employees across our operating companies

**10+ million** Electric and gas customers served across our service territories

**25,600** Square miles of combined service territory across our jurisdictions

**181,750** Circuit miles of electric and gas distribution lines

**11,160** Circuit miles of FERC-regulated electric transmission lines

**\$16.7 billion** Operating revenues recorded at our utilities in 2020

**\$52.0 billion** Rate base estimate for 2022

**\$29.0 billion** Projected capital investment through 2025

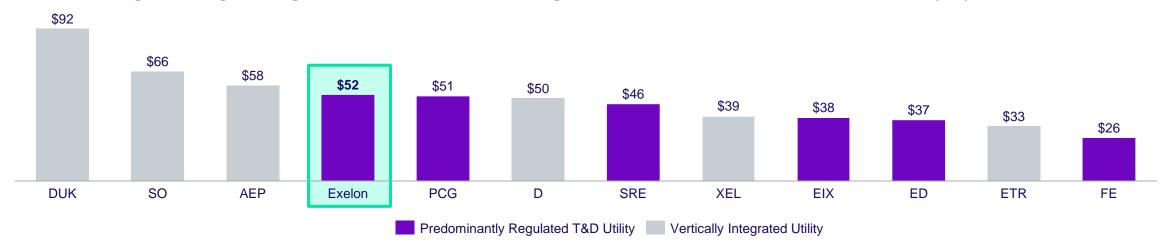
ComEd	BGE	PECO	
4.1 million Electric customers	1.3 million Electric customers	<b>1.7 million</b> Electric customers	
2022E Rate Base: <b>\$19.3B</b> Territory: <b>IL</b> Main City: <b>Chicago</b>	0.7 million Gas customers	0.5 million Gas customers	
Population: 2.7M	2022E Rate Base: <b>\$9.0B</b> Territory: <b>MD</b> Main City: <b>Baltimore</b> Population: <b>0.6M</b>	2022E Rate Base: <b>\$10.4B</b> Territory: <b>PA</b> Main City: <b>Philadelphia</b> Population: <b>1.6M</b>	
	Pepco	0.5 million	ACE
	0.9 million Electric customers	U.5 million Electric customers	0.6 million Electric customers
	2022E Rate Base: <b>\$6.2B</b> Territory: <b>MD, DC</b> Main City: <b>Washington, D.C.</b> Population: <b>0.7M</b>	0.1 million Gas customers 2022E Rate Base: \$3.8B Territory: DE, MD	2022E Rate Base: <b>\$3.3B</b> Territory: <b>NJ</b> Main City: Atlantic City Population: <b>0.1M</b>
		Main City: <b>Wilmington</b> Population: <b>0.1M</b>	

### **Premier Utility by Scope and Scale**



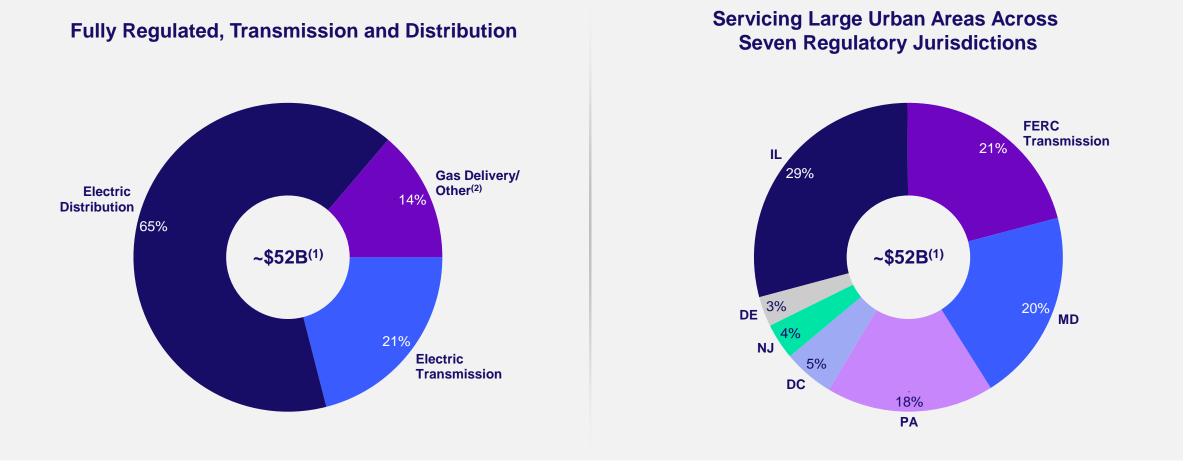
Largest Utility by Customers

Among the Largest Regulated Utilities and the Largest Transmission and Distribution Utility by Rate Base<sup>(1)</sup>



(1) Includes utility and generation; represents 2022E rate base projections as disclosed by the company

### **Diverse, Fully Regulated T&D Utility**



### Exelon is a fully regulated, majority-electric T&D operator servicing seven different regulatory jurisdictions

(1) Represents 2022E rate base

(2) Other includes long-term regulatory assets, which generally earn a return consistent with rate base, including Energy Efficiency and the Solar Rebate Program

### **Best-in-Class Operations**

Industry-Leading T&D Operator

Top Quartile<sup>(1)</sup> 0.93 0.92 0.89 0.83 0.87 Better 0.66 0.65 0.62 0.59 0.59 Peer A Exelon Peer H Peer C ш ш ш വ Peer Peer Peer Peer Peer Peer Top Quartile<sup>(1)</sup> 110 108 105 106 **Better** 8 97 80 83 72 Peer A Peer G Peer H ш Ο Δ ш ш Exelon Peer Peer Peer Peer Peer Peer 2.5 Beta SAIFI<sup>(2)</sup> 2.5 Beta CAIDI<sup>(3)</sup>

### Delivering a World-Class Customer Experience



Note: peer data reflects only a subset (top 10) of the panel of companies that report operational metrics

(1) Quartiles are calculated using reported results by the full panel of peer companies that are deemed most comparable to Exelon's utilities each year

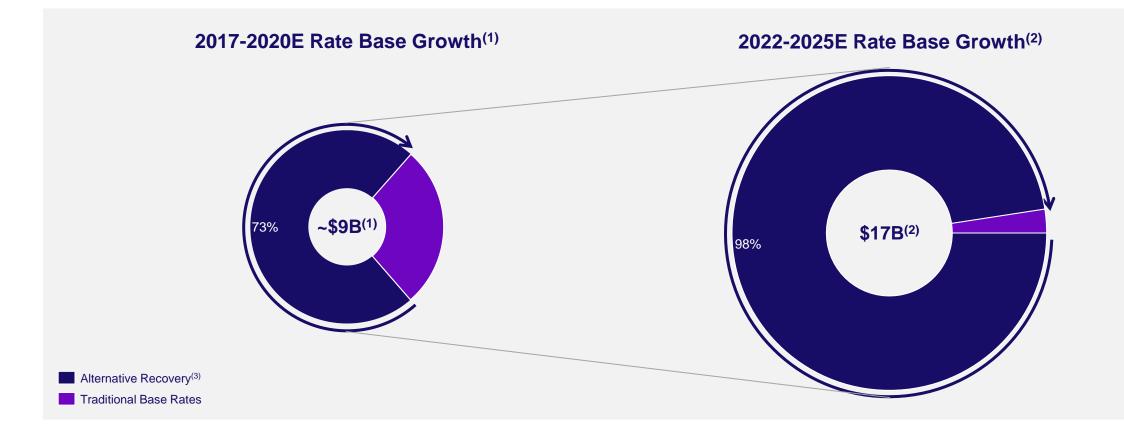
(2) Reflects the average number of interruptions per customer reported by Exelon and 20 comparable peer utilities (sources: First Quartile (1QC) T&D, PSE&G Electric Peer Panel Survey, or EIA)

(3) Reflects the average time to restore service to customer interruptions reported by Exelon and 20 comparable peer utilities (sources: First Quartile (1QC) T&D, PSE&G Electric Peer Panel Survey, or EIA)

(4) Reflects the measurements of perceptions of reliability, customer service, price and management reputation by residential and small business customers reported to *Escalent* by Exelon and 18 comparable peer utilities

(5) Reflects the percentage of calls responded to in 1 hour or less reported by Exelon and 50 comparable peer utilities (sources: PSE&G Peer Panel Gas Survey and AGA Best Practices Survey)

### **Constructive Regulatory Mechanisms**



5 years ago, ~75% of growth was recovered via alternative recovery mechanisms; Exelon now projects an additional ~\$8B of growth over a comparable period with almost 100% expected to be recovered through those mechanisms

- 1) Expected 2017-2020E rate base growth as of December 31, 2016 (calculated from 2016E base year)
- (2) Reflects expected rate base growth for 2022E-2025E (calculated from 2021E base year)
- 3) Alternative recovery mechanisms include rate base recovered through distribution and transmission formula rates, multi-year plans, tracker mechanisms, and fully projected future test years. See slide 19 for additional detail on recovery mechanisms covering rate base growth.

### **Exelon is An Industry Leader in ESG**

### **Environmental**

#### **NET-ZERO CLIMATE COMMITMENT**

- No owned generation supply
- Targeting reduction of our operations-driven Scope 1 and Scope 2 emissions 50% by 2030 through our Path to Clean initiative
- Exploring new technologies to achieve netzero by 2050

#### ADVANCING CLEAN AND AFFORDABLE ENERGY CHOICES

- Green Power Connection Program enables
   interconnection of local renewables
- Energy efficiency programs helped customers save **22.3 million MWhs** in 2020

### INDUSTRY PARTNERSHIP TO MITIGATE CLIMATE CHANGE

 Launched the \$20 million Climate Change Investment Initiative (2c2i) in 2019, driving investment in emerging technologies that support clean energy transition and resilience

### Social

#### **DIVERSITY, EQUITY & INCLUSION (DE&I)**

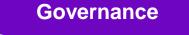
- Executive Committee is **59%** women or people of color
- Created Executive-led Racial Equity
   Task Force in 2020
- Launched \$36 million Racial Equity Capital Fund and \$3 million Exelon HBCU Corporate Scholars Program

#### WORKFORCE DEVELOPMENT AND SUPPLIER DIVERSITY

- More than 60 company-sponsored workforce development programs address economic inequities in our communities
- \$2.2 billion of expenditures with diverse suppliers represented 37% of total sourced supplier spend in 2020

#### **ENERGY AFFORDABILITY**

- Utility customer bills as % of median income **below** the national average
- All utilities have programs in place to provide financial assistance to low-income households, and they connect customers to over \$450M in financial energy assistance annually



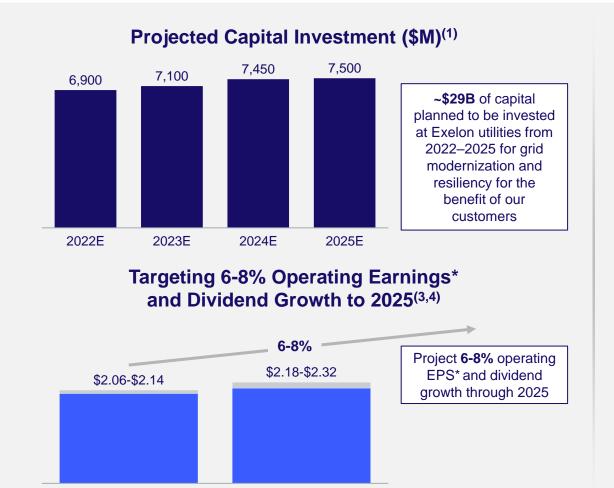
#### STRONG CORPORATE GOVERNANCE ACROSS THE ORGANIZATION

- Ranked 41<sup>st</sup> out of the S&P 250 in Labrador Advisory Services' 2021 Transparency Awards, which recognizes the quality and completeness of information that top U.S. companies make available to investors
- Executive compensation is tied to customer, strategy, financial and operational goals
- Stock ownership requirement for executives and directors aligns interests with stakeholders
- Ranked in the top 14% of all S&P companies in the 2021 CPA-Zicklin Index for Corporate Political Disclosure and Accountability, earning designation as an index Trendsetter with its 92.9% score

#### ENHANCING EXELON BOARD DE&I

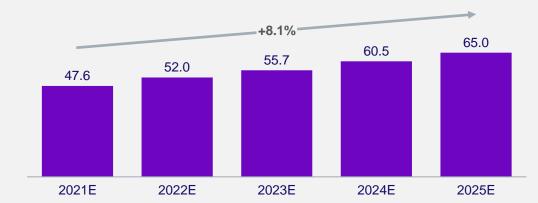
- **90%** of Board members are independent, including independent Board Chair
- **70%** diverse Board of which **57%** are people of color and **43%** are women

### **Exelon Has a Strong Growth Trajectory**

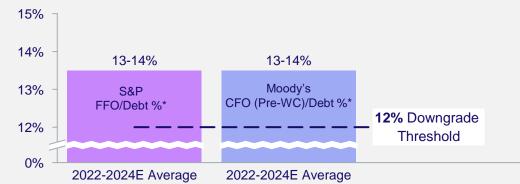


2022E

### Projecting 8.1% Rate Base Growth (\$B)<sup>(2)</sup>



### Strong Balance Sheet with Limited Equity Need Expected<sup>(5)</sup>



(1) CapEx numbers are rounded to nearest \$25M

2021E

(2) Rate base reflects year-end estimates

(3) 2021E earnings guidance based on expected average outstanding shares of 980M. 2022E earnings guidance based on expected average outstanding shares of 983M. ComEd's 2022E earning guidance is based on a forward 30-year Treasury yield as of 12/31/2021. Includes after-tax interest expense associated with debt held at Corporate.

(4) Dividend is subject to approval by the Board of Directors

(5) 2021 internal estimate based on S&P and Moody's methodology, respectively. S&P and Moody's anticipated downgrade thresholds post-separation based on their latest published reports for Exelon Corp.



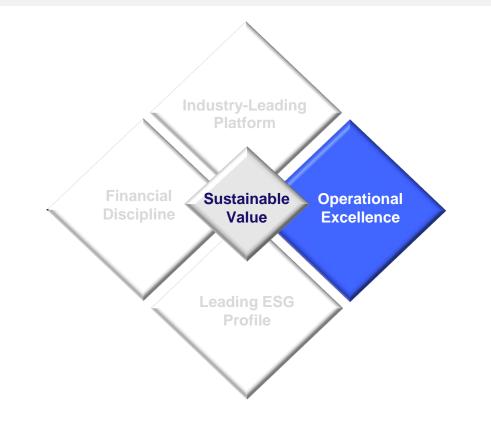
## Leading the Path to Clean Through Sustained Operational Excellence

Calvin Butler Senior Executive Vice President and Chief Operating Officer

### **Delivering Sustainable Value as the Premier T&D Utility**

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- ✓ Organic Growth: Reinvestment of free cash to fund utility capital programs with no more than \$1B of equity expected through 2025

### **Safely Powering Reliability and Resilience**



#### Undergrounding Cable Initiative

- DC Power Line Undergrounding is a multi-year program to underground more than 20 of the most vulnerable overhead distribution lines, spanning over 6-8 years with work that began in early 2019
- Expected to improve resiliency against major storms and to improve reliability by an estimated 95% on selected feeders



#### Superconductor Technology

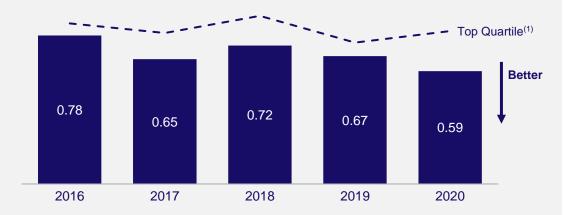
- ComEd is the first utility in the U.S. to permanently install superconductor cable technology at a substation in Chicago's Irving Park neighborhood
- Superconductor technology can support 200 times the current of standard copper wire, and allows electricity to be rerouted creating a backup system that keeps electricity flowing in the event of a major power grid interruption

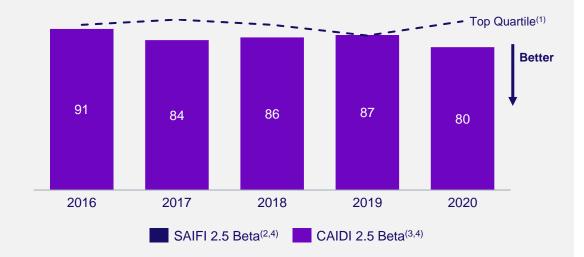


### **Gas Replacement Programs**

- BGE STRIDE program replaced ~300 miles of gas main and more than 32,000 gas service pipes since 2014, connecting customer properties to gas mains with modern, durable equipment
- Since 2015, PECO has replaced 334 miles of gas mains and approximately 27,000 services to ensure the safety and reliability for its customers
- (1) Quartiles are calculated using reported results by the full panel of peer companies that are deemed most comparable to Exelon's utilities each year
- (2) Reflects the average number of interruptions per customer reported by Exelon and 20 comparable peer utilities (sources: *First Quartile (1QC) T&D, PSE&G Electric Peer Panel Survey,* or *ElA*)
- (3) Reflects the average time to restore service to customer interruptions reported by Exelon and 20 comparable peer utilities (sources: *First Quartile (1QC) T&D, PSE&G Electric Peer Panel Survey,* or *EIA*)
- (4) Higher frequency and duration of outages in 2018/2019 were due to minor weather events that were not declared as a major event day, and as a result were not excludable from calculations

### Grid Modernization Drives Consistent Reliability Performance<sup>(1)</sup>





### **Advancing Clean and Affordable Energy Choices**

### **Energy Efficiency**

 Offer nationally recognized energy efficiency portfolios, including incentives and behavioral programs across all our jurisdictions, saving 22.3M MWh in 2020

### **Smart Meters**



• 93.4% and 96.6% of electric and gas customers, respectively, have smart meters that allow greater customer participation in the energy system and enhance power grid operational capabilities

### **Transportation Electrification**



- Enabling the installation of more than 7,000 residential, commercial, and/or utility-owned charging ports across Maryland, Washington D.C., Delaware, and New Jersey
- Rebates and incentives support the development of make-ready infrastructure and/or installation of eligible smart chargers



### **Distributed Energy Resource (DER) Enablement**

- Enabled more than 150,000 customers to connect 1,955 MW of local renewable generation to the grid through 2020
- (1) Reflects the measurements of perceptions of reliability, customer service, price and management reputation by residential and small business customers reported to *Escalent* by Exelon and 18 comparable peer utilities
- (2) Quartiles are calculated using reported results by the full panel of peer companies that are deemed most comparable to Exelon's utilities each year
- (3) Source: Edison Electric Institute Typical Bills and Average Rates report for Summer 2020; reflects residential average rates for the 12-month period ending 6/30/2020. High-population cities that do not provide data (e.g., Houston) are excluded from the analysis.

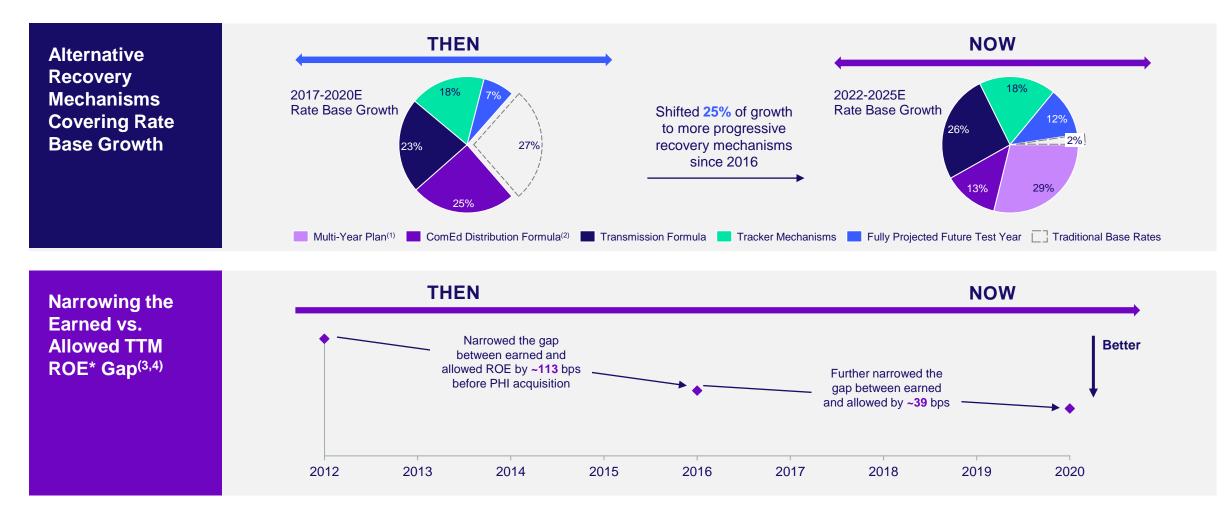
### Consistently Delivering Top Quartile Customer Satisfaction Scores<sup>(1)</sup>







### **Driving Value Through Constructive Recovery Mechanisms**



(1) Figure assumes implementation of multi-year plans for DPL Maryland and ComEd, which have not yet been filed. ComEd figures assume recovery through a multi-year plan beginning in 2024. ComEd has the option to file a multi-year plan or a future test year case but has not yet made a final determination.

- (2) ComEd distribution formula rate expires in 2022, but 2023 rates will be based on the final formula rate filing
- (3) Reflects the difference between Earned and Allowed ROEs for the twelve-month periods ending December 31, 2012, 2016 and 2020. Earned and Allowed ROEs\* reflect weighted average across all lines of business (Electric Distribution, Gas Distribution, and Electric Transmission).
- (4) Excludes PHI prior to 2016 to reflect pre-merger results. PECO was excluded from this analysis in part due to the nature of the black box settlements ordered by the PaPUC in its electric distribution rate cases (does not stipulate ROE, Equity Ratio, or Rate Base).

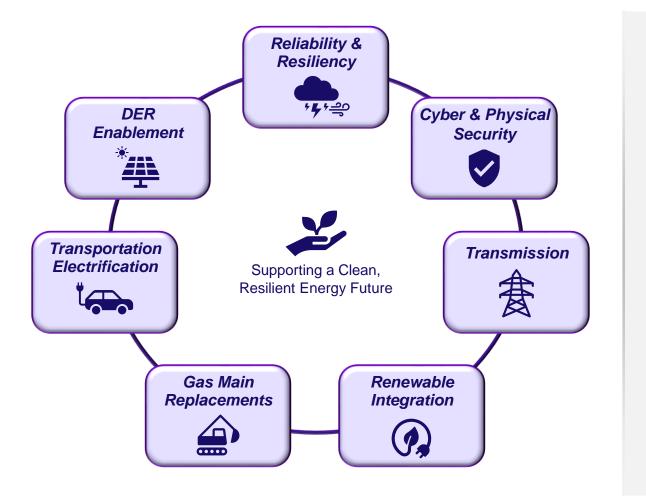
### Path to Clean: Reaching a Net-Zero Footprint

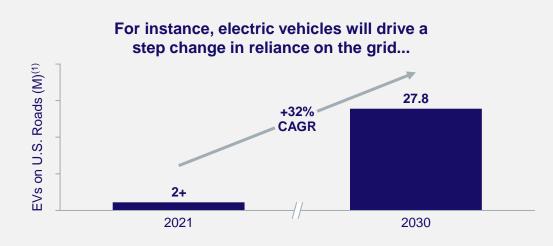
The Path to Meeting Exelon's Scope 1 and 2, Operations-Driven Emissions Reduction Goals

COMPANY AND OPERATIONS Planned Actions to Reduce Operations-Driven Emissions by 50% by 2030 and to Achieve Net-Zero by 2050	∎ B B	Electrify 30% of our light and heavy-duty vehicle fleet by 2025 and 50% by 2030	<ul> <li>Focus on efficiency, conservation and clean electricity for our operations</li> <li>Since 2015, have reduced carbon footprint of building portfolio by 36%</li> </ul>	<ul> <li>Invest in equipment and processes to reduce SF6 leakage from our systems</li> <li>Since 2015, have already reduced SF6 emissions by over 60%</li> </ul>	<ul> <li>Modernize our natural gas infrastructure to minimize methane leaks and increase safety and reliability</li> <li>Since 2015, have replaced over 590 miles of gas main and reduced methane emissions by over 85,000 mtCO<sub>2</sub>e</li> </ul>
Advocating for Scope EMPOWERING CUSTOMERS Areas for Innovation and Technology Advancement	e 3 Emissio	Efficient grid management and grid modernization technologies to minimize system losses	Leak detection technologies to reduce natural gas lifecycle emissions and increase safety	Goals in Our Commu Transportation electrification, efficiency, and conservation programs for our customers	Leverage alternative fuels to reduce natural gas lifecycle emissions
COMMUNITY SUPPORT Areas for Engagement and Advocacy		Partner with communities to develop and implement clean infrastructure solutions that are accessible to all customers	Support jurisdictions to meet their climate and clean energy goals	Invest in and support small businesses that are tackling climate problems in our communities	Build connected communities that harness digital solutions to integrate clean technologies

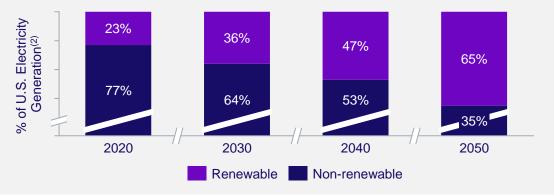
Exelon has line of sight to achieving ~80% of the targeted reductions leveraging existing tools and resources and is proactively working to ensure the industry is developing solutions to address the remaining 20%

### **Exelon Will Play a Leading Role in Transforming the Grid**





... while increased renewable penetration will require stronger security, robust two-way communication, and technological upgrades



#### As the premier T&D operator, Exelon will lead the industry to a cleaner, more adaptable, more secure, and more resilient grid

- (1) Source: June 9, 2021 Bloomberg New Energy Finance (BloombergNEF): Long-Term Electric Vehicle Outlook 2021 Data, Figures 117-118
- 2) Source: December 16, 2020 Bloomberg New Energy Finance (BloombergNEF): New Energy Outlook 2020 Power Supply Charts, Figure 179

## We will resume after a brief 10minute break...



## Leading ESG Profile: Supporting Our Communities and Advancing Clean Energy

Melissa Lavinson, SVP Federal Governmental, Regulatory Affairs & Public Policy Tyler Anthony, President & Chief Executive Officer, PHI Michael Innocenzo, President & Chief Executive Officer, PECO Carim Khouzami, President & Chief Executive Officer, BGE Gil Quiniones, Chief Executive Officer, ComEd

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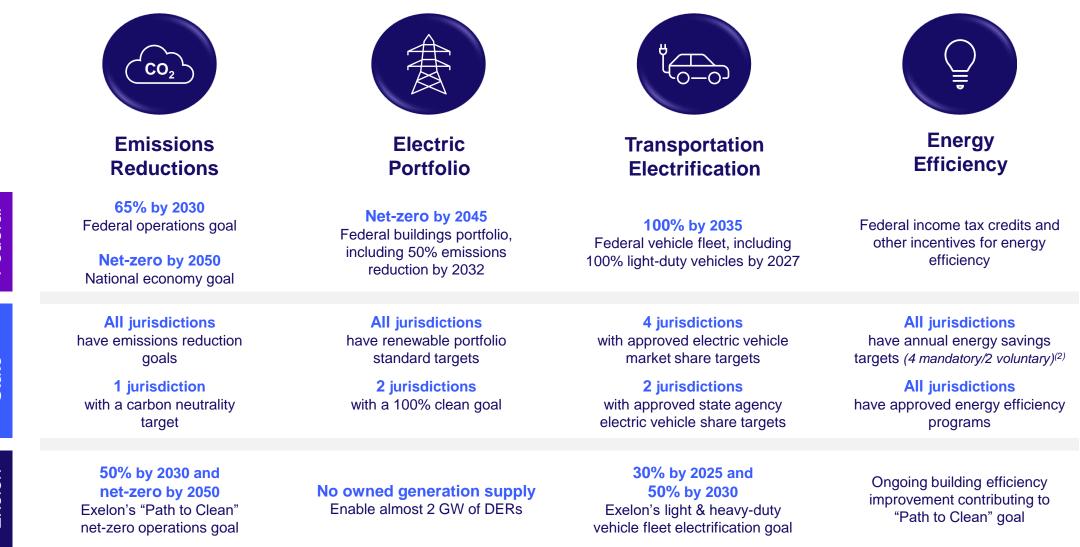
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### **Customer Demands Drive Shared Policy Goals**



Exelon

State and jurisdictional references to Exelon-served territories only

2) States with mandatory energy efficiency savings targets include MD, NJ, IL, and PA; States or jurisdictions with voluntary energy efficiency savings targets include DE and DC

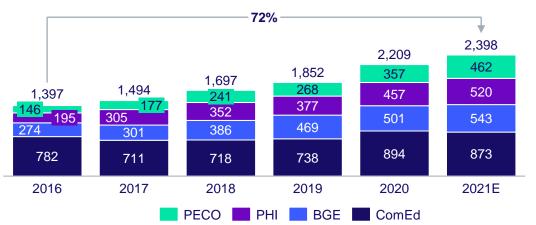
### Advancing a Leading DEI Strategy and Program

### **Suppliers**

Ensuring diverse business enterprises in our communities develop and grow

\$4.3B	Corporate assets invested with 30 diversity-certified investment firms
\$2.2B	Diverse supplier spend in 2020, representing 37% of total supplier spend
\$135M	Credit lines arranged with 22 community and minority- owned banks in our communities

### Diverse Supplier Spend (\$M)



### **Community**

Bringing economic equity and empowerment to our underserved communities



Exelon and its employees gave to charitable and community causes<sup>(1)</sup>

\$36M

Racial Equity Capital Fund to expand access to capital for minority-owned businesses

\$10M

Invested over 3 years in three new education initiatives: STEM Leadership Academy, HBCU Scholarships, Green Labs Grants

### Philanthropy Highlights<sup>(1)</sup>

Exelon Employees volunteered 106,474 hours in their communities

\$33.945.553

of grant funding supported organizations, programs or events that were targeted specifically to diverse populations

### **Exelon employees personally contributed** \$5 million+

through the Exelon Foundation Employee Giving Campaign and Matching Gifts programs

### **Developing and Investing in the Workforce of the Future**





### **Opportunity Creation and Partnerships**

Partner with employers, non-profits and community groups to expand training and job opportunities for youth and work-ready adults



10°

### **STEM Education and Vocational Awareness**

Spark students' interest in and knowledge of STEM and careers in the energy industry

### **Barrier Elimination or Reduction**

Reduce or remove employment barriers faced by youth and workready adults in under-served and under-resourced communities

### **Thought Leadership**

Drive positive community impact, develop and leverage best practices, and broadly share our successes

- More than **60** different workforce development programs across our six utilities seek to bring economic equity, empowerment and employment opportunity to our under-served and under-resourced communities
  - These programs have reached more than **34,000** participants and resulted in more than **700** hires through 2020
  - Selected by the Center for Energy Workforce Development (CEWD) for its highest honor, the Chairman's Award, recognizing Exelon for its excellence in workforce development leadership in 2021
- Exelon infrastructure academies develop technical skills and create pathways into full-time, family-supporting careers
  - Launched first academy in Chicago in 2013; established academies in D.C., Baltimore and Philadelphia in 2018-2020
  - Since 2018, more than 65% of the 650 total graduates from Exelon's various infrastructure academies were offered internal or external job opportunities
- STEM Leadership Academies strengthen education and introduce the next generation of women to energy careers
  - 640 high school girls from our communities attended 11 academies since the program originated in 2018
  - Annual STEM Leadership Academy Scholarship program covers all post-secondary education costs and guarantees internships with Exelon throughout college; 7 alumnae have been offered full-ride scholarships to two- or four-year colleges to date

5 Financial Outlook

Joseph Nigro Senior Executive Vice President and Chief Financial Officer

### **Delivering Sustainable Value as the Premier T&D Utility**

#### SUSTAINABLE VALUE

- ✓ Strong Growth Outlook: Targeting investment of ~\$29B of T&D capital from 2022-2025 to meet customer needs, resulting in expected rate base growth of 8.1% and fully regulated operating EPS\* growth of 6-8% from 2021-2025
- ✓ Shareholder Returns: Targeting a ~60% dividend payout ratio of operating earnings\* and growth in-line with those earnings through 2025



#### **INDUSTRY-LEADING PLATFORM**

- ✓ Size and Scale: Largest T&D utility in the country serving ~10 million customers
- ✓ Diversified Rate Base: Operate across 7 different regulatory jurisdictions
- ✓ Large Urban Footprint: Geographically positioned to lead the clean energy buildout in our densely-populated territories

#### **OPERATIONAL EXCELLENCE**

- ✓ Safely Powering Reliability and Resilience: Track record of top quartile reliability performance
- ✓ **Delivering a World-Class Customer Experience:** Helping customers take control of energy usage while delivering top quartile customer satisfaction results
- ✓ **Constructive Regulatory Environments:** ~100% of rate base growth covered by alternative recovery mechanisms and ~76% decoupled from volumetric risk

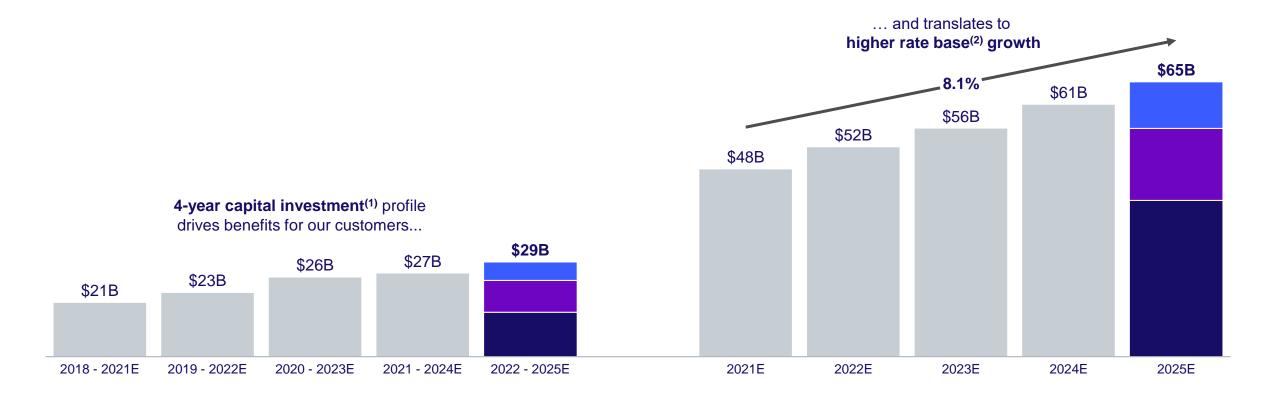
#### LEADING ESG PROFILE

- ✓ **No Owned Generation Supply:** Pure-play T&D utility
- ✓ Advancing Clean and Affordable Energy Choices: Building a smarter, stronger, and cleaner energy grid with options that meet customer needs at affordable rates
- ✓ Supporting Communities: Powering the economic health of the diverse communities we serve, while advancing social equity

### FINANCIAL DISCIPLINE

- ✓ Strong Balance Sheet: Maintain balance sheet capacity to firmly support investment grade credit ratings
- Organic Growth: Reinvestment of free cash to fund utility capital programs with no more than \$1B of equity expected through 2025

### **Customer Needs and Industry Trends Continue to Support Investment Growth**

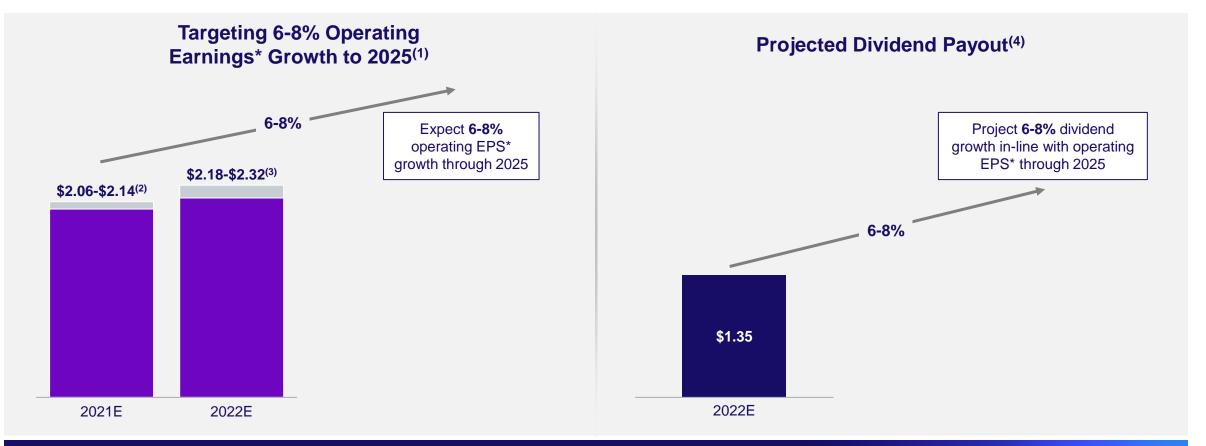




(1) 4-year capital outlook reflects forecast as presented on prior Q4 earnings calls (exception is 2022-2025E, which reflects capital forecast as presented at Analyst Day 2022)

(2) Reflects year end rate base projections as presented on Analyst Day 2022

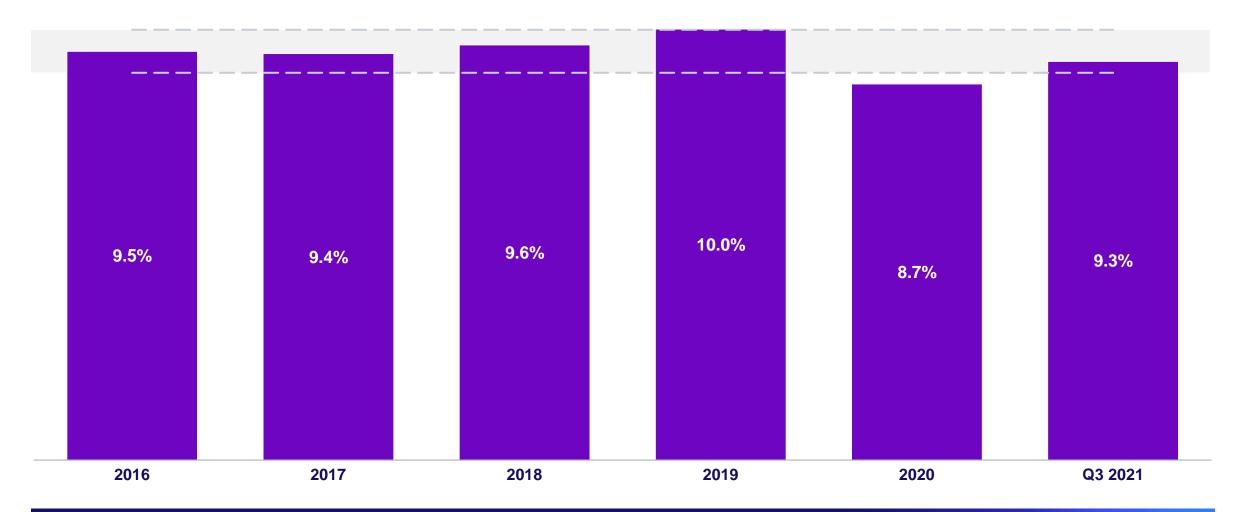
# Long-Term Earnings Growth Supports a Sustainable Dividend



### Exelon is projecting a ~60% dividend payout ratio of operating earnings\* that will grow in-line with the targeted 6-8% operating EPS\* growth

- (1) Includes after-tax interest expense associated with debt held at Corporate
- (2) 2021E earnings guidance based on expected average outstanding shares of 980M
- 3) 2022E earnings guidance based on expected average outstanding shares of 983M. ComEd's 2022E earning guidance is based on a forward 30-year Treasury yield as of 12/31/2021.
- (4) Dividend is subject to approval by the Board of Directors. 2022 projected dividend payout calculated using the midpoint of the earnings guidance band.

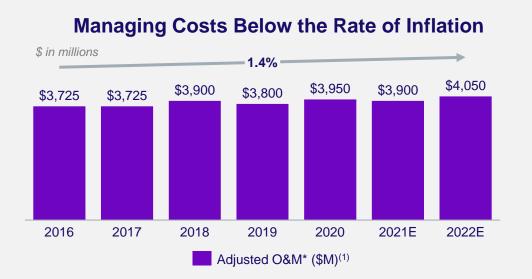
### **Exelon's Trailing Twelve Month Earned ROEs\***



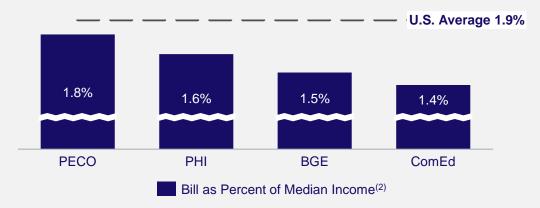
### **Delivering TTM ROEs\* within our 9-10% targeted range**

Note: Represents the twelve-month periods December 31, 2016-2020 and September 30, 2021 for Exelon's utilities (excludes Corp). Earned ROEs\* represent weighted average across all lines of business (Electric Distribution, Gas Distribution, and Electric Transmission). Gray-shaded area represents Exelon's 9-10% targeted range.

### **Focused on Managing Costs and Customer Affordability**



### Exelon's Customers' Electricity Bills as a % of Median Income is Below the U.S. Average



### Addressing Inflationary Risks in a Variety of Ways

- Since 2016, adjusted O&M\* is projected to increase 1.4% through 2022, which is a rate well below inflation that benefits customer bills
- Exelon is prepared to successfully manage inflationary pressures through the following:
  - Investments in technology that are intended to reduce costs to customers
  - World-class Supply organization that can leverage economies of scale and proactive strategies in procurement
  - Large fleet ensures best practices and ability to support mutual assistance across Exelon platform
  - Multi-year labor agreements
- Where we see potential pressure, we have already begun working with business partners to mitigate price increases and avoid long lead times through negotiations, utilizing alternative suppliers, and purchasing in bulk

(1) Reflects Exelon's utilities (excludes Corp); numbers rounded to the nearest \$25M

(2) Sources: median household income from the U.S. Census Bureau's 2020 American Community Survey 1-Year Experimental Estimates; annualized utility bill calculated using data found in forms EIA-861 and EIA-861S

### 2022-2025 Financing Plan



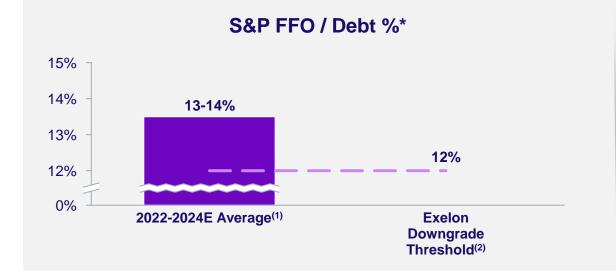
### Balanced investment and value return strategy results in limited equity needs over the next several years

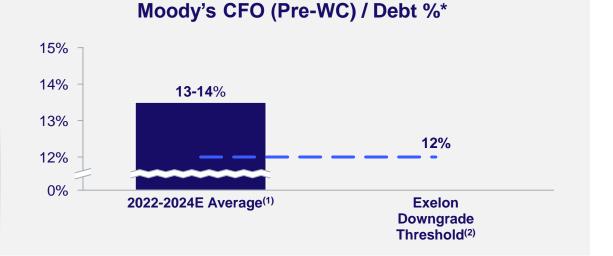
Note: Financing plan is subject to change

(1) Adjusted Cash from Operations\* is net of common dividends, change in cash on hand, and the \$1.75B expected cash payment to Constellation in accordance with the separation agreement

(2) Includes both utility and corporate debt. Anticipate maintaining ~51% equity to capital ratio at the utilities and corporate debt to total Exelon debt is anticipated to average approximately 27% over the forecast period

# Maintaining a Strong Balance Sheet is a Top Financial Priority





#### Credit Ratings<sup>(3)</sup> ExCorp ComEd PECO BGE ACE DPL Pepco Moody's Baa<sub>2</sub> A3 A2 A2 A2 A1 Aa<sub>3</sub> S&P **BBB** Α Α Α Α А Α Fitch BBB+ Α A+ Α A-Α A-

### Strong balance sheet and low-risk attributes provide strategic and financial flexibility

- (1) 2022 2024 average internal estimate based on S&P and Moody's methodology, respectively
- (2) S&P and Moody's anticipated downgrade thresholds post-separation based on their published reports for Exelon Corp
- (3) Current senior unsecured ratings for Exelon and BGE and current senior secured ratings for ComEd, PECO, ACE, DPL, and Pepco

### **2022 Adjusted Operating Earnings\* Guidance**

Adjusted Operating Earnings\* Guidance<sup>(1)</sup>



### **Key Year-over-Year Drivers**

- Incremental investments in utility infrastructure
- > PECO electric and gas distribution rate cases
- Depreciation & amortization

(1) Includes after-tax interest expense associated with debt held at Corporate

(2) Estimate based on 2021 average outstanding shares of 980M

(3) 2022E earnings guidance based on expected average outstanding shares of 983M. ComEd's 2022E earning guidance is based on a forward 30-year Treasury yield as of 12/31/2021.



Chris Crane President & Chief Executive Officer

### **Delivering Sustainable Value as the Premier T&D Utility**

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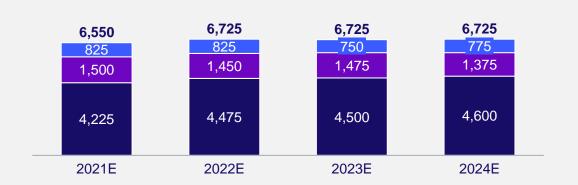
# We will resume after a brief 10minute break...



Chris Crane, President & Chief Executive Officer Calvin Butler, Senior Executive Vice President and Chief Operating Officer Joseph Nigro, Senior Executive Vice President and Chief Financial Officer

# Appendix

### **Utility Capex and Rate Base vs. Previous Disclosures**



Q4 2020 Capital Expenditures (\$M)

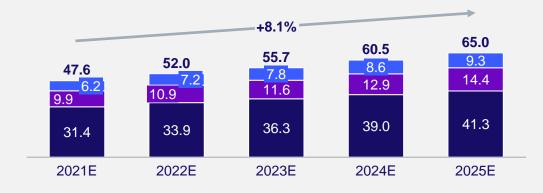
#### Q4 2020 Rate Base (\$B)



#### Analyst Day 2022 Capital Expenditures (\$M)



#### Analyst Day 2022 Rate Base (\$B)



Gas Delivery/Other<sup>(1)</sup> Electric Transmission Electric Distribution

#### Planning to invest \$29.0B of capital from 2022-2025 for the benefit of our customers, supporting projected rate base growth of 8.1% from 2021-2025

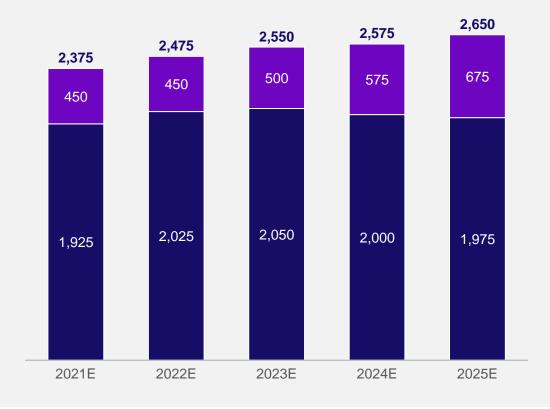
Note: Numbers rounded to nearest \$25M and may not sum due to rounding. Rate base reflects year-end estimates. Disclosures dated as of February 24, 2021 and January 10, 2022 for Q4 2020 and Analyst Day 2022, respectively. (1) Other includes long-term regulatory assets, which generally earn a return consistent with rate base, including Energy Efficiency and the Solar Rebate Program

### **ComEd Capital Expenditure Forecast**



Q4 2020 Capital Expenditures (\$M)

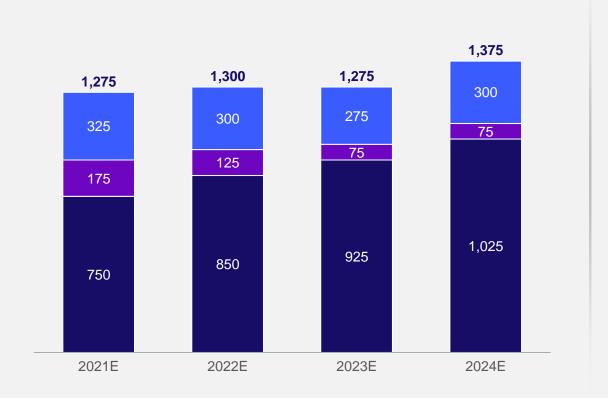
Analyst Day 2022 Capital Expenditures (\$M)



Electric Transmission Electric Distribution

#### Project ~\$10.3B of capital being invested from 2022-2025

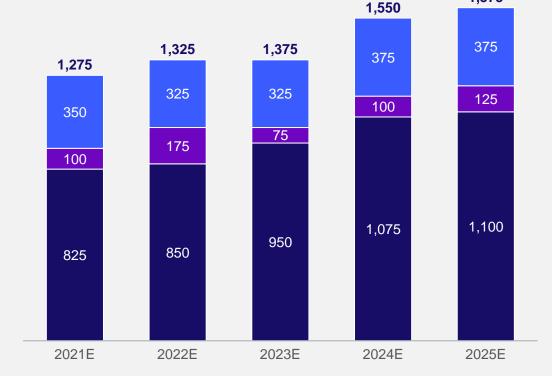
### **PECO Capital Expenditure Forecast**



#### Q4 2020 Capital Expenditures (\$M)

Analyst Day 2022 Capital Expenditures (\$M)

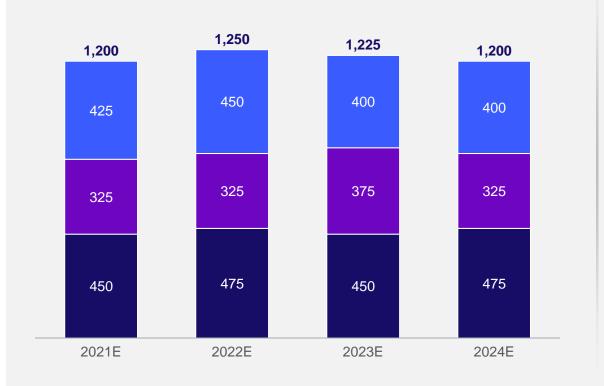
1.575



Gas Delivery Electric Transmission Electric Distribution

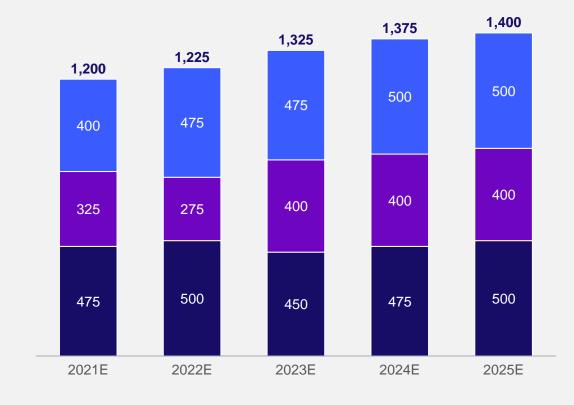
#### Project ~\$5.8B of capital being invested from 2022-2025

### **BGE Capital Expenditure Forecast**



Q4 2020 Capital Expenditures (\$M)

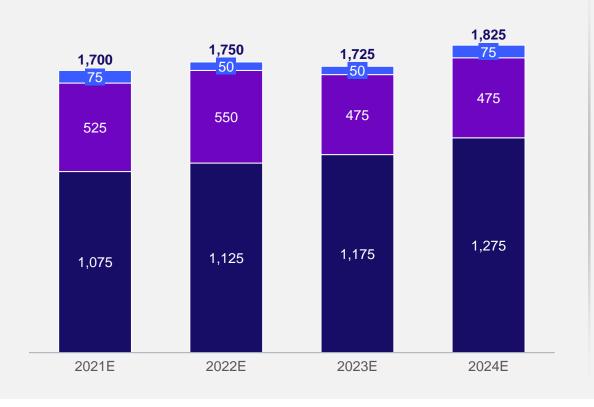
Analyst Day 2022 Capital Expenditures (\$M)



Gas Delivery Electric Transmission Electric Distribution

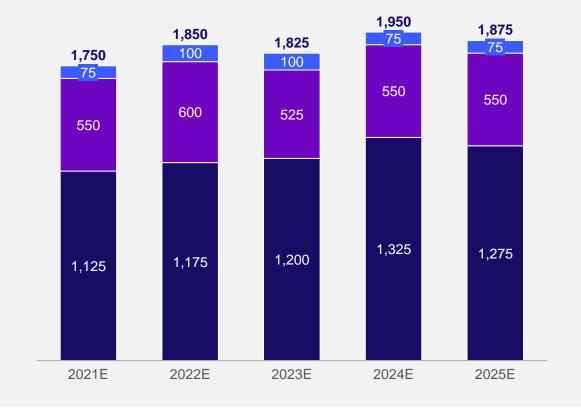
#### Project ~\$5.3B of capital being invested from 2022-2025

### PHI Consolidated Capital Expenditure Forecast



#### Q4 2020 Capital Expenditures (\$M)

Analyst Day 2022 Capital Expenditures (\$M)

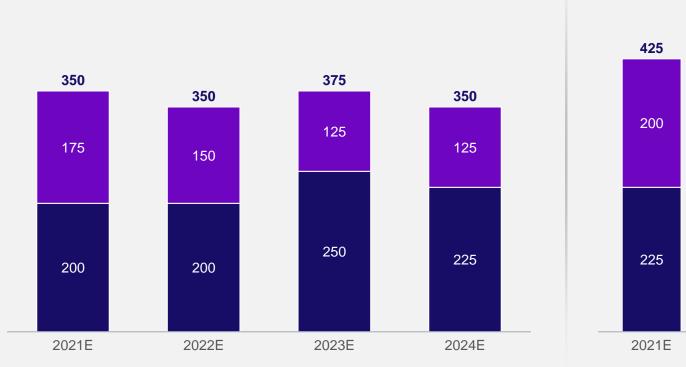


Gas Delivery Electric Transmission Electric Distribution

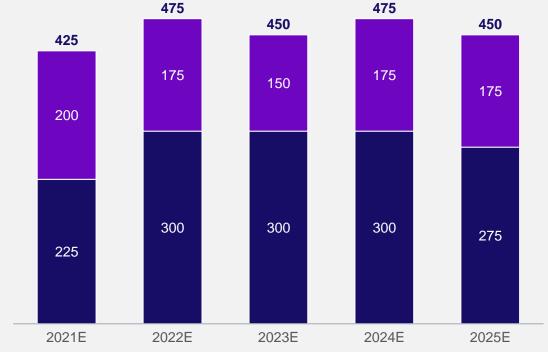
#### Project ~\$7.5B of capital being invested from 2022-2025

### **ACE Capital Expenditure Forecast**

Q4 2020 Capital Expenditures (\$M)



#### Analyst Day 2022 Capital Expenditures (\$M)



Electric Transmission 📕 Electric Distribution

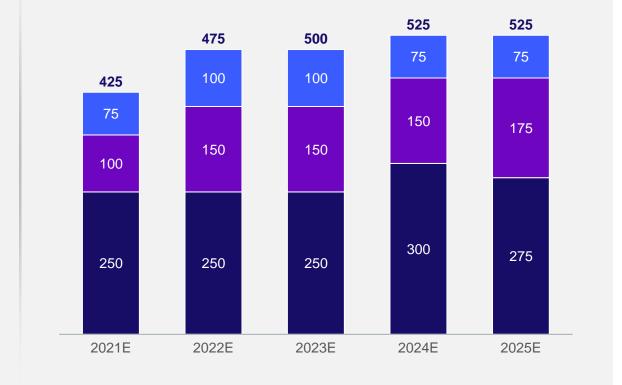
#### Project ~\$1.9B of capital being invested from 2022-2025

### **DPL Capital Expenditure Forecast**

2021E 2022E 2023E 2024E

Q4 2020 Capital Expenditures (\$M)

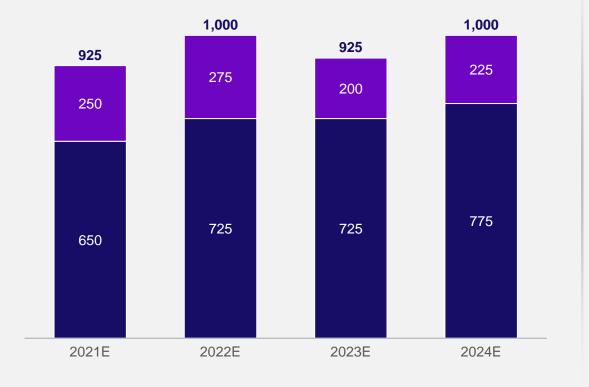
#### Analyst Day 2022 Capital Expenditures (\$M)



Gas Delivery Electric Transmission Electric Distribution

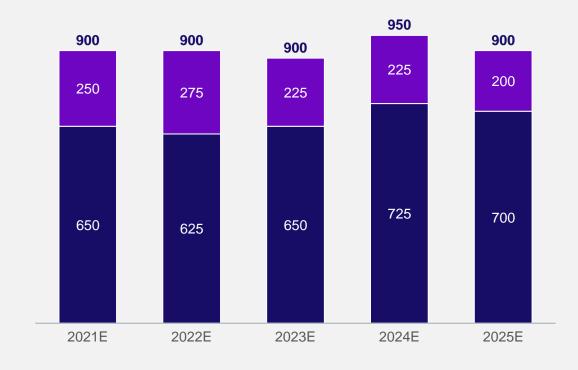
#### Project ~\$2.0B of capital being invested from 2022-2025

### **Pepco Capital Expenditure Forecast**



Q4 2020 Capital Expenditures (\$M)

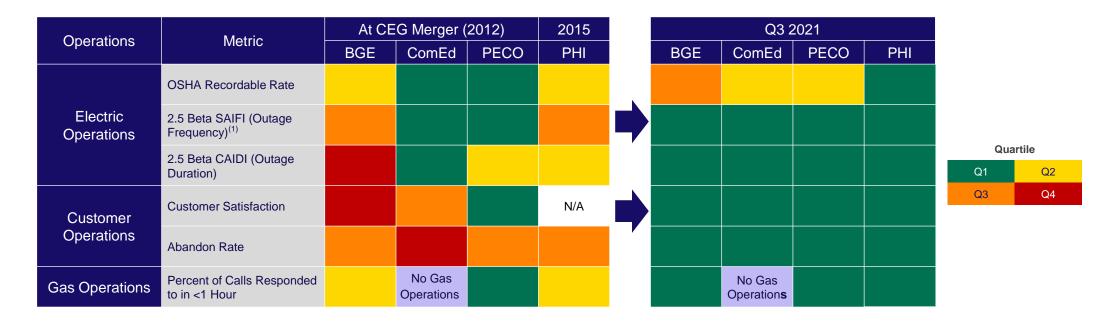
Analyst Day 2022 Capital Expenditures (\$M)



Electric Transmission 📕 Electric Distribution

#### Project ~\$3.7B of capital being invested from 2022-2025

### **Operational Improvements Drive Strong Growth**



Exelon platform has consistently proven the ability to implement and sustain operational excellence through the following key advantages:

- <u>Scale</u> With six different utilities that cover more T&D rate base than any other company in the U.S., Exelon is able to leverage strong corporate governance and oversight infrastructure that allows the utilities to identify best practices originating in one business unit and implement them across all
- <u>Culture</u> With standards of excellence clearly established and a strong track record of moving talent around the company to drive
  organizational and individual development, Exelon has built a self-sustaining culture that continuously strives for improvement and ensures
  robust succession planning
- <u>Community</u> We are deeply engaged in our communities, and our business model reflects the needs of our customers and community stakeholders, allowing us to quickly identify and understand problems and then drive balanced solutions

### **Our Jurisdictions are Driving to Clean**

	GHG Reductions	Electric Portfolio	Transportation Electrification	Energy Efficiency <sup>(1)</sup>
Maryland	<ul> <li>40% reduction from 2006 levels by 2030</li> <li>Proposals for net-zero by 2045</li> </ul>	• 50% renewable by 2030 and 100% clean by 2040	• 300,000 EVs on the road by 2025	2% annual reduction in electricity use to 2023
Pennsylvania	<ul> <li>26% reduction by 2025, and 80% reduction by 2050</li> </ul>	<ul> <li>Alternative portfolio standard for 18% by 2021</li> </ul>	<ul> <li>Replace 25% of state government passenger car fleet with EVs and hybrids by 2025</li> </ul>	Reduce electric usage by 3.1% by 2026 from 2009-2010 kWh sales forecasts
Illinois	<ul> <li>Achieve 26-28% reduction from 2005 to 2025;</li> <li>80% by 2050 in line with Paris Agreement</li> </ul>	<ul> <li>100% clean by 2050</li> <li>Renewable portfolio standard of 25% by 2025, 40% by 2030, 50% by 2040</li> </ul>	<ul> <li>1 million EVs on state roads by 2030</li> </ul>	<ul> <li>21.5% cumulative savings by 2030, with additional annual savings goals established by the Commission thereafter</li> </ul>
New Jersey	Reduce to 80% below 2006 levels by 2050	<ul> <li>35% renewable by 2025; 50% by 2030; 100% clean by 2050</li> <li>5.1% solar by 2021</li> <li>3,500 MW from offshore wind by 2030; 7,500 MW from offshore wind by 2035</li> </ul>	<ul> <li>330,000 EVs on the road by 2025; 2 million EVs on the road by 2035</li> </ul>	<ul> <li>2% annual reduction in electricity use to 2024</li> </ul>
Delaware	Reduce GHG emissions 26% from 2005 by 2025	• 40% renewable by 2035	<ul> <li>Transition 20% of state government vehicles with EVs by 2025</li> </ul>	<ul> <li>Annual energy use reduction target of 0.7% by 2022 and by 1.5% annually from 2023 forward</li> </ul>
District of Columbia	<ul> <li>Reduce emissions 50% by 2032 and achieve carbon neutrality by 2050</li> </ul>	<ul> <li>100% renewable by 2032</li> <li>10% solar by 2041</li> </ul>	<ul> <li>25% of all car registrations by 2030; 100% by 2045</li> <li>100% electrification of public and school buses when replaced at end-of- life</li> </ul>	<ul> <li>50% reduction in building energy use by 2032</li> </ul>

### **Commission Overview**

	Illinois	Pennsylvania	Maryland	District of Columbia	Delaware	New Jersey
Commissions						
Full-Time/Part-Time	Full-Time	Full-Time	Full-Time	Full-Time	Part-Time	Full-Time
Appointed/Elected	Appointed	Appointed	Appointed	Appointed	Appointed	Appointed
Length of Term	5 Years	5 Years	5 Years	5 Years 4 Years		6 Years
Commissioners <sup>(1)</sup>	·			·		
Name (Term Expiration)	<b>Carrie Zalewski (2024)</b> D. Ethan Kimbrel (2023) Maria S. Bocanegra (2023) Michael T. Carrigan (2025) Ann McCabe (2027) <sup>(2)</sup>	<b>Gladys Brown Dutrieuille (2023)</b> Ralph V. Yanora (2024) John F. Coleman, Jr. (2022) Vacant Seat Vacant Seat	<b>Jason M. Stanek (2023)</b> Michael T. Richard (2025) Anthony J. O'Donnell (2026) Odogwu Obi Linton (2022) Mindy L. Herman (2024)	<b>Emile Thompson (2022)</b> (3) Richard Beverly (2024) Vacant Seat	<b>Dallas Winslow (2025)</b> Joann Conaway (2025) Harold Gray (2024) Kim Drexler (2025) Manubhai Karia (2025)	<b>Joseph L. Fiordaliso (2025)</b> Mary-Anna Holden (2024) Dianne Solomon (2023) Upendra J. Chivukula (2020) <sup>(4)</sup> Bob Gordon (2023)
Regulatory Rankings				· · · · · · · · · · · · · · · · · · ·		
Current RRA Ranking <sup>(5)</sup>	Average/2	Above Average/2	Average/3	Below Average/2	Average/3	Below Average/1

Chairperson and/or President denoted in bold
 Effective February 1, 2022
 Emile Thompson is the current interim DCPSC chairman

(4) Commissioner Chivukula is in "holdover status" until someone else is appointed
 (5) Reflects current regulatory rankings designated by the Regulatory Research Associates (RRA), a group within S&P Global Market Intelligence

### **Utility Ratemaking Overview: ComEd, PECO and BGE**

	ComEd	PECO	BGE
Current Distribution Rate Case Filing Construct			
Traditional or Alternative Ratemaking	Alternative Distribution Formula Rate <sup>(1)</sup>	Alternative Fully Projected Future Test Year	Alternative Multi-Year Plan
Test Year (Historic, Fully Projected or Partially Projected)	Partially Projected	Fully Projected	Fully Projected
Requirement to Update Test Year to Actuals	Yes		
Timing for Rate Implementation	First billing period in January after filing year	Statute – 9 months to complete filing	Statute – interim rates go into effect after 7 months (subject to refund)
Time Restrictions on Subsequent Rate Filings	Yes - annual filing	No - not unless agreed upon	Yes - includes stay-out for up to 3-years
Staff Party to Case	Yes	Yes Yes	
Authorized Alternative Recovery Mechanisms			
Distribution Formula Rate	Yes <sup>(1)</sup>	Yes <sup>(2)</sup>	
Multi-Year Plan	Yes <sup>(1)</sup>	Yes <sup>(2)</sup>	Yes
Fully Projected Future Test Year	Yes <sup>(1)</sup>	Yes	
Transmission Formula Rate	Yes	Yes	Yes
Tracker Mechanisms for Specified Investments/Programs	Yes	Yes	Yes
Decoupling <sup>(2,3)</sup>	Yes		Yes
Bad Debt Tracker	Yes		
Major Storm Deferral	Yes <sup>(4)</sup>		Yes
COVID Expense Deferral <sup>(5)</sup>	Yes <sup>(4)</sup>	Yes	Yes

Note: blank cells are indicative of categories that are not applicable to the respective utility

(1) ComEd distribution formula rate expires in 2022, but 2023 rates will be based on the final formula rate filing. For 2024 rates, ComEd has the option to file a multi-year plan or a traditional future test year case but has not yet made a final determination.

(2) Act 58 permits utilities to utilize a distribution formula rate, multi-year plan, decoupling and any combination of these. To use these mechanisms, PECO must request approval in its rate case proceeding.

(3) ComEd's formula rate includes a mechanism that eliminates volumetric risk. After the formula rate expires, a separate tariff will be required to eliminate the volumetric risk. ComEd intends to file that tariff in Q1 2022. For BGE, certain classes are not decoupled.

(4) Under EIMA statute (220 ILCS 5/16-108.5), ComEd is able record expenses greater than \$10 million resulting from a one-time event to a regulatory asset and amortize over 5 years

(5) COVID-related costs were approved for deferral treatment in 2020 and 2021. Treatment of costs in 2022 are not yet known. PECO was authorized to recover incremental bad debt expense only in 2020 and 2021.

### **Utility Ratemaking Overview: Pepco, DPL, ACE**

	Pepco MD	Pepco DC	DPL MD	DPL DE	ACE
Current Distribution Rate Case Filing Construct					
Traditional or Alternative Ratemaking	Alternative Multi-Year Plan	Alternative Multi-Year Plan	Traditional Base Rate Application <sup>(1)</sup>	Traditional Base Rate Application	Traditional Base Rate Application
Test Year (Historic, Fully Projected or Partially Projected)	Fully Projected	Fully Projected	Partially Projected	Partially Projected	Partially Projected
Requirement to Update Test Year to Actuals			Yes	Yes <sup>(2)</sup>	Yes
Timing for Rate Implementation	Statute – interim rates go into effect after 7 months (subject to refund)	No statute - typical rate case completion ~12 months	Statute – interim rates go into effect after 7 months (subject to refund)	Statute - interim rates go into effect after 7 months (subject to refund)	Statute - interim rates go into effect after 9 months (subject to refund)
Time Restrictions on Subsequent Rate Filings	Yes – includes stay-out for up to 3-years	Yes – stay-out provision until January 2, 2023			
Staff Party to Case	Yes		Yes	Yes	Yes
Authorized Alternative Recovery Mechanisms					
Distribution Formula Rate					
Multi-Year Plan	Yes	Yes	Yes <sup>(1)</sup>		
Fully Projected Future Test Year					
Transmission Formula Rate	Yes	Yes	Yes	Yes	Yes
Tracker Mechanisms for Specified Investments/Programs	Yes	Yes	Yes	Yes	Yes
Decoupling <sup>(3)</sup>	Yes	Yes	Yes		Yes
Bad Debt Tracker					Yes
Major Storm Deferral	Yes	Yes <sup>(4)</sup>	Yes		Yes
COVID Expense Deferral <sup>(5)</sup>	Yes	Yes	Yes	Yes	Yes

Note: blank cells are indicative of categories that are not applicable to the respective utility

(1) In August 2019 the MDPSC approved PC-51, permitting the implementation of alternative ratemaking. DPL MD has not yet filed.

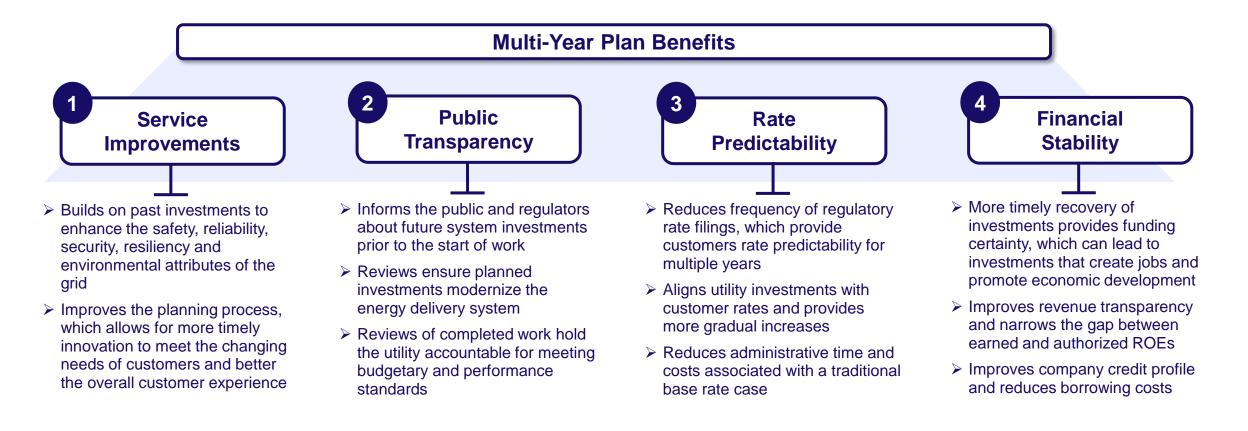
(2) Minimum filing requirements require one 3-month update. PSC ruled in 20-0149 their preference is continual updates throughout the rate case.

(3) ACE implemented the Conservation Incentive Program prospectively effective July 1, 2021, which eliminates the variable effects of weather and customer usage patterns for most customers; certain classes for DPL MD, Pepco and ACE are not decoupled

(4) In the Pepco DC MYP case, the Company received approval on June 8, 2021 for the ability to request deferral of unexpected costs greater than \$1M which could enable regulatory asset treatment for storm recovery

(5) COVID-related costs were approved for deferral treatment in 2020 and 2021. Treatment of costs in 2022 are not yet known.

# Multi-Year Plans Align the Strategic Priorities of Customers, Regulators and the Company

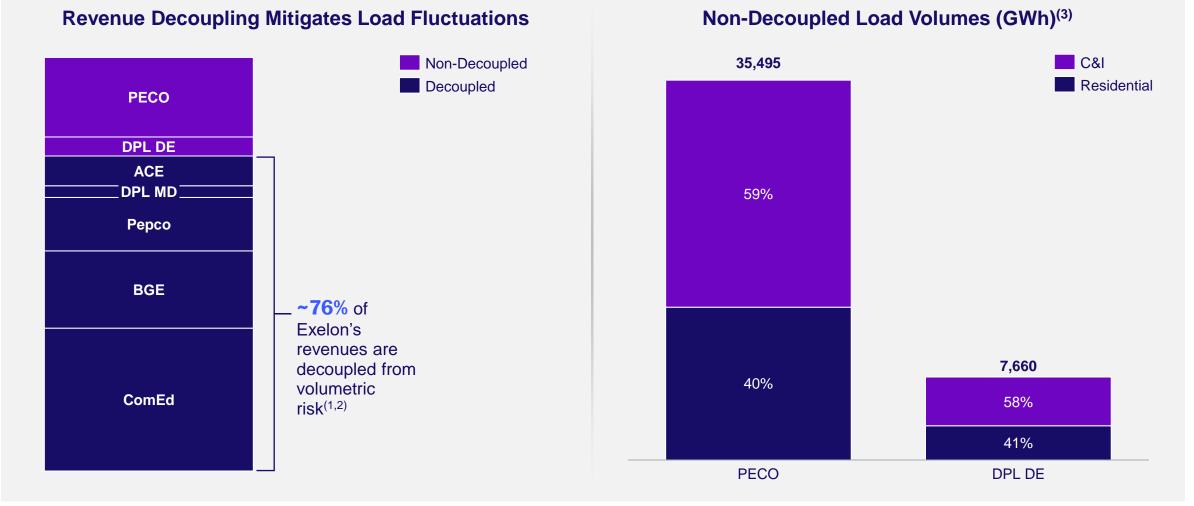


29% of Exelon's projected 2022-2025 rate base growth is covered by multi-year plans that provide more timely recovery on investments

#### **Existing Tracker Recovery Mechanisms for Specified Investments or Programs**

Delaware	<ul> <li>Distribution System Improvement Charge (DSIC) tracker provides a mechanism to begin recovering gas and electric infrastructure investments for reliability every six months</li> </ul>
District of Columbia	<ul> <li>District of Columbia Power Line Undergrounding (DC PLUG) provides for contemporaneous recovery of reliability and resiliency investments to underground the most vulnerable feeders</li> </ul>
Illinois	• Future Energy Jobs Act (FEJA) permits recovery of energy efficiency programs and distributed generation rebates through formula rates
Maryland	<ul> <li>Strategic Infrastructure Development and Enhancement (STRIDE) program allows for contemporaneous recovery of the accelerated replacement of aging gas infrastructure (cast iron and bare steel mains and copper, bare steel and pre-1970 <sup>3</sup>/<sub>4</sub>" high pressure steel services)</li> <li>EmPOWER MD allows for recovery on energy efficiency and demand response programs</li> </ul>
New Jersey	<ul> <li>PowerAhead program allows for a capital tracker recovery mechanism for certain resiliency investments</li> <li>Infrastructure Investment Program (IIP) permits the recovery of certain capital investments, primarily related to safety and reliability, through a capital tracker recovery mechanism</li> <li>ACE Energy Efficiency program allows for recovery on approximately \$100M of energy efficiency programs over the next three years</li> </ul>
Pennsylvania	<ul> <li>Distribution System Improvement Charge (DSIC) mechanism provides recovery for Long-Term Infrastructure Improvement Plan (LTIIP) for electric and gas distribution in between rate cases</li> </ul>

#### **Revenue Decoupling Mitigates Impacts of Load Fluctuations**



(1) Reflects 2020 electric and gas revenues; ComEd's formula rate includes a mechanism that eliminates volumetric risk

(2) Certain classes for BGE, DPL MD, Pepco and ACE are not decoupled

(3) Reflects 2020 electric volumes; remainder of volumes not captured in chart reflect public authorities or other customers

### **Approved Distribution Rate Case Financials**

	Revenue Requirement Allowed ROE Increase/(Decrease)		Common Equity Ratio	Rate Effective Date
Approved Electric Distribution Rate Case Financials				
ComEd (Electric)	\$45.8M	7.36%	48.70%	Jan 1, 2022
PECO (Electric)	\$132.0M	N/A <sup>(1)</sup>	N/A <sup>(1)</sup>	Jan 1, 2022
BGE (Electric) <sup>(2)</sup>	\$139.9M	9.50%	52.00%	Jan 1, 2021
Pepco MD (Electric) <sup>(3)</sup>	\$52.2M	9.55%	50.50%	Jun 28, 2021
Pepco D.C. (Electric) <sup>(4)</sup>	\$108.6M	9.275%	50.68%	Jul 1, 2021
DPL MD (Electric)	\$11.7M	9.60%	50.53%	Jul 16, 2020
DPL DE (Electric)	\$13.5M	9.60%	50.37%	Oct 6, 2020
ACE (Electric)	\$41.0M	9.60%	50.21%	Jan 1, 2022
Approved Gas Distribution Rate Case Financials				
PECO (Gas)	\$29.1M	10.24%	53.38%	Jul 1, 2021
BGE (Gas)	\$73.9M	9.65%	52.00%	Jan 1, 2021
DPL DE (Gas)	\$2.3M	9.60%	50.37%	Sep 21, 2020

(1) The PaPUC issued an order on November 18, 2021 approving the Joint Petition for Settlement with rates effective on January 1, 2022. The settlement does not stipulate any ROE, Equity Ratio or Rate Base.

(2) Reflects a three-year cumulative multi-year plan for 2021 through 2023. The MDPSC awarded BGE electric revenue requirement increases of \$59 million, \$39 million, and \$42 million, before offsets, in 2021, 2022, and 2023, respectively, and natural gas revenue requirement increases of \$53 million, \$11 million, and \$10 million, before offsets, in 2021, 2022, and 2023, respectively. The MDPSC offset the 2021 revenue requirement increase with certain accelerated tax benefits, but deferred the decision to use additional tax benefits to offset the 2022 and 2023 increases.

(3) Reflects a three-year cumulative multi-year plan for April 1, 2021 through March 31, 2024. The MDPSC awarded Pepco electric incremental revenue requirement increases of \$21 million, \$16 million, and \$15 million, before offsets, for the 12-month periods ending March 31, 2022, 2023, and 2024, respectively. The MDPSC offset customer rate increases through March 31, 2022 with certain accelerated tax benefits, but deferred the decision to use additional tax benefits to offset customer rate increases for the periods after March 31, 2022.

(4) Reflects a cumulative multi-year plan with 18-months remaining in 2021 through 2022. The DCPSC awarded Pepco electric incremental revenue requirement increases of \$42 million and \$67 million, before offsets, for the remainder of 2021 and 2022, respectively. However, the DCPSC utilized the acceleration of refunds for certain tax benefits along with other rate relief to partially offset the customer rate increases by \$22 million and \$40 million for the remainder of 2021 and 2022, respectively.

### **Approved Electric Transmission Formula Rate Financials**

	Revenue Requirement Increase/(Decrease) <sup>(1)</sup>	Allowed ROE <sup>(2)</sup>	Common Equity Ratio	Rate Effective Date <sup>(3)</sup>
Approved Electric Transmission Formula Rate Financials				
ComEd	\$45M	11.50%	54.90%	Jun 1, 2021
PECO	\$24M	10.35%	53.69%	Jun 1, 2021
BGE	\$65M	10.50%	52.60%	Jun 1, 2021
Рерсо	\$12M	10.50%	50.27%	Jun 1, 2021
DPL	\$52M	10.50%	50.44%	Jun 1, 2021
ACE	\$51M	10.50%	50.00%	Jun 1, 2021

(1) In 2020, ComEd, BGE, Pepco, DPL, and ACE's transmission revenue requirement included a one-time decrease in accordance with the April 24, 2020 settlement agreement related to excess deferred income taxes which now completed has resulted in an increase to the 2021 transmission revenue requirement. In 2020, PECO's transmission revenue requirement included a one-time decrease in accordance with the December 5, 2019 settlement agreement related to refunds which now completed has resulted in an increase to the 2021 transmission revenue requirement.

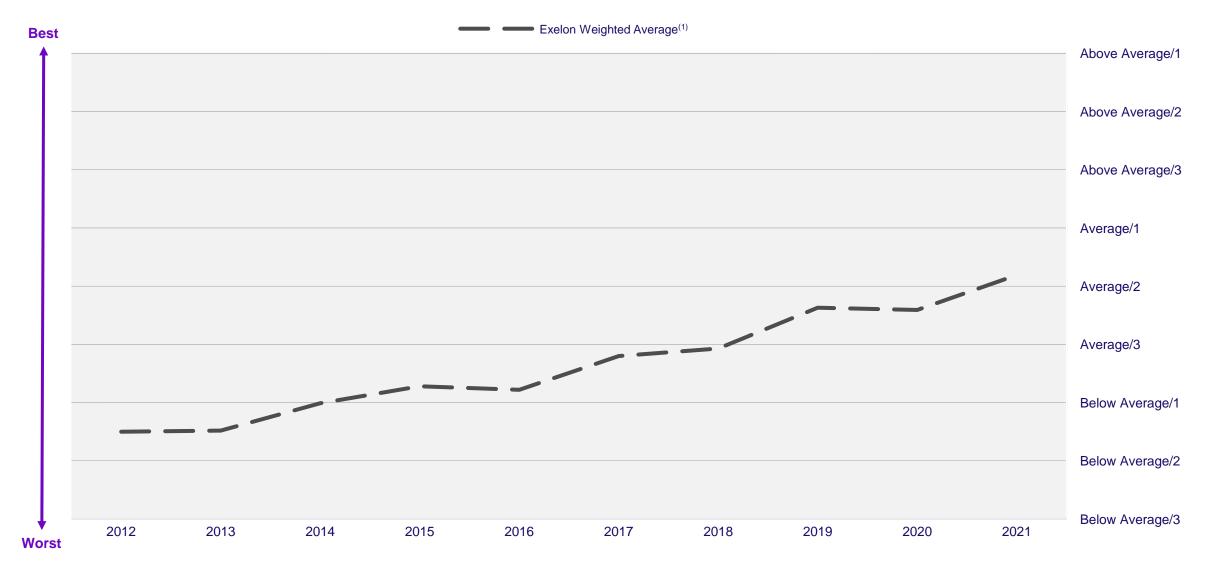
(2) As part of the FERC-approved settlements of ComEd's 2007 and PECO's 2017 rate cases, the rate of return on common equity is 11.50% and 10.35%, respectively, inclusive of a 50-basis-point incentive adder for being a member of a RTO, and the common equity component of the ratio used to calculate the weighted average debt and equity return for the transmission formula rate is currently capped at 55% and 55.75%, respectively. As part of the FERC-approved settlement of the ROE complaint against BGE, Pepco, DPL, and ACE, the rate of return on common equity is 10.50%, inclusive of a 50-basis-point incentive adder for being a member of a RTO.

(3) All rates are effective June 1, 2021 - May 31, 2022, subject to review by interested parties pursuant to review protocols of each tariff

### **Utility Customer Mix by Business Line**

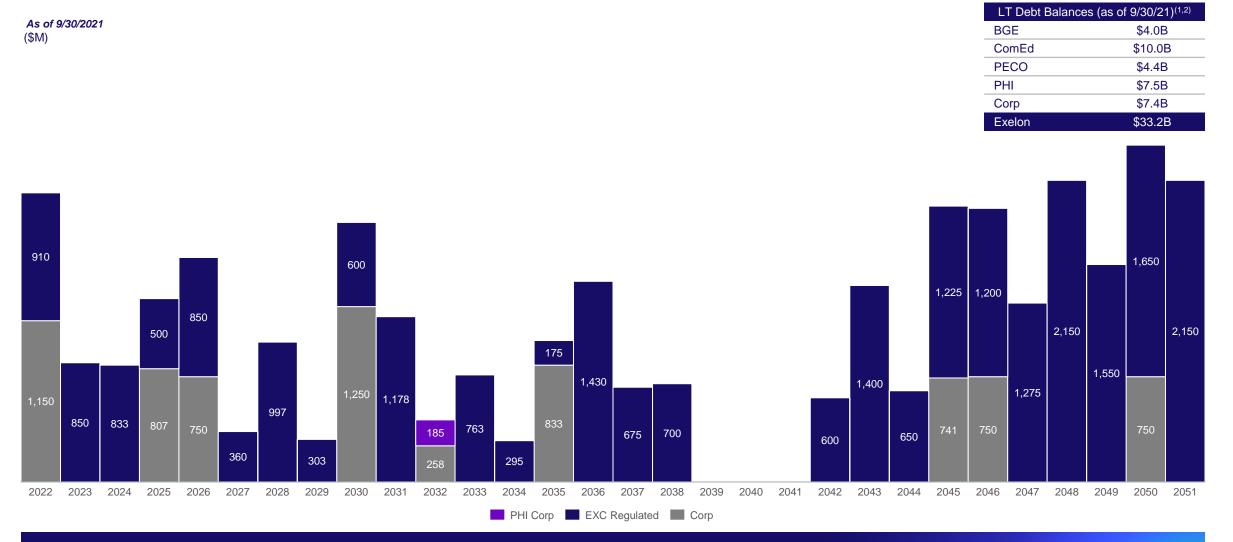
	ComEd	PECO	BGE	Рерсо	DPL	ACE
2020 Electric Customer Mix (% of Revenues) <sup>(1)</sup>						
Commercial & Industrial (C&I)	32%	24%	28%	41%	23%	27%
Residential	52%	66%	58%	47%	58%	55%
Public Authorities/Other	16%	10%	14%	12%	18%	18%
2020 Electric Customer Mix (% of Volumes) <sup>(1)</sup>						
Commercial & Industrial (C&I)	65%	59%	54%	62%	55%	52%
Residential	34%	40%	45%	35%	45%	48%
Public Authorities/Other	1%	2%	1%	3%	0%	1%
2020 Gas Customer Mix (% of Revenues) <sup>(1)</sup>						
Commercial & Industrial (C&I)		24%	29%		28%	
Residential		70%	67%		59%	
Public Authorities/Other		5%	4%		12%	
2020 Gas Customer Mix (% of Volumes) <sup>(1)</sup>						
Commercial & Industrial (C&I)		24%	50%		27%	
Residential		47%	41%		39%	
Public Authorities/Other		30%	9%		33%	

### **Regulatory Research Associates Regulatory Ranking**



Note: Reflects current regulatory rankings designated by the Regulatory Research Associates (RRA), a group within S&P Global Market Intelligence. Dates represent year end and December 16<sup>th</sup> for 2021. (1) Reflects weighted by total operating revenue (inclusive of transmission revenues) by jurisdiction

### **Exelon Long-Term Debt Maturity Profile**<sup>(1,2)</sup>



#### Exelon's weighted average LTD maturity is approximately 17 years

(1) Maturity profile excludes non-recourse debt, securitized debt, capital leases, fair value adjustments, unamortized debt issuance costs and unamortized discount/premium

(2) Long-term debt balances reflect Q3 2021 10-Q GAAP financials, which include items listed in footnote 1

#### **EPS\* Sensitivities**

Interest Rate Sensitivity to +50 BP	2022E	2023E
ComEd Distribution ROE <sup>(1)</sup>	\$0.04	\$0.04
Pension Expense <sup>(2)</sup>	\$(0.00)	\$(0.00)
Cost of Debt <sup>(3)</sup>	\$(0.01)	\$(0.01)

Exelon Consolidated Effective Tax Rate	13.6%	15.1%
Exelon Consolidated Cash Tax Rate	0.3%	4.1%

Reflects +50 BP sensitivity on 30-year US Treasury Yield
 Reflects +50 BP sensitivity on Exelon's discount rate which is based on a spot-rate yield curve methodology, using Willis Towers Watson's RATE: Link 40-90 model, based on a bond universe of the 40-90% of bond yields
 Reflects +50 BP sensitivity on Corporate debt

## **Rate Case Details**

### **Exelon Distribution Rate Case Updates**

#### **Rate Case Schedule and Key Terms**

Expected Order	Requested ROE / Equity Ratio	Revenue Requirement	Sep	Aug	Jul	Jun	Мау	Apr	Mar	Feb	Jan	Dec	Nov	Oct	
Sep 15, 2021 <sup>(3)</sup>	9.60% / 50.37%	\$13.5M <sup>(1,2)</sup>		1	1										<b>DPL DE</b> Electric
Nov 18, 2021	N/A / N/A <sup>(4)</sup>	\$132.0M <sup>(1,4)</sup>		1	1			l					FO		<b>PECO</b> Electric
Dec 1, 2021	7.36% / 48.70%	\$45.8M <sup>(1,5)</sup>		1	1							FO		IBRB	ComEd
Mar 30, 2022	10.10% / 50.70%	\$27.4M <sup>(1)</sup>		1	1				FO	IB	EH	ITRI			DPL MD
1	\	Final commission order	FO		Initial briefs			uttal testim entiary hea	RT Reb			E Rate cas	C	1	

Note: Unless otherwise noted, based on schedules of Illinois Commerce Commission (ICC), Maryland Public Service Commission (MDPSC), Pennsylvania Public Utility Commission (PAPUC), Delaware Public Service Commission (DPSC), Public Service Commission of the District of Columbia (DCPSC), and New Jersey Board of Public Utilities (NJBPU) that are subject to change

- (1) Revenue requirement includes changes in depreciation and amortization expense and other costs where applicable, which have no impact on pre-tax earnings
- (2) Requested revenue requirement excludes the transfer of \$3.2M of revenues from the Distribution System Improvement Charge (DSIC) capital tracker into base distribution rates. As permitted by Delaware law, Delmarva Power implemented full allowable rates on October 6, 2020, subject to refund.
- (3) The DPSC issued a minute order on September 15, 2021 with new rates effective on September 17, 2021. The final order with further justification is expected shortly.

(4) The PaPUC issued an order on November 18, 2021 approving the Joint Petition for Settlement with rates effective on January 1, 2022. The settlement does not stipulate any ROE, Equity Ratio or Rate Base.

(5) Revenue requirement in initial filing was an increase of \$51.2M. Through the discovery period in the current proceeding, ComEd agreed to ~(\$5.3M) in adjustments to limit issues in the case.

### **Delmarva DE (Electric) Distribution Rate Case Filing**

	Rate Case Filing Details	Notes
Docket No.	20-0149	March 6, 2020, Delmarva Power filed an application with the
Test Year	April 1, 2019 – March 31, 2020	Delaware Public Service Commission (DPSC) seeking an increase in electric distribution base rates
Test Period	9 months actual + 3 months estimated	A partial settlement agreement, primarily on customer care
Common Equity Ratio	50.37%	<ul> <li>issues, was filed with the DPSC on February 2, 2021</li> <li>September 15, 2021, the DPSC issued a minute order with</li> </ul>
Rate of Return	ROE: 9.60%; ROR: 6.80%	new rates effective on September 17, 2021
Rate Base (Adjusted)	\$900.0M	The final order with further justification is expected shortly
Revenue Requirement Increase	\$13.5M <sup>(1,2)</sup>	
Residential Total Bill % Increase	2.4%	

#### **Detailed Rate Case Schedule**

	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan
Filed rate case		▲ 3/6/2	2020																					
Intervenor testimony								<b>4</b> 9/9	/2020															
Rebuttal testimony		▲ 10/26/2020																						
Evidentiary hearings		<b>2</b> /10/2021 - 2/15/2021																						
Initial briefs														<b>A</b> 3	/17/202	21								
Reply briefs		▲ 5/12/2021																						
Commission order																				<b>4</b> 9/	15/202	1		

(1) Revenue requirement includes changes in depreciation and amortization expense and other costs where applicable, which have no impact on pre-tax earnings

(2) Requested revenue requirement excludes the transfer of \$3.2M of revenues from the Distribution System Improvement Charge (DSIC) capital tracker into base distribution rates. As permitted by Delaware law, Delmarva Power implemented full allowable rates on October 6, 2020, subject to refund.

### **PECO (Electric) Distribution Rate Case Filing**

	Rate Case Filing Details	Notes
Docket No.	R-2021-3024601	March 30, 2021, PECO filed a general base rate request
Test Year	January 1, 2022 – December 31, 2022	with the Pennsylvania Public Utility Commission (PAPUC) seeking an increase in electric distribution base rates
Test Period	12 Months Budget	September 15, 2021, PECO filed a Joint Petition for
Common Equity Ratio	N/A	Settlement of Rate Investigation, which included a revenue requirement increase of \$132M, but no stipulation on ROE
Rate of Return	ROE: N/A; ROR: N/A	and Equity Ratio
Rate Base (Adjusted)	N/A	November 18, 2021, the PaPUC issued an order approving     the Joint Petition for Settlement with rates effective on
Revenue Requirement Increase	\$132.0M <sup>(1)</sup>	January 1, 2022. The settlement does not stipulate any
Residential Total Bill % Increase	6.6%	ROE, Equity Ratio or Rate Base.

#### **Detailed Rate Case Schedule**

	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb
Filed rate case		3/30/2021										
Intervenor testimony		▲ 6/28/2021										
Rebuttal testimony		▲ 7/22/2021										
Evidentiary hearings						▲ 8/11/20	21					
Settlement agreement		▲ 9/15/2021										
Commission order	<u>▲</u> 11/18/2021											

### **ComEd Distribution Rate Case Filing**

	Rate Case Filing Details	Notes
Docket No.	21-0367	April 16, 2021, ComEd filed its annual distribution formula
Test Year	January 1, 2020 – December 31, 2020	rate update with the Illinois Commerce Commission (ICC) seeking a \$51.2M increase to distribution base rates
Test Period	2020 Actual Costs + 2021 Projected Plant Additions	Rate increase amount is driven by continued investments in
Common Equity Ratio	48.70%	infrastructure that will enhance the reliability of the grid and enable the advancement of clean technologies and
Rate of Return	ROE: 7.36%; ROR: 5.72%	renewable energy
Rate Base (Adjusted)	\$13,035M	December 1, 2021, the ICC issued a final order approving a     \$45.8M increase with rates effective on January 1, 2022
Revenue Requirement Increase	\$45.8M <sup>(1,2)</sup>	
Residential Total Bill % Increase	0.2%	

#### **Detailed Rate Case Schedule**

	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar
Filed rate case	<b>4/16/</b>	2021										
Intervenor testimony		▲ 6/30/2021										
Rebuttal testimony		▲ 7/28/2021										
Evidentiary hearings		▲ 9/13/2021										
Initial briefs						_	10/1/2021					
Reply briefs		▲ 10/15/2021										
Commission order		▲ 12/1/2021										

(1) Revenue requirement includes changes in depreciation and amortization expense and other costs where applicable, which have no impact on pre-tax earnings

(2) Revenue requirement in initial filing was an increase of \$51.2M. Through the discovery period in the current proceeding, ComEd agreed to ~(\$5.3M) in adjustments to limit issues in the case.

### **Delmarva MD Distribution Rate Case Filing**

	Rate Case Filing Details	Notes
Docket No.	9670	September 1, 2021, Delmarva Power filed an application
Test Year	October 1, 2020 – September 30, 2021	with the Maryland Public Service Commission (MDPSC) seeking an increase in electric distribution base rates
Test Period	12 months actual	Request is driven by \$18.7M of higher depreciation expense
Common Equity Ratio	50.70%	related to the Company's updated depreciation study and continued investments in electric distribution system to
Rate of Return	ROE: 10.10%; ROR: 6.90%	maintain and increase reliability and customer service
Rate Base (Adjusted)	\$917.4M	
Revenue Requirement Increase	\$27.4M <sup>(1)</sup>	
Residential Total Bill % Increase	4.6%	

#### **Detailed Rate Case Schedule**

	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug
Filed rate case	4	<b>9/1/2021</b>											
Intervenor testimony		▲ 12/2/2021											
Rebuttal testimony		▲ 12/23/2021											
Evidentiary hearings		<b>—</b> 1/19/2022 - 1/24/2022											
Initial briefs							<b>2/9/2</b>	022					
PULJ proposed order expected <sup>(2)</sup>		▲ 2/28/2022											
Commission order expected								4	3/30/2022				

(1) Revenue requirement includes changes in depreciation and amortization expense and other costs where applicable, which have no impact on pre-tax earnings

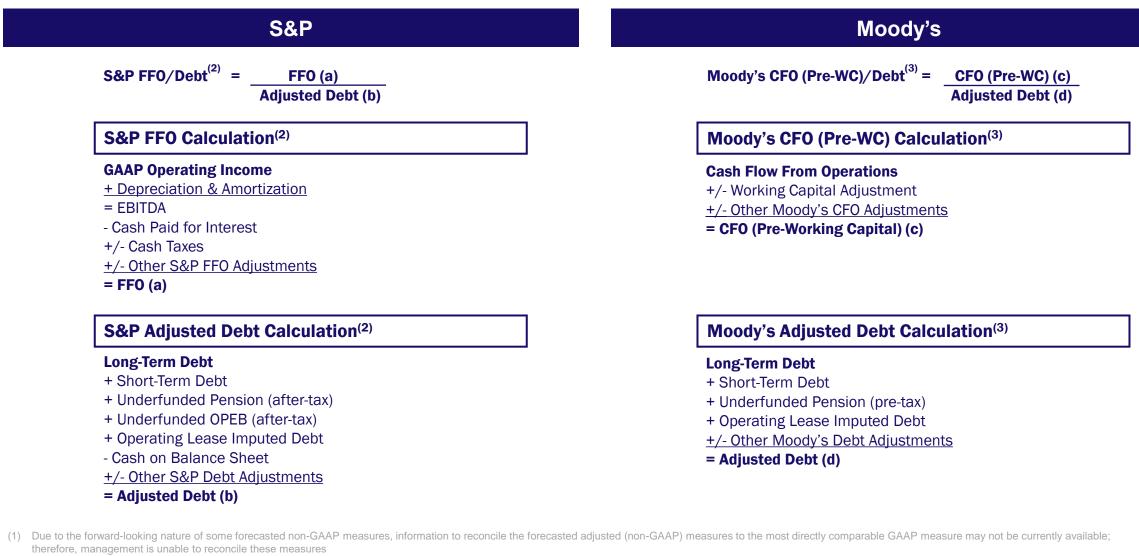
(2) Public Utility Law Judge (PULJ)

# **Reconciliation of Non-GAAP Measures**

### **Projected GAAP to Operating Adjustments**

- Exelon's projected 2021 and 2022 adjusted (non-GAAP) operating earnings excludes the earnings effects of the following:
  - Mark-to-market adjustments from economic hedging activities;
  - Certain costs incurred to achieve cost management program savings;
  - Direct costs related to the novel coronavirus (COVID-19) pandemic;
  - Costs related to a multi-year Enterprise Resource Program (ERP) system implementation;
  - Costs related to the planned separation;
  - Adjustment to deferred income taxes as a result of changes in forecasted apportionment; and
  - Other items not directly related to the ongoing operations of the business.

### GAAP to Non-GAAP Reconciliations<sup>(1)</sup>



- (2) Calculated using S&P Methodology
- (3) Calculated using Moody's Methodology

### **GAAP to Non-GAAP Reconciliations**

Exelon Operating TTM ROE Reconciliation (\$M) <sup>(1)</sup>	2016	2017	2018	2019	2020	Q3 2021
Net Income (GAAP)	\$1,103	\$1,704	\$1,836	\$2,065	\$1,737	\$2,243
Operating Exclusions	\$461	(\$24)	\$32	\$30	\$246	\$42
Adjusted Operating Earnings	\$1,564	\$1,680	\$1,869	\$2,095	\$1,984	\$2,284
Average Equity	\$16,523	\$17,779	\$19,367	\$20,913	\$22,690	\$24,651
Operating (Non-GAAP) TTM ROE (Adjusted Operating Earnings/Average Equity)	9.5%	9.4%	9.6%	10.0%	8.7%	9.3%

Exelon Adjusted O&M Reconciliation (\$M) <sup>(2)</sup>	2016	2017	2018	2019	2020	2021	2022
GAAP O&M	\$4,300	\$4,025	\$4,150	\$4,000	\$4,375	\$4,175	\$4,350
Regulatory Required O&M	(\$175)	(\$300)	(\$200)	(\$175)	(\$175)	(\$200)	(\$225)
Operating Exclusions	(\$400)	-	(\$50)	(\$50)	(\$275)	(\$75)	(\$50)
Adjusted O&M (Non-GAAP)	\$3,725	\$3,725	\$3,900	\$3,800	\$3,950	\$3,900	\$4,050

<sup>(1)</sup> Represents the twelve-month periods December 31, 2016-2020 and September 30, 2021 for Exelon's utilities (excludes Corp). Earned ROEs\* represent weighted average across all lines of business (Electric Distribution, Gas Distribution, and Electric Transmission).

<sup>(2)</sup> Reflects Exelon's utilities (excludes Corp); numbers rounded to the nearest \$25M and may not sum due to rounding

### **Exelon IR Contact Information**

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