

# Spring 2021 Investor Meetings



# Cautionary Statements Regarding Forward-Looking Information

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This presentation contains certain written and oral forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 that are subject to risks and uncertainties including, among others, those related to the timing, manner, tax-free nature and expected benefits associated with the potential separation of Exelon's competitive power generation and customer-facing energy business from its six regulated electric and gas utilities. Words such as "could," "may," "expects," "anticipates," "will," "targets," "goals," "projects," "intends," "plans," "believes," "seeks," "estimates," "predicts," and variations on such words, and similar expressions that reflect our current views with respect to future events and operational, economic, and financial performance, are intended to identify such forward-looking statements.

The factors that could cause actual results to differ materially from the forward-looking statements made by Exelon Corporation, Exelon Generation Company, LLC, Commonwealth Edison Company, PECO Energy Company, Baltimore Gas and Electric Company, Pepco Holdings LLC, Potomac Electric Power Company, Delmarva Power & Light Company, and Atlantic City Electric Company (Registrants) include those factors discussed herein, as well as the items discussed in (1) the Registrants' 2019 Annual Report on Form 10-K in (a) Part I, ITEM 1A. Risk Factors, (b) Part II, ITEM 7. Management's Discussion and Analysis of Financial Condition and Results of Operations, and (c) Part II, ITEM 8. Financial Statements and Supplementary Data: Note 18, Commitments and Contingencies; (2) the Registrants' Third Quarter 2020 Quarterly Report on Form 10-Q in (a) Part II, ITEM 1A. Risk Factors, (b) Part I, ITEM 2. Management's Discussion and Analysis of Financial Condition and Results of Operations, and (c) Part I, ITEM 1. Financial Statements: Note 14, Commitments and Contingencies; and (3) other factors discussed in filings with the SEC by the Registrants.

Investors are cautioned not to place undue reliance on these forward-looking statements, whether written or oral, which apply only as of the date of this presentation. None of the Registrants undertakes any obligation to publicly release any revision to its forward-looking statements to reflect events or circumstances after the date of this presentation.

# Non-GAAP Financial Measures

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Exelon reports its financial results in accordance with accounting principles generally accepted in the United States (GAAP). Exelon supplements the reporting of financial information determined in accordance with GAAP with certain non-GAAP financial measures, including:

- **Adjusted operating earnings** exclude certain costs, expenses, gains and losses and other specified items, including mark-to-market adjustments from economic hedging activities, unrealized gains and losses from nuclear decommissioning trust fund investments, asset impairments, certain amounts associated with plant retirements and divestitures, costs related to cost management programs, asset retirement obligations and other items as set forth in the reconciliation in the Appendix
- **Adjusted operating and maintenance expense** excludes regulatory operating and maintenance costs for the utility businesses and direct cost of sales for certain Constellation and Power businesses, decommissioning costs that do not affect profit and loss, the impact from operating and maintenance expense related to variable interest entities at Generation, EDF's ownership of O&M expenses, and other items as set forth in the reconciliation in the Appendix
- **Total gross margin** is defined as operating revenues less purchased power and fuel expense, excluding revenue related to decommissioning, gross receipts tax, JExel Nuclear JV, variable interest entities, and net of direct cost of sales for certain Constellation and Power businesses
- **Adjusted cash flow from operations** primarily includes net cash flows from operating activities and net cash flows from investing activities excluding capital expenditures, net merger and acquisitions, and equity investments
- **Free cash flow** primarily includes net cash flows from operating activities and net cash flows from investing activities excluding certain capital expenditures, net merger and acquisitions, and equity investments
- **Operating ROE** is calculated using operating net income divided by average equity for the period. The operating income reflects all lines of business for the utility business (Electric Distribution, Gas Distribution, Transmission).
- **EBITDA** is defined as earnings before interest, taxes, depreciation and amortization. Includes nuclear fuel amortization expense.
- **Revenue net of purchased power and fuel expense** is calculated as the GAAP measure of operating revenue less the GAAP measure of purchased power and fuel expense

Due to the forward-looking nature of some forecasted non-GAAP measures, information to reconcile the forecasted adjusted (non-GAAP) measures to the most directly comparable GAAP measure may not be currently available, as management is unable to project all of these items for future periods

# Non-GAAP Financial Measures Continued

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This information is intended to enhance an investor's overall understanding of period over period financial results and provide an indication of Exelon's baseline operating performance by excluding items that are considered by management to be not directly related to the ongoing operations of the business. In addition, this information is among the primary indicators management uses as a basis for evaluating performance, allocating resources, setting incentive compensation targets and planning and forecasting of future periods.

These non-GAAP financial measures are not a presentation defined under GAAP and may not be comparable to other companies' presentations. Exelon has provided these non-GAAP financial measures as supplemental information and in addition to the financial measures that are calculated and presented in accordance with GAAP. These non-GAAP measures should not be deemed more useful than, a substitute for, or an alternative to the most comparable GAAP measures provided in the materials presented.

Non-GAAP financial measures are identified by the phrase "non-GAAP" or an asterisk (\*). Reconciliations of these non-GAAP measures to the most comparable GAAP measures are provided in the appendices and attachments to this presentation, except for the reconciliation for total gross margin, which appears on slide 47 of this presentation.

# Exelon: An Industry Leader

**\$27 billion**

Being invested in utilities through 2024

Nearly **\$58 million**

In 2020, Exelon gave approximately **\$58 million** to charitable and community causes

**#1**

Zero-carbon energy provider in America

**215 TWh**

Customer load served

**31,300**

Megawatts of total power generation capacity

**10 million**

Six utilities serving **10 million** electric and gas customers, the most in the U.S.

More than

**133,000**

Employee volunteer hours

**2.0 million**

Approximate number of residential, public sector and business customers served by Exelon's Constellation business

**11,160**

Transmission line miles for utilities

**\$33.0 billion**

Operating revenue in 2020

**FORTUNE 100**

Exelon is a FORTUNE 100 company

**32,300**

Employees



# ESG Highlights

## Environmental



- Strong advocate for policies to address climate change for **more than two decades**
- **Largest producer of zero-carbon electricity** in the U.S. (**1 out of every 9 MWs**) with the **lowest carbon intensity** among major power producers
- Exelon has **no coal-fired generation** – divested more than 2,000 MW since 2010
- Exelon’s electric generation carbon intensity is **significantly below 2° Celsius glide scope**
- Utility energy efficiency programs helped customers save **22.3 million MWh** in 2019
- Utility vehicle fleet (light and heavy-duty) electrification goal of **30% by 2025** and **50% by 2030**
- Utilities’ **Green Power Connection** investments enable interconnection of local renewables
- Committed to driving **a zero-carbon transition** through \$20M 2c2i initiative targeting investments in emerging electrification, storage and energy capture technologies

## Social



- Recognized as **top employer for diversity** by Human Rights Campaign, Diversity Inc. and Forbes
- **Effective COVID-19 response**, including added safeguards and benefits for employees, temporary moratoriums and assistance programs for customers and nearly \$8M of charitable donations in our communities
- Executive Committee is **50%** women or people of color
- Created Executive-led **Racial Equity and Social Justice Task Force** in 2020
- **\$2.4 billion** of expenditures with diverse suppliers represented 27% of total supplier spend in 2019
- **More than 45 company-sponsored workforce development programs** address economic inequities in our communities
- **Top quartile** reliability and customer satisfaction at all utilities
- Utility customer bills at or below the national averages
- More than **\$58M** in charitable contributions and **133,000** employee volunteer hours in 2020

## Governance



- Strong ethics and compliance controls, including the implementation of four mandatory policies significantly expanding oversight over interactions with public officials
- **92%** of Board members are independent, including independent Board Chair
- **23%** of Board members are people of color and **31%** are women
- **Top 6%** of S&P 500 companies for corporate political disclosure according to the CPA-Zicklin Index and named trendsetter
- Executive compensation is tied to strategy, financials and operational goals
- Stock ownership requirement for executives and directors aligns interests with stakeholders
- History of **robust shareholder engagement** since 2006 with demonstrated responsiveness to governance, compensation and environmental stewardship input

# 2021 Business Priorities and Commitments

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**Maintain industry-leading operational excellence**

**Prepare for separation of businesses**

**Meet or exceed our financial commitments**

**Effectively deploy ~\$6.6B of utility capex**

**Ensure timely recovery on investments to enable customer benefits**

**Support enactment of clean energy policies**

**Continued demonstration of corporate responsibility**

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# Separation Overview



# Strategic Rationale

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## Creates Two Strong Pure-Play Businesses

- Creates **two best-in-class companies** with continually demonstrated operational expertise and financial discipline
  - Nation’s largest regulated transmission & distribution (T&D) only utility with high growth and best-positioned to lead innovations in urban energy infrastructure
  - America’s leading clean energy company – the lowest carbon free power producer paired with the leading customer-facing platform

## Tailored Business Strategies to Drive Value

- Better positions each company within its comparable peer set
- Business strategies tailored to these distinct sectors

## Aligns With Investor Preferences

- Continued support of **strong balance sheets and investment grade ratings** for each business while pursuing differentiated investment opportunities for distinct investor profiles
- Aligns our business mix with investor preferences and overall market trends

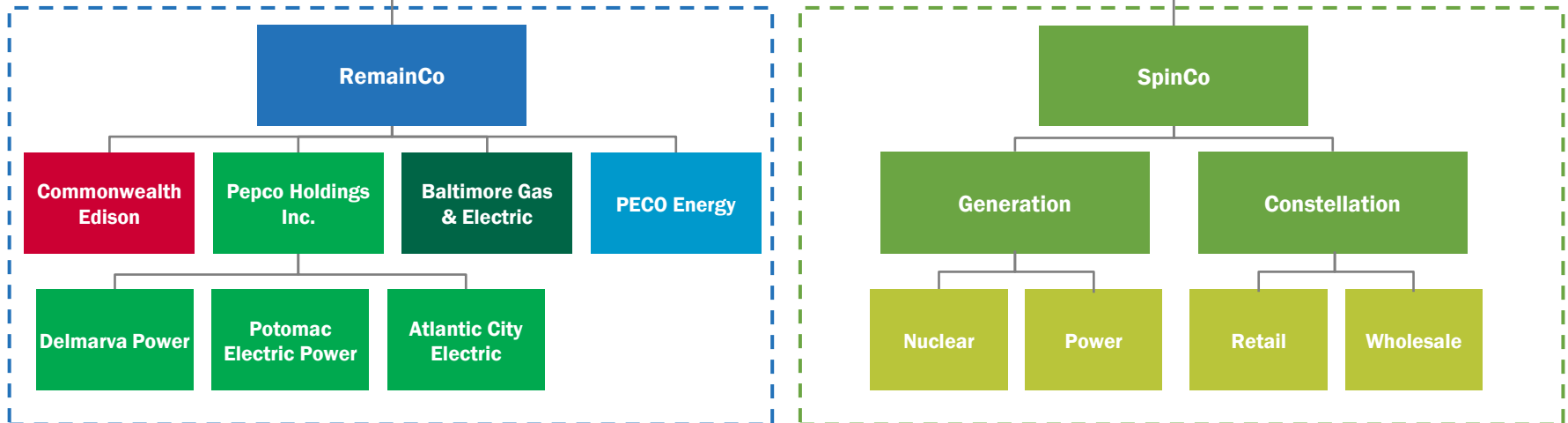
**Delivering increased shareholder value by creating the nation’s largest transmission & distribution only utility and America’s leading clean energy company**

# Creating Two Premier Businesses

Nation's Largest T&D Only Utility

Exelon Shareholders

America's Leading Clean Energy Company



- ✓ 100% regulated transmission and distribution utility
- ✓ High-growth utility targeting 6-8% regulated earnings growth
- ✓ Leading operational track record and customer focus
- ✓ Diversified rate base with ~100% of growth covered by alternative rate mechanisms
- ✓ Strong commitment to ESG principles

- ✓ Produces most zero-carbon generation in the United States by a factor of two
- ✓ No coal generation
- ✓ Largest customer-facing platform in the country, with strong customer relationships in stable markets
- ✓ Committed to maintaining investment grade credit ratings and strong balance sheet

**Industry-leading businesses with attributes that are in-line with best-in-class peers**

# Transaction Overview

## Structure

- Spin-off of ExGen designed to be tax-free
- Immediately after closing, EXC shareholders:
  - Retain current EXC shares
  - Receive pro rata distribution of SpinCo shares

## Approvals and Timing

- Targeting Q1 2022 close
- Required approvals:
  - FERC – statutory deadline of 180 days
  - NRC – no statutory deadline, but typically takes 9-12 months
  - NY PSC – no statutory timeline, but typically takes 9-12 months
- Applications for approval will be filed as promptly as possible

## Financial Considerations

- Dis-synergies: Expect all dis-synergies to be offset at RemainCo and SpinCo
- RemainCo Dividend<sup>(1)</sup>: Expects to target a 60% dividend payout ratio and grow with earnings
- SpinCo capital allocation: Will include a combination of debt paydown to support investment grade credit metrics, return of capital to shareholders, and investment in clean energy solutions<sup>(1)</sup>
- RemainCo equity: Equity issuance around \$1 billion through 2024 which is reflected in utility EPS guidance on slide 15

(1) Dividend and return of capital is subject to approval by each company's Board of Directors

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# RemainCo Overview

# RemainCo: High-Quality, Premium Utility

## Strong Fully Regulated Growth

- Projecting rate base growth of 7.6% from 2020-2024
  - Capital investments that enhance reliability and resilience, and modernize our electric and gas systems for the benefit of our customers
- Targeting utility earnings growth of 6-8%

## Constructive Regulatory Environments

- ~100% of rate base growth recovered through alternative recovery mechanisms like formula rates and Multi-Year Plans (MYP)
- Diversified rate base across 5 states, the District of Columbia and FERC

## Committed to Customer Affordability

- Focused on effectively managing costs to help keep customer bills affordable
- Average total bills are below the national average
- Residential rates are below the average for 20 largest cities and the national average

## Best-in-Class Operations

- Capital investments leading to premium customer experience:
  - Top decile outage frequency and first quartile outage duration metrics at all utilities
  - Each utility had its best-ever performance in the Customer Satisfaction Index in 2020

## Attractive ESG Story

- Focused on enabling clean energy future for our customers and communities
- Support our diverse employees, customers and communities in pursuit of racial equity and social justice
- Maintain highest standards of ethics and corporate governance

## Disciplined Financial Policy

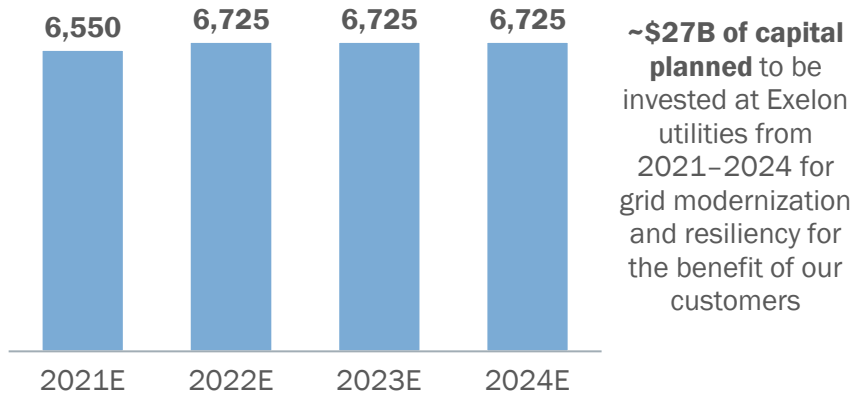
- Committed to strong investment grade credit ratings with credit supportive balance sheet and cash flows
- RemainCo expects to target a 60% dividend<sup>(1)</sup> payout ratio and grow with earnings
- \$1 billion equity issuance through 2024 which is reflected in utility EPS guidance on slide 15

(1) Dividend is subject to approval by RemainCo's Board of Directors

# RemainCo Has a Strong Growth Trajectory

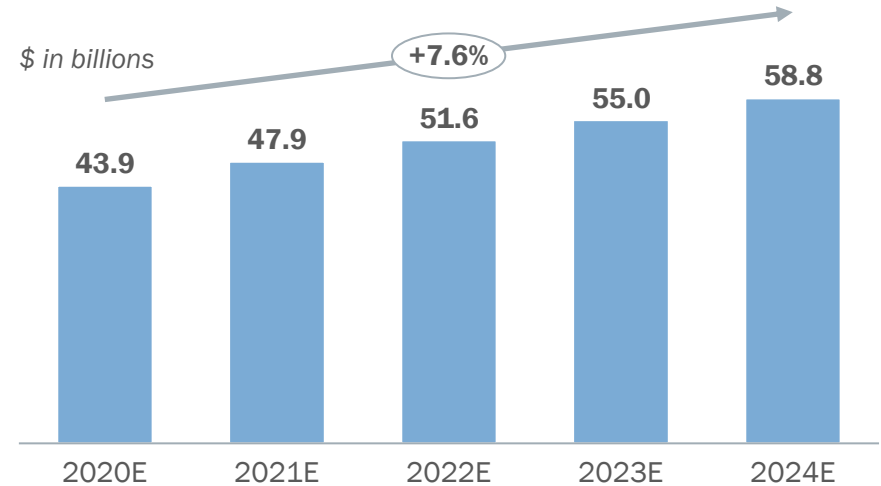
## Capital Expenditures

\$ in millions



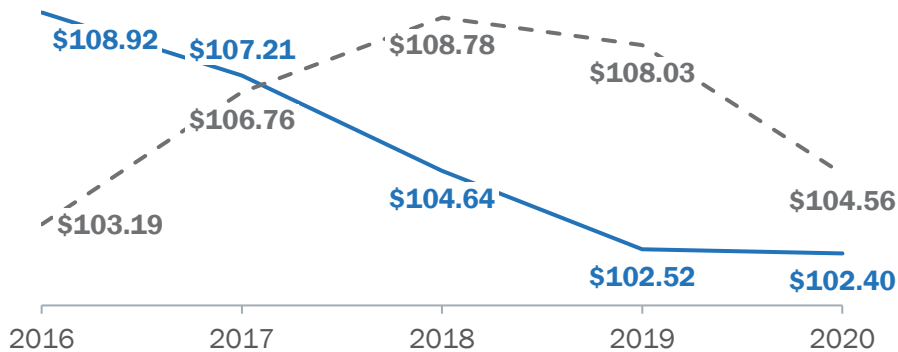
## Projecting 7.6% Rate Base Growth<sup>(1)</sup>

\$ in billions

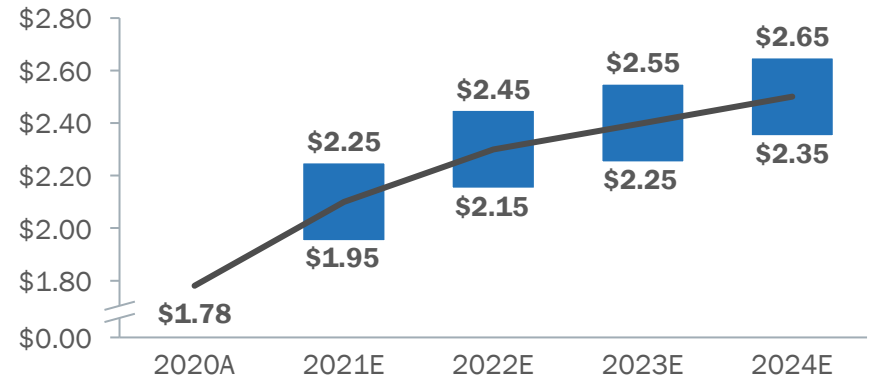


## Committed to Customer Affordability<sup>(2)</sup>

— Exelon Utilities' Average — National Average



## Targeting 6-8% EPS Growth to 2024<sup>(3)</sup>



Note: CapEx numbers are rounded to nearest \$25M and numbers may not sum due to rounding

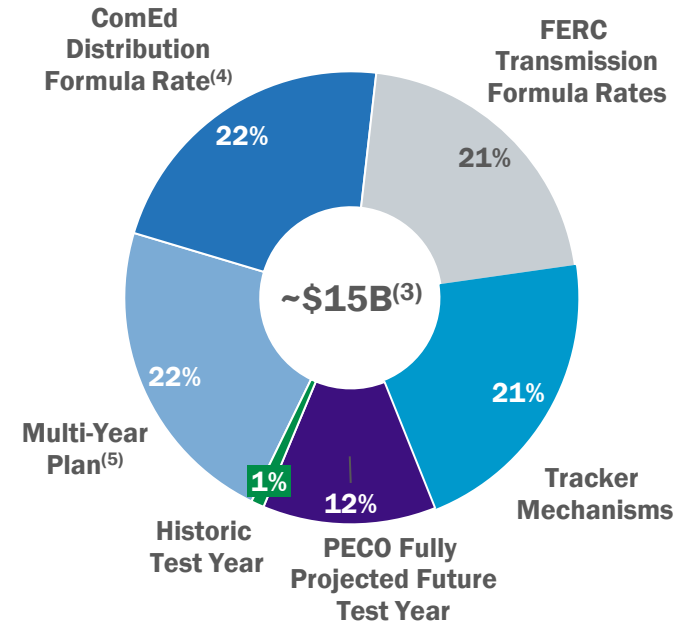
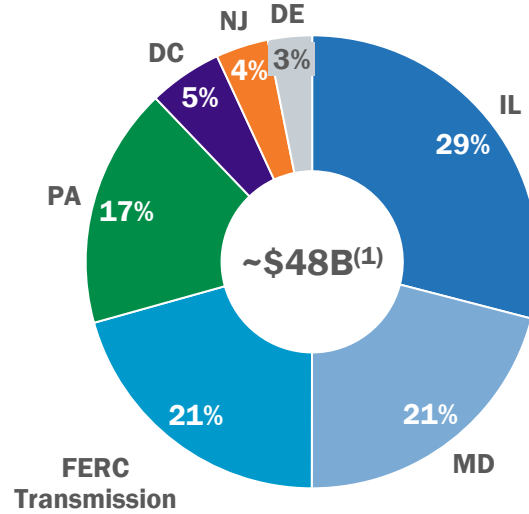
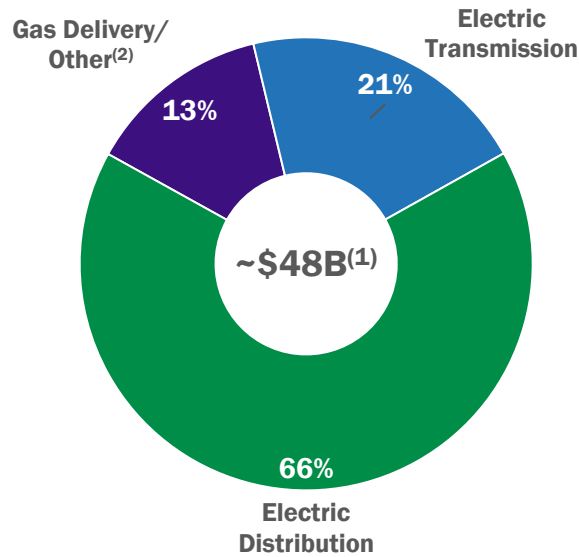
(1) Rate base reflects year-end estimates

(2) Source: Edison Electric Institute (EEl) Typical Bills and Average Rates report for Summer 2016-2020; reflects a typical 750 kWh monthly residential bill; 2020 Exelon average was adjusted to include DPL and ACE, which was not reported in the 2020 EEl Typical Bills and Average Rates report

(3) Includes after-tax interest expense and assumes \$1B equity issuance. ComEd Distribution ROEs assume a forward 30-Year Treasury Yield as of 2/19/2021.



# Geographically Diverse, Fully Regulated T&D Utility with Constructive Recovery Mechanisms



**100% regulated transmission and distribution utility**

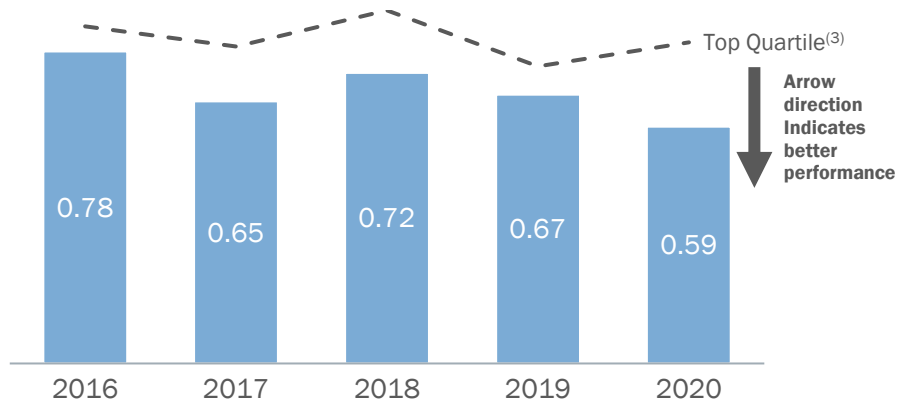
**Geographically diverse rate base**

**Anticipate ~100% of rate base growth covered by alternative recovery mechanisms<sup>(6)</sup> that reduce lag**

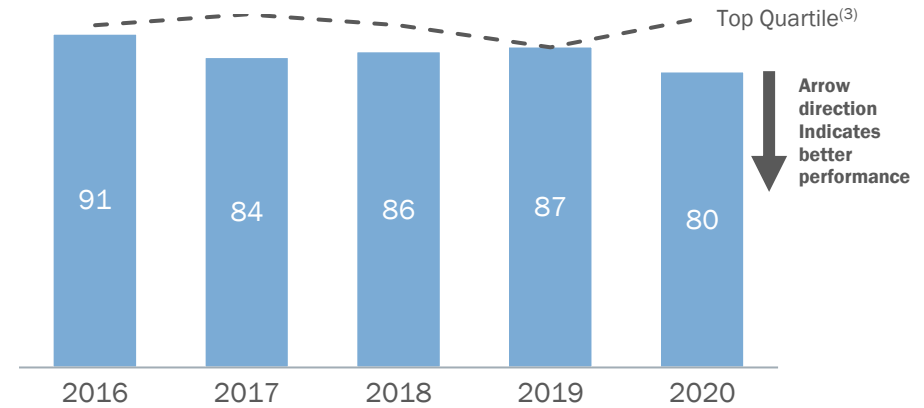
- (1) Represents 2021E rate base
- (2) Other includes long-term regulatory assets, which generally earn a return consistent with rate base, including Energy Efficiency and the Solar Rebate Program
- (3) Reflects rate base growth for 2021E-2024E (calculated from 2020E base year)
- (4) ComEd Distribution formula rate expires in 2022, but 2023 results will be based on the final formula rate filing. Rate base growth in 2024 assumes ComEd formula until clarity emerges around post-formula recovery mechanism.
- (5) Pepco MD and Pepco DC have filed for multi-year plans but have not yet received orders. On December 16, 2020, the PSC granted BGE a cumulative 2021E – 2023E revenue increase of ~\$214M or 70% of its request. Figure assumes implementation of multi-year plans for Pepco and DPL Maryland
- (6) Includes rate base recovered through formula, multi-year plan, tracker mechanisms (includes proposed NJ AMI recovery through the Infrastructure Investment Program), and fully projected future test year

# Best-in-Class Utility Operations and Customer Satisfaction

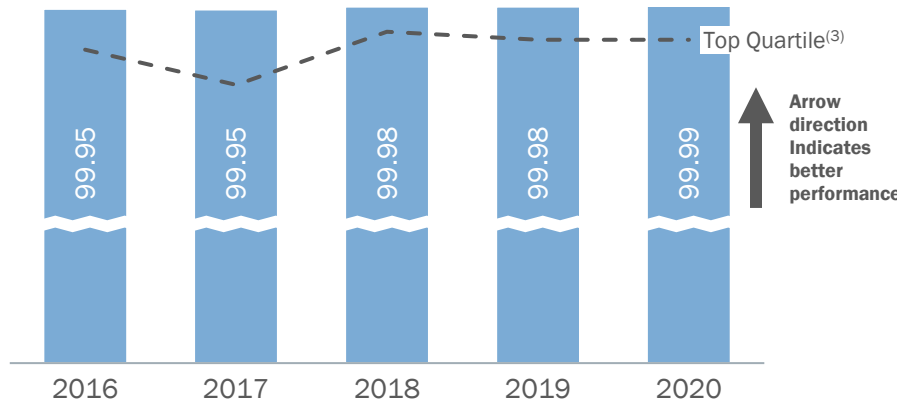
## 2.5 Beta SAIFI (Outage Frequency)<sup>(1,2)</sup>



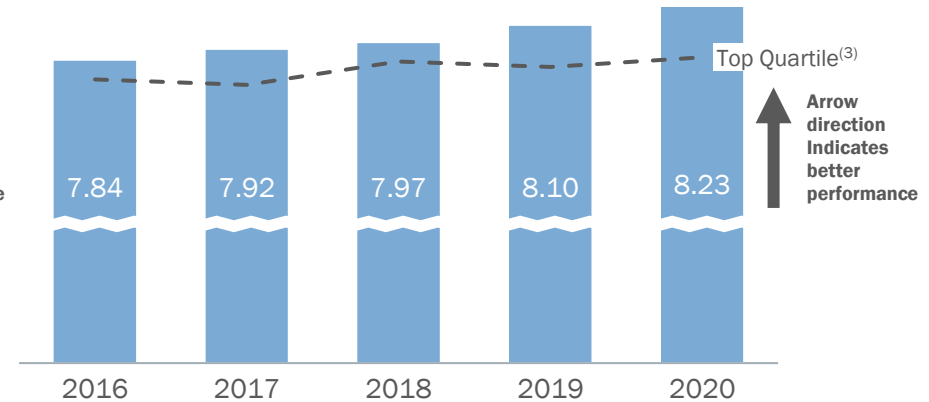
## 2.5 Beta CAIDI (Outage Duration)<sup>(2,4)</sup>



## Gas Odor Response<sup>(5)</sup>



## Customer Satisfaction Index<sup>(6)</sup>



(1) Reflects the average number of interruptions per customer

(2) Higher frequency and duration of outages in 2018/2019 were due to minor weather events that were not declared as a major event day, and as a result were not excludable from calculations

(3) Quartiles are calculated using reported results by a panel of peer companies that are deemed most comparable to Exelon's utilities

(4) Reflects the average time to restore service to customer interruptions

(5) Reflects the percentage of calls responded to in 1 hour or less

(6) Reflects the measurement of satisfaction, meeting expectations and favorability by residential and small business customers

# Continued Commitment to ESG

## Enabling a Clean Energy Future



- Committed to investments that drive a more dynamic and resilient utility system where customers have more **choice and control over their energy use** and facilitate the transition to a **clean, low-carbon energy future**
- Continued partnership with our states and communities to support and advance their clean energy goals

## Supporting Our Employees and Communities



- Committed to ensuring that all employees, customers, communities and business partners are able to **fully and equitably participate in social, environmental and economic progress**, especially employment opportunities
- Continued focus on **workforce development, job training programs**, and **STEM awareness and education**

## Transparent, Accountable, Ethical



- Committed to **maintaining the highest standards of corporate governance** to help us achieve our performance goals and maintain the trust and confidence of our shareholders, employees, customers, regulators, and other stakeholders
- Continued focus on **board refreshment and diversity** to ensure critical skill sets, experiences and a broad set of perspectives are maintained

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# SpinCo Overview

# SpinCo: America's Leading Clean Energy Company

## Committed to a Clean Energy Future

- Cleanest generation fleet in the country providing 12% of clean power in the U.S.
- Enabling customers to meet their environment and sustainability goals by providing innovative products aimed at clean energy solutions
- Well positioned for policy supporting clean energy goals, at both the state and national level

## Industry-Leading Customer Business

- Largest customer-facing platform in the U.S., serving ~215 TWhs<sup>(1)</sup> of load, including ~155 TWhs of primarily C&I retail and ~60 TWhs of wholesale volumes
- High customer satisfaction levels resulting in business stability:
  - 77% average retail power renewal rate since 2016
  - Since 2016, average customer duration of more than 6 years

## World Class Operations

- Industry-leading nuclear capacity factor of ~94% or higher since 2013; ~4% better than industry average each year
- 2020 average refueling outage duration of 22 days; 11 days better than the industry average
- High customer satisfaction, resulting in strong customer renewal and retention rates

## Committed to ESG Principles

- Maintain the highest standards of corporate governance to help us achieve our performance goals and maintain the trust and confidence of our shareholders, employees, customers, regulators, and other stakeholders
- Partner and support the communities in which we operate through philanthropy, racial and social justice initiatives, and workforce development programs

## Disciplined Financial Policy

- Committed to investment grade credit ratings with strong balance sheet and cash flows
- Record of cost management, more than \$1.1B of cost reductions at ExGen since 2015
- Prioritizing capital allocation to support balance sheet, return of value to shareholders and investment in clean energy solutions<sup>(2)</sup>
- Well-defined risk mitigation strategies

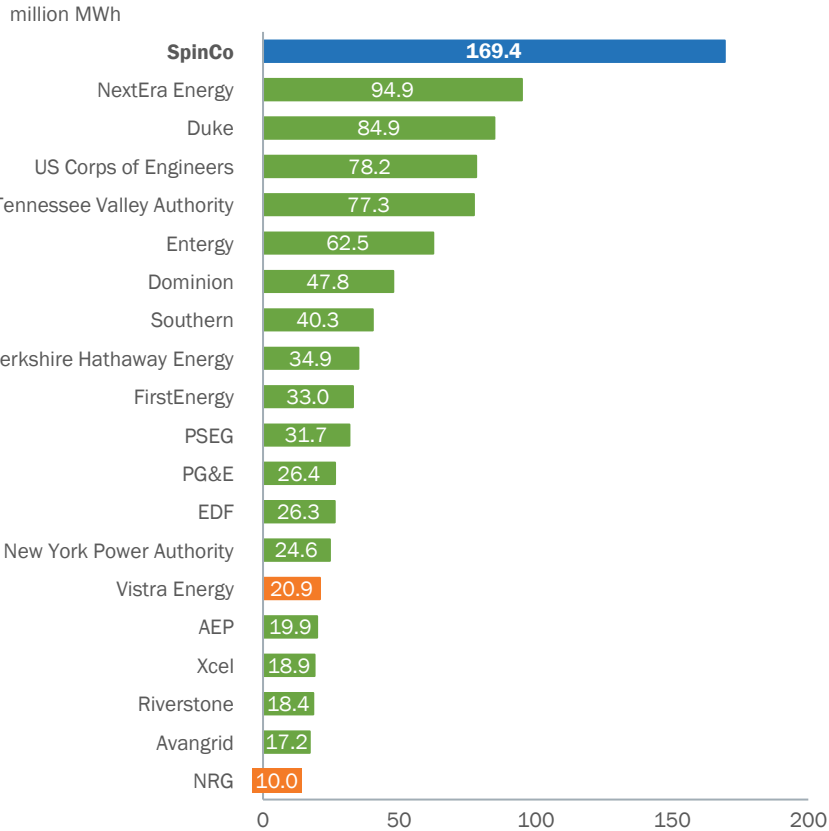
(1) Reflects retail load and wholesale load auction volumes as of December 31, 2020

(2) Return of capital is subject to approval by SpinCo's Board of Directors

# SpinCo is the Largest Producer of Clean Electricity in the United States

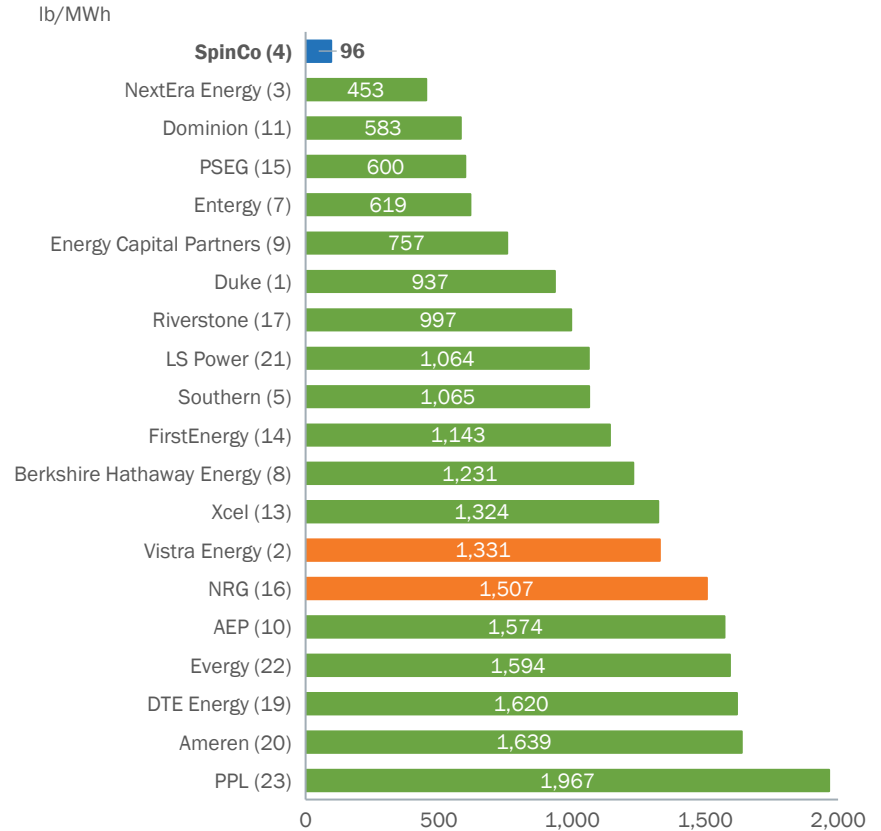
## Largest Producers of Zero-Carbon Generation<sup>(1)</sup>

**Largest U.S. generator of zero-carbon electricity (almost 2 times more than next largest producer)**



## CO<sub>2</sub> Emission Rates of Investor-Owned Power Producers<sup>(1,2)</sup>

**Lowest carbon intensity among major investor-owned generators**



**SpinCo produces nearly 12% or 1 out of every 9 MWhs of clean electricity in the U.S.**

Note: SpinCo data does not reflect retirement impacts of Byron and Dresden

(1) Reflects 2018 regulated and non-regulated generation. Source: Benchmarking Air Emissions, July 2020; [https://www.mjbradley.com/sites/default/files/Presentation\\_of\\_Results\\_2020.pdf](https://www.mjbradley.com/sites/default/files/Presentation_of_Results_2020.pdf)

(2) Number in parentheses is the company generation ranking in 2018, i.e. Exelon was the fourth largest generator in 2018

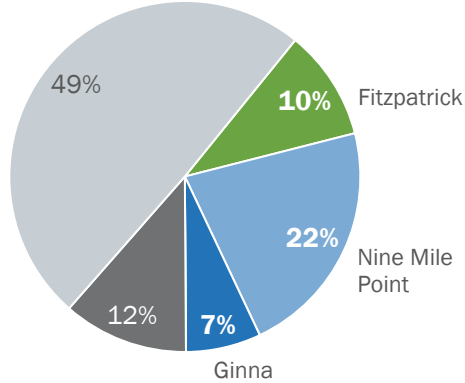


# SpinCo's Generation is Essential for States to Meet Clean Energy Goals

## SpinCo's Contribution to Clean Electricity by State<sup>(1)</sup>

### New York

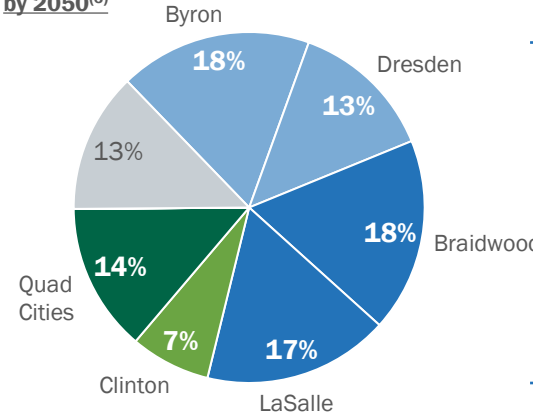
**100% carbon free electricity by 2040<sup>(3)</sup>**



~39%

### Illinois

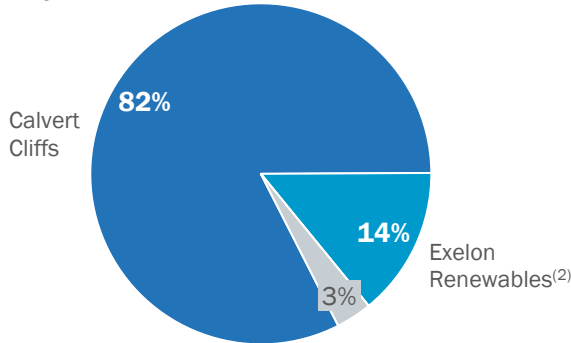
**100% clean energy by 2050<sup>(3)</sup>**



~87%

### Maryland

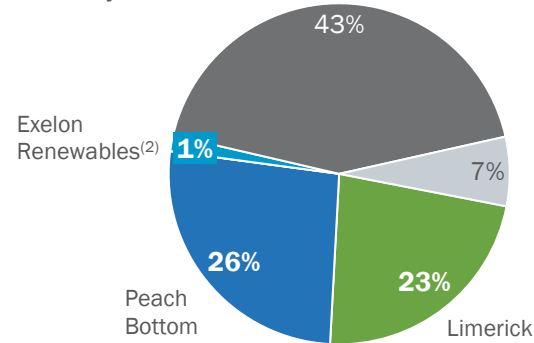
**100% clean energy by 2040<sup>(3)</sup>**



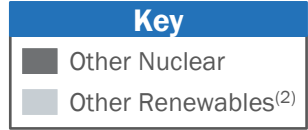
~97%

### Pennsylvania

**80% emission reduction by 2050<sup>(3)</sup>**



~51%



Note: may not sum due to rounding

(1) Source: 2019 U.S. EIA data. Assumes whole unit output of CENG and other partially-owned generation. Pennsylvania is adjusted to exclude Three Mile Island to reflect the retirement of the plant in September 2019. New York is adjusted to exclude Indian Point Unit 2 to reflect the retirement of the plant in April 2020. Does not adjust for announced retirements of Byron, Dresden and Indian Point Unit 3, which remain under operation.

(2) Renewables include hydroelectric, solar and wind generation; excludes biomass

(3) Reflects clean energy goals as outlined in the state's existing law or goal established by the state's Governor

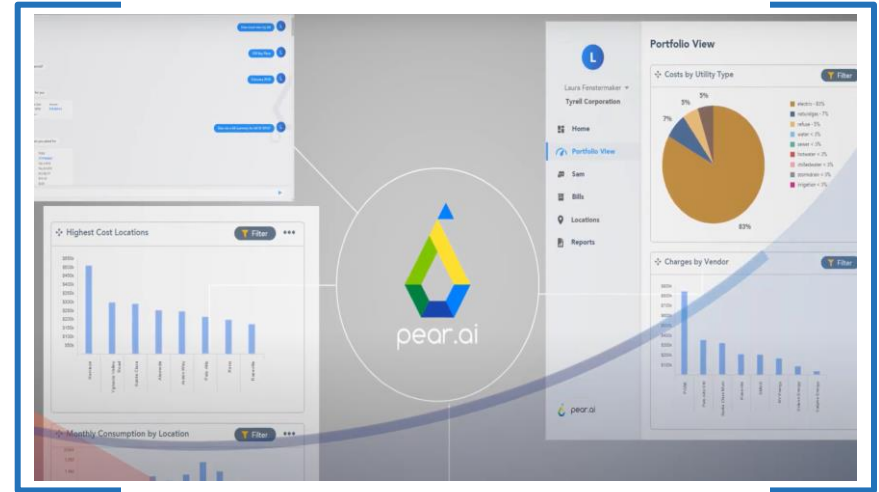
# Constellation is Enabling a Clean Energy Future for Our Customers

Helping customers meet their clean energy goals and manage their energy usage



## Clean Energy Solutions

- Constellation offsite renewables (CORE) product matches customers' retail power supply contract with a local offsite renewable energy asset
- Purchase of renewable energy credits (RECs) and emission-free energy certificates (EFECs) allows customers to support renewable generating facilities

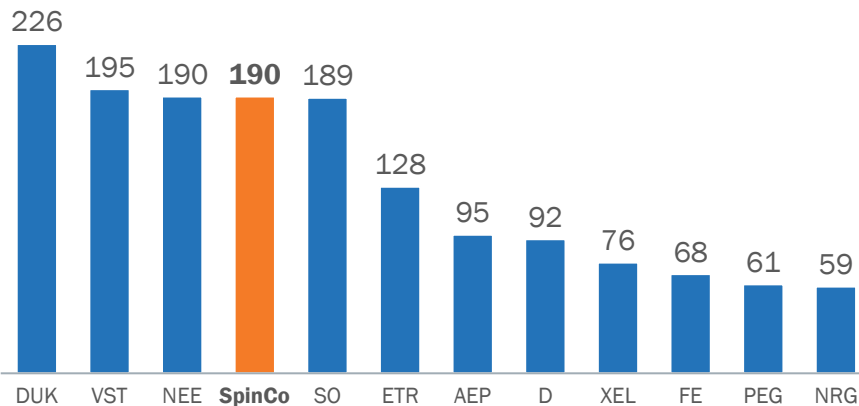


## Energy Intelligence Platforms

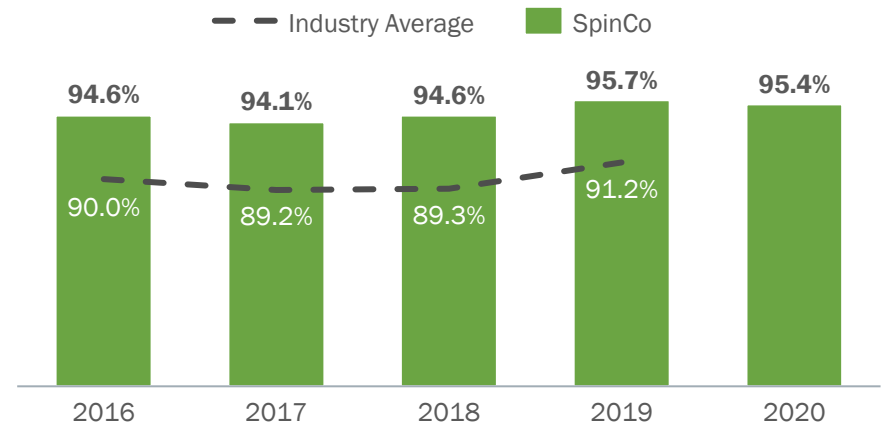
- Pear.AI platform enables customers to proactively manage costs, understand trends, and develop strategies to optimize spend and drive sustainability objectives
- Breaker Box platform helps customers align energy supply contracts with their energy goals

# Best-in-Class Nuclear Operations

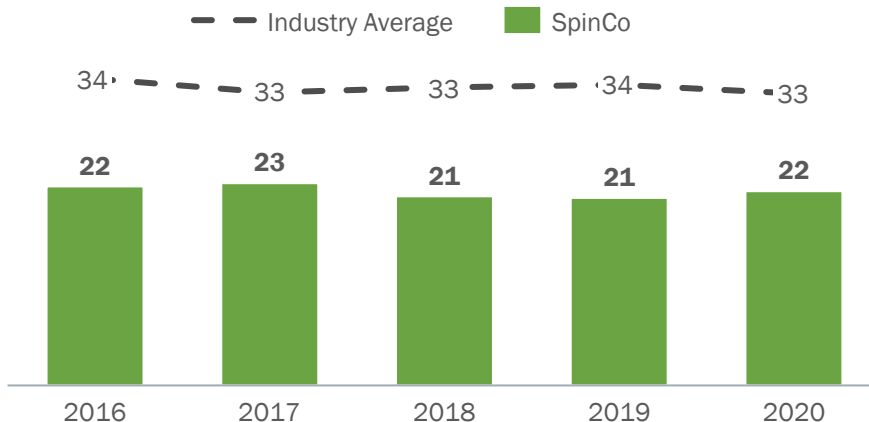
## Total Generation Output (TWh)<sup>(1)</sup>



## Nuclear Capacity Factor<sup>(2,3)</sup>



## Average Nuclear Refueling Outage Days<sup>(4,5)</sup>



## Nuclear Operational Highlights

- Industry-leading clean energy company, with one of the largest merchant fleets in the nation
- Nuclear capacity factor has been **~4% better than industry average** each year since 2013
- Average nuclear refueling outage duration has been **10 days or better than the industry average** each year since 2013

(1) Reflects 2018 regulated and non-regulated generation. Source: Benchmarking Air Emissions, July 2020; [https://www.mjbradley.com/sites/default/files/Presentation\\_of\\_Results\\_2020.pdf](https://www.mjbradley.com/sites/default/files/Presentation_of_Results_2020.pdf).

(2) Reflects Exelon's ownership share of CENG and other partially-owned units. Includes FitzPatrick beginning in April of 2017, and Oyster Creek and TMI partial year operation in 2018 and 2019, respectively. Excludes Salem and Fort Calhoun.

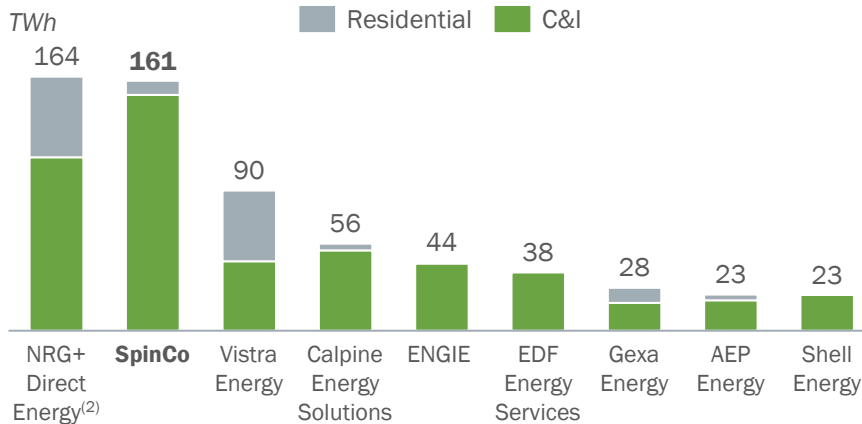
(3) Industry average is for major operators excluding Exelon and includes 3 months of Fitzpatrick prior to Exelon acquisition. 2020 industry capacity factor average (excluding Exelon) was not available at the time of publication.

(4) Reflects CENG and other partially-owned units at 100% ownership share. Includes FitzPatrick beginning in 2018. Excludes Salem and Fort Calhoun.

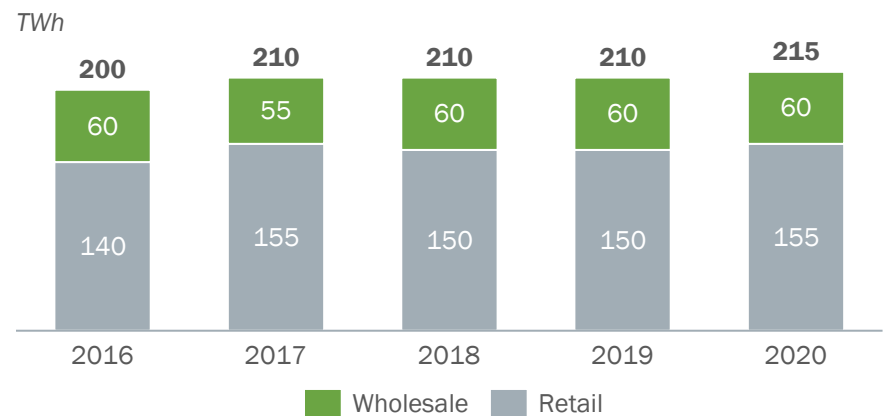
(5) Industry average reflects nuclear refueling outage days as tracked by the Nuclear Energy Institute

# Industry-Leading Customer-Facing Business

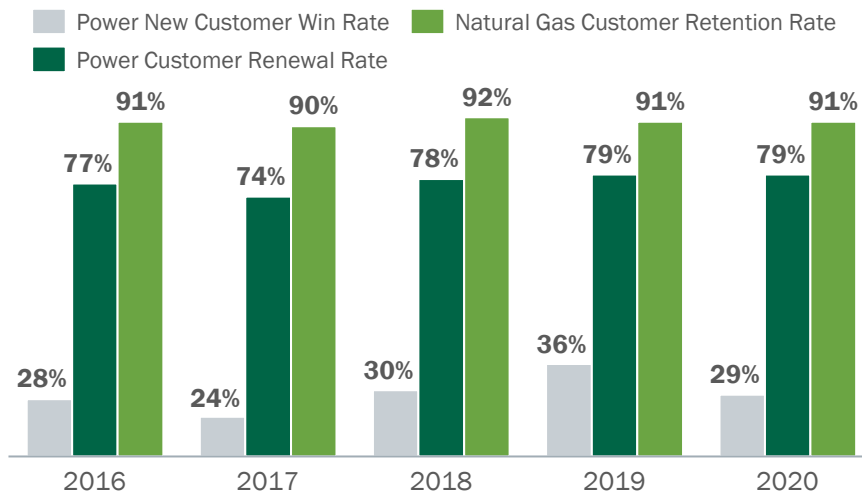
## Retail Load Served<sup>(1)</sup>



## Consistent Load with Limited Customer Churn<sup>(3)</sup>



## Leading Customer Operational Metrics



## Customer-Facing Business Highlights

- Serve more than 2 million customers, including **3/4 of the Fortune 100**
- **#1 retail C&I power provider** and **#5 residential power provider** in the U.S., supplying ~152 TWh to business and public sector customers and ~9 TWh to residential customers<sup>(4)</sup>
- Consistent operational metrics drive strong customer relationships. Since 2016:
  - **~77%** average retail power customer renewal rates
  - **~90%** or greater Natural gas customer retention rates
  - **~25-month average** power contract term
  - Average customer duration of **more than 6 years**

(1) Reflects 2019 annualized retail load volumes under contract. Source: DNV GL Market Share Landscape, Spring 2020 Edition. Does not equate to 2019 retail load and wholesale load auction volumes.

(2) Reflects pro forma load served of NRG and Direct Energy

(3) Reflects retail load and wholesale load auction volumes as of December 31, 2020. Does not equate to annualized retail load volumes under contract as reported in DNV GL Market Share Landscape.

# SpinCo is Committed to a Strong Balance Sheet

---

## SpinCo Financial Policy

### Optimize Free Cash Flow

- Stable customer-facing business
- Effective cost management, more than \$1.1B cut since 2015
- Disciplined risk-mitigation policies including ratable hedging strategy
- Continue to seek fair compensation for the zero-carbon attributes of our fleet, while remaining disciplined in closing uneconomic plants and opportunistically monetizing assets

---

### Maintain Investment Grade Balance Sheet

- Committed to maintaining investment grade ratings with best-in-class IPP balance sheet

---

### Capital Allocation Priorities

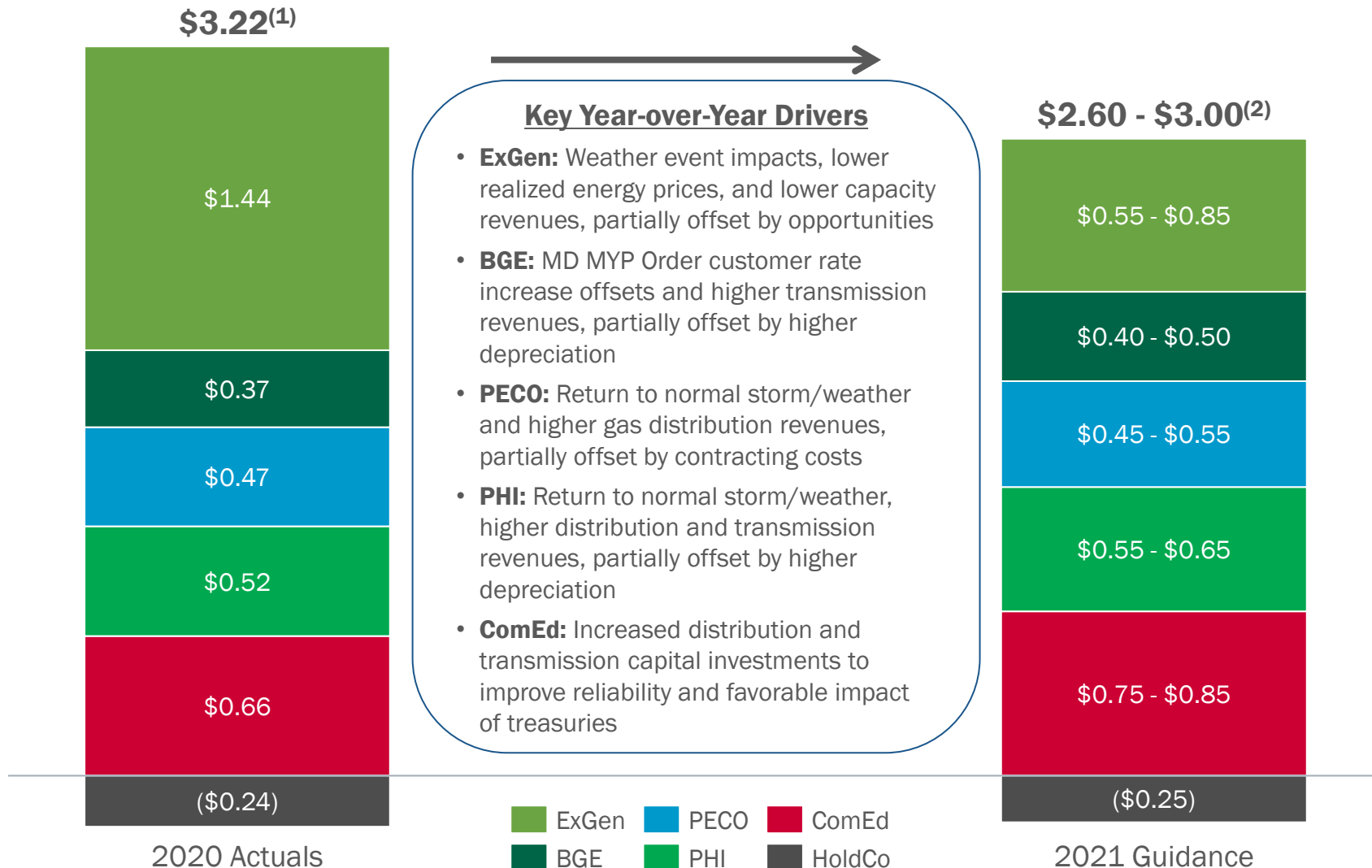
- Available cash flow used to manage debt in order to support investment grade credit ratings
  - Then, SpinCo will consider the following:
    - Incremental return of capital to shareholders
    - Investing in clean energy solutions
-

---

# Financial Overview



# 2021 Adjusted Operating Earnings\* Guidance



Note: Amounts may not sum due to rounding

(1) 2020 results based on 2020 average outstanding shares of 977M

(2) 2021E earnings guidance based on expected average outstanding shares of 980M. ComEd is based on a forward 30-year Treasury yield as of 2/19/2021. ComEd's Distribution ROE sensitivity to a 50 basis point treasury rate change is \$0.03 per share in 2021.

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# Appendix

# Exelon Utilities Overview



**15,200**  
Employees

**\$43.9 billion**  
2020 Rate Base

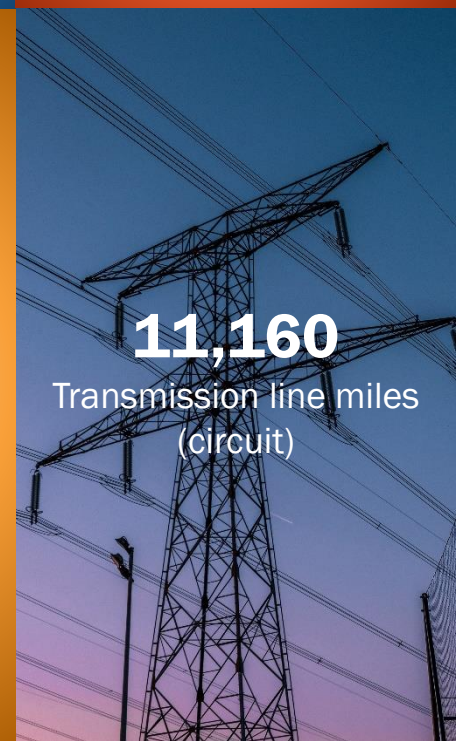
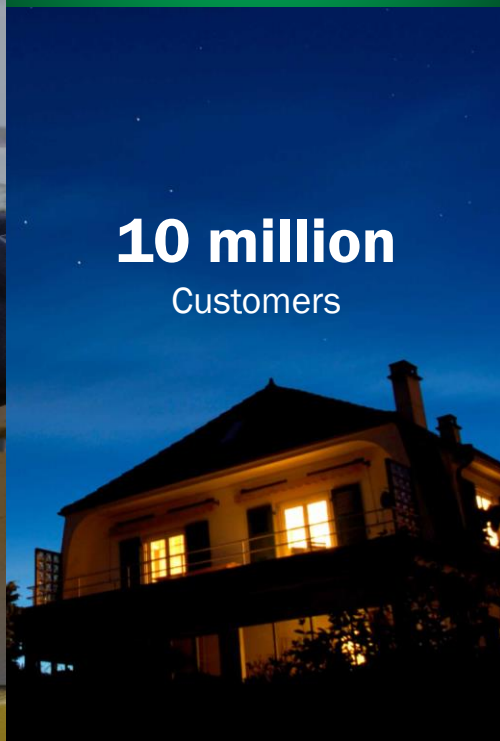
**\$16.7 billion**  
In Revenue

**25.6K mi<sup>2</sup>**  
Combined Service  
Territory

**10 million**  
Customers

**\$27 billion**  
Being invested in the  
utilities through 2024

**11,160**  
Transmission line miles  
(circuit)









# Utility Operating Highlights

Operations	Metric	At CEG Merger (2012)			2015	2020									
		BGE	ComEd	PECO	PHI	BGE	ComEd	PECO	PHI						
Electric Operations	OSHA Recordable Rate	Yellow	Green	Green	Yellow	Orange	Green	Orange	Green						
	2.5 Beta SAIFI (Outage Frequency)	Orange	Green	Green	Orange	Green	Green	Green	Green						
	2.5 Beta CAIDI (Outage Duration)	Red	Green	Yellow	Yellow	Green	Green	Green	Green						
Customer Operations	Customer Satisfaction	Red	Orange	Green	N/A	Green	Green	Green	Green						
	Abandon Rate	Orange	Red	Orange	Orange	Green	Green	Green	Green						
Gas Operations	Percent of Calls Responded to in <1 Hour	Yellow	No Gas Operations	Green	Yellow	Green	No Gas Operations	Green	Green						
Overall Rank	Electric Utility Panel of 24 Utilities <sup>(1)</sup>	23 <sup>rd</sup>	2 <sup>nd</sup>	2 <sup>nd</sup>	18 <sup>th</sup>	<table border="1"> <thead> <tr> <th colspan="2">Quartile</th> </tr> </thead> <tbody> <tr> <td>Q1</td> <td>Q2</td> </tr> <tr> <td>Q3</td> <td>Q4</td> </tr> </tbody> </table>				Quartile		Q1	Q2	Q3	Q4
Quartile															
Q1	Q2														
Q3	Q4														

- Reliability performance was strong across the utilities:
  - Each utility scored in the top decile for SAIFI, with ComEd and PHI achieving best-on-record performances
  - ComEd's top decile CAIDI performance was a best-ever score
- Each utility continued to deliver on key customer operations metrics:
  - All utilities had best-ever customer satisfaction performance, with BGE, ComEd and PECO scoring in the top decile
  - PHI delivered top decile results in abandon rate
- BGE and PECO performed in top decile in gas odor response for the 8<sup>th</sup> consecutive year; PECO set best-on-record scores, while BGE matched its 2016 record

(1) Ranking based on results of five key industry performance indicators – CAIDI, SAIFI, Safety, Customer Satisfaction, and Cost per Customer

# Utility Highlights

	 An Exelon Company	 An Exelon Company	 An Exelon Company	 An Exelon Company	 An Exelon Company	 An Exelon Company
<b>2020 Electric Customer Mix (% of Revenues)<sup>(1)</sup></b>						
Commercial & Industrial (C&I)	32%	24%	28%	41%	23%	27%
Residential	52%	66%	58%	47%	58%	55%
Public Authorities/Other	16%	10%	14%	12%	18%	18%
<b>2020 Electric Customer Mix (% of Volumes)<sup>(1)</sup></b>						
Commercial & Industrial (C&I)	65%	59%	54%	62%	55%	52%
Residential	34%	40%	45%	35%	45%	48%
Public Authorities/Other	1%	2%	1%	3%	0%	1%
<b>Decoupled<sup>(2)</sup></b>	✓		✓	✓	MD Only ✓	
<b>Bad Debt Tracker</b>	✓					✓
<b>Tracker Recovery Mechanism for Specified Investments or Programs</b>	✓	✓	✓	✓	✓	✓
<b>COVID Expense Regulatory Asset Authorized<sup>(3)</sup></b>	✓	✓	✓	✓	✓	✓
<b>Formula Rate or Multi-Year Plan (Distribution)<sup>(4)</sup></b>	✓		✓	✓	MD Only ✓	
<b>Forward-Looking Test Year</b>		✓				
<b>Formula Rate (Transmission)</b>	✓	✓	✓	✓	✓	✓

**Constructive rate mechanisms across jurisdictions support ability to efficiently invest in systems while also allowing our utilities to earn a timely return on capital**

(1) Percent of revenues and volumes by customer class may not sum due to rounding

(2) ComEd's formula rate includes a mechanism that eliminates volumetric risk; certain classes for BGE, DPL MD and Pepco are not decoupled

(3) Under EIMA statute, ComEd is able record expenses greater than \$10 million resulting from a one-time event to a regulatory asset and amortize over 5 years. PECO is authorized to recover bad debt expenses only.

(4) Maryland PSC approved alternative ratemaking allowing for multi-year plans. Pepco DC filed a multi-year plan on May 30, 2019 and expects an order in Q2 2021. BGE filed a multi-year plan on May 15, 2020 and received an order on December 16, 2020. Pepco MD filed a multi-year plan on October 26, 2020 and expects an order in June 2021.

# Exelon Utilities' Distribution Rate Case Updates

## Rate Case Schedule and Key Terms

	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Revenue Requirement	Requested ROE / Equity Ratio	Expected Order
<b>ComEd</b>	RB		FO										(\$14.0M) <sup>(1,2)</sup>	8.38% / 48.16%	Dec 9, 2020
<b>BGE</b>	EH	IB RB	FO										\$213.8M <sup>(1,3)</sup> 3-Year MYP	Electric: 9.50% Gas: 9.65% / 52.00%	Dec 16, 2020
<b>DPL DE Gas</b>	RT		SA	FO									\$2.3M <sup>(1,4)</sup>	9.60% / 50.37%	Jan 6, 2021
<b>Pepco DC</b>	EH		IB RB				FO						\$135.9M <sup>(1,5)</sup> 3-Year MYP	9.70% / 50.68%	Q2 2021
<b>DPL DE Electric</b>	RT				EH	IB		RB		FO			\$22.9M <sup>(1,6)</sup>	10.30% / 50.37%	Q3 2021
<b>Pepco MD</b>	CF					IT RT	EH	IB	RB	FO			\$104.1M <sup>(1,7)</sup> 3-Year MYP	10.20% / 50.50%	Jun 28, 2021

<b>CF</b> Rate case filed	<b>RT</b> Rebuttal testimony	<b>IB</b> Initial briefs	<b>FO</b> Final commission order
<b>IT</b> Intervenor direct testimony	<b>EH</b> Evidentiary hearings	<b>RB</b> Reply briefs	<b>SA</b> Settlement agreement

Note: Unless otherwise noted, based on schedules of Illinois Commerce Commission (ICC), Maryland Public Service Commission (MDPSC), Pennsylvania Public Utility Commission (PAPUC), Delaware Public Service Commission (DPSC), Public Service Commission of the District of Columbia (DCPSC), and New Jersey Board of Public Utilities (NJBPUC) that are subject to change

- Revenue requirement includes changes in depreciation and amortization expense and other costs where applicable, which have no impact on pre-tax earnings
- Revenue requirement in initial filing was (\$11.5M). Through the discovery period in the current proceeding, ComEd agreed to ~(\$2.1M) in adjustments to limit issues in the case. The final order included an additional (\$0.4M) of adjustments.
- Reflects 3-year cumulative multi-year plan for 2021-2023. The MDPSC awarded incremental revenue requirement increases of \$162.0M and \$51.8M with rates effective January 1, 2022 and January 1, 2023, respectively. In light of the COVID-19 pandemic, the MDPSC offset the 2021 revenue requirement increase of \$112.6M with certain accelerated tax benefits. The commission deferred the decision to use accelerated tax benefits to offset 2022 and 2023 increases until later in 2021.
- Revenue requirement excludes the transfer of \$4.4M of revenues from the Distribution System Improvement Charge (DSIC) capital tracker into base distribution rates. As permitted by Delaware law, Delmarva Power implemented full allowable rates on September 21, 2020, subject to refund. Settlement was filed with the DPSC on December 18, 2020. The DPSC approved the settlement on January 6, 2021 with new rates effective on February 1, 2021.
- Pepco filed the multi-year plan enhanced proposal as an alternative to address the impacts of COVID-19. Reflects 3-year cumulative multi-year plan for 2020-2022. Company proposed incremental revenue requirement increases of \$72.6M and \$63.3M with rates effective January 1, 2022 and January 1, 2023, respectively.
- Requested revenue requirement excludes the transfer of \$3.4M of revenues from the Distribution System Improvement Charge (DSIC) capital tracker into base distribution rates. As permitted by Delaware law, Delmarva Power implemented full allowable rates on October 6, 2020, subject to refund. A partial settlement agreement, primarily on customer care issues, was filed with the DPSC on February 2, 2021.
- Reflects 3-year cumulative multi-year plan for April 1, 2021 through March 31, 2024. Company proposed incremental revenue requirement increases of \$52.2M and \$51.8M with rates effective April 1, 2023 and April 1, 2024, respectively.



# Exelon Utilities' Distribution Rate Case Updates, Continued

## Rate Case Schedule and Key Terms

	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Revenue Requirement	Requested ROE / Equity Ratio	Expected Order
<b>PECO Gas</b>			IT	RT	EH	IB RB			FO				\$68.7M <sup>(1)</sup>	10.95% / 53.38%	Jun 2021
<b>ACE<sup>(2)</sup></b>			CF						IT	RT	EH	IB RB	\$66.8M <sup>(1)</sup>	10.30% / 50.21%	Q4 2021
<b>PECO<sup>(3)</sup> Electric</b>						CF			IT	RT	EH	IB RB	\$246.0M <sup>(1)</sup>	10.95% / 53.41%	Dec 2021

CF	Rate case filed	RT	Rebuttal testimony	IB	Initial briefs	FO	Final commission order
IT	Intervenor direct testimony	EH	Evidentiary hearings	RB	Reply briefs	SA	Settlement agreement

Note: Unless otherwise noted, based on schedules of Illinois Commerce Commission (ICC), Maryland Public Service Commission (MDPSC), Pennsylvania Public Utility Commission (PAPUC), Delaware Public Service Commission (DPSC), Public Service Commission of the District of Columbia (DCPSC), and New Jersey Board of Public Utilities (NJBPUC) that are subject to change

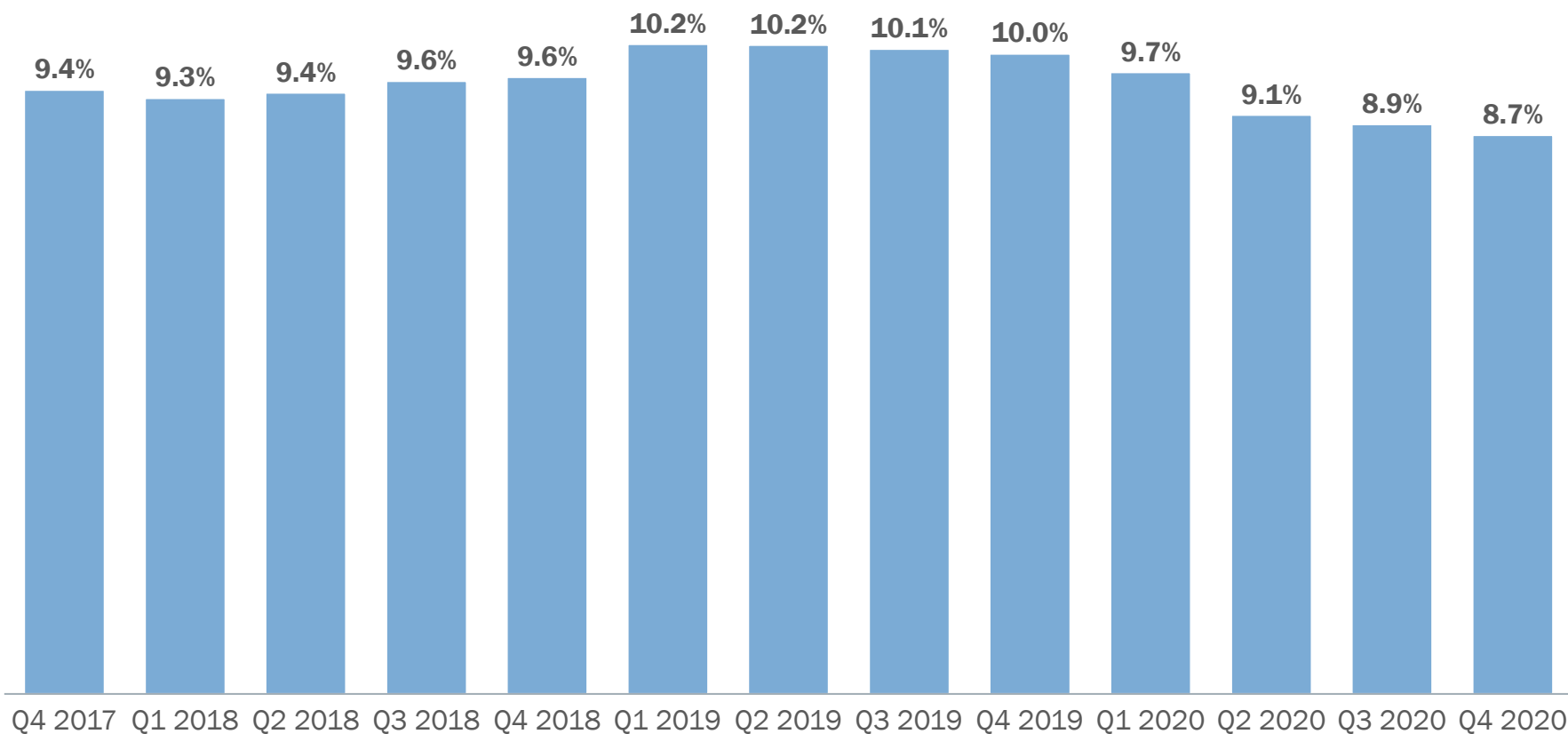
(1) Revenue requirement includes changes in depreciation and amortization expense and other costs where applicable, which have no impact on pre-tax earnings

(2) Proposed procedural schedule. As allowed by regulations, ACE intends to put interim rates in effect on September 8, 2021, subject to refund.

(3) Reflects anticipated schedule; actual dates will be determined by ALJ at prehearing conference

# Exelon Utilities Trailing Twelve Month Earned ROEs\*

## Exelon Utilities' Consolidated Trailing Twelve Month Earned ROEs\*



**Declining interest rates, storms and unfavorable weather have pressured Exelon Utilities' Consolidated TTM Earned ROE\***

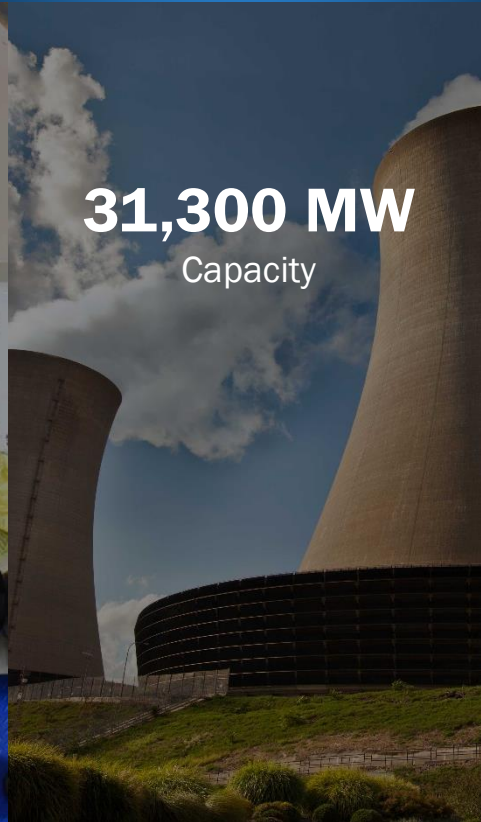
Note: Represents the twelve-month periods ending December 31, 2017-2020, September 30, 2018-2020, June 30, 2018-2020 and March 31, 2018-2020. Earned ROEs\* represent weighted average across all lines of business (Electric Distribution, Gas Distribution, and Electric Transmission).

# Exelon Generation Overview



**12,500**  
Employees

**#1**  
Lowest carbon intensity  
among large power  
generators



**31,300 MW**  
Capacity

**#1**  
Retail electricity  
provider in the  
country

**95.4%**  
Nuclear capacity  
factor in 2020<sup>(1)</sup>

**Top 10**  
Gas marketer

**215 TWh**  
Customer load served

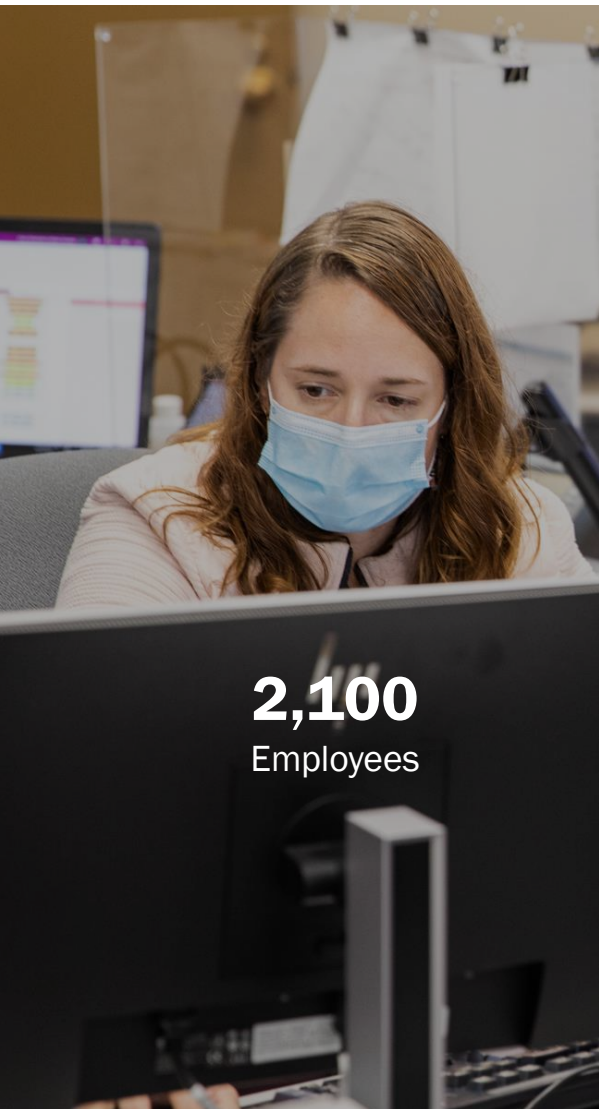
**98.4%**  
Gas and hydro dispatch  
match in 2020



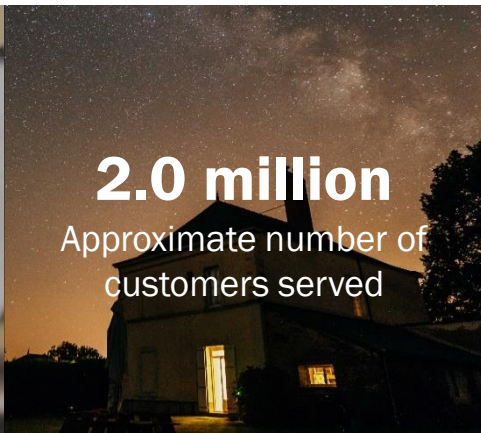
**150 TWh**  
Nuclear power generated  
in 2020<sup>(1)</sup>

(1) Excludes EDF's equity ownership share of the CENG Joint Venture

# Constellation Overview



**2,100**  
Employees



**2.0 million**

Approximate number of customers served

In 2020, retired  
**5.2 million** RECs  
and **13.4 million** EFECs for customers, enabling them to avoid approximately  
**6.7 million metric tons** of GHG emissions and support the development of renewable power generation

**#1 Retail**  
#1 Retail electricity provider in the U.S. and among the top 10 largest gas marketers in the U.S.

**1.5 TCF**  
Gas delivered



**Served 3/4**  
of the Fortune 100

**48**  
Operate in 48 states

**27,000**  
Volunteer hours



**215 TWh**  
Customer load served



# Best-in-Class Nuclear and Retail

## Nuclear Operational Metrics

- Continued best-in-class performance across our nuclear fleet<sup>(1)</sup>:
  - Capacity factor of 95.4%<sup>(2)</sup> was the second highest ever for Exelon (owned and operated units)
  - Generated 150 TWhs<sup>(2)</sup> of zero-emitting nuclear power avoiding approximately ~78 million metric tonnes of carbon dioxide
  - 2020 average refueling outage duration of 22 days, one day above the fleet record and 11 days better than the industry average

## Retail Metrics

**79% retail power customer renewal rate**

**29% power new customer win rate**

**91% natural gas customer retention rate**

**21-month average power contract term**

**Average customer duration of more than 6 years**

**Stable Retail Margins**

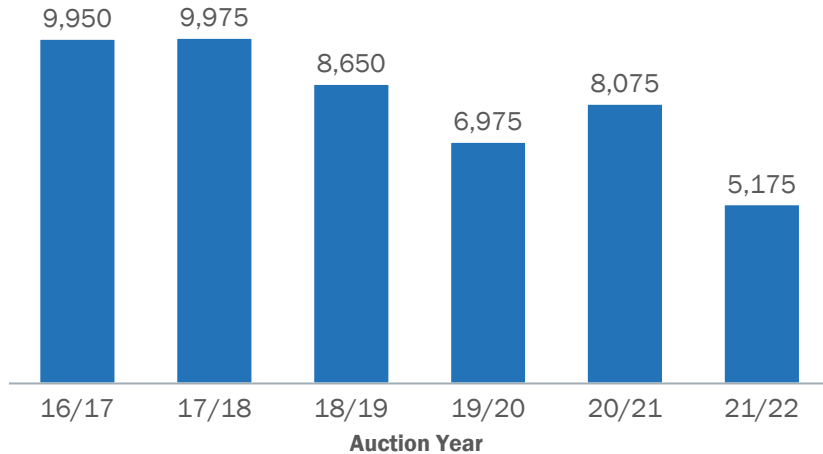
Note: Statistics represent full year 2020 results

(1) Excludes Salem

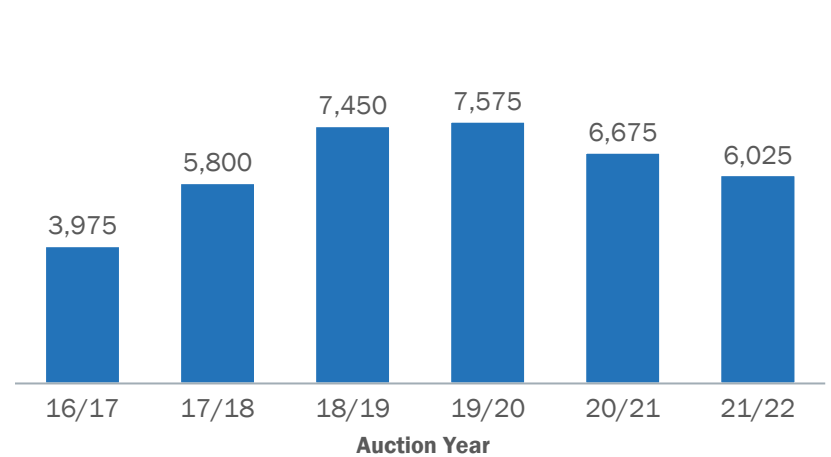
(2) Excludes EDF's equity ownership share of the CENG Joint Venture

# Capacity Market: PJM

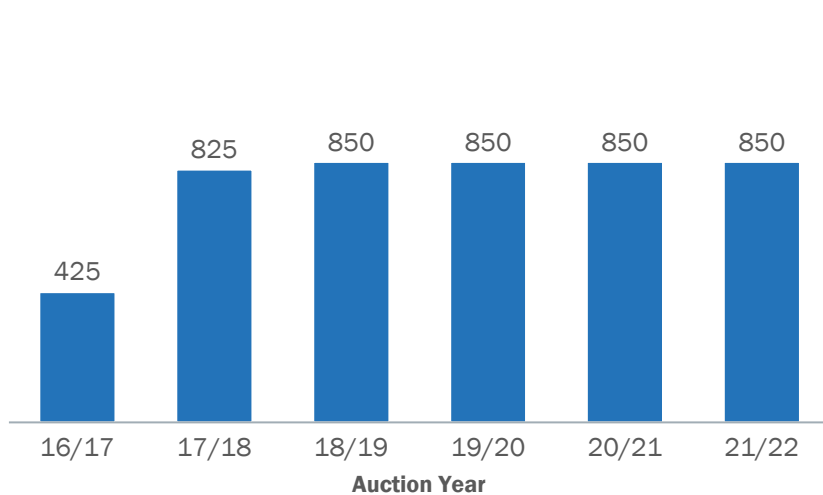
## ComEd Cleared Volumes (MW)



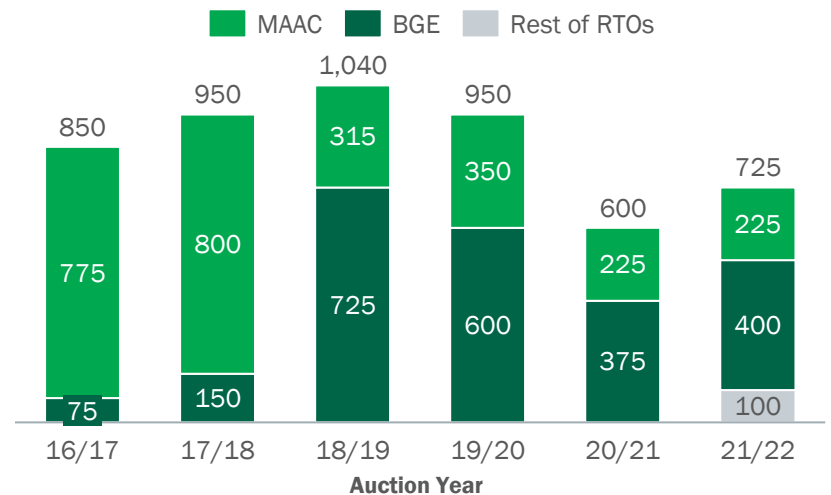
## EMAAC Cleared Volumes (MW)



## SWMAAC Cleared Volumes (MW)



## MAAC, BGE, and Rest of RTO Cleared Volumes (MW)

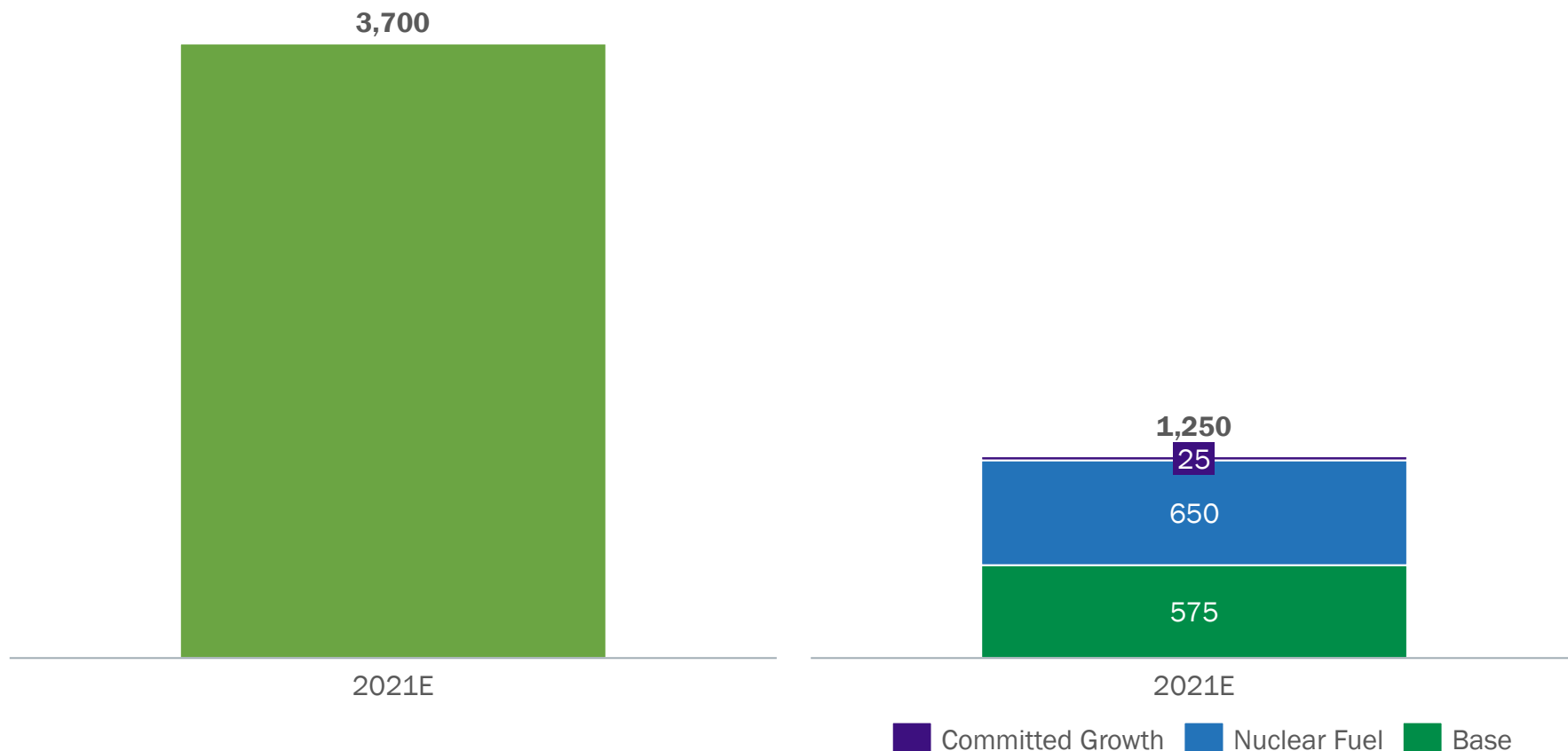


Note: Reflects 50.01% ownership at CENG and volumes at ownership are rounded. 16/17 and 17/18 are volumes cleared in the capacity performance transition auctions.

# Driving Costs and Capital Out of the Generation Business

Adjusted O&M\* (\$M)<sup>(1)</sup>

Capital Expenditures (\$M)<sup>(2,3)</sup>



**Continued focus on all O&M and capital costs at ExGen**

Note: All amounts rounded to the nearest \$25M and numbers may not sum due to rounding

(1) Adjusted O&M\* includes a preliminary estimate of bad debt associated with the severe weather event in Texas that is subject to change

(2) Capital spend represents cash CapEx with CENG at 100% and excludes merger commitments

(3) Committed Growth Capex reflects retail solar spend. The proceeds from the sale of the business (expected to close in the first half of 2021) will include a reimbursement for this spend.

# Constellation Technology Ventures' Active Investments

Investing in venture stage energy technology companies that can provide new solutions to Exelon and its customers

 <p><b>C3.ai</b> Artificial intelligence and enterprise data management</p>	 <p><b>PROTERRA</b> Electric buses for public and private mass transit</p>	 <p><b>DEMANDQ</b> HVAC optimization for SMB and C&amp;I</p>	 <p><b>chargepoint</b> EV charging network and service equipment</p>
 <p><b>stem</b> Energy storage systems and controls</p>	 <p><b>bidgely</b> Residential load disaggregation platform</p>	 <p><b>novo</b> Battery monitoring and management software</p>	 <p><b>PosiGen</b> Residential PV and EE for low-to-middle income homeowners</p>
 <p><b>sparkfund</b> EE financing and building optimization for SMB and C&amp;I</p>	 <p><b>XL</b> Class 2-6 HEV and PHEV fleet electrification</p>	 <p><b>OUSTER</b> Commercial LIDAR and fleet safety software</p>	 <p><b>PRECISIONHAWK</b> Unmanned aerial vehicle software control platform</p>
 <p><b>measurabl</b> Building sustainability reporting platform</p>	 <p><b>Level10 Energy</b> Renewable PPA Marketplace</p>	 <p><b>vutility</b> Non-invasive energy data collection and reporting</p>	

Note: Constellation's active technology investments can be found at <http://technologyventures.constellation.com/>; reflects current portfolio as of March 31, 2021

- (1) Green boxes reflect companies that have executed Initial Public Offerings (IPOs) or merger transactions with Special Purpose Acquisition Companies (SPACs). XL Fleet (SPAC) and C3.ai (IPO) transactions closed in Q4 2020. ChargePoint (SPAC) and Ouster (SPAC) transactions closed in Q1 2021.
- (2) Orange boxes reflect publicly announced SPAC merger transactions that have not yet closed

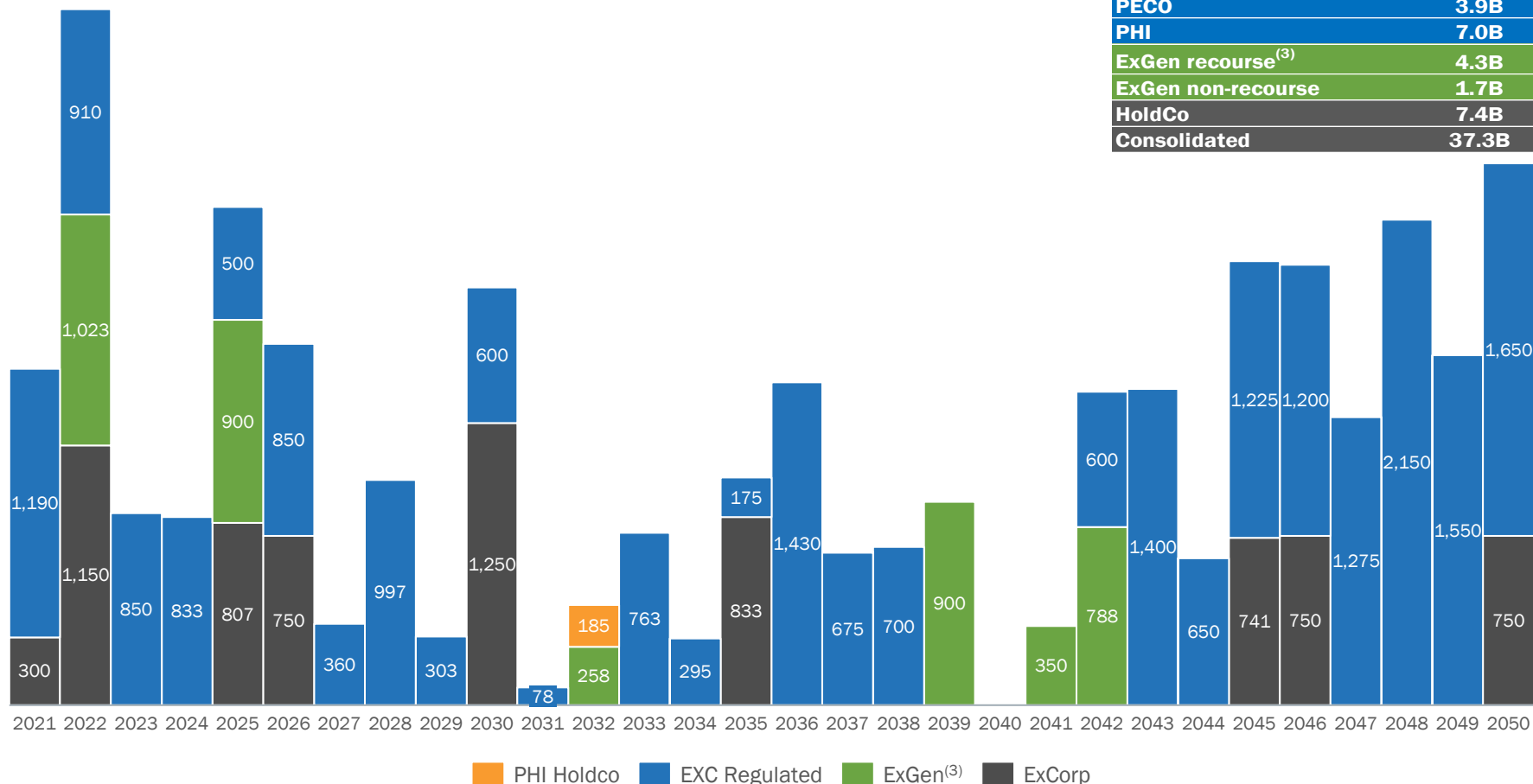


# Exelon Debt Maturity Profile<sup>(1,2)</sup>

As of 12/31/2020  
(\$M)

LT Debt Balances (as of 12/31/20)<sup>(1,2)</sup>

BGE	3.7B
ComEd	9.2B
PECO	3.9B
PHI	7.0B
ExGen recourse <sup>(3)</sup>	4.3B
ExGen non-recourse	1.7B
HoldCo	7.4B
<b>Consolidated</b>	<b>37.3B</b>



**Exelon's weighted average LTD maturity is approximately 16 years**

- (1) Maturity profile excludes non-recourse debt, securitized debt, capital leases, fair value adjustments, unamortized debt issuance costs and unamortized discount/premium  
 (2) Long-term debt balances reflect 2020 10-K GAAP financials, which include items listed in footnote 1  
 (3) \$258M of ExGen debt in 2032 is legacy CEG debt

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# **Exelon Generation Disclosures**

**Data as of December 31, 2020**

**These disclosures were presented on February 24, 2021, and are not being updated at this time**

# Portfolio Management Strategy

## Strategic Policy Alignment

- Aligns hedging program with financial policies and financial outlook
  - Establish minimum hedge targets to meet financial objectives of the company (dividend, credit rating)
- Hedge enough commodity risk to meet future cash requirements under a stress scenario

## Three-Year Ratable Hedging

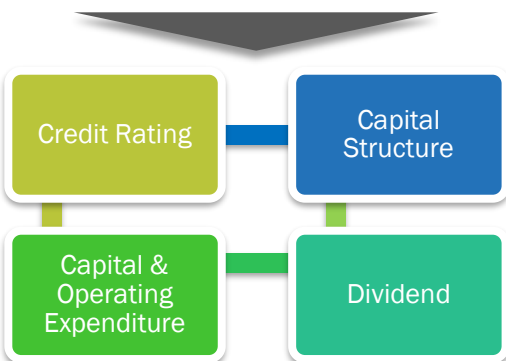
- Ensure stability in near-term cash flows and earnings
  - Disciplined approach to hedging
  - Tenor aligns with customer preferences and market liquidity
  - Multiple channels to market that allow us to maximize margins
  - Large open position in outer years to benefit from price upside

## Bull / Bear Program

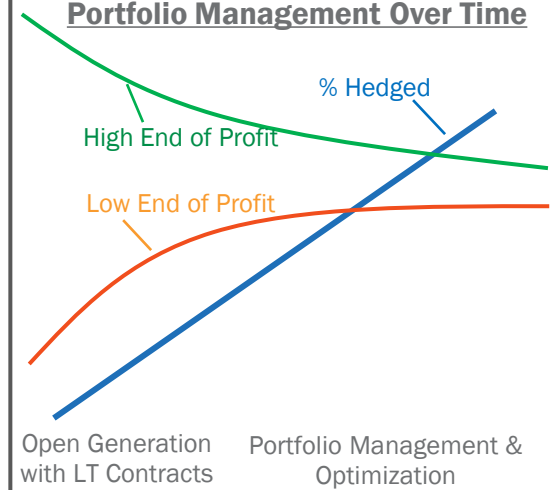
- Ability to exercise fundamental market views to create value within the ratable framework
  - Modified timing of hedges versus purely ratable
  - Cross-commodity hedging (heat rate positions, options, etc.)
  - Delivery locations, regional and zonal spread relationships

## Align Hedging & Financials

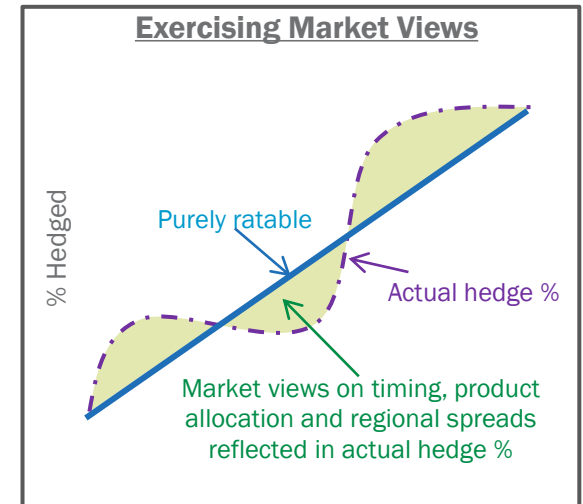
### Establishing Minimum Hedge Targets



## Portfolio Management Over Time



## Exercising Market Views



**Protect Balance Sheet**

**Ensure Earnings Stability**

**Create Value**

# Components of Gross Margin\* Categories

## Gross margin\* linked to power production and sales

### Open Gross Margin\*

- Generation Gross Margin\* at current market prices, including ancillary revenues, nuclear fuel amortization and fuels expense
- Power Purchase Agreement (PPA) Costs and Revenues
- Provided at a consolidated level for all regions (includes hedged gross margin\* for South, West, New England and Canada<sup>(1)</sup>)

### Capacity and ZEC Revenues

- Expected capacity revenues for generation of electricity
- Expected revenues from Zero Emissions Credits (ZEC)

### MtM of Hedges<sup>(2)</sup>

- Mark-to-Market (MtM) of power, capacity and ancillary hedges, including cross commodity, retail and wholesale load transactions
- Provided directly at a consolidated level for four major regions. Provided indirectly for each of the four major regions via Effective Realized Energy Price (EREP), reference price, hedge %, expected generation.

### “Power” New Business

- Retail, Wholesale planned electric sales
- Portfolio Management new business
- Mid marketing new business

## Gross margin\* from other business activities

### “Non Power” Executed

- Retail, Wholesale executed gas sales
- Energy Efficiency<sup>(4)</sup>
- BGE Home<sup>(4)</sup>
- Distributed Solar

### “Non Power” New Business

- Retail, Wholesale planned gas sales
- Energy Efficiency<sup>(4)</sup>
- BGE Home<sup>(4)</sup>
- Distributed Solar
- Portfolio Management / origination fuels new business
- Proprietary trading<sup>(3)</sup>

Margins move from new business to MtM of hedges over the course of the year as sales are executed<sup>(5)</sup>

Margins move from “Non power new business” to “Non power executed” over the course of the year

- (1) Hedged gross margins\* for South, West, New England & Canada region will be included with Open Gross Margin\*; no expected generation, hedge %, EREP or reference prices provided for this region
- (2) MtM of hedges provided directly for the four larger regions; MtM of hedges is not provided directly at the regional level but can be easily estimated using EREP, reference price and hedged MWh
- (3) Proprietary trading gross margins\* will generally remain within “Non Power” New Business category and only move to “Non Power” Executed category upon management discretion
- (4) Gross margin\* for these businesses are net of direct “cost of sales”
- (5) Margins for South, West, New England & Canada regions and optimization of fuel and PPA activities captured in Open Gross Margin\*

# Exelon Generation: Gross Margin\* Update

Gross Margin Category (\$M) <sup>(1)</sup>	December 31, 2020	Change from September 30, 2020
	2021	2021
Open Gross Margin* <sup>(2,5)</sup> (including South, West, New England, Canada hedged gross margin)	\$3,200	\$(350)
Capacity and ZEC Revenues <sup>(2)</sup>	\$1,800	-
Mark-to-Market of Hedges <sup>(2,3)</sup>	\$700	\$450
Power New Business / To Go	\$500	\$(50)
Non-Power Margins Executed	\$250	-
Non-Power New Business / To Go	\$250	-
<b>Total Gross Margin*<sup>(4,5)</sup></b>	<b>\$6,700</b>	<b>\$50</b>
Estimated Gross Margin Impact of February Weather Event <sup>(6)</sup>	\$(800)	\$(800)
<b>Pro-Forma Total Gross Margin*</b>	<b>\$5,900</b>	<b>\$(750)</b>

## Recent Developments

- 2021 Total Gross Margin\* is projected to be \$(750)M lower due to the estimated impact of the Texas severe weather event partially offset by identified Power New Business opportunity:
  - \$(800)M estimate of Texas severe weather event across our portfolios
  - \$50M Power New Business
- Executed \$100M of Power New Business for 2021

(1) Gross margin\* categories rounded to nearest \$50M

(2) Excludes EDF's equity ownership share of the CENG Joint Venture

(3) Mark-to-Market of Hedges assumes mid-point of hedge percentages

(4) Based on December 31, 2020 market conditions. Excludes the impact of February's severe weather event.

(5) Reflects Byron and Dresden retirements in September 2021 and November 2021, respectively

(6) Reflects the midpoint of the initial gross margin estimate of \$(700)-\$(900)M across our portfolios. Excludes bad debt and other P&L offsets.

# ExGen Disclosures

**December 31, 2020**

<b>Generation and Hedges</b>	<b>2021</b>
<b>Expected Generation (GWh)<sup>(1)</sup></b>	<b>173,200</b>
Midwest <sup>(5)</sup>	88,400
Mid-Atlantic <sup>(2)</sup>	47,800
ERCOT	20,400
New York <sup>(2)</sup>	16,600
<b>% of Expected Generation Hedged<sup>(3)</sup></b>	<b>94%-97%</b>
Midwest <sup>(5)</sup>	91%-94%
Mid-Atlantic <sup>(2)</sup>	99%-102%
ERCOT	94%-97%
New York <sup>(2)</sup>	90%-93%
<b>Effective Realized Energy Price (\$/MWh)<sup>(4)</sup></b>	
Midwest <sup>(5)</sup>	\$25.50
Mid-Atlantic <sup>(2)</sup>	\$32.00
New York <sup>(2)</sup>	\$27.50

- (1) Expected generation is the volume of energy that best represents our commodity position in energy markets from owned or contracted for capacity based upon a simulated dispatch model that makes assumptions regarding future market conditions, which are calibrated to market quotes for power, fuel, load following products, and options. Expected generation assumes 11 refueling outages in 2021 at Exelon-operated nuclear plants and Salem. Expected generation assumes capacity factor of 94.6% in 2021 at Exelon-operated nuclear plants, at ownership. Reflects assumptions as of December 31, 2020 and excludes the impact of February's severe weather event.
- (2) Excludes EDF's equity ownership share of CENG Joint Venture
- (3) Percent of expected generation hedged is the amount of equivalent sales divided by expected generation. Includes all hedging products, such as wholesale and retail sales of power, options and swaps.
- (4) Effective realized energy price is representative of an all-in hedged price, on a per MWh basis, at which expected generation has been hedged. It is developed by considering the energy revenues and costs associated with our hedges and by considering the fossil fuel that has been purchased to lock in margin. It excludes uranium costs, RPM capacity and ZEC revenues, but includes the mark-to-market value of capacity contracted at prices other than RPM clearing prices including our load obligations. It can be compared with the reference prices used to calculate open gross margin\* in order to determine the mark-to-market value of Exelon Generation's energy hedges.
- (5) Reflects Byron and Dresden retirements in September 2021 and November 2021, respectively

# Additional ExGen Modeling Data

<b>Total Gross Margin Reconciliation (in \$M)<sup>(1)</sup></b>	<b>2021</b>
<b>Revenue Net of Purchased Power and Fuel Expense<sup>*(2,3)</sup></b>	<b>\$7,150</b>
Other Revenues <sup>(4)</sup>	\$(175)
Direct cost of sales incurred to generate revenues for certain Constellation and Power businesses	\$(275)
<b>Total Gross Margin* (Non-GAAP)</b>	<b>\$6,700</b>
Estimated Gross Margin Impact of February Weather Event <sup>(5)</sup>	\$(800)
<b>Pro-Forma Total Gross Margin* (Non-GAAP)</b>	<b>\$5,900</b>

<b>Key ExGen Modeling Inputs (in \$M)<sup>(1,6)</sup></b>	<b>2021</b>
Other <sup>(7)</sup>	\$400
Adjusted O&M <sup>*(8)</sup>	\$(3,700)
Taxes Other Than Income (TOTI) <sup>(9)</sup>	\$(350)
Depreciation & Amortization*	\$(1,000)
Interest Expense	\$(300)
<b>Effective Tax Rate</b>	<b>25.0%</b>

(1) All amounts rounded to the nearest \$25M

(2) ExGen does not forecast the GAAP components of RNF separately, as to do so would be unduly burdensome. RNF also includes the RNF of our proportionate ownership share of CENG.

(3) Excludes the Mark-to-Market impact of economic hedging activities due to the volatility and unpredictability of the future changes to power prices

(4) Other Revenues primarily reflects revenues from variable interest entities, funds collected through revenues for decommissioning the former PECO nuclear plants through regulated rates and gross receipts tax revenues

(5) Reflects the midpoint of the initial gross margin estimate of \$(700)-\$(900)M across our portfolios. Excludes bad debt and other P&L offsets.

(6) ExGen O&M, TOTI and Depreciation & Amortization excludes EDF's equity ownership share of the CENG Joint Venture

(7) Other reflects Other Revenues excluding gross receipts tax revenues, includes nuclear decommissioning trust fund earnings from unregulated sites, includes the minority interest in ExGen Renewables JV, and unrealized gains or losses from equity investments

(8) 2021 Adjusted O&M\* includes \$150M of non-cash expense related to the increase in the ARO liability due to the passage of time and a preliminary estimate of bad debt associated with the severe weather event in Texas that is subject to change

(9) 2021 TOTI excludes gross receipts tax of \$125M

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# Appendix

## Reconciliation of Non-GAAP Measures



# Q4 QTD GAAP EPS Reconciliation

Three Months Ended December 31, 2020	ComEd	PECO	BGE	PHI	ExGen	Other	Exelon
<b>2020 GAAP Earnings (Loss) Per Share</b>	<b>\$0.14</b>	<b>\$0.13</b>	<b>\$0.08</b>	<b>\$0.08</b>	<b>\$0.02</b>	<b>(\$0.08)</b>	<b>\$0.37</b>
Mark-to-market impact of economic hedging activities	-	-	-	-	0.12	-	0.12
Unrealized gains related to NDT funds	-	-	-	-	(0.27)	-	(0.27)
Plant retirements and divestitures	-	-	-	-	0.38	-	0.38
Cost management program	-	-	-	-	0.01	-	0.01
COVID-19 direct costs	-	-	-	-	0.01	-	0.01
Asset retirement obligation	-	-	-	-	0.05	-	0.05
Income tax-related adjustments	-	-	-	-	-	0.01	0.01
Noncontrolling interests	-	-	-	-	0.09	-	0.09
<b>2020 Adjusted (non-GAAP) Operating Earnings (Loss) Per Share</b>	<b>\$0.14</b>	<b>\$0.14</b>	<b>\$0.08</b>	<b>\$0.08</b>	<b>\$0.40</b>	<b>(\$0.07)</b>	<b>\$0.76</b>

Note: All amounts shown are per Exelon share and represent contributions to Exelon's EPS. Amounts may not sum due to rounding.

# Q4 YTD GAAP EPS Reconciliation

Twelve Months Ended December 31, 2020	ComEd	PECO	BGE	PHI	ExGen	Other	Exelon
<b>2020 GAAP Earnings (Loss) Per Share</b>	<b>\$0.45</b>	<b>\$0.46</b>	<b>\$0.36</b>	<b>\$0.51</b>	<b>\$0.60</b>	<b>(\$0.36)</b>	<b>\$2.01</b>
Mark-to-market impact of economic hedging activities	-	-	-	-	(0.24)	0.02	(0.22)
Unrealized gains related to NDT funds	-	-	-	-	(0.26)	-	(0.26)
Asset Impairments	0.01	-	-	-	0.39	-	0.41
Plant retirements and divestitures	-	-	-	-	0.74	-	0.74
Cost management program	-	-	-	0.01	0.03	-	0.05
Change in environmental liabilities	-	-	-	-	0.02	-	0.02
COVID-19 direct costs	-	0.01	-	-	0.03	-	0.05
Deferred Prosecution Agreement payments	0.20	-	-	-	-	-	0.20
Asset retirement obligation	-	-	-	-	0.05	-	0.05
Income tax-related adjustments	-	-	-	-	(0.03)	0.10	0.07
Noncontrolling interests	-	-	-	-	0.11	-	0.11
<b>2020 Adjusted (non-GAAP) Operating Earnings (Loss) Per Share</b>	<b>\$0.66</b>	<b>\$0.47</b>	<b>\$0.37</b>	<b>\$0.52</b>	<b>\$1.44</b>	<b>(\$0.24)</b>	<b>\$3.22</b>

Note: All amounts shown are per Exelon share and represent contributions to Exelon's EPS. Amounts may not sum due to rounding.

# Projected GAAP to Operating Adjustments

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- **Exelon's projected 2021 adjusted (non-GAAP) operating earnings excludes the earnings effects of the following:**
  - Mark-to-market adjustments from economic hedging activities;
  - Unrealized gains and losses from NDT funds to the extent not offset by contractual accounting as described in the notes to the consolidated financial statements;
  - Certain costs related to plant retirements;
  - Certain costs incurred to achieve cost management program savings;
  - Direct costs related to the novel coronavirus (COVID-19) pandemic;
  - Certain acquisition-related costs;
  - Costs related to a multi-year Enterprise Resource Program (ERP) system implementation;
  - Other items not directly related to the ongoing operations of the business; and
  - Generation's noncontrolling interest related to exclusion items.

# GAAP to Non-GAAP Reconciliations

Consolidated EU Operating TTM ROE Reconciliation (\$M)	Q4 2020	Q3 2020	Q2 2020	Q1 2020
Net Income (GAAP)	1,737	1,747	\$1,728	\$2,060
Operating Exclusions	246	243	\$254	\$31
Adjusted Operating Earnings	1,984	1,990	\$1,982	\$2,091
Average Equity	22,690	22,329	\$21,885	\$21,502
<b>Operating (Non-GAAP) TTM ROE (Adjusted Operating Earnings/Average Equity)</b>	<b>8.7%</b>	<b>8.9%</b>	<b>9.1%</b>	<b>9.7%</b>

Consolidated EU Operating TTM ROE Reconciliation (\$M)	Q4 2019	Q3 2019	Q2 2019	Q1 2019
Net Income (GAAP)	\$2,065	\$2,037	\$2,011	\$1,967
Operating Exclusions	\$30	\$33	\$31	\$33
Adjusted Operating Earnings	\$2,095	\$2,070	\$2,042	\$1,999
Average Equity	\$20,913	\$20,500	\$20,111	\$19,639
<b>Operating (Non-GAAP) TTM ROE (Adjusted Operating Earnings/Average Equity)</b>	<b>10.0%</b>	<b>10.1%</b>	<b>10.2%</b>	<b>10.2%</b>

Consolidated EU Operating TTM ROE Reconciliation (\$M)	Q4 2018	Q3 2018	Q2 2018	Q1 2018
Net Income (GAAP)	\$1,836	\$1,770	\$1,724	\$1,643
Operating Exclusions	\$32	\$40	\$13	\$32
Adjusted Operating Earnings	\$1,869	\$1,810	\$1,737	\$1,675
Average Equity	\$19,367	\$18,878	\$18,467	\$17,969
<b>Operating (Non-GAAP) TTM ROE (Adjusted Operating Earnings/Average Equity)</b>	<b>9.6%</b>	<b>9.6%</b>	<b>9.4%</b>	<b>9.3%</b>

Consolidated EU Operating TTM ROE Reconciliation (\$M)	Q4 2017
Net Income (GAAP)	\$1,704
Operating Exclusions	(\$24)
Adjusted Operating Earnings	\$1,680
Average Equity	\$17,779
<b>Operating (Non-GAAP) TTM ROE (Adjusted Operating Earnings/Average Equity)</b>	<b>9.4%</b>

Note: May not sum due to rounding. Represents the twelve-month periods ending December 31, 2017-2020, September 30, 2018-2020, June 30, 2018-2020 and March 31, 2018-2020. Earned ROEs\* represent weighted average across all lines of business (Electric Distribution, Gas Distribution, and Electric Transmission).

# GAAP to Non-GAAP Reconciliations

ExGen Adjusted O&M Reconciliation (\$M) <sup>(1)</sup>	2020	2021
<b>GAAP O&amp;M</b>	<b>\$5,150</b>	<b>\$3,900</b>
Decommissioning <sup>(2)</sup>	\$25	\$50
Byron and Dresden Retirements <sup>(3)</sup>	\$75	\$450
Mystic 8/9 Retirements <sup>(4)</sup>	(\$525)	-
Direct cost of sales incurred to generate revenues for certain Constellation and Power businesses <sup>(5)</sup>	(\$225)	(\$275)
O&M for managed plants that are partially owned	(\$400)	(\$425)
Other	(\$125)	(\$25)
<b>Adjusted O&amp;M (Non-GAAP)</b>	<b>\$3,975</b>	<b>\$3,700</b>

Note: Items may not sum due to rounding

(1) All amounts rounded to the nearest \$25M

(2) Reflects earnings neutral O&M

(3) 2020 and 2021 includes \$325M and \$475M, respectively, of accelerated earnings neutral O&M from the retirements of Byron and Dresden

(4) 2020 includes (\$500M) of impairment and (\$25M) of one-time charges associated with the retirement of Mystic 8/9

(5) Reflects the direct cost of sales of certain businesses, which are included in Total Gross Margin\*