

# Earnings Conference Call Second Quarter 2020

August 4, 2020



# Cautionary Statements Regarding Forward-Looking Information

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This presentation contains certain written and oral forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 that are subject to risks and uncertainties including among others those related to the expected or potential impact of the novel coronavirus (COVID-19) pandemic, and the related responses of various governments and regulatory bodies, our customers, and the company, on our business, financial condition and results of operations; any such forward-looking statements, whether concerning the COVID-19 pandemic or otherwise, involve risks, assumptions and uncertainties. Words such as “could,” “may,” “expects,” “anticipates,” “will,” “targets,” “goals,” “projects,” “intends,” “plans,” “believes,” “seeks,” “estimates,” “predicts,” and variations on such words, and similar expressions that reflect our current views with respect to future events and operational, economic and financial performance, are intended to identify such forward-looking statements.

The factors that could cause actual results to differ materially from the forward-looking statements made by Exelon Corporation, Exelon Generation Company, LLC, Commonwealth Edison Company, PECO Energy Company, Baltimore Gas and Electric Company, Pepco Holdings LLC, Potomac Electric Power Company, Delmarva Power & Light Company, and Atlantic City Electric Company (Registrants) include those factors discussed herein, as well as the items discussed in (1) the Registrants’ 2019 Annual Report on Form 10-K in (a) Part I, ITEM 1A. Risk Factors, (b) Part II, ITEM 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations and (c) Part II, ITEM 8. Financial Statements and Supplementary Data: Note 18, Commitments and Contingencies; (2) the Registrants’ Second Quarter 2020 Quarterly Report on Form 10-Q (to be filed on August 4, 2020) in (a) Part II, ITEM 1A. Risk Factors; (b) Part I, ITEM 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations and (c) Part I, ITEM 1. Financial Statements: Note 14, Commitments and Contingencies; and (3) other factors discussed in filings with the SEC by the Registrants.

Investors are cautioned not to place undue reliance on these forward-looking statements, whether written or oral, which apply only as of the date of this presentation. None of the Registrants undertakes any obligation to publicly release any revision to its forward-looking statements to reflect events or circumstances after the date of this presentation.

# Non-GAAP Financial Measures

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Exelon reports its financial results in accordance with accounting principles generally accepted in the United States (GAAP). Exelon supplements the reporting of financial information determined in accordance with GAAP with certain non-GAAP financial measures, including:

- **Adjusted operating earnings** exclude certain costs, expenses, gains and losses and other specified items, including mark-to-market adjustments from economic hedging activities, unrealized gains and losses from nuclear decommissioning trust fund investments, asset impairments, certain amounts associated with plant retirements and divestitures, costs related to cost management programs, asset retirement obligations and other items as set forth in the reconciliation in the Appendix
- **Adjusted operating and maintenance expense** excludes regulatory operating and maintenance costs for the utility businesses and direct cost of sales for certain Constellation and Power businesses, decommissioning costs that do not affect profit and loss, the impact from operating and maintenance expense related to variable interest entities at Generation, EDF's ownership of O&M expenses, and other items as set forth in the reconciliation in the Appendix
- **Total gross margin** is defined as operating revenues less purchased power and fuel expense, excluding revenue related to decommissioning, gross receipts tax, JExel Nuclear JV, variable interest entities, and net of direct cost of sales for certain Constellation and Power businesses
- **Adjusted cash flow from operations** primarily includes net cash flows from operating activities and net cash flows from investing activities excluding capital expenditures, net merger and acquisitions, and equity investments
- **Free cash flow** primarily includes net cash flows from operating activities and net cash flows from investing activities excluding certain capital expenditures, net merger and acquisitions, and equity investments
- **Operating ROE** is calculated using operating net income divided by average equity for the period. The operating income reflects all lines of business for the utility business (Electric Distribution, Gas Distribution, Transmission).
- **EBITDA** is defined as earnings before interest, taxes, depreciation and amortization. Includes nuclear fuel amortization expense.
- **Revenue net of purchased power and fuel expense** is calculated as the GAAP measure of operating revenue less the GAAP measure of purchased power and fuel expense

Due to the forward-looking nature of some forecasted non-GAAP measures, information to reconcile the forecasted adjusted (non-GAAP) measures to the most directly comparable GAAP measure may not be currently available, as management is unable to project all of these items for future periods

# Non-GAAP Financial Measures Continued

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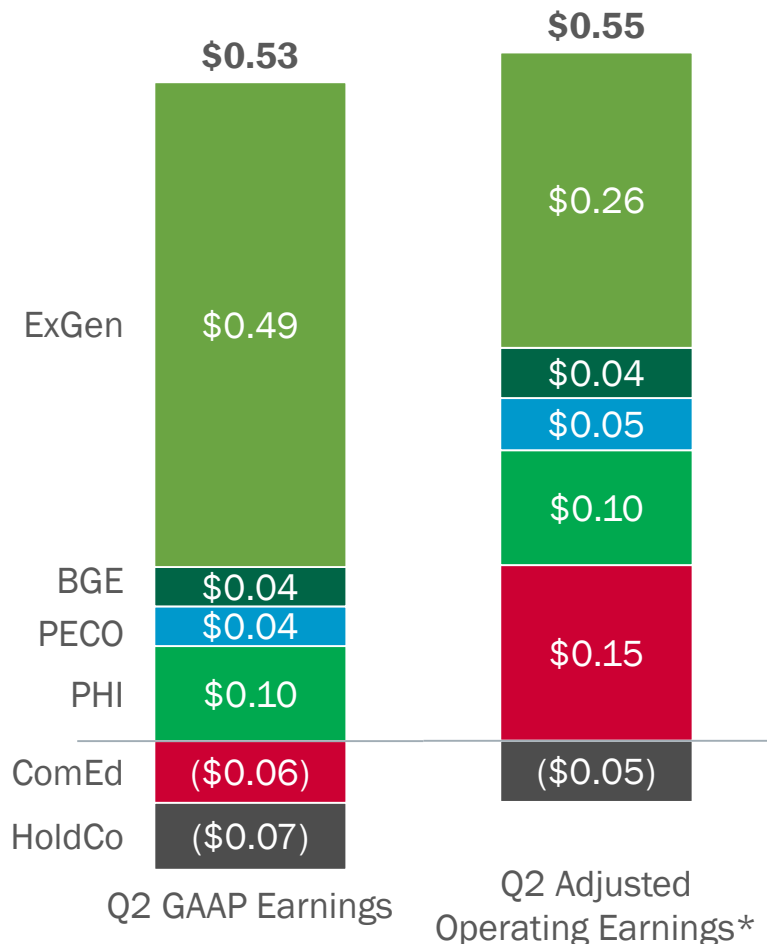
This information is intended to enhance an investor's overall understanding of period over period financial results and provide an indication of Exelon's baseline operating performance by excluding items that are considered by management to be not directly related to the ongoing operations of the business. In addition, this information is among the primary indicators management uses as a basis for evaluating performance, allocating resources, setting incentive compensation targets and planning and forecasting of future periods.

These non-GAAP financial measures are not a presentation defined under GAAP and may not be comparable to other companies' presentations. Exelon has provided these non-GAAP financial measures as supplemental information and in addition to the financial measures that are calculated and presented in accordance with GAAP. These non-GAAP measures should not be deemed more useful than, a substitute for, or an alternative to the most comparable GAAP measures provided in the materials presented.

Non-GAAP financial measures are identified by the phrase "non-GAAP" or an asterisk (\*). Reconciliations of these non-GAAP measures to the most comparable GAAP measures are provided in the appendices and attachments to this presentation, except for the reconciliation for total gross margin, which appears on slide 39 of this presentation.

# Second Quarter Results

## Q2 2020 EPS Results<sup>(1)</sup>



- GAAP earnings were \$0.53/share in Q2 2020 vs. \$0.50/share in Q2 2019
- Adjusted operating earnings\* were \$0.55/share in Q2 2020 vs. \$0.60/share in Q2 2019, exceeding our guidance range of \$0.35-\$0.45/share

(1) Amounts may not sum due to rounding

# Exelon's Continued Response to COVID-19

## Safety and Well Being of Our Employees

- New pandemic-related policies and practices incorporated into Management Model (e.g., pandemic personal protective equipment (PPE), Fit for Work, and contact tracing)
- Piloting of temperature sensing, employee contact tracing, and hands-free door operational technology
- Developed Responsible Re-entry plan for phased re-entry into the workplace

## Operational Excellence

- Created contingency plans to monitor system configuration, mitigate exposure to significant service interruptions and allow for rapid emergency response
- Despite the impacts of COVID-19 on operating protocols and storm exposure, all the operating companies achieved first quartile performance in both outage duration and frequency
- Best second quarter nuclear capacity factor in more than ten years

## Our Customers and Communities

- Extended suspension of disconnects beyond June 1<sup>st</sup>
- Special/deferred payment arrangements will be offered to residential and low-income customers with down payments ranging from 0-25% and payment duration lasting from 12-24 months post moratoriums

# Operating Highlights

## Exelon Utilities Operational Metrics

Operations	Metric	YTD 2020			
		BGE	ComEd	PECO	PHI
Electric Operations	OSHA Recordable Rate	Q1	Q2	Q3	Q4
	2.5 Beta SAIFI (Outage Frequency) <sup>(1)</sup>	Q1	Q2	Q3	Q4
	2.5 Beta CAIDI (Outage Duration)	Q1	Q2	Q3	Q4
Customer Operations	Customer Satisfaction	Q1	Q2	Q3	Q4
	Abandon Rate	Q1	Q2	Q3	Q4
Gas Operations	Gas Odor Response	No Gas Operations			

- Despite record-setting storms that interrupted service in our jurisdictions, reliability performance was strong across the utilities:
  - ComEd and PECO delivered top decile CAIDI performance, while ComEd scored in the top decile in SAIFI
- Each utility continued to deliver on key customer operations metrics:
  - BGE, ComEd and PECO recorded top decile performance in Customer Satisfaction
  - ComEd and PHI achieved top decile performance in Abandon Rate
- BGE and PECO performed in top decile in Gas Odor Response
- BGE, Delmarva Power and Pepco named as a 2020 Most Trusted Utility Brand in Escalent's Utility Trusted Brand & Customer Engagement™ Residential study

Quartile	
Q1	Q2
Q3	Q4

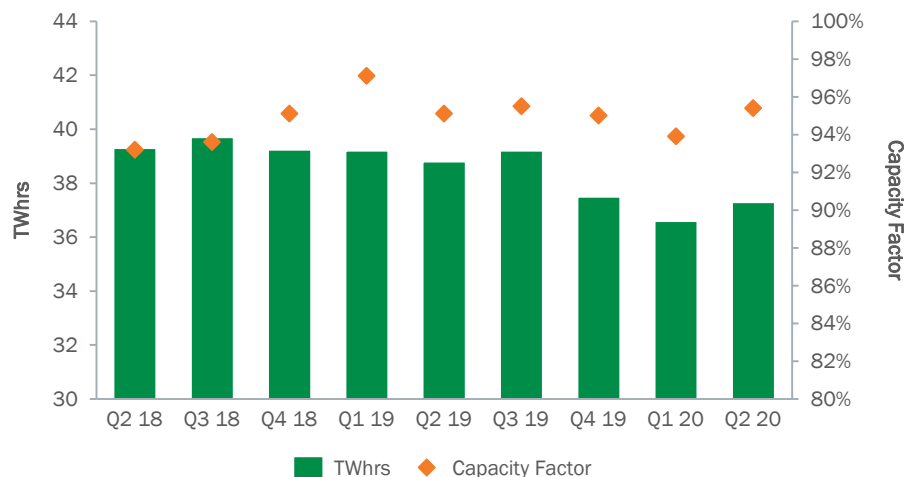
(1) 2.5 Beta SAIFI is YE projection

(2) Excludes Salem and EDF's equity ownership share of the CENG Joint Venture

## Exelon Generation Operational Performance

### Exelon Nuclear Fleet<sup>(2)</sup>

- Best in class performance across our Nuclear fleet:
  - Q2 2020 Nuclear Capacity Factor: 95.4%
  - Owned and operated Q2 2020 production of 37.3 TWh



## Fossil and Renewable Fleet

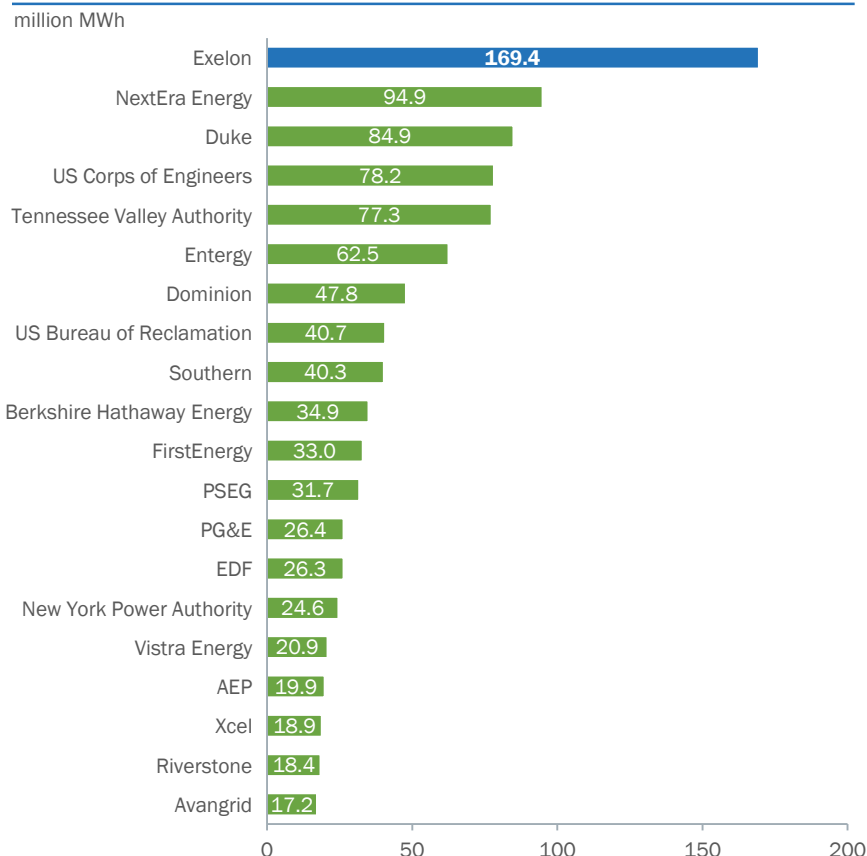
- Q2 2020 Power Dispatch Match: 97.4%
- Q2 2020 Renewables Energy Capture: 92.7%

# Exelon Generation: Leader in Zero-Carbon Electricity Program

Exelon produces 12% or 1 out of every 9 MWhs of Clean Electricity in the United States

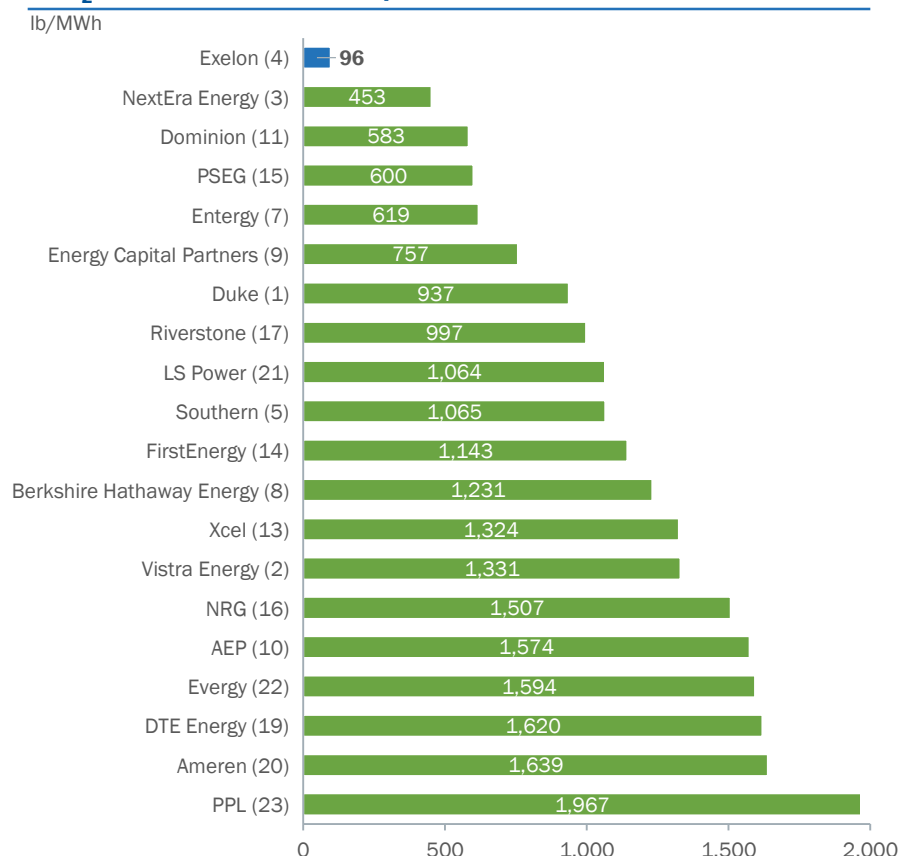
Largest U.S. generator of zero-carbon electricity (almost 2 times more than next largest producer)

Top 20 Largest Producers of Zero-Carbon Generation<sup>(1)</sup>



Lowest carbon intensity among major investor-owned generators

CO<sub>2</sub> Emission Rates of the Top 20 Investor-Owner Power Producers<sup>(1,2)</sup>



(1) Reflects 2018 regulated and non-regulated generation. Source: Benchmarking Air Emissions, July 2020; [https://www.mjbradley.com/sites/default/files/Presentation\\_of\\_Results\\_2020.pdf](https://www.mjbradley.com/sites/default/files/Presentation_of_Results_2020.pdf)

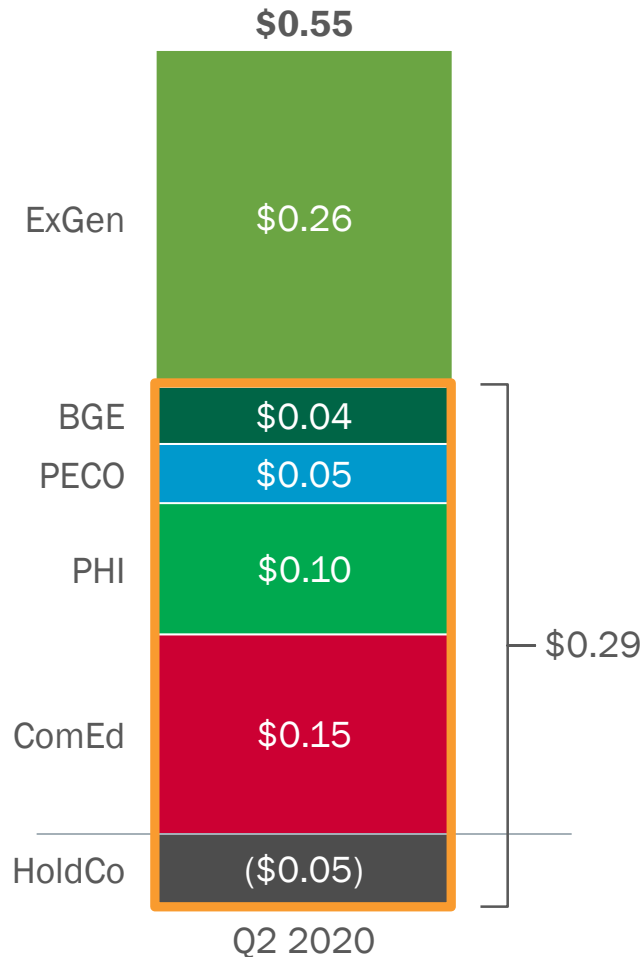
(2) Number in parentheses is the company generation ranking in 2018, i.e. Exelon was the fourth largest generator in 2018



# Second Quarter Adjusted Operating Earnings\* Drivers

## Q2 2020 Adjusted Operating EPS\* Results

## Q2 2020 vs. Guidance of \$0.35 - \$0.45



- Adjusted (non-GAAP) operating earnings drivers versus guidance:

### Exelon Utilities

- ↑ ComEd formula rate timing
- ↑ Timing of O&M
- ↓ Storm costs

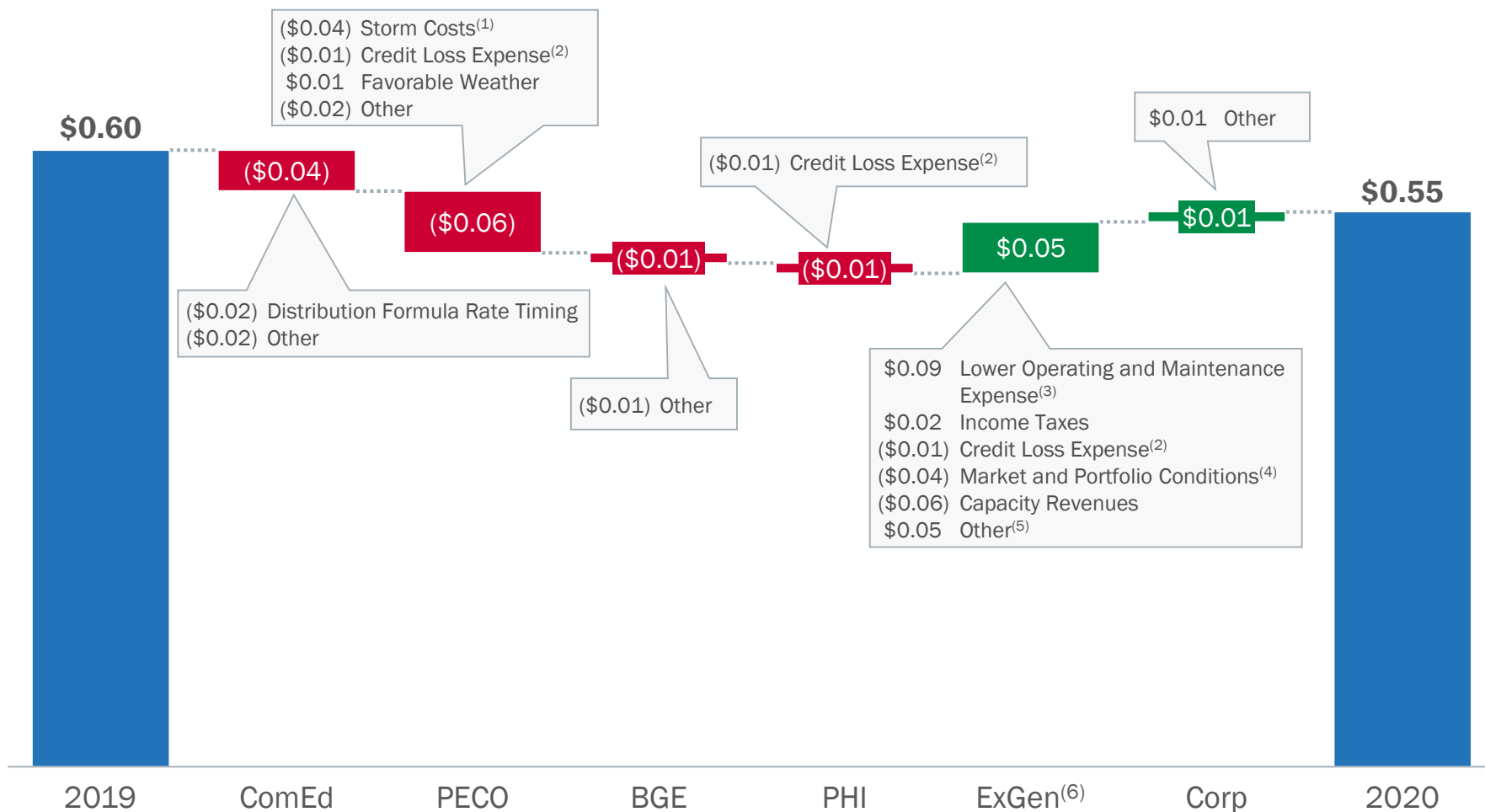
### Exelon Generation

- ↑ Timing of O&M

**Expect Q3 2020 Adjusted Operating Earnings\* of \$0.80 - \$0.90 per share**

Note: Amounts may not sum due to rounding  
 (1) Gains related to unregulated sites

# Q2 2020 QTD Adjusted Operating Earnings\* Waterfall



Note: Amounts may not sum due to rounding

(1) Primarily reflects increased costs attributable to the June 2020 storms

(2) Includes the impacts of COVID-19

(3) Primarily reflects lower contracting costs

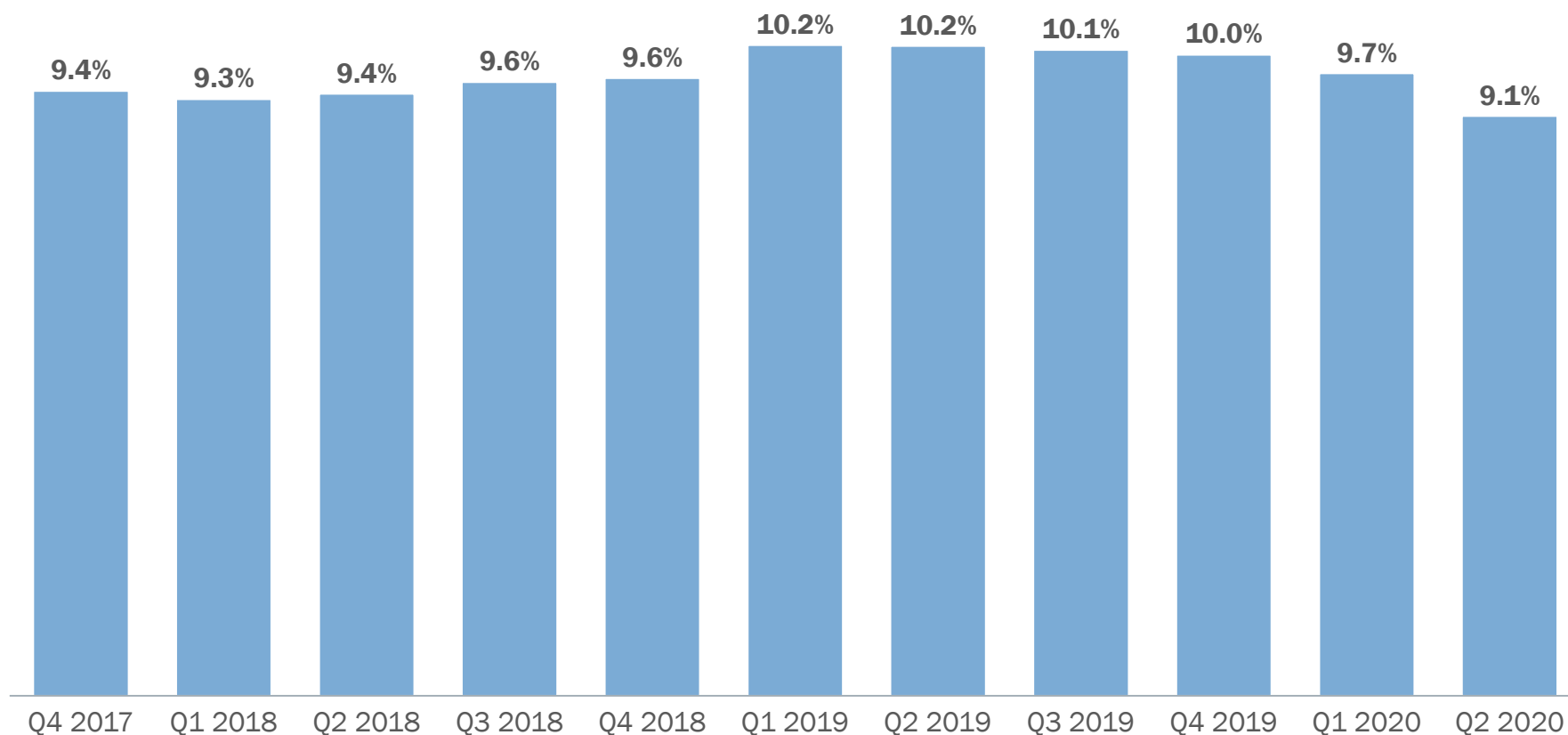
(4) Primarily reflects reduction in load due to COVID-19, partially offset by higher portfolio optimization

(5) Primarily reflects the elimination of activity attributable to noncontrolling interest, primarily for CENG

(6) Drivers reflect CENG ownership at 100%

# Exelon Utilities Trailing Twelve Month Earned ROEs\*

## Exelon Utilities' Consolidated Trailing Twelve Month Earned ROEs\*



**Exelon Utilities' Consolidated TTM Earned ROE\* has continued to deliver within our 9-10% target range despite pressures from declining interest rates**

Note: Represents the twelve-month periods ending June 30, 2018-2020, March 31, 2018-2020, December 31, 2017-2019 and September 30, 2018-2019. Earned ROEs\* represent weighted average across all lines of business (Electric Distribution, Gas Distribution, and Electric Transmission). Q3 2019, Q2 2019, Q1 2019, Q4 2018, Q3 2018, Q2 2018, Q1 2018 and Q4 2017 TTM ROEs\* for Consolidated EU were changed from 10.1%, 10.2%, 10.2%, 9.7%, 9.6%, 9.4%, 9.4% and 9.5%, respectively, to 10.1%, 10.2%, 10.2%, 9.6%, 9.6%, 9.4%, 9.3% and 9.4%, respectively, to reflect the correction of an error at PHI

# Exelon Utilities' Distribution Rate Case Updates

## Rate Case Schedule and Key Terms

	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Revenue Requirement	Requested ROE / Equity Ratio	Expected Order
<b>DPL MD Electric</b>		EH IB		FO									\$11.7M <sup>(1)</sup>	9.60% / 50.53%	Jul 14, 2020
<b>Pepco DC Electric</b>	RT					EH	IB	RB	FO				\$135.9M <sup>(1,2)</sup> 3-Year MYP	9.70% / 50.68%	Q4 2020
<b>DPL DE Gas</b>						IT	RT		EH	IB RB	FO		\$9.1M <sup>(1,3)</sup>	10.30% / 50.37%	Q1 2021
<b>DPL DE Electric</b>					IT	RT				EH			\$23.7M <sup>(1,4)</sup>	10.30% / 50.37%	Q2 2021
<b>ComEd</b>	CF		IT	RT		EH IB	RB		FO				(\$11.5M) <sup>(1)</sup>	8.38% / 48.61%	Dec 2020
<b>BGE</b>		CF			IT	RT	EH	IB RB	FO				\$235.3M <sup>(1,5)</sup> 3-Year MYP	10.10% / 52.00%	Dec 16, 2020

<b>CF</b> Rate case filed	<b>RT</b> Rebuttal testimony	<b>IB</b> Initial briefs	<b>FO</b> Final commission order
<b>IT</b> Intervenor direct testimony	<b>EH</b> Evidentiary hearings	<b>RB</b> Reply briefs	<b>SA</b> Settlement agreement

Note: Unless otherwise noted, based on schedules of Illinois Commerce Commission, Maryland Public Service Commission, Pennsylvania Public Utility Commission, Delaware Public Service Commission, Public Service Commission of the District of Columbia, and New Jersey Board of Public Utilities that are subject to change

- (1) Revenue requirement includes changes in depreciation and amortization expense and other costs where applicable, which have no impact on pre-tax earnings
- (2) Pepco filed the multi-year plan enhanced proposal as an alternative to address the impacts of COVID-19. Reflects 3-year cumulative multi-year plan. Company proposed incremental revenue requirement increases of \$72.6M and \$63.3M with rates effective January 1, 2022 and January 1, 2023, respectively.
- (3) Requested revenue requirement excludes the transfer of \$4.2M of revenues from the Distribution System Improvement Charge (DSIC) capital tracker into base distribution rates. As permitted by Delaware law, Delmarva Power will implement full allowable rates on September 21, 2020, subject to refund.
- (4) Requested revenue requirement excludes the transfer of \$3.2M of revenues from the Distribution System Improvement Charge (DSIC) capital tracker into base distribution rates. As permitted by Delaware law, Delmarva Power will implement full allowable rates on October 6, 2020, subject to refund.
- (5) Reflects 3-year cumulative multi-year plan. Company proposed incremental revenue requirement increases of \$0.0M, \$0.0M and \$235.3M with rates effective January 1, 2021, January 1, 2022 and January 1, 2023, respectively. The proposed revenue requirement in 2023 reflects \$140.4M increase for electric and \$94.9M increase for gas. BGE's proposal is accomplished through a series of proforma revenue requirement adjustments to accelerate certain tax benefits, among other things.

# Featured Utility Capital Investments

## ACE's Moss Mills – Moss Farm Transmission Line Rebuild

- **Forecasted project cost:**
  - \$69 million
- **In service date:**
  - Rebuild to be completed in September 2021; Chestnut Neck substation to be retired and made Mobile-Ready in May 2022
- **Project scope:**
  - Rebuild ~15 miles of 69kV transmission line and poles and upgrade of associated distribution system
  - Upgrades existing Moss Mills-Moss Farm transmission system, which serves as a major vein of transmission to the entire northeastern portion of the ACE Territory
  - Improves transmission resiliency and reliability by replacing aging equipment that is nearing the end of its useful service life and is prone to damage from extreme coastal winds



## PECO's New Upland Substation Project

- **Forecasted project cost:**
  - \$68 million
- **In service date:**
  - Improvements to be completed by Q2 2022; Overbrook substation to be retired by Q3 2022
- **Project scope:**
  - Replacement of existing 34-13-4kV substation with a new 230-13kV substation and extension of 230kV transmission lines and 13kV distribution feeders into West Philadelphia
  - Project addresses obsolete infrastructure that services ~10,000 customers in the Overbrook/Bala areas, including hospitals and universities
  - New substation will double the region's electric capacity, improving reliability and allowing for future load growth; modernization of distribution system will allow customers to implement solar energy solutions



# Exelon Generation: Gross Margin\* Update

Gross Margin Category (\$M) <sup>(1)</sup>	June 30, 2020		Change from March 31, 2020	
	2020	2021	2020	2021
Open Gross Margin* <sup>(2)</sup> (including South, West, New England, Canada hedged gross margin)	\$2,850	\$3,550	-	\$200
Capacity and ZEC Revenues <sup>(2)</sup>	\$1,900	\$1,800	-	\$(50)
Mark-to-Market of Hedges <sup>(2,3)</sup>	\$1,600	\$350	\$100	\$(100)
Power New Business / To Go	\$200	\$600	\$(100)	\$(50)
Non-Power Margins Executed	\$350	\$250	\$50	\$50
Non-Power New Business / To Go	\$100	\$250	\$(50)	\$(50)
<b>Total Gross Margin*<sup>(4)</sup></b>	<b>\$7,000</b>	<b>\$6,800</b>	-	-

## Recent Developments

- 2020 Total Gross Margin\* is projected to be flat; executed a combined \$150M of power and non-power new business
- 2021 Total Gross Margin\* is projected to be flat primarily due to increased power prices, offset by our hedges; executed a combined \$100M of power and non-power new business
- Behind ratable hedging position:
  - ~4-7% behind ratable in 2021 when considering cross commodity hedges

(1) Gross margin\* categories rounded to nearest \$50M

(2) Excludes EDF's equity ownership share of the CENG Joint Venture

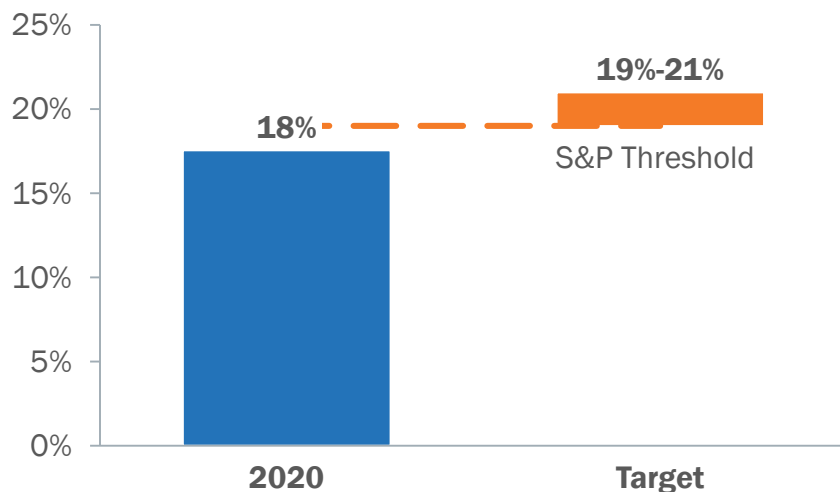
(3) Mark-to-Market of Hedges assumes mid-point of hedge percentages

(4) Based on June 30, 2020 market conditions

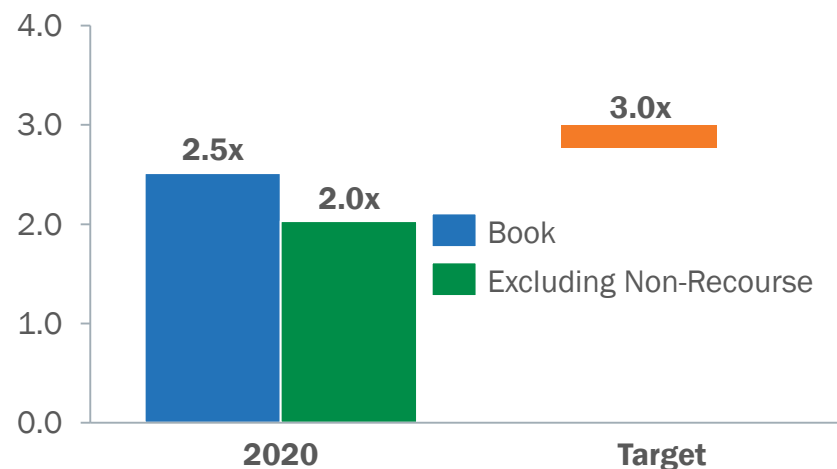


# Maintaining Strong Investment Grade Credit Ratings is a Top Financial Priority

## Exelon S&P FFO/Debt %<sup>\*(1)</sup>



## ExGen Debt/EBITDA Ratio<sup>\*(2)</sup>



## 2020 Long-Term Financing Schedule (\$B)

OpCo	Issuance	Retirements	Status	OpCo	Issuance	Retirements	Status
Corporate	2.0	(0.9)	Complete	ComEd	1.0	(0.5)	Complete
ExGen	0.9 <sup>(3)</sup>	(2.5) <sup>(4)</sup>	Complete	PECO	0.4	-	Complete
PHI	0.5 <sup>(5)</sup>	-	In Progress <sup>(5)</sup>	BGE	0.4	-	Complete

Note: may not sum due to rounding

(1) Exelon Corp downgrade threshold (orange dotted line) is based on the S&P Exelon Corp Summary Report; represents minimum level to maintain current Issuer Credit Rating at Exelon Corp

(2) Reflects net book debt (YE debt less cash on hand) / adjusted operating EBITDA\*

(3) ExGen issuance excludes ~\$500M of capital raised under the AR securitization facility. The facility has a maximum borrowing of \$750M.

(4) ExGen has a \$550M maturity due December 2020

(5) In February 2020, PHI successfully priced a \$500M private placement issuance that includes a delayed draw feature. To date, \$350M has been drawn from investors and the balance will be drawn Q3 of 2020. Includes funding amounts of \$300M, \$100M, and \$100M for Pepco, ACE, and DPL, respectively.



# The Exelon Value Proposition

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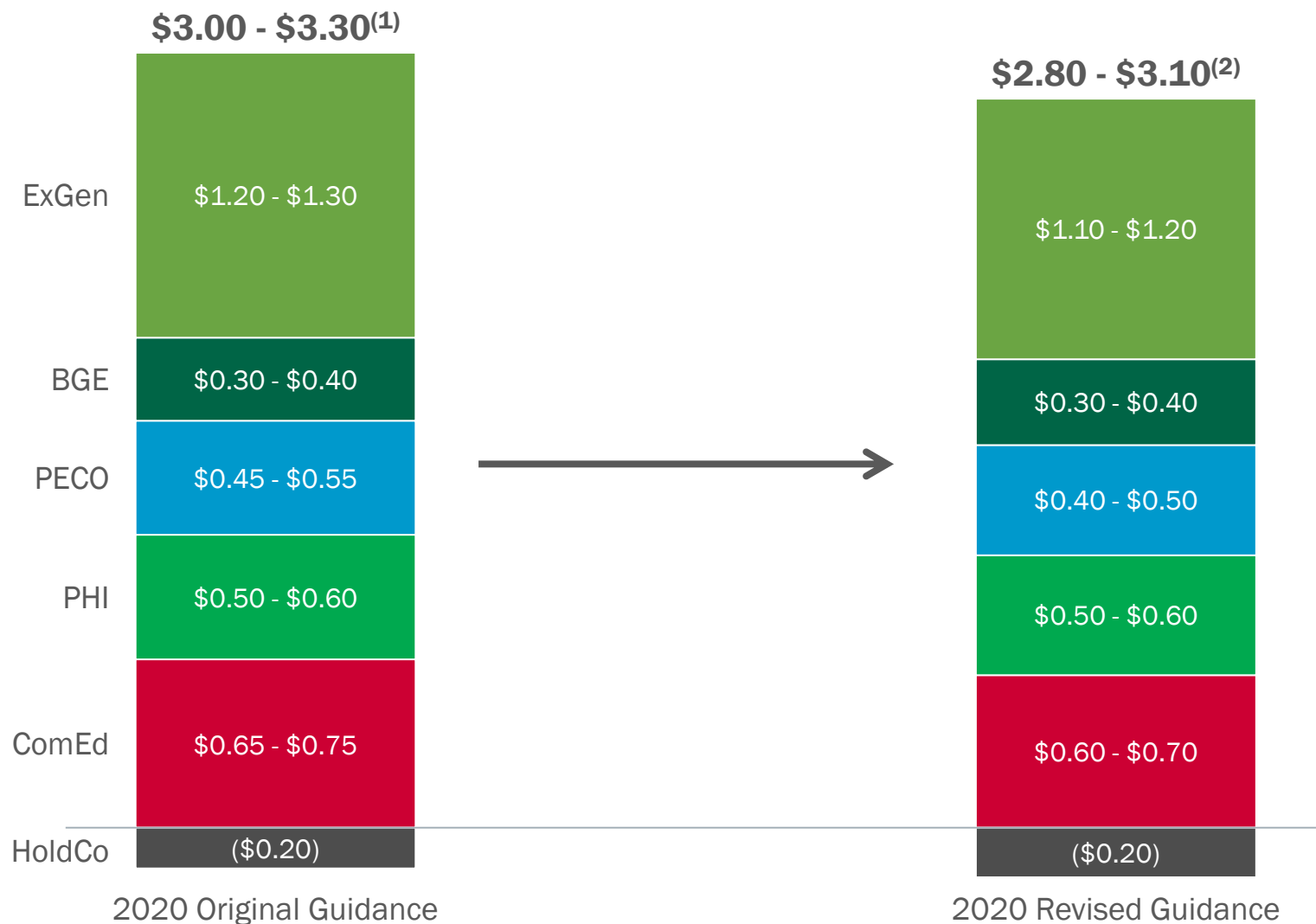
- **Regulated Utility Growth** targeting utility EPS rising 6-8% annually from 2019-2023 and rate base growth of 7.3%, representing an expanding majority of earnings
- **ExGen's free cash generation** will support utility growth, ExGen debt reduction, and the external dividend
- **Optimizing ExGen value by:**
  - Seeking fair compensation for the zero-carbon attributes of our fleet;
  - Closing uneconomic plants;
  - Monetizing assets; and,
  - Maximizing the value of the fleet through our generation to load matching strategy
- **Strong balance sheet is a priority** with all businesses comfortably meeting investment grade credit metrics through the 2023 planning horizon
- **Capital allocation priorities targeting:**
  - Organic utility growth;
  - Return of capital to shareholders with 5% annual dividend growth through 2020<sup>(1)</sup>; and,
  - Debt reduction

(1) Quarterly dividends are subject to declaration by the board of directors

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# Additional Disclosures

# 2020 Adjusted Operating Earnings\* Guidance

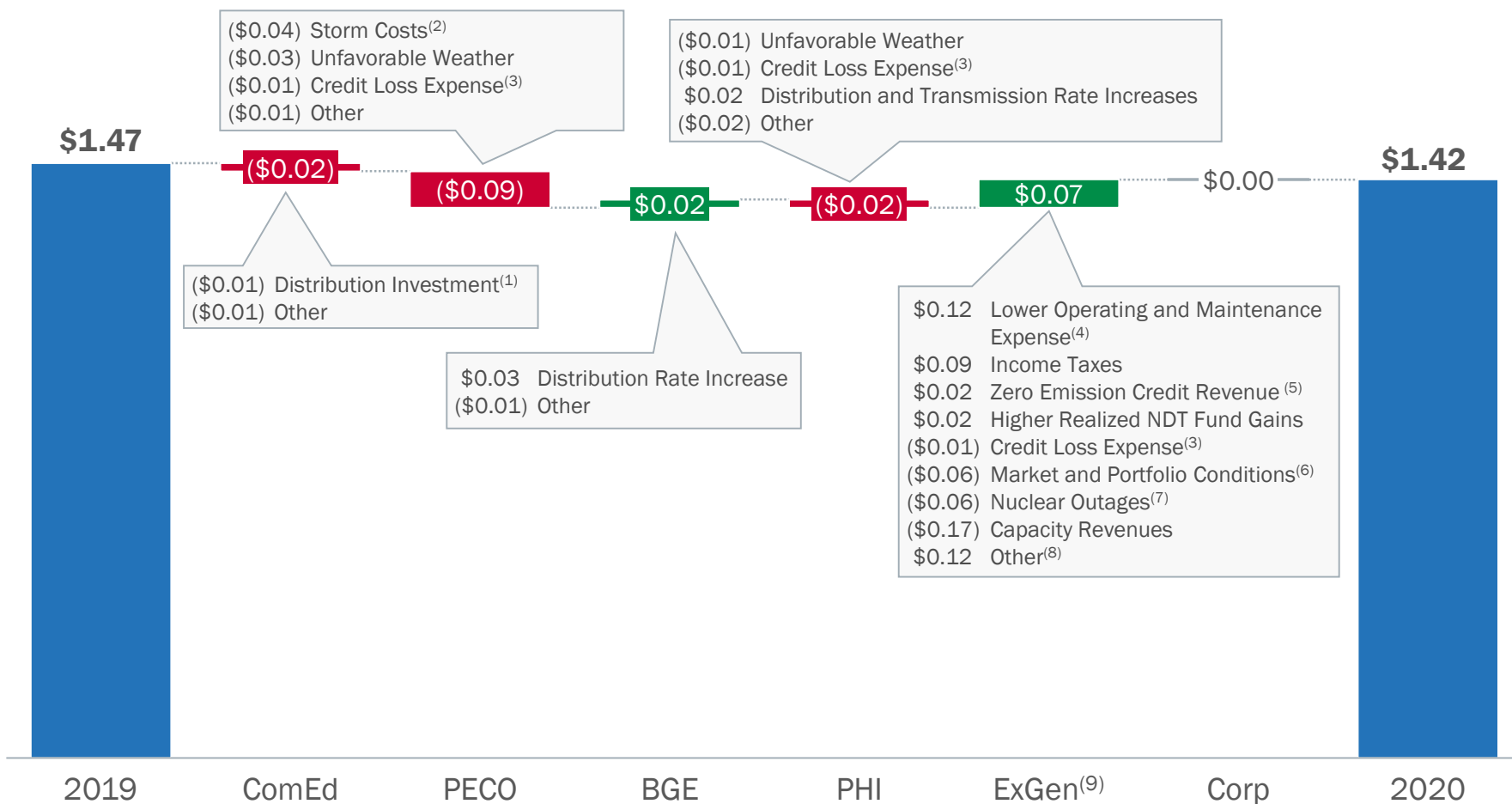


Note: Amounts may not sum due to rounding

(1) 2020E original earnings guidance based on expected average outstanding shares of 978M

(2) 2020E revised earnings guidance based on expected average outstanding shares of 976M

# Q2 2020 YTD Adjusted Operating Earnings\* Waterfall



Note: Amounts may not sum due to rounding

(1) Reflects lower allowed electric distribution ROE due to a decrease in treasury rates, partially offset by higher rate base

(2) Primarily reflects increased costs attributable to the June 2020 storms

(3) Includes the impacts of COVID-19

(4) Includes the impacts of previous cost management programs and lower contracting costs

(5) Primarily reflects the approval of the New Jersey ZEC Program in the second quarter of 2019

(6) Primarily reflects reduction in load due to mild weather in the first quarter of 2020 and COVID-19, partially offset by higher portfolio optimization

(7) Reflects the revenue and operating and maintenance expense impacts of higher nuclear outage days in 2020, excluding Salem, partially offset by the impacts of lower nuclear outage days at Salem in 2020

(8) Primarily reflects the elimination of activity attributable to noncontrolling interest, primarily for CENG

(9) Drivers reflect CENG ownership at 100%

# Sensitivities

Utility Sensitivities		Constellation Sensitivities	
Balance of Year Sensitivities	Operating Net Income* (\$M)	Balance of Year Sensitivities <sup>(2)</sup>	Operating Net Income* (\$M)
C&I Load Volumes (+/- 1%)	+/- \$4M	C&I Load Volumes (+/- 1%)	+/- \$8M
Residential Load Volumes (+/- 1%)	+/- \$4M	Residential Load Volumes (+/- 1%)	+/- \$4M
ComEd Distribution ROE (+/-50 bps) <sup>(1)</sup>	+/- \$15M		

(1) ComEd distribution ROE reflects sensitivity to 50 basis point move based on 6/30/2020 30-year Treasury rates

(2) Load volumes sensitivities reflect C&I and residential fixed price only

# 2020 Projected Sources and Uses of Cash

(\$M) <sup>(1)</sup>	BGE	ComEd	PECO	PHI	Total Utilities	ExGen	Corp <sup>(9)</sup>	Exelon	Cash Balance
<b>Beginning Cash Balance</b> * <sup>(2)</sup>									<b>1,500</b>
Adjusted Cash Flow from Operations <sup>(2)</sup>	625	1,175	650	900	3,350	3,600	(375)	6,575	
Base CapEx and Nuclear Fuel <sup>(3)</sup>	-	-	-	-	-	(1,500)	(100)	(1,600)	
<b>Free Cash Flow*</b>	<b>625</b>	<b>1,175</b>	<b>650</b>	<b>900</b>	<b>3,350</b>	<b>2,100</b>	<b>(500)</b>	<b>4,975</b>	
Debt Issuances	400	1,000	350	500	2,250	900	2,000	5,150	
Debt Retirements	-	(500)	-	-	(500)	(2,500)	(900)	(3,900)	
Project Financing	-	-	-	-	-	(150)	-	(150)	
Equity Issuance/Share Buyback	-	-	-	-	-	-	-	-	
AR Securitization <sup>(4)</sup>	-	-	-	-	-	500	-	500	
Contribution from Parent	425	700	225	275	1,650	-	(1,650)	-	
Other <sup>(5)</sup>	100	400	250	225	975	500	(225)	1,225	
<b>Financing</b> * <sup>(6)</sup>	<b>925</b>	<b>1,600</b>	<b>850</b>	<b>1,000</b>	<b>4,350</b>	<b>(775)</b>	<b>(775)</b>	<b>2,825</b>	
<b>Total Free Cash Flow and Financing</b>	<b>1,550</b>	<b>2,775</b>	<b>1,500</b>	<b>1,900</b>	<b>7,725</b>	<b>1,325</b>	<b>(1,275)</b>	<b>7,775</b>	
Utility Investment	(1,300)	(2,350)	(1,150)	(1,675)	(6,450)	-	-	(6,450)	
ExGen Growth <sup>(3,7)</sup>	-	-	-	-	-	(100)	-	(100)	
Acquisitions and Divestitures	-	-	-	-	-	-	-	-	
Equity Investments	-	-	-	-	-	50	-	50	
Dividend <sup>(8)</sup>	-	-	-	-	-	-	-	(1,500)	
<b>Other CapEx and Dividend</b>	<b>(1,300)</b>	<b>(2,350)</b>	<b>(1,150)</b>	<b>(1,675)</b>	<b>(6,450)</b>	<b>(75)</b>	<b>-</b>	<b>(8,000)</b>	
<b>Total Cash Flow</b>	<b>250</b>	<b>425</b>	<b>350</b>	<b>225</b>	<b>1,275</b>	<b>1,250</b>	<b>(1,275)</b>	<b>(225)</b>	
<b>Ending Cash Balance</b> * <sup>(2)</sup>									<b>1,275</b>

- (1) All amounts rounded to the nearest \$25M. Figures may not add due to rounding.
- (2) Gross of posted counterparty collateral
- (3) Figures reflect cash CapEx and CENG fleet at 100%
- (4) Proceeds from securitization of Constellation Accounts Receivable Portfolio
- (5) Other primarily includes expected changes in commercial paper, tax sharing from the parent, renewable JV distributions, tax equity cash flows, debt issuance costs and other financing activities
- (6) Financing cash flow excludes intercompany dividends
- (7) ExGen Growth CapEx primarily includes Retail Solar and W. Medway
- (8) Dividends are subject to declaration by the Board of Directors
- (9) Includes cash flow activity from Holding Company, eliminations and other corporate entities

## Consistent and reliable free cash flows

*Operational excellence and financial discipline drives free cash flow\* reliability*

- ✓ Generating \$4,975M of free cash flow\*, including \$2,100M at ExGen and \$3,350M at the Utilities

## Supported by a strong balance sheet

*Strong balance sheet enables flexibility to raise and deploy capital for growth*

- ✓ \$1,750M of long-term debt at the utilities, net of refinancing, to support continued growth
- ✓ Retirement of \$1,600M long-term debt at ExGen, net of refinancing and excluding A/R Securitization and Project Financing

## Enable growth & value creation

*Creating value for customers, communities and shareholders*

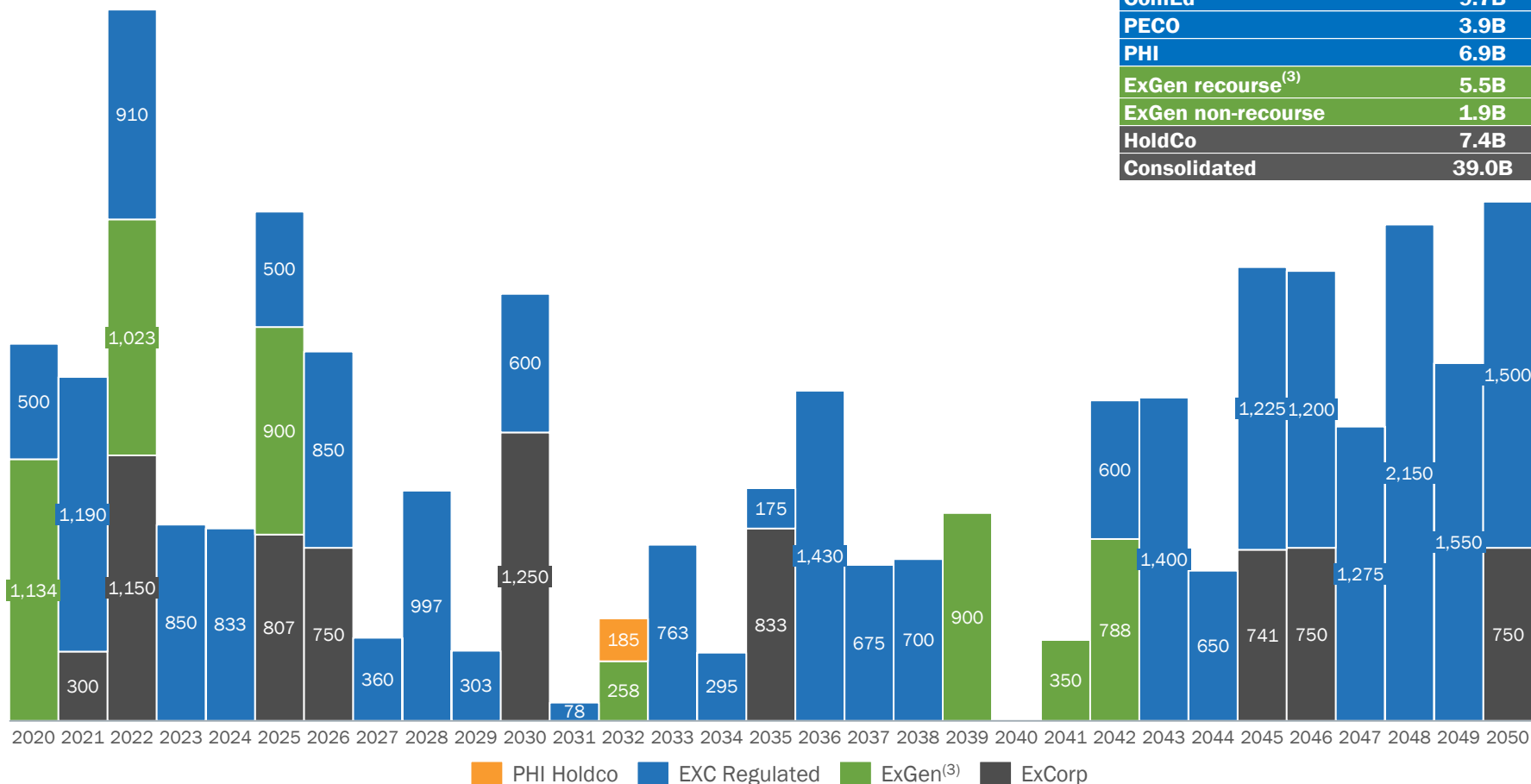
- ✓ Investing \$6,550M of growth CapEx, with \$6,450M at the Utilities and \$100M at ExGen

# Exelon Debt Maturity Profile<sup>(1,2)</sup>

As of 6/30/2020  
(\$M)

LT Debt Balances (as of 6/30/20)<sup>(2)</sup>

BGE	3.7B
ComEd	9.7B
PECO	3.9B
PHI	6.9B
ExGen recourse <sup>(3)</sup>	5.5B
ExGen non-recourse	1.9B
HoldCo	7.4B
<b>Consolidated</b>	<b>39.0B</b>



**Exelon's weighted average LTD maturity is approximately 15 years**

- (1) Maturity profile is based on long-term debt outstanding as of 6/30/20 and excludes non-recourse debt, securitized debt, capital leases, fair value adjustments, unamortized debt issuance costs and unamortized discount/premium
- (2) Long-term debt balances reflect Q2 2020 10Q GAAP financials, which include items listed in footnote 1. Long-term debt balances do not reflect ExGen and ComEd maturities of \$550M and \$500M due 7/1/20 and 8/1/20, respectively.
- (3) Includes legacy CEG debt of \$550M and \$258M in 2020 and 2032; and tax-exempt bonds of \$34M in 2020

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# Exelon Utilities



# Delmarva MD (Electric) Distribution Rate Case Filing

Rate Case Filing Details		Notes
<b>Case No.</b>	9630	<ul style="list-style-type: none"> <li>December 5, 2019, Delmarva Power filed an application with the Maryland Public Service Commission (MDPSC) seeking an increase in electric distribution base rates</li> <li>Size of ask is driven by continued investments in electric distribution system to maintain and increase reliability and customer service</li> <li>June 9, Public Utility Law Judge (PULJ) issued proposed order of \$11.7M electric base revenue increase with a 9.60% ROE</li> <li>July 14, the MDPSC approved the PULJ order with rates effective July 16, 2020</li> </ul>
<b>Test Year</b>	September 1, 2018 – August 31, 2019	
<b>Test Period</b>	12 months actual	
<b>Common Equity Ratio</b>	50.53%	
<b>Rate of Return</b>	ROE: 9.60%; ROR: 6.84%	
<b>Rate Base (Adjusted)</b>	\$844.6M	
<b>Revenue Requirement Increase</b>	\$11.7M <sup>(1)</sup>	
<b>Residential Total Bill % Increase</b>	2.1%	

## Detailed Rate Case Schedule

	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov
Filed rate case		▲ 12/5/2019											
Intervenor testimony				▲ 2/21/2020									
Rebuttal testimony					▲ 3/20/2020								
Evidentiary hearings							■ 4/27/2020 - 4/28/2020						
Initial briefs							▲ 5/22/2020						
Commission order										▲ 7/14/2020			

(1) Revenue requirement includes changes in depreciation and amortization expense and other costs where applicable, which have no impact on pre-tax earnings

# Pepco DC (Electric) Distribution Rate Case Filing

Multi-Year Plan Case Filing Details		Notes
<b>Formal Case No.</b>	1156	<ul style="list-style-type: none"> <li>May 30, 2019, Pepco DC filed a three year multi-year plan (MYP) request with the Public Service Commission of the District of Columbia (DCPSC) seeking an increase in electric distribution base rates</li> <li>MYP proposes five tracking Performance Incentive Mechanisms (PIMs) focused on system reliability, customer service and interconnection Distributed Energy Resources (DER)</li> <li>June 1, 2020, Pepco DC filed MYP Enhanced Proposal to address impact of COVID-19. The proposal includes an offset to distribution rates allowing for no increase until January 2022 and several customer assistance programs.</li> </ul>
<b>Test Year</b>	January 1 – December 31	
<b>Test Period</b>	2020, 2021, 2022	
<b>Proposed Common Equity Ratio</b>	50.68%	
<b>Proposed Rate of Return</b>	ROE: 9.70%; ROR: 7.39%	
<b>2020-2022 Proposed Rate Base (Adjusted)</b>	\$2.2B, \$2.4B, \$2.6B	
<b>2020-2022 Requested Revenue Requirement Increase<sup>(1,2)</sup></b>	\$0.0M, \$0.0M, \$72.6M, \$63.3M	
<b>2020-2022 Residential Total Bill % Increase<sup>(2)</sup></b>	0.0%, 0.0%, 4.6%, 6.6%	

## Detailed Rate Case Schedule

	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Filed rate case	▲ 5/30/2019																			
Intervenor testimony												▲ 3/6/2020								
Rebuttal testimony													▲ 4/8/2020							
Evidentiary hearings																9/10/2020 - 9/16/2020 ■				
Initial briefs																10/16/2020 ▲				
Reply briefs																11/2/2020 ▲				
Commission order expected																		Q4 2020 ■		


(1) Revenue requirement includes changes in depreciation and amortization expense and other costs where applicable, which have no impact on pre-tax earnings

(2) Pepco filed the multi-year plan enhanced proposal as an alternative to address the impacts of COVID-19. Reflects 3-year cumulative multi-year plan. Company proposed incremental revenue requirement increases of \$72.6M and \$63.3M with rates effective January 1, 2022 and January 1, 2023, respectively.

# Delmarva DE (Gas) Distribution Rate Case Filing

Rate Case Filing Details		Notes
Docket No.	20-0150	<ul style="list-style-type: none"> <li>February 21, 2020, Delmarva Power filed an application with the Delaware Public Service Commission (DPSC) seeking an increase in gas distribution base rates</li> <li>Size of ask is driven by continued investments in gas distribution system to maintain and increase reliability and customer service</li> </ul>
Test Year	April 1, 2019 – March 31, 2020	
Test Period	9 months actual + 3 months estimated	
Proposed Common Equity Ratio	50.37%	
Proposed Rate of Return	ROE: 10.30%; ROR: 7.15%	
Proposed Rate Base (Adjusted)	\$415.5M	
Requested Revenue Requirement Increase	\$9.1M <sup>(1,2)</sup>	
Residential Total Bill % Increase	5.7%	

## Detailed Rate Case Schedule

	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr
Filed rate case	▲ 2/21/2020														
Intervenor testimony	▲ 9/1/2020														
Rebuttal testimony	▲ 10/9/2020														
Evidentiary hearings	■ 12/3/2020 - 12/4/2020														
Initial briefs	▲ 1/11/2021														
Reply briefs	▲ 1/29/2021														
Commission order expected	Q1 2021 														

(1) Revenue requirement includes changes in depreciation and amortization expense and other costs where applicable, which have no impact on pre-tax earnings

(2) Requested revenue requirement excludes the transfer of \$4.2M of revenues from the Distribution System Improvement Charge (DSIC) capital tracker into base distribution rates. As permitted by Delaware law, Delmarva Power will implement full allowable rates on September 21, 2020, subject to refund.

# Delmarva DE (Electric) Distribution Rate Case Filing

Rate Case Filing Details		Notes
<b>Docket No.</b>	20-0149	<ul style="list-style-type: none"> <li>March 6, 2020, Delmarva Power filed an application with the Delaware Public Service Commission (DPSC) seeking an increase in electric distribution base rates</li> <li>Size of ask is driven by continued investments in electric distribution system to maintain and increase reliability and customer service</li> </ul>
<b>Test Year</b>	April 1, 2019 – March 31, 2020	
<b>Test Period</b>	9 months actual + 3 months estimated	
<b>Proposed Common Equity Ratio</b>	50.37%	
<b>Proposed Rate of Return</b>	ROE: 10.30%; ROR: 7.15%	
<b>Proposed Rate Base (Adjusted)</b>	\$901.3M	
<b>Requested Revenue Requirement Increase</b>	\$23.7M <sup>(1,2)</sup>	
<b>Residential Total Bill % Increase</b>	3.4%	

## Detailed Rate Case Schedule

	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	
Filed rate case		▲ 3/6/2020																	
Intervenor testimony							▲ 8/10/2020												
Rebuttal testimony								▲ 9/28/2020											
Evidentiary hearings									1/14/2021 - 1/15/2021	■									
Initial briefs																			
Reply briefs																			
Commission order expected																			Q2 2021 ■■■■■

(1) Revenue requirement includes changes in depreciation and amortization expense and other costs where applicable, which have no impact on pre-tax earnings

(2) Requested revenue requirement excludes the transfer of \$3.2M of revenues from the Distribution System Improvement Charge (DSIC) capital tracker into base distribution rates. As permitted by Delaware law, Delmarva Power will implement full allowable rates on October 6, 2020, subject to refund.

# ComEd Distribution Rate Case Filing

Rate Case Filing Details		Notes
<b>Docket No.</b>	20-0393	<ul style="list-style-type: none"> <li>April 16, 2020, ComEd filed its annual distribution formula rate update with the Illinois Commerce Commission seeking a decrease to distribution base rates. A Final Order is expected in early December.</li> </ul>
<b>Test Year</b>	January 1, 2019 – December 31, 2019	
<b>Test Period</b>	2019 Actual Costs + 2020 Projected Plant Additions	
<b>Proposed Common Equity Ratio</b>	48.61%	
<b>Proposed Rate of Return</b>	ROE: 8.38%; ROR: 6.28%	
<b>Proposed Rate Base (Adjusted)</b>	\$12,051M	
<b>Requested Revenue Requirement Decrease</b>	(\$11.5M) <sup>(1)</sup>	
<b>Residential Total Bill % Decrease</b>	(1.3%)	

## Detailed Rate Case Schedule

	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb
Filed rate case		▲ 4/16/2020										
Intervenor testimony					▲ 6/30/2020							
Rebuttal testimony						▲ 7/28/2020						
Evidentiary hearings								▲ 9/10/2020				
Initial briefs								▲ 9/28/2020				
Reply briefs									▲ 10/13/2020			
Commission order expected											■ 12/2020	

(1) Revenue requirement includes changes in depreciation and amortization expense and other costs where applicable, which have no impact on pre-tax earnings

# BGE Distribution Rate Case Filing

Multi-Year Plan Case Filing Details		Notes
Formal Case No.	9645	<ul style="list-style-type: none"> <li>May 15, 2020, BGE filed a three year multi-year plan (MYP) request with the Maryland Public Service Commission (MDPSC) seeking an increase in electric and gas distribution base rates</li> <li>Size of ask is driven by continued investments in electric and gas distribution system to maintain and increase reliability and customer service</li> <li>In light of COVID-19 pandemic, MYP includes measures to mitigate revenue requirement needs while preserving BGE's ability to execute its capital and O&amp;M plans and earn the authorized return<sup>(3)</sup></li> </ul>
Test Year	January 1 – December 31	
Test Period	2021, 2022, 2023	
Proposed Common Equity Ratio	52.00%	
Proposed Rate of Return	ROE: 10.10%; ROR: 7.12%	
2021-2023 Proposed Rate Base (Adjusted)	\$6.5B, \$7.1B, \$7.6B	
2021-2023 Requested Revenue Requirement Increase <sup>(1,2)</sup>	\$0.0M, \$0.0M, \$235.3M	
2021-2023 Residential Total Bill % Increase <sup>(2)</sup>	0.0%, 0.0%, 8.3%	

## Detailed Rate Case Schedule

	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan
Filed rate case	▲ 5/15/2020								
Intervenor testimony				▲ 8/14/2020					
Rebuttal testimony					▲ 9/11/2020				
Evidentiary hearings						■ 10/13/2020 - 10/21/2020			
Initial briefs							▲ 11/4/2020		
Reply briefs							▲ 11/12/2020		
Commission order expected								▲ 12/16/2020	

(1) Revenue requirement includes changes in depreciation and amortization expense and other costs where applicable, which have no impact on pre-tax earnings

(2) Company proposed incremental revenue requirement increases with rates effective January 1, 2021, January 1, 2022 and January 1, 2023, respectively. The proposed revenue requirement in 2023 reflects \$140.4M increase for electric and \$94.9M increase for gas.

(3) Measures include decreasing a performance adder included in its recommended return on equity and proposing a series of proforma adjustments to change the method for recovery major storm costs, accelerate certain tax benefits, suspend regulatory asset amortization in 2021, and extend the amortization periods of certain existing regulatory assets

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# Exelon Generation Disclosures

June 30, 2020

# Portfolio Management Strategy

## Strategic Policy Alignment

- Aligns hedging program with financial policies and financial outlook
  - Establish minimum hedge targets to meet financial objectives of the company (dividend, credit rating)
- Hedge enough commodity risk to meet future cash requirements under a stress scenario

## Three-Year Ratable Hedging

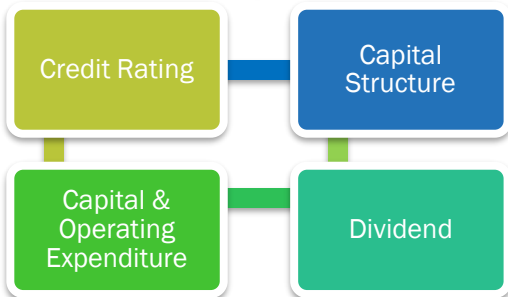
- Ensure stability in near-term cash flows and earnings
  - Disciplined approach to hedging
  - Tenor aligns with customer preferences and market liquidity
  - Multiple channels to market that allow us to maximize margins
  - Large open position in outer years to benefit from price upside

## Bull / Bear Program

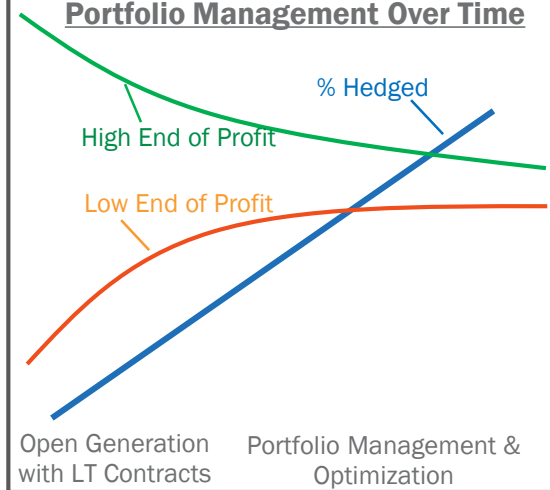
- Ability to exercise fundamental market views to create value within the ratable framework
  - Modified timing of hedges versus purely ratable
  - Cross-commodity hedging (heat rate positions, options, etc.)
  - Delivery locations, regional and zonal spread relationships

## Align Hedging & Financials

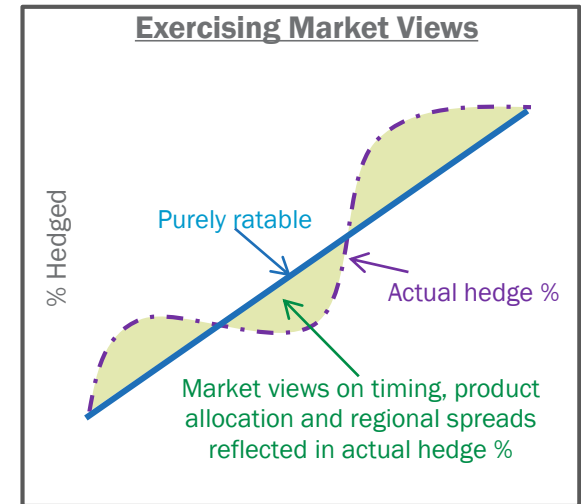
### Establishing Minimum Hedge Targets



## Portfolio Management Over Time



## Exercising Market Views



**Protect Balance Sheet**

**Ensure Earnings Stability**

**Create Value**



# Components of Gross Margin\* Categories

## Gross margin\* linked to power production and sales

### Open Gross Margin\*

- Generation Gross Margin\* at current market prices, including ancillary revenues, nuclear fuel amortization and fuels expense
- Power Purchase Agreement (PPA) Costs and Revenues
- Provided at a consolidated level for all regions (includes hedged gross margin\* for South, West, New England and Canada<sup>(1)</sup>)

### Capacity and ZEC Revenues

- Expected capacity revenues for generation of electricity
- Expected revenues from Zero Emissions Credits (ZEC)

### MtM of Hedges<sup>(2)</sup>

- Mark-to-Market (MtM) of power, capacity and ancillary hedges, including cross commodity, retail and wholesale load transactions
- Provided directly at a consolidated level for four major regions. Provided indirectly for each of the four major regions via Effective Realized Energy Price (EREP), reference price, hedge %, expected generation.

### “Power” New Business

- Retail, Wholesale planned electric sales
- Portfolio Management new business
- Mid marketing new business

Margins move from new business to MtM of hedges over the course of the year as sales are executed<sup>(5)</sup>

## Gross margin\* from other business activities

### “Non Power” Executed

- Retail, Wholesale executed gas sales
- Energy Efficiency<sup>(4)</sup>
- BGE Home<sup>(4)</sup>
- Distributed Solar

### “Non Power” New Business

- Retail, Wholesale planned gas sales
- Energy Efficiency<sup>(4)</sup>
- BGE Home<sup>(4)</sup>
- Distributed Solar
- Portfolio Management / origination fuels new business
- Proprietary trading<sup>(3)</sup>

Margins move from “Non power new business” to “Non power executed” over the course of the year

- (1) Hedged gross margins\* for South, West, New England & Canada region will be included with Open Gross Margin; no expected generation, hedge %, EREP or reference prices provided for this region
- (2) MtM of hedges provided directly for the four larger regions; MtM of hedges is not provided directly at the regional level but can be easily estimated using EREP, reference price and hedged MWh
- (3) Proprietary trading gross margins\* will generally remain within “Non Power” New Business category and only move to “Non Power” Executed category upon management discretion
- (4) Gross margin\* for these businesses are net of direct “cost of sales”
- (5) Margins for South, West, New England & Canada regions and optimization of fuel and PPA activities captured in Open Gross Margin\*

# ExGen Disclosures

	<b>June 30, 2020</b>	
<b>Gross Margin Category (\$M)<sup>(1)</sup></b>	<b>2020</b>	<b>2021</b>
Open Gross Margin (including South, West, New England & Canada hedged GM) <sup>(2)</sup>	\$2,850	\$3,550
Capacity and ZEC Revenues <sup>(2)</sup>	\$1,900	\$1,800
Mark-to-Market of Hedges <sup>(2,3)</sup>	\$1,600	\$350
Power New Business / To Go	\$200	\$600
Non-Power Margins Executed	\$350	\$250
Non-Power New Business / To Go	\$100	\$250
<b>Total Gross Margin*<sup>(4)</sup></b>	<b>\$7,000</b>	<b>\$6,800</b>
<b>Reference Prices<sup>(4)</sup></b>	<b>2020</b>	<b>2021</b>
Henry Hub Natural Gas (\$/MMBtu)	\$1.91	\$2.61
Midwest: NiHub ATC prices (\$/MWh)	\$18.86	\$23.42
Mid-Atlantic: PJM-W ATC prices (\$/MWh)	\$20.89	\$27.35
ERCOT-N ATC Spark Spread (\$/MWh) <i>HSC Gas, 7.2HR, \$2.50 VOM</i>	\$11.85	\$8.88
New York: NY Zone A (\$/MWh)	\$19.70	\$25.82

(1) Gross margin\* categories rounded to nearest \$50M

(2) Excludes EDF's equity ownership share of the CENG Joint Venture

(3) Mark-to-Market of Hedges assumes mid-point of hedge percentages

(4) Based on June 30, 2020 market conditions

# ExGen Disclosures

	<b>June 30, 2020</b>	
<b>Generation and Hedges</b>	<b>2020</b>	<b>2021</b>
<b>Expected Generation (GWh)<sup>(1)</sup></b>	<b>182,400</b>	<b>181,400</b>
Midwest	97,600	95,500
Mid-Atlantic <sup>(2)</sup>	47,700	48,000
ERCOT	21,600	21,300
New York <sup>(2)</sup>	15,500	16,600
<b>% of Expected Generation Hedged<sup>(3)</sup></b>	<b>98%-101%</b>	<b>76%-79%</b>
Midwest	97%-100%	76%-79%
Mid-Atlantic <sup>(2)</sup>	102%-105%	80%-83%
ERCOT	97%-100%	76%-79%
New York <sup>(2)</sup>	89%-92%	65%-68%
<b>Effective Realized Energy Price (\$/MWh)<sup>(4)</sup></b>		
Midwest	\$27.50	\$26.00
Mid-Atlantic <sup>(2)</sup>	\$34.50	\$31.00
ERCOT <sup>(5)</sup>	\$8.50	\$9.00
New York <sup>(2)</sup>	\$32.50	\$29.50

(1) Expected generation is the volume of energy that best represents our commodity position in energy markets from owned or contracted for capacity based upon a simulated dispatch model that makes assumptions regarding future market conditions, which are calibrated to market quotes for power, fuel, load following products, and options. Expected generation assumes 14 refueling outages in 2020 and 13 in 2021 at Exelon-operated nuclear plants and Salem. Expected generation assumes capacity factors of 94.0% and 94.2% in 2020 and 2021, respectively at Exelon-operated nuclear plants, at ownership. These estimates of expected generation in 2021 do not represent guidance or a forecast of future results as Exelon has not completed its planning or optimization processes for those years.

(2) Excludes EDF's equity ownership share of CENG Joint Venture

(3) Percent of expected generation hedged is the amount of equivalent sales divided by expected generation. Includes all hedging products, such as wholesale and retail sales of power, options and swaps.

(4) Effective realized energy price is representative of an all-in hedged price, on a per MWh basis, at which expected generation has been hedged. It is developed by considering the energy revenues and costs associated with our hedges and by considering the fossil fuel that has been purchased to lock in margin. It excludes uranium costs, RPM capacity and ZEC revenues, but includes the mark-to-market value of capacity contracted at prices other than RPM clearing prices including our load obligations. It can be compared with the reference prices used to calculate open gross margin\* in order to determine the mark-to-market value of Exelon Generation's energy hedges.

(5) Spark spreads shown for ERCOT

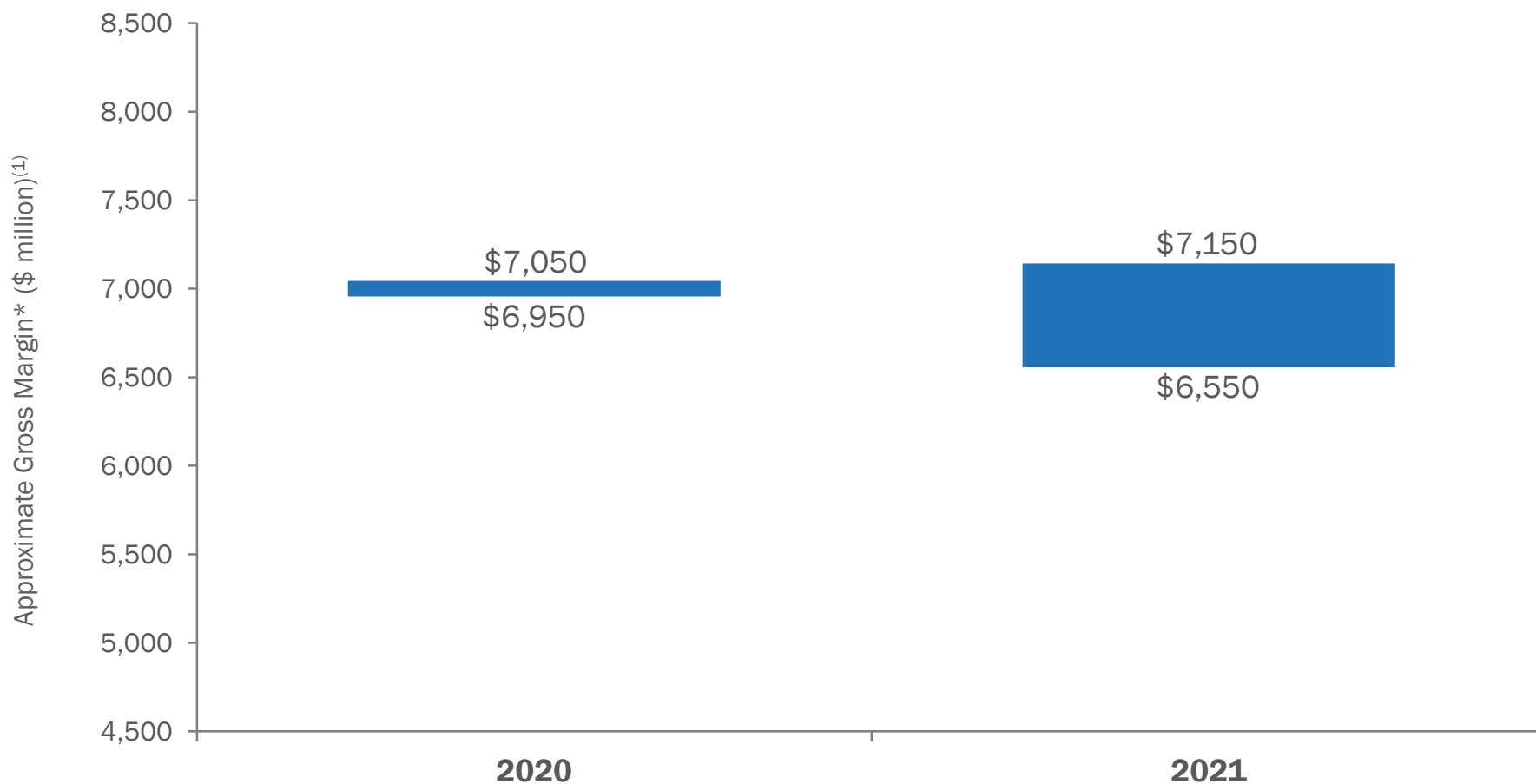
# ExGen Hedged Gross Margin\* Sensitivities

	<u>June 30, 2020</u>	
<b>Gross Margin* Sensitivities (with existing hedges)<sup>(1,2)</sup></b>	<b>2020</b>	<b>2021</b>
<b>Henry Hub Natural Gas (\$/MMBtu)</b>		
+ \$1/MMBtu	\$30	\$330
- \$1/MMBtu	\$(45)	\$(295)
<b>NiHub ATC Energy Price</b>		
+ \$5/MWh	\$(20)	\$85
- \$5/MWh	\$20	\$(85)
<b>PJM-W ATC Energy Price</b>		
+ \$5/MWh	\$(10)	\$40
- \$5/MWh	\$15	\$(50)
<b>NYPP Zone A ATC Energy Price</b>		
+ \$5/MWh	\$5	\$20
- \$5/MWh	\$(5)	\$(20)
<b>Nuclear Capacity Factor</b>		
+/- 1%	+/- \$10	+/- \$30

(1) Based on June 30, 2020 market conditions and hedged position; gas price sensitivities are based on an assumed gas-power relationship derived from an internal model that is updated periodically; power price sensitivities are derived by adjusting the power price assumption while keeping all other price inputs constant; due to correlation of the various assumptions, the hedged gross margin\* impact calculated by aggregating individual sensitivities may not be equal to the hedged gross margin\* impact calculated when correlations between the various assumptions are also considered; sensitivities based on commodity exposure which includes open generation and all committed transactions; excludes EDF's equity share of CENG Joint Venture

(2) These sensitivities do not capture changes to underlying assumptions for COVID-19

# ExGen Hedged Gross Margin\* Upside/Risk



(1) Represents an approximate range of expected gross margin\*, taking into account hedges in place, between the 5th and 95th percent confidence levels assuming all unhedged supply is sold into the spot market; approximate gross margin\* ranges are based upon an internal simulation model and are subject to change based upon market inputs, future transactions and potential modeling changes; these ranges of approximate gross margin\* in 2021 do not represent earnings guidance or a forecast of future results as Exelon has not completed its planning or optimization processes for those years; the price distributions that generate this range are calibrated to market quotes for power, fuel, load following products, and options as of June 30, 2020. Gross Margin\* Upside/Risk based on commodity exposure which includes open generation and all committed transactions.

# Illustrative Example of Modeling Exelon Generation

## 2021 Total Gross Margin\*

Row	Item	Midwest	Mid-Atlantic	ERCOT	New York
(A)	Start with fleet-wide open gross margin	←————— \$3.55 billion —————→			
(B)	Capacity and ZEC	←————— \$1.8 billion —————→			
(C)	Expected Generation (TWh)	95.5	48.0	21.3	16.6
(D)	Hedge % (assuming mid-point of range)	77.5%	81.5%	77.5%	66.5%
(E=C*D)	Hedged Volume (TWh)	74.0	39.1	16.5	11.0
(F)	Effective Realized Energy Price (\$/MWh)	\$26.00	\$31.00	\$9.00	\$29.50
(G)	Reference Price (\$/MWh)	\$23.42	\$27.35	\$8.88	\$25.82
(H=F-G)	Difference (\$/MWh)	\$2.58	\$3.65	\$0.12	\$3.68
(I=E*H)	Mark-to-Market value of hedges (\$ million) <sup>(1)</sup>	\$190	\$140	\$0	\$40
(J=A+B+I)	Hedged Gross Margin (\$ million)		\$5,700		
(K)	Power New Business / To Go (\$ million)		\$600		
(L)	Non-Power Margins Executed (\$ million)		\$250		
(M)	Non-Power New Business / To Go (\$ million)		\$250		
<b>(N=J+K+L+M)</b>	<b>Total Gross Margin*</b>		<b>\$6,800 million</b>		

(1) Mark-to-market rounded to the nearest \$5M

# Additional ExGen Modeling Data

<b>Total Gross Margin Reconciliation (in \$M)<sup>(1)</sup></b>	<b>2020</b>	<b>2021</b>
<b>Revenue Net of Purchased Power and Fuel Expense<sup>*(2,3)</sup></b>	<b>\$7,375</b>	<b>\$7,225</b>
Other Revenues <sup>(4)</sup>	\$(150)	\$(150)
Direct cost of sales incurred to generate revenues for certain Constellation and Power businesses	\$(225)	\$(275)
<b>Total Gross Margin* (Non-GAAP)</b>	<b>\$7,000</b>	<b>\$6,800</b>

<b>Key ExGen Modeling Inputs (in \$M)<sup>(1,5)</sup></b>	<b>2020</b>	<b>2021</b>
Other <sup>(6)</sup>	\$200	\$125
Adjusted O&M <sup>*(7)</sup>	\$(4,100)	\$(4,150)
Taxes Other Than Income (TOTI) <sup>(8)</sup>	\$(375)	\$(375)
Depreciation & Amortization*	\$(1,025)	\$(1,075)
Interest Expense	\$(325)	\$(325)
<b>Effective Tax Rate</b>	<b>20.0%</b>	<b>23.0%</b>

(1) All amounts rounded to the nearest \$25M

(2) ExGen does not forecast the GAAP components of RNF separately, as to do so would be unduly burdensome. RNF also includes the RNF of our proportionate ownership share of CENG.

(3) Excludes the Mark-to-Market impact of economic hedging activities due to the volatility and unpredictability of the future changes to power prices

(4) Other Revenues primarily reflects revenues from variable interest entities, funds collected through revenues for decommissioning the former PECO nuclear plants through regulated rates and gross receipts tax revenues

(5) ExGen O&M, TOTI and Depreciation & Amortization excludes EDF's equity ownership share of the CENG Joint Venture

(6) Other reflects Other Revenues excluding gross receipts tax revenues, includes nuclear decommissioning trust fund earnings from unregulated sites, and includes the minority interest in ExGen Renewables JV

(7) 2020 and 2021 Adjusted O&M\* includes \$150M of non-cash expense related to the increase in the ARO liability due to the passage of time

(8) 2020 and 2021 TOTI excludes gross receipts tax of \$125M

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# Appendix

## Reconciliation of Non-GAAP Measures



# Q2 QTD GAAP EPS Reconciliation

Three Months Ended June 30, 2020	ComEd	PECO	BGE	PHI	ExGen	Other	Exelon
<b>2020 GAAP Earnings (Loss) Per Share</b>	<b>(\$0.06)</b>	<b>\$0.04</b>	<b>\$0.04</b>	<b>\$0.10</b>	<b>\$0.49</b>	<b>(\$0.07)</b>	<b>\$0.53</b>
Mark-to-market impact of economic hedging activities	-	-	-	-	(0.06)	0.01	(0.05)
Unrealized gains related to NDT funds	-	-	-	-	(0.31)	-	(0.31)
Asset Impairments	0.01	-	-	-	0.01	-	0.02
Plant retirements and divestitures	-	-	-	-	0.01	-	0.01
Cost management program	-	-	-	-	0.01	-	0.01
COVID-19 direct costs	-	0.01	-	-	0.02	-	0.03
Deferred Prosecution Agreement payments	0.20	-	-	-	-	-	0.20
Income tax-related adjustments	-	-	-	-	-	0.01	0.01
Noncontrolling interests	-	-	-	-	0.11	-	0.11
<b>2020 Adjusted (non-GAAP) Operating Earnings (Loss) Per Share</b>	<b>\$0.15</b>	<b>\$0.05</b>	<b>\$0.04</b>	<b>\$0.10</b>	<b>\$0.26</b>	<b>(\$0.05)</b>	<b>\$0.55</b>

Note: All amounts shown are per Exelon share and represent contributions to Exelon's EPS. Amounts may not sum due to rounding.

## Q2 QTD GAAP EPS Reconciliation (continued)

Three Months Ended June 30, 2019	ComEd	PECO	BGE	PHI	ExGen	Other	Exelon
<b>2019 GAAP Earnings (Loss) Per Share</b>	<b>\$0.19</b>	<b>\$0.10</b>	<b>\$0.05</b>	<b>\$0.11</b>	<b>\$0.11</b>	<b>(\$0.07)</b>	<b>\$0.50</b>
Mark-to-market impact of economic hedging activities	-	-	-	-	0.07	-	0.07
Unrealized losses related to NDT funds	-	-	-	-	0.05	-	0.05
Plant retirements and divestitures	-	-	-	-	(0.02)	-	(0.02)
Cost management program	-	-	-	-	-	-	0.01
Litigation settlement gain	-	-	-	-	(0.02)	-	(0.02)
Noncontrolling interests	-	-	-	-	0.02	-	0.02
<b>2019 Adjusted (non-GAAP) Operating Earnings (Loss) Per Share</b>	<b>\$0.19</b>	<b>\$0.11</b>	<b>\$0.05</b>	<b>\$0.11</b>	<b>\$0.21</b>	<b>(\$0.06)</b>	<b>\$0.60</b>

Note: All amounts shown are per Exelon share and represent contributions to Exelon's EPS. Amounts may not sum due to rounding.

# Q2 YTD GAAP EPS Reconciliation

Six Months Ended June 30, 2020	ComEd	PECO	BGE	PHI	ExGen	Other	Exelon
<b>2020 GAAP Earnings (Loss) Per Share</b>	<b>\$0.11</b>	<b>\$0.18</b>	<b>\$0.22</b>	<b>\$0.21</b>	<b>\$0.53</b>	<b>(\$0.13)</b>	<b>\$1.13</b>
Mark-to-market impact of economic hedging activities	-	-	-	-	(0.16)	0.01	(0.15)
Unrealized losses related to NDT funds	-	-	-	-	0.18	-	0.18
Asset Impairments	0.01	-	-	-	0.01	-	0.02
Plant retirements and divestitures	-	-	-	-	0.02	-	0.02
Cost management program	-	-	-	-	0.01	-	0.02
COVID-19 direct costs	-	0.01	-	-	0.02	-	0.03
Deferred Prosecution Agreement payments	0.20	-	-	-	-	-	0.20
Noncontrolling interests	-	-	-	-	(0.04)	-	(0.04)
<b>2020 Adjusted (non-GAAP) Operating Earnings (Loss) Per Share</b>	<b>\$0.33</b>	<b>\$0.19</b>	<b>\$0.23</b>	<b>\$0.21</b>	<b>\$0.58</b>	<b>(\$0.12)</b>	<b>\$1.42</b>

Note: All amounts shown are per Exelon share and represent contributions to Exelon's EPS. Amounts may not sum due to rounding.

## Q2 YTD GAAP EPS Reconciliation (continued)

Six Months Ended June 30, 2019	ComEd	PECO	BGE	PHI	ExGen	Other	Exelon
<b>2019 GAAP Earnings (Loss) Per Share</b>	<b>\$0.35</b>	<b>\$0.28</b>	<b>\$0.21</b>	<b>\$0.23</b>	<b>\$0.48</b>	<b>(\$0.13)</b>	<b>\$1.43</b>
Mark-to-market impact of economic hedging activities	-	-	-	-	0.09	0.01	0.10
Unrealized gains related to NDT funds	-	-	-	-	(0.14)	-	(0.14)
Asset Impairments	-	-	-	-	0.01	-	0.01
Cost management program	-	-	-	-	0.01	-	0.02
Litigation settlement gain	-	-	-	-	(0.02)	-	(0.02)
Noncontrolling interests	-	-	-	-	0.08	-	0.08
<b>2019 Adjusted (non-GAAP) Operating Earnings (Loss) Per Share</b>	<b>\$0.35</b>	<b>\$0.28</b>	<b>\$0.21</b>	<b>\$0.23</b>	<b>\$0.51</b>	<b>(\$0.12)</b>	<b>\$1.47</b>

Note: All amounts shown are per Exelon share and represent contributions to Exelon's EPS. Amounts may not sum due to rounding.

# Projected GAAP to Operating Adjustments

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- **Exelon's projected 2020 adjusted (non-GAAP) operating earnings excludes the earnings effects of the following:**
  - Mark-to-market adjustments from economic hedging activities;
  - Unrealized gains and losses from NDT funds to the extent not offset by contractual accounting as described in the notes to the consolidated financial statements;
  - Asset impairments;
  - Certain costs related to plant retirements;
  - Certain costs incurred to achieve cost management program savings;
  - Direct costs related to COVID-19;
  - Deferred Prosecution Agreement payments;
  - Other items not directly related to the ongoing operations of the business; and
  - Generation's noncontrolling interest related to CENG exclusion items.

# GAAP to Non-GAAP Reconciliations<sup>(1)</sup>

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$$\text{Exelon FFO/Debt}^{(2)} = \frac{\text{FFO (a)}}{\text{Adjusted Debt (b)}}$$

## Exelon FFO Calculation<sup>(2)</sup>

GAAP Operating Income  
+ Depreciation & Amortization  
= EBITDA  
- Interest Expense  
+/- Cash Taxes  
+ Nuclear Fuel Amortization  
+/- Mark-to-Market Adjustments (Economic Hedges)  
+/- Other S&P Adjustments  
= **FFO (a)**

## Exelon Adjusted Debt Calculation<sup>(1)</sup>

Long-Term Debt (including current maturities)  
+ Short-Term Debt  
+ Purchase Power Agreement and Operating Lease Imputed Debt  
+ Pension/OPEB Imputed Debt (after-tax)  
+ AR Securitization Imputed Debt  
- Off-Credit Treatment of Non-Recourse Debt  
- Cash on Balance Sheet  
+/- Other S&P Adjustments  
= **Adjusted Debt (b)**

(1) Due to the forward-looking nature of some forecasted non-GAAP measures, information to reconcile the forecasted adjusted (non-GAAP) measures to the most directly comparable GAAP measure may not be currently available; therefore, management is unable to reconcile these measures

(2) Calculated using S&P Methodology

# GAAP to Non-GAAP Reconciliations<sup>(1)</sup>

$$\text{ExGen Debt/EBITDA} = \frac{\text{Net Debt (a)}}{\text{Operating EBITDA (b)}}$$

$$\text{ExGen Debt/EBITDA Excluding Non-Recourse} = \frac{\text{Net Debt (c)}}{\text{Operating EBITDA (d)}}$$

## ExGen Net Debt Calculation

Long-Term Debt (including current maturities)  
+ Short-Term Debt  
- Cash on Balance Sheet  
= **Net Debt (a)**

## ExGen Net Debt Calculation Excluding Non-Recourse

Long-Term Debt (including current maturities)  
+ Short-Term Debt  
- Cash on Balance Sheet  
- Non-Recourse Debt  
= **Net Debt Excluding Non-Recourse (c)**

## ExGen Operating EBITDA Calculation

GAAP Operating Income  
+ Depreciation & Amortization  
= EBITDA  
+/- GAAP to Operating Adjustments  
= **Operating EBITDA (b)**

## ExGen Operating EBITDA Calculation Excluding Non-Recourse

GAAP Operating Income  
+ Depreciation & Amortization  
= EBITDA  
+/- GAAP to Operating Adjustments  
- EBITDA from Projects Financed by Non-Recourse Debt  
= **Operating EBITDA Excluding Non-Recourse (d)**

(1) Due to the forward-looking nature of some forecasted non-GAAP measures, information to reconcile the forecasted adjusted (non-GAAP) measures to the most directly comparable GAAP measure may not be currently available; therefore, management is unable to reconcile these measures

# GAAP to Non-GAAP Reconciliations

Consolidated EU Operating TTM ROE Reconciliation (\$M)	Q2 2020	Q1 2020
Net Income (GAAP)	\$1,728	\$2,060
Operating Exclusions	\$254	\$31
Adjusted Operating Earnings	\$1,982	\$2,091
Average Equity	\$21,885	\$21,502
<b>Operating (Non-GAAP) TTM ROE (Adjusted Operating Earnings/Average Equity)</b>	<b>9.1%</b>	<b>9.7%</b>

Consolidated EU Operating TTM ROE Reconciliation (\$M)	Q4 2019	Q3 2019	Q2 2019	Q1 2019
Net Income (GAAP)	\$2,065	\$2,037	\$2,011	\$1,967
Operating Exclusions	\$30	\$33	\$31	\$33
Adjusted Operating Earnings	\$2,095	\$2,070	\$2,042	\$1,999
Average Equity	\$20,913	\$20,500	\$20,111	\$19,639
<b>Operating (Non-GAAP) TTM ROE (Adjusted Operating Earnings/Average Equity)</b>	<b>10.0%</b>	<b>10.1%</b>	<b>10.2%</b>	<b>10.2%</b>

Consolidated EU Operating TTM ROE Reconciliation (\$M)	Q4 2018	Q3 2018	Q2 2018	Q1 2018
Net Income (GAAP)	\$1,836	\$1,770	\$1,724	\$1,643
Operating Exclusions	\$32	\$40	\$13	\$32
Adjusted Operating Earnings	\$1,869	\$1,810	\$1,737	\$1,675
Average Equity	\$19,367	\$18,878	\$18,467	\$17,969
<b>Operating (Non-GAAP) TTM ROE (Adjusted Operating Earnings/Average Equity)</b>	<b>9.6%</b>	<b>9.6%</b>	<b>9.4%</b>	<b>9.3%</b>

Consolidated EU Operating TTM ROE Reconciliation (\$M)	Q4 2017
Net Income (GAAP)	\$1,704
Operating Exclusions	(\$24)
Adjusted Operating Earnings	\$1,680
Average Equity	\$17,779
<b>Operating (Non-GAAP) TTM ROE (Adjusted Operating Earnings/Average Equity)</b>	<b>9.4%</b>

Note: Represents the twelve-month periods ending June 30, 2018-2020, March 31, 2018-2020, December 31, 2017-2019 and September 30, 2018-2019. Earned ROEs\* represent weighted average across all lines of business (Electric Distribution, Gas Distribution, and Electric Transmission). Q3 2019, Q2 2019, Q1 2019, Q4 2018, Q3 2018, Q2 2018, Q1 2018 and Q4 2017 TTM ROEs\* for Consolidated EU were changed from 10.1%, 10.2%, 10.2%, 9.7%, 9.6%, 9.4%, 9.4% and 9.5%, respectively, to 10.1%, 10.2%, 10.2%, 9.6%, 9.6%, 9.4%, 9.3% and 9.4%, respectively, to reflect the correction of an error at PHI



# GAAP to Non-GAAP Reconciliations

2020 Adjusted Cash from Ops Calculation (\$M) <sup>(1)</sup>	BGE	ComEd	PECO	PHI	ExGen	Other	Exelon
Net cash flows provided by operating activities (GAAP)	\$625	\$1,175	\$650	\$900	\$4,775	(\$375)	\$7,750
Other cash from investing activities	-	-	-	-	(\$250)	-	(\$250)
Counterparty collateral activity	-	-	-	-	(\$425)	-	(\$425)
A/R Securitization	-	-	-	-	(\$500)	-	(\$500)
<b>Adjusted Cash Flow from Operations (Non-GAAP)</b>	<b>\$625</b>	<b>\$1,175</b>	<b>\$650</b>	<b>\$900</b>	<b>\$3,600</b>	<b>(\$375)</b>	<b>\$6,575</b>

2020 Cash From Financing Calculation (\$M) <sup>(1)</sup>	BGE	ComEd	PECO	PHI	ExGen	Other	Exelon
Net cash flow provided by financing activities (GAAP)	\$675	\$1,100	\$500	\$625	(\$3,050)	\$975	\$825
Dividends paid on common stock	\$250	\$500	\$350	\$375	\$1,775	(\$1,750)	\$1,500
A/R Securitization	-	-	-	-	\$500	-	\$500
<b>Financing Cash Flow (Non-GAAP)</b>	<b>\$925</b>	<b>\$1,600</b>	<b>\$850</b>	<b>\$1,000</b>	<b>(\$775)</b>	<b>(\$775)</b>	<b>\$2,825</b>

Exelon Total Cash Flow Reconciliation <sup>(1)</sup>	2020
<b>GAAP Beginning Cash Balance</b>	<b>\$2,425</b>
Adjustment for Cash Collateral Posted	(\$925)
Adjusted Beginning Cash Balance <sup>(3)</sup>	\$1,500
Net Change in Cash (GAAP) <sup>(2)</sup>	(\$225)
Adjusted Ending Cash Balance <sup>(3)</sup>	\$1,275
Adjustment for Cash Collateral Posted	(\$500)
<b>GAAP Ending Cash Balance</b>	<b>\$775</b>

(1) All amounts rounded to the nearest \$25M. Items may not sum due to rounding.

(2) Represents the GAAP measure of net change in cash, which is the sum of cash flow from operations, cash from investing activities, and cash from financing activities. Figures reflect cash capital expenditures and CENG fleet at 100%.

(3) Adjusted Beginning and Ending cash balances reflect GAAP Beginning and End Cash Balances excluding counterparty collateral activity

# GAAP to Non-GAAP Reconciliations

ExGen Adjusted O&M Reconciliation (\$M) <sup>(1)</sup>	2020	2021
<b>GAAP O&amp;M</b>	<b>\$4,775</b>	<b>\$4,750</b>
Decommissioning <sup>(2)</sup>	\$75	\$75
Direct cost of sales incurred to generate revenues for certain Constellation and Power businesses <sup>(3)</sup>	(\$225)	(\$275)
O&M for managed plants that are partially owned	(\$425)	(\$425)
Other	(\$100)	-
<b>Adjusted O&amp;M (Non-GAAP)</b>	<b>\$4,100</b>	<b>\$4,150</b>

Note: Items may not sum due to rounding

(1) All amounts rounded to the nearest \$25M

(2) Reflects earnings neutral O&M

(3) Reflects the direct cost of sales of certain businesses, which are included in Total Gross Margin\*